1st Quarter Report 2020-2021

Statement of financial position Unaudited

Assets Property, plant and equipment 5 Right-of-use assets Investments 6 Non-current assets Inventories 8 Trade receivables Other receivables Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Equity Share capital		Figures in "000"
Assets Property, plant and equipment 5 Right-of-use assets Investments 6 Non-current assets Inventories 8 Trade receivables 9 Other receivables Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	As at	As at
Property, plant and equipment 5 Right-of-use assets Investments 6 Non-current assets Inventories 8 Trade receivables 9 Other receivables Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	30 September 2020	30 June 2020
Right-of-use assets Investments 6 Non-current assets Inventories 8 Trade receivables 9 Other receivables Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital		
Right-of-use assets Investments 6 Non-current assets Inventories 8 Trade receivables 9 Other receivables Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	1,890,329	1,902,608
Investments 6 Non-current assets Inventories 8 Trade receivables 9 Other receivables Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	9,805	12,118
Inventories 8 Trade receivables 9 Other receivables Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	39,765	39,765
Trade receivables Other receivables Inter-company receivables Inter-company receivables Advances, deposits and prepayments Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	1,939,899	1,954,491
Trade receivables Other receivables Inter-company receivables Inter-company receivables Advances, deposits and prepayments Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	1,395,523	1,270,805
Other receivables Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	1,514,249	1,574,240
Inter-company receivables 10 Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	46,640	40,678
Advances, deposits and prepayments 11 Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	25,881	25,404
Current tax assets Cash and cash equivalents Current assets Total assets Equity Share capital	111,667	79,424
Cash and cash equivalents Current assets Total assets Equity Share capital	346,842	323,894
Current assets Total assets Equity Share capital	127,260	248,676
Total assets Equity Share capital	3,568,062	3,563,121
Share capital	5,507,961	5,517,612
Share capital		
	450,000	450.000
Daviduation records	450,000	450,000
Revaluation reserve Retained earnings	1,136,393	1,136,393
Total equity	839,346 2,425,739	820,348 2,406,741
Total equity	2,425,739	2,400,741
Liabilities		
Employee benefits 12	50,121	48,492
Deferred tax liabilities	22,486	24,686
Lease liabilities	3,125	4,386
Non-current liabilities	75,732	77,564
Bank overdrafts	41,629	76,793
Loans and borrowings	1,884,794	1,626,971
Lease liabilities- current portion	6,108	6,613
Trade payables	117,671	118,584
Other payables 13	343,196	340,242
Inter-company payables 14	613,093	864,104
Current liabilities	3,006,491	3,033,307
Total liabilities	3,082,222	3,110,871
Total equity and liabilities	5,507,961	5,517,612
Net asset value (NAV) per share		

Managing Director

Director

Chief Financial Officer

Company Secretary

Statement of profit or loss and other comprehensive income Unaudited

			Figures in "000"
	_	For the 1st quart	er ended from
In Taka	Note	July 2020 to September 2020	July 2019 to September 2019
Revenue	15	846,272	750,069
Cost of sales	16	(626,861)	(500,038)
Gross profit		219,411	250,031
Other income		858	1,884
Administrative, selling and distribution expenses	17	(152,988)	(179,363)
Operating profit		67,281	72,552
Finance costs,net		(39,386)	(62,112)
Profit before contribution to WPPF	0	27,895	10,440
Contribution to WPPF		(1,395)	(522)
Profit before tax		26,500	9,918
Tax expenses		(7,502)	(3,381)
Profit after tax		18,998	6,537
Other comprehensive income		-	2
Total comprehensive income		18,998	6,537
Earnings per share			
Basic earnings per share (BEPS)		0.42	0.15

Managing Director

Director

dompany Secretary

Statement of changes in equity Unaudited

Figures in "000"

2,425,739

		For the 1s	t quarter ended 30	September 2020
	Attributable to owner of the Company			
In Taka	Share capital	Revaluation reserve	Retained earnings	Total
Balance at 1 July 2020	450,000	1,136,393	820,348	2,406,741
Total comprehensive income				
Profit for the period	-	-	18,998	18,998
Total comprehensive income	-	-	18,998	18,998
Transactions with owners of the company	-	-	-	-
Contributions and distributions				
Dividends	-	-	-	-
Total transactions with owners of the company	-	-	-	-

