Half Yearly Report 2023-2024

# Statement of financial position Unaudited

			Figures in "000"
In Taka	Note	As at 31December 2023	As at 30 June 2023
Assets			
Property, plant and equipment	5	2,492,270	2,441,710
Right-of-use assets	3	39,527	47,395
Investments	6	62,614	62,614
Non-current assets	Ŭ.	2,594,411	2,551,719
_ 6 +	120		
Inventories	8	1,125,174	1,636,264
Trade receivables	9	1,603,338	1,160,288
Other receivables	422	101,176	81,213
Inter-company receivables	10	1,009,612	682,777
Advances, deposits and prepayments .	11	171,455	32,800
Current tax assets		345,804	353,705
Cash and cash equivalents		205,235	195,260
Current assets		4,561,794	4,142,307
Total assets		7,156,205	6,694,026
Equity			
Share capital		472,500	472,500
Revaluation reserve		1,442,196	1,442,196
Retained earnings		1,227,060	1,140,704
Total equity		3,141,756	3,055,400
Y inhilising			
Liabilities	10	60.780	64.920
Employee benefits	12	69,780	64,830
Lease liabilities		25,261	31,284
Deferred tax liabilities		193,308	200,663
Non-current liabilities		288,349	296,777
Bank overdrafts		201,104	140,365
Loans and borrowings		2,639,769	2,612,631
Lease liabilities- current portion		12,328	12,440
Trade payables		144,150	75,010
Other payables	13	586,192	477,882
Unclaimed dividend account	14	123,822	5,703
Inter-company payables	15	18,736	17,818
Current liabilities		3,726,101	3,341,849
Total liabilities		4,014,449	3,638,626
Total equity and liabilities		7,156,205	6,694,026
Net asset value (NAV) per share		66.49	64.66
accest talue (11/11) per share		00.47	04.0

Managing Director

Director

Chief Financial Officer

Company Secretary

# Statement of profit or loss and other comprehensive income Unaudited

					Figures in "000"
		For the half ye	ear ended from	For the 2nd quarter ended from	
In Taka	Note	July 2023 to December 2023	July 2022 to December 2022	October 2023 to December 2023	October 2022 to December 2022
Revenue	16	2,817,035	2,727,409	1,387,033	1,434,518
Cost of sales	17	(2,024,040)	(1,977,985)	(969,878)	(1,024,199)
Gross profit		792,995	749,424	417,155	410,319
Other income	18	41,491	23,985	38,556	19,222
Administrative, selling and distribution expens	19	(425,599)	(413,356)	(211,851)	(210,643)
Operating profit		408,887	360,053	243,860	218,898
Finance costs,net		(124,814)	(91,911)	(67,974)	(52,735)
Profit before contribution to WPPF		284,073	268,142	175,886	166,163
Contribution to WPPF		(14,204)	(13,407)	(8,795)	(8,308)
Profit before tax		269,869	254,735	167,091	157,855
Tax expenses		(65,388)	(63,324)	(39,863)	(40,466)
Profit after tax		204,481	191,411	127,228	117,389
Other comprehensive income			¥	7 <b>2</b>	(#)
Total comprehensive income		204,481	191,411	127,228	117,389
Earnings per share			2021/02/19/2014		
Basic earnings per share (BEPS)		4.33	4.05	2.69	2.48

Managing Director

Director

Chief Financial Officer

Company Secretary

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# Statement of changes in equity Unaudited

Figures in "000"

	For the half year ended 31 December 2023				
	Attributable to owner of the Company				
	Share	Revaluation	Retained		
In Taka	capital	reserve	earnings	Total	
Balance at 1 July 2023	472,500	1,442,196	1,140,704	3,055,400	
Total comprehensive income					
Profit for the period	-	-	204,481	204,481	
Total comprehensive income	-	-	204,481	204,481	
Transactions with owners of the company	-	-	-	-	
Contributions and distributions					
Dividends	-	-	(118,125)	(118,125)	
Total transactions with owners of the company	-	-	(118,125)	(118,125)	
Balance at 31 December 2023	472,500	1,442,196	1,227,060	3,141,756	

