Third Quarter Report 2015

Statement of financial position Unaudited

			Figures in "000"
		As at	As at
In Taka	Note	30 September	31 December
		2015	2014
Assets			
Property, plant and equipment	5	1,276,338	1,244,949
Investments	6	14,879	14,539
Non-current assets		1,291,217	1,259,488
Inventories	7	857,294	676,561
Trade and other receivables	8	901,998	868,883
Advances, deposits and prepayments	9	261,624	181,132
Cash and cash equivalents		58,106	84,803
Current assets		2,079,022	1,811,379
Total assets		3,370,239	3,070,867
Equity			
Share capital		450,000	450,000
Reserves		691,660	692,960
Retained earnings		644,276	662,627
Total equity		1,785,936	1,805,587
Liabilities			
Employee benefits	10	14,331	13,275
Deferred tax liabilities		43,786	47,754
Non-current liabilities		58,117	61,029
Bank overdrafts		35,778	63,352
Loans and borrowings		803,992	712,586
Trade and other payables	11	236,735	287,092
Inter-company payable		267,547	- -
Provision for tax		182,134	141,221
Current liabilities		1,526,186	1,204,251
Total liabilities		1,584,303	1,265,280
Total equity and liabilities		3,370,239	3,070,867
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Net asset value per share

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Chairman

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Chief Financial Officer

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Managing Director

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Director

Shearna allred Ratimen

Company Secretary

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Statement of profit or loss and other comprehensive income Unaudited

				Figures	in "000"
		For the 3rd qu	arter ended	For the perio	d from
In Taka	Note	January to September 2015	January to September 2014	July to September 2015	July to September 2014
Revenue	12	1,897,112	2,038,724	731,255	685,260
Cost of sales	13	(1,390,697)	(1,525,720)	(545,973)	(504,204)
Gross profit		506,415	513,004	185,282	181,056
Other income		5,487	4,784	1,320	1,043
Administrative, selling and distribution expenses	14	(314,054)	(326,149)	(112,693)	(127,564)
Operating profit		197,848	191,639	73,909	54,535
Finance costs		(37,539)	(35,987)	(16,272)	(9,948)
Profit before contribution to WPPF		160,309	155,652	57,636	44,586
Contribution to WPPF		(8,015)	(7,783)	(2,882)	(2,229)
Profit before tax		152,294	147,869	54,754	42,357
Tax expenses		(36,945)	(37,214)	(13,700)	(11,028)
Profit after tax		115,349	110,655	41,055	31,329
Other comprehensive income		-	-	-	-
Total comprehensive income		115,349	110,655	41,055	31,329
Earnings per share					
Basic earnings per share		2.56	2.46	0.91	0.70

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Chairman

Ausmite Ams

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Managing Director

Director

Sheens alad Ratiman

Company Secretary

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Chief Financial Officer

Statement of changes in equity Unaudited

Figures in "000"

	For the 3rd quarter ended 30 September 201				
		Attributable to own	er of the Company		
In Taka	Share capital	Revaluation reserve	Retained earnings	Total	
Balance at 1 January 2014	450,000	692,960	587,512	1,730,472	
Total comprehensive income					
Profit for the period	-	-	110,655	110,655	
Total comprehensive income	-	-	110,655	110,655	
Contributions and distributions					
Dividends	-	-	(112,500)	(112,500)	
Total transactions with owners of the company	-	-	(112,500)	(112,500)	
Balance at 30 September 2014	450,000	692,960	585,667	1,728,627	

	For the 3rd quarter ended 30 September 2015					
	Attributable to owner of the Company					
In Taka	Share capital	Revaluation reserve	Retained earnings	Total		
Balance at 1 January 2015	450,000	692,960	662,627	1,805,587		
Total comprehensive income						
Profit for the period	-	-	115,349	115,349		
Total comprehensive income	-	-	115,349	115,349		
Contributions and distributions						
Dividends	-	-	(135,000)	(135,000)		
Total transactions with owners of the company	_	_	(135,000)	(135,000)		
Transaction recognized directly in equity						
Realization of revaluation surplus		(1,300)	1,300	_		
Balance at 30 September 2015	450,000	691,660	644,276	1,785,936		

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Chairman

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Chief Financial Officer

Housmite Ams

Managing Director

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Director

Sheams alad Raliman

Company Secretary

Statement of cash flows Unaudited

Unaudite		figures in "000"
_	For the 3rd quarter er	4
In Taka	2015	2014
Cash flows from operating activities		
Cash received from customers	1,820,141	2,005,012
Cash received from other income	3,960	4,784
	1,824,102	2,009,796
Cash received/(paid) from/(for):		,,
Purchase of inventory	(1,430,916)	(1,556,391)
Other receivables	4,875	(688)
Operating expenses	(333,268)	(269,461)
Other payables	3,360	(2,801)
Payment for WPPF	(16,237)	(16,567)
Advances, deposits and prepayments	(16,333)	(24,002)
	(1,788,519)	(1,869,910)
Cash generated from operations	35,583	139,886
Finance costs	(37,539)	(35,987)
Income tax expense	(64,158)	(57,618)
	(101,697)	(93,605)
Net cash from operating activities	(66,115)	46,281
Cash flows from investing activities		
Acquisition of property, plant and equipment	(69,469)	(26,517)
Investments	(340)	(11,500)
Sales proceed of fixed assets	1,527	-
Net cash used in investing activities	(68,282)	(38,017)
Cash flows from financing activities		
Inter-company debts received/(paid)	177,270	127,464
Proceeds from loans and borrowings	91,406	(115,660)
Dividends paid	(133,402)	(106,780)
Net cash from financing activities	135,273	(94,976)
Not in success in such and such a subscription to	977	(0(712)
Net increase in cash and cash equivalents	877	(86,712)
Cash and cash equivalents as at 1 January	21,451	66,290
Cash and cash equivalents as at 30 September	22,328	(20,422)
Net operating cash flow per share	(1.47)	1.03