450,000

1,136,393

839,346

Balance at 30 September 2020

		For the 1s	st quarter ended 30	September 2019
	Attributable to owner of the Company			
	Share	Revaluation	Retained	
In Taka	capital	reserve	earnings	Total
Balance at 1 July 2019	450,000	1,136,393	885,396	2,471,789
Total comprehensive income				
Profit for the period	-	-	6,537	6,537
Total comprehensive income	-	-	6,537	6,537
Transactions with owners of the company				
Contributions and distributions				
Dividends	-	-	-	-
Total transactions with owners of the company	-	-	-	-
Balance at 30 September 2019	450,000	1,136,393	891,933	2,478,326

Statement of cash flows Unaudited

			Figures in "000"
			quarter ended from
		July 2020 to	July 2019 to
In Taka	Note	September 2020	September 2019
Cash flows from operating activities			
Cash received from customers and others		902,134	773,629
Cash paid to suppliers and employees		(941,235)	(642,870)
Cash (used in)/generated from operating activities		(39,101)	130,759
Interest paid		(18,111)	(63,929)
Income tax paid		(32,649)	(14,821)
		(50,760)	(78,750)
Net cash (used in)/generated from operating activities*	18	(89,861)	52,009
Cash flows from investing activities			
Acquisition of property, plant and equipment		(629)	(689)
Net cash (used in)/generated from investing activities		(629)	(689)
Cash flows from financing activities			
Inter-company debts received/(paid)		(251,488)	(293,048)
Proceeds from loans and borrowings		257,822	65,907
Payment for lease liability		(2,078)	(1,953)
Dividends paid		(18)	-
Net cash (used in)/generated from financing activities		4,238	(229,094)
Net increase in cash and cash equivalents		(86,252)	(177,774)
Cash and cash equivalents as at 1 July		171,883	168,949
Cash and cash equivalents as at 30 September		85,631	(8,825)
Closing balance represents			
Cash and cash equivalents		127,260	140,943
Bank overdraft		(41,629)	(149,768)
		85,631	(8,825)
Net operating cash flow per share (NOCFPS)		(2.00)	1.16

^{*} See Note 18 for reconciliation of net operating cash flow.

Consolidated Statement of Financial Position Unaudited

			Figures in "000
L. T.L.		As at	As at
In Taka	Note	30 September 2020	30 June 2020
Assets			
Property, plant and equipment	5(a)	1,891,614	1,903,985
Right-of-use assets	<i>5</i> (u)	9,805	12,118
Investments	6(a)	35,817	35,817
Intangible assets	7	5,148	5,148
Non-current assets		1,942,384	1,957,068
Inventories	9(=)	1 205 524	1 270 005
Trade receivables	8(a)	1,395,524	1,270,805
Other receivables	9(a)	1,515,122	1,575,246
Inter-company receivable	10/->	46,580	40,619
Advances, deposits and prepayments	10(a)	18,684	17,863
Current tax assets	11(a)	112,364	80,121
Cash and cash equivalents		346,678	323,758
Current assets		127,953	249,369
Total assets		3,562,905 5,505,289	3,557,781
		3,303,209	5,514,849
Equity			
Share capital		450,000	450,000
Revaluation reserve		1,136,393	1,136,393
Retained earnings		834,683	815,586
Equity attributable to the owner of the Comp	any	2,421,076	2,401,979
Non controlling interest		(120)	(122)
Total equity		2,420,956	2,401,857
Liabilities			
Employee benefits	12	50,121	48,492
Deferred tax liabilities		22,383	24,595
Lease liabilities		3,125	4,386
Non-current liabilities		75,629	77,473
Bank overdrafts		41,629	76 702
Loans and borrowings		1,884,794	76,793 1,626,971
Lease liabilities- current portion		6,108	6,613
Frade payables		119,049	119,963
Other payables	13(a)	344,031	341,074
Inter-company payables	14	613,093	864,104
Current liabilities	LT	3,008,704	3,035,519
Total liabilities		3,084,333	3,112,992
Γotal equity and liabilities		5,505,289	5,514,849
Net asset value (NAV) per share	19	53.80	53.38

