3rd Quarter Report 2019-2020

Statement of financial position Unaudited

Figures in "000" As at As at In Taka Note 31 March 2020 30 June 2019 Restated* Assets Property, plant and equipment 5 1,918,164 1,944,656 Right-of-use assets 14,431 21,371 Investments 6 39,742 39,742 Non-current assets 1,972,337 2,005,769 Inventories 8 1,120,449 1,625,583 Trade receivables 9 1,822,649 1,713,472 Other receivables 42,503 41,729 Inter-company receivables 10 23,092 22,983 Advances, deposits and prepayments 11 724,839 646,690 Cash and cash equivalents 137,191 297,708 Current assets 3,870,723 4,348,165 **Total assets** 5,843,060 6,353,934 **Equity** Share capital 450,000 450,000 Reserves 1,136,393 1,136,393 Retained earnings 809,343 885,396 **Total equity** 2,395,736 2,471,789 Liabilities Employee benefits 12 47,058 43,495 Deferred tax liabilities 44,814 48,918 Lease liabilities 9,374 16,111 Non-current liabilities 101,246 108,524 Bank overdrafts 95,714 128,759 Loans and borrowings 1,479,831 1,822,161 Lease liabilities- current portion 7,286 7,257 Trade payables 144,518 89,051 Other payables 254,870 13 248,013 Inter-company payables 14 998,097 1,146,287 Provision for tax 365,761 332,093 **Current liabilities** 3,346,078 3,773,621 **Total liabilities** 3,447,324 3,882,145 Total equity and liabilities 5,843,060 6,353,934 Net asset value (NAV) per share 53.24 54.93

Managing Director

Director

Chief Financial Officer

dompany Secretary

^{*}See Note 21-The Group has applied IFRS 16 using retrospective approach. Therefore, comparative information has been restated.

Statement of profit or loss and other comprehensive income Unaudited

Figures in "000" For the period upto For the 3rd quarter July 2019 to July 2018 to January to January to Note March 2020 March 2020 March 2019 In Taka March 2019 Restated Restated Revenue 15 2,598,571 3,246,677 943,120 1,091,121 Cost of sales 16 (1,700,365)(2,257,351)(600, 292)(748,521)898,206 989,326 342,828 342,600 Gross profit 3,983 4,074 1,074 1,378 Other income (617,150)(244,381) (235,221)Administrative, selling and distribution expenses 17 (607,042)Operating profit 295,147 376,250 99,521 108,757 (58,362)(59,771)Finance costs,net (178,293)(164,571)Profit before contribution to WPPF 116,854 211,679 41,159 48,986 Contribution to WPPF (5,843)(10,622)(2,058)(2,449)201,057 39,101 46,537 Profit before tax 111,011 (29,563)(10,062)(66,230)(10,134)Tax expenses Profit after tax 81,447 134,827 28,966 36,475 Other comprehensive income 28,966 81,447 134,827 36,475 Total comprehensive income Earnings per share Basic earnings per share (BEPS) 1.81 3.00 0.64 0.81

Managing Director

Director

Chief Financial Officer

Company Secretary

Statement of changes in equity Unaudited

Figures in "000"

For the 3rd quarter ended 31 March 2020

	Attributable to owner of the Company				
In Taka	Share capital	Revaluation reserve	Retained earnings	Total	
Balance at 1 July 2019 as previously reported	450,000	1,136,393	886,894	2,473,287	
Impact of initial application of IFRS 16	-	-	(1,498)	(1,498)	
Restated balance at 1 July 2019	450,000	1,136,393	885,396	2,471,789	
Total comprehensive income					
Profit for the period	-	-	81,447	81,447	
Total comprehensive income	-	-	81,447	81,447	
Transactions with owners of the company	-	-	-	-	
Contributions and distributions					
Final dividend for the year 2018-19	-	-	(157,500)	(157,500)	
Total transactions with owners of the company	-	-	(157,500)	(157,500)	
Balance at 31 March 2020	450,000	1,136,393	809,343	2,395,736	

For the 3rd quarter ended 31 March 2019

	Attributable to owner of the Company				
In Taka	Share capital	Revaluation reserve	Retained earnings	Total	
Balance at 1 July 2018, as previously reported	450,000	1,136,393	915,940	2,502,333	
Impact of initial application of IFRS 16	-	-	(559)	(559)	
Restated balance at 1 July 2018	450,000	1,136,393	915,381	2,501,774	
Total comprehensive income				_	
Profit for the period	-	-	134,827	134,827	
Total comprehensive income	-	-	134,827	134,827	
Transactions with owners of the company					
Contributions and distributions					
Final dividend for the 2017-18	-	-	(157,500)	(157,500)	
Total transactions with owners of the company	-	-	(157,500)	(157,500)	
Balance at 31 March 2019	450,000	1,136,393	892,708	2,479,101	