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Chief Financial Officer

Ausmite Ams

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Managing Director

Director

Sheens alead Raliman

Company Secretary

Consolidated Statement of Financial Position Unaudited

			Figures in "000"
		As at	As at
In Taka	Note	30 September 2015	31 December 2014
Assets			
Property, plant and equipment	5(a)	1,280,172	1,249,002
Biological assets		4,895	5,395
Investments	6(a)	3,034	3,039
Intangible assets		12,383	12,383
Non-current assets		1,300,484	1,269,819
Inventories	7(a)	859,426	679,685
Trade and other receivables	8(a)	882,036	849,637
Advances, deposits and prepayments	9(a)	262,761	183,358
Cash and cash equivalents		61,196	87,400
Current assets		2,065,419	1,800,080
Total assets		3,365,903	3,069,899
Equity			
Share capital		450,000	450,000
Reserves		691,660	692,960
Retained earnings		639,486	661,476
		1,781,146	1,804,436
Non controlling interest		(109)	(678)
Total equity		1,781,037	1,803,758
Liabilities			
Employee benefits	10	14,331	13,275
Deferred tax liabilities		43,503	47,548
Non-current liabilities		57,834	60,823
Bank overdrafts		35,778	63,352
Loans and borrowings		803,992	712,586
Trade and other payables	11(a)	237,531	288,126
Inter-company payable	~ /	267,547	-
Provision for tax		182,185	141,254
Current liabilities		1,527,033	1,205,318
Total liabilities		1,584,867	1,266,141
Total equity and liabilities		3,365,903	3,069,899

Net asset value per share

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Chief Financial Officer

Husmite Vins

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Director

Company Secretary

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Managing Director

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			Figures i	in "000"
For the 3rd quarter ended		arter ended	For the perio	d from
Note	January to September 2015	January to September 2014	July to September 2015	July to September 2014
12(a)	1 000 725	2 0/1 801	732 620	686,578
	· · ·		,	(505,303)
13(a)				181,275
	,	,	,	1,043
14(a)	<i>.</i>		· · · · · ·	(127,983)
	195,124	190,964	73,348	54,335
	(37,598)	(36,026)	(16,292)	(9,967)
	157,526	154,938	57,056	44,368
	(8,015)	(7,782)	(2,882)	(2,229)
	149,511	147,156	54,174	42,139
	(36,887)	(37,230)	(13,682)	(10,656)
	112,624	109,926	40,493	31,483
	-	-	-	-
	112,624	109,926	40,493	31,483
	111,710	110,108	40,160	31,540
	914	(182)	333	(57)
	112,624	109,926	40,493	31,483
	2.48	2.45	0.89	0.70
	-	January to September 2015 12(a) 1,900,725 13(a) (1,393,992) 506,733 5,487 14(a) (317,096) 195,124 (37,598) 157,526 (8,015) 149,511 (36,887) 112,624 - 111,710 914 112,624 112,624	For the 3rd quarter endedJanuary to September 2015January to September 201412(a)1,900,7252,041,80113(a)(1,393,992)(1,527,918)506,733513,8835,4874,78414(a)(317,096)(327,703)195,124190,964(37,598)(36,026)157,526154,938(8,015)(7,782)149,511147,156(36,887)(37,230)112,624109,926112,624109,926112,624109,926112,624109,926112,624109,926	Figures i For the 3rd quarter ended For the perio January to January to September 2015 12(a) 1,900,725 2,041,801 732,629 13(a) (1,393,992) (1,527,918) (546,577) 506,733 513,883 186,052 5,487 4,784 1,320 14(a) (317,096) (327,703) (114,024) 195,124 190,964 73,348 (37,598) (36,026) (16,292) 157,526 154,938 57,056 (8,015) (7,782) (2,882) 140,931 147,156 54,174 (36,887) (37,230) (13,682) 112,624 109,926 40,493 - - - - - - 111,710 110,108 40,160 333 112,624 109,926 40,493 333

Consolidated statement of profit or loss and other comprehensive income Unaudited

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Chief Financial Officer

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Managing Director

Director

Sheens alad Ralimen Company Secretary

Consolidated statement of changes in equity Unaudited

Figures in "000"

				For the 3rd	quarter ended 30 S	eptember 2014
	A	Attributable to own	er of the Company			
In Taka	Share capital	Revaluation reserve	Retained earnings	Total	Non-controlling interests	Total equity
Balance as at 1 January 2014	450,000	692,960	587,512	1,730,472	-	1,730,472
Total comprehensive income						
Profit for the period	-	-	110,108	110,108	(182)	109,926
Total comprehensive income	-	-	110,108	110,108	(182)	109,926
Contributions and distributions						
Dividend	-	-	(112,500)	(112,500)	-	(112,500)
Total contributions and distributions			(112,500)	(112,500)	-	(112,500)
Changes in ownership interests						
Acquisition of subsidiary with NCI	-	-	-	-	(294)	(294)
Total changes in ownership interests	-	-	-	-	(294)	(294)
Total transactions with owners of the company	-	-	(112,500)	(112,500)	(294)	(112,794)
Balance as at 30 September 2014	450,000	692,960	585,120	1,728,080	(476)	1,727,604