	For the half year ended 31 December 2022					
	Attributable to owner of the Company					
In Taka	Share capital	Revaluation reserve	Retained earnings	Total		
Balance at 1 July 2022	472,500	1,619,739	1,024,819	3,117,058		
Total comprehensive income						
Profit for the period	-	-	191,411	191,411		
Total comprehensive income	-	-	191,411	191,411		
Transactions with owners of the company						
Contributions and distributions						
Dividends	-	-	(118,125)	(118,125)		
Total transactions with owners of the company	-	-	(118,125)	(118,125)		
Balance at 31 December 2022	472,500	1,619,739	1,098,105	3,190,344		

# Statement of cash flows Unaudited

			Figures in "000"
		For the half ye	ar ended from
		July 2023 to	July 2022 to
In Taka	Note	December 2023	December 2022
Cash flows from operating activities			
Cash received from customers and others		2,393,328	2,454,753
Cash paid to suppliers and employees		(1,919,839)	(3,066,966)
Cash (used in)/generated from operating activities		473,489	(612,213)
Paid to WPPF		(16,411)	(17,282)
Interest paid		(67,982)	(37,122)
Income tax paid		(64,842)	(102,752)
•		(149,235)	(157,156)
Net cash (used in)/generated from operating activities*	20	324,254	(769,369)
Cash flows from investing activities			
Acquisition of property, plant and equipment		(72,128)	(47,163)
Investment		-	(18,000)
Net cash (used in)/generated from investing activities		(72,128)	(65,163)
Cash flows from financing activities			
Inter-company debts received/(paid)		(323,888)	(114,539)
Proceeds from loans and borrowings		27,138	946,072
Payment for lease liability		(6,134)	(4,046)
Dividends paid		(6)	(6)
Net cash (used in)/generated from financing activities		(302,890)	827,481
Net increase/(decrease) in cash and cash equivalents		(50,764)	(7,051)
Cash and cash equivalents as at 1 July		54,895	109,867
Cash and cash equivalents as at 31 December		4,131	102,816
Closing balance represents			
Cash and cash equivalents		205,235	232,775
Bank overdraft		(201,104)	(129,959)
		4,131	102,816
N. J. D. G. D. GERRO			(4 - 20)
Net operating cash flow per share (NOCFPS)		6.86	(16.28)

<sup>\*</sup> See Note 20 for reconciliation of net operating cash flow.

### Consolidated Statement of Financial Position Unaudited

			Figures in "000"
In Taka	NI	As at	As at
In Tuku	Note	31 December 2023	30 June 2023
Assets			
Property, plant and equipment	5(a)	2,492,353	2,441,977
Right-of-use assets	- (-)	39,527	47,395
Investments	6(a)	40,666	40,666
Intangible assets	7	5,148	5,148
Non-current assets		2,577,694	2,535,186
Inventories	9/->		12 22 2 2 3 3
Trade receivables	8(a)	1,125,175	1,636,264
Other receivables	9(a)	1,603,953	1,160,848
	10/->	101,181	81,213
Inter-company receivable Advances, deposits and prepayments	10(a)	1,003,559	675,914
Current tax assets	11(a)	172,012	33,556
		345,118	353,282
Cash and cash equivalents  Current assets		207,539	198,057
Total assets		4,558,537	4,139,134
Total assets		7,136,231	6,674,320
Equity			
Share capital		472,500	472,500
Revaluation reserve		1,442,196	1,442,196
Retained earnings		1,223,223	1,136,137
Equity attributable to the owner of the Company		3,137,919	3,050,833
Non controlling interest		1,901	1840
Total equity		3,139,820	3,052,673
Liabilities			
Employee benefits	12	69,780	64,830
Lease liabilities		25,261	31,284
Deferred tax liabilities		193,308	200,663
Non-current liabilities		288,349	296,777
Dowle arrandor 6			
Bank overdrafts		201,104	140,365
Loans and borrowings		2,639,769	2,612,631
Lease liabilities- current portion		12,328	12,440
Trade payables		144,466	75,326
Other payables	13(a)	586,573	478,405
Unclaimed dividend account	14	123,822	5,703
Current liabilities		3,708,062	3,324,870
Fotal liabilities Fotal equity and liabilities		3,996,411	3,621,647
	Transaction and the second	7,136,231	6,674,320
Net asset value (NAV) per share	21	66.41	64.57

