

**ADVANCING  
POSSIBILITIES**



# **Annual Report 2021-2022**

Advanced Chemical Industries Limited



## Our Mission

ACI's Mission is to enrich the quality of life of the people through responsible application of knowledge, technology and skills. ACI is committed to the pursuit of excellence through world-class products, innovative processes and empowered employees, to provide the highest level of satisfaction to our customers.

## Our Vision

To realise the Mission, ACI will :

- Provide products and services of high and consistent quality, ensuring value for money to our customers.
- Endeavour to attain a position of leadership in each category of our businesses.
- Develop our employees by encouraging empowerment and rewarding innovation.
- Promote an environment for learning and personal growth.
- Attain a high level of productivity in all our operations through effective utilisation of resources and adoption of appropriate technology.
- Promote inclusive growth by encouraging and assisting our distributors and suppliers in improving efficiency.
- Ensure superior return on investment through judicious use of resources and efficient operations, utilising our core competencies.

## Our Values

- Quality
- Customer Focus
- Innovation
- Fairness
- Transparency
- Continuous Improvement





ISO 9001 Quality Management System  
ACI is the first company in Bangladesh to have obtained ISO  
9001 Certification for Quality Management System across all categories



## ACI Quality Policy

One of our important vision is to provide products and services of high and consistent quality, ensuring value for money to our customers.

To attain the Vision ACI will:

- Aim to achieve business excellence by understanding, accepting, meeting and exceeding customer expectations.
- Follow International Standards on Quality Management System to ensure consistent quality of products and services to achieve customer satisfaction. ACI will also meet all national and regulatory requirements relating to its current businesses and ensure that current Good Manufacturing Practice (cGMP) as recommended by World Health Organisation is followed for its pharmaceutical operations and conform to all other guidelines and best practices relating to its other businesses.
- Commit itself to quality as the prime consideration in all its business decisions. All employees of ACI follow documented procedures to ensure compliance with quality standards.
- Develop a pool of human resources of the Company to their full potential through regular training and participation in seeking continuous improvement of the Quality Management System.

ISO 14001 Environmental Management System  
ACI is the first company in Bangladesh to have obtained  
ISO 14001 Certification for Environmental Management System



## ACI Environmental Policy

ACI is committed to formulate and conduct all its operations in an environmentally friendly manner, ensuring continual improvement in the utilisation of resources and prevention of pollution or degradation of the environment.

In pursuit of this Goal, ACI will:

- Comply with all local and national legislations and regulations.
- Conserve natural resources like water and energy for sustainable development, and adopt environmentally safe processes.
- Ensure appropriate treatment of all effluents prior to discharge.
- Ensure appropriate communication with internal and external interested parties on environmental issues.
- Create awareness on environmental issues among our employees and contractors.
- Ensure waste management in an environmentally responsible manner through continuous upgradation of technology.

## UN Global Compact

The UN Global Compact is a strategic policy initiative for businesses that are committed to aligning their operations and strategies with the ten universally accepted principles in the areas of human rights, labour, environment and anti-corruption. Since launching in year 2000, the United Nations Global Compact has been encouraging businesses worldwide to adopt sustainable and socially responsible policies, and to report on their implementation. At present, with over 12,000 corporate participants and other stakeholders from over 145 countries, it is the largest voluntary corporate responsibility initiative in the world. Overall, the Global Compact pursues two complementary objectives:

1. Mainstream its Ten Principles in business strategy and operations around the world; and
2. Catalyze business action in support of broader UN goals with emphasis on collaboration and collective action.

The Global Compact incorporates a transparency and accountability policy known as the Communication on Progress (COP). The annual posting of a COP is an important demonstration of a participant's commitment to the UN Global Compact and its principles. Participating companies are required to follow this policy, as a commitment to transparency and disclosure is critical to the success of the initiative.

Since September 2003, ACI is a proud and active member of The UN Global Compact. ACI is also a Founding Member of the Community of Global Growth of Companies, an initiative of World Economic Forum.

## World Economic Forum

ACI has been accepted as a Founding Member of the Community of Global Growth Companies by the World Economic Forum which is the most prestigious business networking organisation in the world.



For further information on the Compact, please visit [www.unglobalcompact.org](http://www.unglobalcompact.org)



### About Cover

ACI always values Quality, Customer Focus, Innovation, Fairness, Transparency and Continuous Improvement on all its endeavors. This cover depicts the values of ACI playing a vital role towards the betterment and growth of the people of Bangladesh.





Advanced Chemical Industries Limited



এডভান্সড কেমিক্যাল  
ইন্ডাস্ট্রিজ লিমিটেড  
এসিআই সেন্টার  
২৪৫ তেজগাঁও শিল্প এলাকা  
ঢাকা-১২০৮, বাংলাদেশ  
পিও বক্স ৭২১৮  
টেলিফোন +৮৮০ ২ ৮৮৭৮৬০৩  
ফ্যাক্স +৮৮০ ২ ৮৮৭৮৬১৯

**Advanced Chemical  
Industries Limited**

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Dhaka-1208, Bangladesh  
Telephone +880 2 8878603  
Fax +880 2 8878619  
Email : info@aci-bd.com  
Web : www.aci-bd.com

Your ref

Our ref

Date

8 December 2022

## Letter of Transmittal

To

All Shareholders of Advanced Chemical Industries Limited (ACI)  
Bangladesh Securities and Exchange Commission (BSEC)  
Registrar of Joint Stock Companies and Firms (RJSCF)  
Dhaka Stock Exchange Limited (DSE)  
Chittagong Stock Exchange PLC (CSE)  
Other Stakeholders of Advanced Chemical Industries Limited (ACI)

Dear Sir,

**Re: Annual Report of Advanced Chemical Industries Limited (ACI) for the year ended 30 June 2022.**

We are pleased to enclose a copy of ACI's Annual Report together with the Audited Financial Statements as on 30 June 2022, statement of financial position, statement of comprehensive income, statement of cash flows, statement of changes in equity for the year ended 30 June 2022 along with notes thereto of ACI for your kind information and record.

General review of this report, unless explained otherwise, is based on the financials of the 'ACI'.

Thanking you,

Yours Sincerely,

**Mohammad Mostafizur Rahman**  
Company Secretary



## Forward-Looking Statements

This forward-looking statements include the Group's business prospects, future developments, trends and conditions in the industry it operates, its strategies, plans, objectives and goals, operations, margins, overall market condition and risk management. The Annual Report reveals management's viewpoints based on the year's events as well as future events and the company's proposition. These statements do not provide assurance against certain risks and uncertainties. Thus, the actual future outcome and trends expected in the statements may vary due to the following factors:

- Changes in national, economic and financial conditions
- Changes in Government policy
- Changes of interest rate
- Instabilities of price in the foreign exchange market
- Volatility of capital market
- Changes in corporate Tax and VAT structure
- Unexpected ecological and demographic changes
- Inconsistency of competitors, suppliers and pricing.

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# Corporate Information

## Company Profile

### Basic Information

Full Name:	Advanced Chemical Industries Limited	Authorized Capital (BDT):	1,500,000,000
Incorporation Date:	24 January 1973	Issued & Paid Capital (BDT):	725,767,870
Registration No:	C-3885	No of Shares:	72,576,787
Company Type:	Public Limited	Face Value (BDT):	10
Number of Employees:	10233	Year End:	30 June

### Board of Directors

- Mr. M. Anis Ud Dowla, Chairman
- Ms. Shusmita Anis, Director
- Mr. Kamran Tanvirur Rahman, Independent Director
- Mr. Adil Husain, Independent Director
- Mr. Golam Mainuddin, Director
- Mr. Abdul-Muyeed Chowdhury, Director
- Mr. Anisuddin Ahmed Khan, Director
- Mr. Juned Ahmed Choudhury, Director
- Dr. Arif Dowla, Managing Director

### Board Committees

#### Audit Committee

- Mr. Kamran Tanvirur Rahman, Chairman
- Ms. Shusmita Anis, Member
- Mr. Golam Mainuddin, Member
- Mr. Mohammad Mostafizur Rahman, Secretary

#### Nomination and Remuneration Committee (NRC)

- Mr. Kamran Tanvirur Rahman, Chairman
- Mr. Juned Ahmed Choudhury, Member
- Mr. Golam Mainuddin, Member
- Mr. Mohammad Mostafizur Rahman, Secretary

### Executive Management

- Dr. Arif Dowla  
Managing Director
- Ms. Shusmita Anis  
Managing Director, ACI Formulations Limited
- Dr. A.K.M. Fareyzul Haque Ansarey  
President, Agribusiness Division
- Mr. M Mohibuz Zaman  
Chief Operating Officer, ACI HealthCare Division
- Mr. Pradip Kar Chowdhury  
Executive Director, Finance & Planning
- Mr. Sabbir Hasan Nasir  
Executive Director, ACI Logistics Division
- Mr. Subrata Ranjan Das  
Executive Director, ACI Motors Limited
- Mr. Md. Monir Hossain Khan  
Finance Director
- Mr. Mohammad Mostafizur Rahman  
Company Secretary
- Mr. Md. Moinul Islam  
Director, Human Resource

### Statutory Position

Chief Financial Officer:	Mr. Pradip Kar Chowdhury
Company Secretary:	Mr. Mohammad Mostafizur Rahman
Head of Risk Management & Internal Audit:	Mr. Amitava Saha

### Auditors

Statutory Auditor:	A. Wahab & Co., Chartered Accountants
Governance Compliance Auditor:	Al-Muqtadir Associates, Chartered Secretaries & Consultants

### Advisors

Legal Advisor:	Barrister Nihad Kabir
Advisor, Regulatory Affairs:	Mr. M. Sekander Ali
Advisor, NRC:	Mr. Monower Ahmed

### Principal Bankers

- Standard Chartered Bank
- Pubali Bank Limited
- The City Bank Limited
- The Hongkong and Shanghai Banking Corporation Limited
- Dhaka Bank Limited
- Prime Bank Limited
- Mercantile Bank Limited
- Agrani Bank Limited
- Dutch-Bangla Bank Limited
- BRAC Bank Limited
- Commercial Bank of Ceylon Plc
- One Bank Limited
- Jamuna Bank Limited
- Al Arafah Islami Bank Limited
- Bank Alfalah Limited
- National Credit and Commerce Bank
- United Commercial Bank Limited
- Premier Bank Limited
- Meghna Bank Limited
- Trust Bank Limited
- Uttara Bank Limited
- Bank Asia Limited
- Community Bank Limited
- Midland Bank Limited



## ACI in Brief

Imperial Chemical Industries, a British multinational established a Branch in the then East Pakistan which was converted into a company after liberation, named ICI Bangladesh Manufacturers Limited. In 1992 ICI divested its investment in Bangladesh to the Management, when its name was changed to Advanced Chemical Industries (ACI) Limited.

ACI Limited, being one of the largest conglomerates in Bangladesh with a multinational heritage operates across the country through its four diversified strategic business units. 'Health Care Division' is dedicated to improve the health of the people of Bangladesh through introduction of innovative and reliable Pharmaceuticals products.

'Consumer Brands Division' is adding value to the daily life of consumers through its Toiletries, Home Care, Hygiene, Electrical, Electronics, Mobile, Salt, Flour, Foods, Rice, Tea, Edible Oil, Paints and International Businesses. 'Agribusinesses Division' is the largest integrator in Bangladesh in Agriculture, Livestock, Fisheries, Farm Mechanization, Infrastructure Development Services and Motorcycle. 'Retail Chain Division' is the largest retail chain in Bangladesh operating through its 256 SHWAPNO outlets including 50 newly opened express outlets across the country by touching the lives of over 60,000 customers each day. ACI and its subsidiaries contributed Taka 14,845 million to the National Exchequer during FY 2021-2022 in the form of corporate tax, custom duty and value added tax.



## Group of Companies

### Subsidiaries

- |                                   |  |
|-----------------------------------|--|
| 1. ACI Formulations Limited       | 13. INFOLYTX Bangladesh Limited                  |
| 2. ACI Salt Limited               | 14. ACI Biotech Limited                          |
| 3. ACI Pure Flour Limited         | 15. ACI Marine and Riverine Technologies Limited |
| 4. ACI Foods Limited              |  |
| 5. ACI Agrolink Limited           |  |
| 6. Creative Communication Limited |  |
| 7. Premiaflex Plastics Limited    |  |
| 8. ACI Motors Limited             |  |
| 9. ACI Logistics Limited          |  |
| 10. ACI Edible Oils Limited       |  |
| 11. ACI HealthCare Limited        |  |
| 12. ACI Chemicals Limited         |  |

### Joint Ventures and Associate

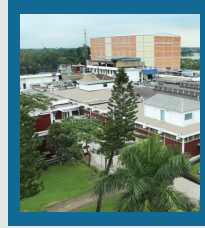
- |   |
|---|
| 16. Tetley ACI (Bangladesh) Limited     |
| 17. Asian Consumer Care (Pvt.) Limited  |
| 18. ACI Godrej Agrovvet Private Limited |
| 19. ACI CO-RO Bangladesh Ltd.           |
| 20. Stochastic Logic Limited            |



# Milestones

Established as the subsidiary of Imperial Chemical Industries (ICI)

1968



Incorporated in Bangladesh as ICI Bangladesh Manufacturers Limited

1973

28 December listed with Dhaka Stock Exchange

1976



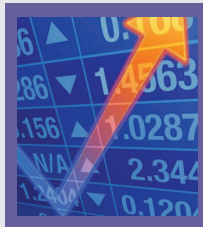
5 May ICI plc divested to local management and registered as Advanced Chemical Industries Limited

1992



22 October listed with Chittagong Stock Exchange

1995



9 May started its first trading of shares

1994



ACI HealthCare USA, Inc incorporated in USA

2013

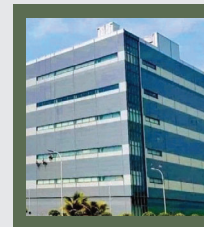


ISO Certification

2013

BSI Certification

2019



2022 FDA approval

## Board of Directors' Profile



**Mr. M. Anis Ud Dowla**  
Chairman

Mr. M. Anis Ud Dowla, the Chairman of ACI Group, is one of the most successful personalities in Bangladesh business circle. Mr. Dowla has maintained a high profile, and has provided leadership to the business community in different capacities. Mr. Dowla served in the British Oxygen Group of UK in Pakistan, Bangladesh and Kenya for 27 years, including 12 years as Managing Director of Bangladesh Oxygen Ltd. In 1987, he became the Group Managing Director of the three ICI companies in Bangladesh. With experience gathered while working with two British multi-nationals for over 32 years, Mr. Dowla has continued to maintain the multinational culture and management style in ACI, with special emphasis on quality, productivity and customer services. He was the President of Metropolitan Chamber of Commerce & Industries, Dhaka in 1977, 1978, 1995 and 2010. Mr. Dowla has considerable contribution in the field of Industrial Relations of the country. He was elected President of Bangladesh Employers' Federation for the terms in 1975-1976, 1976-1977, 1991-1992, 1992-1993, 2003-2004 and 2004-2005. He is the President of the Bangladesh Seed Association. He is the Chairman of Pioneer Insurance Company Limited and Director of the Credit Rating Agency of Bangladesh. He is as well a member of the Board of Trustees of the Independent University of Bangladesh and the President of Bangladesh Association of Publicly Listed Companies.



**Ms. Shusmita Anis**  
Director

Ms. Shusmita Anis completed her graduation in Fine Arts in Graphics Design from San Jose, California, USA. She was inducted as a Director of Advanced Chemical Industries Limited in 2000. In addition to her current role in the Board of ACI, she performs as a member of the Board's Audit Committee. Ms. Shusmita is the Managing Director of ACI Formulations Limited since 2012. Besides, she is the Director of ACI Logistics Limited, ACI Foods Limited, ACI Motors Limited, Premiaflex Plastics Limited, Creative Communication Limited, Consolidated Chemicals Limited, ACI Pure Flour Limited, Stochastic Logic Limited, ACI Salt Limited, ACI Chemicals Limited, Neem Laboratories (Pvt.) Limited, ACI AgroChem Limited, ACI Premio Plastics Limited, Dowla Agricultural Development Company Limited, ACI Foundation (a non-profit organization). She was the Director of Pioneer Insurance Company Limited. She is also the Vice-President of Bangladesh Employers' Federation.



Mr. Kamran Tanvirur Rahman was appointed as an Independent Director of the Company in 2018. He obtained his Bachelor of Science Degree in Mechanical Engineering from the Northeastern University, Boston, Massachusetts, USA in the year 1981. Mr. Rahman is the Chairman & Managing Director of Pubali Jute Mills Ltd. and the Kapna Tea Co. Ltd. (Kapnapahar Tea Estate). He is a former Vice-President (Asia-Pacific) of International Organization of Employers (IOE), Geneva, Switzerland as well as a former member of the Governing Body of the International Labour Organisation, Geneva, Switzerland. He was Director of the Federation of Bangladesh Chambers of Commerce and Industry. He was the President of Bangladesh Employer's Federation for 2017-2019 and 2019-2021. Currently, he is the Senior Vice-President of Metropolitan Chamber of Commerce and Industry, Dhaka.

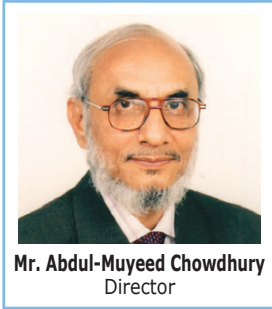


Mr. Adil Husain was appointed as an Independent Director of the Company in 2018. He obtained Dip. Ing (Mechanical) from Tech. High School, Stockholm, and also a Diploma in Automobile Mechanics. Mr. Husain started his career with Pakistan Oxygen Ltd. in 1969, which later became Bangladesh Oxygen Ltd. He served in Karachi (POL) and all the branches of BOL, was Marketing Manager of the Company and was Regional Manager when he left in 1984. He set up his own company, Business Consultants Ltd. representing Obayashi Corporation of Japan, and successfully completed the Meghna-Gumti Bridge. From 1987, was Executive Director of A. Kabir Ltd., exporters of Bangladesh tea to the then USSR. During this time, he was closely involved with the family tea estates, and was instrumental in the setting up of the tea factory of Jhemai Tea Estate. From 1996 to 2011 he was the Executive Director of Pacific Bangladesh Telecom Ltd.



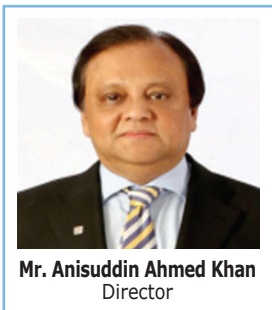
Mr. Golam Mainuddin joined the Board of Advanced Chemical Industries Limited in October 2009. Prior to that he served the Company in the capacity of Independent Director as well as Chairman of the Board's Audit Committee. Mr. Mainuddin has been the Chairman of British American Tobacco (BAT) Bangladesh since August 2008. He has been with BAT Bangladesh over 39 years and served in different management capacity. After obtaining his Masters of Science degree from Dhaka University, Mr. Mainuddin pursued the first 28 years of his career in the agro-based industry followed by corporate management over the last 22 years. He was a Tea Garden Manager at Duncan Brothers from 1969 to 1982, and then joined BAT Bangladesh to soon become the Head of Leaf in 1985. He was inducted as Director of BAT in 1986, and was given the responsibility of Deputy Managing Director in 1996. He is the Director of Metropolitan Chambers of Commerce and Industry and is the Chairman of Chamber Finance and Membership Sub Committee. He was the Vice-President of Metropolitan Chambers of Commerce and Industries (MCCI), Vice-President of Bangladesh Employers' Federation (BEF) and Director of Federation of Bangladesh Chambers of Commerce and Industries (FBCCI). He was the Independent Director as well as Chairman of the Audit Committee of Apex Footwear Limited. He is the Director of Infrastructure Investment Facilitation Company (IIFC) at the Ministry of Finance (ERD) of the Government of Bangladesh. He has been a Commercially Important Person (CIP) by the Government of Bangladesh since 2010.





Mr. Abdul-Muyeed Chowdhury joined the Board as Director on 28 January 2019. He is serving as an Independent Director of ACI Formulations Limited from October 2018. Mr. Chowdhury obtained his Bachelor of Arts with Honors in History and Master of Arts (1st Class) from Dhaka University. He also attended Certificate of Participation in an acceptable program of special study in Political Science, Public Administration in the University of Tennessee, Knoxville. Mr. Chowdhury, a CSP, served as an Adviser to the Care Taker Government of Bangladesh in 2001 and was in charge of five Ministries. He was the Executive Director of BRAC from 2000 to 2006. Prior to that, he spent more than three decades in the civil service of Bangladesh and was the Secretary to the

Government from 1994 to 2000 holding charge of various ministries. He served as the Chairman of NBR, Managing Director of Biman Bangladesh Airlines and Executive Director of Jamuna Multipurpose Bridge Authority, President of National Shooting Federation of Bangladesh, Chairman of SME Foundation and Vice-President of Bangladesh Olympic Association. He was the Chairperson of BRACNet Limited. Currently, he is serving as the CEO of Tiger Tours Limited. Besides, he is an Independent Director of grameenphone and Director of MJL Bangladesh Limited, Omera Petroleum Limited, Omera Fuels Limited, Omera Cylinders Limited, Summit Alliance Port Limited, PEB Steel Alliance Limited and Tiger Tours Limited. He is also a Member of the Governing Body of BRAC University, Sajida Foundation and Bangladesh Youth Enterprise Advice and Help Center (B'Yeah).



Anisuddin Ahmed Khan (Anis A. Khan), a distinguished banker and financial professional of Bangladesh appointed in the Board of ACI in August 2020. In addition to his involvement with Central Counterparty Bangladesh Limited (CCBL), he serves as an Independent Director of Summit Power Limited and a number of its group of companies. He is a Director of ACI Limited, ACI Motors Limited and W&W Grains. He is an Independent Director of Trust Bank Limited, Summit Alliance Port Limited (SAPL) and Ananta Apparels Limited. Khan serves as Vice Chairman of Aspen Capital Solutions LLC, New York, USA. He is Advisor to the Board of Tyser Risk Management Bangladesh Limited (TRMBL), a subsidiary of Tysers UK. He is a member of the Global Advisory Board of 360tf Trade, an

international fin-tech company operating in the trade finance space. Khan is a guest faculty at the Institute of Business Administration, University of Dhaka and also serves as an Adjunct Professor at the School of Business & Entrepreneurship of Independent University Bangladesh (IUB). A Fellow of the Institute of Bankers Bangladesh (IBB), he has had 40 years of experience and training in banking and related fields. Khan, after serving Standard Chartered Bank (SCB) and its predecessor banks for 21 years, went on to head IDLC Finance Limited, the country's largest (non-banking) financial institution as its CEO & Managing Director. Later, he joined Mutual Trust Bank Limited (MTB) in 2009 as the Managing Director & CEO, and retired in 2019 having served for nearly eleven years in that role. He serves as Chairman of Valor of Bangladesh, Director of MCCI Dhaka, Trustee Board Member of the British Business Group in Bangladesh (BBG) and Senior Vice President of the Bangladesh Cancer Aid Trust (BANCAT). Khan has LL.B. (Honors) and LL.M. (First Class First) degrees, a Diploma in French (First Class) from the University of Dhaka and a Post Graduate Diploma in Personnel Management. He also qualified in the BCS (1982) Examination conducted by the Bangladesh Public Service Commission. He has attended training courses on leadership, corporate governance and strategic management at the University of Cambridge, UK, INSEAD, France, University of California, Berkeley, USA and at the London School of Economics, UK.



**Mr. Juned Ahmed Choudhury**  
Director

Mr. Juned Ahmed Choudhury joined the Board as Director on 17 August 2021. He obtained B. A (Hons.) degree in Economics from Dhaka University in 1957 and Master of Public Administration from Karachi University in 1959. He received training on Personnel Management in Public and Private Organizations at the National School of Administration in Paris; and on Industrial Relations at the Institute of Labour Studies in ILO, Geneva. Mr. Choudhury was Director of Shell Oil Company Ltd., and Public Affairs Adviser of Bangladesh Shell Petroleum Development B.V. He was decorated Knight of the Order of Arts and Letters by the Government of France for his contribution to promotion of better Bangladesh-France relationship in the fields of language and culture. Mr. Juned Ahmed Choudhury served ACI Limited as Independent Director for the period 2012 to 2018 in two consecutive tenures.



**Dr. Arif Dowla**  
Managing Director

Dr. Arif Dowla took over the charge of the Managing Director of Advanced Chemical Industries (ACI) Limited in June 2005. Prior to this position, he served the Company as Deputy Managing Director from September 2000. Dr. Dowla is the functional head of the Company who manages the affairs of ACI Group with appropriate delegation of authority and accountability while the chief executives of all strategic business units directly report to him. He has significant contribution in the advancement of Industrial as well as Agricultural sector of the country. His business strategy and various backward and forward linkages have diversified the Group business in manifold resulting ACI a largest turnover based conglomerate in Bangladesh. Dr. Dowla obtained Ph.D in Mathematics from the University of California, USA. He is a member of the American Mathematical Society and the Society of Quantitative Analyst, New York, as well. He has been included in the Forum of Young Global Leader Honorees 2009 by the World Economic Forum. He has been serving as the Honorary Consul of Belgium in Bangladesh since September 2013. Dr. Dowla is the Chairman of Tetley ACI (Bangladesh) Limited, a joint-venture between UK and Bangladesh. He is also the Chairman of ACI CO-RO Bangladesh Ltd., a joint-venture between Denmark and Bangladesh. He is a Director of Mutual Trust Bank Limited and former Chairman of the Bank (2012-2014). He was also the Director of Pioneer Insurance Company Limited from 2002 to 2009. He is a Director of Metropolitan Chamber of Commerce and Industry. Besides, Dr. Dowla is the Managing Director of ACI Logistics Limited and Stochastic Logic Limited. He, however, occupies directorship in, ACI Salt Limited, ACI Pure Flour Limited, ACI Motors Limited, ACI Foods Limited, Premiaflex Plastics Limited, ACI Agrolink Limited, ACI HealthCare Limited, ACI Edible Oils Limited, Creative Communication Limited, Consolidated Chemicals Limited, ACI Chemicals Limited, ACI Boitech Limited, INFOLYTX Bangladesh Limited, ACI Marine and Riverine Technologies Limited, ACI AgroChem Limited, ACI Premio Plastics Limited, Dowla Agricultural Development Company Limited, ACI Godrej Agrovet Private Limited and ACI Foundation (a non-profit organization).



**Mr. Mohammad Mostafizur Rahman**  
Company Secretary

Mohammad Mostafizur Rahman joined Advanced Chemical Industries Limited as the Company Secretary in July 2018. He is currently as well serving as the Head of the Legal & Estate and Administration Departments, in addition to his other responsibilities. Previously, he worked with HeidelbergCement Bangladesh Limited, Bata Shoe Company (Bangladesh) Limited, Square Pharma and Rangs Properties Limited in various capacities. In the year of 2010 the Institute of Chartered Secretaries of Bangladesh recognized him as a qualified Chartered Secretary. He completed both LL.B. (Hons.) and LL.M from University of Dhaka. He earned Post Graduate Diploma in Human Resources Management (PGDHRM) from Bangladesh Institute of Management (BIM) in 2013. Mr. Rahman is a Fellow member of Institute of Chartered Secretaries of Bangladesh. He is also acting as the Member on the part of the owners in the 2<sup>nd</sup> Labour Court, Dhaka since 15 October 2020 being selected and appointed by the Government of Bangladesh, and Member of the Labor Law Sub-Committee of Bangladesh Employers' Federation.

## Notice of the 49<sup>th</sup> Annual General Meeting

Notice is hereby given that the 49<sup>th</sup> Annual General Meeting of Advanced Chemical Industries Limited will be held on Monday, 26 December 2022 at 11:30 am. The AGM will be held virtually using digital platform through the following link: <https://agmbd.live/acil2022>

### AGENDA

#### A. Ordinary Business

- 1) To receive, consider and adopt the Audited Financial Statements for the year ended 30 June 2022 together with Reports of the Directors and Auditors thereon.
- 2) To declare dividend for the year ended 30 June 2022.
- 3) To elect/re-elect Directors.
- 4) To appoint Statutory and Compliance Auditors for the year 2022-2023 and to fix their remuneration.

#### B. Special Agenda

- 5) Approval of the Scheme of Arrangement for Demerger and Merger of 1. Advanced Chemical Industries Limited ("transferee company"), 2. Premiaflex Plastics Limited ("transferor company") and 3. ACI Premio Plastics Limited ("resulting company")

To consider, and if thought fit, to pass the following resolutions as special resolution, with or without modification: -

**"RESOLVED THAT** the draft Scheme of Arrangement for Demerger and Merger ("Scheme") as amended by the inclusion of Schedule VIII (List/Details of Immovable Properties of Transferor Company) providing for the (i) demerger of plastics business undertaking from Premiaflex Plastics Limited ("Transferor Company") into ACI Premio Plastics Limited ("Resulting Company") and, subject to fulfillment of (i) above, merger of the remaining business undertaking including packaging business of Transferor Company with Advanced Chemical Industries Limited ("Transferee Company") be and is hereby approved and subject to sanction of the Scheme by the High Court Division of the Supreme Court of Bangladesh in accordance with the provisions of sections 228 and 229 of the Companies Act, 1994, let the Plastics Business Undertaking of Premiaflex Plastics Limited be demerged into ACI Premio Plastics Limited and let the Remaining Business Undertaking of Premiaflex Plastics Limited be amalgamated with Advanced Chemical Industries Limited."

By Order of the Board

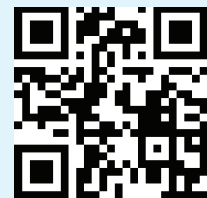


Mohammad Mostafizur Rahman  
Company Secretary

Dhaka  
23 November 2022

#### Notes:

- a. The Shareholders whose names appeared in the Members/Depository Register as on the Record Date i.e. 17 November 2022, will be eligible to attend the virtual AGM and receive the dividend.
- b. Members can join the AGM using their Laptop, PC, Mobile or Tab providing their respective name, 16-digit BO ID and No. of Shares. Members can also find the link easily by scanning the QR Code given.
- c. The Shareholders are requested to submit their written option to receive dividend to the Company's Share Office on or before 15 December 2022. In case of non-receipt of such option within the stipulated date, the dividend will be paid off as deemed appropriate by the Company.
- d. The Proxy Form, duly completed, must be deposited at the Share Office of the Company at 9 Motijheel Commercial Area, Dhaka-1000 at least 48 hours before the time fixed for the Meeting.
- e. The Annual Report 2021-2022 will be available in Company's website, [www.aci-bd.com](http://www.aci-bd.com)
- f. The Scheme of Arrangement for Demerger and Merger shall be kept open in the registered office of the Company at ACI Centre, 245 Tejgaon Industrial Area, Dhaka-1208, and is available for inspection by all the Concerned (during Office Hours).



To Join AGM



## Financial Calendar

**11 November 2021**  
**Thursday**

**Quarter One**  
Adoption of unaudited first quarter financial statements ended 30 September 2021

**30 January 2022**  
**Sunday**

**Quarter Two**  
Adoption of unaudited second quarter financial statements ended 31 December 2021

**28 April 2022**  
**Thursday**

**Quarter Three**  
Adoption of unaudited third quarter financial statements ended 31 March 2022

**26 October 2022**  
**Wednesday**

**Annual**  
Adoption of audited financial statements for the year ended 30 June 2022

**17 November 2022**  
**Thursday**

**Record Date**  
Record Date in lieu of Book Closure

**23 November 2022**  
**Wednesday**

**AGM Notice**  
Notice of 49<sup>th</sup> Annual General Meeting

**8 December 2022**  
**Thursday**

**Annual Report**  
Issuance of Annual Report

**26 December 2022**  
**Monday**

**AGM Day**  
49<sup>th</sup> Annual General Meeting

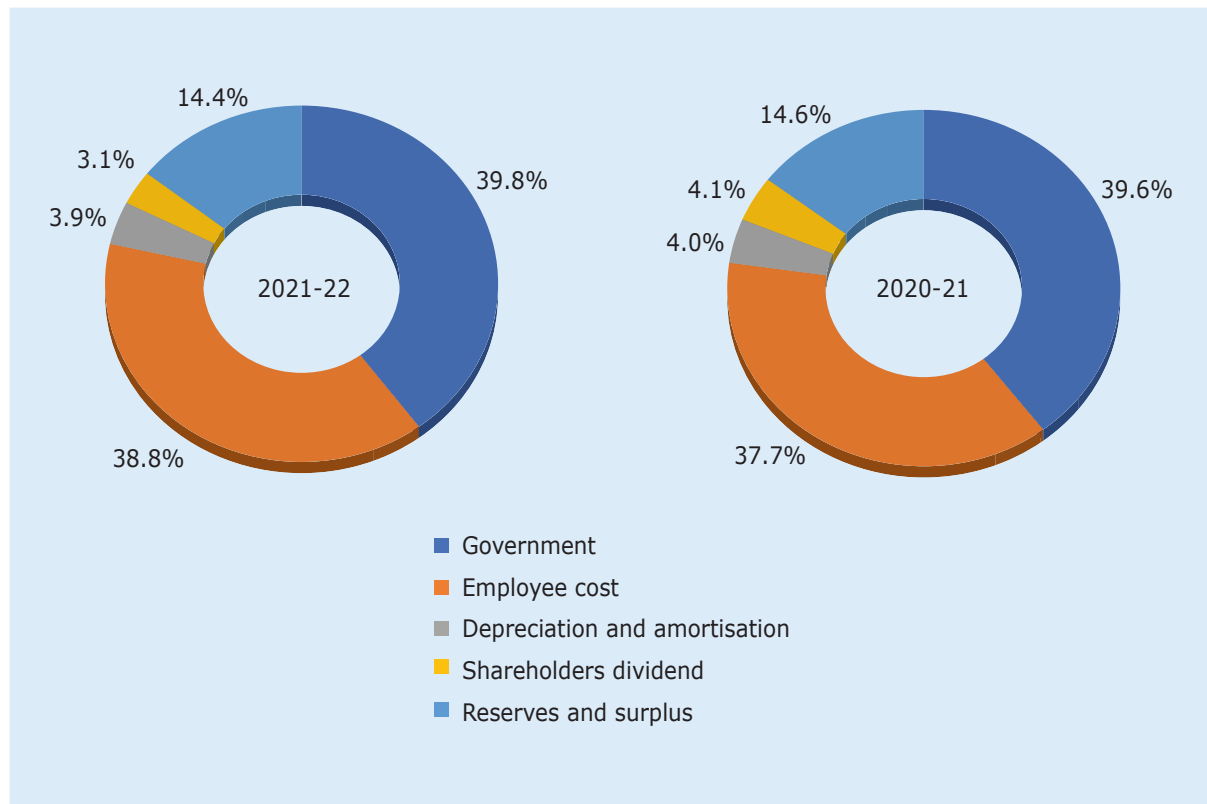
**24 January 2023**  
**Tuesday**

**Dividend Payment**  
Payment of Dividend to the shareholders whose name would appear in the register of the Company on record date



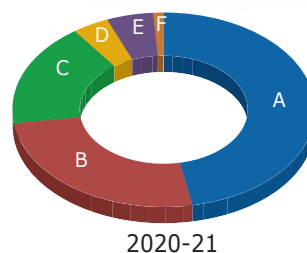
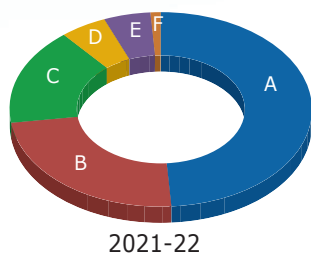
## Value Added Statement - ACI Limited

Particulars	2021-22		2020-21	
	Taka in Million	%	Taka in Million	%
Gross Turnover	31,731		28,795	
Less: Purchase of materials & services	18,954		16,585	
<b>Value added</b>	<b>12,778</b>	<b>100%</b>	<b>12,210</b>	<b>100%</b>
<b>Applications</b>				
Government	5,087	39.8%	4,829	39.6%
Employee cost	4,955	38.8%	4,602	37.7%
Depreciation and amortisation	498	3.9%	491	4.0%
Shareholders dividend	399	3.1%	505	4.1%
Reserves and surplus	1,839	14.4%	1,783	14.6%
<b>Total</b>	<b>12,778</b>	<b>100%</b>	<b>12,210</b>	<b>100%</b>



# Financial Highlights and Analysis

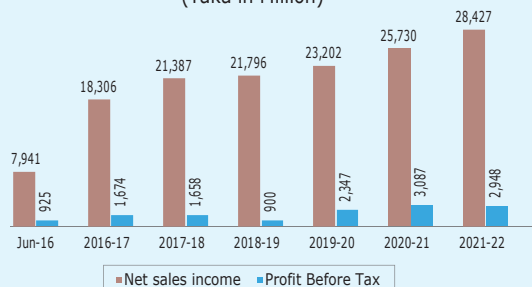
## ACI Limited's Turnover Contribution by Business Unit



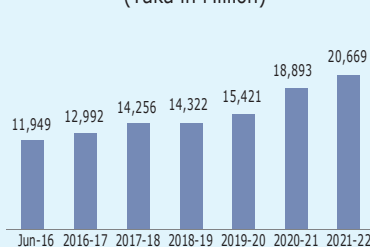
	2021-22	2020-21
A Pharmaceuticals	49%	47%
B Consumer Brands	24%	26%
C Animal Health	16%	17%

	2021-22	2020-21
D Fertilizer	5%	4%
E Seeds	5%	5%
F Animal Genetics	1%	1%

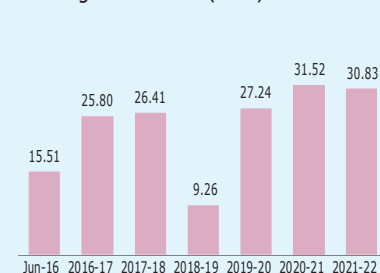
### Net Sales & Profit Before Tax - ACI Limited (Taka in Million)



### Shareowners' Equity - ACI Limited (Taka in Million)



### Earnings Per Share (Taka) - ACI Limited



## ACI Group's Comparative Statistics

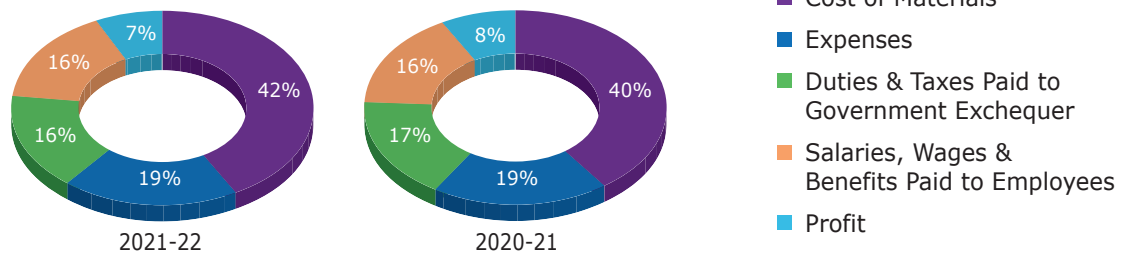
Particulars	December 2014	December 2015	June 2016 (six month)	July 2016- June 2017	July 2017- June 2018	July 2018- June 2019	July 2019- June 2020	July 2020- June 2021	July 2021- June 2022
Taka in million									
Authorized capital	500	500	500	500	500	1,500	1,500	1,500	1,500
Issued & paid capital	344	398	398	438	482	499	574	631	726
Current assets	12,926	17,206	20,190	26,316	27,725	32,039	30,403	37,482	39,655
Tangible fixed assets (gross)	9,852	11,782	12,562	15,299	18,119	20,711	27,218	31,409	34,558
Shareowners' equity	4,138	9,772	9,709	10,574	10,883	9,579	7,899	10,265	10,305
Turnover (net)	25,822	31,383	17,853	47,668	56,123	63,144	69,475	80,748	96,572
Gross profit	8,051	9,840	5,663	14,104	15,866	18,318	19,484	21,716	23,854
Profit before tax	1,059	3,910	853	2,189	1,422	170	(99)	2,187	2,628
Profit after tax (equity holders)	573	2,878	382	1,065	517	(775)	(1,059)	347	380
Current ratio (times)	0.81	0.97	0.91	0.87	0.84	0.77	0.70	0.74	0.73
Quick ratio (times)	0.42	0.54	0.53	0.52	0.78	0.44	0.41	0.40	0.36
Return on equity (%)	13.86	29.45	7.88	10.07	4.75	(8.09)	(13.40)	3.38	3.68
Inventory turnover (times)	3.07	3.11	3.04	3.54	3.60	3.54	3.83	3.95	3.86
Debtors turnover (times)	6.85	6.99	6.46	6.61	5.76	5.09	5.34	6.67	7.79
Fixed assets turnover (times)	3.18	3.03	2.64	2.81	2.64	2.60	2.66	2.86	3.21
Net asset per share (Taka)	120.30	245.30	243.72	219.36	189.70	166.95	125.16	141.43	141.98
Earnings per share (Taka)	14.49	65.75	8.72	22.10	10.36	(13.51)	(16.78)	4.78	5.23

## ACI Limited's Comparative Statistics

Particulars	December 2014	December 2015	June 2016 (six month)	July 2016- June 2017	July 2017- June 2018	July 2018- June 2019	July 2019- June 2020	July 2020- June 2021	July 2021- June 2022
Taka in million									
Authorized capital	500	500	500	500	500	1,500	1,500	1,500	1,500
Issued & paid capital	344	398	398	438	482	499	574	631	726
Current assets	9,927	10,960	12,607	17,105	23,006	27,564	29,910	32,889	38,500
Tangible fixed assets (gross)	4,323	6,057	6,233	7,455	8,825	9,358	10,103	12,508	14,893
Shareowners' equity	6,607	11,715	11,949	12,992	14,256	14,322	15,421	18,893	20,669
Turnover (net)	12,319	14,567	7,941	18,306	21,387	21,796	23,202	25,730	28,427
Gross profit	5,171	6,262	3,561	8,196	9,242	9,886	10,705	11,372	11,763
Profit before tax	1,272	3,934	925	1,674	1,658	900	2,347	3,087	2,948
Profit after tax	951	3,184	680	1,244	1,317	531	1,719	2,288	2,238
Dividend	398	498	-	518	571	574	516	505	399
Current ratio (times)	1.19	1.67	1.57	1.29	1.17	1.13	1.12	1.17	1.19
Quick ratio (times)	0.83	1.07	1.08	0.92	0.91	0.90	0.93	0.93	0.96
Return on equity (%)	14.38	27.17	11.37	9.57	9.24	3.71	11.15	12.11	10.83
Inventory turnover (times)	2.59	2.40	2.22	2.31	2.45	2.25	2.39	2.44	2.39
Debtors turnover (times)	8.41	8.83	7.56	6.45	5.16	4.35	5.13	7.58	10.01
Fixed assets turnover (times)	3.18	2.82	2.42	2.45	2.43	2.28	2.26	2.18	2.15
Net asset per share (Taka)	192.09	294.08	299.96	269.54	248.48	249.64	244.35	260.32	284.79
Market price per share (Taka)	389.90	561.60	455.10	516.50	347.80	274.70	204.20	263.70	283.00
Earnings per share (Taka)	24.02	72.72	15.51	25.80	26.41	9.26	27.24	31.52	30.83
Dividend per share (Taka)	11.50	12.50	-	12.50	11.85	11.50	9.00	8.00	5.50
Dividend rate (%)	115.00	125.00	-	125.00	118.50	115.00	90.00	80.00	55.00
Dividend payout ratio (%)	47.88	17.19	-	45.81	44.87	124.15	33.04	25.38	17.84
Price earnings ratio (times)	16.23	7.72	14.67	20.02	13.17	29.66	7.50	8.37	9.18
Dividend yield (%)	2.95	2.23	-	2.29	3.41	4.19	4.41	3.03	1.94
Number of employees	6,930	7,090	7,275	8,364	9,053	9,147	8,364	9,380	10,233

\* Ratios are annualised

### Analysis of Turnover (%) of ACI Limited



### Comparison of Turnover & Costs

	Taka in million			
	2021-22	%	2020-21	%
<b>Turnover (Gross)</b>	<b>31,731</b>	<b>100</b>	<b>28,795</b>	<b>100</b>
Cost of Materials	13,488	42	11,476	40
Expenses	5,963	19	5,600	19
Duties & Taxes to Government Exchequer	5,087	16	4,829	17
Salaries, Wages & Benefits paid to employees	4,955	16	4,602	16
Profit	2,238	7	2,288	8
	<b>31,731</b>	<b>100</b>	<b>28,795</b>	<b>100</b>



## Message from the Chairman

*Dear Shareowners,*

*Assalamu Alaikum,*

Throughout the year Covid-19 Virus and some of its variants continued to disrupt life and affect business but it became tolerable as people had multiple vaccines and healthcare system got more efficient.

