#### **Advanced Chemical Industries Limited**

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3rd Quarter ended Report 2018 - 2019 for the nine months period ended on 31 March 2019

# **Advanced Chemical Industries Limited**

Statement of financial position Unaudited

			gures in '000' Taka
	• 2004	As at	As at
	Note	31 March 2019	30 June 2018
Assets			
Property, plant and equipment	2	9,898,603	9,239,752
Investments	3	2,660,147	2,558,853
Intangible assets		306	421
Non-current assets		12,559,056	11,799,026
Inventories	4	5,522,583	
Trade receivables	5	5,187,257	5,112,921 4,863,503
Other receivables	5	300,411	4,803,503
Inter-company receivables	6	14,134,595	10,316,026
Advances, deposits and prepayments	7	2,101,513	1,682,854
Cash and cash equivalents	1	860,231	
Current assets		28,106,589	1,081,129 23,887,595
Total assets		40,665,645	35,686,620
		10,000,010	00,000,020
Equity			
Share capital		498,895	482,024
Share premium		402,310	402,310
Reserves		3,634,837	3,543,672
Retained earnings		9,984,077	9,871,499
Total equity		14,520,120	14,299,506
Liabilities			
Employee benefits	8	897,787	807,637
Long term borrowings	9	717,286	141,353
Deferred tax liabilities		54,072	120,722
Non-current liabilities		1,669,145	1,069,712
Bank overdraft		2 807 084	2 274 (25
Loans and borrowings	10	2,897,084	2,374,635
Trade payables	10	13,681,045 777,194	11,340,784
Inter-company payables	11	3,009,995	794,002
Other payables	12	2,609,836	2,272,416
Current tax liability	12	1,501,227	2,352,363
Current liabilities		24,476,380	1,183,202 20,317,403
Total liabilities		26,145,526	20,317,403
Total equity and liabilities		40,665,645	35,686,620
Net asset value (NAV) per share		291.05	286.62

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Chairman

d Director

**Company Secretary** 

**Managing Director** 

**Chief Financial Officer** 

## Advanced Chemical Industries Limited Statement of profit or loss

Unaudited

				Figures	in '000' Taka
		For the period u	p to 3rd Quarter	For the 3	d Quarter
	Note	July 2018 to March 2019	July 2017 to March 2018	January to March 2019	January to March 2018
Revenue	13	16,325,901	16,272,391	5,112,159	5,672,927
Cost of sales	14	(9,017,170)	(9,216,645)	(2,877,712)	(3,369,592)
Gross profit		7,308,730	7,055,746	2,234,447	2,303,335
Administrative, selling and distribution expenses	15	(5,958,703)	(5,747,877)	(2,060,453)	(2,022,426)
Other income		129,223	56,029	32,054	8,979
Operating profit		1,479,251	1,363,898	206,049	289,887
Earnout income		-	220,820	<del>.</del>	220,820
Net finance costs		(505,544)	(315,868)	(176,397)	(121,998)
Profit before contribution to WPPF		973,707	1,268,850	29,652	388,709
Contribution to WPPF		(48,685)	(63,442)	(1,483)	(19,435)
Profit before tax		925,022	1,205,408	28,170	369,274
Income tax expense		(241,246)	(313,406)	(8,064)	(96,011)
Profit after tax		683,776	892,002	20,106	273,263

Basic earnings per share (EPS)

13.71

17.88

5.48

Chairman

**Chief Financial Officer** 

Managing Director

Director

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Company Secretary

## Advanced Chemical Industries Limited Statement of profit or loss and other comprehensive income

-	Unaudited			
	For the period u	p to 3rd Quarter		in '000' Taka d Quarter
	July 2018 to March 2019	July 2017 to March 2018	January to March 2019	January to March 2018
Profit after tax	683,776	892,002	20,106	273,263
Other comprehensive income:				
Items that may be reclassified subsequently to profit or l	loss			
Change in fair value of available-for-sale financial assets	101,294	149,647	(22,934)	(81,544)
Income tax on available-for-sale financial assets	(10,129)	(14,965)	2,294	8,154
Other comprehensive income, net of tax	91,165	134,682	(20,640)	(73,390)
Total comprehensive income	774,941	1,026,684	(535)	199,873