Managing Director

Director

Chief Financial Officer

dompany Secretary

Consolidated statement of profit or loss and other comprehensive income Unaudited

			Figures in "000"
		For the 1st quar	rter ended from
		July 2020 to	July 2019 to
In Taka	Note	September 2020	September 2019
Revenue	15(a)	846,552	750,363
Cost of sales	16(a)	(626,861)	(500,038)
Gross profit	10(a)	219,691	250,325
Other income		858	1,884
Administrative, selling and distribution expenses	17(a)	(153,083)	(179,524)
Operating profit		67,466	72,685
Finance costs, net		(39,455)	(62,112)
Profit before contribution to WPPF		28,011	10,573
Contribution to WPPF		(1,395)	(522)
Profit before tax		26,616	10,051
Income tax expenses		(7,517)	(3,410)
Profit after tax		19,099	6,641
Other comprehensive income	139	-	:#:
Total comprehensive income		19,099	6,641
Total comprehensive income attributable to:			
Owners of the Company		19,097	6,639
Non controlling interest		2	2
		19,099	6,641
Earnings per share			
Basic earnings per share (BEPS)	19	0.42	0.15

Managing Director

Director

Chief Financial Officer

Company Secretary

Consolidated statement of changes in equity Unaudited

Figures in "000"

				For the 1s	t quarter ended 30 S	eptember 2020
	At	ttributable to own	er of the Company			
	Share	Revaluation	Retained		Non-controlling	Total
In Taka	capital	reserve	earnings	Total	interests	equity
Balance at 1 July 2020	450,000	1,136,393	815,586	2,401,979	(122)	2,401,857
Total comprehensive income	430,000	1,130,373	013,300	2,401,277	(122)	2,401,037
Profit for the period	_	_	19.097	19,097	2	19,099
Total comprehensive income	-	-	19,097	19,097	2	19,099
Transactions with owners of the company				<u>-</u>		
Contributions and distributions						
Dividends	_	_	_	_	_	_
Total transactions with owners of the company	-	_	-	_	_	_
		1 12 (202	024 (02	2 421 077	(120)	2,420,956
Balance at 30 September 2020	450,000	1,136,393	834,683	2,421,076	(120)	
Balance at 30 September 2020		, ,	,		t quarter ended 30 S	
Balance at 30 September 2020	At	ttributable to own	er of the Company		t quarter ended 30 S	eptember 2019
Balance at 30 September 2020 In Taka		, ,	,		,	
In Taka	At Share capital	ttributable to owne Revaluation reserve	er of the Company Retained earnings	For the 1s	t quarter ended 30 S Non-controlling interests	eptember 2019 Total equity
In Taka Balance at 1 July 2019	At	ttributable to own	er of the Company Retained	For the 1s	t quarter ended 30 S	eptember 2019 Total equity
In Taka Balance at 1 July 2019 Total comprehensive income	Share capital	ttributable to owner Revaluation reserve	er of the Company Retained earnings 880,352	Total 2,466,745	t quarter ended 30 S Non-controlling interests (127)	Total equity 2,466,618
In Taka Balance at 1 July 2019	At Share capital	ttributable to owne Revaluation reserve	er of the Company Retained earnings	For the 1s	t quarter ended 30 S Non-controlling interests	Total equity 2,466,618 6,641
In Taka Balance at 1 July 2019 Total comprehensive income Profit for the period Total comprehensive income	Share capital	ttributable to owner Revaluation reserve	er of the Company Retained earnings 880,352 6,639	Total 2,466,745 6,639	t quarter ended 30 S Non-controlling interests (127)	Total equity 2,466,618 6,641
In Taka Balance at 1 July 2019 Total comprehensive income Profit for the period	Share capital	ttributable to owner Revaluation reserve	er of the Company Retained earnings 880,352 6,639	Total 2,466,745 6,639	t quarter ended 30 S Non-controlling interests (127)	Total equity 2,466,618 6,641
In Taka Balance at 1 July 2019 Total comprehensive income Profit for the period Total comprehensive income Transactions with owners of the company	Share capital	ttributable to owner Revaluation reserve	er of the Company Retained earnings 880,352 6,639	Total 2,466,745 6,639	t quarter ended 30 S Non-controlling interests (127)	Total equity 2,466,618 6,641
In Taka Balance at 1 July 2019 Total comprehensive income Profit for the period Total comprehensive income Transactions with owners of the company Contributions and distributions	At Share capital 450,000	Revaluation reserve 1,136,393	er of the Company Retained earnings 880,352 6,639 6,639	Total 2,466,745 6,639 6,639	t quarter ended 30 S Non-controlling interests (127)	Total equity