A new challenge faced us – the invasion of Ukraine by Russia, which caused economic slowdown worldwide, resulting in shortage of industrial raw materials, disrupting supply chain and causing inflation. As a result our businesses are undergoing their due share of stresses, supply disruption, margin erosion and decline in consumer demand which are the resulting consequences of the war, whose ramification is difficult to fathom.

Power and gas supplies are often interrupted and if these continue to remain erratic and if supply chain does not function smoothly, we shall have serious shortages of finished goods. In addition, inflationary pressure, currency fluctuation and foreign exchange availability are issues which we will have to face.

However, we must overcome all odds, cooperate with the government to overcome the difficulties and we shall find a way out of this rather morbid situation.

Our employees are fully aligned and willing to put in their usual best to serve the need of our customers

and all of them deserve our appreciation for their loyalty and hard work.

Our growth has been admirable and the profit, in line with the expectation.

Adversity often creates new opportunity. We must remain optimistic and think positive so that our resilience pays off and we come out winner in this apparently distressful time. Innovative approach and ingenuity of our thoughts will certainly show us the path to success.

Your management is in search of the opportunities and I am confident that the outcome will be beneficial.

We seek support and understanding of our stakeholders and together we shall navigate through this difficult times.

*Sincerely,*

**M. Anis Ud Dowla**  
Chairman, ACI Group





## চেয়ারম্যানের বাণী

প্রিয় শেয়ারমালিকবৃন্দ,

আসসালামু-আলাইকুম,

বছর জুড়ে কোভিড-১৯ ভাইরাস এবং এর বিভিন্ন রূপ স্বাভাবিক জীবনধারা ব্যাহত করেছে এবং ব্যবসাকে প্রভাবিত করেছে। একাধিক ভ্যাকসিন এবং স্বাস্থ্যসেবায় দক্ষতা অর্জনের মাধ্যমে মানুষের কাছে তা সহনীয় হয়ে উঠে।

ইউক্রেনে রাশিয়ার আক্রমণ আমাদের নতুন চ্যালেঞ্জের মুখোমুখি করেছে যা বিশ্বব্যাপী অর্থনৈতিক মন্দার কারণ। এ কারণে শিল্প কাঁচামালের ঘাটতি, সরবরাহ চেইনে বিঘ্নতা এবং মুদ্রাস্ফীতি ঘটে। ফলশ্রুতিতে আমাদের ব্যবসাগুলি যুদ্ধের ফলে সৃষ্ট চাপ, সরবরাহ ব্যাহত, উৎপাদনে বিঘ্নতা, ভোজ্য চাহিদা হ্রাসসহ নানাবিধ পরিণতির সম্মুখীন হচ্ছে, যার পরবর্তী প্রসারণ নিরূপণ করা কঠিন।

বিদ্যুৎ এবং গ্যাস সরবরাহ প্রায়শই বিঘ্নিত হচ্ছে এবং যদি এগুলি নিয়মিত বিঘ্নতা সৃষ্টি করে এবং সরবরাহ চেইন সঠিকভাবে কাজ না করে, তাহলে আমাদের তৈরী পণ্যের উৎপাদনে গুরুতর ঘাটতি হবে। উপরন্তু, মুদ্রাস্ফীতির চাপ, মুদ্রা হারের ওঠানামা এবং বৈদেশিক মুদ্রার অপ্রতুলতার মত সমস্যা আমাদের মোকাবেলা করতে হবে।

যাহোক, আমাদের অবশ্যই সমস্ত প্রতিকূলতা কাটিয়ে উঠতে হবে। সমস্যা নিরসনে সরকারকে সহযোগিতা করতে হবে। আমরা এই অস্থিতিশীল পরিস্থিতি থেকে বেরিয়ে আসার উপায় খুঁজে বের করব।

আমাদের কর্মচারীরা সদা সচেষ্টিত এবং আমাদের প্রাহকদের প্রয়োজন মেটাতে তাদের স্বাভাবিকের সেরাটা দিতে ইচ্ছুক। সকলেই তাদের আনুগত্য এবং কঠোর পরিশ্রমের জন্য আমাদের প্রশংসার দাবিদার।

আমাদের প্রবৃদ্ধি প্রশংসনীয়। প্রত্যাশার সাথে সঙ্গতিপূর্ণ মুনাফা অর্জিত হয়েছে।

প্রতিকূলতা প্রায়ই নতুন সুযোগ তৈরি করে। আমাদের অবশ্যই আশাবাদী থাকতে হবে এবং ইতিবাচক চিন্তা করতে হবে যাতে আমাদের মানিয়ে নেওয়ার প্রবণতা প্রতিফলিত হয় এবং আমরা এই দুঃসময় কাটিয়ে উঠতে পারি। উদ্ভাবনী পদ্ধতি এবং আমাদের চিন্তার উৎকর্ষতা অবশ্যই আমাদের সাফল্যের পথ দেখাবে।

আপনার ব্যবস্থাপনা কর্তৃপক্ষ সুযোগ অনুসন্ধানে নিয়োজিত এবং আমি নিশ্চিত যে তারা ভালো ফলাফল নিশ্চিত করবে। আমরা আমাদের স্টেকহোল্ডারদের সমর্থন এবং সহযোগিতার মাধ্যমে একসাথে এই দুঃসময়ের উত্তরণ ঘটাতে চাই।

আপনাদের বিশ্বস্ত,



এম. আনিস উদ্ দৌলা  
চেয়ারম্যান, এসিআই গ্রুপ



## Statement of Corporate Governance

In ACI Corporate Governance (CG) is a maxim that is intertwined in responsibility, compliance, transparency and finally accountability. As a part of it, ACI acknowledges good corporate governance as the essential element for success in business and recognizes that it is to be established by means of an effective CG Regime. Accordingly, ACI emphasizes on stronger diligence to business, all operations being transparent and invites larger involvement of the stakeholders. Aspiring on that, the Company has always strived to remain vigilant on good governance and good business conduct so as to create and maintain value for shareholders, safeguard stakeholders' interest and justify investor's confidence. In this respect the Directors of ACI are also committed to meeting the highest standards of governance and disclosure. And with that aim, the Board ensures the integrity and firm attention of its employees, supported by a comprehensive framework of policies, guidelines and internal control. The Directors are conscious of their own responsibilities in supervision and direction of affairs of the Company in conformity with the practices of sound corporate governance. In fulfillment of those responsibilities, the Directors have set for themselves the principles that will be followed in their own involvement in the oversight functions and in setting up clear guidelines for the executive management.

### The Governing Board

The Board of Directors of ACI, being the highest authority in the Company, is constituted by a body of very knowledgeable persons and includes core competencies considered relevant in the context of the Company. To further ensure a balanced representation, the Board also includes Independent Directors, who are very resourceful and dignified members of the society. Thus, the Board of ACI is a compact body and meets all the criteria required under the BSEC governing guidelines. Further details about members of the Board are appended at the appropriate parts in this report.

### Composition of the Board

The Board consists of nine members from the major shareowners and business professionals. Mr. M. Anis Ud Dowla is the Chairman of the Board and Dr. Arif Dowla is the Managing Director. Of the nine Directors, seven are non-executive Directors including two Independent Directors. The non-executive Directors are, however, available whenever business operations call for their attention and involvement.

### Roles and Responsibilities of the Board

The Board is the supreme authority of the Company to oversee its operations through appropriate delegation, monitoring, control and reporting. The Directors hold the ultimate responsibility of conducting the activities of the Company in accordance with law and in the interest of its shareowners and other stakeholders, keeping in view the long-term interest and aspirations of the Company, while also discharging Company's legal obligations to its shareowners.

### Functioning of the Board

The Directors meet together for the dispatch of the business and regulate the meetings and proceedings according to the needs of the Company. Every Board Meeting is preceded by service of Notice well ahead of scheduled time. Notice with agenda supported by working papers for every meeting of the Board are sent to all Directors well in advance so that they can come up with their considered views and can actively participate at the deliberations. During the meeting, the Board gets a thorough review of the performance of the Company

through a Power Point presentation by the Managing Director. All pertinent matters are discussed in details and decisions are taken based on thorough considerations. Questions arising at any meeting are decided by a majority of votes. However, there is a procedure supported by the Articles of Associations of the Company which allows taking care of any urgent matter through Resolution by Circulation. Such circular resolution is adopted by the Directors present in Bangladesh, without having to call a formal Board Meeting. To make it transparent, such resolutions passed by circulation are subsequently tabled at the immediate following Board meeting and included in the minutes accordingly.

### Management through People

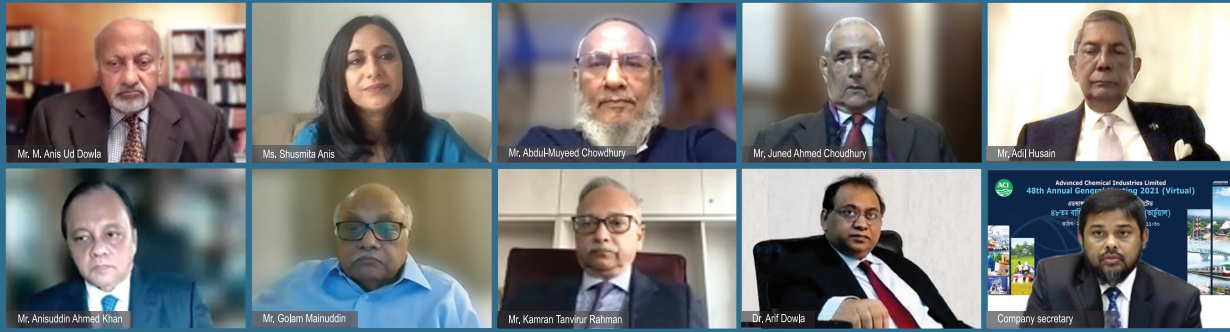
The Directors believe that a successful Board directs and not manage. Rather they manage the management. And with that spirit, the Board has delegated adequate operational and financial authorities to the Managing Director which empowers him to set up the organizational structure, recruit appropriate people, empower them to manage the Strategic Business Units and functional areas and provide them guidance for achievement of the desired results.

As the apex corporate authority, the Board is kept informed of the goals, targets and initiatives of the Business Units and apprised of the financial performance on a regular quarterly basis.

The Managing Director is in-charge of operations of the Company and manages the affairs of the Group through close consultation with relevant people from within the Company and outside experts.

### Empowerment of People

The Board has given clear guidelines to the Managing Director to ensure that there is appropriate delegation of authority and clear statement of accountability of the management staff all the way down to the supervisory level and that performance of the individual is judged on the basis of clearly set measurable goals and through objective assessment of their achievements.



## Reporting and Communication

The Managing Director reviews and approves the strategic plans of each Business Unit every quarter. He also reviews monthly report and commentary on the sales and financial performance of business from the heads of businesses and the activities of the functional and service heads. An elaborate MIS system is in place.

## Communication with Shareowners

The Board considers that good governance involves openness and trustful cooperation among all stakeholders concerned, including the shareowners of the Company. Shareowners, being the ultimate controllers of the Company, deserve to be informed in all corporate respects required under the law. Annual General Meeting (AGM) is the highest forum for interaction between shareowners and management of the Company. Accordingly, the Company holds the AGM regularly and in time. The shareowners are informed about the AGM well in advance and meeting materials are dispatched to them with priority abiding by laws and guidelines. The Directors attending the Annual General Meeting note the views, aspirations and suggestions of the shareowners and institutional stakeholders offered at the AGM and consider them with utmost attention. The Managing Director also brings to the notice of the Board any written communication received by him from the shareowners.

## Internal Control and Risk Management

The Managing Director has to satisfy the Board that adequate internal check and controls are in place through appropriate MIS and employment of Internal Audit team to check and validate the expenses and the systems in operation. To further strengthen the controls, the Company has introduced ISO 9001:2008 Quality Management System, the first Company in Bangladesh to do so under which all activities are carried out on the basis of Standard Operating Procedures. These standard procedures are updated on a regular basis in line with ISO requirements. The Company has also introduced ISO 14001:2004 Environmental Management System, the first Company in Bangladesh to do so and as a result has undertaken a task of continuing improvement through annual goals. Internal Audit department has been strengthened with induction of qualified and experienced personnel, demonstrating the Board's commitment to ensure that adequate risk management and internal control systems are in place across the Company. In addition, the Company has adopted the Ten Principles of Global Compact, an initiative taken by the Secretary General of the United Nations and adopted world-wide by big and progressive companies.

## Independent Director

In compliance with the Corporate Governance Guidelines of Bangladesh Securities and Exchange Commission (BSEC), the Board of Directors of the Company includes two Independent Directors namely, Mr. Kamran Tanvirur Rahman and Mr. Adil Husain. Mr. Kamran Tanvirur Rahman also acts as the Chairman of the Audit Committee and the Nomination and Remuneration Committee. The Independent Directors of the Company have been elected from the senior corporate leaders and bureaucrats of the country who are elite members of the society having requisite qualifications as prescribed by BSEC.

## Distinctive Role of Chairman and Managing Director

According to the Governance Guidelines, the positions of Chairman and Managing Director are being held by separate individuals and their roles and responsibilities are clearly established, set out in writing and which are distinct from each other to ensure transparency and better governance. The Chairman is a non-executive Director and responsible for smooth functioning of the Board, while the Managing Director acts as the Chief Executive Officer and in charge of the day-to-day operations of the Company.

## Chief Financial Officer, Head of Internal Audit and Company Secretary

Under requirements of the BSEC Governance Guidelines, the Company has in place the above three key positions held by three qualified professionals. Mr. Pradip Kar Chowdhury, a Fellow Chartered Accountant, acts as the Chief Financial Officer and Mr. Amitava Saha, acts as the Head of Risk Management & Internal Audit. Mr. Mohammad Mostafizur Rahman, a Fellow Chartered Secretary, is appointed as the Company Secretary of the Company who is responsible for overall governing compliance of the Company and performs as the bridge between the Board, Management and Shareholders. The roles, responsibilities and duties of these three key positions have clearly set forth in writing by the Board.

## The Board Audit Committee

Following the Guidelines of Bangladesh Securities and Exchange Commission (BSEC), the Board has constituted an Audit Committee for the Company the details of which are stated in the Audit Committee Report forming part of this Annual Report. The Committee comprises of 3 (three) Members from the Board of Directors. All members of the Audit Committee are financially literate and are able to scrutinize and interpret financial statements while discharging their duties and responsibilities as a



member of the Committee. The Chairman of the Committee is an Independent Director having the requisite qualification in line with BSEC Guidelines. The Company Secretary acts as the Secretary of the Committee, as required by the BSEC Guidelines. The Chief Financial Officer and Head of Internal Audit attend all meetings of the Committee regularly as special invitees.

### The Committee met four times during FY 2021-2022. The key responsibilities of the Audit Committee include:

1. Review and monitor the integrity of the financial reporting system and ensure that Company complies with the accounting policies, principles and applicable standards.
2. Review and appraisal of the performance of the Internal Audit and internal control system.
3. Review of the risks associated with the Company's business operation including mitigation and awareness plan.
4. Overseeing hiring and performance of external auditors.
5. Other matters as per terms of reference as well as time to time requirements of the Regulators.

### Nomination and Remuneration Committee (NRC)

In compliance with the Corporate Governance Code, the Board of Directors of the Company in its meeting held on 25 October 2018 has constituted a Nomination and Remuneration Committee as a sub-committee of the Board with the following non-executives Directors:

- Mr. Kamran Tanvirur Rahman, - Chairman  
Independent Director
- Mr. Juned Ahmed Choudhury, - Member  
Director
- Mr. Golam Mainuddin, - Member  
Director
- Mr. Mohammad Mostafizur Rahman, - Secretary  
Company Secretary

Mr. Monower Ahmed of 'Monower Associates', a reputed HR Specialist is the 'Advisor' to the NRC and Mr. Mohammad Mostafizur Rahman, the Company Secretary is the 'Secretary' of the NRC. A detailed Terms of Reference (ToR) of the NRC and Policy has also been approved by the Board.

The terms of reference of the Nomination and Remuneration Committee and Policy include, among other items, the determination of the Company's policy on unique remuneration for Executive Directors, the review, recommendation and/or approval of remuneration to Directors, the review and approval of the Company's remuneration policy, the creation of evaluation criteria for Independent Directors and the Board of Directors, identifying persons who are eligible to become Directors and who may be appointed to senior management in accordance with the criteria laid down and recommending the appointment or

removal of such persons to the Board and discharging such other functions and exercising such other powers as the Board of Directors may delegate/direct from time to time. During the financial year 2021-2022 three (3) meetings of the Nomination and Remuneration Committee (NRC) was conducted on 12 August 2021, 9 November 2021 and 24 January 2022.

### Reviewing of Business and Financial operations

The operations of the Company are regularly supervised, monitored and guided by the Board. The purpose of business review is to ensure strategic control and follow-up of results based on the prevailing strategic objectives and value considerations. Financial reviews provide the internal quarterly results follow-up for the Company. The purpose is to provide an analysis of the economic and financial situations, which will then form the basis for external reporting and presentations, and to provide quality assurance for the financial reporting.

### Independent Scrutinizer

As per the BSEC's Directive No. BSEC/ CMRRCD/ 2009/ 193/08 dated 10 March 2021, the Board in its 205<sup>th</sup> meeting held on 26 October 2022 appointed M/s Jasmine & Associates, Chartered Secretaries, as the Independent Scrutinizer to observe the 49<sup>th</sup> AGM of the Company to be held on 26 December 2022 ensuring the facility to exercise the voting rights of shareholders on the resolution proposed to be considered at the AGM. The due process of election and detailed information of voting result shall be authenticated by the Independent Scrutinizer and be reported to BSEC accordingly.

### Governance in Subsidiary Companies

Advanced Chemical Industries Limited has 15 (fifteen) subsidiary companies and 4 (four) joint-ventures and one associated company under its corporate canopy. ACI, being the holding company, applies the same governance strategy in its subsidiaries. In that exercise, the Company has duly implemented the following as per requirements of the BSEC CG Code:

- a. Provisions relating to the composition of the Board of holding company has also been applied in the composition of the Board of the subsidiary companies;
- b. The Board Directors subsidiary companies include one Independent Director from the Board of the holding company;
- c. The minutes of the Board meetings of the subsidiary companies are placed for review at the following Board meeting of the holding company;
- d. The minutes of the respective Board meetings of the holding company duly record that the Board has also reviewed the affairs of the subsidiary companies, and
- e. The Board Audit Committee of ACI duly reviews the financial statements, in particular the investments made by its subsidiary companies.



# Report of the Audit Committee

For the year ended 30 June 2022

The Audit Committee Report presented under Condition No.5 (7) of the Corporate Governance Code as adopted on 3 June 2018 by Bangladesh Securities and Exchange Commission (BSEC) provides an insight on the functions of the Audit Committee during 2021-2022.

Audit Committee in Advanced Chemical Industries (ACI) Limited is a sub-committee of the Board of Directors, assists the Board in fulfilling its oversight responsibilities. The Audit Committee assists the Board of Directors in ensuring that the financial statements reflect true and fair view of the state of affairs of the Company and in ensuring a good monitoring system within the business. The Audit Committee be and is responsible to the Board of Directors. The jurisdiction of the Audit Committee extends over the Company covering risk management with special emphasis on ensuring compliance with all applicable legislation and regulation.

## Composition and Meetings

Chairman : Kamran Tanvirur Rahman,  
Independent Director

Member : Mr. Golam Mainuddin,  
Director

Member : Ms. Shusmita Anis,  
Director

Secretary : Mr. Mohammad Mostafizur Rahman,  
Company Secretary

A total of 4 (Four) meetings were held during the year. Company Secretary of the Company functioned as the Secretary to the Committee as per regulatory guidelines. In addition to that the Chief Financial Officer, Head of Internal Audit and Compliance attended the meetings on invitation and other officials were invited to attend the meetings as and when the Committee required their presence.

The detail responsibilities of Audit Committee are well defined in the Terms of Reference (ToR). However, the major roles of the Audit Committee are mentioned below:

- (a) To review the quarterly and annual financial statements before submission to the Board for approval, adequacy of internal audit function, Management's Discussion and Analysis, statement of all related party transactions and Management Letters or Letter of Internal Control weakness issued by statutory auditors, etc.;
- (b) To oversee the financial reporting process, hiring and performance of external auditors;
- (c) To monitor choice of accounting policies, principles, Internal Audit and Compliance process, etc;

The Audit Committee reports on its activities to the Board of Directors. Audit Committee also immediately reports to the Board of Directors on

- a) report on conflicts of interests,
- b) suspected or presumed fraud or irregularity or material defect in the internal control system,
- c) suspected infringement of laws, including securities related laws, rules and regulations,
- d) any other matter which shall be disclosed to the Board of Directors.

The Committee considered the scope and methodology of the audits, as well as the independence, objectivity and qualification of the external auditors. The Audit Committee reviewed the external audit works and concluded that the financial reporting was satisfactory and in compliance with generally accepted accounting principles in Bangladesh and that the audit was satisfactorily conducted. In connection with financial reporting, the Audit Committee also reviewed the Company's financial statements. The Audit Committee concluded that all reported financial results have been presented in accordance with applicable rules.

Moreover, the Audit Committee reviewed ACI's self-assessment of Corporate Governance practices, based on a checklist provided by Bangladesh Securities and Exchange Commission (BSEC). The Committee concluded that Corporate Governance practices within ACI to a greater extent exceeded the standards and also found few rooms to improve further which are already on process.





Besides these, the Audit Committee reviewed risk identification, assessment and mitigation methodologies, process and management. The Committee concluded that risk management was satisfactory, with the formulation of highly structured and well-defined risk categories, as well as the identification and review of the major risks affecting ACI's flow of operations and their impact in upcoming years.

### Summary of activities during the year

During the year under review the Committee, inter alia, focused on the following activities:

- a) Reviewed and recommended the Annual Financial Statements for the year ended on 30 June 2022 to the Board for approval.
- b) Reviewed the Management Letter from external auditors for the year under review along with management's responses on the findings.
- c) Reviewed the Auditors' Certification on Corporate Governance compliance for the year ended 30 June 2022.
- d) Reviewed the performance of the external auditors during the year, their appointment and remuneration for the next year end recommended the same to the Board for consideration.
- e) Reviewed and ascertained that the internal control system including financial and operational controls, accounting system, and reporting structure are adequate and effective.
- f) Reviewed the periodical reports submitted by the Internal Auditors and recommended to the management regarding proper and prompt resolution of the irregularities/issues stated therein.
- g) Reviewed the actions taken by the management for implementation of Audit Committee observations on issues deliberated in Audit Committee reports.
- h) The Committee placed its reports regularly to the Board for reviewing and monitoring the activities recommended on internal control system, compliance with rules and regulation of the regulatory bodies.
- i) The Committee reviewed relevant quarterly Financial Statements during the year under review and recommended to the Board for their approval.
- j) Based on the above review and discussion, the Audit Committee is of the view that the internal control and compliance procedures are adequate to present a true and fair view of the activities and financial status of the Company.
- k) Reviewed the financial statements of the subsidiary companies and recommended the same to the Board for consideration.
- l) Reviewed the capital investments made by the subsidiary companies.
- m) Received, Reviewed and perused the letter from Dhaka Stock Exchange on CG compliance by the Company and duly replied in time.

**Mohammad Mostafizur Rahman**  
Secretary of the Committee

**Kamran Tanvirur Rahman**  
Chairman of the Committee

Dhaka, 26 October 2022

# Nomination and Remuneration Committee Report

For the year ended 30 June 2022

The Nomination and Remuneration Committee (NRC) of ACI is one of its Board sub-committees that assists the Board generally in formulation of policy with regard to defining qualifications, positive attributes, experiences, remuneration for Directors and Top-Level Executives of the Company.

Dear Shareholders,

This report provides an overview of how the Committee operates, an insight into the Committee's activities and its role. A brief of the NRC and its roles, responsibilities and functions are given below:

## Composition and Meetings

The NRC of ACI comprises three (3) members who are exclusively Non-Executive Directors, including one Independent Director. The Committee consists of:

Mr. Kamran Tanvirur Rahman, Independent Director	- Chairman
Mr. Juned Ahmed Choudhury, Director	- Member
Mr. Golam Mainuddin, Director	- Member
Mr. Mohammad Mostafizur Rahman, Company Secretary	- Secretary

Mr. Monower Ahmed of 'Monower Associates', a reputed HR Specialist is the 'Advisor' to the NRC. A total of three meetings were held during the financial year 2021-22. A record of the Members' attendance at the NRC meetings during 2021-22 is given below:

Committee members	Attendance	% (Percentage)
Mr. Kamran Tanvirur Rahman	3	100
Mr. Golam Mainuddin	3	100
Mr. Juned Ahmed Choudhury	2	67

## Major Responsibilities of NRC

The role of the NRC shall be to oversee, among others, the following matters and make report with recommendations to the Board:

- a) The NRC is an Independent Committee and responsible or accountable to the Board and to the shareholders;
- b) NRC is responsible to supervise, among others, the following matters and make report along with its recommendations to the Board:
  - (i) formulating the criteria for determining qualifications, positive attributes and independence of a director and recommend a policy to the Board relating to the remuneration of directors and top level executives, considering the following:
    - (a) that the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate suitable directors to run the Company successfully;
    - (b) that the relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and



- (c) that remunerations to directors and top level executives involve a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals;
  - (ii) devising a policy on Board's diversity taking into consideration age, experience, gender, ethnicity, educational background and nationality;
  - (iii) identifying persons who are qualified to become directors and who may be appointed in top level executive position in accordance with the criteria laid down, and recommend their appointment and removal to the Board;
  - (iv) formulating the criteria for evaluation of performance of independent directors and members of the Board;
  - (v) identifying Company's needs for employees at different levels and determine their selection, transfer or replacement and promotion criteria;
  - (vi) developing, recommending and reviewing annually the Company's human resources and training policies;
  - (vii) establishing the levels of pay and benefits of top level executives. For this purpose 'top level executive' means and includes the Managing Director (MD) or Chief Executive Officer (CEO), Additional or Deputy Managing Director (AMD or DMD), Chief Operating Officer (COO), Chief Financial Officer (CFO), Company Secretary (CS), Head of Internal Audit and Compliance (HIAC), Head of Administration and Human Resources or equivalent positions and same level or ranked or salaried officials of the Company;
  - (viii) reviewing and authorising changes to pay or benefits policy covering all employees;
  - (ix) reviewing and recommending on periodic/annual employee assessments and their increment proposals, if any;
  - (x) furthermore, the Nomination and Remuneration Committee will also be authorised to recommend collective awards for negotiated pay settlements, and
  - (xi) reviewing and recommending Company's Codes of Conduct (CoC) for the Chairman, Board members, CEO and other senior executives

## Appraisal of the Board

Directors in the Company Board are also subject to appraisal and assessment about their respective performances and collective wisdom. The NRC is responsible for ensuring ability and effectiveness of the Board. With that in view, the Committee carries out yearly evaluation of Board's work modalities, functional performances as well as its level of monitoring of internal control over financial reporting for preparation of the financial statements and the safeguarding of Company assets. Such evaluation process is led by the Chairman and assisted by the Company Secretary. For this purpose, directors are required to complete a yearly confidential pre-set questionnaire. The evaluation includes an annual review of administration of the Board and its committees covering their operations, serving of meeting notices, agenda, reports and information produced for consideration and its overall relationship with the Management.

## The NRC Policy

The Company follows a nomination and remuneration policy the benchmark of which relies on standards and also recognisable in the market context and sufficient to fit and meet the current and future needs of the Company. The broad criteria in that respect are as follows:

- (a) Nomination criteria -
  - (i) To follow a selection process that is absolutely transparent in all respects,
  - (ii) To pursue a policy that is compatible to international standards,
  - (iii) To only recognise core competencies considered relevant in the context of the Company,

- (iv) To follow general diversity in age, qualification, expertise and gender disciplines,
- (v) To identify the Company's needs for employees at different levels and determine their selection, transfer or replacement and also promotion principles.

(b) Remuneration (basic) criteria -

- (i) The structure, scale and composition of remuneration is reasonable and sufficient to attract, retain and motivate suitable directors and/or managers to run the Company effectively,
- (ii) The context of packages including remuneration/benefits monthly, yearly and in long run are categorically laid down and meets appropriate performance benchmarks,
- (iii) There is a clear balance in benefits between fixed and incentive pay of the directors and senior management reflecting short and long-term performance goals and objectives of the Company.
- (iv) The remuneration/compensation/benefits (or in whatever form) payable to the directors and senior managers shall be determined by the NRC and recommended to the Board for approval.
- (v) The remuneration to be paid to the whole-time directors shall be in accordance with the provisions (if any) laid down in the Articles of Association of the Company.
- (vi) Increments (if any) to the existing structure of remuneration shall be determined by the NRC and recommended to the Board for approval.

(c) Detailed scope of remuneration strategy

The Nomination and Remuneration Committee will review all aspects of the terms and conditions of the services of Directors and top level executives. It will also cover the pay and benefits policy for the rest of the organisation. The overall scope and criteria of the NRC with respect to remuneration will encompass the following aspects:

- (i) To recognise that the remuneration & benefits package is a major cost, but which is also a significant management instrument which must be used strategically and positively with a clear view of the cost/benefit implications of any pay proposal;
- (ii) To review the volume and terms and conditions of all benefits in kind while ensuring that the reward practices are aligned to the Company's reward strategy;
- (iii) To identify the market competitors of the same type, level and caliber where employment and recruitment policies are pursued in nearly same measurement;
- (iv) To ensure arrangement for regular surveys of remuneration and benefits in peer companies to obtain a reliable measure of the market;
- (v) To formulate and justify a pay and/or remuneration level compatible to the market with appropriate relative position recognising that the Company will need to attract and retain managers and professionals of high caliber;
- (vi) To ensure that any changes to the packages are based on the market and which are affordable. The remuneration review process should consider inflation level which is reflected also with those of the comparator companies and based on normal practice amongst the peer companies;
- (vii) To ensure reviewing the reward packages as a whole, seeking overall competitiveness and market comparability;
- (viii) To review the individual components of the total reward package to determine by examining market trends, the benefit value of each element and adjust the package to achieve the greatest perceived value for cost;
- (ix) To ensure that the remuneration package is at all times fully in compliance with individual taxation and other legal requirements, whilst at the same time maximizing legitimate individual pay advantages;



- x. To maintain an effective system of job evaluation to ensure that the applicable grade structure is maintained at management level;
- xi. To consider the employment terms and conditions of the unionised employees, management staff, directors and/or expatriates, if any, separately;
- xii. To grant prior approval to collective pay/benefit awards for unionised employees. The NRC may authorise the Managing Director or any relevant management member of the Company to negotiate pay/benefit settlements with recognised Trades Unions or Collective Bargaining Agent within predetermined limits, while any agreement being notified to the Committee members on completion of negotiations;
- xiii. To also ensure that the employment and retirement benefit packages comply with the best practice guidelines.

### Functionality and Management of NRC

The Nomination and Remuneration Committee will formally meet at least once in a year or more frequently depending on necessity. The annual format for managing the Nomination and Remuneration Committee will be somewhat as follows:

- Committee secretary (who is the Company Secretary) initiates the raw planning and finalises the date for the forthcoming NRC meeting with the Chairman of the Committee and ensures ultimate membership attendance at the meetings.
- The Head of Human Resources compiles background data for the next meeting and communicates to the Company Secretary who prepares agenda for submission to the Committee members for pre-reading.
- Members agree on agenda and the key areas of focus in advance with the Chairman for the forthcoming meeting.
- The NRC meeting, convened by the secretary, goes into session with necessary quorum being present and followed by due preparation of minutes of the meeting by the Committee secretary.
- The draft minutes are circulated to the Committee members for study, review and concurrence. Signed/initialed copies of the minutes are returned to the secretary.
- Minutes of the Nomination and Remuneration Committee meetings are subsequently considered and approved at regular meetings of the Board.

Overall, ACI Limited, being a responsible Company, pursues a uniformly transparent strategy in all respects. Accordingly, its nomination and remuneration policy, evaluation criteria, activities and basic constitution of NRC, as a Board sub-committee, are reflected at a glance in the Annual Report of the Company for general information of all.

### Major Activities of the NRC during the period were as follows:

- The NRC reviewed the mix and composition of the Board.
- The NRC reviewed the background of the independent Directors, their level of independence and performance attributes of the Board as a whole.
- Recommended the appointment of the Independent Director.
- Recommended the appointment of Director in the Board to fill the casual vacancy.
- Reviewed and evaluated the salary of the Managing Director.

**Mohammad Mostafizur Rahman**  
Secretary of the Committee

**Kamran Tanvirur Rahman**  
Chairman of the Committee

26 October 2022, Dhaka



## Dividend Distribution Policy

ACI Limited's Board pursues a dividend policy which is flexible and designed to ensure a steady cash income for the investors with occasional extra gain by way of interim dividend and stock dividend if the cash flow permits.

A portion of the profit of the Company is put in investors' fund for future appropriation, either in equity or to make up for any shortfall, in case in any year the profit is not adequate and in that case the fund can be used to meet the expectations of shareowners.

The Dividend Policy is the result of many interactions over the years between the sponsors and other shareowners which have developed a general understanding of the expectations and the dividend declaration has been based on that understanding.

The Dividend Policy has stood the test of time, normal time as well as pandemic time and has enabled the Company to fulfil the expectations of the shareowners.

This policy is dynamic and will change over time as the sponsors' perceive the change in the expectations of the general shareowners.

## Information of Unpaid and Unclaimed Dividend

### Cash Dividend

Particulars	Amount in Taka
Dividend for 1996 to 2018	56,153,110

NB: Partial amount of Unclaimed Dividend of Tk. 42,000,000.00 transferred to the Capital Market Stabilization Fund (CMSF).

### Cash Dividend

Particulars	Amount in Taka
Dividend for 2019	10,004,890
Dividend for 2020	9,010,076
Dividend for 2021	7,647,550
<b>Total</b>	<b>26,662,516</b>

### Stock Dividend

Particulars	Number of Shares
Dividend for 2008	52,711
Dividend for 2012	64,844
Dividend for 2013	77,613
Dividend for 2014	71,654
Dividend for 2015	53,612
Dividend for 2016-2017	60,116
Dividend for 2017-2018	21,886
<b>Total</b>	<b>457,327</b>

NB: 457,327 Number of Bonus Shares as Unclaimed Stock Dividend from 2008 to 2018 transferred to the Capital Market Stabilization Fund (CMSF).

A detail information (year-wise) is also available at Company's website: [www.aci-bd.com](http://www.aci-bd.com)



# CSR & Shared Value Creation

## ACI Mission and its Alignment with Sustainable Development Goals (SDG)

ACI's Mission is to enrich the quality of life of the people through responsible application of knowledge, technology and skills. ACI's diversified portfolio continues to develop the core economic enablers of the country, many of which are in line with the SDG. Environment, Sustainability & Governance (ESG) plays an increasingly important role in ACI's long-term growth trajectory. Its corporate social responsibilities are evolving through engagement of different parts of the community which it engages to grow its business.

Many of the business activities of ACI require customer enablement and market, people and process development as a result our businesses create shared corporate and social values as an inevitable part of our organizational growth.

## Our Sustainability Framework



### Generating Wealth for the Farmers through Technology, Knowledge, Products & Solutions

ACI Agribusiness is dedicatedly serving the 70 million farmer families through technology, farm mechanizing solutions, innovative products and employment to build wealth for the farmers. Facilitating Goal 1, 2, 3, 5, 8, 10, 15 & 17 of the SDG to transform our world.



### Ensure Food Safety & Protein Sufficiency through Innovative Products & Nutrition Solutions

ACI Agribusiness is ensuring food safety through research, innovation, farm mechanization in the producer front. ACI food & commodity on the other hand taking the best proceeds to the consumers. Facilitating Goal 2, 3, 8, 15 & 17 of the SDG.



### Ensuring the Health & Wellbeing of the people of Bangladesh through Knowledge, Products & Innovation

ACI Pharmaceuticals business ensuring the health & wellbeing of the people of Bangladesh through innovative medicine at affordable cost & disseminating knowledge for disease prevention. Facilitating Goal 3, 15 & 17 of the SDG.



### Ensuring the Personal Hygiene with Innovative Personal & Home Care Solutions

ACI Toiletries, Hygiene, Home Care & Oral Care division creating products & knowledge for the society to ensure personal safety & hygiene with the intention to drive a disease free nation. Facilitating Goal 3, 6 & 17 of the SDG.



### Delivering Value to Consumers through Abridging Producer to Consumer Gap through the Retail Chain

ACI Retail chain division is sourcing the best product from the producer and bringing those to consumer at the nearest purchase point – reducing the producer & consumer gap and delivering purchase convenience. Facilitating Goal 3,9,12, 15 & 17 of the SDG.





## Ensuring the food safety for the nation & creating wealth for the farmers



### Empowered women empowered nation

Through engagement in ACI Seed Business Women are generating income of BDT 6,000 to 8,000 per month and contributing to their family. They are using quality seed at their homestead, kitchen gardening and increasing their yield.



### Over 7,000 contract growers are generating around 15% higher income through seed production

Contract growers are getting around 15% higher price in seed production compare to crop production. Resulting in country's production of quality hybrid & inbred Seeds and reducing import dependency.



### Ensuring protein sufficiency for the nation through knowledge, innovation & value creation for farmers

ACI's Genetics Research and Development Center have successfully facilitated 1,500,000 improved calves (800,000 Heifers and 700,000 Male calves) to the marginal female farmers. 75% of farmers are able to recover their primary investment within 1 year.



Ensuring food safety through developing wider adaptable high yield, year round, heat, cold and heavy rain tolerant hybrids by ACI Seed Research & Development



### Advancing Bangladesh with harvesting mechanization

ACI have delivered 400 harvesters in Haor areas during Boro season of 2022 to harvest paddy quickly so that the impact of flash flood in these areas can be lessened.





# Facilitating the health & wellbeing of the people of Bangladesh

ACI group is devoted to the mission of building a healthy nation. The businesses are focused on developing awareness and serving the community through it's Pharmaceuticals and Consumer Brands division.

## Facilitating the new horizon of Diabetes Management in Bangladesh

Diabetes affects more than one crore people and the same number of people are at risk of pre-diabetes or diabetes. 56% of the affected do not know about their disease due to the absence of symptoms. To ensure a proper diagnosis and management of Diabetes ACI in collaboration with BADAS is driving the initiative "Country Changing Diabetes" ACI Pharma has also introduced a modern call center "Dia Tone" – a free service to help patients fight diabetes better.



<b>114 Healthcare 500 Diabetes Center</b>	<b>Nationwide Mobile Diabetes Awareness Campaign</b>	<b>Updated Management Diabetic Patients</b>	<b>Standardization of locally manufactured Product Coport (Empagliflozin)</b>	<b>30 Rally 400+ Participants 1,500+ Doctors</b>	<b>Honorable Prime Minister became 1<sup>st</sup> Brand Ambassador of IDF</b>
<b>BADAS Diabetic Association of Bangladesh</b>	<b>Diabetes Screening Camp</b>	<b>National Advisory Board</b>	<b>Clinical Trial</b>	<b>Public Awareness</b>	<b>International Recognition</b>



## Enabling physicians and patients to manage Osteoporosis through awareness generation

ACI Pharmaceuticals conducted BMD tests at 110 locations with 1,080 doctors and 5,500 patients. Along with serving the patients this data is seeding for further research in Osteoporosis prevalence and management.



<b>1,080 &amp; 5,500 DMP Camps</b>	<b>110</b>	<b>43%</b>
<b>Doctors &amp; Patients were covered</b>	<b>Major institutions were covered with BMD testing</b>	<b>Patients of Dhaka have Osteoporosis or Osteopenia</b>
	<b>40%</b>	<b>20-24%</b>
	<b>Hip fracture patients unable to walk independently</b>	<b>Mortality rate in first year of Hip fracture</b>

## Breathe Easy Camp for Improving Lung Health

There are almost 11.2 million Asthma & 6.5 million COPD patients in Bangladesh. ACI Pharmaceuticals took the initiative to assess the level of Asthma/COPD control by Peak Flow Meter test. It arranged Breathe Easy Camps for screening Asthma & COPD patients.



## Cancer awareness programs and initiatives to help physicians, cancer patients and caregivers

ACI Pharmaceuticals has arranged awareness programs, providing free medicine samples and discounts to 1000+ patients, on chronic care medicine and arranged events in order to better facilitate treatment on cancer and chronic kidney disease in the country. ACI Pharma has also sponsored public awareness programs involving various Doctor Societies (Bangladesh Hematology Society, Bangladesh Breast Cancer Awareness Society, Dhaka Cancer Summit-2022, Bangladesh International Cancer Congress) over 500 doctors of Nephrology and Oncology.



## Ensuring patient safety through Pharmacovigilance (PV) awareness programs

**7 Adverse Drug Reactions Reports** of ACI Products

to **DGDA**  
Directorate General of Drug Administration (DGDA)

**79 physicians visit 396 field forces training**

as part of **PV Awareness Program**

**10 PV Awareness Meeting**

with Directorate General of Drug Administration (DGDA) and Bangladesh Association of Pharmaceutical Industries (BAPI)

**11,330 Booklets 1,796 Leaflets**

as **PV Awareness**

**1,815 PV awareness Posters**

at Different medical college hospitals and Thana Health Complexes

## ACI Foundation merit scholarship for medical students

To motivate and inspire the top listed medical students, ACI Foundation started a Merit scholarship scheme for the under graduate medical students of top 14 medical colleges from the year 2022 to inspire competitive medical education.

## Promoting food nutrition, hygiene & safety awareness in collaboration with USAID

In 30 Schools across 4 districts of Bangladesh ACI foods in collaboration with USAID arranged campaigns to enlighten the youths.