	State	ement of changes Unaudited	Statement of changes in equity Unaudited				
						Figures i	Figures in '000' Taka
	i		For	For the period up to 3rd Quarter from July 2018 to March 2019	ord Quarter from	July 2018 to Ma	rch 2019
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation surplus	Retained earnings	Total equity
Balance at 1 July 2018	482,024	402,310	1,671	466,460	3,075,541	9,871,499	14,299,506
Total comprehensive income							
Profit after tax	T	ı	I		I	683,776	683,776
Other comprehensive income-net of tax			ł	91,165		·	91,165
Total comprehensive income	1	,	1	91,165		683,776	774,941
Transaction with owners of the Company							
Share premium	,	1	1	T		I	i.
Stock dividend for 2017-18	16,871	ï	ì	z	ı	(16,871)	a
Cash dividend for 2017-18		•	ĩ	l.	1	(554,328)	(554,328)
Total transactions with owners of the Company	16,871	•	1	1	1	(571,199)	(554,328)
Balance at 31 March 2019	498,895	402,310	1,671	557,625	3,075,541	9,984,077	14,520,120
			For t	For the period up to 3rd Quarter from July 2017 to March 2018	rd Quarter from	July 2017 to Ma	rch 2018
	Share capital	Share premium	Capital reserve	Available for sale reserve	<b>Revaluation</b> surplus	Retained earnings	Total equity
Balance at 1 July 2017	438,204	402,310	1,671	301,581	3,075,541	8,773,169	12,992,477
Total comprehensive income							
Profit after tax	•	ï	ì	ı	ı	892,002	892,002
Other comprehensive income-net of tax	1	ĩ	ī	134,682			134,682
Total comprehensive income	T			134,682		892,002	1,026,684
Transaction with owners of the Company							
Share premium	•	•		·	ı	ī	ı
Stock dividend for 2016-17	43,820	ī	Т	ı	T	(43, 820)	<b>B</b>
Final cash dividend for 2016-17				,		(175,282)	(175,282)
Total transactions with owners of the company	43,820			·	e ,	(219,102)	(175,282)
Balance at 31 March 2018	482,024	402,310	1,671	436,263	3,075,541	9,446,069	13,843,879

Advanced Chemical Industries Limited

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#### Advanced Chemical Industries Limited Statement of cash flows Unaudited

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		Figur For the period up	es in '000' Taka
		July 2018	July 2017
		to March 2019	to March 2019
Cash flows from operating activities		March 2019	March 2018
Cash receipts from customers and others		15 022 171	14 00 1 00 5
Cash paid to suppliers and employees		15,933,171	14,831,285
Cash generated from operating activities		(14,676,600) 1,256,571	(13,832,818
Such generated from operating activities		1,230,371	998,467
Paid to WPPF		(60,773)	(58,020
Finance costs paid		(480,327)	(293,772
Income tax paid		(357,360)	(280,588
		(898,460)	(632,380
Net cash from / (used in) operating activities*	16	358,111	366,087
			200,007
Cash flows from investing activities			
Acquisition of property, plant and equipment		(61,405)	(953,522
Payments for capital work in progress		(961,164)	(184,917
Sale proceeds from property, plant and equipment		767	631
Sale proceeds of Brands		540,300	403,900
Dividend received		87,087	38,955
Investment		-	(337,000
Net cash (used) in investing activities		(394,415)	(1,031,953
Cook flows from fine in the state			
Cash flows from financing activities Inter-company debts received/(paid)		(2.000.00.0)	
Dividend paid		(3,080,986)	(2,879,484
Short-term bank loan received/(paid)		(542,250)	(173,281
Long-term bank loan received/(paid)		2,340,260	2,464,142
Net cash (used)/from financing activities		575,933	96,753
net cash (used)/110m manenig activities		(707,043)	(491,870)
Net increase / (decrease) in cash and cash equivalents		(743,348)	(1,157,736
Cash and cash equivalents at 1 July		(1,293,505)	162,226
Cash and cash equivalents at 31 March		(2,036,853)	(995,510)
Closing balance removed		(, -,)	(****,****)
Closing balance represents		0.00.001	
Cash and cash equivalents Bank overdraft		860,231	1,176,465
		(2,897,084)	(2,171,976)
		(2,036,853)	(995,510)
Net operating cash flows per share (NOCFPS)		7.18	7.34

\*See Note 16 for reconciliation of net operating cash flow.