Consolidated statement of cash flows Unaudited

Unaudited			
			Figures in "000"
		For the 1st q	uarter ended from
		July 2020 to	July 2019 to
In Taka	Note	September 2020	September 2019
Cash flows from operating activities			
Cash received from customers and others		902,547	777,734
		•	•
Cash paid to suppliers and employees		(941,235)	(647,224)
Cash (used in)/generated from operating activities		(38,688)	130,510
Interest paid		(18,178)	(63,929)
Income tax paid		(32,649)	(14,888)
		(50,827)	(78,817)
Net cash (used in)/generated from operating activities*	18 (a)	(89,515)	51,693
Cook the section of the section of			
Cash flows from investing activities		((20)	((00)
Acquisition of property, plant and equipment		(629)	(689)
Net cash (used in)/generated from investing activities		(629)	(689)
Cash flows from financing activities			
Inter-company debts received/(paid)		(251,833)	(294,890)
Proceeds from loans and borrowings		257,822	66,385
Payment for lease liability		(2,078)	(1,953)
Dividends paid		(18)	-
Net cash (used in)/generated from financing activities		3,893	(230,458)
Net increase in cash and cash equivalents		(86,251)	(179,454)
Cash and cash equivalents as at 1 July		172,575	169,896
Cash and cash equivalents as at 1 July Cash and cash equivalents as at 30 September		86,324	(9,558)
Cash and Cash equivalents as at 50 September		80,324	(3,336)
Closing balance represents			
Cash and cash equivalents		127,953	140,210
Bank overdraft		(41,629)	(149,768)
		86,324	(9,558)
Net operating cash flow per share (NOCFPS)	19	(1.99)	1.15

^{*} See Note 18(a) for reconciliation of consolidated net operating cash flow.

Notes to the financial statements as at and for the 1st quarter ended on 30 September 2020 <u>Unaudited</u>

1 Company profile:

ACI Formulations Limited, a subsidiary of Advanced Chemical Industries Limited, domiciled in Bangladesh. The company's shares are listed with both Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The Principal activities of the company are manufacturing and marketing of a number of agrochemical, consumer brand and paint products.

2 Subsidiaries of ACI Formulations Limited:

ACI Formulations Limited has one subsidiary namely Neem Laboratories (Pvt.) Ltd, engaged in manufacturing and marketing of herbal products. ACI Formulations Limited through its voting rights controls the operating and financing activities of this entity.

3 Consolidated Financial statements:

In addition to the separate financial statements, the consolidated financial statements of the company have been prepared and included in this interim financial report as per BFRS 10: Consolidated Financial Statements. In separate Financial Statements, investment in subsidiaries has been carried at cost as per BAS 27: Separate Financial Statements.

4 Selected explanatory notes:

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended 30 June 2020. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

			Figures in '000'
		<u>30- Sep -20</u> <u>Taka</u>	<u>30-June -20</u> <u>Taka</u>
5	Property, plant & equipment		
	Opening balance	2,179,120	2,156,021
	Addition during the period/year	629	23,099
		2,179,749	2,179,120
	Accumulated depreciation at the end of period/year	(289,420)	(276,512)
	Closing balance	1,890,329	1,902,608
5(a)	Consolidated property, plant & equipment Opening balance Addition during the period/year Accumulated depreciation at the end of period/year Closing balance	2,184,080 629 2,184,709 (293,095) 1,891,614	2,160,981 23,099 2,184,080 (280,095) 1,903,985
	Oloshiy baldile	1,031,014	1,303,865