Managing Director

Director

Chief Financial Officer

Company Secretary

# Consolidated statement of profit or loss and other comprehensive income Unaudited

		Chaudited			
		For the half ye	ar ended from	For the 2nd au	Figures in "000" arter ended from
In Taka	Note	July 2023 to December 2023	July 2022 to December 2022	October 2023 to December 2023	October 2022 to December 2022
Revenue	16(a)	2,817,915	2,728,263	1,387,480	1,434,835
Cost of sales	17(a)	(2,024,040)	(1,977,985)	(969,878)	(1,024,199)
Gross profit		793,875	750,278	417,602	410,636
Other income	18	41,491	23,985	38,556	19,222
Administrative, selling and distribution expenses	19(a)	(425,933)	(414,594)	(212,076)	(210,813)
Operating profit		409,433	359,669	244,082	219,045
Finance costs, net		(124,236)	(92,153)	(67,666)	(52,820)
Profit before contribution to WPPF		285,197	267,516	176,416	166,225
Contribution to WPPF		(14,204)	(13,407)	(8,795)	(8,308)
Profit before tax		270,993	254,109	167,621	157,917
Income tax expenses		(65,721)	(63,409)	(40,020)	(40,497)
Profit after tax		205,272	190,700	127,601	117,420
Other comprehensive income		¥			
Total comprehensive income		205,272	190,700	127,601	117,420
Total comprehensive income attributable to:					
Owners of the Company		205,211	190,792	127,573	117,419
Non controlling interest		61	(92)	28	1
		205,272	190,700	127,601	117,420
Earnings per share	201		9.55		75
Basic earnings per share (BEPS)	21	4.34	4.04	2.70	2.49

Managing Director

Director

Chief Financial Officer

Company Secretary

# Consolidated statement of changes in equity Unaudited

Figures in "000"

				For the l	nalf year ended 31	December 2023
	At	ttributable to own	er of the Company			
	Share	Revaluation	Retained	N	Non-controlling	Total
In Taka	capital	reserve	earnings	Total	interests	equity
Balance at 1 July 2023	472,500	1,442,196	1,136,137	3,050,833	1840	3,052,673
Total comprehensive income	•					
Profit for the period	-	-	205,211	205,211	61	205,272
Total comprehensive income	-	-	205,211	205,211	61	205,272
Transactions with owners of the company						
Contributions and distributions						
Dividends	-	-	(118,125)	(118,125)	-	(118,125)
Capital contribution by non-controlling interest	-	-	-	-	-	-
Total transactions with owners of the company	-	-	(118,125)	(118,125)	-	(118,125)
Balance at 31 December 2023	472,500	1,442,196	1,223,223	3,137,919	1,901	3,139,820

		-,,	-,,	- , ,	-,	-,,
				For the	half year ended 31	December 2022
	A	ttributable to owne	er of the Company	,	v	
	Share	Revaluation	Retained		Non-controlling	Total
In Taka	capital	reserve	earnings	Total	interests	equity
Balance at 1 July 2022	472,500	1,619,739	1,020,448	3,112,687	(114)	3,112,573
Total comprehensive income						
Profit for the period	-	-	190,792	190,792	(92)	190,700
Total comprehensive income	-	-	190,792	190,792	(92)	190,700
Transactions with owners of the company						
Contributions and distributions						
Dividends	-	-	(118,125)	(118,125)	-	(118,125
Capital contribution by non-controlling interest	-	-	-	-	2,000	2,000
Total transactions with owners of the company	-	-	(118,125)	(118,125)	2,000	(116,125
Balance at 31 December 2022	472,500	1,619,739	1,093,115	3,185,354	1,794	3,187,148