				For the 3rd	d quarter ended 30 S	eptember 2015
-	A	Attributable to own	er of the Company		-	
In Taka	Share capital	Revaluation reserve	Retained earnings	Total	Non-controlling interests	Total equity
Balance as at 1 January 2015	450,000	692,960	661,476	1,804,436	(678)	1,803,758
Total comprehensive income						
Profit for the period	-	-	111,710	111,710	914	112,624
Total comprehensive income	-	-	111,710	111,710	914	112,624
Contributions and distributions						
Dividend	-	-	(135,000)	(135,000)	-	(135,000)
Total transactions with owners of the company			(135,000)	(135,000)	-	(135,000)
Transaction recognized directly in equity						
Realization of revaluation surplus	-	(1,300)	1,300	-	-	-
Capital paid to minority	-	-	-	-	(345)	(345)
Balance as at 30 September 2015	450,000	691,660	639,486	1,781,146	(109)	1,781,037

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Director

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Chief Financial Officer

Managing Director

Sheems aluad Raliman

Company Secretary

Consolidated statement of cash flows Unaudited

Unaudited		Figures in "000"	
	For the 3rd quarter ended 30 September		
In Taka	<u>For the 3rd quarter end</u> 2015	<u>ed 30 September</u> 2014	
	2013	2014	
Cash flows from operating activities			
Cash received from customers	1,823,515	2,009,064	
Cash received from other income	3,960	4,784	
	1,827,476	2,013,848	
Cash received/(paid) from/(for):			
Purchase of inventories	(1,432,944)	(1,559,025)	
Other receivables	4,875	(688)	
Operating expenses	(336,106)	(270,446)	
Other payables	3,360	(2,802)	
Payment for WPPF	(16,237)	(16,567)	
Advances, deposits and prepayments	(15,243)	(24,098)	
	(1,792,295)	(1,873,626)	
Cash generated from operations	35,181	140,222	
Finance costs	(37,598)	(36,026)	
Income tax expense	(64,158)	(57,618)	
	(101,756)	(93,644)	
Net cash from operating activities	(66,575)	46,578	
Cash flows from investing activities			
Acquisition of property, plant and equipment	(69,469)	(26,558)	
Investments	(340)	(11,353)	
Sale proceed of fixed asset	1,527		
Net cash used in investing activities	(68,282)	(37,911)	
Cash flows from financing activities			
Inter-company debts received/(paid)	178,224	128,650	
Proceeds from loans and borrowings	91,406	(115,820)	
Dividend paid	(133,402)	(106,780)	
Net cash from financing activities	136,227	(93,950)	
Net increase in cash and cash equivalents	1,370	(85,283)	
Cash and cash equivalents as at 1 January	24,048	66,289	
Cash and cash equivalents as at 1 sandary	25,418	(18,994)	
Net operating cash flow per share	(1.48)	1.04	
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Managing Director

Director

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Chief Financial Officer

Sheama alaad Ratiman

Company Secretary

Notes to the financial statements for the third quarter ended on 30 September 2015

1. Company profile:

ACI Formulations Limited, a subsidiary of Advanced Chemical Industries Limited, domiciled in Bangladesh. The company's shares are listed with both Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The Principal activities of the company are manufacturing and marketing of a number of agrochemical, consumer brand and paint products.

2. Subsidiaries of ACI Formulations Limited:

ACI Formulations Limited has three subsidiaries namely Neem Laboratories (Pvt.) Ltd, Aloe Organics (Pvt.) Limited and Green Business & Marketing Company (BD) Limited. Neem Laboratories (Pvt.) Ltd is engaged in manufacturing and marketing of herbal products in a small scale. On the other hand, the operations of Aloe Organics (Pvt.) Limited and Green Business & Marketing Company (BD) Limited are currently dormant. ACI Formulations Limited through its voting rights controls the operating and financing activities of above three entities.

3. Consolidated Financial statements:

In addition to the separate financial statements, the consolidated financial statements of the company have been prepared and included in this interim financial report as per BFRS 10: Consolidated Financial Statements. In separate Financial Statements, investment in subsidiaries has been carried at cost as per BAS 27: Separate Financial Statements.

4. Selected explanatory notes:

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended 31 December 2014. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

		F	igures in '000'
		<u>30- Sep -15</u> <u>Taka</u>	<u>31-Dec -14</u> <u>Taka</u>
5	Property, plant & equipment		
	Fixed asset at cost/revaluation as on 1st January	1,435,687	1,389,432
	Addition during the period/year	69,826	46,255
	Disposal/adjustment during the year	(1,300)	-
		1,504,213	1,435,687
	Accumulated depreciation at the end of period/year	(227,875)	(190,738)
	Closing balance	1,276,338	1,244,949
5(a)	Property, plant & equipment		
	Fixed asset at cost/revaluation as on 1st January	1,440,329	1,389,432
	Addition during the period/year	69,826	50,897
	Disposal/adjustment during the year	(1,300)	-
		1,508,855	1,440,329
	Accumulated depreciation at the end of period/year	(228,683)	(191,327)
	Closing balance	1,280,172	1,249,002