		30- Sep -20 Taka	30-June -20 Taka
		<u>I aka</u>	<u>I a Ka</u>
6	Investments		
	Investment in subsidiaries	3,948	3,948
	Investment in FDR	35,742	35,742
	Investment in shares of ACI Motors Limited	<u>75</u> 39,765	75 39,765
6(a)	Consolidated investments		
	Investment in FDR	35,742	35,742
	Investment in Shares- ACI Motors Limited	75	75
		35,817	35,817
7	Intangible assets		
	Goodwill on acquisition :	5.440	E 440
	Neem Laboratories (Pvt.) Limited	5,148	5,148
		5,148	5,148
8	Inventories	_	
	Raw and packing materials	611,832	535,479
	Work in process	8,329	3,802
	Finished goods Goods in transit	667,043	588,585
	Other inventories	112,835 25,369	143,045 25,566
	Allowances for slow moving inventory	(29,885)	(25,672)
	· ····································	1,395,523	1,270,805
8(a)	Consolidated inventories	-	
` ,	Raw and packing materials	611,832	535,479
	Work in process	8,329	3,802
	Finished goods	667,320	588,862
	Goods in transit	112,835	143,045
	Other inventories	25,369	25,566
	Allowances for slow moving inventory	(30,161) 1,395,524	(25,949) 1,270,805
9	Trade receivables		
	Related parties	-	_
	Other than related parties	1,690,228	1,751,274
	·	1,690,228	1,751,274
	Allowances for doubtful debts	(175,979)	(177,034)
		<u>1,514,249</u>	1,574,240
	Below six months	1,276,055	1,327,222
	Over six months	414,173	424,052
	Allowances for doubtful debts	<u>(175,979)</u> 1,514,249	(177,034)
			1,574,240
9(a)	Consolidated trade receivables		
O (a)	Related parties	-	-
	Other than related parties	1,691,101	1,752,280
	Allowances for doubtful debts	1,691,101	1,752,280
	Allowances for doubling debts	<u>(175,979)</u> 1,515,122	(177,034) 1,575,246
		1,515,122	1,070,240
	Below six months	1,276,928	1,328,228
	Over six months	414,173	424,052
	Allowances for doubtful debts	(175,979)	(177,034)
		1,515,122	1,575,246

		30- Sep -20 <u>Taka</u>	30-June -20 <u>Taka</u>
10	Inter-company receivables		
	Neem Laboratories (Pvt.) Ltd.	25,881 25,881	25,404 25,404
10(a)	Consolidated inter-company receivables		_
	ACI Limited	18,684 18,684	<u>17,863</u> 17,863
11	Advances, deposits & prepayments Advances:		·
	Staffs	226	219
	Suppliers & others	52,869	38,489
	VAT current account	36,818 89,913	<u>18,776</u> 57,484
	-	09,913	37,404
	Deposits: Security deposits	42 704	10 710
	Bank guarantee margin	12,784 4,784	12,712 4,784
	Bank guarantee margin	17,568	17,496
	Prepayments:		17,100
	Prepaid expenses	4,186	4,444
	repaid expenses	4,186	4,444
		111,667	79,424
11(a)	Consolidated advances, deposits & prepayments Advances:		
	Staff	226	219
	Suppliers & others	53,566	39,186
	VAT current account	36,818	18,776
		90,610	58,181
	Deposits:		10.710
	Security deposits	12,784	12,712
	Bank guarantee margin	4,784 17,568	4,784 17,496
	December		17,490
	Prepayments: Prepaid expenses	4,186	4,444
	Prepaid expenses	4,186	4,444
		112,364	80,121
12	Employee benefits	o= o==	00.400
	Net defined benefit obligation	37,656 42,465	36,432
	Other employee benefits	12,465 50,121	12,060 48,492
			40,432