#### **Advanced Chemical Industries Limited** Consolidated statement of financial position Unaudited

	Unaudited		
		1	Figures in '000' Taka
		As at	As at
	Note	31 March 2019	<b>30 June 2018</b>
Assets			
Property, plant and equipment	2 (a)	25,241,015	23,017,049
Equity-accounted investees		1,224,345	1,143,315
Other investments		860,157	735,340
Intangible assets		107,273	118,238
Non-current assets		27,432,791	25,013,941
•			
Inventories	4 (a)	13,383,044	11,792,578
Trade receivables	5 (a)	14,237,179	10,963,330
Other receivables		652,612	1,099,973
Inter-company receivables	6 (a)	57,627	10,908
Advances, deposits and prepayments	7 (a)	5,760,878	4,433,434
Cash and cash equivalents		1,604,171	2,131,550
Current assets		35,695,511	30,431,774
Total assets		63,128,302	55,445,715
Equity			
Share capital		498,895	482,024
Share premium		402,310	402,310
Reserves		4,835,398	and the second
Retained earnings		4,543,666	4,744,428
Equity attributable to the owners of the company	and the second	10,280,270	5,451,050
Non-controlling interest		(221,708)	11,079,813
Total equity		10,058,562	(59,419 <b>11,020,394</b>
Liabilities		10,030,302	11,020,394
Employee benefits	9 (a)	1 126 250	
Long term borrowings	8 (a)	1,126,359	994,108
Deferred tax liabilities	9 (a)	7,697,970	7,972,367
Non-current liabilities		297,628	378,991
ton-current habinties		9,121,957	9,345,466
Bank overdraft		4,948,719	4,159,154
Loans and borrowings	10 (a)	27,515,247	21,933,605
Trade payables		3,302,896	2,252,947
Other payables	12 (a)	4,451,244	3,924,142
Current tax liability	× 2	3,729,677	2,810,007
Current liabilities		43,947,783	35,079,855
Total liabilities		53,069,740	44,425,321
Total equity and liabilities		63,128,302	55,445,715
Net asset value (NAV) per share		206.06	222.09
( ) For summe		200.00	222.0

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Chairman

Managing Director

Director

**Company Secretary** 

**Chief Financial Officer** 

## Advanced Chemical Industries Limited Consolidated statement of profit or loss Unaudited

			Figures in '000' Tak	
	For the perio	d up to 3rd Quarter	For the 3r	d Quarter
No	July 2018 to March 2019	July 2017 to March 2018	January to March 2019	January to March 2018
Revenue 13 (	a) 46,278,989	42 826 655	15 440 014	
Cost of sales 14 (		, ,	15,440,914	14,493,344
Gross profit			(11,232,512)	(10,371,503)
Administrative, selling and distribution expenses 15 (	13,367,915	, _ ,	4,208,402	4,121,841
Other income / (loss)		(, , , , , , , , , , , , , , , , , , ,	(3,770,664)	(3,427,436)
	255,718	78,525	181,625	30,404
Operating profit	2,749,495	2,655,652	619,364	724,809
Share of profit of equity accounted investees	81,031	42,785	31,770	(19,074)
Earnout income		220,820	-	220,820
Net finance costs	(2,263,170)	(1,543,642)	(788,220)	(608,504)
Profit before contribution to WPPF	567,356	1,375,615	(137,087)	318,050
Contribution to WPPF	(114,776)		(23,228)	(38,906)
Profit before tax	452,580	1,245,044	(160,315)	279,144
Income tax expense	(827,949)		(189,392)	(265,483)
Profit after tax	(375,369)	(= , )	(349,706)	13,661
Profit attributable to:				
Equity holders of the company	(289,894)	431,249	(312,012)	16 274
Non-controlling interests	(85,475)	,	(312,012) (37,694)	46,274
Profit after tax	(375,369)		(349,706)	(32,613) <b>13,661</b>
Earnings per share				100
Basic earnings per share (EPS)	(5.81)	8.64	(6.25)	0.93

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Chairman

**Chief Financial Officer** 

Managing Director

Director

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**Company Secretary** 

## Advanced Chemical Industries Limited

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## Consolidated statement of profit or loss and other comprehensive income