## Raising awareness of menstrual hygiene and delivering solutions across the country

The Hygiene business is relentlessly working to serve the 40 million menstruating women through knowledge and solutions. 625,000 Women now can avail Out of Home Sanitary Napkin Solutions through 125 installed Napkin Vending Machine across the country.







## We go above & beyond during any crisis of the country

ACI group goes to the forefront during the need of the people of Bangladesh. During Covid-19 Pandemic, ACI group played a vital role on ensuring personal safety and required medicines through it's Consumer Brands and ACI Pharmaceuticals divisions. Agribusiness of ACI ensured the food safety of the country through providing advanced farm mechanization solutions.



In May 2022, when entire Sylhet division was affected with flood, ACI group played a vital role to ensure food and personal safety of the people. Shwapno served more than 2,500 families with necessary foods as relief. ACI Salt and Toiletries in collaboration with Amal Foundation also participated in the relief distribution across Sylhet.



## ACI reaches to the Northern part of Bangladesh with winter clothes, every year

Every Year ACI rolls out "Winter Cloth Distribution" program to share the comfort and warmth during the shivering cold of winter for the underprivileged population of the nation. Members of ACI fraternity are very much keen to participate in this event with the slogan "An effort to be someone's reason to smile".



# Directors' Report to the Shareowners

For the year ended 30 June 2022

**Under section 184 of the Companies Act 1994 and Corporate Governance Code as adopted on 3 June 2018 by Bangladesh Securities and Exchange Commission (BSEC).**

It is a pleasure and privilege on the part of the Board of Directors to present herewith the Directors' and Auditors' Reports together with the audited Financial Statements of Advanced Chemical Industries (ACI) Limited for the financial year ended 30 June 2022.

## Overview

ACI Group has registered a growth around 20% in revenue over the previous year. This growth was in spite of the rebound challenge from COVID-19 amid the global economic slow-down and the Russia-Ukraine crisis. The people of ACI made a wholehearted attempt to overcome the challenges, that were predominant in the second half of the year.

Post pandemic crisis had massive impact on business. Global supply chain disruption, dollar price increase, rising commodity and energy prices and inflation were some of the major challenges faced by the organization and the country as a whole. Consumers purchasing power decreased considerably and increased human suffering.

ACI focused on keeping products and available to the people at a reasonable price and tried to align with the needs of the customer while pursuing the fundamental development of people, competencies and processes. ACI Healthcare factory got the prestigious FDA approval which allowed the company to export to the US. ACI Motors increased the capacity for producing Yamaha Motorcycle. Shwapno expanded 55 more outlets last year and built a robust, nationwide retail network. Seed business launched several research-based seeds that have special properties suited for difficult agricultural conditions like drought and salinity. These and many other new initiatives allow ACI to propel into the future in line with the development of Bangladesh.





## Health Care Division

The quick succession of major global calamities has left humanity reeling mentally, physically and economically. Soon after the COVID-19 pandemic set in, the world entered into an economic recession. The 2021-22 fiscal year saw Bangladesh Pharma market grow by -4% according to IMS data, it reached a market size of \$2.9 Billion. Despite this change in market demand, Pharma market export has seen significant growth. Local companies in Bangladesh are producing 98% of all medicines required in the country. With innovation and updated technology, ACI has grown consistently over the last FY 2021-22 and has seen 13% growth. ACI is present in the market with different pharmaceutical dosage forms of 277 Active Pharmaceutical Ingredients in 611 different SKUs.

In FY 2021-22 ACI launched 2 highly successful innovative new products – Othera (Bi-Phasic Esomeprazole preparation, provides 24 hours gastro-protection) and Gavilac (Double Action-Alginate based antacid preparation). Othera and Gavilac gained a spot among the top 5 most successful new launches of the Pharma industry. Both Othera and Gavilac have crossed previous notions of growth of new launches by rapidly gaining customer acceptance. Along with these 2 products, a total of 12 new molecules and 41 new SKUs were launched.

Alongside the new molecules, the contribution of the existing 277 molecules and 611 SKUs play a important role in providing necessary medical treatment to the people. Among these, Hexisol, Clean Gel, Odazyth, Remcor, Nevirax, Faviravir, Veratin, Vistarin and Xcel are truly noteworthy. In the international market ACI has earned immense reputation as a reliable supplier of covid products. Remcor has been supplied to 16+ countries worldwide.

ACI Pharmaceuticals put a noteworthy mark on the market with Antibiotics, Anti-ulcerants, Cardiovascular medicine, Anti-diabetics, CNS & NSAIDs. In this diverse field of medical science, medical professionals need to remain up to date with



updated knowledge and skills. During the COVID-19 pandemic situation, to stay with physicians for sharing knowledge, Medical Services Department (MSD) organized 329 live webinars with the participation of 539 medical professionals through various societies of Bangladesh like the Society of Surgeons of Bangladesh (SOSB), Obstetrical and Gynecological Society of Bangladesh (OGSB), Gynecological Oncology Society of Bangladesh (GOSB), Bangladesh Cardiac Society (BCS), Bangladesh Gastroenterology Society and Bangladesh Perinatal Society (BPS), etc. In addition, MSD has organized 1,429 Continuous Medical Education (CME) programs with the participation of 62,069 medical professionals. The venture of these CMEs is to enhance better understanding and diagnosis of diseases and their treatments, eventually improving the better health of the people of the country.

As a part of the Pharmacovigilance (PV) awareness program, MSD distributed various leaflets and posters in different Medical Colleges and Hospitals and Thana Health Complexes. The business has arranged to visit 79 physicians, and trained 396 field colleagues as a part of the PV awareness program. The aim of the PV awareness program is to enhance patient care and patient safety pertaining to the use of medicines and to balance information for the effective assessment of the risk-benefit profile of medicines.

International Marketing Department has been continuing its success with approximately 18% growth over the previous year. A total of 6 new export destinations have been added. This year also ACI put



in an all-out effort to supply COVID-19 medications to the worst affected countries all over the world and has become the top supplier of COVID-19 medicines from Bangladesh.

ACI has received Marketing Authorization for a total of 124 products from different regulatory authorities and already submitted a total of 153 products in different countries for fresh marketing approvals. The International Marketing team is tirelessly working to expand horizons globally.







## Consumer Brands Division

### Toiletries

Toiletries Business has closed FY 2021-22 with BDT 275 Crore in revenue. Post-pandemic, the demand for personal hygiene products has witnessed a sharp decline in demand resulting a 19% revenue degrowth against same period of last fiscal year. However, compared with pre-Covid situation the business stands at a 72% growth.

Through strategic expansion and diversifying portfolio, the business is growing at a rapid pace against normalized baseline. Savlon, the flagship brand in the portfolio, has served more than 17 Million households last year with various sub-categories like Soap, Handwash, Antiseptics Liquid & Cream.

With the vision of a germ-free and healthy Bangladesh this business is working relentlessly to deliver innovative products.

### International Brands

International Business of ACI Consumer Brands has closed the year with 6% growth against SPLY. This unit comprises of world-renowned brands like Colgate and Palmolive. Colgate brand continued to ensure a strong presence in the market as one of the significant players in the oral care category. The portfolio achieved a significant growth in numeric distribution by 77%.

### Hygiene

The hygiene division of Consumer Brands has successfully closed the FY 2021-22 with a growth of 52% over last fiscal year.

With changing lifestyle of Bangladeshi consumers and hibernating threats of infectious diseases, the country has seen a sharp rise in the demand of hygiene products. Hygiene Business has been successful in meeting major portion of the hygiene product's demand with well-known brands like Freedom, Savlon Twinkle and Savlon Respect. Hygiene Business consists of Female Hygiene, Baby Hygiene, Adult Care and Protective Care categories.

ACI Hygiene business is committed towards a healthy Bangladesh by promoting hygienic lifestyle among the people.

### Home Care Solutions

The home care solutions unit of ACI Consumer Brands achieved 13% revenue growth in FY 2021-22 against last fiscal year. The growth is driven by implementation of the



business turnaround plan against multiple value chain and system automation.

ACI Aerosol holds the crown of highest selling mosquito repellent in the country and the largest contributor in the home care solutions portfolio.

### Electrical and Electronics

The Electrical business has 9% topline growth in the FY 2021-22 compared to SPLY. It has recovered from the global supply chain crisis resulted from pandemic through ensuring product availability in the market. The electronics business, on the other hand, has experienced an adverse impact of post-Covid supply chain disruptions due to the erratic supply all through the year.

Both the industry is expected to grow exponentially in coming years with the development in the power sector and rural development. Through brand-building activities and innovative products the business is aiming to get the most out of the growth in the sector.

### Paints

The paints business has closed FY 2021-22 with 34% revenue growth against last fiscal year. Primary growth driver is the Decorative category which has grown by 17% than SPLY.

Despite the dip in the Performance Coating category due to post-pandemic project slow down, the business had undertaken many initiatives to grow the decorative paint segment. Through customer engagement activities and distribution model optimization it has successfully reduced distribution lead time resulting significant boost in customer and dealer confidence which is producing significant demand for the decorative paints.

Paints business is working to extend it's reach across large projects to drive growth in both the performance coating and decorative paints segment.

### Salt

ACI Salt business has closed FY 2021-22 with 51% revenue growth over same period last year. With Capacity expansion of manufacturing unit along with extensive distribution coverage, this business unit has successfully achieved a significant growth against last year.





Through the cutting-edge technology from Switzerland with the most advanced vacuum evaporation procedure, ACI Pure Salt ensures 100% pure, crystal-white, correctly iodized, and free-flowing edible salt. With the increasing demand for ACI Pure Salt, it has successfully expanded its capacity to fill the latent demand for vacuum salt consumption which is increasing gradually.

Along with the best in class product and increased capacity, this unit is working relentlessly to ensure the best quality salt reaches every house of the country through extending its distribution into remote locations.

## Flour

ACI Pure Flour Limited has achieved the revenue of BDT 6,571 Million in the fiscal year 2021-22 which resulted 22% growth over last year despite the difficult situation by maintaining effective and consecutive operations.

The business was immensely affected by the post COVID-19 economic crisis and the Russia-Ukraine war and the subsequent price increase of Wheat. However, the business succeeded through tactical procurement, efficient production and supply chain management, strategic marketing initiatives and other measures. Besides, the regular products of ACI Pure, the new healthy range of ACI Nutrilife has also contributed to the growth. Alongside flour, the business is expanding the grain business by meeting the increasing demand of Red Lentil and Yellow Peas.

ACI Pure Flour Limited will keep building the production capacity by strategic partnerships, introducing new category for the baking industry and building the infrastructure of raw material storage for bigger business growth in the future.

## Edible Oil

Despite passing the most challenging year ever, ACI Edible Oils Limited has achieved the revenue of BDT 817 Million in the fiscal year 2021-22 which resulted 3% de-growth over last year.

The business has faced the post COVID-19 economic disruption, stockout situation of imported products, increased international prices, instability in exchange rate, and frequent price fluctuation in the retail market.

ACI Edible Oils has fulfilled its commitment of providing the best quality products, like, ACI Pure Soybean Oil and ACI Nutrilife Rice Bran Oil. The newest addition – Aroma Mustard Oil is gradually gaining attention as a loving and premium brand. Le Blanc Premium Sunflower Oil and Well's Olive Oil have also created a phenomenal impression in the consumer mindset as premium healthy edible oil option.

ACI Edible Oil will grow by building its production capacity, driving in alternative sales channels, and introducing new range of products by identifying consumer needs.

## Foods

ACI Foods have grown by 33% over the last year and generated a revenue of BDT 4,227 Million maintaining a sustainable profit. Last year the foods and commodity industries across the world suffered from the economic crisis created by Covid-19 and the Russia-Ukraine war. Despite this with smart procurement strategies, innovative marketing initiatives, and proactive strategic approaches, the business was able to ensure its strong growth.

ACI Foods introduced ketchup, new mixed spice, and extruder variants last year. The business launched several campaigns to promote the indigenous foods of Bangladesh and increase nutrition awareness.

## Rice

ACI Rice has grown by 27% over the last year. The natural calamities in Bangladesh severely affected the supply and price of paddy. Despite this, ACI Rice maintained strong growth with timely procurement, uncompromised quality, and increased brand visibility.

To help the farmers they introduced the "Bandhan" campaign where farmers were enabled to sell their paddy directly to the factory at a justified price. They ensured better brand visibility with various online and in-store campaigns. In the upcoming year, they intend to expand the capacity of their factory and bring new value-added rice variants for health-conscious consumers.



## Agribusinesses Division

### Crop Care and Public Health

The Crop Care business grew by 10% over last year despite the challenges due to pandemic and the Russia-Ukraine war. The powder insecticide portfolio had significant growth. Extensive farmers' Training program, proper usage and appropriate positioning of the products coupled with DGA activities helped the end users to have more crop output. Various portfolios such as Sulphur, Granular insecticide had significant growth which resulted from the whole hearted team efforts to make the products available to farmers on time maintaining the right quality. The other portfolios also did well in comparison with the industry growth of about 6% to 7%. Due to lower potato price, season delay and less infection of diseases in Potato, the Fungicide portfolio could not grow much in the last year.

Flora, a unique solution in the portfolio which is a bio-friendly plant energizer, flowering stimulant and yield booster. Flora has given higher yield in rice. Flora being a top of the mind brand in the segment, growing at a faster pace by holding highest share in the market. The business continues to do numerous brand building activities including field campaigns and demonstrations.

Crop Care introduced two unique solutions in the pesticide segment named 'Diaraz' and 'Prism' which will help increase the productivity of agriculture in coming years. Having a major focus on seed treatment, it is

exploring this new market in Bangladesh. Collaboration with Global MNC's are in place to strengthen the product portfolio and hence, increase the product range as well.

### Seed

ACI Seed achieved 1% growth in FY 2021-22 acquiring 7% of market share and gained market leadership with 20% share in Hybrid rice with 25% growth. The vegetable portfolio gained 7% market share and Hybrid Maize portfolio has growth of 141%. Growth of 7% was observed in Potato portfolio ensuring 3<sup>rd</sup> position in private Seed Potato market.

Hybrid rice contributed 54% out of which 03 block buster rice hybrids contributed 44% of total sales. Special trait hybrids with favorable grain price helped capitalizing this achievement. ACI promoted red skin potato variety perceived as the superior brand in Seed Potato market. R&D breed vegetable varieties contributed 18% of Vegetable sales. Some promising vegetables hybrids also stimulated the portfolio achievement.

ACI Seed has released 16 varieties (Hybrid Rice-02, Potato-07, and Vegetables-07) and another 19 promising varieties of Wheat, Hybrid Rice, Potato and Vegetables are under releasing process. Considering the farmers preferences and special traits motivating us to





scale up these varieties to the next level. Business has built its capacity to process, ensure quality control, pack and distribute at Rangpur and Jessore. The business has extended its network collaborating NGO's and development partners including FAO, World Vision, CARE, Hellen Keller International (HKI), Red Crescent, RDRS, etc. ACI Seed started Digital Marketing to increase its brand awareness through connecting farmers, dealers, and retailer.

## Fertilizer

ACI Fertilizer has a diverse portfolio of Soil Conditioner, Soil Nutrition, Foliar Fertilizer, Basic Fertilizer and Urban, Projects and Institutions. ACI Fertilizer business has grown significantly, by 61% with 29% market share where market growth is 20%. Soil Conditioner, Soil Nutrition, Foliar Fertilizer, Basic Fertilizer and Urban, Projects & Institutions have grown by 32%, 32%, 48%, 88% and 126% respectively, with a leading position in these segments in the country.

Recently, countrywide orchard farming is surging and gaining popularity. Farmers are taking intensive care to ensure quality yields. ACI Fertilizer is supplying foliar and hormonal products to ensure maximum yield.

The market is shifting to mixed and compound fertilizers for balanced application of multiple nutrients through single granulation. ACI Fertilizer is in the market with 'Ratno' mixed fertilizer as a replacement of single fertilizer market.

ACI Fertilizer is digitally connected with end-users through digital platforms. The business introduced "Single Channel Multi Store (SMS)" to stimulate our e-commerce capability. The Online Store "ACI Aronno" is gaining popularity among Urban Gardeners.

## Animal Health

In FY 2021-22, ACI Animal Health has achieved sales growth of 4% over last year. Vaccine, Poultry, Cattle, Aqua and Animal Nutrition and Feed Additives (AN&F) portfolio contributed -13%, 4%, 9%, 30% and 14% growth respectively. ACI is the first company to introduce Cevac New Flu H9K vaccine against H9N2 Bird Flu in Bangladesh, which helped to tackle Avian influenza epidemic and minimized the loss for farmers.

Introduction of 'Pet & Bird' - a brand-new portfolio for companion animals has apprehended more customer attention last year.

ACI Animal Health produces nutritional products, antibiotics, disinfectants, analgesics, antihistamines and imports both drug and non-drug items from different countries. In order to produce world-class innovative drugs, ACI Animal Health has made collaboration with some international suppliers like Ceva Sante Animal, CID Lines International, Livisto, Kum Yang.

Animal Health business is expecting to introduce IoT device for farm management through mobile Apps, new products for Pet Animal and different Apps for farmers' connectivity.

## ACI Genetics

ACI Animal Genetics started its journey with the objective to increase the income of dairy farmers of Bangladesh through the application of genetic technology. The current average milk production can be increased significantly through the implementation of quality semen. The business has established a state-of-the-art Animal Genetics R&D Centre and the management team consists of experienced livestock sector specialists.

ACI Animal Genetics achieved 57% sales growth over last year. The current capacity of the bull station is to produce 263,000 doses from super merit bull semen straw per month. Due to the high demand we have already developed the 4th shed, increasing the capacity by 17,000 doses of semen. The business is expecting to introduce IoT devices for farm management through mobile Apps, Fertile Embryo transfer, Sexed Semen, Mother Herd Develop, Goat Semen, Buffalo Semen, and ACI Milk capability is being acquired.

## Motors

ACI Motors business has been segmented into three major SBUs: 1) Farm Mechanization, 2) Yamaha, 3) Construction Equipment, Commercial Vehicles, and others. ACI Motors is the leading farm mechanization company in Bangladesh and provides a complete farm mechanization solution with its wide range of products and services.

ACI Motors Farm Mechanization unit ensured 17% growth over the last year. ACI Motors' tractor brand Sonalika has continued market leadership with a 35% market share through excellent products and superior service commitment. ACI Power Tiller was also leading in the high HP power tiller segment. ACI Motors played a major role in solving the harvesting problems of customers in the Aman & Boro harvesting season with the support of a government-provided 50% subsidy on the harvesters. In addition, ACI Agri-Machinery manufacturing factory is currently manufacturing threshers, hand power tillers, and trailers.





ACI Motors manufacture 3 models of Yamaha motorcycles, maintaining Yamaha's international standards. ACI Motors also introduced two new premium models in the 150 CC segment with updated features. In the 150 CC segment, Yamaha is the market leader with a 25% market share and is regarded as the most premium motorcycle. With both manufacturing and a Complete Knock Down (CKD) setup, Yamaha motorcycle continued its growth in the motorcycle market. The motorcycle industry experienced 12% growth in FY 2021-22, whereas, Yamaha motorcycle experienced growth of 81% and achieved an 11% market share. ACI Motors had organized marketing activities and social awareness campaigns to maintain safety measures, and responded and stood beside the flood-affected people of Sylhet with the collaboration of the Yamaha Riders Club.

In the Construction Equipment business, ACI Motors is dealing with world-renowned construction equipment brands like Kobelco, Case, Lovol, Ajax, and Indopower. ACI Motors is prepared to play a bigger role in the infrastructure development of the country.

ACI Motors started the Commercial Vehicle business with the global number one light commercial vehicle manufacturer, Foton International. By maintaining product quality and standardized sales and service networks throughout the country, Foton had significant growth of 44% in FY 2021-22 though market growth was negative by 5%. Foton International awarded ACI Motors for quality management, service system and branding in FY 2021-22.

## Agrolink

In the FY 2021-22 the business achieved 73% of the growth over the last year. The business endeavored relentlessly to accelerate its achievement by exporting 96 containers worth 1,746 MT raw & cooked shrimp. Considering the Black Tiger off season the business diversified the product line and exported alternative species. ACI Agrolink has already gained attention from large international buyers from Germany, France, Belgium, Netherlands, Denmark, United Kingdom, Japan and many other countries. Several Buyers from these countries have visited ACI Agrolink Shrimp Processing Plant in Satkhira and highly appreciated the quality standards of the factory. ACI Agrolink obtained Aqua Culture Steward Council (ASC) and AMFORI-BSCI Certification to add with HACCP, GMP and BRC Certification. However, abnormally high freight cost due to port congestion and movement restriction, raw material and packaging material price hike, etc. were major challenges. The business has been able to navigate through these challenges and continued to find opportunities.

## Premiaflex Plastics

Premiaflex Plastics is a B2B business that prioritizes client loyalty through the use of high-quality raw materials and the constant development of new products for customers. It has an advanced quality management system. It intended to use this advantage to create a specialized market for exclusive and privileged clientele. The company is concentrating its efforts on multinational corporations and major well-known organizations to utilize its resources efficiently and boost profitability. Premiaflex has grown by 21% in FY 2021-22.

Premiaflex Plastics focuses on the manufacturing and distribution of Flexible Packaging products. Along with the already established Flexible Packaging product line, it also has a varied portfolio, Lamitube and Label Stickers. Newly installed machineries for Lamitube and Label Stickers will enhance the capacity of this portfolio in the upcoming year.

Customer satisfaction and consistently developing new solutions for customers are the priorities for the company. It aims to use its excellent quality control system to establish a premium market for quality conscious customers. As a result, Premiaflex will be able to lead its significant strategic advantage in the flexible packaging industry.

## Premio Plastics

ACI Premio Plastics started journey in 2018. Premio Plastics is producing consumer plastics which consists of plastic made household, furniture and toy products. Premio Plastics has achieved 6% market share and grown around 10% over last year. Business has expanded the operation both in terms of market penetration and product offering. Business has launched new toys category and furniture category last year and grew 16% and 13% respectively. During the post pandemic situation international raw material price were very unstable which had massive impact on trade price. Being non-essential goods category overall industry met a consumption shrinkage. On the other hand, increasing dollar exchange rate was also very concerning for the business.

To meet all the challenges business took many initiatives like expanding business in institutional bulk sales. The business added 20 new institutional customers to the basket. There was 11% growth on institutional sales. Export business also experienced growth in the revenue. Business started exporting goods to India and Bhutan.

Furthermore, due to the changing lifestyle and earning capacity, demand for the premium plastic products and toys are increasing. Business is determined to address this changing market dynamics through future investment in product, capacity, people and brand building.





## Retail Chain Division

With a continuous growth, ACI Logistics has been maintaining its position as the industry leader in the retail sector. Currently operating through its 256 outlets, ACI Logistics has been able to further strengthen its leadership position in the retail industry. With over 50 newly opened express outlets, Shwapno has continued to extend its footprint outside Dhaka, serving 40 districts. This has allowed them to strengthen and maintain market leadership and enjoy over 50% market share of the modern trade industry. Having already established itself as a household brand and a Super brand, Shwapno remains one of the top 10 brands in the country serving more than 60,000 customers daily.

Food Safety awareness increased during the pandemic and people became more concerned about what they eat and where they shop. Shwapno finally became the first retailer from the South East Asia to get the GLOBAL G.A.P Certification. 7 certified crops and 50 certified farmers covering 9.5 hectares of area with 2 sites in Jessore. In order to improve backward linkage, ACI Logistics ventured into contract farming. After successful contract farming piloting of chicken, it is now

in the scale up phase. Shwapno continues working closely with manufacturers and farmers across the country by staying involved in the value chain. It is also working closely with the farmers to improve crop traceability and still connected with over 1,000 farmers which is supported by USAID's Feed the Future Program.

Last fiscal year, Shwapno generated additional sales from other e-commerce partners during the pandemic. However, despite the decreasing impact of COVID-19 in people's day to day life as well as absence of these partners, Shwapno was able to recover this amount through expansion, especially with additional 50 Franchise and 5 Own Stores, ensuring a healthy Year on Year growth.

Shwapno received 2 Bangladesh Brand Forum awards for No. 1 Superstore Brand and Overall No. 8 Brand 2021 for the 3rd consecutive year. Through these achievements and recognition, Shwapno continues its journey to win the hearts of millions of customers as well as solidify itself as the destination for safe and authentic products.





## Joint Venture and Associate Companies

### ACI Godrej Agrovet Private Limited

ACI Godrej Agrovet Private Limited (ACI-GAPL) is a 50:50 joint venture company of Advanced Chemical Industries Limited, Bangladesh and Godrej Agrovet Limited, India. ACI-GAPL is in the business of manufacturing and selling a variety of Animal feeds (Poultry, Aqua and Cattle feed) as well as Day Old Chicks. ACI - GAPL's innovative products are developed at "Nadir Godrej Centre for Animal Research and Development" and tested through many scientific field trials to deliver improved livestock yields in the areas of Poultry, Fishery and Cattle farming in a sustainable manner.

The Company's revenue grew by 31%. It is the 2nd largest feed selling company in Bangladesh. The Company has taken a long leased feed mill at Narayanganj with production capacity of 90,000 MT. The business is putting up a research center for cattle feed in Sirajgonj Feed Mill, called "River Project" that will help to optimize the cost and increase milk yield.

### Tetley ACI (Bangladesh) Limited

Tetley ACI (Bangladesh) Limited faced slow-down in sales since the Covid-19 pandemic though economy brand 'Shulov' was launched to cater to the lower end of the HTS segment, which has been growing in comparison to the other segments due to the price sensitivity. Business degrowth was 19% vs previous year due to consumer price sensitivity but at higher input costs that could not be passed on to the consumer.

To bring stability in business, significant savings were made in A&P spends to optimize returns. Other costs were also controlled to minimize the losses.

For the coming year, better profitability is expected due to higher realization in consumer prices through better SKU management and higher efficiency in procurements.

### Asian Consumer Care Private Limited

The Company is a joint venture of Dabur International Limited and Advanced Chemical Industries Limited. The Company closed financial year 2021-22 with 26% growth. The primary driver of healthy growth is the significant growth in Honey, Hair care & hygiene category during pandemic. Ensuring robust value chain network, sustainable sales, distribution and product innovation were the major focus areas during the COVID-19 crisis which enabled the company launching hand sanitizer and handwash.

### ACI CO-RO Bangladesh Ltd.

ACI CO-RO is a joint venture between the Bangladeshi conglomerate, ACI, and the Danish fruit juice giant, CO-RO A/S. It has been suffering under Covid-19. However, the factory is built, machinery installed gas and electricity has been connected. At present, commissioning is taking place and commercial production is planned to commence at the end of 2022. In the summer of 2022, Sunquick concentrate has been launched in modern trade.



## Financial Results - ACI Limited

For the year ended 30 June 2022, total revenue of ACI Limited was Taka 28,427 million which was Taka 25,730 million for comparative year. The gross profit margin decreased to 41.38% in the current year from 44.20% of last comparative year as a result of increased costs due to rising prices in the international market and strengthening of US Dollar against local currency. In addition, higher proportionate sale of relatively lower margin products also contributed in the decreasing of gross profit margin. In the current year, operating profit was Taka 3,436 million and profit after tax (PAT) was Taka 2,238 million resulting into Earnings per Share Taka 30.83.

## Key Operating & Financial Information at a Glance

The key operating and financial information for the financial year 2021-22 along with the preceding five years are presented below:

Figures in million except ratios and percentage

Particulars	July 2021- June 2022	July 2020- June 2021	July 2019- June 2020	July 2018- June 2019	July 2017- June 2018	June 2016 June 2017
Turnover (net)	28,427	25,730	23,202	21,796	21,387	18,306
Gross profit	11,763	11,372	10,705	9,886	9,242	8,196
Profit before tax	2,948	3,087	2,347	900	1,658	1,674
Profit after tax	2,238	2,288	1,719	531	1,317	1,244
Earnings per share (Taka)	30.83	31.52	27.24	9.26	26.41	25.80
Issued & paid capital	726	631	574	499	482	438
Shareowners' equity	20,669	18,893	15,421	14,322	14,256	12,992
Net asset per share (Taka)	284.79	260.32	244.35	249.64	248.48	269.54
Net Operating Cash Flows Per Share (NOCFPS)	25.79	17.78	71.18	25.44	0.27	(17.75)
Number of employees	10,233	9,380	8,364	9,147	9,053	8,364
Total contribution to National Exchequer	5,087	4,829	4,318	3,770	3,625	3,302

## Appropriation of profit

Considering the financial results of the company during the year and free reserve carried over and in line with following consistent dividend policy, the Directors recommended appropriation of net profit as follows:

Particulars	2021-2022	2020-2021
Un-appropriated profit	12,188,772,850	10,416,969,706
Add: Net profit after tax	2,237,862,629	2,287,783,139
Add: Other comprehensive income	-	(11,098,000)
Total profit available for appropriation	14,426,635,479	12,693,654,845
Appropriation of profit:		
Interim dividend:		
Cash Dividend	-	-
Final Dividend Proposed:		
Cash Dividend	362,883,935	410,216,625
Stock Dividend	36,288,390	94,665,370
Less: Total dividend	399,172,325	504,881,995
Balance to be carried forward	14,027,463,154	12,188,772,850

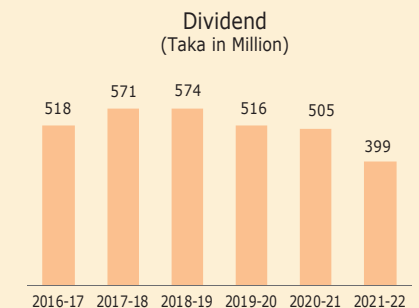
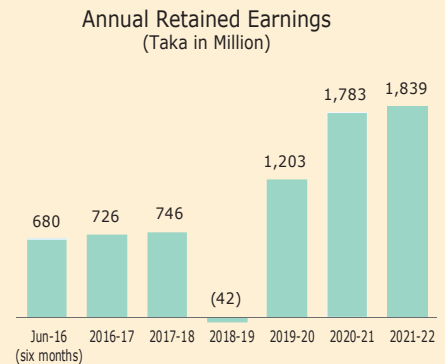
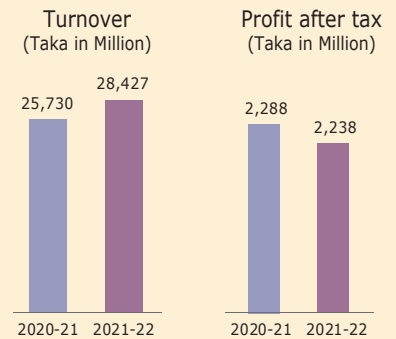
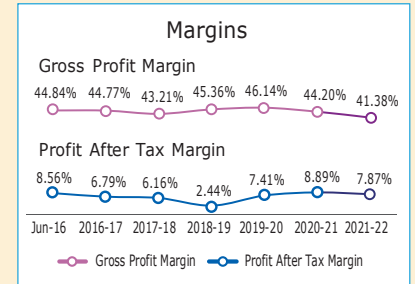
With the balance carried forward and with future ploughing back of the profit, Directors are confident that the Company will be able to maintain prudent dividend policy in coming years.

## Dividend

The Board of Directors is pleased to recommend cash dividend @50% i.e. Taka 5 per share and 5% as stock dividend for the year ended 30 June 2022 to those shareowners whose names would appear in the Share Register of Members of the Company or in the Depository list of CDBL on the Record Date which is Thursday, 17 November 2022. No interim dividend was declared during the year.

## Contribution to the National Exchequer

For the year ended 30 June 2022, the company contributed Taka 5,087 million to the National Exchequer in the form of corporate tax, custom duty and Value Added Tax (VAT). This is equivalent to 17.90 percent of the Company's net sales revenue for the year ended 30 June 2022.





## Cost of Goods Sold and Profit Margins

For the year ended 30 June 2022, cost of goods sold was Taka 16,664 million which was Taka 14,358 million for comparative year. Overall, the Company has been able to generate gross profit margin of 41.38% (Taka 11,763 million) during the year ended 30 June 2022 as against 44.20% (Taka 11,372 million) during comparative year. During the year, profitability of the Company was impacted by rising prices in the international market and strengthening of US Dollar against local currency. Aligning with the movement in gross profit, the PAT percentage was 7.87% compared to 8.89% of last year.

## Financial Results - ACI Group

For the year ended 30 June 2022, consolidated revenue was Taka 96,572 million which was Taka 80,748 million for the comparative year. On the other hand, consolidated gross profit margin was 24.70% in the reported year compared to 26.89% of previous year mainly due to rising prices in the international market and strengthening of US Dollar against local currency along with the higher proportionate sale of relatively lower margin products.

In the current year, the consolidated operating profit was Taka 6,434 million and profit attributable to equity holders of the company was Taka 380 million resulting into consolidated Earnings per Share Taka 5.23 in the current year.

## Contribution to the National Exchequer

For the year ended 30 June 2022, the Group contributed Taka 14,845 million to the National Exchequer in the form of corporate tax, custom duty and Value Added Tax (VAT).

## Related Party Transactions

All transactions with related parties are made on a commercial basis and the basis was the principle of "Arm's Length Transaction". Details of related party transaction are disclosed in the Note - 43 of the Financial Statements.

## Disclosure on Significant Variation in Annual Financial Statements

Despite macro-economic challenges, ACI, at Group level, registered a notable growth during the reported financial year as reflected in the Consolidated Statement of Profit or Loss. This was mainly resulted from a double-digit growth in consolidated revenue which was Taka 96,572 million in FY 2021-22 against Taka 80,748 million of FY 2020-21. During the reported financial year, consolidated gross margin was impacted to some extent due to rising prices in the international market and strengthening of US

Dollar against local currency along with the higher proportionate sale of relatively lower margin products. However, overall growth in consolidated gross profit exceeded the growth in consolidated operating expenses by a decent margin which contributed to the overall increase in consolidated profit and Earnings per share (EPS). On the other hand, Consolidated Net Operating Cash Flows Per Share (NOCFPS) increased due to better collection during the year.

## Consolidation of Accounts

Advanced Chemical Industries Limited has 15 (fifteen) subsidiary Companies. The financial statements of the subsidiary companies have duly been consolidated with ACI Limited as per requirements of the Companies Act, 1994, Bangladesh Securities and Exchange Commission's guidelines and in line with the International Accounting Standards (IAS)/IFRS adopted by Bangladesh. However, separate reports including the audited financial statements, auditors' and directors' report for all subsidiary companies are provided at the respective section of this report.

## Segment-wise performance

Segment-wise performance has been shown in Note-7(II) of the notes to the accounts of the financial statements.

## Risk and Concern

The Company is aware of the different risks associated with doing business and is prepared to counter those risks through systematic approach. However, business may be affected by risks and uncertainties presently not known to us or that we currently believe to be immaterial. Financial risks management has been disclosed in the Note-38 of the Financial Statements.

Future: Looking ahead, in views of the macro-economic uncertainties worldwide, ACI shall adjust its business strategies in future to adapt to global realities.

## Extraordinary Gain/Loss

No extra-ordinary gain or loss exists during the year as prescribed by the International Financial Reporting Standards (IFRS).

## Utilization of Proceed (Public Issue)

No proceed has been raised by the Company through public issue, right issue and any instruments during the year under review. And, the financial results of the Company have continued to grow as reflected in the annual financial statements of the Company.



## Preparation and Fair Presentation of Financial Statements

The Financial statements prepared by the management of the Company present a true and fair view of Company's state of affairs, result of its operation and changes in equity and cash flows.

## Books of Accounts

The books of accounts of the Company have been maintained in accordance with provisions of the Companies Act 1994.

## Accounting Policies

Appropriate accounting policies have been consistently applied in preparation of the Financial Statements and that the accounting estimates are based on reasonable and prudent judgment.

## Application of IASs or IFRSs to the Financial Statements

International Accounting Standards (IASs) and International Financial Reporting Standards (IFRSs) have been followed in preparation of the financial statements.

## Internal Control

Internal Control Policies in ACI is designed to ensure operational efficiency, reliable financial reporting and sound governance within and outside the Company. Accordingly, the Board of Directors of the Company is of the opinion that the system of Internal Control is sound in design and has been effectively implemented and monitored.

## Declaration/Certification of CEO & CFO

The declaration or certification by the Chief Executive Officer (CEO) and the Chief Financial Officer (CFO) to the Board of the Company as prescribed under the Codes of Corporate Governance issued by Bangladesh Securities and Exchange Commission is disclosed in Annexure - IV of this report.

## Management Discussion & Analysis

The discussion and analysis duly signed by the Managing Director of the Company presenting, among others, the detailed analysis of the company's operations, financial position, performance, risk and concern, accounting policies and estimation to the financial statements any changes thereof have been disclosed in Annexure-III of this report.

## Board of Directors

The Board of Directors of the Company consist of 9 (Nine) members including 2 (two) Independent Directors. The majority of members of the Board are

non-executive. The list and details of Directors are available under the 'Directors Profile' of this report.

## Re-election of Directors

By operation of Article 120 of the Company's Articles of Association, Mr. Anisuddin Ahmed Khan, Mr. Golam Mainuddin and Mr. Juned Ahmed Choudhury retire by rotation at the 49<sup>th</sup> AGM and being eligible, offer themselves for re-election. The brief resume along with required information of the re-elected directors are available under the 'Directors Profile' of this report.

## Independent Director

In compliance with the Corporate Governance Guidelines of Bangladesh Securities and Exchange Commission (BSEC), the Board of Directors of the Company includes two Independent Directors namely, Mr. Kamran Tanvirur Rahman and Mr. Adil Husain. Mr. Kamran Tanvirur Rahman also acts as the Chairman of the Audit Committee and the Nomination and Remuneration Committee. The Independent Directors of the Company have been elected from the senior corporate leaders and bureaucrats of the country who are elite members of the society having requisite qualifications as prescribed by BSEC.

## Nomination and Remuneration Committee (NRC)

In compliance with the Corporate Governance Code, the Board of Directors of the Company in its meeting held on 24 January 2019 has constituted a Nomination and Remuneration Committee (NRC) as a sub-committee of the Board with the following non-executive Directors:

- Mr. Kamran Tanvirur Rahman, - Chairman  
Independent Director
- Mr. Juned Ahmed Choudhury, - Member  
Director
- Mr. Golam Mainuddin, - Member  
Director

Mr. Mohammad Mostafizur Rahman, the Company Secretary is the 'Secretary' of the NRC. A detailed Terms of Reference (ToR) of the NRC and Policy has also been approved by the Board.

The terms of reference of the Nomination and Remuneration Committee and Policy include, among other items, the determination of the Company's policy on unique remuneration for executive directors, the review, recommendation and/or approval of remuneration to directors, the review and approval of the Company's remuneration



policy, the creation of evaluation criteria for independent directors and the Board of Directors, identifying persons who are eligible to become directors and who may be appointed to senior management in accordance with the criteria laid down and recommending the appointment or removal of such persons to the Board and discharging such other functions and exercising such other powers as the Board of Directors may delegate/direct from time to time. During the financial year 2021-22 three (3) meetings of the Nomination and Remuneration Committee (NRC) was conducted on 12 August 2021, 9 November 2021 and 24 January 2022.

### Board Meeting & Attendance

During the financial year 2021-22, a total number of 5 (five) meetings of the Board of Directors were held to transact Company's affairs. The Attendance record of the Directors are furnished in Annexure-I of this report.

### Remuneration to Directors

During the year, the Company has paid a total of BDT 37,500/- as meeting attendance fees. The remuneration of Directors has been mentioned in Note - 33 and 43 of the Financial Statements.

### Shareholding Pattern

The pattern of shareholding as on 30 June 2022 of the Company as prescribed by the code of corporate governance issued by the Bangladesh Securities and Exchange Commission (BSEC) is furnished in Annexure-II of this report.

### Minority Interest

The Board of Directors ensures that the Company operates within the limit of its charter supported by the laws and codes of corporate governance with regard to the rights of its minority shareholders are protected from any direct or indirect abusive actions by, or in the interest of, the controlling shareholders. However, for contingency, there has been effective means of redress.

### Appointment of Auditors

The existing Auditors of the Company, M/s. A. Wahab & Co., Chartered Accountants, retire at this Annual General Meeting on completion of their audit works for the year ended on 30 June 2022. They are, however, eligible for reappointment as per BSEC notification. M/s. A. Wahab & Co., Chartered Accountants, expressed their interest to be appointed as auditors of the Company for the FY 2022-2023 at a fee of Tk. 12,50,000/- plus VAT. Accordingly, Board recommends the appointment to the shareholders of the Company.

## Corporate Governance Compliance Status

ACI believes in sustainable business development through quality assurance, customer focus, innovation, fairness, transparency and compliance, and continuous improvement for enriching the quality of life of the people. It has been the largest conglomerate in Bangladesh having multinational heritage and good corporate culture. Corporate Governance at its utmost has, therefore, long been practiced in ACI. However, the Board and management of the Company are committed to continuously strive for the highest standards and ethics in governance practices with a view to safeguarding the interest of its shareholders and innumerable stakeholders as well. In this connection, we are pleased to confirm that the Company has meanwhile complied with all the requirements under the Corporate Governance Code adopted by Bangladesh Securities and Exchange Commission. The compliance checklist for the year ended 30 June 2022 in this regard is appended in Annexure-V of the Directors' Report. However, the Corporate Governance Compliance Certificate as provided by M/s. Al-Muqtadir Associates, Chartered Secretaries, is also enclosed in Annexure-VI of this report.

### Going Concern

The Board is of the opinion that the Company is indeed a going concern. This is recognized through appropriate enquiries and analyses, which establishes that the resources are adequate to support the operations and that sufficient business opportunities exist to justify the organization as a going concern and the Directors analyse the financial statements accordingly to ensure that. Accordingly, the Financial Statements are prepared on a going concern basis and there is no doubt, whatsoever, upon the Company's ability to continue as going concern.

### Corporate Social Responsibility (CSR)

ACI acknowledges that there is an interrelationship as well as inter-reliance between responsibility and commercial interest. The strategic objectives of the Company and social aspirations are intertwined and mutually inclusive, which could not be separated or isolated. In this context, the Board of ACI believes that good business is good development and vice versa. Accordingly, our relationship with the society at large is built on a partnership which strives to achieve common economic and social goals. Thus, CSR is a central function of ACI Group and the projects and programs under CSR are selected on the basis of their relevance to the Group business, as well as social necessities of Bangladesh. We are conscious of our responsibilities to manage a sustainable business organization and at the same time respect the social aspirations concerning us.





## The People of ACI

Our values provide the company with clarity and vitality to us all. Transparency, Fairness, Customer Focus, Quality, Continuous Improvement, and Innovation as the values. This creates a sense of togetherness, around powerful ideas and strengthen the spirit of our people.

People are our most valued resource. Throughout the year we conducted numerous training programs to upgrade the knowledge and skills of our employees. Greater emphasis was given to customize the learning programs and bring in digital transformation across the organization. Many learning programs were designed to improve a capability that brought together people across diverse business. Our approach to people development is in anticipation of the rapid pace of change and the necessity to adapt to an volatile and uncertain environment.

Even though many meetings are held over digital platforms and get togethers are less frequent, the situation is gradually returning to pre-pandemic levels of interaction. We look forward to returning back to a new normal. Sport and celebratory events will happen more frequently as we open up. Our

people are ready to face the macro-economic challenges with greater energy, vitality and skills.

