

Advanced Chemical Industries Limited

2nd Quarter ended Report 2018 - 2019
for the six months period ended on 31 December 2018

Advanced Chemical Industries Limited
Statement of financial position
Unaudited

	Note	Figures in '000' Taka	
		As at 31 December 2018	As at 30 June 2018
Assets			
Property, plant and equipment	2	9,630,430	9,239,752
Investments	3	2,683,081	2,558,853
Intangible assets		344	421
Non-current assets		12,313,855	11,799,026
Inventories	4	4,968,154	5,112,921
Trade receivables	5	5,380,377	4,863,503
Other receivables		403,775	831,163
Inter-company receivables	6	13,130,863	10,316,026
Advances, deposits and prepayments	7	1,926,060	1,682,854
Cash and cash equivalents		582,541	1,081,129
Current assets		26,391,770	23,887,595
Total assets		38,705,625	35,686,620
Equity			
Share capital		498,895	482,024
Share premium		402,310	402,310
Reserves		3,655,478	3,543,672
Retained earnings		9,963,971	9,871,499
Total equity		14,520,655	14,299,506
Liabilities			
Employee benefits	8	863,052	807,637
Long term borrowings	9	765,395	141,353
Deferred tax liabilities		96,210	120,722
Non-current liabilities		1,724,657	1,069,712
Bank overdraft		2,212,898	2,374,635
Loans and borrowings	10	12,307,049	11,340,784
Trade payables		1,176,478	794,002
Inter-company payables	11	2,365,614	2,272,416
Other payables	12	2,944,955	2,352,363
Current tax liability		1,453,319	1,183,202
Current liabilities		22,460,314	20,317,403
Total liabilities		24,184,970	21,387,114
Total equity and liabilities		38,705,625	35,686,620
Net asset value (NAV) per share		291.06	286.62



 Chairman



 Managing Director



 Director



 Chief Financial Officer



 Company Secretary

Advanced Chemical Industries Limited

Statement of profit or loss

Unaudited

	Note	Figures in '000' Taka			
		For the half year from		For the 2nd Quarter from	
		July to December 2018	July to December 2017	October to December 2018	October to December 2017
Revenue	13	11,213,741	10,599,464	5,741,058	5,709,674
Cost of sales	14	(6,139,458)	(5,847,054)	(3,159,001)	(3,188,201)
Gross profit		5,074,283	4,752,411	2,582,057	2,521,473
Administrative, selling and distribution expenses	15	(3,898,250)	(3,725,451)	(1,907,921)	(1,808,648)
Other income		97,168	47,050	66,106	13,169
Operating profit		1,273,201	1,074,011	740,242	725,995
Net finance costs		(329,147)	(193,870)	(175,236)	(101,022)
Profit before contribution to WPPF		944,055	880,141	565,006	624,973
Contribution to WPPF		(47,203)	(44,007)	(28,250)	(31,249)
Profit before tax		896,852	836,134	536,755	593,724
Income tax expense		(233,182)	(217,395)	(139,410)	(156,793)
Profit after tax		663,670	618,739	397,345	436,932
Earnings per share					
Basic earnings per share (EPS)		13.30	12.40	7.96	8.76



Chairman



Managing Director



Director



Chief Financial Officer



Company Secretary

Advanced Chemical Industries Limited
Statement of profit or loss and other comprehensive income
Unaudited

	Figures in '000' Taka			
	For the half year from		For the 2nd Quarter from	
	July to December 2018	July to December 2017	October to December 2018	October to December 2017
Profit after tax	663,670	618,739	397,345	436,932
Other comprehensive income:				
<i>Items that may be reclassified subsequently to profit or loss</i>				
Change in fair value of available-for-sale financial assets	124,228	231,191	(17,201)	93,436
Income tax on available-for-sale financial assets	(12,423)	(23,119)	1,720	(9,343)
Other comprehensive income, net of tax	111,805	208,072	(15,481)	84,093
Total comprehensive income	775,476	826,811	381,864	521,025