	For the period u	p to 3rd Quarter	U	in '000' Taka d Quarter
	July 2018 to March 2019	July 2017 to March 2018	January to March 2019	January to March 2018
Profit after tax	(375,369)	400,555	(349,706)	13,661
Other comprehensive income:				
Items that may be reclassified subsequently to profit or l	oss			
Change in fair value of available-for-sale financial assets	101,047	149,004	(22,869)	(82,109)
Income tax on other comprehensive income	(10,105)	(14,900)	2,287	8,211
Other comprehensive income, net of tax	90,943	134,104	(20,582)	(73,898)
Total comprehensive income	(284,426)	534,658	(370,289)	(60,237)
Total comprehensive income attributable to:				
Equity holders of the Company				
Profit after tax	(289,894)	431,249	(312,012)	46,274
Other comprehensive income	90,971	134,177	(20,589)	(73,834)
	(198,924)	565,425	(332,601)	(27,560)
Non-controlling interest				
Profit after tax	(85,475)	(30,694)	(37,694)	(32,613)
Other comprehensive income	(28)	(73)	7	(64)
	(85,503)	(30,767)	(37,687)	(32,677)
Total comprehensive income	(284,426)	534,658	(370,289)	(60,237)

Share Share capital Balance at 1 July 2018 Total comprehensive income			Una	Unaudited					
come									
Lone Conte					Vor the ne	Figures in '000' T For the noriced in to 3rd Onorton from July 2019 to Month 2010	norton from	Figures in	Figures in '000' Taka
orome C C C			Attribut	able to owner	Attributable to owner of the Company	y ure of qui nor is	לתמו וכו זו טווו ל	ury 2010 tu Mai	107 101
come			Capital	Available for	Revaluation	10		Non-controlling	Total
rome	I premium		reserve	sale reserve	reserve	earnings	Total	Interests	equity
Total comprehensive income	402	,310	1,671	464,823	4,277,934	5,451,050	11,079,813	(59,419)	11,020,394
				- -					
Profit after tax		Ľ	ı	·	•	(289,894)	(289,894)	(85,475)	(375,369)
Other comprehensive income-net of tax			,	90,971	•	1	90,971	(28)	90,943
Total comprehensive income			•	90,971	F	(289,894)	(198,924)	(85,503)	(284,426)
Transaction with owners of the Company									
Share premium		ц.	ſ	ľ	•	•	r	ı	î
Stock dividend for 2017-18 16,871	71					(16,871)	,	-1	ı
Cash dividend for 2017-18		ı	ı			(554, 328)	(554,328)	(73,269)	(627,597)
Adjustment for control established in Subsidiary -		ı	ï	ı		(46,291)	(46,291)	(3,517)	(49,809)
Total transactions with owners of the Company 16,871	71	,	â			(617,490)	(600,619)	(76,786)	(677,405)
Balance at 31 March 2019 498,895	402	,310	1,671	555,794	4,277,934	4,543,666	10,280,270	(221,708)	10,058,562
			Attribut	able to owner	For the per Attributable to owner of the Company	For the period up to 3rd Quarter from July 2017 to March 2018 • Commany	Juarter from J	uly 2017 to Mar	rch 2018
	ē		incition of			- 11			
Share capital	Sha		Capital	Available for sale reserve	Revaluation surplus	Retained earnings	Total	Non-controlling Interests	Total equity
Balance at 1 July 2017 438,204	402	,310	1,671	300,304	4,277,934	5,153,138	10,573,562	65,498	10,639,060
Total comprehensive income									
Profit after tax		ĩ	I	ı	,	431,249	431,249	(30,694)	400,555
Other comprehensive income-net of tax				134,177	r	1	134,177	(73)	134,104
Total comprehensive income			-	134,177		431,249	565,425	(30,767)	534,658
Transaction with owners of the Company									
Share premium		ı	ı	ı	ï	ſ	ï	I	ı
Stock dividend for 2016-17 43,820	20	1		1	1	(43, 820)	i	,	
Final cash dividend for 2016-17		ı	ан:	ı	I	(175,282)	(175,282)	(31, 401)	(206, 683)
Adjustment for control established in Subsidiary -				•	ï	(29,905)	(29,905)	(2,272)	(32,177)
Amount receivable from Non-controlling interest		,	ч		1	1	1	13,000	13,000
Total transactions with owners of the company 43,820	20		•			(249,007)	(205, 187)	(20,673)	(225, 860)
Balance at 31 March 2018 482,024	402	,310	1,671	434,481	4,277,934	5,335,380	10,933,800	14,058	10,947,858