6. Investments Investment in subsidiaries 11,845 11,500 Investment in FDR 2,959 2,964 Investment in shares of ACI Motors Limited 75 75 Investment in shares of ACI Motors Limited 75 75 Investment in Shares- ACI Motors Limited 75 75 Raw and packing materials 368,813 330,379 Work-in-process 5,176 - Finished goods 400,934 273,489 Goods in transit 72,266 67,564 Other inventories 25,981 23,867 Allowances for slow moving inventory (15,876) (18,258) 857,294 676,561 - 7(a). Consolidated inventories 370,980 332,651 Raw and packing materials 370,980 332,651 - Work-in-process 5,176 - - Finished goods 401,256 24,400 Stock in transit 72,266 679,645 Raw and packing materials 370,980 332,651 - - Finished goods 401,256 24,400			<u>30- Sep -15</u> <u>Taka</u>	<u>31-Dec -14</u> <u>Taka</u>
Investment in FDR 2,959 2,964 Investment in shares of ACI Motors Limited $\frac{75}{75}$ $\frac{75}{14,879}$ $\frac{75}{14,539}$ 6(a) Consolidated investments Investment in term deposit $2,959$ $2,964$ Investment in Shares- ACI Motors Limited $\frac{75}{75}$ $\frac{75}{3.034}$ $\frac{75}{3.034}$ $\frac{75}{3.034}$ 7. Inventories $\frac{75}{11864}$ $\frac{75}{75}$ $\frac{75}{3.034}$ $\frac{30}{3.034}$ 7. Inventories $\frac{5176}{1.58760}$ - $\frac{75}{11864}$ $\frac{75}{2.981}$ $\frac{23}{2.5781}$ 7. Inventories $\frac{25,981}{2.5981}$ $\frac{23,897}{2.387}$ $\frac{23,897}{676,561}$ $\frac{25,981}{2.5981}$ $\frac{23,387}{2.565}$ 7(a). Consolidated inventories $\frac{5176}{2.594}$ $\frac{5176}{2.724,340}$ $\frac{5176}{2.724,340}$ Stock in transit $\frac{72,266}{2.24,340}$ $\frac{25,981}{2.335}$ $\frac{23,877}{2.133}$ $\frac{18,2577}{2.859,426}$ $\frac{67,6561}{6.75,64}$ Other inventories $\frac{25,981}{2.333}$ $\frac{18,2577}{2.5881}$ $\frac{23,887}{2.3389}$ $\frac{18,2577}{2.889,426}$ $\frac{67,6565}{6.79,685}$ $\frac{72,266}{2.1,400}$	6.	Investments		
Investment in shares of ACI Motors Limited 75 75 Investment in term deposit 2,959 2,964 Investment in Shares - ACI Motors Limited 75 75 Raw and packing materials 368,813 330,339 Vork-in-process 5,176 - Finished goods 400,934 273,489 Goods in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (15,876) (18,258) Work-in-process 5,176 - Finished goods 400,934 273,489 Goods in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (15,876) (18,258) Work-in-process 5,176 - Finished goods 401,256 274,340 Stock in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (16,233) (18,257) 8. Trade and other receivables 994,389 917,870 </td <td></td> <td>Investment in subsidiaries</td> <td>11,845</td> <td>11,500</td>		Investment in subsidiaries	11,845	11,500
It4,879 14,339 6(a) Consolidated investments 2,959 2,964 Investment in term deposit 75 75 Investment in Shares- ACI Motors Limited 75 75 3,034 3,039 3,039 7. Inventories 368,813 330,379 Work-in-process 5,176 - Finished goods 400,934 273,489 Goods in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (15,876) (18,258) Work-in-process 5,176 - Finished goods 401,256 274,340 Stock in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (16,233) (18,257) Allowances for slow moving inventory (16,233) (18,257) Allowances for doubtful debts 99,4389 91,569 Other than related parties 99,4389 91,569 O		Investment in FDR	2,959	2,964
6(a) Consolidated investments Investment in term deposit 2,959 2,964 Investment in Shares- ACI Motors Limited 75 75 Investment in Shares- ACI Motors Limited 75 75 Raw and packing materials 368,813 330,379 Work-in-process 5,176 - Finished goods 400,934 273,489 Goods in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (15,876) (18,258) Work-in-process 5,176 - Finished goods 401,256 274,340 Stock in transit 72,266 67,564 Work-in-process 5,176 - Finished goods 401,256 274,340 Stock in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (16,233) (18,257) 8. Trade and other receivables - 99,821 Other than related parties 994,389		Investment in shares of ACI Motors Limited	75	75
Investment in term deposit 2,959 2,964 Investment in Shares- ACI Motors Limited 75 75 Raw and packing materials 368,813 $330,379$ Work-in-process $5,176$ - Finished goods 400,934 $273,489$ Goods in transit 72,266 $67,564$ Other inventories 25,981 $23,387$ Allowances for slow moving inventory (15,876) (18,256) 7(a). Consolidated inventories 87,294 $676,561$ Work-in-process 5,176 - - Finished goods 401,256 274,340 Stock in transit 72,266 $67,564$ Other inventories 25,981 23,387 . . - $99,821$ $679,685$ 8. Trade and other receivables 71,226 $679,685$ $679,685$ $679,685$ 8. Trade and other receivables 994,389 $917,670$ $845,722$ $789,400$ $78,277$ $80,433$ $01,98$ $864,572$			14,879	14,539
Investment in term deposit 2,959 2,964 Investment in Shares- ACI Motors Limited 75 75 Raw and packing materials 368,813 $330,379$ Work-in-process $5,176$ - Finished goods 400,934 $273,489$ Goods in transit 72,266 $67,564$ Other inventories 25,981 $23,387$ Allowances for slow moving inventory (15,876) (18,256) 7(a). Consolidated inventories 87,294 $676,561$ Work-in-process 5,176 - - Finished goods 401,256 274,340 Stock in transit 72,266 $67,564$ Other inventories 25,981 23,387 . . - $99,821$ $679,685$ 8. Trade and other receivables 71,226 $679,685$ $679,685$ $679,685$ 8. Trade and other receivables 994,389 $917,670$ $845,722$ $789,400$ $78,277$ $80,433$ $01,98$ $864,572$	6(a)	Consolidated investments		
Investment in Shares- ACI Motors Limited 75 75 J.034 J.039 7. Inventories Raw and packing materials J68,813 Work-in-process 5,176 Finished goods 400,934 Goods in transit 72,266 Other inventories 25,981 Allowances for slow moving inventory (15,876) Work-in-process 5,176 Finished goods 370,980 Work-in-process 5,176 Finished goods 401,256 Vork-in-process 5,176 Finished goods 401,256 Other inventories 25,981 Raw and packing materials 370,980 Work-in-process 5,176 Finished goods 401,256 Other inventories 25,981 Allowances for slow moving inventory (16,233) Allowances for slow moving inventory (16,233) Other than related parties 994,389 ACI Limited - 99,821 Other than related parties <td></td> <td>Investment in term deposit</td> <td>2,959</td> <td>2,964</td>		Investment in term deposit	2,959	2,964
3.034 3.039 7. Inventories 3 Raw and packing materials 368,813 330,379 Work-in-process 5,176 - Finished goods 400,934 273,489 Goods in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (15,876) (18,258) Work-in-process 5,176 - Raw and packing materials 370,980 332,651 Work-in-process 5,176 - Finished goods 401,256 274,340 Stock in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (16,233) (18,257) Allowances for slow moving inventory (16,233) (18,257) Allowances for slow moving inventory (16,233) (12,8270) Allowances for doubtful debts (129,817) (128,270) Other than related parties 994,389 917,670 Allowances for doubtfu		·		
Raw and packing materials $368,813$ $330,379$ Work-in-process $5,176$ - Finished goods $400,934$ $273,489$ Goods in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(15,876)$ $(18,258)$ 857,294 $676,561$ 7(a). Consolidated inventories $370,980$ $332,651$ Work-in-process $5,176$ - Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 85 Trade and other receivables $73,489$ $97,670$ Related parties: $ACI Limited$ $ 99,821$ Other than related parties $994,389$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ Other than related parties $20,860$ $58,043$				
Raw and packing materials $368,813$ $330,379$ Work-in-process $5,176$ - Finished goods $400,934$ $273,489$ Goods in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(15,876)$ $(18,258)$ 857,294 $676,561$ 7(a). Consolidated inventories $370,980$ $332,651$ Work-in-process $5,176$ - Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 85 Trade and other receivables $73,489$ $97,670$ Related parties: $ACI Limited$ $ 99,821$ Other than related parties $994,389$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ Other than related parties $20,860$ $58,043$	7	Inventories		
Finished goods $400,934$ $273,489$ Goods in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(15,876)$ $(18,258)$ 7(a). Consolidated inventories $857,294$ $676,561$ 7(a). Consolidated inventories $857,294$ $676,561$ 7(a). Consolidated inventories $51,76$ $-$ Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ Monances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables Trade receivables Trade receivables: $994,389$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ Other receivables: $901,998$ $868,883$ Related parties $20,860$ $58,043$ Other than related parties $20,860$ $58,043$ Other t	7.		368,813	330,379
		Work-in-process	5,176	-
Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(15,876)$ $(18,258)$ 857,294 $676,561$ 7(a). Consolidated inventories $857,294$ $676,561$ Raw and packing materials $370,980$ $332,651$ Work-in-process $5,176$ - Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables $79,821$ $679,685$ 8. Trade receivables: $864,572$ $789,400$ Other than related parties $994,389$ $917,670$ $(129,817)$ $(128,270)$ Allowances for doubtful debts $(129,817)$ $(128,270)$ $789,400$ Other than related parties $20,860$ $58,043$ $901,998$ $868,883$ Below six months <		Finished goods	400,934	273,489
Allowances for slow moving inventory $(15,876)$ $(18,258)$ 7(a). Consolidated inventories 370,980 332,651 Raw and packing materials 370,980 332,651 Work-in-process 5,176 - Finished goods 401,256 274,340 Stock in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (16,233) (18,257) 8. Trade and other receivables 739,426 679,685 8. Trade receivables: 859,426 679,685 8. Trade receivables: 94,389 917,670 Allowances for doubtful debts (129,817) (128,270) Other than related parties 994,389 917,670 Allowances for doubtful debts (129,817) (128,270) Other than related parties 20,860 58,043 Other than related parties 16,566 21,440 37,426 79,483 901,998 868,883 Below six months 759,277 801,373 0////////////////////////////////////		Goods in transit	72,266	
857,294 676,561 7(a). Consolidated inventories Raw and packing materials 370,980 332,651 Work-in-process 5,176 - Finished goods 401,256 274,340 Stock in transit 72,266 67,564 Other inventories 25,981 23,387 Allowances for slow moving inventory (16,233) (18,257) Related parties: 20,9821 01,926 679,685 8. Trade receivables 994,389 817,849 Other than related parties: 994,389 917,670 Allowances for doubtful debts (129,817) (128,270) Other receivables: 20,860 58,043 Related parties 20,860 58,043 Other than related parties 20,860 58,043		Other inventories	25,981	23,387
7(a). Consolidated inventories Raw and packing materials $370,980$ $332,651$ Work-in-process $5,176$ - Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables Trade receivables: Related parties: ACI Limited - $99,821$ Other than related parties $994,389$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ Other receivables: Related parties $20,860$ $58,043$ Other than related parties $20,860$ $58,043$ $917,970$ Other than related parties $16,566$ $21,440$ $37,426$ $79,483$ 901,998 868,883 $901,998$ $868,883$ $901,998$ $868,883$ Below six months $759,277$ $801,373$ $0ver six months$ $272,538$ $195,780$ Allowances for doubtful debts $(129,817)$ $(128,2$		Allowances for slow moving inventory	(15,876)	(18,258)
Raw and packing materials $370,980$ $332,651$ Work-in-process $5,176$ - Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables $679,685$ 7 Trade receivables: Related parties: ACI L limited - $99,821$ Other than related parties $994,389$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ Below six months $759,277$ $801,373$ Other than related parties $20,860$ $58,043$ Other than related parties $16,566$ $21,440$ $37,426$ $79,483$ $901,998$ $868,883$ Below six months $759,277$ $801,373$ Over six months $272,538$ $195,780$ Allowances for doubtful debts $(129,817)$ $(128,270)$			857,294	676,561
Raw and packing materials $370,980$ $332,651$ Work-in-process $5,176$ - Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables $679,685$ 7 Trade receivables: Related parties: ACI L limited - $99,821$ Other than related parties $994,389$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ Below six months $759,277$ $801,373$ Other than related parties $20,860$ $58,043$ Other than related parties $16,566$ $21,440$ $37,426$ $79,483$ $901,998$ $868,883$ Below six months $759,277$ $801,373$ Over six months $272,538$ $195,780$ Allowances for doubtful debts $(129,817)$ $(128,270)$	7(a).	Consolidated inventories		
Work-in-process $5,176$ - Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables $859,426$ $679,685$ 8. Trade and other receivables $859,426$ $679,685$ 8. Trade and other receivables $817,849$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ Allowances for doubtful debts $(129,817)$ $(128,270)$ 864,572 7789,400 $864,572$ $789,400$ Other receivables: $20,860$ $58,043$ $37,426$ $79,483$ 901,998 868,883 $901,998$ $868,883$ $901,998$ $868,883$ Below six months $759,277$ $801,373$ 0 $789,780$ Allowances for doubtful debts $(129,817)$ $(128,270)$			370,980	332,651
Finished goods $401,256$ $274,340$ Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables $859,426$ $679,685$ 8. Trade receivables: Related parties: $679,685$ ACI Limited - $99,821$ $994,389$ $817,849$ Other than related parties $994,389$ $917,670$ $(129,817)$ $(128,270)$ Allowances for doubtful debts $(129,817)$ $(128,270)$ $864,572$ $789,400$ Other receivables: Related parties $20,860$ $58,043$ $91,998$ $868,883$ Other than related parties $16,566$ $21,440$ $37,426$ $79,483$ Below six months $759,277$ $801,373$ $901,998$ $868,883$ Below six months $272,538$ $195,780$ $Allowances for doubtful debts$ $(129,817)$ $(128,270)$,	-
Stock in transit $72,266$ $67,564$ Other inventories $25,981$ $23,387$ Allowances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables $679,685$ 8. Trade receivables: Related parties: ACI Limited 994,389 $817,849$ Other than related parties $994,389$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ Other receivables: $864,572$ $789,400$ Other receivables: $866,572$ $789,400$ Other than related parties $20,860$ $58,043$ Other than related parties $16,566$ $21,440$ $37,426$ $79,483$ $901,998$ $868,883$ Below six months $759,277$ $801,373$ $901,998$ $868,883$ Below six months $722,538$ $195,780$ $Allowances for doubtful debts$ $(129,817)$ $(128,270)$		-		274,340
$\begin{array}{c c} \mbox{Other inventories} & 25,981 & 23,387 \\ \mbox{Allowances for slow moving inventory} & (16,233) & (18,257) \\ \hline 859,426 & 679,685 \\ \hline 8. & {\bf Trade and other receivables} \\ {\bf Trade receivables:} \\ \mbox{Related parties:} \\ \mbox{ACI Limited} & - & 99,821 \\ \mbox{Other than related parties} & 994,389 & 817,849 \\ \hline 994,389 & 917,670 \\ \mbox{Allowances for doubtful debts} & (129,817) & (128,270) \\ \hline 864,572 & 789,400 \\ \hline {\bf Other than related parties} & 20,860 & 58,043 \\ \mbox{Other than related parties} & 16,566 & 21,440 \\ \hline 37,426 & 79,483 \\ \hline 901,998 & 868,883 \\ \hline {\bf Below six months} & 759,277 & 801,373 \\ \mbox{Over six months} & 272,538 & 195,780 \\ \mbox{Allowances for doubtful debts} & (129,817) & (128,270) \\ \hline {\bf Maximum Ma$		-		
Allowances for slow moving inventory $(16,233)$ $(18,257)$ 8. Trade and other receivables 679,685 Related parties: ACI Limited - 994,389 817,849 994,389 917,670 Allowances for doubtful debts $(129,817)$ Other receivables: 864,572 Related parties 20,860 Other receivables: 864,572 Related parties 16,566 21,440 37,426 37,426 79,483 901,998 868,883 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)		Other inventories		
8. Trade and other receivables Trade receivables: Related parties: ACI Limited - Other than related parties 994,389 994,389 $817,849$ 994,389 917,670 Allowances for doubtful debts (129,817) Other receivables: 864,572 Related parties 20,860 Other than related parties 16,566 21,440 37,426 37,426 79,483 901,998 868,883 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)		Allowances for slow moving inventory		
Trade receivables: Related parties: ACI Limited - 99,821 Other than related parties 994,389 $817,849$ 994,389 917,670 Allowances for doubtful debts (129,817) (128,270) 864,572 789,400 Other receivables: 864,572 789,400 Related parties 20,860 58,043 Other than related parties 16,566 21,440 37,426 79,483 901,998 868,883 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)				
Trade receivables: Related parties: ACI Limited - 99,821 Other than related parties 994,389 $817,849$ 994,389 917,670 Allowances for doubtful debts (129,817) (128,270) 864,572 789,400 Other receivables: 864,572 789,400 Related parties 20,860 58,043 Other than related parties 16,566 21,440 37,426 79,483 901,998 868,883 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)	8	Trade and other receivables		
Related parties: - $99,821$ ACI Limited - $99,821$ Other than related parties $994,389$ $817,849$ 994,389 $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ 864,572 789,400 Other receivables: 864,572 789,400 Related parties 20,860 58,043 Other than related parties 16,566 21,440 37,426 79,483 901,998 Below six months 759,277 $801,373$ Over six months 272,538 195,780 Allowances for doubtful debts $(129,817)$ $(128,270)$	01			
ACI Limited- $99,821$ Other than related parties $994,389$ $817,849$ 994,389 $994,389$ $917,670$ Allowances for doubtful debts $(129,817)$ $(128,270)$ 864,572 $789,400$ $864,572$ $789,400$ Other receivables: $20,860$ $58,043$ Other than related parties $16,566$ $21,440$ 37,426 $79,483$ $901,998$ $868,883$ Below six months $759,277$ $801,373$ Over six months $272,538$ $195,780$ Allowances for doubtful debts $(129,817)$ $(128,270)$				
Other than related parties 994,389 817,849 994,389 917,670 Allowances for doubtful debts (129,817) (128,270) 864,572 789,400 Other receivables: 20,860 58,043 Other than related parties 16,566 21,440 37,426 79,483 901,998 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)		-	-	99,821
994,389917,670Allowances for doubtful debts $(129,817)$ $(128,270)$ 864,572789,400864,572789,400Other receivables: Related parties20,86058,043Other than related parties16,56621,44037,42679,483901,998868,883Below six months759,277801,373Over six months272,538195,780Allowances for doubtful debts $(129,817)$ $(128,270)$			994,389	
Allowances for doubtful debts (129,817) (128,270) 864,572 789,400 Other receivables: 20,860 Related parties 20,860 Other than related parties 16,566 21,440 37,426 37,426 79,483 901,998 868,883 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)			994,389	
864,572 789,400 Other receivables: 20,860 58,043 Related parties 20,860 58,043 Other than related parties 16,566 21,440 37,426 79,483 901,998 868,883 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)		Allowances for doubtful debts	(129,817)	
Other receivables: 20,860 58,043 Related parties 16,566 21,440 Other than related parties 16,566 21,440 37,426 79,483 901,998 868,883 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)				
Other than related parties 16,566 21,440 37,426 79,483 901,998 868,883 Below six months 759,277 Over six months 272,538 Allowances for doubtful debts (129,817) (128,270)		Other receivables:		
37,426 79,483 901,998 868,883 Below six months 759,277 Over six months 272,538 Allowances for doubtful debts (129,817) (128,270)		Related parties	20,860	58,043
901,998 868,883 Below six months 759,277 801,373 Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)		Other than related parties	16,566	21,440
Below six months 759,277 801,373Over six months 272,538 195,780Allowances for doubtful debts(129,817)(128,270)			37,426	79,483
Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)			901,998	868,883
Over six months 272,538 195,780 Allowances for doubtful debts (129,817) (128,270)		Below six months	759.277	801.373
Allowances for doubtful debts (129,817) (128,270)				