Advanced Chemical Industries Limited
Statement of changes in equity
Unaudited

		For the half year from July 2018 to December 2018					
		Figures in '000' Taka					
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation surplus	Retained earnings	Total equity
Balance at 1 July 2018	482,024	402,310	1,671	466,460	3,075,541	9,871,499	14,299,506
Total comprehensive income							
Profit after tax	-	-	-	-	-	663,670	663,670
Other comprehensive income-net of tax	-	-	-	111,805	-	-	111,805
Total comprehensive income	-	-	-	111,805	-	663,670	775,476
Transaction with owners of the Company							
Share premium	-	-	-	-	-	-	-
Stock dividend for 2017-18	16,871	-	-	-	-	(16,871)	-
Cash dividend for 2017-18	-	-	-	-	-	(554,328)	(554,328)
Total transactions with owners of the Company	16,871	-	-	-	-	(571,199)	(554,328)
Balance at 31 December 2018	498,895	402,310	1,671	578,265	3,075,541	9,963,971	14,520,655
For the half year from July 2017 to December 2017							
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation surplus	Retained earnings	Total equity
Balance at 1 July 2017	438,204	402,310	1,671	301,581	3,075,541	8,773,169	12,992,477
Total comprehensive income							
Profit after tax	-	-	-	-	-	618,739	618,739
Other comprehensive income-net of tax	-	-	-	208,072	-	-	208,072
Total comprehensive income	-	-	-	208,072	-	-	208,072
Transaction with owners of the Company							
Share premium	-	-	-	-	-	-	-
Stock dividend for 2016-17	43,820	-	-	-	-	(43,820)	-
Final cash dividend for 2016-17	-	-	-	-	-	(175,282)	(175,282)
Total transactions with owners of the company	43,820	-	-	-	-	(219,102)	(175,282)
Balance at 31 December 2017	482,024	402,310	1,671	509,653	3,075,541	9,172,806	13,644,006

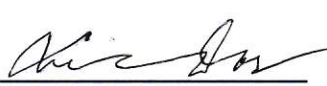
Advanced Chemical Industries Limited
Statement of cash flows
Unaudited

	Figures in '000' Taka	
	For the half year from	
	July to December 2018	July to December 2017
Cash flows from operating activities		
Cash receipts from customers and others	10,601,925	9,919,396
Cash paid to suppliers and employees	(9,283,731)	(8,641,108)
Cash generated from operating activities	1,318,194	1,278,288
Paid to WPPF	(9,346)	(6,975)
Finance costs paid	(312,143)	(179,293)
Income tax paid	(199,418)	(178,156)
	(520,907)	(364,424)
Net cash from / (used in) operating activities*	16	797,287
Cash flows from investing activities		
Acquisition of property, plant and equipment	(41,327)	(608,025)
Payments for capital work in progress	(588,795)	(183,001)
Sale proceeds from property, plant and equipment	665	231
Sale proceeds of Brands	540,300	403,900
Dividend received	87,087	38,955
Investment	-	(50,000)
Net cash (used) in investing activities	(2,070)	(397,940)
Cash flows from financing activities		
Inter-company debts received/(paid)	(2,721,638)	(3,360,823)
Dividend paid	(739)	(416)
Short-term bank loan received/(paid)	966,265	2,165,895
Long-term bank loan received/(paid)	624,042	14,199
Net cash (used)/from financing activities	(1,132,070)	(1,181,145)
Net increase / (decrease) in cash and cash equivalents	(336,852)	(665,219)
Cash and cash equivalents at 1 July	(1,293,505)	162,226
Cash and cash equivalents at 31 December	(1,630,357)	(502,993)
Closing balance represents		
Cash and cash equivalents	582,541	1,405,817
Bank overdraft	(2,212,898)	(1,908,811)
	(1,630,357)	(502,993)
Net operating cash flows per share (NOCFPS)	15.98	18.32

*See Note 16 for reconciliation of net operating cash flow.