# Consolidated statement of cash flows Unaudited

			Figures in "000"
		For the half yea	
		July 2023 to	<b>July 2022</b> to
In Taka	Note	December 2023	December 2022
Cash flows from operating activities			
Cash received from customers and others		2,394,152	2,455,485
Cash paid to suppliers and employees		(1,919,931)	(3,068,079)
Cash (used in)/generated from operating activities		474,221	(612,594)
Paid to WPPF		(16,411)	(17,282)
Interest paid		(67,404)	(37,363)
Income tax paid		(64,912)	(102,752)
•		(148,727)	(157,397)
Net cash (used in)/generated from operating activities*	20 (a)	325,494	(769,991)
Cash flows from investing activities			
Acquisition of property, plant and equipment		(72,128)	(47,163)
Net cash (used in)/generated from investing activities		(72,128)	(47,163)
Cash flows from financing activities			
Inter-company debts received/(paid)		(325,622)	(132,965)
Proceeds from loans and borrowings		27,138	946,072
Proceeds from share capital		27,130	2,000
Payment for lease liability		(6,134)	(4,045)
Dividends paid		(6)	(6)
Net cash (used in)/generated from financing activities		(304,624)	811,056
Net increase/(decrease) in cash and cash equivalents		(51,258)	(6,098)
Cash and cash equivalents as at 1 July		57,693	111,028
Cash and cash equivalents as at 31 December		6,435	104,930
Closing balance represents			
Cash and cash equivalents		207,539	234,889
Bank overdraft		(201,104)	(129,959)
		6,435	104,930
Net operating cash flow per share (NOCFPS)	21	6.89	(16.30)

<sup>\*</sup> See Note 20(a) for reconciliation of consolidated net operating cash flow.

# Notes to the financial statements as at and for the half year ended on 31 December 2023 Unaudited

### 1 Company profile:

ACI Formulations Limited, a subsidiary of Advanced Chemical Industries Limited, domiciled in Bangladesh. The company's shares are listed with both Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The Principal activities of the company are manufacturing and marketing of a number of agrochemical, consumer brand and paint products.

### 2 Subsidiaries of ACI Formulations Limited:

### Neem Laboratories (Pvt.) Ltd.

Neem Laboratories (Pvt.) Ltd generate its revenue through royalty fees based on the agreement with ACI Limited effective from 1 July 2019 for a tenure of 5 years; the later currently being engaged in the manufacturing of products under the Neem brand name. Since the Subsidiary showed profitability during the year, its ability to operate as a going concern is not at risk. ACI Formulations Limited through its voting rights controls the operating and financing activities of this entity.

### ACI AgroChem (Pvt.) Ltd.

ACI AgroChem was incorporated on 22nd June 2022 as a limited Company. The principal activities of the Company is to manufacture and marketing of various kinds of agricultural input like chemical including other allied and general chemical. The Company is yet to start its operation. ACI Formulations Limited through its voting rights (90% share holdings of ACI AgroChem Limited) controls the operating and financing activities of this entity.

#### 3 Consolidated Financial statements:

In addition to the separate financial statements, the consolidated financial statements of the company have been prepared and included in this interim financial report as per IFRS 10: Consolidated Financial Statements. In separate Financial Statements, investment in subsidiaries has been carried at cost as per IAS 27: Separate Financial Statements.

### 4 Selected explanatory notes:

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended 30 June 2023. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

Figures in '000'

		-	iguico ili coc
		<u>31- Dec -23</u> <u>Taka</u>	30-June -23 <u>Taka</u>
5	Property, plant & equipment		
	Opening balance	2,842,467	2,714,520
	Addition during the period/year	73,812	116,180
	Adjustment/disposal during the period/year	(1,241)	11,767
		2,915,038	2,842,467
	Accumulated depreciation at the end of period/year	(422,768)	(400,757)
	Closing balance	2,492,270	2,441,710