#### Advanced Chemical Industries Limited Consolidated statement of cash flows Unaudited

	Figu	ures in '000' Taka
	For the period up	to 3rd Quarter
	July 2018	<b>July 2017</b>
	to	to
	March 2019	March 2018
Cash flows from operating activities		
Cash receipts from customers and others	43,877,130	38,978,694
Cash paid to suppliers and employees	(43,964,344)	(39,850,127)
Cash generated from operating activities	(87,214)	(871,433)
Paid to WPPF	(111,903)	(139,557)
Finance costs paid	(2,245,035)	(1,535,112)
Income tax paid	(934,597)	(654,777)
	(3,291,535)	(2,329,445)
Net cash from / (used in) operating activities * 16 (a)	(3,378,748)	(3,200,879)
Cash flows from investing activities		
Acquisition of property, plant and equipment	(616,994)	(1,558,143)
Payments for capital work in progress	(2,241,351)	(1,612,630)
Sale proceeds from property, plant and equipment	872	732
Sale proceeds of Brands	540,300	403,900
Dividend received	2,856	2,856
Subsidiary amount included upon control established	11,586	3,861
Investment	(14,442)	(69,789)
Net cash used in investing activities	(2,317,173)	(2,829,213)
Cash flows from financing activities		
Inter-company debts received/(paid)	46,718	3,240
Dividend paid	(542,250)	(173,281)
Paid as dividend to non-controlling interest	(72,054)	(31,079)
Short-term bank loan received/(paid)	5,220,961	2,909,629
Long-term bank loan received/(paid)	(274,397)	1,645,532
Net cash from financing activities	4,378,978	4,354,040
Net increase / (decrease) in cash and cash equivalents	(1,316,944)	(1,676,052)
Cash and cash equivalents at 1 July	(2,027,603)	(184,983)
Cash and cash equivalents at 31 March	(3,344,547)	(1,861,035)
Closing balance represents		
Cash and cash equivalents	1,604,171	2,253,041
Bank overdraft	(4,948,719)	(4,114,076)
	(3,344,547)	(1,861,035)

\*See Note 16(a) for reconciliation of consolidated net operating cash flow.

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#### 1 Selected explanatory notes

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended from 1 July 2017 to 30 June 2018. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

		Fig	ures in '000' Taka
2	Property, plant and equipment	31 March 2019	30 June 2018
		Taka	Taka
	Opening balance	10,209,351	8,886,118
	Additions	1,022,569	1,330,391
	Disposals	(589)	(7,159)
	Accumulated depreciation	(1,332,728)	(969,599)
	Closing balance	9,898,603	9,239,752
2 (a)	Consolidated property, plant and equipment		
	Opening balance	25,838,936	21,253,999
	Additions	3,127,829	4,619,187
	Disposals	(794)	(34,250)
	Accumulated depreciation	(3,724,955)	(2,821,887)
	Closing balance	25,241,015	23,017,049
3	Investments		
	Investment in subsidiaries	1,674,761	1,674,761
	Investment in joint ventures	475,000	475,000
	Investment in associates	115,426	115,426
	Investment in shares	651,038	549,744
	Investment in FDR/ other deposits	3,922	3,922
	Impairment	(260,000)	(260,000)
		2,660,147	2,558,853
4	Inventories		
	Raw materials	1,611,200	1,160,527
	Packing materials	403,932	317,008
	Work-in-process	185,995	193,079
	Finished goods	3,302,790	3,377,709
	Goods in transit	338,699	290,060
	Stores and spares	53,968	54,758
1	Allowance for inventory	(374,001)	(280,220)
		5,522,583	5,112,921