Advanced Chemical Industries Limited
Consolidated statement of financial position
Unaudited

	Note	As at 31 December 2018	Figures in '000' Taka As at 30 June 2018
Assets			
Property, plant and equipment	2 (a)	24,455,115	23,017,049
Equity-accounted investees		1,192,576	1,143,315
Other investments		864,986	735,340
Intangible assets		110,093	118,238
Non-current assets		26,622,770	25,013,941
Inventories	4 (a)	12,378,451	11,792,578
Trade receivables	5 (a)	13,403,959	10,963,330
Other receivables		675,975	1,099,973
Inter-company receivables	6 (a)	57,576	10,908
Advances, deposits and prepayments	7 (a)	5,120,998	4,433,434
Cash and cash equivalents		1,777,370	2,131,550
Current assets		33,414,329	30,431,774
Total assets		60,037,098	55,445,715
Equity			
Share capital		498,895	482,024
Share premium		402,310	402,310
Reserves		4,855,988	4,744,428
Retained earnings		4,855,686	5,451,050
Equity attributable to the owners of the company		10,612,879	11,079,813
Non-controlling interest		(184,020)	(59,419)
Total equity		10,428,859	11,020,394
Liabilities			
Employee benefits	8 (a)	1,082,397	994,108
Long term borrowings	9 (a)	7,899,541	7,972,367
Deferred tax liabilities		334,880	378,991
Non-current liabilities		9,316,819	9,345,466
Bank overdraft		4,150,653	4,159,154
Loans and borrowings	10 (a)	24,502,378	21,933,605
Trade payables		3,364,770	2,252,947
Other payables	12 (a)	4,768,206	3,924,142
Current tax liability		3,505,414	2,810,007
Current liabilities		40,291,421	35,079,855
Total liabilities		49,608,240	44,425,321
Total equity and liabilities		60,037,098	55,445,715
Net asset value (NAV) per share		212.73	222.09



Chairman



Managing Director



Director



Chief Financial Officer



Company Secretary

Advanced Chemical Industries Limited
Consolidated statement of profit or loss
Unaudited

Figures in '000' Taka

	Note	For the half year from		For the 2nd Quarter from	
		July to December 2018	July to December 2017	October to December 2018	October to December 2017
Revenue	13 (a)	30,838,075	28,333,311	16,206,210	15,685,187
Cost of sales	14 (a)	(21,678,561)	(20,027,913)	(11,467,924)	(11,119,268)
Gross profit		9,159,513	8,305,398	4,738,285	4,565,920
Administrative, selling and distribution expenses	15 (a)	(7,103,474)	(6,422,676)	(3,583,414)	(3,323,110)
Other income / (loss)		74,092	48,121	(32,131)	(4,601)
Operating profit		2,130,132	1,930,843	1,122,741	1,238,208
Share of profit of equity accounted investees		49,261	61,859	27,291	12,004
Net finance costs		(1,474,950)	(935,138)	(767,135)	(502,150)
Profit before contribution to WPPF		704,443	1,057,564	382,898	748,063
Contribution to WPPF		(91,548)	(91,665)	(53,676)	(62,605)
Profit before tax		612,895	965,900	329,222	685,459
Income tax expense		(638,557)	(579,006)	(383,655)	(384,104)
Profit after tax		(25,663)	386,894	(54,434)	301,355
Profit attributable to:					
Equity holders of the company		22,118	384,975	(38,770)	271,355
Non-controlling interests		(47,781)	1,919	(15,663)	30,000
Profit after tax		(25,663)	386,894	(54,434)	301,355
Earnings per share					
Basic earnings per share (EPS)		0.44	7.72	(0.78)	5.44


 Chairman


 Managing Director


 Director


 Chief Financial Officer


 Company Secretary

Advanced Chemical Industries Limited
Consolidated statement of profit or loss and other comprehensive income
Unaudited