Statement of cash flows Unaudited

Figures in "000" For the 3rd quarter ended from July 2019 to July 2018 to March 2020 March 2019 In Taka Note Restated Cash flows from operating activities Cash received from customers and others 2,499,130 2,578,713 Cash paid to suppliers and employees (1,710,863)(2,844,455)Cash (used in)/generated from operating activities 788,267 (265,742)Payment for WPPF (8,595)(9.553)Interest paid (146,534)(194,044)Income tax paid (88,876)(119,625) $\overline{(244,963)}$ (322,264)543,304 Net cash (used in)/generated from operating activities* 18 (588,006) Cash flows from investing activities Acquisition of property, plant and equipment (22,598)(206,526)Net cash (used in)/generated from investing activities (22,598)(206,526)Cash flows from financing activities Inter-company debts received/(paid) (148,299)1,507,925 Proceeds from loans and borrowings (342,331)(694,826)Payment for lease liability (6,025)(2,997)Dividends paid (151,523)(156,286)Net cash (used in)/generated from financing activities (648, 178)653,816 Net increase in cash and cash equivalents (127,472)(140,716)168,949 98,542 Cash and cash equivalents as at 1 July Cash and cash equivalents as at 31 March 41,477 (42,174)Closing balance represents Cash and cash equivalents 137,191 121,823 Bank overdraft (95,714)(163,997)41,477 (42,174) Net operating cash flow per share (NOCFPS) 12.07 (13.07)

^{*} See Note 18 for reconciliation of net operating cash flow.

Consolidated Statement of Financial Position Unaudited

	\$1000000000000000000000000000000000000		Figures in "000"
		As at	As at
In Taka	Note	31 March 2020	30 June 2019
			Restated*
Assets		seculo successione administrate	
Property, plant and equipment	5(a)	1,919,635	1,946,404
Right-of-use assets	970 1	14,431	21,371
Investments	6(a)	35,794	35,794
Intangible assets	7	5,148	5,148
Non-current assets		1,975,008	2,008,717
Inventories	8(a)	1,120,675	1,641,861
Trade receivables	9(a)	1,824,613	1,718,347
Other receivables	9(a)	44,937	41,674
Inter-company receivable	10 (a)	15,004	2.000 m
Advances, deposits and prepayments	10 (a) 11(a)	727,209	3,658 649,979
Cash and cash equivalents	11(a)	138,262	
Current assets		3,870,700	298,654 4,354,173
Total assets		5,845,708	6,362,890
Equity			
Share capital		450,000	450,000
Reserves		1,136,393	1,136,393
Retained earnings		804,974	880,352
Equity attributable to the owner of the Company	I	2,391,367	2,466,745
Non controlling interest		(113)	(127)
Total equity		2,391,254	2,466,618
Liabilities	992	8 = 9 = 9	
Employee benefits	12	47,058	43,495
Deferred tax liabilities		44,517	48,621
Lease liabilities		9,374	16,111
Non-current liabilities		100,949	108,227
Bank overdrafts		95,714	128,759
Loans and borrowings		1,480,854	1,825,022
Lease liabilities- current portion		7,287	7,257
Trade payables		147,699	97,424
Other payables	13(a)	256,415	249,644
Inter-company payables	14	998,097	1,146,287
Provision for tax		367,439	333,652
Current liabilities		3,353,505	3,788,045
Total liabilities		3,454,454	3,896,272
Total equity and liabilities		5,845,708	6,362,890
Net asset value (NAV) per share	19	53.14	54.82

^{*}See Note 21-The Group has applied IFRS 16 using retrospective approach. Therefore, comparative information has been restated.