3 Other payables Creditor for expenses 256,677 273,199 Interest payable - 4,199 Interest payable 41,808 20,532 Security money payable 17,375 16,246 Unpaid dividend 12,563 12,580 Withholding tax and VAT payable 6,769 6,877 Workers' profit participation fund 343,196 340,242 13(a) Consolidated other payables 257,340 273,859 Advance from customer - 4,199 Interest payable 41,808 20,532 Security money payable 17,375 16,246 Unpaid dividend 12,563 12,565 Withholding tax and VAT payable 6,941 7,049 Provision for workers' profit participation fund 8,003 6,609 ACI Limited 613,093 864,104 14 Inter-company payables 41,94 41,004 ACI Limited 613,093 864,104 15 Revenue 70 14,004			30- Sep -20 <u>Taka</u>	30-June -20 <u>Taka</u>	
Creditor for expenses	13	Other payables			
Advance from customer			256,677	273,199	
Interest payable		·		4,199	
Security money payable		Interest payable	41.808		
Unpaid dividend 12,563 12,580 Withholding tax and VAT payable 6,769 6,877 Workers' profit participation fund 8,003 6,609 343,196 340,242			,	•	
Norkers' profit participation fund 8,003 36,009 343,196 340,242 343,196 340,242 343,196 340,242 343,196 340,242 343,196 340,242 343,196 340,242				•	
13(a)					
13(a) Consolidated other payables Creditor for expenses 257,340 273,859 Advance from customer - 4,199 Interest payable 41,808 20,532 Security money payable 17,376 16,246 Unpaid dividend 12,563 12,580 Withholding tax and VAT payable 6,941 7,049 Provision for workers' profit participation fund 8,003 6,609 344,031 341,074 14		Workers' profit participation fund			
Creditor for expenses 257,340 273,859 Advance from customer - 4,199 Interest payable 41,808 20,532 Security money payable 17,376 16,246 Unpaid dividend 12,563 12,580 Withholding tax and VAT payable 6,941 7,049 Provision for workers' profit participation fund 8,003 6,609 344,031 341,074 14 Inter-company payables 613,093 864,104 ACI Limited 613,093 864,104 September 2020 September 2020 September 2019 July 2020 to July 2019 to September 2019 September 2020 September 2019 September 2019 Taka Taka Taka Taka Taka 18,494 Aerosol 84,617 82,811 Paint 71,022 118,922 Others 47,619 4,106 Crop Care & Public Health 636,709 539,736 Mosquito Coil 636,709 539,736 <th></th> <th></th> <th>343,196</th> <th>340,242</th>			343,196	340,242	
Advance from customer	13(a)	Consolidated other payables			
Interest payable 41,808 20,532 Security money payable 17,376 16,246 Unpaid dividend 12,563 12,580 Withholding tax and VAT payable 6,941 7,049 Provision for workers' profit participation fund 8,003 6,609 344,031 341,074		Creditor for expenses	257,340	273,859	
Security money payable		Advance from customer	-	4,199	
Unpaid dividend 12,563 12,580 Withholding tax and VAT payable 6,941 7,049			41,808	20,532	
Withholding tax and VAT payable 6,941 7,049 Provision for workers' profit participation fund 8,003 6,609 344,031 341,074 14			17,376	16,246	
Provision for workers' profit participation fund 8,003 344,031 341,074 14					
Inter-company payables ACI Limited 613,093 864,104 613,093 864,104 613,093 864,104					
Inter-company payables ACI Limited 613,093 864,104 613,093 864,104 613,093 864,104 613,093 864,104		Provision for workers' profit participation fund			
ACI Limited 613,093 864,104 For the period from July 2020 to September 2019 Taka Taka			344,031	341,074	
Tor the period from July 2020 to September 2020 September 2019 Taka Taka	14		613 003	864 104	
For the period from July 2020 to September 2019 to September 2020 September 2019 Taka		ACI Elittiled			
July 2020 to September 2020 September 2019 Taka Taka Taka			for the ne	riod from	
September 2020 September 2019 Taka T					
Taka			•	<u> </u>	
15 Revenue Crop Care & Public Health 636,709 539,736 Mosquito Coil 6,305 4,494 Aerosol 84,617 82,811 Paint 71,022 118,922 Others 47,619 4,106 846,272 750,069					
Aerosol 84,617 82,811 Paint 71,022 118,922 Others 47,619 4,106 846,272 750,069 15(a) Consolidated revenue Crop Care & Public Health 636,709 539,736 Mosquito Coil 6,305 4,494 Aerosol 84,617 82,811 Paint 71,022 118,922 Others 47,899 4,400	15		636,709	539,736	
Paint Others 71,022 4,106 4,106 750,069 15(a) Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Paint Paint Others 636,709 6,305 4,494 7,494 71,022 118,922 71,022 118,922 71,022 71,022 71,022 71,000 71		Mosquito Coil	6,305	4,494	
Others 47,619 846,272 4,106 750,069 15(a) Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Aerosol Paint Others 636,709 6,305 4,494 494 494 494 497 497 498 498 499 499 490 490 490 490 490 490 490 490			84,617	•	
846,272 750,069 15(a) Consolidated revenue Crop Care & Public Health 636,709 539,736 Mosquito Coil 6,305 4,494 Aerosol 84,617 82,811 Paint 71,022 118,922 Others 47,899 4,400				•	
15(a) Consolidated revenue Crop Care & Public Health Mosquito Coil Aerosol Paint Others Consolidated revenue 636,709 636,709 639,736 6,305 4,494 64,494 67,82811 71,022 118,922 64,400		Others			
Crop Care & Public Health 636,709 539,736 Mosquito Coil 6,305 4,494 Aerosol 84,617 82,811 Paint 71,022 118,922 Others 47,899 4,400			846,272	750,069	
Mosquito Coil 6,305 4,494 Aerosol 84,617 82,811 Paint 71,022 118,922 Others 47,899 4,400	15(a)		626 700	F20 726	
Aerosol 84,617 82,811 Paint 71,022 118,922 Others 47,899 4,400			,		
Paint 71,022 118,922 Others 47,899 4,400		·	•	•	
Others47,8994,400			•		
			•		
		<u> </u>			