	For the half year from		Figures in '000' Taka For the 2nd Quarter from	
	July to	July to	October to	October to
	December 2018	December 2017	December 2018	December 2017
Profit after tax	(25,663)	386,894	(54,434)	301,355
Other comprehensive income:				
<i>Items that may be reclassified subsequently to profit or loss</i>				
Change in fair value of available-for-sale financial assets	123,917	231,113	(17,513)	93,437
Income tax on other comprehensive income	(12,392)	(23,111)	1,751	(9,344)
Other comprehensive income, net of tax	111,525	208,002	(15,761)	84,093
Total comprehensive income	85,862	594,895	(70,195)	385,448
Total comprehensive income attributable to:				
Equity holders of the Company				
Profit after tax	22,118	384,975	(38,770)	271,355
Other comprehensive income	111,560	208,011	(15,726)	84,093
	133,678	592,986	(54,497)	355,448
Non-controlling interest				
Profit after tax	(47,781)	1,919	(15,663)	30,000
Other comprehensive income	(35)	(9)	(35)	-
	(47,816)	1,910	(15,698)	30,000
Total comprehensive income	85,862	594,895	(70,195)	385,448

Advanced Chemical Industries Limited
Consolidated Statement of changes in equity
Unaudited

	For the half year from July 2018 to December 2018								
	Figures in '000' Taka								
	Attributable to owner of the Company								
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation reserve	Retained earnings	Total	Non-controlling Interests	Total equity
Balance at 1 July 2018	482,024	402,310	1,671	464,823	4,277,934	5,451,050	11,079,813	(59,419)	11,020,394
Total comprehensive income						22,118	22,118	(47,781)	(25,663)
Profit after tax	-	-	-	-	-	22,118	22,118	(47,781)	(25,663)
Other comprehensive income-net of tax	-	-	-	111,560	-	-	111,560	(35)	111,525
Total comprehensive income	-	-	-	111,560	-	22,118	133,678	(47,816)	85,862
Transaction with owners of the Company									
Share premium	-	-	-	-	-	-	-	-	-
Stock dividend for 2017-18	16,871	-	-	-	-	(16,871)	-	-	-
Cash dividend for 2017-18	-	-	-	-	-	(554,328)	(554,328)	(73,269)	(627,597)
Adjustment for control established in Subsidiary	-	-	-	-	-	(46,283)	(46,283)	(3,517)	(49,800)
Total transactions with owners of the Company	16,871	-	-	-	-	(617,482)	(600,611)	(76,786)	(677,397)
Balance at 31 December 2018	498,895	402,310	1,671	576,383	4,277,934	4,855,686	10,612,879	(184,020)	10,428,859
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation surplus	Retained earnings	Total	Non-controlling Interests	Total equity
Balance at 1 July 2017	438,204	402,310	1,671	300,304	4,277,934	5,153,138	10,573,562	65,498	10,639,060
Total comprehensive income						384,975	384,975	1,919	386,894
Profit after tax	-	-	-	-	-	384,975	384,975	1,919	386,894
Other comprehensive income-net of tax	-	-	-	208,011	-	-	208,011	(9)	208,002
Total comprehensive income	-	-	-	208,011	-	384,975	592,986	1,910	594,895
Transaction with owners of the Company									
Share premium	-	-	-	-	-	-	-	-	-
Stock dividend for 2016-17	43,820	-	-	-	-	(43,820)	-	-	-
Final cash dividend for 2016-17	-	-	-	-	-	(175,282)	(175,282)	(31,401)	(206,683)
Adjustment for control established in Subsidiary	-	-	-	-	-	(29,905)	(29,905)	(2,272)	(32,177)
Total transactions with owners of the company	43,820	-	-	-	-	(249,007)	(205,187)	(33,673)	(238,860)
Balance at 31 December 2017	482,024	402,310	1,671	508,315	4,277,934	5,289,106	10,961,361	33,735	10,995,095

Advanced Chemical Industries Limited
Consolidated statement of cash flows
Unaudited