## Acknowledgements

The Board of Directors firmly believes that ACI has the necessary strengths, resources and commitment to further propel the Company to newer heights. The performance of the Company during the period under review, even with so many challenges confronted, demonstrates the resolve and determination of the Board, Management and all the people in the Company. On this occasion, the Board expresses on record their appreciation to the partners of ACI, shareowners, suppliers, customers, bankers, media and all other well-wishers for their support and patronage to bring the company to this level. We value their continued support to fulfill our mission to improve the lives of people.

Finally, and most importantly, we, on behalf of the Board of Directors thank the employees of ACI in factories, depots, shops, offices and field for their untiring efforts. They have worked hard, against all odds, uncertainties and adversities and built a stronger ACI that can create a greater positive impact on people, planet and prosperity.

On behalf of the Board



**Dr. Arif Dowla**

Managing Director

Dhaka, 26 October 2022



**Kamran Tanvirur Rahman**

Independent Director

## শেয়ার মালিকদের নিকট পরিচালনা পর্ষদের প্রতিবেদন

৩০ শে জুন ২০২২ তারিখে সমাপ্ত অর্থবছরের জন্য

কোম্পানী আইনের ১৯৯৪ এর ১৮৪ ধারা এবং বাংলাদেশ সিকিউরিটিজ এন্ড এক্সচেঞ্জ কমিশন কর্তৃক ইস্যুকৃত কর্পোরেট গভার্নেন্স কোড অনুযায়ী।

প্রিয় শেয়ারমালিকবৃন্দ,

আমরা অত্যন্ত আনন্দের সঙ্গে এডভান্সড কেমিক্যাল ইন্ডাস্ট্রিজ লিমিটেডের পরিচালনা পর্ষদের পক্ষ থেকে ৩০শে জুন ২০২২ তারিখে সমাপ্ত অর্থবছরের নিরীক্ষিত আর্থিক বিবরণী সমূহ ও নিরীক্ষা প্রতিবেদনসহ পরিচালক মণ্ডলীর প্রতিবেদন আপনাদের বিবেচনার জন্য উপস্থাপন করছি।

### সামগ্রিক পর্যালোচনা

কোভিড-১৯ ও রাশিয়া-ইউক্রেন যুদ্ধের ফলে সৃষ্ট বিশ্বব্যাপী অর্থনৈতিক মন্দা সত্ত্বেও এসিআই গ্রুপ ২০% প্রবৃদ্ধি অর্জনে সক্ষম হয়েছে। এসিআই'র কর্মীরা এই প্রতিকূলতা মোকাবেলা করতে সর্বাঙ্গিক চেষ্টা করেছিল। তন্মধ্যে দ্বিতীয়ার্ধের প্রচেষ্টা উল্লেখযোগ্য।

করোনা পরবর্তী সংকটসমূহ ব্যবসায়ে ব্যাপক প্রভাব ফেলেছিল। সামগ্রিকভাবে দেশ এবং এসিআই বৈশ্বিক সাপ্লাই চেইন বিপর্যয়, ডলারের মূল্য বৃদ্ধি, পণ্য ও জালানীর মূল্য বৃদ্ধি এবং মুদ্রাস্ফীতির ফলে উদ্ভূত পরিস্থিতির মোকাবেলা করেছে।

ভোক্তাদের ক্রয়ক্ষমতা উল্লেখযোগ্যভাবে হ্রাস পেয়েছে এবং মানুষের দুর্ভোগ বৃদ্ধি পেয়েছে।

এসিআই যুক্তিসঙ্গত মূল্যে পণ্য ভোক্তাদের কাছে সহজলভ্য করার উপর জোর দিয়েছে এবং মানবসম্পদের দক্ষতা এবং কর্ম প্রক্রিয়াগুলির মৌলিক বিকাশের সাথে গ্রাহকের চাহিদার সমন্বয় করার চেষ্টা করেছে। এসিআই হেলথকেয়ার কারখানাটি মর্যাদাপূর্ণ এফডিএ অনুমোদন পাওয়ার মাধ্যমে কোম্পানিটি মার্কিন যুক্তরাষ্ট্রে ঔষধ রপ্তানি করার অনুমতি পেয়েছে। এসিআই মোটরস ইয়ামাহা মোটরসাইকেল উৎপাদনের ক্ষমতা বাড়িয়েছে। 'স্বপ্ন' গত বছর আরও ৫৫টি আউটলেট চালু করার মাধ্যমে দেশব্যাপী রিটেইল নেটওয়ার্ক সম্প্রসারিত করেছে। বীজ ব্যবসা খরা এবং লবণাক্ততার মতো প্রতিকূল কৃষি অবস্থার জন্য গবেষণা-ভিত্তিক বিশেষ বৈশিষ্ট্যযুক্ত বীজ চালু করেছে। উল্লেখিত এবং অন্যান্য অনেক নতুন উদ্যোগ এসিআই-কে বাংলাদেশের উন্নয়নের সাথে সঙ্গতি রেখে ভবিষ্যতের দিকে এগিয়ে নিয়ে যাচ্ছে।

### হেলথ কেয়ার ডিভিশন

বৈশ্বিক বিপর্যয় উত্তরণ পরবর্তী পারিপার্শ্বিকতা মানবতাকে মানসিক, শারীরিক ও অর্থনৈতিকভাবে বিপর্যস্ত করেছে। কোভিড-১৯ মহামারি গুরুর সাথে সাথেই বিশ্ব অর্থনৈতিক মন্দার কবলে পড়ে। IMS এর তথ্যানুসারে, ২০২১-২২ অর্থবছরে বাংলাদেশের ফার্মাসিউটিক্যালস বাজার ৪% হ্রাস পেয়ে ২.৯ বিলিয়ন ডলারে পৌঁছেছে। বাজারের চাহিদার এই পরিবর্তন সত্ত্বেও ফার্মার রপ্তানি উল্লেখযোগ্যভাবে বৃদ্ধি পেয়েছে। বাংলাদেশের স্থানীয় কোম্পানিগুলো প্রয়োজনীয় ঔষধের ৯৮% দেশে উৎপাদন করেছে। উদ্ভাবন এবং নতুন প্রযুক্তি ব্যবহারের মাধ্যমে এসিআই ১৩% প্রবৃদ্ধি অর্জনের মাধ্যমে ২০২১-২২ অর্থবছরে তার প্রবৃদ্ধির ধারা অব্যাহত রেখেছে। ৬১১টি ভিন্ন SKUতে ২৭৭টি সক্রিয় ফার্মাসিউটিক্যালস উপাদানের সম্ভার নিয়ে ফার্মা বাজারে তার অবস্থান সুদৃঢ় করেছে।

২০২১-২২ অর্থবছরে এসিআই দুটি উন্নত নতুন পণ্য Othera এবং Gavilac সংযোজন করেছে। যা ফার্মাসিউটিক্যাল শিল্পের নতুন সংযোজিত শীর্ষ পাঁচটি পণ্যের মধ্যে অবস্থান করে নিয়েছে। উভয় পণ্যই দ্রুত ভোক্তাদের আস্থা অর্জনের মাধ্যমে প্রবৃদ্ধি ত্বরান্বিত করেছে। এই দুটি পণ্যের পাশাপাশি ১২টি নতুন মলিকিউল এবং ৪১ টি নতুন SKU চালু করা হয়েছে।

নতুন মলিকিউলের পাশাপাশি বিদ্যমান ২৭৭টি মলিকিউল এবং ৬১১টি SKU ভোক্তাদের প্রয়োজন মিটাতে অসাধারণ ভূমিকা পালন করে

চলেছে। যার মধ্যে Hexisol, Clean Gel, Odazyth, Remcor, Nevirax, Faviravir, Veratin, Vistarin এবং Xcel অন্যতম। আন্তর্জাতিক বাজারে কোভিড পণ্যের নির্ভরযোগ্য সরবরাহকারী হিসেবে এসিআই ব্যাপক খ্যাতি অর্জন করেছে। Remcor ১৬টির অধিক দেশে সরবরাহ করা হয়েছে।

এসিআই ফার্মাসিউটিক্যালস বাজার এন্টিবায়োটিক, এন্টি-আলসারেন্ট, কার্ডিও-ভাস্কুলার মেডিসিন, এন্টি-ডায়াবেটিক, সিএনএস এবং এন এস এ আইডিসহ উল্লেখযোগ্য পণ্যের সমাহারে সমৃদ্ধ। চিকিৎসাবিজ্ঞানের বৈচিত্র্যময় ক্ষেত্রে চিকিৎসা পেশাজীবীদের সমন্বয়যোগ্য জ্ঞান এবং দক্ষতা অর্জন করতে হয়। কোভিড-১৯ মহামারি পরিস্থিতিতে সঠিক জ্ঞান ভাগাভাগি করে নেওয়ার উদ্দেশ্যে Medical Services Department (MSD) বিভিন্ন সোসাইটির মাধ্যমে ৫৩৯ জন চিকিৎসা পেশাজীবির অংশগ্রহণে ৩২৯টি webinar এর আয়োজন করেছে। সোসাইটিগুলো হলো- সোসাইটি অফ সার্জনস অফ বাংলাদেশ, প্রসূতি এবং গাইনোকোলজিক্যাল সোসাইটি অফ বাংলাদেশ, গাইনোকোলজিক্যাল অনকোলজি সোসাইটি অফ বাংলাদেশ, বাংলাদেশ কার্ডিয়াক সোসাইটি, গ্যাস্ট্রোএন্টারোলজি সোসাইটি অফ বাংলাদেশ এবং বাংলাদেশ পেরনটোল সোসাইটি। এছাড়াও Medical Services Department (MSD) ১,৪২৯ টি Continuous Medical Education (CME) অনুষ্ঠান আয়োজন করেছে। যেগুলোতে ৬২,০৬৯ জন চিকিৎসা পেশাজীবী অংশগ্রহণ করেছে।



CME উদ্যোগ রোগ নির্ণয় ও চিকিৎসা ব্যবস্থা সম্পর্কে সম্যক জ্ঞান প্রদানে সহায়তা করে। যা দেশের মানুষের উন্নত স্বাস্থ্যসেবা নিশ্চিত করে।

ফার্মাকোভিজিলাস সচেতনতা কর্মসূচির অংশ হিসেবে MSD বিভিন্ন মেডিকেল কলেজ ও হাসপাতালের এবং থানা স্বাস্থ্য কমপ্লেক্সে লিফলেট ও পোস্টার বিতরণ করেছে। ব্যবসাটি ৭৯জন চিকিৎসকের পরিদর্শনের ব্যবস্থা করেছে এবং সচেতনতার অংশ হিসেবে ৩৯৬ জন মাঠকর্মীকে প্রশিক্ষণ প্রদান করেছে। PV সচেতনতার লক্ষণ হল ঔষুধের সঠিক ব্যবহার, রোগীর যত্ন এবং রোগীর নিরাপত্তা নিশ্চিত করা।

আন্তর্জাতিক বিপন্ন বিভাগ গত বছরের তুলনায় প্রায় ১৮% প্রবৃদ্ধি অর্জন করেছে। ৬টি নতুন রপ্তানি গন্তব্য সংযোজিত হয়েছে। এসিআই এবছরও কোভিড আক্রান্ত দেশগুলোতে কোভিড-১৯ এর ঔষধ রপ্তানির ধারা অব্যাহত রেখেছে। যা বাংলাদেশী প্রতিষ্ঠান গুলোর মধ্যে কোভিড-১৯ এর ঔষধ সরবরাহকারী হিসেবে শীর্ষ অবস্থান পেতে সাহায্য করেছে।

এসিআই বিভিন্ন নিয়ন্ত্রণ কর্তৃপক্ষের কাছ থেকে মোট ১২৪ টি পণ্যের জন্য বিপন্ন অনুমোদন পেয়েছে এবং ইতোমধ্যে নতুন বিপন্ন অনুমোদনের জন্য বিভিন্ন দেশে মোট ১৫৩ টি পণ্য জমা দিয়েছে। আন্তর্জাতিক বিপন্ন বিভাগ বিশ্বব্যাপী ব্যবসা প্রসারণের লক্ষ্যে অক্লান্ত পরিশ্রম করে চলেছে।

## কনজুমার ব্র্যান্ডস ডিভিশন

### টয়লেট্রিজ

টয়লেট্রিজ ব্যবসা ২০২১-২২ অর্থবছরে ২৭৫ কোটি টাকা প্রবৃদ্ধি অর্জন করেছে। করোনা মহামারি পরবর্তী ব্যক্তিগত স্বাস্থ্যবিধি পণ্যের চাহিদা তীব্রভাবে হ্রাস পেয়েছে যার ফলে গত অর্থবছরের একই সময়ের তুলনায় ১৯% বিক্রয় হ্রাস পেয়েছে। যাইহোক, প্রাক-কোভিড পরিস্থিতির তুলনায় ব্যবসাটি ৭২% প্রবৃদ্ধি অর্জন করেছে।

কৌশলগত সম্প্রসারণ এবং বৈচিত্র্যময় পোর্টফোলিওর মাধ্যমে, ব্যবসাটি স্বাভাবিকের তুলনায় দ্রুত গতিতে বৃদ্ধি পাচ্ছে। স্যাভলন এই পোর্টফোলিওর ফ্ল্যাগশিপ ব্র্যান্ড, যা সাবান, হ্যান্ডয়াশ, অ্যান্টিসেপটিক লিকুইড এবং ক্রিম-এর মতো বিভিন্ন সাব-ক্যাটাগরিতে গত বছর ১৭ মিলিয়নেরও বেশি পরিবারকে পরিষেবা দিয়েছে।

জীবাণুমুক্ত ও সুস্থ বাংলাদেশের স্বপ্ন নিয়ে এই ব্যবসা উদ্ভাবনী পণ্য সরবরাহের জন্য নিরলসভাবে কাজ করে যাচ্ছে।

### আন্তর্জাতিক ব্যবসা

এসিআই কনজিউমার ব্র্যান্ডের আন্তর্জাতিক ব্যবসা গত বছরের তুলনায় ৬% বৃদ্ধির সাথে বছর শেষ করেছে। এই ইউনিটে কোলগেট এবং পালমোলিভের মতো বিশ্বখ্যাত ব্র্যান্ড রয়েছে। কোলগেট ব্র্যান্ড ওরাল কেয়ার বিভাগে অন্যতম গুরুত্বপূর্ণ নিয়ামক হিসাবে বাজারে একটি শক্তিশালী উপস্থিতি নিশ্চিত করে চলেছে। এই পোর্টফোলিওটি বিপণনে ৭৭% প্রবৃদ্ধি অর্জন করেছে।

### হাইজিন

কনজিউমার ব্র্যান্ডের হাইজিন বিভাগ গত অর্থবছরের তুলনায় ৫২% বৃদ্ধি পেয়ে ২০২১-২২ অর্থবছর সমাপ্ত করেছে।

বাংলাদেশী ভোক্তাদের পরিবর্তিত জীবনধারা এবং সংক্রামক রোগের সুপ্ত ঝুঁকির কারণে দেশে স্বাস্থ্যবিধি পণ্যের চাহিদা তীব্রভাবে বৃদ্ধি পেয়েছে। ফ্রিডম, স্যাভলন টুইঙ্কেল এবং স্যাভলন রেসপেক্টের মতো সুপরিচিত ব্র্যান্ডের সাথে হাইজিন বিজনেস হাইজিন পণ্যের চাহিদার বড় একটি অংশ পূরণ করতে সফল হয়েছে। হাইজিন ব্যবসা নারী স্বাস্থ্যবিধি, শিশু স্বাস্থ্যবিধি, প্রাণুবয়স্কদের যত্ন এবং প্রতিরক্ষামূলক যত্নের বিভাগগুলির সমন্বয়ে গঠিত।

এসিআই হাইজিন ব্যবসা মানুষের মধ্যে স্বাস্থ্যকর জীবনধারা প্রচারে এবং সুস্থ বাংলাদেশ গড়তে প্রতিশ্রুতিবদ্ধ।

### হোম কেয়ার সলিউশন

কনজিউমার ব্র্যান্ডের হোম কেয়ার সলিউশন ইউনিট গত অর্থবছরের তুলনায় ২০২১-২২ অর্থবছরে ১৩% প্রবৃদ্ধি অর্জন করেছে। বহুবিধ ভালু চেইন এবং সিস্টেম অটোমেশনের মধ্য দিয়ে ব্যবসায়িক পরিকল্পনা বাস্তবায়নের মাধ্যমে এই প্রবৃদ্ধি অর্জিত হয়েছে।

এসিআই Aerosol দেশে সর্বাধিক বিক্রিত মশকনিধক এবং হোম কেয়ার সলিউশন পোর্টফোলিওতে সবচেয়ে বড় অবদানকারী।

### ইলেকট্রিক্যাল এবং ইলেকট্রনিক্স

ইলেকট্রিক্যাল ব্যবসায় গত অর্থবছরের তুলনায় ৯% প্রবৃদ্ধি এসেছে। কোভিড মহামারি থেকে সৃষ্ট বিশ্বব্যাপী সরবরাহ চেইন সংকট থেকে পুনরুদ্ধার করে বাজারে পণ্যের প্রাপ্যতা নিশ্চিত করার মাধ্যমে এই প্রবৃদ্ধি সম্ভব হয়েছে।

অন্যদিকে, ইলেকট্রনিক্স ব্যবসা, বছরজুড়ে ধরে অনিয়মিত সরবরাহের কারণে কোভিড-১৯ পরবর্তী সাপ্লাই চেইন ব্যাঘাতের বিরূপ প্রভাবের সম্মুখীন হয়েছে।

বিদ্যুৎ খাতের এবং গ্রামীণ উন্নয়নের মাধ্যমে আগামী বছরগুলিতে উভয় শিল্পই দ্রুত বৃদ্ধি পাবে বলে আশা করা হচ্ছে। ব্র্যান্ড-বিল্ডিং কার্যক্রম এবং উদ্ভাবনী পণ্যের মাধ্যমে এই সেক্টরের প্রবৃদ্ধি থেকে সর্বাধিক লাভ করা হচ্ছে- এই ব্যবসার মূল লক্ষ্য।

### পেইন্টস

পেইন্টস ব্যবসা ২০২১-২২ অর্থবছরে গত অর্থবছরের তুলনায় ৩৪% প্রবৃদ্ধি অর্জন করেছে। ডেকোরোটিভ ক্যাটাগরিতে গত অর্থবছরের তুলনায় ১৭% প্রবৃদ্ধি এ ক্ষেত্রে মূলচালিকা হিসেবে কাজ করেছে।

মহামারি পরবর্তী প্রকল্পের ধীরগতির কারণে পারফরম্যান্স কোটিং বিভাগের স্থবিরতা সত্ত্বেও, ডেকোরোটিভ পেইন্ট নানারকম উদ্যোগ নিয়েছে। গ্রাহকের সম্পৃক্ততা কার্যক্রম এবং ডিস্ট্রিবিউশন মডেল অপ্টিমাইজেশানের মাধ্যমে এটি সফলভাবে ডিস্ট্রিবিউশন লিড টাইম কমিয়েছে যার ফলে গ্রাহক এবং ডিলারের আস্থা উল্লেখযোগ্যভাবে বৃদ্ধি পেয়েছে যা ডেকোরোটিভ পেইন্টের জন্য উল্লেখযোগ্য চাহিদা তৈরি করেছে।

পেইন্টস ব্যবসা উভয় বিভাগে পারফরম্যান্স বৃদ্ধির জন্য বৃহৎ পরিসরে কাজ করছে।

### সল্ট

এসিআই সল্ট ব্যবসা গত বছরের তুলনায় ৫১% বিক্রয় বৃদ্ধির সাথে ২০২১-২২ অর্থবছর সমাপ্ত করেছে। বিস্তৃত বিতরণ ব্যবস্থাসহ উৎপাদন ইউনিটের ক্ষমতা সম্প্রসারণের সাথে, এই ব্যবসায়িক ইউনিটটি গত বছরের তুলনায় সফলভাবে একটি উল্লেখযোগ্য প্রবৃদ্ধি অর্জন করেছে।

সবচেয়ে উন্নত ভ্যাকুয়াম বাস্পীভবন পদ্ধতি সহ সুইজারল্যান্ডের অত্যাধুনিক প্রযুক্তির মাধ্যমে, পিউর সল্ট ১০০% বিশুদ্ধ, স্ফটিক-শুভ্র, সঠিকভাবে আয়োডিনযুক্ত, এবং ঝরঝরে ভোজ্য লবণ নিশ্চিত করে।

এসিআই পিওর সল্টের ক্রমবর্ধমান চাহিদার সাথে ভ্যাকুয়াম লবণ ব্যবহারের সুপ্ত চাহিদা পূরণ করতে সফলভাবে তার সক্ষমতা প্রসারিত করেছে।

সেরা পণ্য এবং বর্ধিত ক্ষমতার পাশাপাশি, এই ইউনিটটি প্রত্যন্ত অঞ্চলে পণ্য বিতরণের মাধ্যমে দেশের প্রতিটি ঘরে ঘরে সর্বোত্তম মানের লবণ পৌঁছানো নিশ্চিত করতে নিরলসভাবে কাজ করেছে।

## ফ্লাওয়ার

এসিআই পিওর ফ্লাওয়ার লিমিটেড ২০২১-২২ অর্থবছরে ৬.৫৭১ মিলিয়ন টাকা বিক্রয় করেছে। কঠিন পরিস্থিতি সত্ত্বেও কার্যকর এবং ধারাবাহিক কার্যক্রম বজায় রেখে এই ব্যবসায়টি গত বছরের তুলনায় ২২% বৃদ্ধি পেয়েছে।

কোভিড-১৯ পরবর্তী অর্থনৈতিক সংকট এবং রাশিয়া-ইউক্রেন যুদ্ধ এবং পরবর্তীকালে গমের দাম বৃদ্ধির কারণে ব্যবসায়টি ব্যাপকভাবে ক্ষতিগ্রস্ত হয়েছিল। যাইহোক, ব্যবসায়টি কৌশলগত সংগ্রহ, দক্ষ উৎপাদন এবং সরবরাহ চেইন ব্যবস্থাপনা, কৌশলগত বিপণন উদ্যোগ এবং অন্যান্য পদক্ষেপের মাধ্যমে সফল হয়েছে।

এসিআই পিওর-এর নিয়মিত পণ্যের পাশাপাশি, এসিআই নিউট্রিটাইফের নতুন স্বাস্থ্যকর পণ্য পরিসর এ বৃদ্ধিতে অবদান রেখেছে। ময়দার পাশাপাশি লাল মসুর ডাল ও হলুদ মটর ক্রমবর্ধমান চাহিদা মিটিয়ে ব্যবসায়টি সম্প্রসারণ করেছে।

এসিআই পিওর ফ্লাওয়ার লিমিটেড কৌশলগত অংশীদারিত্বের মাধ্যমে উৎপাদন ক্ষমতা বাড়াতে থাকবে, বেকিং শিল্পের জন্য নতুন বিভাগ চালু করবে এবং ভবিষ্যতে বড় ব্যবসায়িক বৃদ্ধির জন্য কাঁচামাল মজুদের অবকাঠামো তৈরি করবে।

## এডিবল অয়েলস

সবচেয়ে চ্যালেঞ্জিং বছর পার হওয়া সত্ত্বেও, এসিআই এডিবল অয়েলস লিমিটেড ২০২১-২২ অর্থবছরে ৮১৭ মিলিয়ন টাকা বিক্রয় করেছে যা গত বছরের তুলনায় ৩% হ্রাস পেয়েছে।

কোভিড-১৯ পরবর্তী অর্থনৈতিক বিপর্যয়, আমদানি পণ্যের মজুদ পরিস্থিতি, আন্তর্জাতিক মূল্য বৃদ্ধি, বিনিময় হারে অস্থিরতা এবং খুচরা বাজারে ঘন ঘন দামের তারতম্যের কারণে ব্যবসায়টি নানাবিধ প্রতিকূলতার মুখোমুখি হয়েছে। এসিআই এডিবল অয়েলস সেরা মানের

পণ্য প্রদানের প্রতিশ্রুতি পূরণ করেছে যেমন-এসিআই পিওর সয়াবিন অয়েল এবং এসিআই নিউট্রিটাইফ রাইস ব্রান অয়েল। নতুন সংযোজন - অ্যারোমা সরিষার তেল ধীরে ধীরে একটি প্রিমিয়াম ব্র্যান্ড হিসাবে মনোযোগ আকর্ষণ করেছে। লে ব্যান্ড প্রিমিয়াম সানফ্লাওয়ার অয়েল এবং ওয়েলস অলিভ অয়েল প্রিমিয়াম স্বাস্থ্যকর ভোজ্য তেলের বিকল্প হিসেবে ভোক্তাদের কাছে সমাদৃত হচ্ছে।

এডিবল অয়েল উৎপাদন ক্ষমতা বৃদ্ধি, বিকল্প বিক্রয় চ্যানেলে চালনা এবং ভোক্তাদের চাহিদা চিহ্নিত করে পণ্যের নতুন পরিসর প্রবর্তন করেছে।

## ফুডস

ব্যবসায়টি গত বছরের তুলনায় ৩৩% বৃদ্ধি পেয়েছে এবং একটি টেকসই মুনাফা বজায় রেখে ৪.২২৭ মিলিয়ন টাকা বিক্রয় করেছে। গত বছর কোভিড-১৯ এবং রাশিয়া-ইউক্রেন যুদ্ধের কারণে সৃষ্ট অর্থনৈতিক সংকটে বিশ্বজুড়ে খাদ্য ও পণ্য শিল্প ক্ষতিগ্রস্ত হয়েছিল। বৃদ্ধিদীপ্ত ক্রয়কৌশল, উদ্ভাবনী বিপণন উদ্যোগ এবং সক্রিয় কৌশলগত পদ্ধতির কারণে ব্যবসায়টি তার শক্তিশালী প্রবৃদ্ধি নিশ্চিত করতে সক্ষম হয়েছে।

এসিআই ফুডস গত বছর কেচাপ, নতুন মিশ্র মশলা এবং এক্সক্লুডার ভেরিয়েন্ট চালু করেছে। ব্যবসায়টি বাংলাদেশের ঐতিহ্যবাহী খাবারের প্রচার এবং পুষ্টি সচেতনতা বৃদ্ধির জন্য বেশ কয়েকটি প্রচারণা চালিয়েছে।

## রাইস

এসিআই রাইস গত বছরের তুলনায় ২৭% প্রবৃদ্ধি অর্জন করেছে। বাংলাদেশে প্রাকৃতিক দুর্যোগ ধানের সরবরাহ ও দামকে মারাত্মকভাবে প্রভাবিত করেছে। তা সত্ত্বেও, এসিআই রাইস সময়মত সংগ্রহ, আপসহীন গুণমান এবং ব্র্যান্ডের দৃশ্যমানতা বৃদ্ধির মাধ্যমে শক্তিশালী অবস্থান বজায় রেখেছে।

কৃষকদের সাহায্য করার জন্য তারা "বন্ধন" প্রচারাভিযান চালু করেছে যেখানে কৃষকরা তাদের ধান সরাসরি কারখানায় ন্যায্য মূল্যে বিক্রি করতে সক্ষম হয়েছে। তারা বিভিন্ন অনলাইন এবং ইন-স্টোর প্রচারাভিযানের মাধ্যমে আরও ভালো ব্র্যান্ডের দৃশ্যমানতা নিশ্চিত করেছে। আসন্ন বছরে ব্যবসায়টি তাদের কারখানার সক্ষমতা বাড়াতে এবং স্বাস্থ্য-সচেতন ভোক্তাদের জন্য নতুন গুণমান সংযোজিত চালের বৈচিত্র্য আনতে বন্ধ পরিকর।

## এগ্রিবিজনেসেস ডিভিশন

### ক্রপকেয়ার এন্ড পাবলিক হেলথ

মহামারি এবং ইউক্রেন যুদ্ধের কারণে চ্যালেঞ্জ সত্ত্বেও গত বছরের তুলনায় ক্রপ কেয়ার ব্যবসা ১০% বৃদ্ধি পেয়েছে। পাউডার কীটনাশক পোর্টফোলিওতে উল্লেখযোগ্য প্রবৃদ্ধি ছিল। পাউডার ইনসেক্টিসাইড পোর্টফোলিও উল্লেখযোগ্যভাবে বৃদ্ধি পেয়েছে। কৃষকদের জন্য প্রশিক্ষণ কার্যক্রমের বিস্তৃতকরণ, উপযুক্ত পণ্যের সঠিক অবস্থানে ব্যবহার এবং সমন্বিত ডিজিএ (DGA) কার্যক্রম বেশি ফসল উৎপাদনে সাহায্য করেছে। বিভিন্ন পোর্টফোলিও যেমন সালফার, গ্রানুলার ইনসেক্টিসাইডও উল্লেখযোগ্যভাবে বৃদ্ধি পেয়েছে, যেটা সম্ভব হয়েছে দলগত আন্তরিক প্রচেষ্টার ফলে কৃষকদের কাছে যথাসময়ে সঠিক গুণমান বজায় রেখে পণ্য সরবরাহের মাধ্যমে। অন্যান্য পোর্টফোলিও গুলোও এই শিল্পের প্রবৃদ্ধির তুলনায় ৬-৭% বৃদ্ধি পেয়েছে। ফাংগিসাইড পোর্টফোলিও উল্লেখযোগ্যভাবে বৃদ্ধি পায়নি কারণ গতবছর আলুর মৌসুম বিলম্বিত ছিল এবং আলুর দাম ও রোগ সংক্রমণ কম ছিল।

ফ্লোরা হচ্ছে পরিবেশবান্ধব, শক্তি ও বৃদ্ধিবর্ধক ফুলের উদ্ভিদ। ফ্লোরার ব্যবহার ধানে উচ্চ ফলন নিশ্চিত করেছে। ফ্লোরা গ্রাহকদের মাঝে একটি

শক্তিশালী ব্র্যান্ড ইমেজ তৈরি করেছে ফলশ্রুতিতে এর মার্কেট শেয়ার দ্রুতগতিতে বৃদ্ধি পাচ্ছে। পাশাপাশি প্রচারণা ও প্রদর্শনী কার্যক্রম অব্যাহত রয়েছে।

ক্রপকেয়ার পেস্টিসাইড বিভাগে 'ডায়ারাজ' এবং 'প্রিজম' নামে দুটি অনন্য সমাধান চালু করেছে যা আগামী বছরগুলোতে কৃষির উৎপাদনশীলতা বাড়াতে সাহায্য করবে। বীজ উন্নতকরণকে লক্ষ্য রেখে দেশে নতুন বাজার তৈরিতে কাজ হচ্ছে। বৃহৎ পরিসরে কাজ করার জন্য বিভিন্ন বহুজাতিক প্রতিষ্ঠানের সহযোগিতা নেওয়া হচ্ছে।

## সীড

২০২১-২২ অর্থবছরে এসিআই সীড ব্যবসা ১% প্রবৃদ্ধি অর্জন করেছে এবং ৭% মার্কেট শেয়ার অর্জন করেছে এবং হাইব্রিড চাল ২৫% প্রবৃদ্ধির সাথে ২০% মার্কেট শেয়ার অর্জন করেছে। পোর্টফোলিওতে সবজি ৭% এবং হাইব্রিড ভুট্টা ১৪১% বৃদ্ধি পেয়েছে। বেসরকারীভাবে আলুর বাজারে তৃতীয় স্থান দখল করে পোর্টফোলিওতে ৭% বৃদ্ধি যোগ হয়েছে।



হাইব্রিড রাইস মোট বিক্রির ৫৪% অবদান রেখেছে যার মধ্যে ৩ ধরনের ব্লক বাস্টার রাইস ৪৪% অবদান রেখেছে। অনুকূল শস্যের দাম বাড়ার কারণে হাইব্রিড শস্যের মাধ্যমে এই অর্জনকে পূর্জি করতে পেরেছে। এসিআই লাল আলুর বীজ বাজারে উচ্চতর ব্র্যান্ড হিসাবে স্বীকৃত হয়েছে। বাজারে ১৮% উন্নত জাতের সবজি প্রবৃদ্ধিতে অবদান রেখেছে। উল্লেখযোগ্য কিছু হাইব্রিড সবজিও প্রবৃদ্ধিতে বিশেষ অবদান রেখেছে।

এসিআই রাইস-২, আলু-৭, এবং সবজি-৭ বাজারজাতকরণসহ মোট ১৬টি বীজের জাত বাজারজাত করেছে এবং বিভিন্ন জাতের গম, হাইব্রিড ধান, আলু এবং সবজি ছাড়াও আরো ১৯টি নতুন বীজ বাজারজাতকরণের প্রক্রিয়াধীন রয়েছে। কৃষকদের পছন্দ এবং বিশেষ বৈশিষ্ট্য অনুযায়ী জাতগুলিকে পরবর্তী স্তরে উন্নীত করেছে। রংপুর এবং যশোরে প্রক্রিয়াকরণ, মান নিয়ন্ত্রণ, প্যাকিং এবং বিতরণের জন্য সক্ষমতা বাড়ানো হয়েছে। এই ব্যবসায়ী FAO, World Vision, CARE, Hellen Keller International (HKI), Red Crescent, RDRS ইত্যাদি এনজিও এবং অংশীদারদের সহযোগিতায় তার নেটওয়ার্ক প্রসারিত করেছে। ডিজিটাল মার্কেটিং এর মাধ্যমে কৃষক, ডিলার এবং খুচরা বিক্রেতাদের কাছে এসিআই সীড ব্র্যান্ডের গুরুত্ব বাড়ানো হয়েছে।

### ফার্টলাইজার

এসিআই ফার্টলাইজারে মাটির কন্ডিশনার, মাটির পুষ্টি, ফলিয়ার সার, মৌলিক সার এবং শহুরে, প্রকল্প ও প্রতিষ্ঠানের একটি বৈচিত্র্যময় পোর্টফোলিও রয়েছে। এসিআই ফার্টলাইজার ব্যবসা উল্লেখযোগ্যভাবে বৃদ্ধি পেয়ে ২৯% মার্কেট শেয়ারসহ ৬১% বৃদ্ধি পেয়েছে যেখানে বাজারের বৃদ্ধি ছিল ২০%। মাটির কন্ডিশনার, মাটির পুষ্টি, ফলিয়ার সার, মৌলিক সার এবং শহুরে, প্রকল্প ও প্রতিষ্ঠানগুলি যথাক্রমে ৩২%, ৩২%, ৪৮%, ৮৮% এবং ১২৬% বৃদ্ধি পেয়েছে, যা দেশের সমস্ত বিভাগে অগ্রণী অবস্থান নিশ্চিত করেছে।

সম্প্রতি দেশজুড়ে ফলের বাগান চাষ খুব জনপ্রিয় হচ্ছে। মানসম্পন্ন ফলন নিশ্চিত করতে কৃষকরা নিবিড় পরিচর্যা করছেন। সর্বোচ্চ ফলন নিশ্চিত করতে এসিআই ফার্টলাইজার ফলিয়ার ও হরমোনাল পণ্য সরবরাহ করছে। বর্তমানে, বাজার একক দানার মাধ্যমে একাধিক পুষ্টির ভারসাম্য প্রয়োগের জন্য মিশ্র এবং যৌগিক সারের দিকে সরে যাচ্ছে। এসিআই ফার্টলাইজার ইতিমধ্যেই একক সার বাজারের প্রতিস্থাপন হিসেবে 'রত্ন' মিশ্র সার নিয়ে বাজারে রয়েছে।

এসিআই ফার্টলাইজার বিভিন্ন ডিজিটাল প্ল্যাটফর্মের মাধ্যমে প্রান্তিক ব্যবহারকারী এবং চ্যানেল অংশীদারদের সাথে ডিজিটালভাবে সংযুক্ত। এটি সাশ্রয়ী ই-কমার্স মডেল, একক চ্যানেল মাল্টি স্টোর (এসএমএস) চালু করেছে যা ই-কমার্স সক্ষমতা এবং গ্রাহক পরিষেবাকে উদ্দীপিত করে। অনলাইন স্টোর "ACI Aronno" গ্রামীণ চাষীদের মধ্যে জনপ্রিয়তা পাচ্ছে।

### অ্যানিমাল হেলথ

২০২১-২২ অর্থবছরে, এসিআই অ্যানিমাল হেলথ গত বছরের তুলনায় ৪% বিক্রয় প্রবৃদ্ধি অর্জন করেছে। ভ্যাকসিন, পোল্ট্রি, ক্যাটল, অ্যাকোয়া এবং AN&F পোর্টফোলিও যথাক্রমে -১৩%, ৪%, ৯%, ৩০% এবং ১৪% বৃদ্ধি পেয়েছে। এসিআই হল বাংলাদেশে H9N2 বার্ড ফ্লুর বিরুদ্ধে Cevac New Flu H9K ভ্যাকসিন প্রবর্তনকারী প্রথম কোম্পানি, যা এভিয়ান ইনফ্লুয়েঞ্জা মহামারি মোকাবেলা করতে সাহায্য করেছে এবং কৃষকদের ক্ষতি কমিয়েছে।

'পেট অ্যান্ড বার্ড' - পোষা প্রাণীদের জন্য একটি নতুন পোর্টফোলিও, যা গ্রাহকদের আরও মনোযোগ আকর্ষণ করেছে।

এসিআই অ্যানিমেল হেলথ পুষ্টিপূর্ণ পণ্য, অ্যান্টিবায়োটিক, জীবাণুনাশক, ব্যথানাশক, অ্যান্টিহিস্টামাইন তৈরি করে এবং বিভিন্ন দেশ থেকে ঔষধ এবং ঔষধ বহির্ভূত অন্যান্য পণ্য আমদানি করে। বিশ্বমানের উদ্ভাবনী ঔষধ উৎপাদনের জন্য, এসিআই এনিম্যাল হেলথ কিছু আন্তর্জাতিক সরবরাহকারী যেমন- Ceva Sante Animal, CID Lines International, Livisto, Kum Yang এর সাথে সহযোগীতা হিসেবে কাজ করছে।

পশু স্বাস্থ্য ব্যবসা মোবাইল অ্যাপস, পোষা প্রাণীর জন্য নতুন পণ্য এবং কৃষকদের সংযোগের জন্য বিভিন্ন অ্যাপের মাধ্যমে খামার পরিচালনার জন্য আইওটি ডিভাইস চালু করার প্রত্যাশা করছে।

### জেনেটিক্স

জেনেটিক প্রয়োগের মাধ্যমে বাংলাদেশের দুগ্ধ খামারিদের আয় বৃদ্ধি করাই এর লক্ষ্য। মানসম্পন্ন বীর্ষ প্রয়োগের মাধ্যমে বর্তমান গড় দুগ্ধ উৎপাদন উল্লেখযোগ্যভাবে বৃদ্ধি করা যেতে পারে। ব্যবসায়ী ইতিমধ্যে গাজীপুরের শ্রীপুরে একটি অত্যাধুনিক অ্যানিমেল জেনেটিক্স রিসার্চ অ্যান্ড ডেভেলপমেন্ট সেন্টার প্রতিষ্ঠা করেছে। এসিআই এনিম্যাল জেনেটিক্সের ব্যবস্থাপনা দলে অভিজ্ঞ প্রাণিসম্পদ বিশেষজ্ঞরা কাজ করছে।

২০২০-২১ অর্থবছরে, ACI Animal Genetics গত বছরের তুলনায় ৫৭% বিক্রয় প্রবৃদ্ধি অর্জন করেছে।

বুল স্টেশনের বর্তমান সক্ষমতা হল সুপার মেরিট যাঁড় থেকে প্রতিমাসে ২৬৩,০০০ ডোজ বীর্ষ উৎপাদন করা। মার্কেটে উচ্চ চাহিদার কারণে, ব্যবসায়ী ইতোমধ্যে বিদ্যমান বুল স্টেশনে ৪র্থ শেড তৈরি করেছে এবং অতিরিক্ত ১৭,০০০ ডোজের সক্ষমতা তৈরি করেছে। ব্যবসায়ী মোবাইল অ্যাপসের মাধ্যমে খামার পরিচালনার জন্য IoT ডিভাইস চালু করার প্রত্যাশা করছে। উর্বর ভ্রূণ স্থানান্তর, সেক্সড বীর্ষ, মাদার হার্ড ডেভেলপ, ছাগলের বীর্ষ, মহিষের বীর্ষ, এবং দুধের সক্ষমতা অর্জন করা হচ্ছে, যা সম্ভাবনাময় বাজার সৃষ্টি করছে।

### মোটরস

এসিআই মোটরসের ব্যবসা তিনটি প্রধান এসবিইউতে বিভক্ত করা হয়েছে: ১) খামার যান্ত্রিকীকরণ, ২) ইয়ামাহা, ৩) নির্মাণ সরঞ্জাম, বাণিজ্যিক যানবাহন এবং অন্যান্য। এসিআই মোটরস বাংলাদেশের শীর্ষস্থানীয় খামার যান্ত্রিকীকরণ কোম্পানি এবং এর বিস্তৃত পণ্য ও পরিষেবার সাথে একটি সম্পূর্ণ খামার যান্ত্রিকীকরণ সমাধান প্রদান করে। এর মধ্যে রয়েছে চাষাবাদ, রোপণ, সেচ, ফসল কাটা এবং ফসল-পরবর্তী সংরক্ষণ।

এসিআই মোটরের ফার্ম মেকানাইজেশন ইউনিট গত বছরের তুলনায় ১৭% প্রবৃদ্ধি নিশ্চিত করেছে। এসিআই মোটরসের ট্র্যাক্টর ব্র্যান্ড সোনালিকা চমৎকার পণ্য এবং উচ্চতর পরিষেবা প্রতিশ্রুতির মাধ্যমে ৩৫% মার্কেট শেয়ার নিয়ে বাজার নেতৃত্ব অব্যাহত রেখেছে। এসিআই পাওয়ার টিলার ২০২১-২২ অর্থবছরে উচ্চ এইচপি পাওয়ার টিলার বিভাগেও এগিয়ে ছিল। এ বছর আমন ও বোরো ফসল কাটার মৌসুমে, এসিআই মটরস ফসল কাটার সমস্যা সমাধানে সরকার কর্তৃক প্রদত্ত ৫০% ভতুকিসহ গ্রাহকদের সমস্যা সমাধানে প্রধান ভূমিকা পালন করেছে। এসিআই এগ্রি-মেশিনারী তৈরির কারখানা বর্তমানে থ্রেসার, হ্যাড পাওয়ার টিলার এবং ট্রেলার তৈরি করছে।

বর্তমানে, এসিআই মোটরস ইয়ামাহা মোটরসাইকেলের ৩টি মডেল তৈরি করছে (FZS V2, FZS V3, Ges Saluto)। এসিআই মোটরস বুটুথ কানেক্টিভিটি এবং আপডেট ফিচার সহ ১৫০ সিসি সেগমেন্টে দুটি নতুন প্রিমিয়াম মডেল (R15 V4 Ges FZX) চালু করেছে। ১৫০ সিসি সেগমেন্টে, ইয়ামাহা ২৫% মার্কেট শেয়ার সহ বাজারের শীর্ষস্থানীয় এবং সবচেয়ে প্রিমিয়াম মোটরসাইকেল হিসাবে বিবেচিত। এই ম্যানুফ্যাকচারিং এবং কমপ্লিট নক ডাউন (CKD) সেটআপের মাধ্যমে, ইয়ামাহা মোটরসাইকেল মোটরসাইকেল বাজারে তার বৃদ্ধি অব্যাহত রেখেছে। মোটরসাইকেল শিল্প ২০২১-২২ অর্থবছরে ১২% বৃদ্ধি পেয়েছে, যেখানে ইয়ামাহা মোটরসাইকেল ৮১% বৃদ্ধি পেয়েছে এবং ১১% মার্কেট শেয়ার অর্জন করেছে। ইয়ামাহা রাইডার্স ক্লাবের সাথে যৌথ উদ্যোগে নিরাপত্তা ব্যবস্থা বজায় রাখার জন্য এসিআই মোটরস বিপণন কার্যক্রম এবং সামাজিক সচেতনতামূলক প্রচারণার আয়োজন করেছে। সামাজিক দায়বদ্ধতার অংশ হিসেবে, এসিআই মোটরস তাত্ক্ষণিকভাবে সাড়া দেয় এবং ইয়ামাহা রাইডার্স ক্লাবের সহযোগিতায় ২০২২ সালের জুন মাসে সিলেটের বন্যায় ক্ষতিগ্রস্ত মানুষের পাশে দাঁড়ায়।