		31- Dec -23	30-June -23
		Taka	Taka
5(a)	Consolidated property, plant & equipment		
. ,	Opening balance	2,846,167	2,718,220
	Addition during the period/year	73,812	116,180
	Adjustment/disposal during the period/year	(1,241)	11,767
		2,918,738	2,846,167
	Accumulated depreciation at the end of period/year	(426,385)	(404,190)
	Closing balance	2,492,353	2,441,977
6	Investments		
-	Investment in subsidiaries	21,948	21,948
	Investment in FDR	40,591	40,591
	Investment in shares of ACI Motors Limited	75	75
		62,614	62,614
6(a)	Consolidated investments		
6(a)	Investment in FDR	40,591	40,591
	Investment in Shares- ACI Motors Limited	75	75
		40,666	40,666
7	Intangible assets		
	Goodwill on acquisition :		
	Neem Laboratories (Pvt.) Limited	5,148	5,148
		5,148	5,148
8	Inventories		
	Raw and packing materials	529,056	824,939
	Finished goods	522,319	772,983
	Goods in transit	74,495	40,865
	Other inventories	27,702	25,475
	Allowances for slow moving inventory	(28,398)	(27,998)
		1,125,174	1,636,264
8(a)	Consolidated inventories		
	Raw and packing materials	529,056	824,939
	Finished goods	522,595	773,259
	Goods in transit	74,495	40,865
	Other inventories	27,702	25,475
	Allowances for slow moving inventory	(28,673)	(28,274)
		1,125,175	1,636,264
9	Trade receivables		
	Related parties	-	-
	Other than related parties	1,853,599	1,395,214
		1,853,599	1,395,214
	Allowances for doubtful debts	(250,261)	(234,926)
		1,603,338	1,160,288
	Below six months	1,397,802	935,604
	Over six months	455,797	459,610
	Allowances for doubtful debts	(250,261)	(234,926)
		1,603,338	1,160,288

		31- Dec -23 Taka	<u>30-June -23</u> Taka
9(a)	Consolidated trade receivables	Tunu	<u>rana</u>
	Related parties	4 054 044	4 205 774
	Other than related parties	1,854,214 1,854,214	1,395,774 1,395,774
	Allowances for doubtful debts	(250,261)	(234,926)
	/ Mowallocs for doubling debits	1,603,953	1,160,848
	Below six months	1,398,003	025 602
	Over six months	456,211	935,692 460,082
	Allowances for doubtful debts	(250,261)	(234,926)
		1,603,953	1,160,848
10	Inter-company receivables		
		000.400	625 204
	ACI Limited ACI HealthCare USA Inc.	960,162 43,024	635,291
	Neem Laboratories (Pvt.) Ltd.	43,024 6,426	40,416 7,070
	Neem Laboratories (1 vt.) Ltd.	1,009,612	682,777
10(a)	Consolidated inter-company receivables		
	ACI Limited	960,535	635,498
	ACI HealthCare USA Inc.	43,024	40,416
		1,003,559	675,914
11	Advances, deposits & prepayments Advances:		
	Staffs	374	376
	Suppliers & others	19,386	11,454
	VAT current account	16,637	(1,094)
	Democites	36,397	10,736
	Deposits: Security deposits	10,335	10,383
	LC Margin	117,454	4,571
	Bank guarantee margin	4,784	4,784
	zam gaaanee ma gii	132,573	19,738
	Prepayments:		
	Prepaid expenses	2,485	2,326
		2,485	2,326
		171,455	32,800
11(a)	Consolidated advances, deposits & prepayments Advances:		
	Staff	414	481
	Suppliers & others	19,903	12,105
	VAT current account	16,637	(1,094)
		36,954	11,492
	Deposits:	40.005	40.000
	Security deposits	10,335	10,383
	LC Margin Bank guarantee margin	117,454 4,784	4,571 4,784
	Dank guarantee margin	132,573	19,738
	Prepayments:	,	
	Prepaid expenses	2,485	2,326
		2,485	2,326
		172,012	33,556