		<u> 30- Sep -15</u> <u>Taka</u>	<u>31-Dec -14</u> <u>Taka</u>
8(a).	Consolidated trade and other receivables		
	Trade receivables:		
	Related parties:		
	ACI Limited	-	99,821
	Other than related parties	995,345	818,566
		995,345	918,387
	Allowances for doubtful debts	(129,817)	(128,270)
		865,528	790,117
	Other receivables:		
	Related parties	-	37,970
	Other than related parties	16,508	21,550
		16,508	59,520
		882,036	849,637
	Below six months	739,315	782,127
	Over six months	272,538	195,780
	Allowances for doubtful debts	(129,817)	(128,270)
		882,036	849,637
9.	Advances, deposits & prepayments Advances:	2 210	2.550
	Staffs	2,210	2,558
	Suppliers	31,147	23,285
	Bank guarantee margin	31,543	20,622
	VAT current account	11,288	6,051
	Advance income tax (Note- 9.1)	178,989	114,831
		255,177	167,347
	Deposits: Security deposits	5 902	11 412
	Security deposits	5,802	11,413
		5,802	11,413
	Prepayments: Prepaid expenses	645	2,372
	repute expenses	645	2,372
		261,624	181,132
0.1			
9.1	Advance income tax	114071	04.277
	Balance as at 1st January	114,831	94,366 72,800
	Paid during the period/year	64,158	72,800
	A directment during the period/war	178,989	167,166
	Adjustment during the period/year	170 000	(52,335)
		178,989	114,831