কনস্ট্রাকশন ইকুইপমেন্ট ব্যবসায়, এসিআই মোটরস কোবেলকো, কেস, লোভোল, অ্যাজাক্স এবং ইন্ডোপাওয়ারের মতো বিশ্ব-বিখ্যাত নির্মাণ সরঞ্জামের ব্র্যান্ডগুলির সাথে লেনদেন করছে। এসিআই মোটরস দেশের অবকাঠামো উন্নয়নে আরও বড় ভূমিকা রাখতে প্রস্তুত।

এসিআই মোটরস বিশ্বব্যাপী এক নম্বর হালকা বাণিজ্যিক যানবাহন প্রস্তুতকারক, ফোটন ইন্টারন্যাশনালের সাথে বাণিজ্যিক যানবাহন ব্যবসা শুরু করে। সারা দেশে পণ্যের গুণমান এবং মানসম্মত বিক্রয় ও পরিষেবা নেটওয়ার্কের মাধ্যমে, Foton গ্রাহকদের কাছ থেকে একটি ইতিবাচক প্রতিক্রিয়া অর্জন করেছে। যদিও ২০২১-২২ অর্থবছরে বাজারের বৃদ্ধি নেতিবাচক ছিল ৫%, ফোটনের উল্লেখযোগ্য বৃদ্ধি ছিল ৪৪%। ফোটন ইন্টারন্যাশনাল ২১ অক্টোবরে প্যাটফর্ম কোয়ালিটি ম্যানেজমেন্ট অ্যাওয়ার্ড এবং ২২ ফেব্রুয়ারি এসিআই মোটরসকে গোবাল সার্ভিস সিস্টেম কনস্ট্রাকশন মেরিট অ্যাওয়ার্ড এবং গোবাল এক্সেলেন্ট ব্র্যান্ড কমিউনিকেশন অ্যাওয়ার্ড প্রদান করে।

## এথোলিংক

২০২১-২২ অর্থবছরে ব্যবসাটি গত বছরের তুলনায় ৭৩% প্রবৃদ্ধি অর্জন করেছে। ব্যবসাটি ১,৭৪৬ মেট্রিক টন কাঁচা ও চিংড়ি প্রক্রিয়াজাত ৯৬টি কনটেইনারে রপ্তানি করেছে। ব্যাক টাইগার অফ সিজন বিবেচনা করে ব্যবসাটি পণ্যের লাইনে বৈচিত্র্য এনেছে এবং বিকল্প প্রজাতি যেমন, ক্যাট টাইগার, ব্রাউন, চাকা হোয়াইট, ওশিয়ান টাইগার এবং স্ক্যাম্পি রপ্তানি করেছে। অক্টোবর ২০১৯-এ, এসিআই এথোলিংক রপ্তানিতে পা দেয় এবং জার্মানি, ফ্রান্স, বেলজিয়াম, নেদারল্যান্ডস, ডেনমার্ক, যুক্তরাজ্য, জাপান এবং অন্যান্য অনেক দেশের বড় আন্তর্জাতিক ক্রেতাদের দৃষ্টি আকর্ষণ করে। এসব দেশের বেশ কয়েকজন ক্রেতা সাতক্ষীরার এসিআই এথোলিংক চিংড়ি প্রক্রিয়াকরণ প্ল্যান্ট পরিদর্শন করেন এবং কারখানার অবস্থানের ভূয়সী প্রশংসা করেন। ACI Agrolink HACCP, GMP এবং BRC সার্টিফিকেশন যোগ করার জন্য Aqua Culture Steward Council (ASC) এবং AMFORI-BSCI সার্টিফিকেশন পেয়েছে। বন্দরে যানজট এবং

চলাচলে সীমাবদ্ধতার কারণে উচ্চ মালবাহী খরচ এবং কাঁচামাল ও প্যাকেজিং সামগ্রীর মূল্যবৃদ্ধি রপ্তানিকে বাধাগ্রস্ত করেছে। অধিকন্তু, রাশিয়া-ইউক্রেন যুদ্ধ ব্যবসার জন্য একটি সম্ভাব্য হুমকি বহন করে। যেহেতু বেশিরভাগ ক্রেতাই ইউরোপীয়, যুদ্ধের পরে মন্দা মানুষের খাদ্যাভ্যাস পরিবর্তন করতে পারে যার ফলে ব্যবসার উল্লেখযোগ্য বিক্রয়ক্ষতি হতে পারে।

## প্রিমিয়াফ্লেক্স প্লাস্টিকস

প্রিমিয়াফ্লেক্স একটি B2B কোম্পানি যা উচ্চ-মানের কাঁচামাল ব্যবহার এবং নতুন পণ্যের ক্রমাগত বিকাশের মাধ্যমে গ্রাহকের আনুগত্য অর্জনকে অগ্রাধিকার দেয়। এখানে উচ্চতর গুণগতমান নিয়ন্ত্রণ প্রক্রিয়া রয়েছে। কোম্পানিটি একচেটিয়া এবং বিশেষ সুবিধাপ্রাপ্ত ক্লায়েন্টদের জন্য একটি বিশেষ বাজার তৈরি করতে এই সুবিধাটি ব্যবহার করতে চায়। কোম্পানিটি জনবলের দক্ষতা এবং মুনাফা বৃদ্ধির লক্ষ্যে বহুজাতিক ও স্বনামধন্য প্রতিষ্ঠানের সাথে কাজ করেছে। প্রিমিয়াফ্লেক্স ২০২১-২২ অর্থবছরে ২১% প্রবৃদ্ধি পেয়েছে।

প্রিমিয়াফ্লেক্স প্লাস্টিকস শুধুমাত্র নমনীয় প্যাকেজিং পণ্যের উৎপাদন এবং বিতরণের উপর দৃষ্টি নিবদ্ধ করে। ইতোমধ্যে প্রতিষ্ঠিত নমনীয় প্যাকেজিং পণ্য লাইনের পাশাপাশি, এটির একটি বৈচিত্র্যময় পোর্টফোলিও রয়েছে যাতে ল্যামিটিউব এবং লেবেল স্টিকার রয়েছে। উপরন্তু, ল্যামিটিউব এবং লেবেল স্টিকারের জন্য নতুন অতিরিক্ত মেশিনারী আসন্ন বছরগুলিতে এই পোর্টফোলিওর ব্যবহার ক্ষমতা বাড়াবে।

গ্রাহক সন্তুষ্টি এবং ক্রমাগত সেবা-সমাধানে অগ্রাধিকার দেয়া হচ্ছে। অসাধারণ মাননিয়ন্ত্রণ ব্যবস্থাকে কাজে লাগিয়ে মানসচেতন ভোক্তার জন্যে একটি প্রিমিয়াম বাজার তৈরি এর লক্ষ্য। যার মাধ্যমে প্রিমিয়াফ্লেক্স নমনীয় প্যাকেজিং শিল্পে কৌশলগত নেতৃত্ব দিতে সক্ষম হবে।

## প্রিমিও প্লাস্টিকস

২০১৮ সালে এসিআই প্রিমিও প্লাস্টিকস এর যাত্রা শুরু। প্রিমিও প্লাস্টিকস এর মধ্যে গৃহস্থালি, আসবাবপত্র এবং খেলনাসহ অন্যান্য পণ্য রয়েছে। প্রিমিও প্লাস্টিকস গত বছরের তুলনায় ৬% মার্কেট দখল করেছে এবং ১০% বৃদ্ধি পেয়েছে। বাজারে অবস্থান গ্রহণ ও নতুন পণ্য নিয়ে আসার মাধ্যমে ব্যবসা প্রসারিত করেছে। প্লাস্টিক খেলনায় এবং আসবাবপত্রে যথাক্রমে ১৬% এবং ১৩% প্রবৃদ্ধি পেয়েছে। মহামারি পরবর্তী অবস্থায় ডলারের বিনিময় হার ক্রমবর্ধমানহারে বৃদ্ধি পাওয়ায় আন্তর্জাতিক বাজারে কাঁচামালের দাম খুবই অস্থির ছিল যা অর্থনীতিতে ব্যাপক প্রভাব ফেলেছে।

সমস্ত চ্যালেঞ্জ মোকাবেলা করে ব্যবসাকে সম্প্রসারিত করার জন্য বান্ধ সেলসসহ নানা উদ্যোগ গ্রহণ করা হয়েছে। ১১% প্রবৃদ্ধিসহ নতুন ২০টি প্রতিষ্ঠানের সাথে চুক্তি করা হয়েছে। এছাড়াও ব্যবসার রাজস্ব বৃদ্ধিতে ভারত ও ভুটানে পণ্য রপ্তানি শুরু করেছে।

তদুপরি, পরিবর্তিত জীবনধারা এবং সক্ষমতার কারণে প্রিমিয়াম প্লাস্টিকের পণ্য এবং খেলনার চাহিদা বেড়েছে। ব্যবসাটি পরিবর্তনশীল বাজারের সাথে তাল মেলাতে পণ্য, সক্ষমতা, জনবল এবং ব্র্যান্ডের মান উন্নয়নে দৃঢ় প্রতিজ্ঞ।



## রিটেইল চেইন ডিভিশন

এসিআই লজিস্টিকস ধারাবাহিক প্রবৃদ্ধিতে রিটেইলইল শিল্পে নেতৃত্বস্থানীয় অবস্থান বজায় রেখেছে। বর্তমানে ২৫৬টি আউটলেটের মাধ্যমে সেবা প্রদান করছে। এসিআই লজিস্টিকস রিটেইলইল শিল্পে তার নেতৃত্বের অবস্থানকে আরও শক্তিশালী করতে সক্ষম হয়েছে। ৫০টিরও বেশি নতুন এক্সপ্রেস আউটলেট খোলার মাধ্যমে স্বপ্ন ঢাকার বাইরে তার পদচিহ্ন প্রসারিত করে চলেছে। ৪০টি জেলায় পরিষেবা দিচ্ছে। এটি বাজারের নেতৃত্বকে শক্তিশালী করতে ও অবস্থান বজায় রাখতে সক্ষম হয়েছে এবং আধুনিক বাণিজ্য শিল্পের ৫০% এর বেশি বাজার শেয়ার উপভোগ করছে। প্রতিদিন ৬০,০০০ এরও অধিক গ্রাহককে পরিষেবা প্রদানের মাধ্যমে ইতোমধ্যে একটি গৃহস্থালী ব্র্যান্ড এবং একটি সুপার ব্র্যান্ড হিসাবে নিজেকে প্রতিষ্ঠিত করার পাশাপাশি স্বপ্ন দেশের শীর্ষ ১০টি ব্র্যান্ডের অন্যতম অবস্থান অর্জন করেছে।

মহামারি চলাকালীন সময়ে খাদ্য নিরাপত্তাজনিত সচেতনতা বৃদ্ধি পায় এবং লোকজন খাদ্য এবং বাজার সম্পর্কে উদ্বিগ্ন হয়ে ওঠে। স্বপ্ন দক্ষিণ-পূর্ব এশিয়ার প্রথম রিটেইলইল বিক্রেতা হিসেবে Global G.A.P সার্টিফিকেশন পেয়েছে। ৭ টি প্রত্যয়িত ফসল এবং ৫০ জন কৃষক যশোরে ২টি সাইটসহ ৯.৫ হেক্টর এলাকা জুড়ে চাষ করছে। ব্যাকওয়ার্ড লিঙ্কেজ উন্নত করার জন্য, এসিআই লজিস্টিকস কন্ট্রোল ফার্মিং-এ উদ্যোগী হয় এবং মুরগির সফল কন্ট্রোল ফার্মিং পাইলটিং করার পর, এটি এখন স্কেল আপ পর্যায়ে রয়েছে। স্বপ্ন মানোন্নয়নের মাধ্যমে সারাদেশে উৎপাদক এবং কৃষকদের সাথে ঘনিষ্ঠভাবে কাজ চালিয়ে যাচ্ছে। এটি

ফসলের গুণগত মান উন্নত করার জন্য কৃষকদের সাথে ঘনিষ্ঠভাবে কাজ করছে এবং SDC-এর মাধ্যমে ১০০০ এর বেশি কৃষকের সাথে সংযুক্ত রয়েছে যা USAID এর ফিড দ্য ফিউচার প্রোগ্রামের আওতাধীন।

স্বপ্ন তার বিস্তৃত সম্ভার বিশ্ব জুড়ে প্রসারিত করেছে। স্বপ্ন এক্সপোর্ট, একটি নতুন উদ্যোগ, যা এশিয়া, মধ্যপ্রাচ্য এবং ইউরোপের গন্তব্যে তাজা সবজি, ফল, মশলা এবং অনেক প্যাকেটজাত খাদ্য সামগ্রী রপ্তানি করছে। এখন পর্যন্ত হংকং, দুবাই এবং সুইডেনে মোট ৭ টি চালান সফলভাবে পাঠানো হয়েছে।

গত অর্ধবছরে, মহামারি চলাকালীন সময় অন্যান্য ইকমার্স অংশীদারদের মাধ্যমে স্বপ্ন অধিক বিক্রয়ে সমর্থ হয়েছে। যাহোক, মানুষের দৈনন্দিন জীবনে COVID-19 এর প্রভাব হ্রাস পাওয়ার পাশাপাশি এই ব্যবসায়ের অংশীদারদের অনুপস্থিতি সত্ত্বেও, স্বপ্ন ব্যবসা সম্প্রসারণের ধারা অব্যাহত রেখেছে। বিশেষ করে অতিরিক্ত ৫০টি ফ্র্যাঞ্চাইজি এবং ৫টি নিজস্ব স্টোর বাড়ানোর মাধ্যমে একটি সফল বছর শেষ করেছে।

বাংলাদেশ ব্র্যান্ড ফোরাম হতে স্বপ্ন পরপর ৩য় বারের মত ১ নম্বর সুপারস্টোর ব্র্যান্ড এবং সামগ্রিকভাবে ৮ নম্বর ব্র্যান্ড ২০২১ পুরস্কার পেয়েছে। লক্ষ লক্ষ গ্রাহকের মন জয় করার পাশাপাশি নিরাপদ এবং খাঁটি পণ্যের গন্তব্য হিসাবে নিজের অবস্থান নিশ্চিত করার মাধ্যমে স্বপ্ন এই কৃতিত্ব ও স্বীকৃতি অর্জন করেছে।

## জয়েন্ট ভেঞ্চার ও এসোসিয়েট

### এসিআই গোদরেজ এগ্রোভেট প্রাইভেট লিমিটেড

এসিআই গোদরেজ অগ্রোভেট প্রাইভেট লিমিটেড (এসিআই-জিএপিএল) হল এডভান্সড কেমিক্যাল ইন্ডাস্ট্রিজ লিমিটেড, বাংলাদেশ এবং গোদরেজ অগ্রোভেট লিমিটেড, ভারতের একটি সমঅংশীদারী যৌথ উদ্যোগ। এসিআই গোদরেজ বিভিন্ন অধরনের পশুখাদ্য (পোল্ট্রি, অ্যাকুয়া এবং ক্যাটল ফিড) তৈরি এবং বিক্রির পাশাপাশি একদিন বয়সী মুরগীর বাচ্চা উৎপাদন করে। এর উদ্ভাবনী পণ্যগুলি "নাদির গোদরেজ সেন্টার ফর অ্যানিমাল রিসার্চ অ্যান্ড ডেভেলপমেন্ট"-এ বিকশিত হয়। টেকসই পদ্ধতিতে হাঁস-মুরগি, মৎস্য ও গবাদি পশু চাষের ক্ষেত্রে উন্নত গবাদি পশুর জাত উদ্ভাবনের জন্য অনেক বৈজ্ঞানিক ফিল্ড ট্রায়ালের মাধ্যমে পরীক্ষা করা হয়।

এ অর্ধবছরে কোম্পানির বিক্রয় ৩১% বৃদ্ধি পেয়েছে। এটি বাংলাদেশের ২য় বৃহত্তম ফিড বিক্রয়কারী কোম্পানি। কোম্পানিটি নারায়ণগঞ্জে ৯০,০০০ মেট্রিক টন উৎপাদন ক্ষমতা সম্পন্ন একটি দীর্ঘ ফিড মিল লীজ নিয়েছে। ব্যবসাটি সিরাজগঞ্জ ফিড মিল-এ গবাদি পশুর খাদ্যের জন্য "রিভার প্রজেক্ট" নামে একটি গবেষণা কেন্দ্র স্থাপন করছে, যা খরচ কমাতে এবং দুধের ফলন বাড়াতে সাহায্য করবে।

### টেটলি এসিআই (বাংলাদেশ) লিমিটেড

টেটলি এসিআই (বাংলাদেশ) লিমিটেড কোভিড-১৯ এর কারণে বিক্রিতে মস্তুর পরিস্থিতির সম্মুখীন হয়েছে। যদিও সার্ভিস ব্র্যান্ড 'সুলভ' HTS সেগমেন্টের প্রান্তিক ভোক্তাদের জন্য চালু করা হয়েছিল, যা দামের সংবেদনশীলতার কারণে অন্যান্য বিভাগের তুলনায় ভালো করতে সক্ষম হয়েছে। কাঁচামালের মূল্যবৃদ্ধি এবং ভোক্তাদের মূল্য সংবেদনশীলতার কারণে গত বছরের তুলনায় প্রবৃদ্ধি ১৯% হ্রাস পেয়েছে।

ব্যবসায় স্থিতিশীলতা আনতে ও কাম্য ব্যবসা নিশ্চিত করতে A&P খরচে উল্লেখযোগ্য নিয়ন্ত্রণ আনা হয়েছে। লোকসান কমাতে অন্যান্য খরচও নিয়ন্ত্রণ করা হয়েছে।

আসন্ন বছরগুলিতে ভালো SKU ব্যবস্থাপনা এবং সংগ্রহে উচ্চ দক্ষতার মাধ্যমে ভালো ফলাফল আশা করা যাচ্ছে।

### এশিয়ান কনজুমার কেয়ার প্রাইভেট লিমিটেড

কোম্পানিটি ডাবর ইন্টারন্যাশনাল লিমিটেড এবং এডভান্সড কেমিক্যাল ইন্ডাস্ট্রিজ লিমিটেডের যৌথ উদ্যোগ। কোম্পানিটি ২৬% বৃদ্ধির সাথে ২০২১-২২ আর্থিক বছর সমাপ্ত করেছে। মহামারি চলাকালীন মধু, চুলের যত্ন এবং স্বাস্থ্যবিধি বিভাগের প্রবৃদ্ধি অর্জনে মূল চালিকাশক্তি হিসেবে কাজ করেছে। কোভিড-১৯ সংকটের সময় শক্তিশালী ভ্যালু চেইন নেটওয়ার্ক নিশ্চিত করা, টেকসই বিক্রয়, বিতরণ এবং পণ্য উদ্ভাবন ছিল প্রধান ফোকাস ক্ষেত্র যা কোম্পানিকে হ্যান্ড স্যানিটাইজার এবং হ্যান্ডওয়াশ চালু করতে উদ্বুদ্ধ করেছে।

### এসিআই কো-রো বাংলাদেশ লিমিটেড

এসিআই কো-রো হল বাংলাদেশী এসিআই এবং ডেনিশ ফুট জুস জায়ান্ট কোরো এ/এস এর মধ্যে একটি যৌথ উদ্যোগ। এটি কোভিড-১৯ এর কারণে ক্ষতির সম্মুখীন হয়েছে। তবে কারখানা নির্মাণ, যন্ত্রপাতি বসানো, গ্যাস ও বিদ্যুৎ সংযোগ সম্পন্ন হয়েছে। বর্তমানে কমিশনিং হচ্ছে এবং ২০২২ সালের শেষের দিকে বাণিজ্যিক উৎপাদন শুরু করার পরিকল্পনা করা হয়েছে। ২০২২ সালের গ্রীষ্মে সানকুইক কনসেনট্রেট বাজারজাত করা হবে।



## আর্থিক ফলাফল - এসিআই লিমিটেড

৩০শ জুন ২০২২ তারিখে সমাপ্ত অর্থ বছরে এসিআই লিমিটেডের মোট বিক্রয় ছিল ২৮,৪২৭ মিলিয়ন টাকা যা পূর্ববর্তী অর্থ বছরে ২৫,৭৩০ মিলিয়ন টাকা ছিল। চলতি বছরে গ্রন্থ মুনাফার হার হয়েছে ৪১.৩৮% যা পূর্ববর্তী অর্থ বছরে ৪৪.২০% ছিল। আন্তর্জাতিক বাজারে পণ্যের মূল্য বেড়ে যাওয়ায় এবং স্থানীয় মদ্য বিপরীতে ইউএস ডলার শক্তিশালী হওয়ায় পণ্যের ব্যয় বেড়েছে যা গ্রন্থ মুনাফার হারকে প্রভাবিত করেছে। এছাড়া তুলনামূলক নিম্ন মার্জিন সম্পন্ন পণ্যের আনুপাতিক হারে অধিক বিক্রয়ের কারণেও চলতি বছরে গ্রন্থ মুনাফার হার কিছুটা প্রভাবিত হয়েছে। চলতি বছরে পরিচালন মুনাফা ছিল ৩,৪৩৬ মিলিয়ন টাকা এবং কর পরবর্তী মুনাফা ছিল ২,২৩৮ মিলিয়ন টাকা যার ফলে শেয়ার প্রতি আয় (ইপিএস) হয়েছে ৩০.৮৩ টাকা।

### এক নজরে মুখ্য পরিচালনগত ও আর্থিক তথ্য

২০২১-২২ অর্থ বছর ও পূর্ববর্তী পাঁচ বছরের মুখ্য পরিচালনগত ও আর্থিক তথ্যাদি নিম্নে উপস্থাপন করা হলো:

অনুপাত এবং শতাংশ ব্যতিত অন্যান্য সংখ্যা মিলিয়ন টাকায়

বিবরণ	জুলাই ২০২১ - জুন ২০২২	জুলাই ২০২০- জুন ২০২১	জুলাই ২০১৯ - জুন ২০২০	জুলাই ২০১৮ - জুন ২০১৯	জুলাই ২০১৭ - জুন ২০১৮	জুলাই ২০১৬- জুন ২০১৭
নীট টার্নওভার	২৮,৪২৭	২৫,৭৩০	২৩,২০২	২১,৭৯৬	২১,৩৮৭	১৮,৩০৬
গ্রন্থ মুনাফা	১১,৭৬৩	১১,৩৭২	১০,৭০৫	৯,৮৮৬	৯,২৪২	৮,১৯৬
কর পূর্ববর্তী মুনাফা	২,৯৪৮	৩,০৮৭	২,৩৪৭	৯০০	১,৬৫৮	১,৬৭৪
কর পরবর্তী মুনাফা	২,২৩৮	২,২৮৮	১,৭১৯	৫৩১	১,৩১৭	১,২৪৪
শেয়ার প্রতি আয় (টাকা)	৩০.৮৩	৩১.৫২	২৭.২৪	৯.২৬	২৬.৪১	২৫.৮০
ইস্যুকৃত ও পরিশোধিত মূলধন	৭২৬	৬৩১	৫৭৪	৪৯৯	৪৮২	৪৩৮
শেয়ার মালিকদের ইকুইটি	২০,৬৬৯	১৮,৮৯৩	১৫,৪২১	১৪,৩২২	১৪,২৫৬	১২,৯৯২
শেয়ার প্রতি নীট সম্পদ (টাকা)	২৮৪.৭৯	২৬০.৩২	২৪৪.৩৫	২৪৯.৬৪	২৪৮.৪৮	২৬৯.৫৪
শেয়ার প্রতি নীট অপারেটিং ক্যাশ ফ্লো (NOCFPS)	২৫.৭৯	১৭.৭৮	৭১.১৮	২৫.৪৪	০.২৭	(১৭.৭৫)
কর্মচারীর সংখ্যা	১০,২৩৩	৯,৩৮০	৮,৩৬৪	৯,১৪৭	৯,০৫৩	৮,৩৬৪
জাতীয় কোষাগারে মোট অবদান	৫,০৮৭	৪,৮২৯	৪,৩১৮	৩,৭৭০	৩,৬২৫	৩,৩০২

**মুনাফা বন্টনঃ** কোম্পানির আর্থিক ফলাফল ও ফ্রি রিজার্ভ বিবেচনা করে এবং ধারাবাহিক লভ্যাংশ নীতির সাথে সঙ্গতি রেখে পরিচালকগণ নীট মুনাফার নিম্নরূপ বন্টন সুপারিশ করেছেন:

বিবরণ	২০২১-২০২২	২০২০-২০২১
অবন্টিত মুনাফা	১২,১৮৮,৭৭২,৮৫০	১০,৪১৬,৯৬৯,৭০৬
যোগ্য কর পরবর্তী মুনাফা	২,২৩৭,৮৬২,৬২৯	২,২৮৭,৭৮৩,১৩৯
যোগ্য অন্যান্য কম্প্রহেন্সিভ আয়	-	(১১,০৯৮,০০০)
সর্বমোট বন্টনযোগ্য মুনাফা	১৪,৪২৬,৬৩৫,৪৭৯	১২,৬৯৩,৬৫৫,৮৪৫
<b>মুনাফা বন্টন:</b>		
অন্তর্বর্তীকালীন লভ্যাংশ:		
নগদ লভ্যাংশ	-	-
প্রস্তাবিত চূড়ান্ত লভ্যাংশ:		
নগদ লভ্যাংশ	৩৬২,৮৮৩,৯৩৫	৪১০,২১৬,৬২৫
স্টক লভ্যাংশ	৩৬,২৮৮,৩৯০	৯৪,৬৬৫,৩৭০
বিয়োগ্য সর্বমোট লভ্যাংশ	৩৯৯,১৭২,৩২৫	৫০৪,৮৮১,৯৯৫
অবন্টিত মুনাফার জের স্থিতি	১৪,০২৭,৪৬৩,১৫৪	১২,১৮৮,৭৭২,৮৫০

পরিচালকগণ আত্মবিশ্বাসী যে অবন্টিত মুনাফার জের স্থিতিকে ভবিষ্যতে বিনিয়োগ করে কোম্পানি আগামী বছরগুলিতে বিচক্ষণ লভ্যাংশ নীতি বজায় রাখতে সক্ষম হবে।

### লভ্যাংশ

পরিচালনা পর্ষদ ৩০ জুন ২০২২ তারিখে সমাপ্ত অর্থ বছরের জন্য নগদ লভ্যাংশ @ ৫০% অর্থাৎ শেয়ার প্রতি ৫.০ টাকা এবং ৫% স্টক লভ্যাংশের সুপারিশ করেছেন। যে সমস্ত শেয়ার মালিকদের নাম কোম্পানির সদস্যদের শেয়ার রেজিস্টারে বা CDBL-এর ডিপোজিটরি তালিকায় রেকর্ড তারিখে (যা বৃহস্পতিবার, ১৭ নভেম্বর ২০২২) থাকবে তাদের জন্য এই লভ্যাংশ প্রযোজ্য হবে। আলোচ্য অর্থ বছরে কোনও অন্তর্বর্তী লভ্যাংশ ঘোষণা করা হয়নি।

### জাতীয় কোষাগারে অবদান

৩০ জুন ২০২২ তারিখে সমাপ্ত অর্থ বছরে, কোম্পানি কর্পোরেট ট্যাক্স, শুল্ক এবং মূল্য সংযোজন কর (ভ্যাট) খাতে জাতীয় কোষাগারে ৫,০৮৭ মিলিয়ন টাকা অবদান রেখেছে। এটি ৩০ জুন ২০২২ তারিখে সমাপ্ত অর্থ বছরের জন্য কোম্পানির নিট বিক্রয় আয়ের ১৭.৯০ শতাংশের সমতুল্য।

### বিক্রিত পণ্যের ব্যয় ও মুনাফার হার

৩০ জুন ২০২২ তারিখে সমাপ্ত অর্থ বছরে বিক্রিত পণ্যের ব্যয় ছিল ১৬,৬৬৪ মিলিয়ন টাকা যা পূর্ববর্তী বছরে ১৪,৩৫৮ মিলিয়ন টাকা ছিল। সামগ্রিকভাবে, কোম্পানি ৩০ জুন ২০২২ তারিখে সমাপ্ত অর্থ বছরে ৪১.৩৮% (টাকা ১১,৭৬৩ মিলিয়ন) গ্রন্থ প্রফিট মার্জিন করতে সক্ষম হয়েছে যা আগের বছরে ছিল ৪৪.২০% (টাকা ১১,৩৭২ মিলিয়ন)। আন্তর্জাতিক বাজারে পণ্যের মূল্য বেড়ে যাওয়া, স্থানীয় মদ্য বিপরীতে ইউএস ডলার শক্তিশালী হওয়া, এবং তুলনামূলক নিম্ন মার্জিন সম্পন্ন পণ্যের আনুপাতিক হারে অধিক বিক্রয়ের কারণে চলতি বছরে গ্রন্থ মুনাফার কিছুটা প্রভাবিত হয়েছে। ফলে, আলোচ্য অর্থ বছরে কর পরবর্তী মুনাফার হার ৭.৮৭% ছিল যা পূর্ববর্তী বছরে ছিল ৮.৮৯%।

### আর্থিক ফলাফল- এসিআই গ্রুপ

৩০ জুন ২০২২ তারিখে সমাপ্ত অর্থ বছরে কনসলিডেটেড বিক্রয় ছিল ৯৬,৫৭২ মিলিয়ন টাকা যা তুলনামূলক পূর্ববর্তী বছরে ৮০,৭৪৮ মিলিয়ন টাকা ছিল। অন্যদিকে, আন্তর্জাতিক বাজারে পণ্যের মূল্য বেড়ে যাওয়া, স্থানীয় মদ্য বিপরীতে ইউএস ডলার শক্তিশালী হওয়া, এবং তুলনামূলক নিম্ন মার্জিন সম্পন্ন পণ্যের আনুপাতিক হারে অধিক বিক্রয়ের কারণে গ্রন্থ মুনাফার হার পূর্ববর্তী বছরের ২৬.৮৯% থেকে কমে চলতি বছরে ২৪.৭০% হয়েছে।

চলতি বছরে কনসলিডেটেড পরিচালন মুনাফা ছিল ৬,৪৩৪ মিলিয়ন টাকা এবং কর পরবর্তী মুনাফায় কোম্পানির ইকুইটি হোল্ডারদের অংশ ছিল ৩৮০ মিলিয়ন টাকা যার ফলে চলতি বছরে শেয়ার প্রতি কনসলিডেট আয় হয়েছে ৫.২৩ টাকা।



## জাতীয় কোষাগারে অবদান

৩০ জুন ২০২২ তারিখে সমাপ্ত অর্থ বছরে, এসিআই গ্রুপ কর্পোরেট ট্যাক্স, শুল্ক এবং মূল্য সংযোজন কর (ভ্যাট) খাতে জাতীয় কোষাগারে ১৪,৮৪৫ মিলিয়ন টাকা অবদান রেখেছে।

## সম্পর্কিত পক্ষের সাথে লেনদেন

সম্পর্কিত পক্ষের সাথে সমস্ত লেনদেন বাণিজ্যিক কারণে এবং "আর্মস লেংথ লেনদেন" এর নীতি মেনে করা হয়। সম্পর্কিত পক্ষের সাথে লেনদেনের বিশদ বিবরণ আর্থিক বিবরণীর নোট-৪৩-এ প্রকাশ করা হয়েছে।

## বার্ষিক আর্থিক বিবরণীতে উল্লেখযোগ্য পার্থক্যসমূহ

সামগ্রিক অর্থনীতিতে প্রতিকূল পরিস্থিতি সত্ত্বেও, গ্রুপ পর্যায়ে, এসিআই উল্লিখিত আর্থিক বছরে পব্ধি অর্জন করেছে যা কনসলিডেটেড লাভ বা ক্ষতি হিসাবে প্রতিফলিত হয়েছে। ২০২১-২২ অর্থবছরে ৯৬,৫৭২ মিলিয়ন টাকার কনসলিডেটেড বিক্রয় এর মাধ্যমে পূর্ববর্তী বছরের ৮০,৭৪৮ মিলিয়ন টাকার বিপরীতে দ্বি-অঙ্কের প্রবৃদ্ধির অর্জিত হয়েছে যা মুনাফার প্রবৃদ্ধিতে অবদান রেখেছে। উল্লিখিত আর্থিক বছরে, আন্তর্জাতিক বাজারে পণ্যের মূল্য বেড়ে যাওয়া, স্থানীয় মুদ্রার বিপরীতে ইউএস ডলার শক্তিশালী হওয়া, এবং তুলনামূলক নিম্ন মার্জিন সম্পন্ন পণ্যের আনুপাতিক হারে অধিক বিক্রয়ের কারণে কনসলিডেটেড গ্রুপ মার্জিন কিছুটা প্রভাবিত হয়েছে। তবে, সামগ্রিকভাবে, কনসলিডেটেড মোট মুনাফার বৃদ্ধি অপারেটিং খরচের বৃদ্ধির তুলনায় বেশি ছিল যা কনসলিডেটেড মুনাফা এবং শেয়ার প্রতি আয়ের বৃদ্ধিতে অবদান রেখেছে। অন্যদিকে, আলোচ্য অর্থ বছরে ক্যাশ কালেকশান ভালো হওয়ায় শেয়ার প্রতি কনসলিডেটেড নেট অপারেটিং ক্যাশ ফ্লো (NOCFPS) বৃদ্ধি পেয়েছে।

## আর্থিক বিবরণীর কনসলিডেশন

এডভান্সড কেমিক্যাল ইন্ডাস্ট্রিজ লিমিটেডের ১৫টি সাবসিডিয়ারী কোম্পানি রয়েছে। কোম্পানী আইন-১৯৯৪, বাংলাদেশ সিকিউরিটিজ এন্ড এক্সচেঞ্জ কমিশন গাইডলাইনস ও বাংলাদেশে প্রবর্তিত ইন্টারন্যাশনাল গ্র্যাকাউন্টিং স্ট্যান্ডার্ডস বা আইএফআরএস অনুসারে সকল সাবসিডিয়ারী কোম্পানীর আর্থিক বিবরণী সমূহ এসিআই লিমিটেড এর আর্থিক বিবরণীর সঙ্গে একত্রিকরণ করা হয়েছে। এছাড়াও সাবসিডিয়ারী কোম্পানীগুলোর নিরীক্ষিত আর্থিক বিবরণী সমূহ নিরীক্ষা প্রতিবেদন ও পরিচালক মন্ডলীর প্রতিবেদনসহ আলাদাভাবে বার্ষিক প্রতিবেদনের নির্ধারিত স্থানে উপস্থাপন করা হয়েছে।

## সেগমেন্ট অনুযায়ী রিপোর্টিং

আর্থিক বিবরণীর নোট-৭ (II) এ সেগমেন্ট অনুযায়ী ফলাফল পর্যালোচনা করা হয়েছে। ব্যবসা সংশ্লিষ্ট ঝুঁকি কোম্পানী নিজ ব্যবসা সংশ্লিষ্ট ঝুঁকি সম্পর্কে সচেতন এবং সেগুলোকে নিয়মানুগ পদ্ধতির মাধ্যমে মোকাবেলায় প্রস্তুত। যদিও ব্যবসা বিভিন্ন ঝুঁকি এবং অনিশ্চয়তার দ্বারা প্রভাবিত হতে পারে যার পূর্ব ধারণা করা কঠিন। আর্থিক বিবরণীর নোট-৩৮ এ আর্থিক ঝুঁকি ব্যবস্থাপনা বর্ণিত হয়েছে।

ভবিষ্যতঃ আগামীতে বৈশ্বিক মহামারির অনিশ্চয়তায় এসিআইকে ব্যবসায়িক কৌশলের ক্ষেত্রে বৈশ্বিক বাস্তবতাকে বিবেচনা নিয়ে এগোতে হবে। অস্বাভাবিক লাভ বা ক্ষতি International Financial Reporting Standards (IFRSs) অনুসারে কোন অস্বাভাবিক লাভ বা ক্ষতি রিপোর্টিং পিরিয়ডে বিদ্যমান নেই।

## পাবলিক ইস্যু তহবিলের ব্যবহার

রিপোর্টিং পিরিয়ডে কোন আইপিও, রাইট ইস্যু বা অন্য কোন ধরনের ক্যাপিটাল ইস্যু নেই। কোম্পানীর আর্থিক ফলাফল ক্রমবর্ধমান যা বার্ষিক আর্থিক বিবরণীতে প্রতিফলিত হয়েছে।

## আর্থিক বিবরণী প্রস্তুতকরণে ও যথার্থ প্রদর্শন

কোম্পানির ব্যবস্থাপনা কর্তৃপক্ষ কর্তৃক প্রস্তুতকৃত আর্থিক বিবরণীতে কোম্পানির স্থিতি, পরিচালন ফলাফল, অর্থ প্রবাহ এবং ইকুইটি পরিবর্তনের একটি সত্য ও স্বচ্ছ চিত্র তুলে ধরা হয়েছে।

## হিসাবের বই রক্ষণাবেক্ষন

কোম্পানির হিসাবের বই কোম্পানী আইন-১৯৯৪ বিধি মোতাবেক রক্ষণাবেক্ষন করা হয়েছে।

## আর্থিক হিসাবনীতি

আর্থিক বিবরণী প্রস্তুতকরণের ক্ষেত্রে যথাযথ হিসাবনীতি ধারাবাহিকভাবে অনুসরণ করা হয়েছে এবং হিসাবের ভিত্তি যুক্তিসঙ্গত ও সঠিক।

## আর্থিক বিবরণী প্রস্তুতকরণে IAS ও IFRS এর প্রভাব

আর্থিক বিবরণী প্রস্তুতকরণের ক্ষেত্রে 'International Accounting Standards (IASs)' ও 'International Financial Reporting Standards (IFRSs)' অনুসরণ করা হয়েছে।

## অভ্যন্তরীণ নিয়ন্ত্রণ

কোম্পানির সার্বিক কার্যক্ষমতা, আর্থিক প্রতিবেদনের নির্ভরযোগ্যতা এবং সুশাসন প্রতিষ্ঠাকে বিবেচনায় রেখে এসিআই এর অভ্যন্তরীণ নীতিমালা প্রণীত হয়েছে। তদনুসারে, কোম্পানীর পরিচালনা পর্ষদের মতে, অভ্যন্তরীণ নিয়ন্ত্রণ ব্যবস্থা কার্যকর এবং তা সঠিকভাবে নিরীক্ষণ করা হয়েছে।

## CEO এবং CFO এর প্রত্যয়নপত্র

বাংলাদেশ সিকিউরিটিজ এন্ড এক্সচেঞ্জ কমিশন এর কর্পোরেট গভর্নেন্স কোড অনুযায়ী Chief Executive Officer (CEO) এবং Chief Financial Officer (CFO) কর্তৃক বোর্ডকে প্রদত্ত প্রত্যয়নপত্র বার্ষিক প্রতিবেদনের Annexure - IV এ অন্তর্ভুক্ত করা হয়েছে।

## পরিচালনগত আলোচনা ও বিশ্লেষণ

কোম্পানির ব্যবস্থাপনা পরিচালক কর্তৃক স্বাক্ষরিত “পরিচালনগত আলোচনা ও বিশ্লেষণ” রিপোর্টের Annexure - III এ অন্তর্ভুক্ত করা হয়েছে, যেখানে কোম্পানির আর্থিক বিবরণী সংশ্লিষ্ট পরিচালনগত বিশদ বিশ্লেষণ, আর্থিক অবস্থা, ফলাফল, ঝুঁকি ও উদ্বেগ, হিসাবনীতি ও অনুমানসহ অন্যান্য বিষয় আলোচিত হয়েছে।

## পরিচালনা পর্ষদ

কোম্পানির পরিচালনা পর্ষদ দুইজন স্বতন্ত্র পরিচালকসহ নয়জন সদস্যের সমন্বয়ে গঠিত। বোর্ডের অধিকাংশ সদস্য অ-নির্বাহী। পরিচালকদের তালিকা এবং বিবরণ এই রিপোর্টের ‘পরিচালক প্রোফাইল’ এ অন্তর্ভুক্ত করা হয়েছে।

## পরিচালক নির্বাচন

কোম্পানির আর্টিক্যালস অব এসোসিয়েশন এর ১২০ অনুচ্ছেদ অনুযায়ী জনাব আনিস উদ্দিন আহমদ খান, জনাব গোলাম মইন উদ্দিন ও জনাব জুনেদ আহমেদ চৌধুরী আসন্ন বার্ষিক সাধারণ সভায় পর্যায়ক্রমিক ভাবে অবসর গ্রহণ করবেন। পুনর্নির্বাচিত পরিচালকদের তালিকা এবং বিবরণ এই রিপোর্টের ‘পরিচালক প্রোফাইল’ এ অন্তর্ভুক্ত করা হয়েছে। আসন্ন ৪৯তম বার্ষিক সাধারণ সভায় উল্লিখিত সকল পরিচালকগণ পুনর্নির্বাচনের যোগ্য হিসেবে বিবেচিত এবং তারা পুনর্নির্বাচনের জন্য আত্ম প্রকাশ করেছেন। তাদের সংক্ষিপ্ত জীবন বৃত্তান্ত ও অন্যান্য তথ্যাদি এই রিপোর্টের ‘পরিচালক প্রোফাইল’ এ অন্তর্ভুক্ত করা হয়েছে।

## স্বতন্ত্র পরিচালক

বাংলাদেশ সিকিউরিটিজ এন্ড এক্সচেঞ্জ কমিশন (বিএসইসি) প্রবর্তিত কর্পোরেট গভর্নেন্স কোড এর কমপ্লায়েন্স অনুযায়ী বর্তমান পরিচালনা পর্ষদে দুইজন স্বতন্ত্র পরিচালক, জনাব কামরান তানভীরুর রহমান এবং জনাব আদিল হোসেনকে অন্তর্ভুক্ত করা হয়েছে। জনাব কামরান তানভীরুর রহমান অডিট কমিটির চেয়ারম্যান হিসেবেও দায়িত্ব পালন করছেন। বিএসইসির নির্দেশনা অনুযায়ী সমাজের সুযোগ্য ব্যক্তিবর্গ সিনিয়র কর্পোরেট লিডার এবং আমলাদের মধ্য থেকে যোগ্য ব্যক্তিবর্গকে স্বতন্ত্র পরিচালক হিসেবে নির্বাচন করা হয়েছে।