40	Environment of the	31- Dec -23 <u>Taka</u>	30-June -23 <u>Taka</u>
12	Employee benefits	E4.40E	FO 470
	Defined benefit obligation Other employee benefits	54,195 15 595	50,470
	Other employee benefits	15,585 69,780	14,360 64,830
12	Other payables		
13	Other payables Creditor for expenses	420,391	370,273
	Advance from customer	5,150	4,806
	Interest payable	107,043	50,212
	Security money payable	31,907	28,852
	Withholding tax and VAT payable	7,497	7,328
	Workers' profit participation fund	14,204	16,411
		586,192	477,882
13(a)	Consolidated other payables		
	Creditor for expenses	420,772	370,796
	Advance from customer	5,150	4,806
	Interest payable	107,043	50,212
	Security money payable	31,907	28,852
	Withholding tax and VAT payable	7,497	7,328
	Provision for workers' profit participation fund	14,204	16,411
		586,573	478,405
14	Unclaimed dividend account		
	Unclaimed/ unpaid dividend	123,822	5,703
		123,822	5,703
15	Inter-company payables		
	ACI AgroChem Limited	18,736	17,818
		18,736	17,818
		10,100	17,010
		for the pe	<u> </u>
		for the pe	riod from July 2022 to
16	Revenue	for the per July 2023 to December 2023	riod from  July 2022 to  December 2022  Taka
16	Crop Care & Public Health	for the per July 2023 to December 2023 Taka 2,242,575	July 2022 to December 2022 Taka 2,185,006
16	Crop Care & Public Health Mosquito Coil	for the per July 2023 to December 2023  Taka  2,242,575 2,381	Taka  2,185,006 2,966
16	Crop Care & Public Health Mosquito Coil Aerosol	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939	Taka  2,185,006 2,966 313,447
16	Crop Care & Public Health Mosquito Coil Aerosol Paint	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009	Taka  2,185,006 2,966 313,447 212,342
16	Crop Care & Public Health Mosquito Coil Aerosol	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131	Taka  2,185,006 2,966 313,447
	Crop Care & Public Health Mosquito Coil Aerosol Paint Others	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009	Taka  2,185,006 2,966 313,447 212,342 13,648
16 16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035	Taka  2,185,006 2,966 313,447 212,342 13,648 2,727,409
	Crop Care & Public Health Mosquito Coil Aerosol Paint Others	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035	2,185,006 2,727,409
	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035	Taka  2,185,006 2,966 313,447 212,342 13,648 2,727,409
	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381	2,185,006 2,727,409 2,185,006 2,966 313,447 212,342 13,648 2,727,409
	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381 379,939 185,009 8,011	2,185,006 2,727,409 2,185,006 2,966 313,447 212,342 13,648 2,727,409
16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381 379,939 185,009	2,185,006 2,727,409 2,185,006 2,966 313,447 212,342 13,648 2,727,409
	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Cost of sales	for the per July 2023 to December 2023  Taka  2,242,575	2,185,006 2,966 313,447 212,342 13,648 2,727,409 2,185,006 2,966 313,447 212,342 14,502 2,728,263
16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Cost of sales Opening stock	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381 379,939 185,009 8,011 2,817,915	2,185,006 2,966 313,447 212,342 13,648 2,727,409 2,185,006 2,966 313,447 212,342 14,502 2,728,263
16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Cost of sales Opening stock Purchase	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381 379,939 185,009 8,011 2,817,915  1,597,922 1,371,503	2,185,006 2,966 313,447 212,342 13,648 2,727,409 2,185,006 2,966 313,447 212,342 14,502 2,728,263
16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Cost of sales Opening stock	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381 379,939 185,009 8,011 2,817,915  1,597,922 1,371,503 (3,107)	2,185,006 2,966 313,447 212,342 13,648 2,727,409 2,185,006 2,966 313,447 212,342 14,502 2,728,263
16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Cost of sales Opening stock Purchase Stock write off /adjustment	for the per July 2023 to December 2023  Taka  2,242,575	2,185,006 2,966 313,447 212,342 13,648 2,727,409 2,185,006 2,966 313,447 212,342 14,502 2,728,263 1,220,121 2,728,085 (11,024) 3,937,182
16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Cost of sales Opening stock Purchase	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381 379,939 185,009 8,011 2,817,915  1,597,922 1,371,503 (3,107)	2,185,006 2,966 313,447 212,342 13,648 2,727,409 2,185,006 2,966 313,447 212,342 14,502 2,728,263
16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Cost of sales Opening stock Purchase Stock write off /adjustment	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381 379,939 185,009 8,011 2,817,915  1,597,922 1,371,503 (3,107) 2,966,318 (1,051,375)	2,185,006 2,966 313,447 212,342 13,648 2,727,409 2,185,006 2,966 313,447 212,342 14,502 2,728,263 1,220,121 2,728,085 (11,024) 3,937,182 (2,065,583)
16(a)	Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others  Cost of sales Opening stock Purchase Stock write off /adjustment  Closing stock	for the per July 2023 to December 2023  Taka  2,242,575 2,381 379,939 185,009 7,131 2,817,035  2,242,575 2,381 379,939 185,009 8,011 2,817,915  1,597,922 1,371,503 (3,107) 2,966,318 (1,051,375) 1,914,943	2,185,006 2,966 313,447 212,342 13,648 2,727,409 2,185,006 2,966 313,447 212,342 14,502 2,728,263 1,220,121 2,728,085 (11,024) 3,937,182 (2,065,583) 1,871,599