		Figu	res in '000' Taka
		31 March 2019	30 June 2018
		Taka	Taka
4 (a)	Consolidated inventories		
	Raw materials	3,306,652	2,582,905
	Packing materials	692,763	613,390
	Work-in-process	282,133	321,632
	Finished goods	8,463,717	7,748,705
	Goods in transit	1,024,667	691,279
	Stores & spares	159,846	145,511
	Allowance for inventory	(546,733)	(310,844)
		13,383,044	11,792,578
5	Trade receivables		
	Debts due over six months	3,184,057	1,936,821
	Debts due below six months	2,382,494	3,245,966
	Provision for doubtful debts	(379,293)	(319,284)
		5,187,257	4,863,503
5 (a)	Consolidated trade receivables		
	Debts due over six months	5,734,780	2,735,099
	Debts due below six months	9,111,797	8,750,511
	Provision for doubtful debts	(609,398)	(522,279)
		14,237,179	10,963,330
6	Inter-company receivables		
	Infolytx Bangladesh Limited	184,822	111,361
	ACI Formulations Limited	1,038,867	-
	Computer Technology Limited	30	30
	Tetley ACI (Bangladesh) Limited	47,113	906
	Asian Consumer Care (Pvt.) Limited	7,894	7,894
	ACI Godrej Agrovet (Pvt. ) Limited	889	880
	ACI Foods Limited	3,008,300	2,696,008
	ACI Agrolink Limited	332,870	245,763
	Stochastic Logic Limited	1,701	1,198
	Premiaflex Plastics Limited	1,585,261	813,961
	Creative Communication	6,194	-
	ACI Logistics Limited	4,023,408	3,680,581
	ACI HealthCare Limited	3,379,143	2,458,377
	ACI Chemicals Limited	125,273	83,147
	ACI Biotech Limited	392,830	215,920
	Act Diotech Linned	JJZ.0JU	213.720

		Fig	ures in '000' Taka
		<b>31 March 2019</b> Taka	<b>30 June 2018</b> Taka
6 (a)	Consolidated inter-company receivables		
	Computer Technology Limited	30	30
	Tetley ACI (Bangladesh) Limited	47,113	906
	Asian Consumer Care (Pvt.) Limited	7,894	7,894
	ACI Godrej Agrovet (Pvt. ) Limited	889	880
	Stochastic Logic Limited	1,701	1,198
		57,627	10,908
7	Advances, deposits & prepayments		
	Loans and advances to staff and others	339,990	380,322
	VAT current account	335,812	294,702
	Deposits	190,204	186,112
	Prepayments	95,217	38,787
	Advance income tax	1,140,290	782,930
		2,101,513	1,682,854
7 (a)	Consolidated advances, deposits & prepayments		
	Loan and advance to staff and others	1,114,893	950,541
	VAT current account	667,229	550,427
	Advance for capital expenditure	10,621	33,565
	Deposits	272,914	324,926
	Prepayments	300,707	122,233
	Advance income tax	3,394,514	2,451,743
		5,760,878	4,433,434
8	Employee benefits		
	Staff gratuity provision	760,634	681,165
	Other long term employee benefits	137,153	126,472
		897,787	807,637
8 (a)	Consolidated employee benefits		
	Staff gratuity provision	978,826	857,976
	Other long term employee benefits	147,533	136,132

		Fig 31 March 2019 Taka	ures in '000' Taka 30 June 2018 Taka
9	Long term borrowings		
	Long term bank loans	717,286	141,353
9 (a)	Consolidated long term borrowings	/17,280	141,353
	Long term bank loans	7,697,970	7,972,367
10	Loans and borrowings - short term	7,097,970	7,972,367
	Short term loan Current portion of long term loan	13,636,573 44,472 13,681,045	10,707,341 633,444 11,340,784
10 (a)	Consolidated loans and borrowings - short term		
	Short term loan Current portion of long term loan	23,953,702 3,561,546 27,515,247	18,367,260 3,566,345 21,933,605
11	Inter company payables		
	ACI Formulations Limited ACI Salt Limited Creative Communication Limited	665,385	461,682 260,104
	ACI Motors Limited ACI Pure Flour Limited ACI Edible Oils Limited	1,702,825 474,970	12,518 1,039,964 282,546
	Act Edible Ons Elimited	166,815 3,009,995	215,601 2,272,416