## নিম্নেশন ও রেমনারেশন কমিটি

কর্পোরেট গভর্নেন্স কোডের আলোকে কোম্পানির পরিচালনা পর্ষদ তাঁদের ২৪ জানুয়ারী ২০১৯ ইং তারিখে অনুষ্ঠিত সভায় “নিম্নেশন ও রেমনারেশন” কমিটি নামে একটি উপ-কমিটি গঠন করে। কমিটির বর্তমান সদস্যরা হলেন নিম্নরূপ:

- জনাব কামরান তানভীরুর রহমান, স্বতন্ত্র পরিচালক, সভাপতি
- জনাব গোলাম মইন উদ্দিন, পরিচালক, সদস্য
- জনাব জুনেদ আহমেদ চৌধুরীকে পরিচালক, সদস্য

মোহাম্মদ মোস্তাফিজুর রহমান, কোম্পানী সচিব, কমিটির সচিব হিসাবে দায়িত্ব পালন করছেন। মিসেস নাজমা দৌলার মৃত্যুতে শূণ্য পদে জনাব জুনেদ আহমেদ চৌধুরীকে পর্ষদ ১৭ আগস্ট ২০২১ তারিখে সদস্য হিসাবে নিয়োগ প্রদান করে। কমিটির টার্মস অফ রেফারেন্স (টিওআর) ও পলিসি পরিচালনা পর্ষদ কর্তৃক অনুমোদিত হয়েছে। এনআরসি’র (টিওআর) ও পলিসিতে রয়েছে, নির্বাহী পরিচালকদের সম্মানীভাভা নির্ধারণে নীতি প্রণয়ন, পরিচালকদের সম্মানী প্রদানের ব্যাপারে অনুমোদন/সুপারিশ, কোম্পানীর কর্মকর্তাদের পারিশ্রমিক পর্যালোচনা ও অনুমোদন, স্বতন্ত্র পরিচালক ও



পরিচালনা পর্ষদের মূল্যায়নের মানদণ্ড নির্ধারণ, পরিচালক ও সিনিয়র ম্যানেজমেন্টে নিয়োগ পাওয়ার মত ব্যক্তিদের নির্বাচন ও নিয়োগের কিংবা অপসারণের জন্য সুপারিশ করা এবং পরিচালনা পর্ষদ থেকে বিভিন্ন সময়ে যে দায়িত্ব বা ক্ষমতা প্রদান করা হয় তার আলোকে কার্য সম্পাদন করা। ২০২১-২২ ইং অর্থবছরে এনআরসি ১২ আগস্ট ২০২১, ৯ নভেম্বর ২০২১ এবং ২৪ জানুয়ারী ২০২২ তারিখে তিনটি সভা পরিচালনা করে।

### পরিচালনা পর্ষদের সভা এবং উপস্থিতি

২০২১-২২ অর্থবছরে পরিচালনা পর্ষদের মোট ৫টি সভা অনুষ্ঠিত হয়েছে। পরিচালকগণের উপস্থিতি সারাংশ Annexure - I এ দেখানো হয়েছে।

### পরিচালকদের সম্মানী ভাতা

২০২১-২২ অর্থবছরে কোম্পানীর মিটিং এ উপস্থিতি ফি হিসাবে মোট ৩৭,৫০০/- টাকা প্রদান করা হয়েছে। পরিচালকমণ্ডলীর সম্মানী ভাতা আর্থিক বিবরণীর নোট - ৩৩ এবং ৪৩ এ উল্লেখ করা হয়েছে।

### শেয়ার হোল্ডিং প্যাটার্ন

৩০ শে জুন ২০২২ ইং তারিখে কোম্পানীর শেয়ার হোল্ডিং প্যাটার্ন Annexure - II এ দেখানো হয়েছে।

### ক্ষুদ্র বিনিয়োগকারীদের স্বার্থরক্ষা

পরিচালনা পর্ষদ এই মর্মে নিশ্চিত যে, কোম্পানি কর্পোরেট গভার্নেন্স কোড ও তার নিজস্ব আইনানুগ কার্যসীমার মধ্যে পরিচালিত একটি সত্তা এবং কোম্পানির ক্ষুদ্র বিনিয়োগকারীগণ কন্ট্রোলিং শেয়ারহোল্ডারগণের যেকোন প্রত্যক্ষ ও পরোক্ষ ক্ষতিকর কার্যকলাপ থেকে সুরক্ষিত। তদুপরি, যেকোন অনাকাঙ্খিত ঘটনার জন্য যথাযথ প্রতিকারের ব্যবস্থা কোম্পানীতে রয়েছে।

### অডিটরদের নিয়োগ

কোম্পানির বর্তমান অডিটর মেসার্স এ ওহাব এন্ড কোং, চার্টার্ড অ্যাকাউন্ট্যান্টস, তাদের ২০২২ সালের ৩০শে জুন তারিখের সমাপ্ত আর্থিক বছরের নিরীক্ষা সম্পন্ন করার পর আসন্ন বার্ষিক সাধারণ সভায় অবসর গ্রহণ করবেন। বিএসইসির প্রজ্ঞাপন মোতাবেক তারা পুনঃনিয়োগের যোগ্য হিসেবে বিবেচিত। এ ওহাব এন্ড কোং, চার্টার্ড অ্যাকাউন্ট্যান্টস পূর্ববর্তী বছরের ন্যায় ১২,৫০,০০০/- টাকা (মূল্য সংযোজন কর ব্যতিরেকে) সম্মানীর বিনিময়ে ২০২২-২০২৩ অর্থ বছরের নিরীক্ষা কার্যক্রম সম্পন্ন করার লক্ষ্যে নিয়োগ প্রাপ্ত হতে আত্মপ্রকাশ করেছে। এ লক্ষ্যে, কোম্পানির পরিচালনা পর্ষদ শেয়ারহোল্ডারদের নিকট তাদের নিয়োগের জন্য সুপারিশ করেন।

### কর্পোরেট গভার্নেন্স কমপ্লায়েন্স স্ট্যাটাস

এসিআই ভোক্তা সাধারণের জীবনযাত্রার গুণগতমান উন্নয়ন, ভোক্তা অধিকার সংরক্ষণ, উদ্ভাবন, স্বচ্ছতা, জবাবদিহিতা ও ক্রমাগত উন্নতির মধ্য দিয়েই ব্যবসার প্রসার ঘটানোর সম্ভব বলে বিশ্বাস করে। এর রয়েছে দেশের সর্ববৃহৎ একীভূত বহুমাত্রিক ঐতিহ্যসমৃদ্ধ ব্যবসায়িক সংস্কৃতি। জনগণ ধরে এসিআইতে কর্পোরেট গভার্নেন্স এর অনুশীলন বিরাজমান। পরিচালনা পর্ষদ ও ব্যবস্থাপকগণ কোম্পানীতে কর্পোরেট গভার্নেন্স অনুশীলনে সর্বোচ্চ নৈতিকতা ও মান বজায় রাখার মাধ্যমে শেয়ারহোল্ডার ও অংশীদারদের স্বার্থ রক্ষায় প্রতিশ্রুতিবদ্ধ। আমরা অত্যন্ত আনন্দের সাথে আপনাদের এই মর্মে নিশ্চিত করছি যে, কোম্পানী বাংলাদেশ সিকিউরিটিজ এন্ড একচেঞ্জ কমিশন এর নোটিফিকেশন অনুযায়ী সমস্ত প্রয়োজনীয় দিকনির্দেশনা পালন করেছে। এই অনুসারে, ৩০ শে জুন ২০২২ সালের সমাপ্ত অর্থবছরের জন্য মন্তব্যসহ কমপ্লায়েন্স রিপোর্ট কোম্পানীর পরিচালকমণ্ডলীর প্রতিবেদনের Annexure - V এ অন্তর্ভুক্ত করা হয়েছে। এ ছাড়াও কর্পোরেট গভার্নেন্স কোড অনুযায়ী আল-মুক্তাদীর এ্যাসোসিয়েটস, চার্টার্ড সেক্রেটারীজ, কর্তৃক প্রতায়িত কমপ্লায়েন্স সার্টিফিকেট এই প্রতিবেদনের Annexure - VI এ অন্তর্ভুক্ত করা হয়েছে।

পরিচালকমণ্ডলীর পক্ষে

ড. আরিফ দৌলা  
ব্যবস্থাপনা পরিচালক

ঢাকা, ২৬ অক্টোবর ২০২২

### চলমান প্রতিষ্ঠান

পরিচালনা পর্ষদ বিশ্বাস করে যে, এসিআই লিমিটেড একটি চলমান প্রতিষ্ঠান হিসাবে পরিচালিত। তারা পর্যাপ্ত অনুসন্ধান এবং বিশ্লেষণের মাধ্যমে নিশ্চিত হয়েছে যে, সম্পদ এবং পর্যাপ্ত ব্যবসায়িক সুযোগের মাধ্যমে কোম্পানীকে চলমান প্রতিষ্ঠান হিসেবে বিবেচনা করা যায়, যা নিশ্চিতকরণের জন্য পরিচালকগণ আর্থিক হিসাবপত্র বিশ্লেষণ করেছেন। চলমান প্রতিষ্ঠান নীতির আলোকেই কোম্পানীর আর্থিক বিবরণী সমূহ প্রস্তুত করা হয়েছে।

### কর্পোরেট সামাজিক দায়বদ্ধতা (CSR)

এসিআই মনে করে দায়বদ্ধতা ও বাণিজ্যিক স্বার্থের মধ্যে এক ধরনের আন্তঃসম্পর্ক ও পারস্পরিক নির্ভরতা বিরাজমান। তেমনি কোম্পানীর কৌশলগত উদ্দেশ্য এবং সামাজিক দায়বদ্ধতা একে অপরের সাথে অঙ্গাঙ্গিভাবে জড়িত এবং অবিচ্ছিন্ন। এ প্রসঙ্গে কোম্পানীর পরিচালনা পর্ষদ বিশ্বাস করে যে, উন্নত ব্যবসাই টেকসই উন্নয়নের মূলকথা। এই মতাদর্শের ভিত্তিতে সমাজের সাথে আমাদের অংশীদারিত্বের ভিত্তিতে যে সম্পর্ক স্থাপিত হয়েছে তা অর্থনৈতিক ও সামাজিক লক্ষ্য অর্জনে সহায়তা করবে। এভাবেই সামাজিক দায়বদ্ধতা এসিআই গ্রুপের একটি কেন্দ্রীয় কার্যক্রম এবং CSR এর আওতায় গৃহীত সকল প্রজেক্ট প্রোগ্রামসমূহ গ্রুপের ব্যবসায়িক সংশ্লিষ্টতা এবং বাংলাদেশের আর্থ সামাজিকতার সাথে সম্পর্কিত। টেকসই ব্যবসা প্রতিষ্ঠান গড়ে তোলার লক্ষ্যে আমরা সামাজিক দায়বদ্ধতা ও আকাঙ্ক্ষার প্রতি শ্রদ্ধাশীল।

### এসিআই'র মানবসম্পদ

কোম্পানির ভালুগুলো সকলকে স্বচ্ছ এবং জীবনীশক্তিতে সজীব রাখে। স্বচ্ছতা, ন্যায্যতা, গ্রাহক ফোকাস, গুনমান, ক্রমাগত উন্নয়ন এবং উদ্ভাবন হলো সেইসব ভালু যা ঐক্যের অনুভূতি প্রদানের মাধ্যমে আমাদের চেতনাকে জাগ্রত রাখে। কর্মীরা আমাদের সবচেয়ে বড় সম্পদ। বছরজুড়ে আমাদের মানবসম্পদের জ্ঞান ও দক্ষতা বৃদ্ধির লক্ষ্যে নানা প্রশিক্ষণ কার্যক্রম পরিচালিত হয়েছে। শিক্ষণ কার্যক্রম এমনভাবে সাজানো হয়েছে যেন ডিজিটাল রূপান্তরে সহায়ক হয়। বৈচিত্র্যময় ব্যবসা নিশ্চিত করতে সক্ষমতা বাড়ানোর জন্যও অনেক প্রশিক্ষণ কার্যক্রম পরিচালনা করা হয়েছে।

এক্ষণে আমাদের দৃষ্টিভঙ্গি হলো একটি অস্থির এবং অনিশ্চিত পরিবেশের সাথে খাপ খাইয়ে নেয়ার গুরুত্ব অনুধাবনের মাধ্যমে মানবসম্পদের উন্নয়ন।

যদিও অধিকাংশ সভা ডিজিটাল প্যাটার্নে অনুষ্ঠিত হয়েছে, দেখা সাক্ষাত কম হয়েছে, পরিস্থিতি ধীরে ধীরে পূর্বের অবস্থায় ফিরে যাচ্ছে। আমরা একটি নতুন স্বাভাবিক অবস্থার অপেক্ষা আছি। খেলাধুলা এবং উদযাপন অনুষ্ঠান আবার ঘন ঘন হবে। আমাদের মানবসম্পদ উদ্যম, প্রাণশক্তি এবং দক্ষতার সাথে সামষ্টিক চ্যালেঞ্জ মোকাবিলা করতে প্রস্তুত।

### কৃতজ্ঞতা জ্ঞাপন ও স্বীকৃতি

কোম্পানির পরিচালনা পর্ষদ দৃঢ়ভাবে বিশ্বাস করে যে, এসিআই'র রয়েছে পর্যাপ্ত শক্তি, সম্পদ ও প্রতিশ্রুতি যা কোম্পানীকে আরও উচ্চতায় পৌঁছে দিতে পারে। বহুবিধ চ্যালেঞ্জের মুখোমুখি হওয়া সত্ত্বেও কোম্পানীর ব্যবসায়িক ফলাফল পরিচালনা পর্ষদ তথা সকল কর্মীবৃন্দের দৃঢ় মনোবল এবং সংকল্পেরই ফসল। এসিআই'র সকল ব্যবসায়িক সহযোগী, শেয়ার মালিক, সরবরাহকারী, ক্রেতা, ব্যাংক ও মিডিয়া যাদের সহযোগীতা এবং অক্লান্ত পরিশ্রমের ফলে এসিআই আজকের এই পর্যায়ে এসেছে তাদের জন্য পরিচালনা পর্ষদের পক্ষ থেকে রইল আন্তরিক অভিনন্দন।

মানুষের জীবন-মান উন্নয়নে আমাদের লক্ষ্যের প্রতি তাদের এই অব্যাহত মূল্যবান সমর্থন ও সহযোগীতা আমাদের কাছে যথেষ্ট গুরুত্ব বহন করে।

পরিশেষে, এবং অত্যন্ত গুরুত্বের সাথে আমরা পরিচালনা পর্ষদের পক্ষ থেকে ফ্যাক্টরী, ডিপো এবং অফিস সমূহের সকলের অক্লান্ত প্রচেষ্টার প্রতি আমাদের কৃতজ্ঞতা জানাতে চাই। নানাবিধ অনিশ্চয়তা ও প্রতিকূলতার মাঝেও তাদের কঠোর পরিশ্রম ও নিষ্ঠার ফলে এসিআই'কে একটি শক্তিশালী প্রতিষ্ঠান হিসেবে গড়ে তুলেছে যা জনগণের জীবন-মান উন্নয়নে নিরন্তর অবদান রেখে চলেছে।

কামরান তানভীর রহমান  
স্বতন্ত্র পরিচালক

## Annexure - I

### Number of Board Meetings and Attendance of Directors

As per condition no. 1 (5) (xxii) of the Corporate Governance Code 2018 issued by Bangladesh Securities and Exchange Commission, the number of Board Meetings held and the Attendance by each Director during the Financial Year 2021-2022 are as follows:

Name	Position in Board	Meeting Held	Meeting Attended	Remarks
Mr. M. Anis Ud Dowla	Chairman	5	5	-
Ms. Shusmita Anis	Director	5	5	-
Mr. Kamran Tanvirur Rahman	Independent Director	5	5	-
Mr. Adil Husain	Independent Director	5	5	-
Mr. Golam Mainuddin	Director	5	5	-
Mr. Abdul-Muyeed Chowdhury	Director	5	4	-
Mr. Anisuddin Ahmed Khan	Director	5	5	-
Mr. Juned Ahmed Choudhury	Director	5	5	-
Dr. Arif Dowla	Managing Director	5	4	-

## Annexure - II

### Pattern of Shareholding

As per condition no. 1 (5) (xxiii) of the Corporate Governance Code 2018 issued by Bangladesh Securities and Exchange Commission, the pattern of shareholding along with name wise details as on 30 June 2022 are as follows:

Condition no.	Name of Shareholders	Position	No. of Shares held	% of Shares held
11(5) (xxiii) (a)	Parent/Subsidiary/Associated Companies and other related parties:			
	ACI Foundation	N/A	6,608,645	9.11%
1(5) (xxiii) (b)	Directors:			
	Mr. M. Anis Ud Dowla	Chairman	13,472,348	18.56%
	Dr. Arif Dowla	Managing Director	2,614,573	3.60%
	Mrs. Najma Dowla (Expired on 28.7.2021)	Director	2,006,645	2.76%
	ACI Foundation, Represented By	N/A	6,608,645	9.11%
	Ms. Shusmita Anis	Director	903,520	1.24%
	Mr. Abdul-Muyeed Chowdhury	Director	-	-
	Mr. Golam Mainuddin	Director	-	-
	Mr. Anisuddin Ahmed Khan	Director	-	-
	Mr. Juned Ahmed Choudhury	Director	-	-
	Investment Corporation of Bangladesh (ICB)	N/A	5,277,830	7.27%
	Mr. Kamran Tanvirur Rahman	Independent Director	-	-
	Mr. Adil Husain	Independent Director	-	-
	<b>Chief Executive Officer, Chief Financial officer, Company Secretary, Head of Internal Audit &amp; Compliance:</b>			
	Dr. Arif Dowla	Chief Executive Officer	2,614,573	3.60%
	Mr. Pradip Kar Chowdhury	Chief Financial Officer	-	-
	Mr. Mohammad Mostafizur Rahman	Company Secretary	-	-
	Mr. Amitava Saha	Head of Internal Audit & Compliance	-	-
1(5) (xxiii) (c)	<b>Executives (Other than Directors, CEO, CS, CFO and Head of Internal Audit &amp; Compliance):</b>			
1(5) (xxiii) (d)	Shareholders holding 10% or more voting interest in the company:			
	Mr. M. Anis Ud Dowla	Chairman	13,472,348	18.56%





## Annexure-III

### Management Discussion and Analysis

As per condition no. 1 (5) (xxv) of the Corporate Governance Code 2018 issued by Bangladesh Securities and Exchange Commission, the Management's Discussion & Analysis are as follows:

#### Accounting policies and estimation for preparation of financial statements

The Company follows International Financial Reporting Standards (IFRSs) and International Accounting Standards (IASs) along with local regulations applicable for preparation of financial statements. Detail description of accounting policies and estimation used for preparation of the financial statements of the Company are disclosed in the notes 4 and 6 to the financial statements.

#### Changes in accounting policies and estimation

The Company has been following consistent policies and estimation. There are no such changes in accounting policies or estimation which has material impact on financial statements.

#### Comparative analysis of financial performance and financial position as well as cash flows for current financial year with preceding five years

Major areas of financial performances and financial position as well as cash flows for the financial year 2021-22 along with preceding five years are as follows:

Figures in million except ratios and percentage

Particulars	July 2021- June 2022	July 2020- June 2021	July 2019- June 2020	July 2018- June 2019	July 2017- June 2018	July 2016- June 2017
Turnover (net)	28,427	25,730	23,202	21,796	21,387	18,306
Gross profit	11,763	11,372	10,705	9,886	9,242	8,196
Profit before tax	2,948	3,087	2,347	900	1,658	1,674
Profit after tax	2,238	2,288	1,719	531	1,317	1,244
Earnings per share (Taka)	30.83	31.52	27.24	9.26	26.41	25.80
Issued & paid capital	726	631	574	499	482	438
Shareowners' equity	20,669	18,893	15,421	14,322	14,256	12,992
Net asset per share (Taka)	284.79	260.32	244.35	249.64	248.48	269.54
Net Operating Cash Flows Per Share (NOCFPS)	25.79	17.78	71.18	25.44	0.27	(17.75)
Number of employees	10,233	9,380	8,364	9,147	9,053	8,364
Total contribution to National Exchequer	5,087	4,829	4,318	3,770	3,625	3,302

Despite macro-economic challenges, the Company was able to maintain a consistent growth in the top line over the analyzed periods as depicted in the analysis enumerated above. Increased costs due to rising prices in the international market and strengthening of US Dollar against local currency had some impact on the overall profitability of the Company.

#### Comparison of financial performances and financial position as well as cash flows with peer industry scenario

The Company is diversified business conglomerate having several businesses in different sectors. Accordingly, the company has no such peer company to draw a reasonable comparison.

#### Explanation of the financial and economic scenario of the country and the globe

In the backdrop of the COVID-19 pandemic-driven global supply disruptions and amid the ongoing global political instability, businesses across the globe are facing unique set of obstacles and uncertainties. Overall, the global economy is projected to continue to face steep challenges shaped by the lingering effects of some powerful forces like the war in Ukraine, a cost-of-living crisis caused by persistent and broadening inflation pressures in different parts of the world, the slowdown in China, and strengthening of US Dollar against most of the currencies.

After more than two years of pandemic, the war in Ukraine and its global effects on commodity markets, supply chains, inflation, and financial conditions, have steepened the slowdown in global growth. The war has also led to a significant increase in agricultural commodity prices, which is exacerbating food insecurity and extreme poverty in many emerging market and developing economies. According to World Bank Global Economic Prospects published in June 2022, numerous risks could further derail what is now a precarious recovery. Among them is, in particular, the possibility of stubbornly high global inflation accompanied by tepid growth, reminiscent of the stagflation of the 1970s. This could eventually result in a sharp tightening of monetary policy in advanced economies to rein in inflation, lead to surging borrowing costs, and possibly culminate in financial stress in some emerging market and developing economies.

According to IMF Economic Outlook, global growth to be 3.2 percent in 2022 and to slow to 2.7 percent in 2023 with a 25 percent probability that it could fall below 2 percent. Increasing price pressures remain the most immediate threat to current and future prosperity by squeezing real incomes and undermining macroeconomic stability. Central banks around the world are now laser-focused on restoring price stability.

Amid ongoing global instability, Bangladesh has also been affected in numerous aspects like high import prices, increasing inflation, instability in foreign exchange rate, and pressures on the foreign currency reserve of the Country. According to a data released by Bangladesh Bureau of Statistics (BBS), general index inflation of the Country shot up to 7.56% in June 2022 amid persistently high food prices and non-food prices. In June 2022, the twelve-month moving average of inflation was 6.15%.

According to Bangladesh Bank's Monetary Policy Statement, the monetary policy for FY 2021-22 was designed to support the continuing efforts for economic recovery from COVID-19 pandemic-induced adversities and maintain appropriate cautions for overall price and financial stability. With the support of the policy measures alongside the withdrawal of COVID-related restrictions, a solid and broad-based economic recovery was being reflected through various macroeconomic and financial indicators in FY 2021-22. Despite the policy measures taken, Bangladesh has been facing growing inflationary and exchange rate depreciating pressure since the second half of FY 2021-22, mainly due to the spillover effect of the unexpectedly higher global inflation rate along with widening current account deficits. Following the exercises of peer countries, BB absorbed some liquidity by issuing BB bills and selling foreign currency to the banks to stabilize the foreign exchange market as a part of its preventive measures.

Looking ahead, Bangladesh Bank is optimistic about continuing the economic growth momentum of the Country hanging upon ongoing growth supportive fiscal and monetary policies, with growing internal and external demand, improving COVID-19 situation, and rising business confidence. However, headwinds to this growth and inflation outlook could emerge from a number of factors, such as the unfavorable outcomes of the war in Ukraine, the continuation of soaring global commodity and energy prices, and sustained widening current account deficits with the depreciation pressure on exchange rate. Apart from containing inflation at tolerable levels, keeping import payments manageable and maintaining stability in the foreign exchange markets would be a critical challenge for the economy.

#### Risk and concerns issues related to the financial statements, explaining such risk and concerns mitigation plan of the company

The Company has exposure to the Credit Risk, Liquidity Risk and Market Risk arising from its operations as outlined in the financial statements. The detail explanation of risk and concerns along with the Risk Management Framework are explained in the note 38 to the financial statements published in this annual report. The Company has taken sufficient steps and controls effectively consistently round the year to mitigate the risk and concerns.

#### Future plan for company's operation, performances and financial position

The Company has taken all sorts feasible plans, strategy and vision to continue the operations of the Company for foreseeable future. This is relevant to share that the Company maintains a periodic action plans along with mid-term and long-term strategies to maintain the sustainability in its performances and financial position.

Dr. Arif Dowla  
Managing Director

## Annexure-IV

[As per condition No. 1(5) (xxvi)]

### DECLARATION BY CEO AND CFO

Date: 26 October 2022

The Board of Directors  
ACI Limited

Subject: Declaration on Financial Statements for the year ended on 30 June 2022.

Dear Sirs,

Pursuant to the condition No. 1(5) (xxvi) imposed vide the Commission's Notification No. BSEC/CMRRCD/2006-158/207/Admin/80 dated 3 June 2018 under section 2CC of the Securities and Exchange Ordinance, 1969, we do hereby declare that:

- (1) The Financial Statements of ACI Limited for the year ended on 30 June 2022 have been prepared in compliance with International Accounting Standards (IAS) or International Financial Reporting Standards (IFRS), as applicable in the Bangladesh and any departure there from has been adequately disclosed;
- (2) The estimates and judgments related to the financial statements were made on a prudent and reasonable basis, in order for the financial statements to reveal a true and fair view;
- (3) The form and substance of transactions and the Company's state of affairs have been reasonably and fairly presented in its financial statements;
- (4) To ensure above, the Company has taken proper and adequate care in installing a system of internal control and maintenance of accounting records;
- (5) Our internal auditors have conducted periodic audits to provide reasonable assurance that the established policies and procedures of the Company were consistently followed; and
- (6) The management's use of the going concern basis of accounting in preparing the financial statements is appropriate and there exists no material uncertainty related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern.

In this regard, we also certify that: -

- (i) We have reviewed the financial statements for the year ended on 30 June 2022 and that to the best of our knowledge and belief:
  - (a) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (b) these statements collectively present true and fair view of the Company's affairs and are in compliance with existing accounting standards and applicable laws.
- (ii) There are, to the best of knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or in violation of the code of conduct for the company's Board of Directors or its members.

Sincerely yours,



Dr. Arif Dowla  
Managing Director



Pradip Kar Chowdhury  
Chief Financial Officer



## Annexure-V

### Status of Compliance 2021-22 with the Corporate Governance Code (CGC)

[As per condition No. (5) (xxvii)]

Status of compliance with the conditions imposed by the Commission's Notification No. SEC/CMRRCD/2006-158/207/Admin/80 dated 3 June 2018

(Report under Condition No. 9)

Condition No.	Title	Status		Remarks
		Complied	Not Complied	
1(1)	The number of Board members shall not be less than 5 (five) and more than 20 (twenty);	Complied		There are 9 Directors
1(2)(a)	At least one-fifth (1/5) of the total number of directors shall be Independent Directors (ID);	Complied		Two IDs in the Board
1(2)(b)(i)	IDs do not hold any share or holds less than 1% shares of the total paid-up shares of the Company;	Complied		As declared by the IDs
1(2)(b)(ii)	ID is not a sponsor and not connected with any sponsor or director or nominated director or shareholder or any of its associates, sister concerns, subsidiaries and parents or holding entities who holds one percent (1%) or more shares of the total paid-up shares and his or her family members shall not hold above mentioned shares;	Complied		- do -
1(2)(b)(iii)	ID has not been an executive of the company in immediately preceding two financial years;	Complied		- do -
1(2)(b)(iv)	ID does not have any pecuniary or otherwise relationship with the company or its subsidiary/associated companies;	Complied		- do -
1(2)(b)(v)	ID is not a member or TREC holder, director or officer of any stock exchange;	Complied		- do -
1(2)(b)(vi)	ID is not a shareholder, director excepting independent director or officer of any member or TREC holder of stock exchange or an intermediary of the capital market;	Complied		- do -
1(2)(b)(vii)	ID is/was not a partner or an executive of company's audit firms engaged in Statutory Audit or Internal Audit or Special Audit or Compliance Certification of the Codes during preceding three years;	Complied		- do -
1(2)(b)(viii)	ID shall not be independent director in more than five listed companies;	Complied		- do -
1(2)(b)(ix)	ID has not been convicted by a court of competent jurisdiction as a defaulter in payment of any loan or any advance to a bank or NBFIs;	Complied		- do -
1(2)(b)(x)	ID has not been convicted for a criminal offence involving moral turpitude;	Complied		- do -
1(2)(c)	Appointment of ID shall be done by Board and approved by shareholders in the AGM;	Complied		Appointed at AGM
1(2)(d)	The position of IDs cannot remain vacant for more than ninety days.	-		No such case
1(2)(e)	The tenure of office of an ID shall be for Three years, which may be extended for One tenure only	Complied		
1(3)(a)	ID shall be a knowledgeable individual with integrity who is able to ensure compliance with financial, corporate laws, regulatory requirements and can make meaningful contribution to the business;	Complied		As declared by the IDs
1(3)(b)(i)	ID is a Business Leader who is/was a promoter or director of an unlisted company having minimum paid-up capital of One Hundred million or any listed company or a member of any national or international chamber of commerce or business association	Complied		- do -



Condition No.	Title	Status		Remarks
		Complied	Not Complied	
1(3)(b)(ii)	ID is/was a Corporate Leader as top level executive as adopted by the code and a candidate with equivalent position of an unlisted company having minimum paid up capital of Tk. 100.00 million or of a listed company;	Complied		- do -
1(3)(b)(iii)	ID was Former official of government in the position not below 5th Grade of the national pay scale and educational background of bachelor degree in economics or commerce or business or law;	-		N/A
1(3)(b)(iv)	ID is/was University Teacher who has educational background in Economics or Commerce or Business Studies or Law;	-		- do -
1(3)(b)(v)	ID is/was a professional or an advocate practicing in the HCD of Bangladesh Supreme Court or a CA,CMA, CFA, CCA, CPA and CS or equivalent qualification;	-		- do -
1(3)(c)	The ID shall have at least Ten years of experiences in any field mentioned in clause (b);	Complied		As declared by the IDs
1(3)(d)	Special cases for relaxing qualifications or experiences with prior approval of the Commission.	-		N/A
1(4)(a)	Chairman of the Board and the Chief Executive Officer of the companies is different individuals having clearly defined their respective roles and responsibilities by Board.	Complied		They are different individuals
1(4)(b)	This MD and CEO of a listed Company shall not hold the same position in another listed Company.	Complied		
1(4)(c)	Chairperson elected from among the non-executive directors of the company;	Complied		He is a non-executive director
1(4)(d)	The Board clearly defined respective roles for Chairman and the Managing Director;	Complied		
1(4)(e)	In absence of Chairman, the remaining members may elect one from non-executive directors as Chairperson for that particular Board's meeting;	-		No such case in the year
1(5)(i)	An industry outlook and possible future developments;	Complied		Given in the Directors' Report
1(5)(ii)	Segment-wise or product-wise performance.	Complied		- do -
1(5)(iii)	Risks and concerns including internal and external risk factors, threat to sustainability and negative impact on environment, if any;	Complied		- do -
1(5)(iv)	A discussion on Cost of Goods sold, Gross Profit Margin and Net Profit Margin, where applicable;	Complied		- do -
1(5)(v)	A discussion on continuity of any extraordinary activities and their implications (gain or loss);	Complied		- do -
1(5)(vi)	A detailed discussion and statement on related party transactions;	Complied		- do -
1(5)(vii)	A statement of utilization of proceeds raised through public issues, rights issues and/or any other instruments;	Complied		- do -
1(5)(viii)	An explanation if the financial results deteriorate after the company goes for Initial Public Offering (IPO), Repeat Public Offering (RPO), Rights Share Offer, Direct Listing, etc.;	Complied		- do -
1(5)(ix)	An explanation on any significant variance between Quarterly Financial performances and Annual Financial Statements;	Complied		- do -
1(5)(x)	A statement of Directors remuneration;	Complied		- do -

Contd.



Condition No.	Title	Status		Remarks
		Complied	Not Complied	
1(5)(xi)	A statement on fair preparation of the financial statements by the management of the issuer company;	Complied		- do -
1(5)(xii)	A statement that proper books of account of the issuer company have been maintained;	Complied		- do -
1(5)(xiii)	A statement that appropriate accounting policies have been consistently applied in the financial statements and that the accounting estimates are based on reasonable and prudent judgment;	Complied		- do -
1(5)(xiv)	IAS / BAS / IFRS / BFRS, as applicable in Bangladesh, have been followed in preparation of the financial statements and any departure there-from has been adequately disclosed.	Complied		- do -
1(5)(xv)	A statement that the system of internal control is sound in design and has been effectively implemented and monitored;	Complied		- do -
1(5)(xvi)	A statement with regard to the protection of minority shareholders from abusive actions of controlling shareholders.	Complied		- do -
1(5)(xvii)	A statement that there is no significant doubt upon the issuer company's ability to continue as a going concern;	Complied		- do -
1(5)(xviii)	An explanation that significant deviations from the last year's operating results of the issuer company shall be highlighted and the reasons thereof shall be explained;	Complied		- do -
1(5)(xix)	Key operating and financial data of at least preceding 5 (five) years shall be summarized;	Complied		- do -
1(5)(xx)	An explanation on the reasons if the issuer company has not declared dividend (cash or stock) for the year;	-		Dividend declared
1(5)(xxi)	Board's statement to the effect that no bonus share or stock dividend has been or shall be declared as interim dividend;	Complied		Given in the Directors' Report
1(5)(xxii)	The total number of Board meetings held during the year and attendance by each director;	Complied		- do -
1(5)(xxiii)(a)	Parent / Subsidiary / Associated Companies and other related parties (name wise details); (i.e. Patterns of Shareholdings)	Complied		- do -
1(5)(xxiii)(b)	Directors, Chief Executive Officer, Company Secretary, Chief Financial Officer, Head of Internal Audit and their spouses and minor children (name wise details);	Complied		- do -
1(5)(xxiii)(c)	Executives;	Complied		- do -
1(5)(xxiii)(d)	Shareholders holding ten percent (10%) or more voting interest in the company (name wise details).	Complied		- do -
1(5)(xxiv)(a)	A brief resume of the director;	Complied		- do -
1(5)(xxiv)(b)	Nature of expertise in specific functional areas;	Complied		- do -
1(5)(xxiv)(c)	Names of companies in which the person also holds the directorship and membership of board committees;	Complied		- do -
	A Management's Discussion and Analysis signed by CEO or MD	Complied		- do -
1(5)(xxv)(a)	Presenting detailed analysis of accounting policies and estimation for preparation of financial statements;	Complied		- do -
1(5)(xxv)(b)	Presenting detailed analysis of changes in accounting policies and estimation, if any;	Complied		- do -

Condition No.	Title	Status		Remarks
		Complied	Not Complied	
1(5)(xxv)(c)	Presenting detailed analysis of comparative analysis (including effects of inflation) of financial performance or results and financial position as well as cash flows for current financial year with immediate preceding five years explaining reasons thereof;	Complied		- do -
1(5)(xxv)(d)	Presenting detailed analysis of compare such financial performance or results and financial position as well as cash flows with the peer industry scenario;	Complied		
1(5)(xxv)(e)	Presenting detailed analysis of briefly explain the financial and economic scenario of the country and the globe;	Complied		- do -
1(5)(xxv)(f)	Presenting detailed analysis of risks and concerns issues related to the financial statements, explaining such risk and concerns mitigation plan of the company;	Complied		- do -
1(5)(xxv)(g)	Presenting detailed analysis of future plan or projection or forecast for company's operation, performance and financial position, with justification thereof, i.e., actual position shall be explained to the shareholders in the next AGM;	Complied		- do -
1(5)(xxvi)	Declaration or certification by the CEO and the CFO to the Board as required under condition No. 3(3) disclosed as per Annexure-A;	Complied		- do -
1(5)(xxvii)	The report and compliance certificate disclosed as per Annexure-B and Annexure-C;	Complied		- do -
1(6)	Conducting Board meetings and recording the minutes of the meetings and keeping required books and records in line BSS as adopted by the ICSB;	Complied		
1(7)(a)	Code of conduct, based on the recommendation of the NRC for the Chairman of the Board, other board members and Managing Director of the company;	Complied		
1(7)(b)	Code of conduct as determined by the NRC shall be posted on the website of the company;	Complied		
2(a)	Composition of the Board of the subsidiary company;	Complied		
2(b)	Independent director of the holding company on the Board of the subsidiary company;	Complied		
2(c)	Review of minutes of the subsidiary company's Board meeting by the holding company's Board;	Complied		
2(d)	The minutes of respective Board meeting of the holding company shall state that they have reviewed the affairs of the subsidiary company	Complied		
2(e)	Review of financial statements of Subsidiary company by the Audit Committee of the holding company;	Complied		
3(1)(a)	The Board shall appoint a MD or CEO, CS, CFO and HIAC;	Complied		
3(1)(b)	The positions of the MD or CEO, CS, CFO and HIAC shall be filled by different individuals;	Complied		They are different individuals
3(1)(c)	The MD or CEO, CS, CFO and HIAC of a listed company shall not hold any executive position in any other company at the same time;	Partly complied		Full compliance is under process
3(1)(d)	Respective roles, responsibilities and duties of the CFO, the HIAC and the CS;	Complied		
3(1)(e)	Removal of the MD or CEO, CS, CFO and HIAC with approval of the Board and immediate dissemination to BSEC and stock exchange(s);	Complied		No such case in the reporting year

Contd.





Condition No.	Title	Status		Remarks
		Complied	Not Complied	
3(2)	The MD or CEO, CS, CFO and HIAC of the company shall attend the meetings of the Board;	Complied		In practice
3(3)(a)(i)	Certification of CEO and CFO as to the review of financial statements with declaration that there is no materially untrue and misleading statement;	Complied		Given in the Directors' Report
3(3)(a)(ii)	Certification of CEO and CFO as to the true and fair view of the financial statements and affairs of the Company's per applicable laws;	Complied		- do -
3(3)(b)	Certification of CEO and CFO that to the best of their knowledge and belief there was no fraudulent, illegal transactions during the year;	Complied		- do -
3(3)(c)	The certification of the MD or CEO and CFO shall be disclosed in the Annual Report	Complied		- do -
4(i)	Board Audit Committee (BAC)	Complied		
4(ii)	Nomination and Remuneration Committee	Complied		
5(1)(a)	BAC as a sub-committee of the Board;	Complied		
5(1)(b)	BAC shall assist the Board of Directors as to the the financial statements reflect true and fair view of the state of affairs of the company;	Complied		
5(1)(c)	BAC is responsible to the Board. The duties of the BAC is clearly set forth in writing.	Complied		
5(2)(a)	BAC is composed of 3 (three) members.	Complied		There are 3 members
5(2)(b)	The Board appointed members of BAC who are non-executive directors and Chairperson is an ID.	Complied		
5(2)(c)	All members of BAC are "financially literate" and 1 (one) member have accounting or related financial management background and 10 (ten) years of such experience;	Complied		
5(2)(d)	Filling of casual vacancy in the BAC.	Complied		
5(2)(e)	The CS shall act as the Secretary of the Committee.	Complied		In practice
5(2)(f)	The quorum of the BAC meeting have not constitute without ID	Complied		
5(3)(a)	The Board of Directors select 1 (one) ID as the Chairman of BAC;	Complied		
5(3)(b)	Election of Chairman of the particular meeting in absence of regular Chairperson of BAC recording the reasons of such absence in the minutes.	-		No such case in the year
5(3)(c)	Chairman of the BAC shall remain present in the AGM.	Complied		
5(4)(a)	BAC conducted four meetings in the financial year:	Complied		4 meetings held
5(4)(b)	The quorum of the meeting of BAC constituted in presence of either two members including ID or two third of the members, whichever was higher;	Complied		
5(5)(a)	Oversee the financial reporting process.	Complied		Performed as per BSEC Guideline
5(5)(b)	Monitor choice of accounting policies and principles.	Complied		- do -
5(5)(c)	Monitor Internal Audit and Compliance process to ensure that it is adequately resourced;	Complied		- do -
5(5)(d)	Oversee hiring and performance of external auditors;	Complied		- do -
5(5)(e)	Hold meeting with the external or statutory auditors for review of the annual financial statements before submission to the Board for approval or adoption;	Complied		- do -

Condition No.	Title	Status		Remarks
		Complied	Not Complied	
55(5)(f)	Review with the management, the annual financial statements before submission to the Board for approval;	Complied		- do -
5(5)(g)	Review with the management, the quarterly and half yearly financial statements before submission to the Board for approval;	Complied		- do -
5(5)(h)	Review the adequacy of internal audit function;	Complied		- do -
5(5)(i)	Review the Management's Discussion and Analysis before disclosing in the Annual Report;	Complied		- do -
5(5)(j)	Review statement of all related party transactions submitted by the management;	Complied		- do -
5(5)(k)	Review Management Letters or Letter of Internal Control weakness issued by statutory auditors;	Complied		- do -
5(5)(l)	Oversee the determination of audit fees based on scope and magnitude, level of expertise deployed and time required for effective audit and evaluate the performance of external auditors;	Complied		- do -
5(5)(m)	Oversee whether the proceeds raised IPO or RPO or Rights Share Offer have been utilized per the purposes stated in relevant offer document or prospectus approved by the Commission;	-		N/A
5(6)(a)(i)	The BAC shall report on its activities to the Board.	Complied		
5(6)(a)(ii)(a)	The BAC shall immediately report to the Board if any report on conflicts of interests	-		No such case in the year
5(6)(a)(ii)(b)	The BAC shall immediately report to the Board if any suspected or presumed fraud or irregularity or material defect identified in the internal audit and compliance process or in the financial statements;	-		- do -
5(6)(a)(ii)(c)	The BAC shall immediately report to the Board if any suspected infringement of laws, regulatory compliances including securities related laws, rules and regulations	-		- do -
5(6)(a)(ii)(d)	The BAC shall immediately report to the Board if any other matter which the Audit Committee deems necessary.	-		- do -
5(6)(b)	If any material impact on the financial condition and results of operation, unreasonably ignored by the management	-		- do -
5(7)	Reporting to the Shareholders and General Investors	Complied		Report of AC given in the AR
6(1)(a)	Nomination and Remuneration Committee (NRC) as a sub-committee of the Board;	Complied		
6(1)(b)	The NRC shall assist the Board in formulation of the nomination criteria or policy for determining qualifications, positive attributes, experiences and independence of directors and top level executive as well as a policy for formal process of considering remuneration of directors, top level executive;	Complied		Performed as per BSEC Guideline
6(1)(c)	ToR of the NRC shall be clearly set forth in writing covering the areas stated at the condition No. 6(5) (b).	Complied		- do -
6(2)(a)	The Committee shall comprise of at least three members including an independent director;	Complied		- do -
6(2)(b)	All members of the Committee shall be non-executive directors.	Complied		- do -

Contd.