	Figures in '000' Taka	
	For the half year from	
	July to December 2018	July to December 2017
Cash flows from operating activities		
Cash receipts from customers and others	28,834,094	25,891,525
Cash paid to suppliers and employees	(28,068,425)	(26,947,638)
Cash generated from operating activities	765,669	(1,056,112)
Paid to WPPF	(41,336)	(68,150)
Finance costs paid	(1,472,417)	(940,010)
Income tax paid	(477,286)	(439,135)
	(1,991,039)	(1,447,296)
Net cash from / (used in) operating activities *	16 (a) (1,225,370)	(2,503,408)
Cash flows from investing activities		
Acquisition of property, plant and equipment	(572,687)	(926,824)
Payments for capital work in progress	(1,293,352)	(753,633)
Sale proceeds from property, plant and equipment	770	231
Sale proceeds of Brands	540,300	403,900
Dividend received	2,856	3,364
Subsidiary amount included upon control established	11,525	21,038
Investment	557	211
Net cash used in investing activities	(1,310,031)	(1,251,713)
Cash flows from financing activities		
Inter-company debts received/(paid)	46,668	40,837
Dividend paid	(739)	(416)
Paid as dividend to non-controlling interest	1,190	-
Short-term bank loan received/(paid)	2,215,652	1,721,782
Long-term bank loan received/(paid)	(72,826)	1,171,943
Net cash from financing activities	2,189,945	2,934,145
Net increase / (decrease) in cash and cash equivalents	(345,456)	(820,976)
Cash and cash equivalents at 1 July	(2,027,603)	(184,983)
Effect of movements in exchange rates on cash held	(224)	1,111
Cash and cash equivalents at 31 December	(2,373,283)	(1,004,848)
Closing balance represents		
Cash and cash equivalents	1,777,370	2,518,332
Bank overdraft	(4,150,653)	(3,523,180)
	(2,373,283)	(1,004,848)
Net operating cash flows per share (NOCFPS)	(24.56)	(50.18)

*See Note 16(a) for reconciliation of consolidated net operating cash flow.

Advanced Chemical Industries Limited
Notes to the financial statements
as at and for the 2nd Quarter ended on 31 December 2018
Unaudited

1 Selected explanatory notes

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended from 1 July 2017 to 30 June 2018. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

2 Property, plant and equipment	Figures in '000' Taka	
	31 December 2018	30 June 2018
	Taka	Taka
Opening balance	10,209,351	8,886,118
Additions	630,121	1,330,391
Disposals	(240)	(7,159)
Accumulated depreciation	(1,208,802)	(969,599)
Closing balance	9,630,430	9,239,752

2 (a) Consolidated property, plant and equipment

Opening balance	25,838,936	21,253,999
Additions	2,028,993	4,619,187
Disposals	(445)	(34,250)
Accumulated depreciation	(3,412,368)	(2,821,887)
Closing balance	24,455,115	23,017,049

3 Investments

Investment in subsidiaries	1,674,761	1,674,761
Investment in joint ventures	475,000	475,000
Investment in associates	115,426	115,426
Investment in shares	673,972	549,744
Investment in FDR/ other deposits	3,922	3,922
Impairment	(260,000)	(260,000)
	2,683,081	2,558,853

4 Inventories

Raw materials	1,207,466	1,160,527
Packing materials	380,931	317,008
Work-in-process	115,219	193,079
Finished goods	3,263,145	3,377,709
Goods in transit	279,315	290,060
Stores and spares	54,869	54,758
Allowance for inventory	(332,791)	(280,220)
	4,968,154	5,112,921

		Figures in '000' Taka	
		31 December 2018	30 June 2018
		Taka	Taka
4 (a)	Consolidated inventories		
	Raw materials	2,547,472	2,582,905
	Packing materials	694,678	613,390
	Work-in-process	207,203	321,632
	Finished goods	8,621,876	7,748,705
	Goods in transit	596,406	691,279
	Stores & spares	170,545	145,511
	Allowance for inventory	(459,731)	(310,844)
		12,378,451	11,792,578
5	Trade receivables		
	Debts due over six months	2,932,303	1,936,821
	Debts due below six months	2,766,927	3,245,966
	Provision for doubtful debts	(318,852)	(319,284)
		5,380,377	4,863,503
5 (a)	Consolidated trade receivables		
	Debts due over six months	4,774,464	2,735,099
	Debts due below six months	9,180,520	8,750,511
	Provision for doubtful debts	(551,025)	(522,279)
		13,403,959	10,963,330
6	Inter-company receivables		
	Infolytx Bangladesh Limited	159,099	111,361
	ACI Formulations Limited	1,224,979	-
	Computer Technology Limited	30	30
	Tetley ACI (Bangladesh) Limited	47,212	906
	Asian Consumer Care (Pvt.) Limited	7,894	7,894
	ACI Godrej Agrovet (Pvt.) Limited	889	880
	ACI Foods Limited	2,750,427	2,696,008
	ACI Agrolink Limited	294,904	245,763
	Stochastic Logic Limited	1,551	1,198
	Premiaflex Plastics Limited	1,438,758	813,961
	ACI Logistics Limited	3,674,099	3,680,581
	ACI HealthCare Limited	3,108,590	2,458,377
	ACI Chemicals Limited	112,229	83,147
	ACI Biotech Limited	310,202	215,920
		13,130,863	10,316,026