		for the period from		
		July 2023 to	July 2022 to	
		December 2023	December 2022	
		<u>Taka</u>	<u>Taka</u>	
17(a)	Consolidated cost of sales			
	Opening stock	1,598,198	1,220,397	
	Purchase	1,371,503	2,728,085	
	Stock write off /adjustment	(3,107)	(11,024)	
		2,966,594	3,937,458	
	Closing stock	(1,051,651)	(2,065,859)	
		1,914,943	1,871,599	
	Manufacturing expenses	109,097	106,386	
		2,024,040	1,977,985	
			-	
18	Other income			
	Sales of Scrap	5,431	6,042	
	Dividend Income	33,205	15,000	
	Rental Income	539	50	
	Miscellaneous Income	130	106	
	Gain/loss on disposal	1,398	-	
	Unrealized gain/(loss) on translation of foreign currency receivable	788	2,787	
		41,491	23,985	
19	Administrative, selling and distribution expenses			
	Administrative expenses	115,590	101,902	
	Distribution expenses	66,456	65,582	
	Selling expenses	243,553	245,872	
	Coming expenses	425,599	413,356	
			<u> </u>	
19(a)	Consolidated administrative, selling and distribution			
	Administrative expenses	115,924	103,140	
	Distribution expenses	66,456	65,582	
	Selling expenses	243,553	245,872	
		425,933	414,594	
20	Reconciliation of net operating cash flow			
	-	for the pe	eriod from	
		July 2023 to	July 2022 to	
	In Taka	December 2023	December 2022	
	Profit after tax	204,481	191,411	
	Adjustment for non cash items and others:			
	- Depreciation and amortization	21,491	21,306	
	- Depreciation and amortization - Provisions	13,820	(7,137)	
	- Net finance cost		54,789	
		56,832		
	- Unrealized gain/(loss) on translation of foreign currency received		(2,788)	
	- Tax expense	546	(39,428)	
	- Contribution to WPPF	(2,207)	(3,875)	
	Changes in:	_		
	- Inventories	514,292	(817,118)	
	- Trade and other receivables	(478,348)	(296,891)	
	- Advances, deposit and prepayments	(139,148)	(9,292)	
	- Trade and other payables, employment benefits'	133,283	139,654	
	Cash generating from operating activities	324,254	(769,369)	

20 (a)

Reconciliation of consolidated net operating cash flow

	for the period from				
	July 2023 to	July 2022 to			
In Taka	December 2023	December 2022			
Profit after tax	205,272	190,700			
Adjustment for:					
- Depreciation and amortization	21,861	21,491			
- Bad debts and inventory loss/(recovery)	13,820	(7,137)			
- Net finance cost	56,832	54,789			
- Unrealized gain/(loss) on translation of foreign currency receiv	(788)	(2,788)			
- Tax expense	809	(39,343)			
- Contribution to WPPF	(2,207)	(3,875)			
Changes in:					
- Inventories	514,292	(817,118)			
- Trade and other receivables	(478,410)	(297,014)			
- Advances, deposit and prepayments	(138,949)	(9,357)			
- Trade and other payables, employment benefits'	132,962	139,661			
Cash generating from operating activities	325,494	(769,991)			
	for the pe	eriod from			
	July 2023 to	eriod from July 2022 to			
	December 2023	December 2022			
Consolidated EPS, NAV per Share and NOCFPS:					
Weighted average number of ordinary shares (in thousand)	47,250	47,250			
Weighted average number of ordinary shares (in thousand)	47,230	47,200			
	47,250	47,250			
Consolidated profit attributable to equity holders of the		<u> </u>			
	205,211	190,792 4.04			
Consolidated profit attributable to equity holders of the Company (Taka '000)	205,211	190,792			
Consolidated profit attributable to equity holders of the Company (Taka '000)	205,211	190,792			
Consolidated profit attributable to equity holders of the Company (Taka '000) Earnings per share (Taka)	205,211	190,792 4.04			
Consolidated profit attributable to equity holders of the Company (Taka '000) Earnings per share (Taka)  Consolidated cash flows from operating activities (Taka '000)	205,211 4.34 325,494 6.89	190,792 4.04 (769,991) (16.30)			
Consolidated profit attributable to equity holders of the Company (Taka '000) Earnings per share (Taka)  Consolidated cash flows from operating activities (Taka '000)	205,211 4.34 325,494	190,792 4.04 (769,991)			
Consolidated profit attributable to equity holders of the Company (Taka '000) Earnings per share (Taka)  Consolidated cash flows from operating activities (Taka '000)	205,211 4.34 325,494 6.89 31- Dec -23	190,792 4.04 (769,991) (16.30) 30-June -23			