Condition No.	Title	Status		Remarks
		Complied	Not Complied	
6(2)(c)	Members of the Committee shall be nominated and appointed by the Board	Complied		- do -
6(2)(d)	The Board shall have authority to remove and appoint any member of the Committee	Complied		
6(2)(e)	In case of death, resignation, disqualification, or removal of any member of the Committee or in any other cases of vacancies, the board shall fill the vacancy within 180 (one hundred eighty) days of occurring such vacancy in the Committee;	Complied		- do -
6(2)(f)	The Chairperson of the Committee may appoint or co-opt any external expert and/or member(s) of staff to the Committee as advisor who shall be non-voting member, if the Chairperson feels that advice or suggestion from such external expert and/or member(s) of staff shall be required or valuable for the Committee;	-		- do -
6(2)(g)	The company secretary shall act as the secretary of the Committee.	Complied		In practice
6(2)(h)	The quorum of the NRC meeting shall not constitute without attendance of at least an independent director	Complied		
6(2)(i)	No member of the NRC shall receive, either directly or indirectly, any remuneration for any advisory or consultancy role or otherwise, other than Director's fees or honorarium from the company	Complied		
6(3)(a)	The Board shall select 1 (one) member of the NRC to be Chairperson of the Committee, who shall be an independent director	Complied		
6(3)(b)	In the absence of the Chairperson of the NRC, the remaining members may elect one of themselves as Chairperson for that particular meeting, the reason of absence of the regular Chairperson shall be duly recorded in the minutes	-		No such case in the reporting year
6(3)(c)	The Chairperson of the NRC shall attend the annual general meeting (AGM) to answer the queries of the shareholders	Complied		
6(4)(a)	The NRC shall conduct at least one meeting in a financial year.	Complied		
6(4)(b)	The Chairperson of the NRC may convene any emergency meeting upon request by any member of the NRC	-		No such case in the year
6(4)(c)	The quorum of the meeting of the NRC shall be constituted in presence of either two members or two third of the members of the Committee, whichever is higher, where presence of an independent director is must as required under condition No. 6(2)(h);	Complied		
6(4)(d)	The proceedings of each meeting of the NRC shall duly be recorded in the minutes and such minutes shall be confirmed in the next meeting of the NRC;	Complied		
6(5)(a)	NRC shall be independent and responsible or accountable to the Board and to the shareholders;	Complied		NRC performs as per BSEC Guideline
6(5)(b)(i)(a)	NRC shall oversee, formulate & recommend to the Board regarding the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate suitable directors to run the company successfully;	Complied		- do -
6(5)(b)(i)(b)	NRC shall oversee, formulate & recommend to the Board regarding the relationship of remuneration to performance is clear and meets appropriate performance benchmarks;	Complied		- do -
6(5)(b)(i)(c)	NRC shall oversee, formulate & recommend to the Board regarding remuneration to directors, top level executive involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals;	Complied		- do -
6(5)(b)(ii)	NRC shall oversee & make report with recommendation to the Board regarding devising a policy on Board's diversity taking into consideration age, gender, experience, ethnicity, educational background and nationality;	Complied		- do -



Condition No.	Title	Status		Remarks
		Complied	Not Complied	
6(5)(b)(iii)	NRC shall oversee & make report with recommendation to the Board regarding identifying persons who are qualified to become directors and who may be appointed in top level executive position in accordance with the criteria laid down, and recommend their appointment and removal to the Board;	Complied		- do -
6(5)(b)(iv)	NRC shall oversee & make report with recommendation to the Board regarding formulating the criteria for evaluation of performance of independent directors and the Board;	Complied		- do -
6(5)(b)(v)	NRC shall oversee & make report with recommendation to the Board regarding identifying the company's needs for employees at different levels and determine their selection, transfer or replacement and promotion criteria;	Complied		- do -
6(5)(b)(vi)	NRC shall oversee & make report with recommendation to the Board regarding developing, recommending and reviewing annually the company's human resources and training policies;	Complied		- do -
6(5)(c)	The company shall disclose the nomination and remuneration policy and the evaluation criteria and activities of NRC during the year at a glance in its annual report;  The issuer Company shall not engage its external or statutory auditors -	Complied		Given in the Annual Report
7(1)(i)	- to perform the appraisal or valuation services or fairness opinions of the company.	Complied		As declared by Auditors
7(1)(ii)	- to perform the financial information systems design and implementation of the company.	Complied		- do -
7(1)(iii)	- to perform book-keeping or other services related to the accounting records or financial statements of the company.	Complied		- do -
7(1)(iv)	- to perform broker-dealer services of the company.	Complied		- do -
7(1)(v)	- to perform actuarial services of the company.	Complied		- do -
7(1)(vi)	- to perform internal audit services or special audit services of the company.	Complied		- do -
7(1)(vii)	- to perform any service that the Audit Committee determines of the company.	Complied		- do -
7(1)(viii)	- to perform audit or certification services on compliance of corporate governance as required under condition No. 9(1) of the company.	Complied		- do -
7(1)(ix)	- to perform any other service that creates conflict of interest of the company.	Complied		- do -
7(2)	No partner or employees of the external audit firms shall possess any share of the company they audit at least during the tenure of their audit assignment of that company; his or her family members also shall not hold any shares in the said company;	Complied		- do -
7(3)	Representative of external or statutory auditors shall remain present in the Shareholders' Meeting (Annual General Meeting or Extraordinary General Meeting) to answer the queries of the shareholders;	Complied		
8(1)	The company shall have an official website linked with the website of the stock exchange;	Complied		
8(2)	The company shall keep the website functional from the date of listing;	Complied		
8(3)	The company shall make available the detailed disclosures on its website as required under the listing regulations of the concerned stock exchange(s) ;	Complied		
9(1)	Compliance Audit certification and its disclosure in the Annual Report;	Complied		Given in AR
9(2)	Compliance certification professional shall be appointed by the shareholders in the AGM;	Complied		Appointed at AGM
9(3)	The directors of the company shall state, in accordance with the Annexure-C attached, in the directors' report whether the company has complied with these conditions or not;	Complied		Given in the Annual Report

Contd.



## Annexure-VI

**Al-Muqtadir Associates**  
Chartered Secretaries & Consultants

Business Office :  
House # 412, Apartment: 8  
Road: 8, Block: D  
Bashundhara R/A, Dhaka - 1229  
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Phones : 01730 340 340  
g-mail : muktadir@muqtadirbd.com  
e-mails : akamuqtadir@gmail.com  
VAT Reg: 19041063900  
BIN No : 000179575-0202

efforts umpteenth : প্রয়াস অক্লান্ত

### Report to the Shareholders of Advanced Chemical Industries Limited (ACI) on compliance with the Corporate Governance Code

[As required under code 1(5) (xxvii) of the BSEC Code of Corporate Governance]

We have examined the compliance status to the Corporate Governance Code by Advanced Chemical Industries Limited for the year ended on 30th June 2022. This code relates to the gazette notification no: BSEC/CMRRCD/2006-158/207/Admin/80 dated the 3rd June 2018 of Bangladesh Securities and Exchange Commission (BSEC).

Such compliance with the Corporate Governance Code is the responsibility of the Company. Our examination was limited to the procedures and implementation thereof as adopted by the Management in ensuring compliance to the conditions of Corporate Governance Code. This is a scrutiny and verification and an independent audit on compliance of the conditions of Corporate Governance as well as provisions of the relevant Bangladesh Secretarial Standards (BSS) as adopted by the Institute of Chartered Secretaries of Bangladesh (ICSB) in so far as those standards are not inconsistent with any condition of the Corporate Governance Code.

We state that we have obtained all the information and explanations or representations, which we have required, and after due scrutiny and verification thereof, we report that in our opinion and subject to the remarks and observations as reported in the connected Compliance Statement :

- The Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Corporate Governance Code issued by the Commission, with the exception of code: 3(1)(c) which has been partially complied.
- The Company has complied with the provisions of the relevant Bangladesh Secretarial Standards (BSS) as adopted by the Institute of Chartered Secretaries of Bangladesh (ICSB) as required by this Code.
- Proper books and records have been kept by the Company as required under the Companies Act 1994, the securities laws and other relevant laws, and
- The standard of governance in the Company is somewhat satisfactory.

This report, however, is no endorsement about quality of contents in the Annual Report of the Company for the year 2021-22.

**Al-Muqtadir Associates**  
Chartered Secretaries & Consultants



Dhaka, November 27, 2022

A.K.A Muqtadir FCS  
CEO & Chief Consultant



# Advanced Chemical Industries Limited

## Auditor's Report & Audited Financial Statements for the year ended 30 June 2022



# INDEPENDENT AUDITOR'S REPORT to the Shareholders of Advanced Chemical Industries Limited

## Report on the Audit of the Consolidated and Separate Financial Statements

### Opinion

We have audited the consolidated financial statements of Advanced Chemical Industries Limited and its subsidiaries (the "Group") as well as the separate financial statements of Advanced Chemical Industries Limited (the "Company"), which comprise the consolidated and separate statements of financial position as at 30 June 2022, and the consolidated and separate statements of profit or loss and other comprehensive income, consolidated and separate statements of changes in equity and consolidated and separate statements of cash flows for the year then ended, and notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and separate financial statements give true and fair view of the consolidated financial position of the Group and the separate financial position of the Company as at 30 June 2022, and of its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs).

### Basis for Opinion

We conducted our audit in accordance with the International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements section of our report. We are independent of the Group and the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and we have fulfilled our ethical responsibilities in accordance with the IESBA Code and the Institute of Chartered Accountants of Bangladesh (ICAB) By-Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters for the audit of financial statements are as under:

#### Property, plant and equipment (PPE)

PPE includes the Group's and the Company's long-term assets, which flow economic benefits to the entities more than one year. PPE is measured at cost or revaluation less accumulated depreciation. The carrying value of PPE represents significant portion of total assets as on 30 June 2022, which is amounting to Tk. 13,472 million and Tk. 30,440 million respectively for the Company and the Group at the reporting date.

In other words, for both the Company and the Group, approximately 24% and 40% of total assets are represented by PPE. Therefore, it has been considered as a significant area of auditor's judgment. It is a matter of consideration that the carrying value of PPE may be higher than the recoverable amount and the impairment thereon may not have been recognized.

#### **Audit procedure performed to address the key audit matter**

We have tested the design and operating effectiveness of key controls over PPE. Our audit procedures included, among others, considering the impairment risk of the assets. Followings are our audit procedures on the carrying value and impairment risk of PPE:

- Reviewing basis of recognition and measurement of assets;
- Review of procedures of assets acquisition, depreciation and disposal;
- Checking ownership of the major assets;
- Checking the Capital-Work-in-Progress (CWIP) and its transfer to PPE;
- Performing due verification on sample basis;
- Evaluating the Group's assumptions to identify if there is any requirement of recognition of impairment;
- Checking fixed asset register of the company, performing test check of depreciation calculation, checking fixed assets schedule and books of accounts maintained by the company; and
- Finally, assessing the appropriateness and presentation of disclosures in line with relevant accounting standards.

Our testing did not identify any issues with regard to PPE and related depreciation.

#### **Investments in subsidiaries, associates and JVs of the Company and its impairment**

The Company has investments amounting to Tk. 3,268 million on 30 June 2022 held at cost less impairment that represents 5.9% of the Company's total assets. Some of the subsidiaries and joint ventures have incurred losses during the year under audit specifically, ACI Logistics Limited (Tk.1,355,700,422), ACI Healthcare Limited (Tk. 1,959,098,649), Infolytx Bangladesh Limited (Tk. 139,844,032), ACI Chemicals Limited (Tk.26,261,737), ACI AgroLink Limited (Tk. 91,866,724), Premiaflex Plastics Limited (Tk. 279,259,469), ACI Biotech Limited (Tk. 322,445), Tetley ACI (Bangladesh) Limited (Tk. 26,754,744) and also having negative operational cash flows. The component auditors have given emphasis of matter on going concern issue of ACI Logistics Ltd., ACI Agrolink Limited, ACI Foods Limited and ACI HealthCare Limited without modifying audit opinion.

The Company has completed a Strategic Review and as a result, has decided to keep Investment Impairment Provision only for ACI Logistics Ltd. It is, therefore a matter of consideration whether the judgment of the management with regard to impairment is reasonable or not.

#### **Audit procedure performed to address the key audit matter**

We have tested the design of control over the review of the investment impairment analysis. Our audit procedures included, among others, considering the impairment risk associated with the investments.

Followings are our audit procedures on the carrying value and impairment risk of investments:

- Gained an understanding on management expectation on recoverability of investment;
- Comparing the carrying amount of investments with the relevant subsidiaries, associates and JVs' financial statements to identify whether their net assets, being an approximation of their minimum recoverable amount, were in excess of their carrying amount and assessing whether those subsidiaries, associates and JVs have historically been profit-making;
- Reviewing the Management's analysis of impairment assessment;
- Checking mathematical accuracy of the model, reviewing inputs used in the determination of assumptions within the model and corroborating information obtained with reference to external market information, third-party sources where applicable;
- Reviewing the audit reports issued by the components' auditors; and
- Considering the adequacy of the Company's disclosures against relevant accounting standards.

Our testing did not identify any major issues with regard to investments in subsidiaries, associates and JVs of the Company.

### **Inventory**

At year end, the Company and the Group as a whole reported inventory of Tk. 7,187 million and Tk. 20,323 million which represents 13% and 27% respectively of total assets of goods held in depots, central warehouse and factories. Inventories are carried at lower of cost and net realizable value. The Group provides provision for obsolescence or slow-moving based on age analysis of inventories and capacity of customers to repay the dues. This methodology relies upon assumptions made in determining appropriate provisioning amount to inventory balances. Therefore, it has been considered as key area of auditor's judgment.

### **Audit procedure performed to address the key audit matter**

We obtained a detailed understanding and evaluated the design and implementation of controls that the Group has established in relation to inventory valuation. We obtained assurance over the appropriateness of management's assumptions applied in calculating the value of inventory provisions

Our audit procedures in relation to the inventory comprise the followings:

- Evaluating the design and implementation of key inventory controls operating across the Group on test basis;
- Conducting review of trade price and compared with cost price to ensure that the inventories are reported at lower of cost or net realizable value and comparing to the associated provision to assess whether inventory provisions are complete;
- Attended inventory counts at the year-end on selected locations to ensure physical existence of the inventory as per record. We have obtained inventory list that was counted by management and checked on sample basis between the quantities reported in the inventory counting sheet with that of quantities reported against the closing inventory; and
- We have also examined addition during the year with that of supporting documents like commercial invoices, bill of entries, goods received note, supplier's invoices, consumption records and other documents as appropriate.

Our procedures above did not identify any issues with regard to inventory.

### **Inter-company receivables**

The carrying value of the inter-company receivables of the Company was Tk. 26,286 million as at 30 June 2022 representing 47% of total assets of the Company. During our audit of the financial statements of the Company, we have identified the recoverable value of the Company's inter-company receivable stated at cost. Therefore, it is a matter of consideration whether those receivables have been misstated due to non-recognition of transactions at the counter part.



### **Audit procedure performed to address the key audit matter**

We assessed the process and controls put in place by the Company over inter-company transactions. We have obtained an understanding that inter-company balances are operated under normal course of business maintaining a common policy of charging interest to ensure efficient fund management and optimize effective borrowing cost at group level. The Group charge interest on intercompany balances using monthly weighted average cost of borrowings as applicable from time to time. Interest amount has been duly recognized in statement of profit or loss in compliance with applicable financial reporting standards.

Our substantive procedures in relation to the inter-company receivables comprise the followings:

- Understanding and analyzing the nature and reasons for inter-company transactions;
- Obtained GL details and reviewing the financial statements of subsidiaries;
- Checking the transactions between the Group entities on sample basis;
- Obtaining confirmations from the group entities at the reporting date on the closing balances of inter-company receivable and its reconciliation where necessary;
- Performing impairment test on the inter-company balances and independent review on the key indicators including trend of profitability, operating cash flows, and history of inter-company transactions etc.;
- Checking basis of charging of interest on intercompany receivables;
- Checking calculation of interest on the balances of inter-company receivables on test basis and recording in the books of accounts;
- Obtained letter issued by BSEC on withdrawal of restriction on intercompany loans. The BSEC has decided to consider inter-company loan of ACI Limited for vertical extension of the Group subject to compliance of all the securities related laws; and
- Assessing the appropriateness and presentation and disclosures against relevant accounting standards.

Our testing did not identify any major issues with regard to inter-company receivables at the reporting date.

### **Short-term loan and Bank overdraft (“Loans”)**

At reporting date, the position of loans and bank overdraft remained amounting to Tk. 23,702 million and Tk. 40,449 million respectively for the Company and the Group. In other words, approximately 68% and 64% of total liabilities respectively for the Company and the Group are represented by loans and bank overdraft. Evidently, the Company is using loans to operate the business and also, to acquire non-current assets. Therefore, it has been considered as key audit area.

### **Audit procedure performed to address the key audit matter**

We obtained an understanding, evaluated the design and tested the operational effectiveness of the Company’s key controls over the loans.

Our audit procedures included, among others, the followings:

- Obtained loan statements and facility offer letters to review terms, debt covenants, interest rates and other conditions associated with the loans;
- Obtained external confirmation of the bank to ensure accuracy of the figures reported;
- Checked interest calculation on test basis;
- Checked whether there is any overdue payments and penal interests; and
- Checked the adjustments or repayments of loans through bank statements as per repayment schedule.

Our audit procedures did not identify any material issues with regard to the loans.

## Revenue Recognition

At year end, the Company reported total revenue of Tk. 28,427 million and the Group, as a whole, reported total revenue of Tk. 96,572 million. Revenue is recognized when the performance obligation is satisfied by transferring goods or services to a customer, either at a point in time or over time. Goods or services are “transferred” when the customer obtains control of it. Furthermore, revenue is measured at net of trade discounts, markdown adjustment, returns and allowances. It is a matter of concern that revenue may be misstated due to recognition of sales transaction before performance obligation being satisfied.

## Audit procedure performed to address the key audit matter

Our audit procedures in relation to the revenue recognition comprises the followings:

- Observing and evaluating whether proper segregation of duties put in place;
- Checking business segment wise sales revenue reported in the financial statements with trial balance and management information system;
- Preparing work flow of sales process for different business unit;
- Obtaining month wise breakdown of sales per business unit;
- Months were selected on random basis and GL obtained to select transactions for substantive testing;
- Examining samples of sales invoices for evidence of proper credit approval by the appropriate personnel and application controls for credit limits;
- Comparing prices and terms on samples of sales invoices to the price list;
- Checking invoice raised at the year end and delivery of goods with acknowledgement of customer to ensure that cut off principle has been properly applied;
- Assessing revenue recognition accounting policies by comparison with IFRS 15;
- Testing the effectiveness of the controls over the calculation of discounts;
- Assessing manual journals made to revenue to identify unusual or irregular items; and
- Finally, assessing the appropriateness and presentation of disclosures against relevant accounting standards.

Our testing did not identify any issue with regard to revenue.

## Other Matter

Consolidated financial statements are based on the financial statements of subsidiaries, joint ventures and associates as disclosed in the note no. 45 and note no. 5 to these financial statements. Other auditors of subsidiaries, joint ventures and associates expressed unmodified opinions on those financial statements so far it appeared from the available audit reports.

## Other Information

Management is responsible for the other information. The other information comprises all of the information in the Annual Report but does not include the financial statements and our auditors’ report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and Those Charged with Governance for the Consolidated and Separate Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with IFRSs, the Companies Act, 1994, the Securities and Exchange Rules, 1987 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's and the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated and separate financial statements. We are responsible for the direction, supervision and performance of the Group and the Company audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act, 1994 and the Securities and Exchange Rules, 1987 and relevant notifications issued by Bangladesh Securities and Exchange Commission, we also report that:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- b) in our opinion, proper books of accounts as required by law have been kept by the Group and the Company so far as it appeared from our examination of these books;
- c) the consolidated and the separate statements of financial position and statements of profit or loss and other comprehensive income along with the annexed notes 1 to 45 dealt with by the report are in agreement with the books of account; and
- d) the expenditure incurred was for the purposes of the Group's and the Company's business.

Dhaka, 26 October 2022

For A. WAHAB & CO.  
CHARTERED ACCOUNTANTS



**Kazi Md. Mahboob Kasem, FCA**  
Partner  
Enrolment No: 845  
DVC: 2210260845AS272170



## Advanced Chemical Industries Limited

### Statement of Financial Position

In Taka	Notes	30 June 2022	30 June 2021
<b>Assets</b>			
Property, plant and equipment	8	13,472,343,749	12,960,524,391
Right-of-use assets	9	392,248,564	506,002,819
Investments	10	3,267,746,264	3,139,924,178
Intangible assets	11	1,943,287	2,806,963
Biological assets	12	31,303,261	17,778,109
Deferred tax assets	23	47,610,979	88,780,615
<b>Non-current assets</b>		<b>17,213,196,104</b>	<b>16,715,817,075</b>
Inventories	13	7,187,024,570	6,773,319,558
Trade receivables	14	2,768,623,795	2,910,514,412
Other receivables	15	608,505,662	543,148,332
Inter-company receivables	16	26,285,592,138	20,142,238,769
Advances, deposits and prepayments	17	855,536,391	847,270,802
Cash and cash equivalents	18	794,546,169	1,672,219,768
<b>Current assets</b>		<b>38,499,828,725</b>	<b>32,888,711,641</b>
<b>Total assets</b>		<b>55,713,024,829</b>	<b>49,604,528,716</b>
<b>Equity</b>			
Share capital	19	725,767,870	631,102,500
Share premium		402,310,367	402,310,367
Reserves	20	5,114,365,043	5,165,967,572
Retained earnings		14,426,635,479	12,693,654,845
<b>Total equity</b>		<b>20,669,078,759</b>	<b>18,893,035,284</b>
<b>Liabilities</b>			
Employee benefits	21	1,210,619,893	1,123,745,409
Long term bank loan	22	1,068,989,867	1,044,719,565
Lease liabilities	9	305,309,929	378,647,480
<b>Non-current liabilities</b>		<b>2,584,919,689</b>	<b>2,547,112,454</b>
Bank overdraft	24	3,357,929,346	1,681,372,914
Loans and borrowings	25	20,344,561,395	17,068,609,497
Lease liabilities-current portion	9	116,945,226	175,644,292
Trade payables	26	1,325,614,745	1,371,346,761
Other payables	27	2,834,921,687	3,071,295,827
Unclaimed dividend account	28	82,815,625	118,208,225
Inter-company payables	29	3,999,748,153	4,269,065,083
Current tax liabilities	30	396,490,204	408,838,379
<b>Current liabilities</b>		<b>32,459,026,381</b>	<b>28,164,380,978</b>
<b>Total liabilities</b>		<b>35,043,946,070</b>	<b>30,711,493,432</b>
<b>Total equity and liabilities</b>		<b>55,713,024,829</b>	<b>49,604,528,716</b>
<b>Net Asset Value (NAV) per share</b>	37.3	284.79	260.32

The annexed notes 1 to 45 form an integral part of these financial statements.



**Dr. Arif Dowla**  
Managing Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



**(A. WAHAB & CO.)**  
Chartered Accountants  
**Kazi Md. Mahboob Kasem, FCA**  
Partner  
Enrolment No: 845  
DVC: 2210260845AS272170

Dhaka, 26 October 2022



## Advanced Chemical Industries Limited

### Statement of Profit or Loss

In Taka	Note	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	31	28,426,793,419	25,730,275,822
Cost of sales	32	(16,664,215,869)	(14,358,293,150)
<b>Gross profit</b>		<b>11,762,577,550</b>	<b>11,371,982,672</b>
Administrative, selling and distribution expenses	33	(8,903,768,046)	(8,346,599,497)
Other income	34	576,785,539	518,248,791
<b>Operating profit</b>		<b>3,435,595,043</b>	<b>3,543,631,966</b>
Net finance costs	35	(332,551,204)	(294,475,492)
<b>Profit before contribution to WPPF</b>		<b>3,103,043,839</b>	<b>3,249,156,474</b>
Contribution to WPPF	27.1	(155,152,192)	(162,457,824)
<b>Profit before tax</b>		<b>2,947,891,647</b>	<b>3,086,698,650</b>
<b>Income tax expense</b>	36		
Current tax expense		(663,125,768)	(774,358,844)
Deferred tax income/(expense)		(46,903,250)	(24,556,667)
		(710,029,018)	(798,915,511)
<b>Profit after tax</b>		<b>2,237,862,629</b>	<b>2,287,783,139</b>
<b>Earnings per share</b>	37.1		
Basic and diluted earnings per share		30.83	31.52

The annexed notes 1 to 45 form an integral part of these financial statements.

**Dr. Arif Dowla**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

**(A. WAHAB & CO.)**  
Chartered Accountants  
**Kazi Md. Mahboob Kasem, FCA**  
Partner  
Enrolment No: 845  
DVC: 2210260845AS272170

Dhaka, 26 October 2022

## Advanced Chemical Industries Limited

### Statement of Profit or Loss and other Comprehensive Income

In Taka	Notes	For the year ended 30 June 2022	For the year ended 30 June 2021
Profit after tax		2,237,862,629	2,287,783,139
<b>Other comprehensive income</b>			
<b>Items that will not be reclassified to profit or loss</b>			
Remeasurement of defined benefit plan	21.1	-	(14,320,000)
Related tax		-	3,222,000
Change in fair value of FVOCI financial assets	20.1	(57,336,144)	20,440,061
Related tax		5,733,614	(2,044,006)
Revaluation surplus on property, plant and equipment		(51,602,530)	18,396,055
Related tax		-	1,737,611,301
		-	(101,907,748)
		-	1,635,703,553
<b>Other comprehensive income, net of tax</b>		<b>(51,602,530)</b>	<b>1,643,001,608</b>
<b>Total comprehensive income</b>		<b>2,186,260,099</b>	<b>3,930,784,747</b>

The annexed notes 1 to 45 form an integral part of these financial statements.



**Dr. Arif Dowla**  
Managing Director

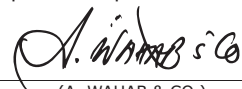


**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



**(A. WAHAB & CO.)**  
Chartered Accountants  
**Kazi Md. Mahboob Kasem, FCA**  
Partner  
Enrolment No: 845  
DVC: 2210260845AS272170

Dhaka, 26 October 2022

# Advanced Chemical Industries Limited

## Statement of Changes in Equity



For the year ended 30 June 2022

In Taka	Share capital	Share premium	Capital reserve	FVOCI reserve	Revaluation reserve	Retained earnings	Total equity
<b>Balance at 1 July 2021</b>	631,102,500	402,310,367	1,671,386	453,051,685	4,711,244,501	12,693,654,845	18,893,035,284
<b>Total comprehensive income</b>							
Profit after tax	-	-	-	-	-	2,237,862,629	2,237,862,629
Other comprehensive income - net of tax	-	-	-	(51,602,530)	-	-	(51,602,530)
<b>Total comprehensive income</b>	-	-	-	(51,602,530)	-	2,237,862,629	2,186,260,099
<b>Transactions with owners of the Company</b>							
<b>Contributions and distributions</b>							
Issuance of bonus shares for the year 2020-21	94,665,370	-	-	-	-	(94,665,370)	-
Cash dividend for the year 2020-21	-	-	-	-	-	(410,216,625)	(410,216,625)
<b>Total contributions and distributions</b>	94,665,370	-	-	-	-	(504,881,995)	(410,216,625)
<b>Total transactions with owners of the Company</b>	94,665,370	-	-	-	-	(504,881,995)	(410,216,625)
<b>Transactions recognised directly in equity</b>							
Realisation of revaluation reserve	-	-	-	-	-	-	-
<b>Total transactions recognised directly in equity</b>	-	-	-	-	-	-	-
<b>Balance at 30 June 2022</b>	725,767,870	402,310,367	1,671,386	401,449,156	4,711,244,501	14,426,635,479	20,669,078,759

In Taka	Share capital	Share premium	Capital reserve	FVOCI reserve	Revaluation reserve	Retained earnings	Total equity
<b>Balance at 1 July 2020</b>	573,729,555	402,310,367	1,671,386	434,655,631	3,075,540,948	10,933,326,291	15,421,234,178
<b>Total comprehensive income</b>							
Profit after tax	-	-	-	-	-	2,287,783,139	2,287,783,139
Other comprehensive income - net of tax	-	-	-	18,396,055	1,635,703,553	(11,098,000)	1,643,001,608
<b>Total comprehensive income</b>	-	-	-	18,396,055	1,635,703,553	2,276,685,139	3,930,784,747
<b>Transactions with owners of the Company</b>							
<b>Contributions and distributions</b>							
Issuance of bonus shares for the year 2019-2020	57,372,945	-	-	-	-	(57,372,945)	-
Cash dividend for the year 2019-2020	-	-	-	-	-	(458,983,640)	(458,983,640)
<b>Total contributions and distributions</b>	57,372,945	-	-	-	-	(516,356,585)	(458,983,640)
<b>Total transactions with owners of the Company</b>	57,372,945	-	-	-	-	(516,356,585)	(458,983,640)
<b>Transactions recognised directly in equity</b>							
Realisation of revaluation reserve	-	-	-	-	-	-	-
<b>Total transactions recognised directly in equity</b>	-	-	-	-	-	-	-
<b>Balance at 30 June 2021</b>	631,102,500	402,310,367	1,671,386	453,051,685	4,711,244,501	12,693,654,845	18,893,035,284

The annexed notes 1 to 45 form an integral part of these financial statements.



## Advanced Chemical Industries Limited

### Statement of Cash Flows

<i>In Taka</i>	Note	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>			
Cash receipts from customers and others		28,747,049,131	26,353,438,741
Cash paid to suppliers and employees		(25,743,471,083)	(23,833,952,984)
<b>Cash generated from operating activities</b>		<b>3,003,578,048</b>	<b>2,519,485,757</b>
Paid to WPPF		(140,088,402)	(70,766,042)
Interest paid		(316,534,788)	(249,907,794)
Income tax paid		(675,473,944)	(908,139,899)
		(1,132,097,134)	(1,228,813,735)
<b>Net cash (used in)/generated from operating activities*</b>	18.3	<b>1,871,480,914</b>	<b>1,290,672,022</b>
<b>Cash flows from investing activities</b>			
Acquisition of property, plant and equipment		(176,769,396)	(218,115,082)
Payments for capital work in progress		(830,236,619)	(884,948,792)
Sale proceeds from property, plant and equipment		5,322,387	85,896,091
Purchase of biological assets		(14,527,787)	(6,548,243)
Dividend received		425,037,405	442,727,703
Investment		(185,158,230)	(168,844,000)
<b>Net cash (used in)/generated from investing activities</b>		<b>(776,332,239)</b>	<b>(749,832,323)</b>
<b>Cash flows from financing activities</b>			
Inter-company debts received/(paid)		(6,362,229,935)	(3,565,323,196)
Dividends paid		(445,609,225)	(501,726,209)
Payment for lease obligation		(169,522,801)	(174,943,735)
Short-term bank loan received/(paid)		3,217,953,183	4,987,920,754
Long-term bank loan received/(paid)		82,269,017	419,216,216
<b>Net cash (used in)/generated from financing activities</b>		<b>(3,677,139,761)</b>	<b>1,165,143,830</b>
Net increase/(decrease) in cash and cash equivalents		(2,581,991,086)	1,705,983,530
Opening cash and cash equivalents		(9,153,146)	(1,715,136,676)
Effect of movements in exchange rate on cash held		27,761,055	-
<b>Closing cash and cash equivalents at reporting date</b>		<b>(2,563,383,177)</b>	<b>(9,153,146)</b>
<b>Closing cash and cash equivalents represent:</b>			
Cash and cash equivalents	18	794,546,169	1,672,219,768
Bank overdraft	24	(3,357,929,346)	(1,681,372,914)
		(2,563,383,177)	(9,153,146)
<b>Net Operating Cash Flows Per Share (NOCFPS)</b>	37.3	25.79	17.78

\*See Note 18.3 for reconciliation of net operating cash flow.

The annexed notes 1 to 45 form an integral part of these financial statements.



# Advanced Chemical Industries Limited

## Consolidated Statement of Financial Position

In Taka	Notes	30 June 2022	30 June 2021
<b>Assets</b>			
Property, plant and equipment	8(a)	30,439,751,634	29,821,715,259
Right-of-use assets	9(a)	1,720,125,531	1,497,952,751
Equity-accounted investees	10(a).1	2,157,943,932	1,927,912,599
Other investments	10(a).2	822,290,382	810,605,689
Intangible assets	11(a)	82,296,893	93,940,460
Biological assets	12(a)	31,303,261	17,778,109
Deferred tax assets	23(a)	709,841,617	448,004,545
<b>Non-current assets</b>		<b>35,963,553,250</b>	<b>34,617,909,411</b>
Inventories	13(a)	20,323,249,620	17,349,949,096
Trade receivables	14(a)	12,772,253,271	12,015,538,374
Other receivables	15(a)	832,500,769	815,433,268
Inter-company receivables	16(a)	5,612,894	9,585,811
Advances, deposits and prepayments	17(a)	2,512,497,990	2,300,941,553
Short term investments	18(a)	-	1,158,369,377
Cash and cash equivalents	18(b)	3,208,757,234	3,831,928,920
<b>Current assets</b>		<b>39,654,871,778</b>	<b>37,481,746,399</b>
<b>Total assets</b>		<b>75,618,425,028</b>	<b>72,099,655,810</b>
<b>Equity</b>			
Share capital		725,767,870	631,102,500
Share premium		1,231,094,113	928,707,434
Reserves	20(a)	6,950,487,337	7,084,648,991
Retained earnings		1,397,376,137	1,620,384,642
<b>Equity attributable to the owners of the Company</b>		<b>10,304,725,457</b>	<b>10,264,843,567</b>
Non-controlling interests		1,899,966,715	838,207,492
<b>Total equity</b>		<b>12,204,692,172</b>	<b>11,103,051,059</b>
<b>Liabilities</b>			
Employee benefits	21(a)	1,583,157,153	1,462,875,059
Long term bank loans	22(a)	6,408,915,381	7,843,747,173
Lease liabilities	9(a)	1,384,717,849	1,161,243,121
<b>Non-current liabilities</b>		<b>9,376,790,384</b>	<b>10,467,865,353</b>
Bank overdraft	24(a)	5,177,125,582	3,543,943,716
Loans and borrowings	25(a)	35,271,595,114	34,516,421,376
Lease liabilities-current portion	9(a)	382,470,526	434,023,303
Trade payables	26(a)	5,518,327,175	4,540,656,791
Other payables	27(a)	7,702,734,053	7,303,909,434
Unclaimed dividend account	28(a)	88,081,841	131,177,139
Current tax liabilities/(assets)	30(a)	(103,391,819)	58,607,638
<b>Current liabilities</b>		<b>54,036,942,472</b>	<b>50,528,739,398</b>
<b>Total liabilities</b>		<b>63,413,732,856</b>	<b>60,996,604,751</b>
<b>Total equity and liabilities</b>		<b>75,618,425,028</b>	<b>72,099,655,810</b>
<b>Consolidated Net Asset Value (NAV) per share</b>	37.3(a)	141.98	141.43

The annexed notes 1 to 45 form an integral part of these financial statements.

**Dr. Arif Dowla**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

(A. WAHAB & CO.)  
Chartered Accountants  
**Kazi Md. Mahboob Kasem, FCA**  
Partner  
Enrolment No: 845  
DVC: 2210260845AS272170

Dhaka, 26 October 2022

# Advanced Chemical Industries Limited

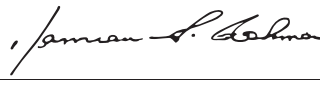
## Consolidated Statement of Profit or Loss

<i>In Taka</i>	Note	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	31(a)	96,571,641,497	80,748,403,165
Cost of sales	32(a)	(72,717,772,659)	(59,032,686,076)
<b>Gross profit</b>		<b>23,853,868,838</b>	<b>21,715,717,089</b>
Administrative, selling and distribution expenses	33(a)	(17,767,565,065)	(16,467,045,135)
Other income	34(a)	347,744,046	310,298,388
<b>Operating profit</b>		<b>6,434,047,819</b>	<b>5,558,970,342</b>
Share of profit of equity accounted investees		444,850,102	472,515,593
Net finance costs	35(a)	(3,913,281,118)	(3,552,575,030)
<b>Profit before contribution to WPPF</b>		<b>2,965,616,803</b>	<b>2,478,910,905</b>
Contribution to WPPF	27(a).1	(337,886,688)	(291,774,335)
<b>Profit before tax</b>		<b>2,627,730,115</b>	<b>2,187,136,570</b>
<b>Income tax expense</b>	36(a)		
Current tax expense		(1,942,502,635)	(1,945,997,887)
Deferred tax income/(expense)		207,775,600	195,924,013
		(1,734,727,035)	(1,750,073,874)
<b>Profit after tax</b>		<b>893,003,080</b>	<b>437,062,696</b>
<b>Profit attributable to</b>			
Equity holders of the Company		379,644,188	347,170,658
Non-controlling interests		513,358,892	89,892,038
		893,003,080	437,062,696
<b>Earnings per share</b>	37.1(a)		
Basic and diluted earnings per share		5.23	4.78

The annexed notes 1 to 45 form an integral part of these financial statements.



**Dr. Arif Dowla**  
Managing Director

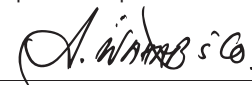


**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



(A. WAHAB & CO.)  
Chartered Accountants  
**Kazi Md. Mahboob Kasem, FCA**  
Partner  
Enrolment No: 845  
DVC: 2210260845AS272170

Dhaka, 26 October 2022



## Advanced Chemical Industries Limited

### Consolidated Statement of Profit or Loss and other Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Profit after tax	893,003,080	437,062,696
<b>Other comprehensive income</b>		
<b>Items that will not be reclassified to profit or loss</b>		
Remeasurement of defined benefit plan	-	(49,765,962)
Related tax	-	8,950,039
	-	(40,815,923)
Change in fair value of FVOCI financial assets	(59,384,762)	21,229,619
Related tax	5,938,476	(2,122,962)
	(53,446,286)	19,106,657
Revaluation surplus on property plant and equipment	-	2,829,083,784
Related tax	-	(149,892,679)
	-	2,679,191,105
<b>Items that may be reclassified subsequently to profit or loss</b>		
Foreign operations - foreign currency translation differences	(89,626,181)	-
	(89,626,181)	-
<b>Other comprehensive income, net of tax</b>	(143,072,467)	2,657,481,838
<b>Total comprehensive income</b>	749,930,613	3,094,544,534
<b>Total comprehensive income attributable to</b>		
<b>Equity holders of the Company</b>		
Profit after tax	379,644,188	347,170,658
Other comprehensive income/(loss)	(131,857,041)	2,340,373,130
	247,787,147	2,687,543,788
<b>Non-controlling interests</b>		
Profit after tax	513,358,892	89,892,038
Other comprehensive income	(11,215,426)	317,108,708
	502,143,466	407,000,746
<b>Total comprehensive income</b>	749,930,613	3,094,544,534

The annexed notes 1 to 45 form an integral part of these financial statements.

**Dr. Arif Dowla**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

(A. WAHAB & CO.)  
Chartered Accountants  
**Kazi Md. Mahboob Kasem, FCA**  
Partner  
Enrolment No: 845  
DVC: 2210260845AS272170

Dhaka, 26 October 2022



# Advanced Chemical Industries Limited

## Consolidated Statement of Changes in Equity

For the year ended 30 June 2022

In Taka	Attributable to owner of the Company							Non-controlling interests	Total equity
	Share capital	Share premium	Capital reserve	Translation reserve	FVOCI reserve	Revaluation reserve	Retained earnings		
<b>Balance at 1 July 2021</b>	631,102,500	928,707,434	1,671,386	(1,396,614)	452,006,810	6,632,367,409	1,620,384,642	10,264,843,567	11,103,051,059
<b>Total comprehensive income</b>									
Profit after tax	-	-	-	-	-	-	379,644,188	379,644,188	893,003,080
Other comprehensive income - net of tax	-	-	-	(79,360,414)	(52,496,627)	-	(131,857,041)	(131,857,041)	(143,072,467)
<b>Total comprehensive income</b>	-	-	-	(79,360,414)	(52,496,627)	-	379,644,188	247,787,147	749,930,613
<b>Transactions with owners of the Company</b>									
<b>Contributions and distributions</b>									
Issuance of bonus shares for the year 2020-21	94,665,370	-	-	-	-	-	(94,665,370)	-	-
Cash dividend for the year 2020-21	-	-	-	-	-	-	(410,216,625)	(410,216,625)	(473,018,310)
Effect of issuing preference shares to Bangladesh Managed Account C.V. (a limited partnership of FMO) by ACI Motors Ltd.	-	254,216,601	-	-	9,660	(4,540,378)	(229,338,218)	20,347,665	669,173,311
Capital contribution by non-controlling interest (BMA C.V.)	-	-	-	-	-	-	-	-	155,555,500
Change in ownership interest in subsidiary without a change in control	-	48,170,078	-	-	4,697	2,221,408	131,567,520	181,963,704	(181,963,704)
<b>Total contributions and distributions</b>	94,665,370	302,386,679	-	-	14,357	(2,318,970)	(602,652,693)	(207,905,256)	559,615,757
<b>Total transactions with owners of the Company</b>	94,665,370	302,386,679	-	-	14,357	(2,318,970)	(602,652,693)	(207,905,256)	351,710,501
<b>Transactions recognised directly in equity</b>									
Realisation of revaluation reserve	-	-	-	-	-	-	-	-	-
<b>Total transactions recognised directly in equity</b>	-	-	-	-	-	-	-	-	-
<b>Balance at 30 June 2022</b>	725,767,870	1,231,094,113	1,671,386	(80,757,028)	399,524,540	6,630,048,439	1,397,376,137	10,304,725,457	11,899,966,715

In Taka	Attributable to owner of the Company							Non-controlling interests	Total equity
	Share capital	Share premium	Capital reserve	Translation reserve	FVOCI reserve	Revaluation reserve	Retained earnings		
<b>Balance at 1 July 2020</b>	573,729,556	402,310,367	1,671,386	(1,396,614)	433,046,592	4,277,933,521	2,211,343,343	7,898,638,151	7,289,977,438
<b>Total comprehensive income</b>									
Profit after tax	-	-	-	-	-	-	347,170,658	347,170,658	89,892,038
Other comprehensive income-net of tax	-	-	-	-	18,960,217	2,353,485,627	(32,072,713)	2,340,373,130	317,108,708
<b>Total comprehensive income</b>	-	-	-	-	18,960,217	2,353,485,627	315,097,945	2,687,543,788	407,000,746
<b>Transactions with owners of the Company</b>									
<b>Contributions and distributions</b>									
Issuance of bonus shares for the year 2019-2020	57,372,945	-	-	-	-	-	(57,372,945)	-	-
Cash dividend for the year 2019-2020	-	-	-	-	-	-	(458,983,640)	(458,983,640)	(500,851,430)
Effect of issuing preference shares to Bangladesh Managed Account C.V. (a limited partnership of FMO) by ACI Motors Ltd.	-	526,397,067	-	-	-	-	(298,366,718)	228,030,349	998,804,745
Capital contribution by Non-controlling interest	-	-	-	-	-	-	-	-	233,333,400
Change in ownership interest in subsidiary without a change in control	-	-	-	-	-	948,262	(91,333,343)	(90,385,081)	77,627,454
<b>Total contributions and distributions</b>	57,372,945	526,397,067	-	-	-	948,262	(906,056,646)	(321,338,372)	1,039,867,460
<b>Total transactions with owners of the Company</b>	57,372,945	526,397,067	-	-	-	948,262	(906,056,646)	(321,338,372)	718,529,088
<b>Transactions recognised directly in equity</b>									
Realisation of revaluation reserve	-	-	-	-	-	-	-	-	-
<b>Total transactions recognised directly in equity</b>	-	-	-	-	-	-	-	-	-
<b>Balance at 30 June 2021</b>	631,102,500	928,707,434	1,671,386	(1,396,614)	452,006,810	6,632,367,409	1,620,384,642	10,264,843,567	11,103,051,059

The annexed notes 1 to 45 form an integral part of these financial statements.