Managing Director

Director

Chief Financial Officer

ompany Secretary -

Consolidated statement of profit or loss and other comprehensive income Unaudited

					Figures in "000"
	· ·	For the per	riod upto	For the 3rd	d quarter
In Taka	Note	July 2019 to March 2020	July 2018 to March 2019	January to March 2020	January to March 2019
		70 TO THE RESERVE TO	Restated		Restated
Revenue	15(a)	2,599,764	3,266,973	943,708	1,097,376
Cost of sales	16(a)	(1,700,364)	(2,275,491)	(600,290)	(754,523)
Gross profit		899,400	991,482	343,418	342,853
Other income		3,983	4,074	1,074	1,378
Administrative, selling and distribution expenses	17(a)	(607,428)	(617,853)	(244,491)	(235,368)
Operating profit		295,955	377,703	100,001	108,863
Finance costs, net		(178,293)	(164,675)	(58,362)	(59,772)
Profit before contribution to WPPF		117,662	213,028	41,639	49,091
Contribution to WPPF		(5,843)	(10,622)	(2,058)	(2,449)
Profit before tax		111,819	202,406	39,581	46,642
Income tax expenses		(29,682)	(66,810)	(10,193)	(10,099)
Profit after tax		82,136	135,596	29,387	36,543
Other comprehensive income		-	2		=x
Total comprehensive income		82,136	135,596	29,387	36,543
Total comprehensive income attributable to:					
Owners of the Company		82,122	135,581	29,378	36,542
Non controlling interest		14	15	9	1
		82,136	135,596	29,387	36,543
Earnings per share					
Basic earnings per share (BEPS)	19	1.82	3.01	0.65	0.81

Managing Director

Director

Chief Financial Officer

Company Secretary

Consolidated statement of changes in equity Unaudited

Figures in "000"

For the 3rd quarter ended 31 March 2

	Attributable to owner of the Company					
In Taka	Share capital	Revaluation reserve	Retained earnings	Total	Non-controlling interests	Total equity
Balance at 1 July 2019 as previously reported	450,000	1,136,393	881,850	2,468,243	(127)	2,468,116
Impact of initial application of IFRS 16	-	-	(1,498)	(1,498)	-	(1,498)
Restated balance at 1 July 2019	450,000	1,136,393	880,352	2,466,745	(127)	2,466,618
Total comprehensive income						
Profit for the period	-	-	82,122	82,122	14	82,136
Total comprehensive income	-	-	82,122	82,122	14	82,136
Transactions with owners of the company						
Contributions and distributions						
Final dividend for the year 2018-19	-	-	(157,500)	(157,500)	-	(157,500)
Total transactions with owners of the company	-	-	(157,500)	(157,500)	-	(157,500)
Balance as at 31 March 2020	450,000	1,136,393	804,974	2,391,367	(113)	2,391,254

For the 3rd quarter ended 31 March 2019

	At	ttributable to owne	er of the Company		•	
	Share	Revaluation	Retained		Non-controlling	Total
In Taka	capital	reserve	earnings	Total	interests	equity
Balance at 1 July 2018, as previously reported	450,000	1,136,393	909,029	2,495,422	(165)	2,495,257
Impact of initial application of IFRS 16	-	-	(559)	(559)	-	(559)
Restated balance at 1 July 2018	450,000	1,136,393	908,470	2,494,863	(165)	2,494,698
Total comprehensive income						
Profit for the period	-	-	135,581	135,581	15	135,596
Total comprehensive income	-	-	135,581	135,581	15	135,596
Transactions with owners of the company						
Contributions and distributions						
Dividends paid for the year 2017-18	-	-	(157,500)	(157,500)	-	(157,500)
Total transactions with owners of the company	-	-	(157,500)	(157,500)	-	(157,500)
Balance as at 31 March 2019	450,000	1,136,393	886,551	2,472,944	(150)	2,472,794

Consolidated statement of cash flows Unaudited

Figures in "000" For the 3rd quarter ended from July 2019 to July 2018 to March 2020 March 2019 In Taka Note Restated Cash flows from operating activities Cash received from customers and others 2,503,234 2,601,459 Cash paid to suppliers and employees (1,714,311)(2,859,889)Cash (used in)/generated from operating activities (258,430)788,923 Payment for WPPF (9,553)(8,595)Interest paid (146,534)(194,148)(88,943)(120,016)Income tax paid (245,030)(322,759) Net cash (used in)/generated from operating activities* 18 (a) 543,893 (581,189)Cash flows from investing activities Acquisition of property, plant and equipment (22,598)(206,526)Net cash (used in)/generated from investing activities (22,598)(206,526)**Cash flows from financing activities** Inter-company debts received/(paid) (146,927)1,507,924 Proceeds from loans and borrowings (344,168)(702,509)Payment for lease liability (6,025)(2,997)Dividends paid (151,523)(156,286)Net cash (used in)/generated from financing activities (648,643)646,132 Net increase in cash and cash equivalents (127,348)(141,583)169,896 98,608 Cash and cash equivalents as at 1 July Cash and cash equivalents as at 31 March 42,548 (42,975)**Closing balance represents** Cash and cash equivalents 138,262 121,022 Bank overdraft (95,714)(163,997)42,548 (42,975)Net operating cash flow per share (NOCFPS) 19 12.09 (12.92)

^{*} See Note 18(a) for reconciliation of consolidated net operating cash flow.