Figures in '000' Taka

	31 December 2018	30 June 2018
	Taka	Taka

6 (a) Consolidated inter-company receivables

Computer Technology Limited	30	30
Tetley ACI (Bangladesh) Limited	47,212	906
Asian Consumer Care (Pvt.) Limited	7,894	7,894
ACI Godrej Agrovet (Pvt.) Limited	889	880
Stochastic Logic Limited	1,551	1,198
	57,576	10,908

7 Advances, deposits & prepayments

Loans and advances to staff and others	406,533	380,322
VAT current account	286,800	294,702
Deposits	180,080	186,112
Prepayments	70,299	38,787
Advance income tax	982,348	782,930
	1,926,060	1,682,854

7 (a) Consolidated advances, deposits & prepayments

Loan and advance to staff and others	1,062,269	950,541
VAT current account	570,434	550,427
Advance for capital expenditure	20,704	33,565
Deposits	270,623	324,926
Prepayments	262,163	122,233
Advance income tax	2,934,805	2,451,743
	5,120,998	4,433,434

8 Employee benefits

Staff gratuity provision	726,187	681,165
Other long term employee benefits	136,865	126,472
	863,052	807,637

8 (a) Consolidated employee benefits

Staff gratuity provision	935,153	857,976
Other long term employee benefits	147,244	136,132
	1,082,397	994,108

Figures in '000' Taka

	31 December 2018	30 June 2018
	<u>Taka</u>	<u>Taka</u>

9	Long term borrowings		
	Long term bank loans	765,395	141,353
		<u>765,395</u>	<u>141,353</u>
9 (a)	Consolidated long term borrowings		
	Long term bank loans	7,899,541	7,972,367
		<u>7,899,541</u>	<u>7,972,367</u>
10	Loans and borrowings - short term		
	Short term loan	12,262,577	10,707,341
	Current portion of long term loan	44,472	633,444
		<u>12,307,049</u>	<u>11,340,784</u>
10 (a)	Consolidated loans and borrowings - short term		
	Short term loan	21,385,274	18,367,260
	Current portion of long term loan	3,117,104	3,566,345
		<u>24,502,378</u>	<u>21,933,605</u>
11	Inter company payables		
	ACI Formulations Limited	-	461,682
	ACI Salt Limited	583,300	260,104
	Creative Communication Limited	7,981	12,518
	ACI Motors Limited	1,267,908	1,039,964
	ACI Pure Flour Limited	336,825	282,546
	ACI Edible Oils Limited	169,600	215,601
		<u>2,365,614</u>	<u>2,272,416</u>

Figures in '000' Taka

	31 December 2018	30 June 2018
	Taka	Taka

12 Other payables

Accruals	1,007,508	1,094,621
Advance from customers	37,051	27,259
Security money received from customers	191,053	179,440
Workers' profit participation fund	539,350	484,489
Unclaimed dividend	643,355	89,766
Tax and VAT deducted at source	54,449	34,589
Employees welfare fund	305,262	270,764
Rights share deposit to be refunded	564	564
Family day fund	4,018	3,835
Non-management staff provident fund	6,085	5,587
Unclaimed refund warrant - Zero Coupon Bonds	3,647	3,647
Payable for redemption of Zero Coupon Bonds	20,426	20,430
Management staff provident fund	15,275	3,583
Advertisement and promotional funds	17,736	17,736
Development funds	99,176	116,054
	2,944,955	2,352,363