		<u>30-Sep-15</u> <u>Taka</u>	<u>31-Dec -14</u> <u>Taka</u>
9(a).	Consolidated advances, deposits & prepayments		
	Advances:		
	Staffs	2,210	2,558
	Suppliers	31,653	24,885
	Bank guarantee margin	31,543	20,622
	VAT current account	11,288	6,051
	Advance income tax (Note- 9(a).1)	179,006	114,831
		255,700	168,947
	Deposits:		
	Security deposits	5,802	11,413
		5,802	11,413
	Prepayments:		· · · ·
	Prepaid expenses	1,259	2,998
	repute expenses	1,259	2,998
		262,761	183,358
			105,550
9(a).1.	Advance income tax		
	Balance as at 1st January	114,831	94,366
	Paid during the period/year	64,175	72,800
		179,006	167,166
	Adjustment during the period/year		(52,335)
	Just the Grant from Just	179,006	114,831
10.	Employee benefits		
	Defined benefit liability	9,771	8,715
	Other employee benefits	4,560	4,560
		14,331	13,275
11.	Trade and other payables		
	Trade payables	86,232	107,496
	Other payables (Note-11.1)	150,503	179,596
		236,735	287,092
11.1.	Other payables		
	Creditor for expenses	117,713	145,738
	Interest payables	6,772	4,577
	Security money payable	4,524	2,571
	Unpaid dividend	9,331	7,734
	Withholding tax and VAT	3,766	2,358
	Provision for workers' profit participation fund	8,397	16,618
		150,503	179,596
			,