Notes to the financial statements as at and for the 3rd quarter ended on 31 March 2020 Unaudited

1. Company profile:

ACI Formulations Limited, a subsidiary of Advanced Chemical Industries Limited, domiciled in Bangladesh. The company's shares are listed with both Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The Principal activities of the company are manufacturing and marketing of a number of agrochemical, consumer brand and paint products.

2. Subsidiaries of ACI Formulations Limited:

ACI Formulations Limited has one subsidiary namely Neem Laboratories (Pvt.) Ltd, engaged in manufacturing and marketing of herbal products. ACI Formulations Limited through its voting rights controls the operating and financing activities of this entity.

3. Consolidated Financial statements:

In addition to the separate financial statements, the consolidated financial statements of the company have been prepared and included in this interim financial report as per BFRS 10: Consolidated Financial Statements. In separate Financial Statements, investment in subsidiaries has been carried at cost as per BAS 27: Separate Financial Statements.

4. Selected explanatory notes:

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended 30 June 2019. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

Figures in 1000'

		<u> </u>	rigures in '000'
		<u>31- March -20</u> <u>Taka</u>	<u>30-June -19</u> <u>Taka</u>
5	Property, plant & equipment		
	Opening balance	2,156,021	1,937,597
	Addition during the period/year	22,236	218,424
		2,178,257	2,156,021
	Accumulated depreciation at the end of period/year	(260,093)	(211,365)
	Closing balance	1,918,164	1,944,656