for the	for the period from				
July 2020 to	July 2019 to				
September 202	0 September 2019				
<u>Taka</u>	<u>Taka</u>				
16 Cost of sales					
Opening stock 1,127,866					
Purchase					
1,866,608					
Closing stock(1,287,204					
579,404	,				
Manufacturing expenses 47,457					
626,861	500,038				
40(5)					
16(a) Consolidated cost of sales Opening stock 1,128,142	1,563,768				
Purchase 738,742					
1,866,884					
Stock transferred to ACI Limited -	(15,498)				
Closing stock (1,287,480					
579,404					
Manufacturing expenses 47,457	·				
626,861					
17 Administrative, selling and distribution expenses					
Administrative expenses 30,094	23,195				
Distribution expenses 26,166	28,083				
Selling expenses 96,728					
152,988	179,363				
17(a) Consolidated administrative, selling and distribution expenses					
Administrative expenses 30,189	23,356				
Distribution expenses 26,166	•				
Selling expenses 96,728	·				
153,083					

18 Reconciliation of net operating cash flow

	for the period from					
	July 2020 to	July 2019 to				
In Taka	September 2020	September 2019				
Profit after tax	18,998	6,662				
Adjustment for non cash items and others:						
- Depreciation and amortization	13,026	16,788				
- Provisions	3,237	2,977				
- Net finance cost	21,276	(2,155)				
- Tax expense	(25,148)	(11,396)				
- Contribution to WPPF	1,395	(9,022)				
Changes in:						
- Inventories	(128,930)	113,032				
- Trade and other receivables	55,084	15,656				
- Advances, deposit and prepayments	(32,244)	(12,526)				
- Trade and other payables, employment benefits'	(16,555)	(68,007)				
Cash generating from operating activities	(89,861)	52,009				

18 (a)

Reconciliation of consolidated net operating cash flow

19

	for the period upto					
	July 2020 to	July 2019 to September 2019				
In Taka	September 2020					
Profit after tax	19,099	6,765				
Adjustment for:						
- Depreciation and amortization	13,119	16,881				
- Bad debts and inventory loss/(recovery)	3,237	2,307				
- Net finance cost	21,276	(2,324)				
- Tax expense	(25,132)	(11,433)				
- Contribution to WPPF	1,395	(9,022)				
Changes in:						
- Inventories	(128,930)	114,875				
- Trade and other receivables	55,217	21,768				
- Advances, deposit and prepayments	(32,244)	(13,134)				
- Trade and other payables, employment benefits'	(16,552)	(74,991)				
Cash generating from operating activities	(89,515)	51,693				