		Fig	ures in '000' Taka
		31 March 2019	30 June 2018
		Taka	Taka
12	Other payables		
	Accruals	1,196,106	1,094,621
	Advance from customers	40,585	27,259
	Security money received from customers	181,688	179,440
	Workers' profit participation fund	497,618	484,489
	Unclaimed dividend	101,844	89,766
	Tax and VAT deducted at source	61,308	34,589
	Employees welfare fund	309,295	270,764
	Rights share deposit to be refunded	564	564
	Family day fund	4,165	3,835
	Non-management staff provident fund	6,067	5,587
	Unclaimed refund warrant - Zero Coupon Bonds	3,647	3,647
	Payable for redemption of Zero Coupon Bonds	20,426	20,430
	Management staff provident fund	16,719	3,583
	Advertisement and promotional funds	17,736	17,730
	Development funds	152,068	116,054
-		2,609,836	2,352,363
2 (a)	Consolidated other payables		
	Accruals	2,491,774	2,182,452
	Advance from customers	283,918	248,522
	Security money received from customers	241,307	235,444
	Workers' profit participation fund	616,029	587,940
	Unclaimed dividend	114,018	100,726
	Provident fund	17,708	3,583
	Tax and VAT deducted at source	153,105	73,858
	Employees welfare fund	321,548	316,598
	Rights share deposit to be refunded	564	564
	Family day fund	4,165	3,835
	Non-management staff provident fund	6,067	5,587
	Unclaimed refund warrant - Zero Coupon Bonds	3,647	3,647
	Payable for redemption of Zero Coupon Bonds	20,426	20,430
	Creditors for capital expenditure	7,166	7,166
	Advertisement and promotional funds	17,736	17,736
	Development funds	152,068	116,054
-		4,451,244	3,924,142

			ures in '000' Taka p to 3rd Quarter
		July 2018 to March 2019 Taka	July 2017 to March 2018 Taka
13	Revenue		
	Pharmaceuticals Animal Health	7,711,222 2,138,898	6,881,036 2,708,585
	Consumer brands Seeds	4,766,916 776,489	5,101,808 628,743
	Fertilizer	932,377 16,325,901	<u>952,220</u> 16,272,391
13 (a)	Consolidated revenue	£	
	Gross sales	47,556,308	44,694,231
	Inter-company sales	(1,277,319) 46,278,989	(1,867,576) 42,826,655
14	Cost of sales		
	Opening stock Purchase	5,048,323 8,402,689	4,524,638 8,878,759
	Closing stock	13,451,012 (5,503,917)	13,403,397 (5,035,536)
	Manufacturing expenses	7,947,095 1,070,075 9,017,170	8,367,861 848,785 9,216,645
14 (a)	Consolidated cost of sales	9,017,170	9,210,045
	Opening stock Purchase	11,272,404 31,383,908	9,752,120 30,204,585
	Closing stock	42,656,312 (11,878,255)	39,956,705 (11,466,888)
	Manufacturing expenses	30,778,057 2,133,016 32,911,073	28,489,818 1,909,598 30,399,416
15	Administrative, selling and distribution expenses		20,000,000
	Administrative expenses	374,851	432,539
	Distribution expenses Selling expenses	649,262 4,934,590	626,188 4,689,150
		5,958,703	5,747,877

			ures in '000' Taka Ip to 3rd Quarter
		July 2018 to March 2019 Taka	July 2017 to March 2018 Taka
15 (a)	Consolidated operating expenses		
	Administrative expenses	1,816,847	1,450,230
	Distribution expenses	1,191,197	1,075,147
_	Selling expenses	7,866,093	7,324,736
19		10,874,137	9,850,113
16	Reconciliation of net operating cash flow		
	Profit after tax	692 776	802.002
		683,776	892,002
	Adjustment for non-cash items and others:		
	<ul> <li>Depreciation and amoritisation</li> <li>Provisions</li> </ul>	363,129	309,166
	- Finance cost	153,789	17,357
		25,217	22,096
	- Tax Expense - Contribution to WPPF	(116,114)	32,818
		(12,088)	5,422
	Changes in:		
	- Inventories	(503,443)	(402,524)
	- Trade and other receivables	(480,399)	(1,608,851)
	- Advances, deposits and prepayments	(61,300)	(270,593)
	- Trade and other payables, Employment benefits	305,544	1,369,192
	Net cash from operating activities	358,111	366,087
16 (a)	Reconciliation of Consolidated net operating cash flow		
	Profit after tax	(375,369)	400,555
	Adjustment for non-cash items and others:		
	- Depreciation and amoritisation	915,470	739,989
	- Provisions	323,008	192,917
	- Share of profit of equity accounted investees	(81,031)	(42,785)
	- Finance cost	18,135	8,530
	- Tax Expense	(106,648)	189,712
	- Contribution to WPPF	2,873	(8,986)
	Changes in:		
	- Inventories	(1,826,356)	(1,671,582)
	- Trade and other receivables	(3,456,762)	(3,399,292)
	- Advances, deposits and prepayments	(384,672)	(509,128)
	- Trade and other payables, Employment benefits	1,592,604	899,190
	Net cash from operating activities	1,004	077,170

17 Consolidated operating segments

Please see at the next page

18 Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.