56) Property, plant & equipment 2,160,982 1,942,586 Opening balance 2,160,982 2,183,218 2,160,982 Accumulated depreciation at the end of period/year (263,583) (214,578) Closing balance 1,919,635 1,946,404 6. Investment in subsidiaries 3,948 3,948 Investment in FDR 35,719 35,719 Investment in Shares of ACI Motors Limited 75 75 Investment in FDR 35,719 35,719 Investment in FDR 35,794 35,719 Investment in FDR 35,794 35,794 Investment in FDR 35,794 35,795 Investment in Shares- ACI Motors Limited 75 75 Goodwill on acquisition: 75 75 Rem Laboratories (Pvt.) Limited 5,148 5,148 8. Inventories 459,795 823,197 Raw and packing materials 459,795 823,197 Finished goods 589,849 724,125 Goods in transit 67,115 66,926			31- March -20 <u>Taka</u>	<u>30-June -19</u> <u>Taka</u>
Addition during the period/year 22,236 218,424 Accumulated depreciation at the end of period/year (263,583) (214,578) Closing balance 1,919,635 1,946,404 6. Investments 3,948 3,948 Investment in subsidiaries 35,719 35,719 35,719 Investment in FDR 35,719 35,719 35,719 Investment in FDR 35,719 35,719 35,719 Investment in Shares- ACI Motors Limited 75 75 Goodwill on acquisition: 75 75 Rododwill on acquisition: 75 75 Neem Laboratories (PVt.) Limited 5,148 5,148 8. Inventories 823,197 Raw and packing materials 459,795 823,197 Finished goods 589,249 724,125 Goods in transit 67,115 66,926 Allowances for slow moving inventory 21,596 14,627 Raw and packing materials 459,795 837,461 Raw and packing materials 67,115 66,925	5(a)	Property, plant & equipment		
Accumulated depreciation at the end of period/year (263,583) (214,578) (214,578) (215,780) (21		Opening balance	2,160,982	1,942,558
Accumulated depreciation at the end of period/year Closing balance 1,919,635 1,946,404		Addition during the period/year	22,236	218,424
Closing balance 1,919,635 1,946,404 6. Investments 3,948 3,948 Investment in subsidiaries 3,5719 35,719 57,719 Investment in shares of ACI Motors Limited 75 75 75 6(a) Consolidated investments 35,719 35,719 35,719 Investment in FDR 35,794 35,794 35,794 7. Intangible assets 75 75 Goodwill on acquisition: 5,148 5,148 5,148 Neem Laboratories (Pvt.) Limited 5,148 5,148 5,148 8. Inventories 823,197 75 6,942 Raw and packing materials 459,795 823,197 76,115 66,962 8. Inventories 25,886 25,972 72,125			2,183,218	2,160,982
6. Investments Investment in subsidiaries Investment in FDR Investment in FDR Investment in FDR Investment in shares of ACI Motors Limited Investment in shares of ACI Motors Limited Investment in FDR Investment in Shares- ACI Motors Limited Investment in FDR Investment in Shares- ACI Motors Limited Investment in FDR Investment in Shares- ACI Motors Limited Investment in FDR Investment in FDR Investment in FDR Investment in Shares- ACI Motors Limited Investment in FDR Investment in FDR Investment in Shares- Investment in FDR Investment in FDR Investment in Shares- Investment in Shares Investment in Sh		· · · · · · · · · · · · · · · · · · ·		
Investment in subsidiaries 3,948 3,948 10vestment in FDR 10vestment in FDR 10vestment in FDR 10vestment in shares of ACI Motors Limited 75 75 75 75 75 75 75 7		Closing balance	1,919,635	1,946,404
Investment in subsidiaries 3,948 3,948 10vestment in FDR 10vestment in FDR 10vestment in FDR 10vestment in shares of ACI Motors Limited 75 75 75 75 75 75 75 7	•	In a star and a		
Investment in FDR	٥.		2 0.40	3 048
Investment in shares of ACI Motors Limited 3,742 39,742 39,742 39,742 39,742 39,742 39,742 39,742 39,742 39,742 39,742 39,742 39,742 35,719 35,719 75 75 75 75 75 75 75 7			•	
6(a) Consolidated investments Investment in FDR Investment in Shares- ACI Motors Limited 35,719 35,719 7. Intangible assets Goodwill on acquisition: Neem Laboratories (Pvt.) Limited 5,148 5,148 8. Inventories Raw and packing materials Goods in transit 459,795 823,197 Finished goods Goods in transit 67,115 66,926 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,596) (14,637) Raw and packing materials 459,795 837,461 Finished goods 589,249 724,125 Goods in transit 67,115 66,926 Allowances for slow moving inventory (21,596) (14,637) Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Juliances for slow moving inventory 21,806 25,972 <tr< td=""><td></td><td></td><td></td><td></td></tr<>				
Consolidated investments Investment in FDR 35,719 35,719 75 75 75 75 75 75 75 7		investment in shares of ACI Motors Limited		
Investment in FDR				
Investment in Shares- ACI Motors Limited 75 35,794 35,795 323,197 35,795	6(a)	Consolidated investments		
7. Intangible assets			35,719	
7. Intangible assets Goodwill on acquisition : Neem Laboratories (Pvt.) Limited 8. Inventories Raw and packing materials Finished goods Goods in transit Goods		Investment in Shares- ACI Motors Limited		
Scoodwill on acquisition : Neem Laboratories (Pvt.) Limited 5,148 5,14			35,794	35,794
Neem Laboratories (Pvt.) Limited 5,148 5,148 5,148 5,148 5,148 8. Inventories Principal stand packing materials 459,795 823,197 Finished goods 589,249 724,125 66,926 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,596) (14,637) (14,637) (1,20,449) 1,625,583 86,926 837,461 76,705 837,461 76,705 837,461 76,705 837,461 77,05 726,307 80,005 726,307 80,005 726,307 80,005 837,461 67,705 80,007 80,005 837,461 67,705 80,005 726,307 80,007	7.	Intangible assets		