		<u>30-Sep-15</u> <u>Taka</u>	<u>31-Dec -14</u> <u>Taka</u>
11(a).	Consolidated trade and other payables		
	Trade payables	86,549	107,622
	Other payables (Note-11(a).1)	150,982	180,504
		237,531	288,126
11(a).1.	Other payables		
	Creditor for expenses	118,077	146,506
	Interest payables	6,772	4,577
	Security money payable	4,524	2,571
	Unpaid dividend	9,331	7,734
	Withholding tax and VAT	3,881	2,498
	Provision for workers' profit participation fund	8,397	16,618
		150,982	180,504
		<u>3rd quarter</u>	ended on
		<u>30-Sep-15</u>	<u>30-Sep-14</u>
		Taka	Taka
12.	Revenue		
121	Crop Care & Public Health	1,149,275	1,080,280
	Mosquito Coil	374,198	588,126
	Aerosol	338,174	331,239
	Paint & others	35,465	39,079
		1,897,112	2,038,724
12(a).	Consolidated revenue		
	Crop Care & Public Health	1,149,275	1,080,280
	Mosquito Coil	374,198	588,126
	Aerosol	338,174	331,239
	Paint & others	39,078	42,156
		1,900,725	2,041,801
13.	Cost of sales		
	Opening stock	603,868	504,500
	Purchase	1,423,584	1,447,021
		2,027,452	1,951,521
	Closing stock	(774,923)	(569,967)
	-	1,252,529	1,381,554
	Manufacturing expenses	138,168	144,166
		1,390,697	1,525,720
		· · ·	