12 (a) Consolidated other payables

Accruals	2,265,524	2,182,452
Advance from customers	201,812	248,522
Security money received from customers	269,128	235,444
Workers' profit participation fund	655,155	587,940
Unclaimed dividend	728,774	100,726
Provident fund	15,722	3,583
Tax and VAT deducted at source	157,166	73,858
Employees welfare fund	323,274	316,598
Rights share deposit to be refunded	564	564
Family day fund	4,018	3,835
Non-management staff provident fund	6,085	5,587
Unclaimed refund warrant - Zero Coupon Bonds	3,647	3,647
Payable for redemption of Zero Coupon Bonds	20,426	20,430
Creditors for capital expenditure	-	7,166
Advertisement and promotional funds	17,736	17,736
Development funds	99,176	116,054
	4,768,206	3,924,142

Figures in '000' Taka

For the half year from

	July to December 2018 Taka	July to December 2017 Taka
13 Revenue		
Pharmaceuticals	5,231,382	4,564,021
Animal Health	1,373,679	1,764,730
Consumer brands	3,196,648	3,034,654
Seeds	683,742	535,613
Fertilizer	728,289	700,446
	11,213,741	10,599,464
13 (a) Consolidated revenue		
Gross sales	31,670,622	29,438,477
Inter-company sales	(832,547)	(1,105,166)
	30,838,075	28,333,311
14 Cost of sales		
Opening stock	5,048,323	4,524,638
Purchase	5,363,510	5,732,299
	10,411,833	10,256,937
Closing stock	(4,966,760)	(4,951,067)
	5,445,074	5,305,870
Manufacturing expenses	694,385	541,184
	6,139,458	5,847,054
14 (a) Consolidated cost of sales		
Opening stock	11,272,404	9,752,120
Purchase	20,575,558	20,363,166
	31,847,962	30,115,286
Closing stock	(11,564,392)	(11,405,643)
	20,283,569	18,709,643
Manufacturing expenses	1,394,992	1,318,270
	21,678,561	20,027,913
15 Administrative, selling and distribution expenses		
Administrative expenses	241,652	279,715
Distribution expenses	436,202	418,817
Selling expenses	3,220,396	3,026,919
	3,898,250	3,725,451

Figures in '000' Taka
For the half year from

	July to December 2018 Taka	July to December 2017 Taka
15 (a) Consolidated operating expenses		
Administrative expenses	1,160,429	927,409
Distribution expenses	792,135	715,306
Selling expenses	5,150,910	4,779,961
	7,103,474	6,422,676
16 Reconciliation of net operating cash flow		
Profit after tax	663,670	618,739
<i>Adjustment for non-cash items and others:</i>		
- Depreciation and amortisation	239,203	197,673
- Provisions	52,138	(16,891)
- Finance cost	17,004	14,577
- Tax Expense	33,764	39,239
- Contribution to WPPF	37,857	37,032
<i>Changes in:</i>		
- Inventories	92,196	(309,942)
- Trade and other receivables	(716,442)	(646,035)
- Advances, deposits and prepayments	(43,788)	1,669
- Trade and other payables, Employment benefits	421,686	977,803
Net cash from operating activities	797,287	913,864
16 (a) Reconciliation of Consolidated net operating cash flow		
Profit after tax	(25,663)	386,894
<i>Adjustment for non-cash items and others:</i>		
- Depreciation and amortisation	590,481	479,808
- Provisions	177,633	149,902
- Share of profit of equity accounted investees	(49,261)	(61,859)
- Finance cost	2,533	(4,873)
- Tax Expense	161,271	139,871
- Contribution to WPPF	50,212	23,514
<i>Changes in:</i>		
- Inventories	(734,760)	(2,155,379)
- Trade and other receivables	(2,588,532)	(2,109,866)
- Advances, deposits and prepayments	(204,501)	(234,459)
- Trade and other payables, Employment benefits	1,395,218	883,040
Net cash from operating activities	(1,225,369)	(2,503,408)
17 Consolidated operating segments		
Please see at the next page		
18 Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.		