8. Inventories 459,795 823,197 Finished goods 589,249 724,125 Goods in transit 67,115 66,926 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,596) (14,637) 1,120,449 1,625,583 8(a). Consolidated inventories 87,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 9. Trade receivables: - - Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480		•		
8. Inventories Raw and packing materials 459,795 823,197 Finished goods 589,249 724,125 Goods in transit 67,115 66,926 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,596) (14,637) 1,120,449 1,625,583 8(a). Consolidated inventories 8 Raw and packing materials 459,795 837,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 9. Trade receivables: Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917) <td></td> <td>Neem Laboratories (Pvt.) Limited</td> <td></td> <td></td>		Neem Laboratories (Pvt.) Limited		
Raw and packing materials 459,795 823,197 Finished goods 589,249 724,125 Goods in transit 67,115 66,926 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,596) (14,637) 1,120,449 1,625,583 8(a). Consolidated inventories 837,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 1,120,675 1,641,861 9. Trade receivables: - Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)			5,148	5,148
Raw and packing materials 459,795 823,197 Finished goods 589,249 724,125 Goods in transit 67,115 66,926 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,596) (14,637) 1,120,449 1,625,583 8(a). Consolidated inventories 837,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 1,120,675 1,641,861 9. Trade receivables: - Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)	8.	Inventories		
Finished goods Goods in transit Finished goods Raw and packing materials Finished goods Goods in transit Goo	· ·		459,795	823,197
Goods in transit		·	·	
Other inventories 25,886 25,972 Allowances for slow moving inventory (21,596) (14,637) 1,120,449 1,625,583 8(a). Consolidated inventories Raw and packing materials 459,795 837,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 9. Trade receivables: 7 - Related parties - - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)		· · · · · · · · · · · · · · · · · · ·		
1,120,449 1,625,583 8(a). Consolidated inventories Raw and packing materials 459,795 837,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 1,120,675 1,641,861 9. Trade receivables: - - Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)		Other inventories		
8(a). Consolidated inventories Raw and packing materials 459,795 837,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 1,120,675 1,641,861 9. Trade receivables: - - Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)		Allowances for slow moving inventory	(21,596)	(14,637)
Raw and packing materials 459,795 837,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 4,120,675 1,641,861 9. Trade receivables: Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)			1,120,449	1,625,583
Raw and packing materials 459,795 837,461 Finished goods 589,525 726,307 Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 4,120,675 1,641,861 9. Trade receivables: Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)	8(a).	Consolidated inventories		
Goods in transit 67,341 67,705 Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 1,120,675 1,641,861 9. Trade receivables: Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)	` ,	Raw and packing materials	459,795	837,461
Other inventories 25,886 25,972 Allowances for slow moving inventory (21,872) (15,584) 1,120,675 1,641,861 9. Trade receivables: Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)		Finished goods	589,525	726,307
Allowances for slow moving inventory (21,872) (15,584) 1,120,675 1,641,861 9. Trade receivables: Related parties Other than related parties 1,959,024 1,856,389 1,959,024 1,9		Goods in transit	67,341	67,705
1,120,675 1,641,861 9. Trade receivables: Related parties - <th< td=""><td></td><td>Other inventories</td><td>25,886</td><td>25,972</td></th<>		Other inventories	25,886	25,972
9. Trade receivables: Related parties -		Allowances for slow moving inventory		
Related parties - - Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)			1,120,675	1,641,861
Other than related parties 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)	9.	Trade receivables:		
Allowances for doubtful debts 1,959,024 1,856,389 Allowances for doubtful debts (136,375) (142,917) Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)		Related parties	-	-
Allowances for doubtful debts (136,375) (142,917) 1,822,649 1,713,472 Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)		Other than related parties	1,959,024	1,856,389
1,822,649 1,713,472 Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)			1,959,024	1,856,389
Below six months 1,487,504 1,401,909 Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)		Allowances for doubtful debts		
Over six months 471,520 454,480 Allowances for doubtful debts (136,375) (142,917)			1,822,649	1,713,472
Allowances for doubtful debts (136,375) (142,917)		Below six months	1,487,504	1,401,909
		Over six months		
1,822,649 1,713,472		Allowances for doubtful debts	(136,375)	(142,917)
			1,822,649	1,713,472