Consolidated revenue increased by around 3% over SPLY mainly due to higher sales in CC&PH, Contract Manufacturing business. Changes in product mix in CC&PH business along with favorable material cost variance led to increase overall gross profit by 6% over SPLY. Overall operating expenses increased by 3% due to efficient and effective control over operating cost. However, despite having higher financing cost mainly driven by higher interest rate, higher operating profit led to consolidated profit after tax of Tk. 205.27 Mn against Tk 190.70 Mn of SPLY resulting in higher consolidated EPS and NAV per share. On the other hand, consolidated NOCFPS increased due to liquidation of inventory and efficient working capital management .

#### 22 Segment reporting

The Company has four reportable segments, as described below, which are the Company's strategic divisions. The strategic divisions offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic divisions, the Company's CEO reviews internal management reports at least on a quarterly basis. The following summary describes the operations in each of the Company's reportable segments:

Crop Care and Public Health (CC & PH)

To manufacture and sell crop care and public health products.

Mosquito Coil (M Coil)

To manufacture and sell mosquito coil products

Aerosol To manufacture and sell aerosol and air freshener products.

Paint To manufacture and sell of paint products.

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	CC &P	Н	МС	oil	Aerosol		Paint		Unallocated		Total	
Particulars	for the half year ended on		for the half year ended on		for the half year ended		for the half year ended		for the half year ended on		for the half year ended on	
	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22	31-Dec-23	31-Dec-22
	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>
Segment revenue:												
External revenues	2,242,575	2,185,006	2,381	2,966	379,939	297,831	185,009	212,342	6,397	5,313	2,816,301	2,703,458
Inter-segment revenues	-	-	-	-	-	15,616	-	-	1,614	9,189	1,614	24,805
Total revenue	2,242,575	2,185,006	2,381	2,966	379,939	313,447	185,009	212,342	8,011	14,502	2,817,915	2,728,263
Financing costs	(90,702)	(68,482)	(626)	(3)	(14,709)	(13,223)	(16,550)	(8,853)	(1,649)	(1,592)	(124,236)	(92,153)
Depreciation	(10,722)	(9,522)	(6,227)	(7,562)	(2,406)	(2,150)	(1,823)	(1,835)	(498)	(422)	(21,676)	(21,491)
Cost of sales excluding depreciation	(1,485,834)	(1,483,649)	(15,693)	(17,693)	(352,451)	(278,794)	(144,819)	(167,543)	(10,383)	(15,194)	(2,009,180)	(1,962,873)
Operating expenses excluding depreciation	(335,936)	(319,968)	(4,601)	(6,229)	(5,981)	(6,741)	(72,225)	(74,947)	(374)	(330)	(419,117)	(408,215)
Other income /(expense)	3,663	3,864	2,799	1,310	253	457	383	357	34,393	17,997	41,491	23,985
Profit before tax	306,892	291,887	(20,869)	(25,850)	4,413	12,346	(47,524)	(38,455)	28,025	14,182	270,993	254,109
Reportable segment assets	2,920,388	2,962,783	197,958	185,387	672,363	557,010	583,329	545,345	2,762,193	2,423,795	7,136,231	6,674,320
Reportable segment liabilities	926,919	813,444	15,802	13,548	180,307	158,703	164,813	180,455	2,708,570	2,455,497	3,996,411	3,621,647

 $<sup>^{\</sup>star}$  Comparative figures of segment assets and segment liabilities are as of 30 June 2023.

<sup>23</sup> Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.