

Advanced Chemical Industries Limited

1st Quarter, FY 2020-21; Business Highlights & Reasons for Significant Deviations

ACI Limited is the parent of ACI Group and the consolidated key financial information for the 1st Quarter of FY 2020-21 comparing with the Same Quarter Last Year (SQLY) is highlighted below:

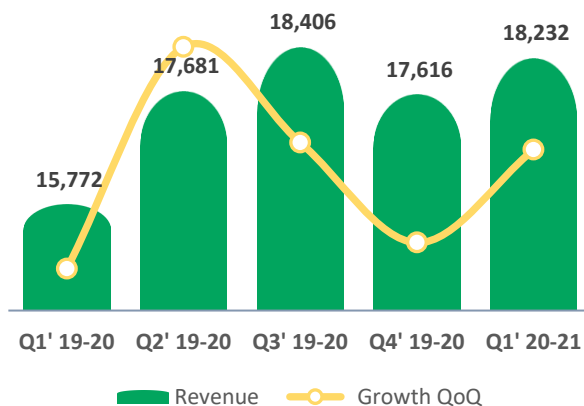
Executive Summary:

ACI Limited BDT Million	Q1 2020-21	Q1 2019-20	Q-Q SQLY
Revenue	6,820	5,535	23%
Gross Profit	3,118	2,735	14%
OpEx	2,238	2,184	2%
OpEx % to Revenue	33%	39%	
PBT	730	366	99.7%
NPAT	521	259	101%
NOCF	212	505	-58%

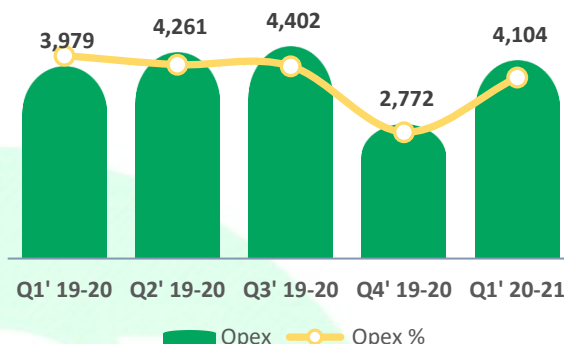
ACI Limited as the stand-alone company has reported a revenue of BDT 6,820 Mn for the 1st Quarter of FY 2020-21, a growth of 23% from Same Quarter Last year (SQLY). The Gross Profit for the 1st quarter has demonstrated a 14% growth from SQLY. The OpEx has increased by 2%. Both the PBT and NPAT displayed a growth of 99.7% and 101% from SQLY respectively. However, NOCF has exhibited a negative growth of 58% over SQLY.

ACI Group BDT Million	Q1 2020-21	Q1 2019-20	Q-Q SQLY
Revenue	18,232	15,772	16%
Gross Profit	5,262	4,727	11%
OpEx	4,104	3,979	3%
OpEx % to Revenue	23%	25%	
PBT	390	(201)	294%
NPAT Attributable to equity holders	97	(299)	132%
NOCF	(1,731)	(416)	-316%

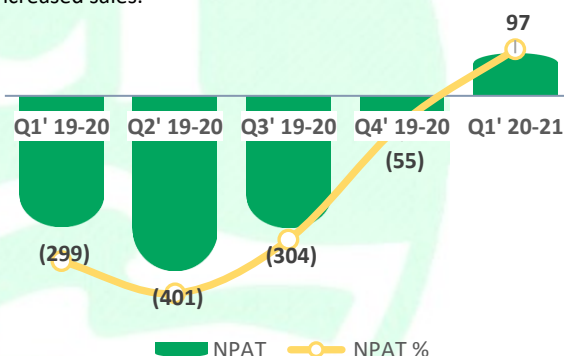
ACI Limited as the group has shown revenue growth in the 1st quarter of FY 2020-21. It reported a Revenue of BDT 18,232 Mn for the 1st Quarter of FY 2020-21, a growth of 16% from the SQLY. The Operating Profit for the 1st Quarter was BDT 1,251 Mn which is higher than SQLY by BDT 462 Mn showing growth of 59% from SQLY.



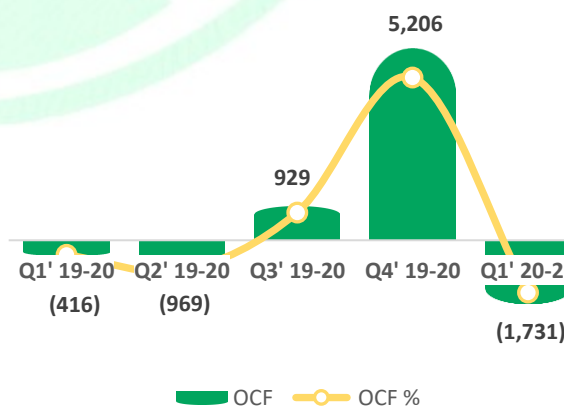
The consolidated operating expenses for the 1st Quarter is BDT 4,104 Mn which is higher than the SQLY by only BDT 54 Mn. The OpEx percentage to Revenue is 23% which was reduced despite the growth of revenue over the SQLY due to improved operating efficiency.



The consolidated Net Profit After Tax (NPAT) attributable to equity holders for the 1st Quarter is BDT 97 Mn improving from that of SQLY by BDT 396 Mn, a growth of 132% from the SQLY mainly owing to improved efficiency in operations and increased sales.



The consequential results of positive consolidated Profit ultimately generated a consolidated Earnings per Share (EPS) of BDT 1.69 per share which was negative BDT 5.21 per share in the SQLY.



The consolidated Net Operating Cash Flows (NOCF) for the 1st Quarter was negative BDT 1,731 Mn with a negative margin of 9.5% compared to negative 2.6% of SQLY mainly due to high consumption of working capital for inventory build-up to cater the further demand.