9(a). Consolidated trade receivables Related parties - Other than related parties 1,960,988 1,861 1,960,988 1,861	,264 2,917)
Other than related parties 1,960,988 1,861	,264 2,917)
	,264 2,917)
1.960.988 1.861	<u>2,917)</u>
.,000,000	
Allowances for doubtful debts (136,375) (142	3,347
1,824,613 1,718	
Below six months 1,489,468 1,406	5,784
	,480
	2,917)
1,824,613 1,718	
10 . Inter-company receivables	
Neem Laboratories (Pvt.) Ltd. 23,092 22	2,983
23,092 22	2,983
10(a) . Consolidated inter-company receivables	
ACI Limited 15,004 3	,658
15,004 3	,658
11. Advances, deposits & prepayments Advances:	
Staffs 256	591
Suppliers & others 41,113 40	,985
VAT current account - 9	,542
Advance income tax (Note- 11.1) 649,738 560	,862
691,107 611	,980
Deposits:	
Security deposits 12,950 11	,704
	,093
17,734 29	,797
Prepayments:	
	,913
	,913
	,690
11.1 Advance income tax	
Opening balance 560,862 403	,492
	,370
649,738 560	,862

		<u>31- March -20</u> <u>Taka</u>	<u>30-June -19</u> <u>Taka</u>
11(a).	Consolidated advances, deposits & prepayments		
	Advances:		
	Staff	256	591
	Suppliers & others	41,900	41,893
	VAT current account	-	10,408
	Advance income tax	651,321	562,377
		693,477	615,269
	Deposits:		
	Security deposits	12,950	11,704
	Bank guarantee margin	4,784	18,093
		17,734	29,797
	Prepayments:		
	Prepaid expenses	15,998	4,913
		15,998	4,913
		727,209	649,979
12.	Employee benefits		
	Net defined benefit obligation	11,700	32,395
	Other employee benefits	35,358	11,100
		47,058	43,495
13.	Other payables		
	Creditor for expenses	164,611	193,889
	Interest payable	40,640	16,289
	Security money payable	15,006	11,766
	Unpaid dividend	17,787	11,810
	Withholding tax and VAT payable	10,984	4,706
	Provision for workers' profit participation fund	5,843	9,553
		254,870	248,013
13(a).	Consolidated other payables		
- \-\-\-	Creditor for expenses	166,103	195,339
	Interest payable	40,640	16,289
	Security money payable	15,006	11,766
	Unpaid dividend	17,787	11,810
	Withholding tax and VAT payable	11,036	4,887
	Provision for workers' profit participation fund	5,843	9,553
		256,415	249,644
14.	Inter-company payables		
	ACI Limited	998,097	1,146,287
		998,097	1,146,287

		for the ne	riad unto
		for the pe	
		July 2019 to March 2020	July 2018 to March 2019
15.	Revenue	<u>Taka</u>	<u>Taka</u>
10.	Crop Care & Public Health	2,006,806	2,204,513
	Mosquito Coil	9,616	128,067
	Aerosol	240,784	450,515
	Paint	329,042	428,177
	Others	12,323	35,405
		2,598,571	3,246,677
15(a).	Consolidated revenue		
	Crop Care & Public Health	2,006,806	2,204,513
	Mosquito Coil	9,616	128,067
	Aerosol	240,784	450,515
	Paint	329,042	428,177
	Others	13,516	55,701
		2,599,764	3,266,973
16.	Cost of sales	4 5 4 7 2 2 2	4 400 004
	Opening stock	1,547,323	1,468,094
	Purchase	1,065,175	2,156,974
	Closing stock	2,612,498	3,625,068
	Closing stock	(1,049,043) 1,563,455	(1,536,811)
	Manufacturing expenses	136,910	2,088,257 169,094
	Manufacturing expenses	1,700,365	2,257,351
16(a).	Consolidated cost of sales		
	Opening stock	1,563,768	1,482,299
	Purchase	1,065,174	2,174,780
		2,628,942	3,657,079
	Stock transferred to ACI Limited	(15,498)	
	Closing stock	(1,049,320)	(1,552,297)
		1,564,124	2,104,782
	Manufacturing expenses	136,240	170,709
		1,700,364	2,275,491
17.	Administrative, selling and distribution expenses		
	Administrative expenses	117,353	110,772
	Distribution expenses	83,782	79,257
	Selling expenses	405,907	427,121
	Coming expenses	607,042	617,150
17(a).	Concolidated administrative colling and distribution		
(w <i>)</i> .	Consolidated administrative, selling and distribution expenses		
	Administrative expenses	117,739	111,475
	Distribution expenses	83,782	79,257
	Selling expenses	405,907	427,121
		607,428	617,853
		<u> </u>	

18. Reconciliation of net operating cash flow

	for the period upto				
In Taka	July 2019 to March 2020	July 2018 to March 2019			
Profit after tax	66,263	135,403			
Adjustment for non cash items and others:					
- Depreciation and amortization	49,121	48,942			
- Provisions	21,205	19,910			
- Net finance cost	30,376	(30,584)			
- Tax expense	(62,907)	(53,203)			
- Contribution to WPPF	(4,699)	2,028			
Changes in:					
- Inventories	498,176	(23,973)			
- Trade and other receivables	(104,229)	(688,992)			
- Advances, deposit and prepayments	15,249	(4,498)			
- Trade and other payables, employment benefits'	34,749	6,961			
Cash generating from operating activities	543,304	(588,006)			

18 (a).