Note - 17

Consolidated operating segments
 Figures in '000' Taka
 For the half year from July 2018 to December 2018

For the half year from July 2017 to December 2017

Particulars	Reportable segment										Total reportable segments	Unallocated	Total
	Pharmaceuticals	Animal Health	Consumer brands	Crop Care and Public Health	Motors	Pure Flour	Retail chain	Salt	Foods	Premiaflex			
External revenue	5,231,382	1,373,679	3,092,548	1,453,360	5,420,701	1,993,715	4,787,878	964,807	1,712,799	1,650,933	27,681,802	3,156,273	30,838,075
Inter-segment revenue	-	-	489,011	-	6,956	11,450	14,274	12,143	22,331	174,610	730,774	101,773	832,547
Segment revenue	5,231,382	1,373,679	3,581,558	1,453,360	5,427,657	2,005,166	4,802,151	976,950	1,735,129	1,825,543	28,412,576	3,258,045	31,670,622
Depreciation and amortisation	155,139	18,222	33,803	15,945	16,652	15,005	125,321	26,017	24,665	84,388	515,158	75,323	590,481
Operating expenses	2,392,918	421,649	1,015,671	306,789	697,846	135,858	1,073,265	114,805	245,057	163,515	6,567,373	536,101	7,103,474
Finance cost / (income)	54,760	97,840	47,573	89,233	162,572	(15,087)	587,078	(8,803)	166,804	114,817	1,296,786	178,164	1,474,950
Segment profit/(loss) before tax	1,016,368	(92,260)	(270,669)	139,323	573,821	14,491	(711,855)	80,670	(158,052)	9,289	601,126	11,769	612,895
Segment assets at 31 Dec 2018	8,110,516	2,680,981	7,462,188	3,404,179	8,348,355	1,805,365	3,113,391	1,794,499	1,951,007	5,658,569	44,329,049	15,708,049	60,037,098
Segment liabilities at 31 Dec 2018	3,123,216	712,782	1,578,559	2,559,086	6,482,564	880,492	12,404,496	786,625	3,498,474	4,404,891	36,431,185	13,177,055	49,608,240

Particulars	Reportable segment										Total reportable segments	Unallocated	Total
	Pharmaceuticals	Animal Health	Consumer brands	Crop Care and Public Health	Motors	Pure Flour	Retail chain	Salt	Foods	Premiaflex			
External revenue	4,564,021	1,764,730	2,945,749	1,212,869	4,656,318	1,985,963	4,520,360	1,172,665	1,805,488	1,240,572	25,868,735	2,464,576	28,333,311
Inter-segment revenue	-	-	614,300	-	152,971	22,844	18,095	33,251	16,929	170,992	1,029,383	75,783	1,105,166
Segment revenue	4,564,021	1,764,730	3,560,050	1,212,869	4,809,289	2,008,807	4,538,455	1,205,916	1,822,417	1,411,564	26,898,118	2,540,359	29,438,477
Depreciation and amortisation	123,847	15,985	29,267	15,165	13,693	12,241	114,226	25,952	22,875	54,199	427,448	52,359	479,808
Operating expenses	2,134,450	404,511	895,009	290,593	630,975	156,157	938,095	111,560	234,883	62,315	5,858,548	564,129	6,422,676
Finance cost / (income)	124,965	24,836	1,486	53,386	113,311	(10,093)	399,894	1,537	110,696	57,397	877,414	57,723	935,138
Segment profit/(loss) before tax	792,308	152,615	(128,141)	116,269	435,069	79,715	(547,098)	131,043	(107,306)	107,854	1,032,329	(66,429)	965,900
Segment assets at 30 June 2018	7,542,899	3,127,645	7,272,229	3,113,954	7,345,358	1,818,609	2,951,974	1,537,591	2,142,904	4,715,700	41,568,863	13,876,852	55,445,715
Segment liabilities at 30 June 2018	2,477,544	869,002	1,811,434	1,203,632	5,839,784	892,432	11,502,250	580,953	3,542,727	3,421,502	32,141,260	12,284,061	44,425,321