	for the period upto					
	July 2020 to September 2020	July 2019 to September 2019				
Consolidated EPS, NAV per Share and NOCFPS:						
Weighted average number of ordinary shares (in thousand) Consolidated profit attributable to equity holders of the	45,000	45,000				
Company (Taka '000)	19.097	6,639				
Earnings per share (Taka)	0.42	0.15				
Consolidated cash flows from operating activities (Taka	(89,515)	51,693				
Net operating cash flows per share (NOCFPS)	(1.99)	1.15				
	00 0 00	00 1 00				
	30- Sep -20 <u>Taka</u>	30-June -20 <u>Taka</u>				
Consolidated net asset attributable to equity holders of the	2,421,076	2,401,979				
Net asset value (NAV) per share	53.80	53.38				

Despite growth in consolidated revenue by around 13% over SPLY propelled by higher sales in CC&PH business, gross profit was affected by 12% over SPLY due to lower margin in Contract Manufacturing Activity and Paint Business. However, effective control over operating expenses (15% de-growth over last year) coupled with lower financing cost due to lower interest rate and efficient & effective utilization of working capital through optimized inventory and receivable management led to higher consolidated profit after tax of Tk. 19.10 Mn against Tk 6.6 Mn of SPLY resulting in higher consolidated EPS and NAV per share. On the other hand, consolidated NOCFPS decreased due to inventory build-up for upcoming 2nd quarter.

20 Segment reporting

Profit before tax

Reportable segment assets

Reportable segment liabilities

The Company has four reportable segments, as described below, which are the Company's strategic divisions. The strategic divisions offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic divisions, the Company's CEO reviews internal management reports at least on a quarterly basis. The following summary describes the operations in each of the Company's reportable segments:

Figures in '000'

Crop Care and Public Health (CC & PH)

To manufacture and sell crop care and public health products.

Mosquito Coil (M Coil) To manufacture and sell mosquito coil products

Aerosol To manufacture and sell aerosol and air freshener products.

Paint To manufacture and sell of paint products.

	CC &PH		M Coil		Aerosol		Paint		Unallocated		Total	
Particulars	1st quarter ended on		1st quarter ended on		1st quarter ended on		1st quarter ended on		1st quarter ended on		1st quarter ended on	
	30-Sep-20	30-Sep-19	30-Sep-20	30-Sep-19	30-Sep-20	30-Sep-19	30-Sep-20	30-Sep-19	30-Sep-20	30-Sep-19	30-Sep-20	30-Sep-19
	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>
Segment revenue:												
External revenues Inter-segment revenues	636,709 -	539,736 -	6,305	4,494 -	84,617 -	82,811 -	71,022	118,922	5,604 42,295	4,106 294	804,257 42,295	750,069 294
Total revenue	636,709	539,736	6,305	4,494	84,617	82,811	71,022	118,922	47,899	4,400	846,552	750,363
Financing costs	(34,003)	(50,610)	-	-	-	-	(5,071)	(10,996)	(381)	(506)	(39,455)	(62,112)
Depreciation	(5,629)	(8,363)	(4,618)	(5,530)	(1,310)	(1,521)	(1,267)	(1,149)	(294)	(318)	(13,119)	(16,881)
Cost of sales excluding depreciation	(423,793)	(332,500)	(14,584)	1,514	(78,593)	(64,891)	(54,839)	(88,798)	(46,123)	(2,821)	(617,932)	(487,495)
Operating expenses excluding depreciation	(114,527)	(135,048)	(1,885)	(1,983)	(1,292)	(1,945)	(30,739)	(35,487)	(451)	(724)	(148,894)	(175,187)
Other income /(expense)	676	1,560	-	-	13	52	169	273	-	-	858	1,884

(1,429)

6.885

708,443

3,263

776,778

226,541

13,780

685,821

124,742

(19,688)

440,363

109.461

(16,373)

441,225

99.360

623

872,867

739,152

37

876,601

915,836

26,616

5,505,289

3,084,333

10,051

5,514,849

3,112,992

14,036

2,802,759

1.966.169

(14,043)

713,850

11.566

56,461

2,701,431

1.997.613

^{*} Comparative figures of segment assets and segment liabilities are as of 30 June 2020.

²¹ Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.