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**Consolidated operating segments** 

Figures in '000' Taka For the period up to 3rd Quarter from July 2018 to March 2019

				R	Reportable segment	nent		New Arts of the second			Ē		
Particulars	Pharmaceuticals	Animal Health	Consumer brands	Crop Care and Public Health	Motors	Pure Flour	Retail chain	Salt	Foods	Premiaflex	reportable segments	Unallocated	Total
External revenue	7,711,222	2,138,898	4,605,213	2,204,513	7,787,641	3,145,438	7,192,523	1,519,133	2,767,790	2,570,193	41,642,565	4,636,424	46,278,989
Inter-segment revenue	•	•	740,286	'	9,685	20,152	21,855	14,328	41,122	255,136	1,102,564	174,755	1.277.319
Segment revenue	7,711,222	2,138,898	5,345,499	2,204,513	7,797,326	3,165,590	7,214,378	1,533,461	2,808,912	2,825,329	42,745,129	4,811,179	47,556,308
Depreciation and amortisation	235,208	27,167	52,694	24,466	25,553	22,436	187,633	39,178	45,756	129,463	789,555	125,915	915,470
Operating expenses	3,640,462	631,761	1,581,498	503,872	1,023,176	198,719	1,617,544	172,344	376,639	261,470	10,007,484	866,653	10,874,137
Finance cost / (income)	83,230	143,100	83,774	140,615	241,519	(22,321)	894,244	(16,294)	254,637	185,165	1,987,668	275,501	2,263,170
Segment profit/(loss) before tax	1,330,265	(107,351)	(491,837)	175,342	884,721	18,738	(1,116,593)	137,619	(218,680)	(31,962)	580,260	(127,680)	452,580
Segment assets at 31 March 2019	8,691,206	2,801,014	7,335,197	4,534,633	9.263.737	1.938.209	2.959.057	1.888.161	2.124.343	6.078.065	47.613.622	15 514 680	63 128 302
Segment liabilities at 31 March 2019	3,554,715	860,798	2,110,589	2,283,573	7,194,746	1,016,270	12,669,436	840,896	3,744,380	4,874,213	39,149,616	13.920.124	53.069.740
				R	Reportable segment	nent			8				
					0						Total		
Particulars	Pharmaceuticals	Animal Health	Consumer brands	Crop Care and Public Health	Motors	Pure Flour	Retail chain	Salt	Foods	Premiaflex	reportable segments	Unallocated	Total
External revenue	6 881 036	2 708 585	1 088 704	1 075 118	5 700 845	217 279 6	0LL 33L 9	010 001	200 21L C	1 0.02 017			227 100 11
Inter-segment revenue	-		1.103.361	-	158.579	69.401	26.060	33.251	89.413	225 320	1 705 384	200,120,0 167 197	1 867 576
Segment revenue	6,881,036	2,708,585	6,092,065	1,975,118	6,949,424	2,945,115	6,781,788	1,736,221	2,806,218	2,129,136	41,004,707	3.689.524	44.694.231
Depreciation and amortisation	194,787	24,987	42,132	22,914	21,263	19,050	175,096	39,036	34,490	82,245	656,001	83,988	739,989
Operating expenses	3,291,754	603,377	1,435,363	475,300	921,224	231,561	1,439,806	157,294	362,023	93,291	9,010,992	839,121	9,850,113
Finance cost / (income)	140,340	27,891	99,814	99,785	209,451	(13,122)	637,167	127	178,689	87,278	1,467,419	76,223	1,543,642
Segment profit/(loss) before tax	1,173,370	209,842	(110.220)	145,277	659,672	106.777	(880.362)	184.403	(179.977)	143 188	1 451 970	1206 9001	1 245 043

18

 7,345,358
 1,818,609
 2,951,974
 1,537,591
 2,142,904
 4,715,700
 41,568,863
 13,876,852
 55,445,715

 5,839,784
 892,432
 11,502,250
 580,953
 3,542,727
 3,421,502
 32,141,260
 12,284,061
 44,425,321

3,113,954 1,203,632

7,542,899 3,127,645 7,272,229

1,811,434

869,002

2,477,544

Segment assets at 30 June 2018 Segment liabilities at 30 June 2018