		3rd quarter ended on			
		<u>30-Sep-15</u>	<u>30-Sep-14</u>		
		<u>Taka</u>	<u>Taka</u>		
13(a).	Consolidated cost of sales				
	Opening stock	606,992	507,043		
	Purchase	1,425,122	1,447,419		
		2,032,114	1,954,462		
	Closing stock	(777,412)	(571,236)		
		1,254,702	1,383,226		
	Manufacturing expenses	139,290	144,692		
		1,393,992	1,527,918		
14					
	Administrative, selling and distribution expenses				
	Administrative expenses	69,522	86,784		
	Distribution expenses	30,363	28,452		
	Selling expenses	214,169	210,913		
		314,054	326,149		
14(a).	Consolidated administrative, selling and distribution				
	expenses				
	Administrative expenses	70,087	87,302		
	Distribution expenses	30,449	28,970		
	Selling expenses	216,560	211,431		
		317,096	327,703		

15. Segment reporting

The Company has three reportable segments, as described below, which are the Company's strategic divisions. The strategic divisions offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic divisions, the Company's CEO reviews internal management reports at least on a quarterly basis. The following summary describes the operations in each of the Company's reportable segments:

Crop Care and Public Health (CC & PH)	To manufacture and sell crop care and public health products.
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Mosquito	Coil	(M Coil)	
mosquito	COL	(in con)	

To manufacture and sell mosquito coil products

Aerosol

To manufacture and sell aerosol and air freshener products.

	CC &	CC &PH 3rd quarter ended on		M Coil 3rd quarter ended on		Aerosol 3rd quarter ended on		Unallocated 3rd quarter ended on		Total 3rd quarter ended on	
Particulars	3rd quarter										
	30-Sep-15	30-Sep-14	30-Sep-15	30-Sep-14	30-Sep-15	30-Sep-14	30-Sep-15	30-Sep-14	30-Sep-15	30-Sep-14	
	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	
Segment revenue:											
External revenues	1,149,275	1,080,280	-	-	-	-	24,913	42,156	1,174,188	1,122,436	
Inter-segment revenues		-	374,198	588,126	338,174	331,239	14,165	-	726,537	919,365	
Total revenue	1,149,275	1,080,280	374,198	588,126	338,174	331,239	39,078	42,156	1,900,725	2,041,801	
Financing costs	(31,210)	(26,795)	(894)	(3,355)	(541)	(2,958)	(4,953)	(2,918)	(37,598)	(36,026)	
Depreciation	(18,446)	(17,295)	(15,531)	(14,559)	(3,989)	(3,800)	(429)	(17)	(38,395)	(35,671)	
Cost of sales excluding depreciation	(681,074)	(652,463)	(333,566)	(516,438)	(312,938)	(296,424)	(32,009)	(29,771)	(1,359,587)	(1,495,096)	
Operating expenses excluding depreciation	(273,720)	(255,825)	(7,452)	(28,111)	(7,877)	(18,197)	(24,056)	(22,768)	(313,105)	(324,901)	
Other income /(expense)	4,136	2,832	5	1	1,346	1,951	-	-	5,487	4,784	
Profit before tax	141,513	124,197	15,922	24,381	13,466	11,220	(21,391)	(12,652)	149,511	147,146	
Reportable segment assets	2,003,243	1,663,028	757,522	738,297	394,355	253,933	210,783	150,779	3,365,903	2,806,037	
Reportable segment liabilities	841,053	480,876	140,929	166,734	141,706	88,122	461,179	342,703	1,584,867	1,078,435	

16. Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.

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Shearner alman Rahman Company Secretary

Chairman

Managing Director

Director

Chief Financial Officer

Figures in '000'