Reconciliation of consolidated net operating cash flow

	for the period upto				
In Taka	July 2019 to March 2020	July 2018 to March 2019			
Profit after tax	66,951	136,172			
Adjustment for: - Depreciation and amortization - Bad debts and inventory loss/(recovery) - Net finance cost - Tax expense - Contribution to WPPF	49,399 21,205 30,376 (62,854) (4,699)	49,389 19,910 (30,584) (53,014) 2,028			
Changes in: - Inventories - Trade and other receivables - Advances, deposit and prepayments - Trade and other payables, employment benefits'	500,011 (102,198) 16,087 29,615	(23,022) (685,342) (4,578) 7,852			
Cash generating from operating activities	543,893	(581,189)			

	for the period upto					
	July 2019 to March 2020	July 2018 to March 2019				
Consolidated EPS, NAV per Share and NOCFPS:						
Weighted average number of ordinary shares (in thousand) Consolidated profit attributable to equity holders of the	45,000	45,000				
Company (Taka '000)	82,122	135,581				
Earnings per share (Taka)	1.82	3.01				
Consolidated net asset attributable to equity holders of the Net asset value (NAV) per share	2,391,367 53.14	2,466,745 54.82				
Consolidated cash flows from operating activities (Taka '000) Net operating cash flows per share (NOCFPS)	543,893 12.09	(581,189) (12.92)				

19.

The EPS has decreased mainly due to lower sales of Tk. 667 Mn over SPLY caused by lower demand of paint and consumer product. On the other hand, consolidated NOCFPS imporved due to better inventory management during the period

20. Segment reporting

The Company has four reportable segments, as described below, which are the Company's strategic divisions. The strategic divisions offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic divisions, the Company's CEO reviews internal management reports at least on a quarterly basis. The following summary describes the operations in each of the Company's reportable segments:

Crop Care and Public Health (CC & PH)

To manufacture and sell crop care and public health products.

Mosquito Coil (M Coil) To manufacture and sell mosquito coil products

Aerosol To manufacture and sell aerosol and air freshener products.

Paint To manufacture and sell of paint products.

	CC &PH		M Coil		Aerosol		Paint		Unallocated		Total	
Particulars	3rd quarter ended on											
	31-Mar-20	31-Mar-19										
	<u>Taka</u>	<u>Taka</u>										
Segment revenue:												
External revenues	2,006,806	2,204,513	9,616	128,067	240,784	450,515	329,042	428,177	12,323	35,405	2,598,571	3,246,677
Inter-segment revenues	-	-	-	-	-	-			1,193	20,296	1,193	20,296
Total revenue	2,006,806	2,204,513	9,616	128,067	240,784	450,515	329,042	428,177	13,516	55,701	2,599,764	3,266,973
Financing costs	(147,823)	(140,615)	-	-	-	-	(29,087)	(22,845)	(1,383)	(1,215)	(178,293)	(164,675)
Depreciation	(24,482)	(24,466)	(15,087)	(15,915)	(4,424)	(4,422)	(4,472)	(3,377)	(932)	(1,209)	(49,397)	(49,389)
Cost of sales excluding depreciation	(1,223,785)	(1,353,399)	6,946	(103,696)	(186,684)	(405,540)	(252,980)	(326,442)	(8,352)	(49,759)	(1,664,855)	(2,238,836)
Operating expenses excluding depreciation	(478,501)	(503,511)	(6,957)	(6,647)	(7,454)	(6,800)	(100,495)	(87,879)	(133)	(265)	(593,540)	(605,102)
Other income /(expense)	2,933	2,409	-	-	375	245	675	1,420	-	-	3,983	4,074
Profit before tax	128,391	175,684	(5,208)	1,719	40,467	32,298	(54,451)	(10,399)	2,637	3,103	111,819	202,406
Reportable segment assets	3,112,473	3,395,285	753,888	789,135	674,219	774,443	435,701	505,507	869,427	898,520	5,845,708	6,362,890
Reportable segment liabilities	2,139,800	2,347,992	17,117	20,511	113,547	168,645	53,420	78,202	1,130,570	1,280,922	3,454,454	3,896,272

^{21.} The Group has applied IFRS 16 which has become initially applicable for the Group from 1 July 2019. As a result, the group has changed its accounting policies for lease contracts. The Group has applied IFRS 16 using retrospective approach. Therefore, comparative information have been restated.

^{22.} Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.