## Advanced Chemical Industries Limited

### Consolidated Statement of Cash Flows

<i>In Taka</i>	Note	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>			
Cash receipts from customers and others		96,351,082,929	80,810,648,212
Cash paid to suppliers and employees		(90,389,500,238)	(77,708,778,306)
<b>Cash generated from operating activities</b>		5,961,582,691	3,101,869,906
Paid to WPPF		(256,873,602)	(135,640,501)
Interest paid		(3,256,372,716)	(2,631,406,154)
Income tax paid		(2,140,637,665)	(2,219,168,717)
		(5,653,883,983)	(4,986,215,372)
<b>Net cash from/(used in) operating activities*</b>	18 (c)	307,698,708	(1,884,345,465)
<b>Cash flows from investing activities</b>			
Acquisition of property, plant and equipment		(512,334,099)	(721,962,817)
Payments for capital work in progress		(1,668,657,993)	(1,197,200,948)
Sale proceeds from property, plant and equipment		6,158,696	89,454,342
Purchase of biological assets		(14,527,787)	(6,548,243)
Dividend received		352,839,090	394,595,493
Short term investments		1,157,334,040	(90,320,150)
Long term investments		(198,355,507)	(170,720,000)
<b>Net cash from/(used in) investing activities</b>		(877,543,559)	(1,702,702,324)
<b>Cash flows from financing activities</b>			
Payment as dividend to non-controlling interests in subsidiary		(70,504,383)	(41,479,556)
Inter-company debts received/(paid)		157,199	(61,201)
Dividend paid		(445,609,225)	(501,726,209)
Payment for lease liability		(417,689,912)	(423,137,984)
Equity investment received by ACI Motors Limited		824,728,692	1,232,138,145
Short-term bank loan received/(paid)		(342,181,408)	9,460,818,474
Long-term bank loan received/(paid)		(1,262,588,190)	(3,223,413,402)
<b>Net cash from/(used in) financing activities</b>		(1,713,687,227)	6,503,138,268
Net increase/(decrease) in cash and cash equivalents		(2,283,532,078)	2,916,090,479
Opening cash and cash equivalents		287,985,204	(2,627,972,080)
Effect of movements in exchange rate on cash held		27,178,526	(133,195)
<b>Cash and cash equivalents at reporting date</b>		(1,968,368,348)	287,985,204
<b>Closing balance represents</b>			
Cash and cash equivalents	18(b)	3,208,757,234	3,831,928,920
Bank overdraft	24(a)	(5,177,125,582)	(3,543,943,716)
		(1,968,368,348)	287,985,204
<b>Consolidated Net Operating Cash Flows Per Share (NOCFPS)</b>	37.3(a)	4.24	(25.96)

\*See Note 18 (c) for reconciliation of consolidated net operating cash flow.

*The annexed notes 1 to 45 form an integral part of these financial statements.*



# Advanced Chemical Industries Limited

## Notes to the Financial Statements

as at and for the year ended 30 June 2022

### 1 Reporting entity

#### 1.1 Company profile

Advanced Chemical Industries Limited (hereinafter referred to as "ACI Limited" or "the Company") is a public limited company incorporated in Bangladesh on 24 January 1973 as ICI Bangladesh Manufacturers Limited. The registered office of the Company is at 245 Tejgaon Industrial Area, Dhaka-1208 in Bangladesh.

The consolidated financial statements of the Company as at and for the year ended 30 June 2022 comprise the Company's and its subsidiaries (together referred to as the "Group" and individually as "Group entities") and the Group's interest in associates and jointly controlled entities.

The Company is listed with Dhaka Stock Exchange Limited (DSE) and Chittagong Stock Exchange Limited (CSE).

#### 1.2 Nature of business

The Company is primarily involved in manufacturing of pharmaceuticals, consumer brands, animal health products and marketing them along with fertilizers, seeds and other agricultural items.

#### 1.3 Description of subsidiaries

##### 1.3.1 ACI Formulations Limited

The company, a 53.48% owned subsidiary of ACI Limited, was incorporated on 29 October 1995 as a private limited company under the Companies Act 1994. It was converted to public limited company on 4 May 2005 and listed with both Dhaka Stock Exchange Limited (DSE) and Chittagong Stock Exchange Limited (CSE) on 30 October 2008. The principal activities of the company are manufacturing and marketing of a number of agrochemical and consumer products.

##### 1.3.2 ACI Salt Limited

The company, a 77.67% owned subsidiary of ACI Limited, was incorporated on 13 June 2004 as a private limited company under the Companies Act 1994. The principal activity of the company is manufacturing and marketing of edible branded salt.

##### 1.3.3 ACI Foods Limited

The company, a 99.30% owned subsidiary of ACI Limited, was incorporated on 14 September 2006 as a private limited company under the Companies Act 1994. The main objectives of the company are manufacturing, processing and marketing of different food items including milling and processing of rice, spices and different snack items.

##### 1.3.4 ACI Pure Flour Limited

The company, a 95.00% owned subsidiary of ACI Limited, was incorporated on 29 August 2006 as a private limited company under the Companies Act 1994. The main objectives of the company are to carry on the business of milling, processing, packaging and marketing of wheat flour products and lentil.

##### 1.3.5 ACI Agrolink Limited

The company, a 90.00% owned subsidiary of ACI Limited, was incorporated on 4 July 2006 as a private limited company under the Companies Act 1994. Currently, the main activity of the Company includes shrimp processing and export. The Company has established a state-of-the-art shrimp processing factory in Satkhira.



### **1.3.6 ACI Motors Limited**

The company, a 46.80% owned subsidiary of ACI Limited, was incorporated on 11 December 2007 as a private limited company under the Companies Act 1994. The main objectives of the company are to carry on the business of buying, selling, importing and assembling of vehicles for both agricultural and non-agricultural usage including other agricultural equipment and supplying of spare parts and providing service facilities for these vehicles and equipment.

The company has also a distribution agreement with India Yamaha Motors Private Ltd. to sell and distribute YAMAHA brand motorcycles and parts in Bangladesh. The company has a manufacturing and assembling plant of YAMAHA motorcycles at Rajabari, Gazipur which started its commercial activities since May 2019.

### **1.3.7 Creative Communication Limited**

The company, a 60.00% owned subsidiary of ACI Limited, was incorporated on 2 September 2007 as a private limited company under the Companies Act 1994. The principal activities of the company are managing media solutions and similar services for different clients including television commercials and other advertisement and promotion related activities.

### **1.3.8 Premiaflex Plastics Limited**

The company, a 87.32% owned subsidiary of ACI Limited, was incorporated on 11 June 2007 as a private limited company under the Companies Act 1994. The main objectives of the company are to carry out the business of manufacturing and marketing of plastic products, flexible printing and other ancillary business associated with plastic and flexible printing. The company commenced its commercial production from 1 December 2008.

It has a Consumer Plastics production plant that produces home plastic products with a promise in mind to deliver premium quality plastic made products for its customers.

### **1.3.9 ACI Logistics Limited**

The company, a 76.00% owned subsidiary of ACI Limited, was incorporated on 29 April 2008 as a private limited company under the Companies Act 1994. The main objective of the company is to set-up nationwide retail outlets in order to facilitate the improvement in goods marketing efficiency and to provide a modern self service shopping option to customers.

### **1.3.10 ACI Edible Oils Limited**

The company, a 85.00% owned subsidiary of ACI Limited, was incorporated on 13 December 2010 as a private limited company under the Companies Act 1994. The main objective of the company is to carry out the business as manufacturing as well as trading of all kinds of crude and refined edible oils, edible fats, and other allied food products.

### **1.3.11 ACI HealthCare Limited**

The company, a 92.94% owned subsidiary of ACI Limited, was incorporated on 18 February 2013 as a public limited company under the Companies Act 1994. The principal activities of the company are aimed at manufacturing and marketing of pharmaceutical products for regulated markets. The Company received US FDA approval for its factory situated at Tripordi, Sonargaon, Narayanganj on 27 April 2022.

### **1.3.12 ACI Chemicals Limited**

The company, a 75.00% owned subsidiary of ACI Limited, was incorporated on 26 November 2013 as a private limited company under the Companies Act 1994. The main objective of the company is to represent foreign and local principals and market and promote their products and process and engage in the service of indenting on their behalf.

### **1.3.13 ACI Biotech Limited**

The company, a 80.00% owned subsidiary of ACI Limited, was incorporated in Bangladesh on 22 November 2016 as a private limited company under the Companies Act 1994. The principal activities of the company are to carry out the business of manufacturing and marketing of Biosimilar pharmaceutical products. Currently the production facility is under construction process.



### 1.3.14 Infolytx Bangladesh Limited

Infolytx Bangladesh Limited is a private limited company incorporated on 23 July 2015 under the Companies Act 1994 being a 60% owned subsidiary of ACI Limited incorporated in Bangladesh having its registered office situated at 245, Tejgaon I/A, Dhaka. The main objective of the company is to develop computer software focusing on leading edge technologies with an aim of varied range of offerings.

### 1.3.15 ACI Marine and Riverine Technologies Limited

ACI Marine and Riverine Technologies Limited is a private limited company incorporated on 19 December 2019 under the Companies Act 1994 being a 77% owned subsidiary of ACI Limited incorporated in Bangladesh having its registered office situated at 245, Tejgaon I/A, Dhaka. The main objective of the company is to carry on all or any of the business of marine engine, meachineries, shipping technologies, ship engineering, and other related areas.

## 2 Basis of accounting

### 2.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with International Accounting Standards (IASs), International Financial Reporting Standards (IFRSs), the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

### 2.2 Date of authorisation

The audited consolidated financial statements as well as separate financial statements for the year ended 30 June 2022 were authorised by the Board of Directors on October 26, 2022 for publication.

### 2.3 Basis of measurement

The financial statements have been prepared on historical cost basis except for certain assets which are stated either at revalued amount or fair market value as explained in the accompanying notes.

## 3 Functional and presentational currency

These financial statements are presented in Bangladesh Taka (Taka/TK/BDT), which is both functional and presentation currency of the Company. The amounts in these financial statements have been rounded off to the nearest Taka, unless stated otherwise indicated. Because of these rounding off, in some instance the total may not match the sum of individual balance.

In preparing these financial statements, management has made judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to estimates are recognised prospectively.

### 4.1 Judgements

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the consolidated financial statements is included in the following notes:

Note 6C	Basis of consolidation
Note 6N	Leases



## 4.2 Assumptions and estimation uncertainties

(i) Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the year ended 30 June 2022 is included in the following notes:

Note 6L, 8 and 8(a)	Property, plant and equipment
Note 6K, 13 and 13(a)	Inventories
Note 6O, 14 and 14(a)	Trade receivables
Note 6O, 15 and 15(a)	Other receivables
Note 6O, 16 and 16(a)	Intercompany receivables
Note 6F, 21 and 21(a)	Employee benefits
Note 6H, 23 and 23(a)	Deferred tax liabilities
Note 6H, 30 and 30(a)	Provision for tax
Note 39	Commitments
Note 6T and 40	Contingencies
Note 6C and 10(a)	Acquisition of subsidiary
Note 6N	Leases

(ii) *Measurement of fair values:*

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1 : quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 : inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 : inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

## 5 Reporting period

The financial period of the Company covers one year from 1 July 2021 to 30 June 2022 and is being following consistently.

Financial period of one associate is:

Asian Consumer Care (Pvt.) Limited      From 1 April to 31 March

For the purpose of consolidation, additional financial information of the associate was prepared as of 30 June 2022 to enable the Group to consolidate the financial result of the associates. Financial information of one JV (Tetley ACI (Bangladesh) Limited) was taken based on draft financial statements because the audit of Tetley ACI (Bangladesh) Limited is in progress. However, the financial impact involving the aforesaid two Companies on the Group was insignificant.

## 6 Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

Set out below is an index of the significant accounting policies, the details of which are available on the current and following pages:

- A Current versus non-current classification
- B Offsetting
- C Basis of consolidation
- D Revenue from contracts with customers
- E Foreign currency transactions
- F Employee benefits
- G Finance income and finance costs
- H Income tax
- I Biological assets
- J Investment
- K Inventories
- L Property, plant and equipment
- M Intangible assets and goodwill
- N Leases
- O Financial instruments
- P Share capital
- Q Provisions
- R Impairment
- S Going concern
- T Contingencies
- U Statement of cash flows
- V Earnings per share (EPS)
- W Events after the reporting period
- X Dividends
- Y Materiality and aggregation

### A Current versus non-current classification

The Group presents assets and liabilities in statement of financial position based on current/non-current classification. An asset is current when it is:

- i) expected to be realised in normal operating cycle, or
- ii) due to be realised within twelve months after the reporting period, or
- iii) held primarily for the purpose of trading, or
- iv) used or exchanged to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when it is:

- i) expected to be settled in normal operating cycle, or
- ii) due to be settled within twelve months after the reporting period, or
- iii) held primarily for the purpose of trading, or
- iv) there is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.



## **B Offsetting**

The Group reports separately both assets and liabilities, and income and expenses, unless required by an applicable accounting standard or offsetting reflects the substance of the transaction and such offsetting is permitted by applicable accounting standard.

Cash receipts and payments on behalf of customers when the cash flows reflect the activities of the customer rather than those of the entity and cash receipts and payments for items in which the turnover is quick, the amounts are large, and the maturities are short are presented net in the statement of cash flows.

## **C Basis of consolidation**

### *(i) Subsidiaries*

Subsidiaries are entities controlled by ACI Limited. ACI Limited controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries have been included in the consolidated financial statements from the date on which control commences until the date on which control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by ACI Limited.

### *(ii) Non-controlling interests*

Non-controlling interest (NCI) is the equity interest in a subsidiary not attributable to ACI Limited. NCI is measured at subsidiaries' proportionate share of identifiable net assets.

### *(iii) Interests in equity-accounted investees*

The ACI Limited's interests in equity-accounted investees comprise interests in associates and joint ventures.

Associates are those entities in which ACI Limited has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement in which ACI Limited has joint control, whereby ACI Limited has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interests in associates and the joint ventures are accounted for using the equity method. They are initially recognised at cost.

### *(iv) Loss of control*

When ACI Limited loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary and any related NCI and other components of the equity. Any resulting gain or loss is recognised in the profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

### *(v) Transactions eliminated on consolidation*

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of ACI Limited's interest in the investee. Unrealised losses, if any, are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

## **D Revenue from contracts with customers**

Revenue is measured based on the consideration specified in a contract with a customer. The Group recognises revenue when it transfers control over a good or service to a customer. The following paragraphs provide information about the nature and timing of the satisfaction of performance obligations in contracts with customers:

In accordance with IFRS 15, revenue is recognized when or as a performance obligation is satisfied by transferring a good or service to a customer, either at a point in time or over time. A good or service is 'transferred' when or as the customer obtains control of it. Customers obtain control of goods at point of delivery or over time.



The entity assesses whether it transfers control over time by following prescribed criteria for satisfying performance obligation. If none of the criteria is met then the entity recognizes revenue at point of time at which it transfers control of the goods to the customer.

Revenue is measured net of value added tax, trade discount, returns and allowances (if any). In case of cash delivery, revenue is recognised when delivery is made and cash is received by the Group.

## **E Foreign currency transactions**

Transactions in foreign currencies are translated at the exchange rate prevailing on the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated at exchange rates prevailing at the date of statement of financial position. Foreign currency differences are generally recognised in the statement of profit and loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of transactions.

## **F Employee benefits**

### *(i) Short-term employee benefits*

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### *(ii) Defined contribution plan (provident fund)*

The Group operates a recognised provident fund scheme where employees contribute 8% of their basic salary with equal contribution by the Group. The provident fund is considered as defined contribution plan being managed by a Board of Trustees.

### *(iii) Defined benefit plan (gratuity)*

The Group operates funded gratuity scheme, provision in respect of which is made annually covering all permanent eligible employees. The Employees' Gratuity Fund is being considered as defined benefit plan.

Defined benefit plan is a retirement benefit plan under which amounts to be paid as retirement benefits are determined by reference to employees' earnings and year of services. The rate used to discount post employment benefit obligations is determined by reference to the rate stated in the actuarial report. Actuarial valuation of gratuity scheme has been made as on 30 June 2021 by independent actuarial valuer to assess the adequacy of the liabilities provided for the schemes, which concluded that the provision kept for gratuity scheme is sufficient.

### *(iv) Workers' profit participation fund*

The Group operates funds for workers as "Workers' Profit Participation Fund" and 5% of the profit before charging such expense have been transferred to this fund as per section 234 of the Labour Act 2006 (amended in 2013).

## **G Finance income and finance costs**

The Group's finance income and finance costs include:

- interest income; and
- interest expense.

Interest income or expense is recognised using the effective interest method.

## **H Income tax**

Income tax expense comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in OCI (Other Comprehensive Income).



*(i) Current tax*

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to tax payable or receivable in respect of previous years. The amount of current tax payable is the best estimate of the tax amount expected to be paid that reflects uncertainty related to income tax, if any. Current tax assets/liabilities are offset if certain criteria are met. It is measured using tax rates enacted or substantively enacted at the reporting period. The applicable tax rate for ACI Limited is currently 22.5%.

*(ii) Deferred tax*

Deferred tax asset or liability is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent it is probable that future taxable profits will be available against which they can be used. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improve.

The Group's existing accounting policy for uncertain income tax treatments is consistent with the requirements in IFRIC 23 Uncertainty over Income Tax Treatments, which became effective on 1 January 2019.

**I Biological assets**

Biological assets are measured at fair value less cost to sell with any changes therein recognised in profit and loss.

**J Investment**

In the separate financial statements of ACI Limited, investment in subsidiaries, associates and joint ventures has been carried at cost as per IAS 27: Separate Financial Statements. All other investments have been categorised in accordance with IFRS 9.

**K Inventories**

Inventories except materials in transit are measured at the lower of cost and net realisable value. The cost of inventories is based on the weighted average method, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work-in-progress, cost includes an appropriate share of production overheads based on normal operation capacity.

Allowance for inventory is periodically recognised mainly on the basis of failure in quality control testing, net realisable value, non compliance testing, near to expiry etc. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

Material in transit represents the cost incurred up to the date of the statement of financial position for the items that were not received but the relative risk has been transferred till to the date of reporting. Inventory losses and abnormal losses are recognised as expenses.

## L Property, plant and equipment

### (i) Recognition and measurement

Items of property, plant and equipment are measured at cost or revaluation less accumulated depreciation. The items of property, plant and equipment were revalued in the year 2004, 2007, 2010, 2015 and 2021 by the firm of professional valuers on the basis of applicable methods including market value based method, premised on the accompanying narrative information and valuation methodology. When revalued assets are disposed of, the amounts included in the revaluation surplus are transferred to retained earnings.

Cost includes expenditure that is directly attributable to the acquisition of asset. The cost of self constructed asset includes the cost of material, direct labour and any other costs directly attributable to bringing the assets to the working condition for their intended use.

### (ii) Subsequent costs

Subsequent to initial recognition, cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. All other repair and maintenance expenses are charged in statement of profit or loss as they are incurred.

### (iii) Depreciation

All items of property, plant and equipment have been depreciated on straight line basis. Depreciation begins when an asset become available for use. Depreciation is charged at the rates varying from 2.5% to 50% depending on the estimated useful lives of assets. No depreciation is charged for land and capital work-in-progress. The Group follows this policy consistently from past years.

The revalued items of property, plant and equipment are depreciated by writing off their revalued amount at the date of revaluation over their remaining estimated useful lives.

The estimated useful lives for the current and comparative of initially recognised property, plant and equipment period/years are as follows:

<i>In years</i>	30 June 2022	30 June 2021
Building	20 - 40	20 - 40
Plant and machinery	2 - 15	2 - 10
Furniture and fixture	5 - 10	5 - 10
Electrical and other appliances	2 - 10	2 - 10
Office machinery	2 - 15	2 - 15
Motor vehicles	2 - 5	2 - 5

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate. No significant adjustment in respect of items of property, plant and equipment was done in the reporting period.

### (iv) Capitalisation of borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are included in the cost of that asset as per IAS - 23, Borrowing cost. The capitalisation of such borrowing costs ceases when the asset is ready for intended use.

### (v) Capital work in progress

Capital work-in-progress represents the cost incurred for acquisition and/or construction of items of property, plant and equipment that were not ready for use at the end of the year and these are stated at cost.

### (vi) Impairment

The carrying amount of the entity's non-financial assets, other than inventories and deferred tax assets (considered as disclosed separately under respective accounting standards), are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. However, no such conditions that might be suggestive of a heightened risk of impairment of assets existed at the reporting date.



*(vii) Retirement and disposals*

An asset is derecognised on disposal or when no future economic benefits are expected from its use and subsequent disposals. Gains and losses arising from the retirement or disposal of an asset is determined as the difference between the net disposal proceeds and the carrying amount of the asset and is recognised as gain or loss from disposal of asset in profit or loss. When revalued assets are disposed of, the amounts included in the revaluation surplus are transferred to retained earnings.

**M Intangible assets and goodwill**

*(i) Recognition and measurement*

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding is recognised in the profit or loss as incurred.

Development activities involve a plan or design for the production of new and substantially improved products and process. Development expenditures, on an individual project, are recognised as an intangible asset when the Group can demonstrate all of the following:

- (a) the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- (b) its intention to complete the intangible asset and use or sell it;
- (c) its ability to use or sell the intangible asset;
- (d) how the intangible asset will generate probable future economic benefits. Among other things, the entity can demonstrate the existence of a market for the output of the intangible asset or the intangible asset itself or, if it is to be used internally, the usefulness of the intangible asset;
- (e) the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset;
- (f) its ability to measure reliably the expenditure attributable to the intangible asset during its development;

Other development expenditures are recognised in profit and loss as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period. Following initial recognition of the development expenditure as an asset, the cost model is applied requiring the asset to be carried at cost less any accumulated amortisation and accumulated impairment losses. During the period of development, the asset is tested for impairment annually.

Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is reflected in profit or loss in the year in which the expenditure is incurred.

*(ii) Amortisation*

Amortisation is charged in profit or loss on a straight line basis over the estimated useful lives of intangible assets other than goodwill. Amortisation on additions are charged from the month of acquisition. Amortisation is charged at the rates of 10% to 20% depending on the estimated useful lives of assets and no amortisation is charged in the year of disposal.

The estimated useful life for the current intangible asset is as follows:

In years	30 June 2022	30 June 2021
Software	5 - 10	5 - 10

Amortisation methods, useful lives and residual values are reviewed at each reporting date.

*(iii) Retirement and disposals*

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gain or losses arising from derecognition of intangible assets, measured as the difference between the net disposal proceeds and the carrying amount of the assets are recognised in profit or loss.

*(iv) Goodwill*

Goodwill arising on the acquisition of subsidiaries is measured at cost less accumulated impairment losses.



(v) *Software*

Software, acquired by the Group and have finite useful life, are measured at cost less accumulated amortisation and any accumulated impairment losses. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific assets to which it relates.

**N Leases**

Leases are recognised as right-of-use assets and corresponding liabilities at the inception of a contract and measured in accordance with IFRS 16. The right-of-use assets are depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

At the commencement date, lease liabilities are measured at an amount equal to the present value of the lease payments for the underlying right-of-use assets during the lease term. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined, or the Company's incremental borrowing rate. Each lease payment is allocated between the liability and finance cost.

Payments associated with all short-term leases (with a lease term of 12 months or less) and certain leases of all low-value assets are recognised on a straight-line basis as an expense in profit or loss.

**O Financial instruments**

Non-derivative financial instruments comprise investments in shares and term deposit, trade receivables, other receivables, intercompany receivables, cash and cash equivalents, trade payables, other payables, intercompany payables, share capital and interest-bearing borrowings.

*(i) Financial assets*

The Group initially recognises receivables and deposits issued on the date when they are originated. All other financial assets are recognised initially on the date at which the Company becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred.

The Group's financial assets comprise trade, inter-company, and other receivables, investment in shares and term deposit and cash and cash equivalents.

*Trade, other and intercompany receivables*

Trade, other and intercompany receivables are initially recognised at the transaction price. These assets are subsequently measured at amortised cost using the effective interest method less allowance for impairment loss of receivables using expected credit loss model.

*Investment in shares-other than the investment in subsidiaries, associates and joint ventures*

Investment in shares are equity instruments that are designated at the date of initial application of IFRS 9 as FVOCI (original classification under IAS 39 was available-for-sale). Unlike IAS 39, the accumulated fair value reserve related to these investments will never be reclassified to profit or loss.

*Investment in term deposit*

The Group has the positive intent and ability to hold term deposit to collect contractual cash flows, and as such financial assets are classified as amortised cost (original classification under IAS 39 was held to maturity).

*Cash and cash equivalents*

Cash and cash equivalents comprise cash balances and all call deposits with original maturities of three months or less. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose only of the statement of cash flows.



#### *(ii) Financial Liabilities*

The Group initially recognises financial liabilities on the transaction date at which the Group becomes a party to the contractual provisions of the liability. The Group recognises such financial liability when its contractual obligations arising from past events are certain and the settlement of which is expected to result in an outflow from the entity of resources embodying benefits.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expired.

The Group's financial liabilities comprise trade and other payables and interest - bearing borrowings.

##### *Trade payables*

Trade payables are recognised at fair value.

##### *Interest-bearing borrowings*

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method less any impairment losses.

#### *(iii) Offsetting a financial asset and a financial liability*

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

## **P Share capital**

Ordinary shares are classified as equity. Incremental cost directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effect.

## **Q Provisions**

A provision is recognised in the statement of financial position when the Group has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is probable that an outflow of resources embodying economic benefits are required to settle the obligation, the provision are reversed.

## **R Impairment**

#### *(i) Financial assets*

Financial assets are assessed at each reporting date to determine whether there is objective evidence of impairment. Objective evidence that financial assets are impaired includes:

- default or delinquency by a debtor;
- restructuring of an amount due to the Group on terms that the Group would not consider otherwise;
- indications that a debtor or issuer will enter bankruptcy;
- adverse changes in the payment status of borrowers or issuers; or
- observable data indicating that there is measurable decrease in expected cash flows from a company of financial assets.

The Group considers evidence of impairment for these assets at both an individual asset and a collective level. All individually significant assets are individually assessed for impairment. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified. Assets that are not individually significant are collectively assessed for impairment. Collective assessment is carried out by grouping together assets with similar risk characteristics.

In assessing collective impairment, the Group uses historical information on the timing of recoveries and the amount of loss incurred, and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss is calculated using expected credit loss model as prescribed in IFRS 9. Impairment loss is recognised in profit or loss and reflected in an allowance account.

*(ii) Non-financial assets*

At each reporting date, the Group reviews the carrying amounts of its non-financial assets (other than deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs (Cash-generating units).

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised in profit or loss if the carrying amount of an asset or CGU exceeds its recoverable amount.

## S Going concern

The Group has adequate resources to continue in operation for the foreseeable future. For this reason the management continues to adopt going concern basis in preparing the financial statements. The current resources of the Company provide sufficient fund to meet the present requirements of its existing business.

During the period/year under review, following two of the subsidiaries of ACI Limited have following results and financial position:

### ACI Logistics Limited

	As at/For the year ended 30 June 2022	As at/For the year ended 30 June 2021
<i>In Taka</i>		
Loss after tax	1,355,700,422	1,420,149,937
Accumulated loss	15,099,584,883	13,743,884,461
Paid up capital	360,000,000	360,000,000
Due to banks and financial institutions	6,811,455,543	7,672,784,996

Further details have been available in the separate financial statements of ACI Logistics Limited.

### ACI Foods Limited

	As at/For the year ended 30 June 2022	As at/For the year ended 30 June 2021
<i>In Taka</i>		
Loss/(profit) after tax	(8,135,116)	42,530,420
Accumulated loss	2,156,878,660	2,165,013,777
Paid up capital	287,000,000	287,000,000
Due to banks and financial institutions	372,503,205	834,362,099



The management is, however, confident that the above companies will continue in operational existence for a foreseeable future on the basis of continued support from the parent Company, ACI Limited and the Group's banks and its shareholders. The management is also confident that the companies will improve their trading conditions as well.

In view of the continued support and assurance from the Group and major shareholders, management believes that it is appropriate to prepare these financial statements on a going concern basis.

## **T Contingencies**

### *Contingent liability*

Contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity.

The Group discloses contingent liability in the financial statements. A provision is recognised in the period in which the recognition criteria of provision is met.

### *Contingent asset*

Contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity. The Group does not recognise contingent asset.

## **U Statement of cash flows**

Cash flows from operating activities are presented under direct method as per IAS 7: Statement of cash flows.

## **V Earnings per share (EPS)**

The ACI Limited and the Group presents its basic earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the ACI Limited/Group by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

This has been shown on the face of profit or loss and computation of EPS is stated in note 37.

## **W Events after the reporting period**

Events after the reporting period that provide additional information about the Group's position at the reporting date or those that indicate the going concern assumption is not appropriate are reflected in the financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes when material.

## **X Dividends**

Final dividend distribution to the Group's shareholders are recognised as a liability in the financial statements in the period in which the dividends are approved by the Group's shareholders at the Annual General Meeting, while interim dividend distributions are recognised in the period in which the dividends are declared and paid.

## **Y Materiality and aggregation**

Each material class of similar items is presented separately in the financial statements. Items of dissimilar nature or function are presented separately unless they are immaterial.



## 7 Operating segments

### (i) Basis for segmentation

The Group has the following strategic business units, which are its reportable segments. These business units offer different products and services, and are managed separately because they require different technology and marketing strategies.

Reportable segments	Operations
1. Pharmaceuticals	Buying, manufacturing, marketing and selling of pharmaceutical and health care products in home and abroad.
2. Animal Health	Buying, manufacturing, distributing and selling of veterinary and fisheries products.
3. Consumer Brands	Buying, manufacturing, marketing and selling of consumer products.
4. Crop Care and Public Health	Buying, manufacturing, marketing and selling of crop protection items.
5. Motors	Buying, manufacturing and selling of Yamaha motorcycle and agricultural equipment.
6. Pure Flour	Buying, milling, processing, packaging, marketing and selling of wheat flour products.
7. Retail Chain	Facilitating modern self-service shopping option to customers.
8. Salt	Buying, manufacturing, marketing and selling of vacuum evaporated free flow iodised salt.
9. Foods	Buying, manufacturing, processing, marketing and selling of food items including spices and snack items.
10. Premiaflex Plastics	Buying, manufacturing, processing, marketing and selling of plastic products.
11. HealthCare	Buying, manufacturing, processing, marketing and selling of pharmaceutical products for regulated markets, especially for USA.

Operating results of all segments are regularly reviewed by the Group's managing director to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

Other operations include the manufacture and distribution of edible oil, managing media solutions, the formulation and packaging of pesticide, fertilizer, seeds, livestock, fisheries and other plant nutrients, and the manufacture and distribution of paints and herbal products. None of these segments met the quantitative thresholds for reportable segments for the year ended on 30 June 2022. Inter-segment pricing is determined on an arm's length basis.

## (ii) Information about reportable segments

Information related to each reportable segment is set out below. Segment profit before tax is used to measure performance because management believes that this information is the most relevant in evaluating the results of the respective segments relative to other entities that operate in the same industries.

For the year ended 30 June 2022

In Taka	Reportable segments											Total reportable segments	Unallocated/ Elimination	Total
	Pharmaceuticals	Animal Health	Consumer Brands	Crop Care and Public Health	Motors	Pure Flour	Retail Chain	Salt	Foods	Premiaflex Plastics	HealthCare			
External revenue	13,813,189,548	4,581,379,141	6,613,183,736	3,333,458,797	23,444,092,601	6,456,159,034	13,813,600,881	2,971,147,129	7,640,004,460	6,431,112,495	1,689,055,706	90,786,383,528	5,785,257,970	96,571,641,497
Intra-segment revenue	-	-	788,994,855	-	87,968,617	114,828,426	72,112,821	96,142,907	90,756,147	507,013,999	220,740,839	1,978,558,610	220,727,964	2,199,286,574
<b>Segment revenue</b>	<b>13,813,189,548</b>	<b>4,581,379,141</b>	<b>7,402,178,591</b>	<b>3,333,458,797</b>	<b>23,532,061,218</b>	<b>6,570,987,460</b>	<b>13,885,713,702</b>	<b>3,067,290,036</b>	<b>7,730,760,607</b>	<b>6,938,126,493</b>	<b>1,909,796,545</b>	<b>92,764,942,138</b>	<b>6,005,985,934</b>	<b>98,770,928,071</b>
Depreciation and amortisation	308,903,165	28,890,345	99,566,762	17,486,657	69,621,048	38,550,760	146,697,349	75,042,417	65,917,923	266,264,974	352,254,569	1,469,195,969	102,220,959	1,571,416,928
Operating expenses	5,878,202,942	929,749,281	1,692,609,418	61,239,340	3,005,024,619	290,305,591	2,561,830,509	298,130,206	665,258,795	504,565,260	438,590,064	16,876,560,024	891,005,041	17,767,665,065
Finance costs/(income)	167,270,000	99,330,000	110,639,030	103,793,953	312,775,599	(36,030,705)	1,262,710,876	(92,785,401)	296,798,633	490,952,667	1,102,937,823	3,818,392,475	94,888,643	3,913,281,118
<b>Segment profit/(loss) before tax</b>	<b>2,255,496,484</b>	<b>247,616,612</b>	<b>(490,623,307)</b>	<b>417,208,512</b>	<b>2,402,084,376</b>	<b>124,462,637</b>	<b>(1,260,782,780)</b>	<b>532,540,200</b>	<b>56,844,176</b>	<b>(104,943,729)</b>	<b>(2,166,909,622)</b>	<b>2,013,013,557</b>	<b>614,716,558</b>	<b>2,627,730,115</b>
<b>Segment assets</b>	<b>12,573,985,251</b>	<b>2,146,395,743</b>	<b>4,716,029,137</b>	<b>2,541,478,258</b>	<b>14,137,725,638</b>	<b>2,113,794,643</b>	<b>4,413,875,442</b>	<b>3,298,907,536</b>	<b>3,510,890,421</b>	<b>7,791,046,885</b>	<b>8,304,796,204</b>	<b>65,548,925,157</b>	<b>10,069,499,871</b>	<b>75,618,425,028</b>
<b>Segment liabilities</b>	<b>2,875,165,265</b>	<b>807,677,008</b>	<b>2,192,264,420</b>	<b>1,216,549,851</b>	<b>6,001,188,840</b>	<b>843,534,358</b>	<b>19,153,460,325</b>	<b>1,261,464,040</b>	<b>5,303,295,133</b>	<b>7,305,711,674</b>	<b>13,991,888,176</b>	<b>60,952,199,091</b>	<b>2,461,533,765</b>	<b>63,413,732,856</b>

For the year ended 30 June 2021

In Taka	Reportable segments											Total reportable segments	Unallocated/ Elimination	Total
	Pharmaceuticals	Animal Health	Consumer Brands	Crop Care and Public Health	Motors	Pure Flour	Retail Chain	Salt	Foods	Premiaflex Plastics	HealthCare			
External revenue	12,240,594,488	4,384,659,861	6,430,350,491	3,042,701,283	16,278,294,974	5,333,678,670	13,684,167,443	2,015,928,977	5,859,843,987	5,429,699,034	1,609,962,276	76,308,881,484	4,439,521,681	80,748,403,165
Intra-segment revenue	-	-	689,745,745	-	33,336,700	60,571,824	51,007,092	16,586,375	117,399,225	502,818,527	-	1,471,465,487	198,356,001	1,669,821,488
<b>Segment revenue</b>	<b>12,240,594,488</b>	<b>4,384,659,861</b>	<b>7,120,096,236</b>	<b>3,042,701,283</b>	<b>16,311,631,673</b>	<b>5,394,250,494</b>	<b>13,735,174,535</b>	<b>2,032,515,352</b>	<b>5,976,243,212</b>	<b>5,932,517,561</b>	<b>1,609,962,276</b>	<b>77,780,346,971</b>	<b>4,637,877,682</b>	<b>82,418,224,653</b>
Depreciation and amortisation	317,219,505	27,312,543	81,955,058	19,185,362	69,621,048	35,547,283	183,767,907	52,646,270	65,038,546	261,179,846	348,238,777	1,461,712,145	114,242,736	1,575,954,881
Operating expenses	5,182,396,274	909,371,953	2,002,605,433	571,801,059	1,912,521,504	277,185,276	2,482,659,920	264,883,038	524,961,286	501,923,040	1,245,878,090	15,876,185,874	590,859,261	16,467,045,135
Finance costs/(income)	102,830,000	99,310,000	12,680,000	109,276,318	272,893,936	(47,682,454)	1,255,614,402	(83,608,773)	293,408,636	462,544,346	875,103,405	3,352,369,815	200,205,215	3,552,575,030
<b>Segment profit/(loss) before tax</b>	<b>2,353,350,809</b>	<b>370,799,620</b>	<b>(395,775,294)</b>	<b>390,559,988</b>	<b>1,581,216,730</b>	<b>85,320,746</b>	<b>(1,318,819,800)</b>	<b>404,728,600</b>	<b>7,238,687</b>	<b>58,086,519</b>	<b>(1,868,607,587)</b>	<b>1,668,099,019</b>	<b>519,037,551</b>	<b>2,187,136,570</b>
<b>Segment assets</b>	<b>11,932,170,967</b>	<b>2,700,826,835</b>	<b>4,757,238,734</b>	<b>2,546,824,908</b>	<b>14,051,260,153</b>	<b>1,716,687,864</b>	<b>3,693,664,006</b>	<b>2,660,555,116</b>	<b>2,676,007,088</b>	<b>6,920,778,934</b>	<b>9,423,780,957</b>	<b>63,079,795,562</b>	<b>9,019,860,248</b>	<b>72,099,655,810</b>
<b>Segment liabilities</b>	<b>3,556,097,256</b>	<b>1,557,332,223</b>	<b>1,764,652,240</b>	<b>1,672,647,584</b>	<b>8,575,159,483</b>	<b>5,111,892,598</b>	<b>17,077,548,465</b>	<b>994,856,471</b>	<b>4,476,546,917</b>	<b>6,156,293,665</b>	<b>13,006,408,018</b>	<b>59,349,434,919</b>	<b>1,647,169,832</b>	<b>60,996,604,751</b>

## 8. Property, plant and equipment

<i>In Taka</i>	Land	Building	Plant and Machinery	Furniture and fixture	Electrical and other appliances	Office machinery	Motor Vehicles	Leased assets	Capital work in progress	Total
<b>Cost</b>										
Balance at 1 July 2020	2,420,794,818	824,991,385	1,959,826,943	254,312,088	565,435,829	118,944,743	888,440,638	10,642,993	2,523,521,116	9,566,910,553
Additions	47,254,659	1,011,097	26,725,669	59,824,423	30,358,760	23,707,621	29,232,853	-	884,948,792	1,103,063,875
Transfers	138,256,902	16,397,458	318,594,086	8,702,691	27,026,273	-	-	-	(508,977,409)	-
Disposals/adjustments	(51,582,247)	-	-	(1,356,600)	(284,213)	539,516	(1,525,920)	(6,152,993)	-	(60,362,457)
<b>Balance at 30 June 2021</b>	<b>2,554,724,132</b>	<b>842,399,940</b>	<b>2,305,146,698</b>	<b>321,482,602</b>	<b>622,536,649</b>	<b>143,191,880</b>	<b>916,147,571</b>	<b>4,490,000</b>	<b>2,899,492,499</b>	<b>10,609,611,971</b>
Balance at 1 July 2021	2,554,724,132	842,399,940	2,305,146,698	321,482,602	622,536,649	143,191,880	916,147,571	4,490,000	2,899,492,499	10,609,611,971
Additions	38,538,356	3,256,463	8,359,934	10,984,146	30,815,652	19,404,619	67,840,226	-	830,236,619	1,009,436,015
Transfers	151,774,996	1,464,679,991	547,769,405	46,084,672	9,353,889	-	-	-	(2,219,662,953)	-
Disposals/adjustments	-	-	(3,559,583)	-	-	-	(10,275,379)	-	-	(13,834,962)
<b>Balance at 30 June 2022</b>	<b>2,745,037,484</b>	<b>2,310,336,394</b>	<b>2,857,716,454</b>	<b>378,551,420</b>	<b>662,706,190</b>	<b>162,596,499</b>	<b>973,712,418</b>	<b>4,490,000</b>	<b>1,510,066,165</b>	<b>11,605,213,024</b>
<b>Revaluation</b>										
Balance at 1 July 2020	2,990,460,043	41,585,353	27,081,028	533,003	260,473	(34,846)	679	-	-	3,059,885,733
Additions for revaluation	1,737,611,301	-	-	-	-	-	-	-	-	1,737,611,301
Disposals	-	-	-	-	-	-	-	-	-	-
<b>Balance at 30 June 2021</b>	<b>4,728,071,344</b>	<b>41,585,353</b>	<b>27,081,028</b>	<b>533,003</b>	<b>260,473</b>	<b>(34,846)</b>	<b>679</b>	<b>-</b>	<b>-</b>	<b>4,797,497,034</b>
Balance at 1 July 2021	4,728,071,344	41,585,353	27,081,028	533,003	260,473	(34,846)	679	-	-	4,797,497,034
Additions for revaluation	-	-	-	-	-	-	-	-	-	-
Disposals	-	-	(28,467)	-	-	-	-	-	-	(28,467)
<b>Balance at 30 June 2022</b>	<b>4,728,071,344</b>	<b>41,585,353</b>	<b>27,052,561</b>	<b>533,003</b>	<b>260,473</b>	<b>(34,846)</b>	<b>679</b>	<b>-</b>	<b>-</b>	<b>4,797,468,567</b>

<i>In Taka</i>	Land	Building	Plant and Machinery	Furniture and fixture	Electrical and other appliances	Office machinery	Motor Vehicles	Leased assets	Capital work in progress	Total
<b>Accumulated depreciation- Cost</b>										
Balance at 1 July 2020	-	74,021,777	899,382,548	111,534,616	126,871,372	75,126,463	634,930,679	10,642,993	-	1,932,510,448
Depreciation	-	22,039,246	229,784,203	29,114,972	60,262,474	20,326,260	125,257,647	-	-	486,784,802
Disposals	-	-	-	(395,675)	(200,119)	-	(6,439,328)	-	-	(7,035,122)
Adjustment	-	459,783	6,758	(48)	8,161	447,148	6,152,991	(6,152,993)	-	921,800
<b>Balance at 30 June 2021</b>	-	96,520,806	1,129,173,509	140,253,865	186,941,888	95,899,871	759,901,989	4,490,000	-	2,413,181,928
Balance at 1 July 2021	-	96,520,806	1,129,173,509	140,253,865	186,941,888	95,899,871	759,901,989	4,490,000	-	2,413,181,928
Depreciation	-	25,460,894	252,804,326	32,116,762	64,129,006	20,009,108	99,057,576	-	-	493,577,672
Disposals	-	-	(3,381,082)	-	-	-	(10,258,603)	-	-	(13,639,685)
Adjustment	-	469,920	-	-	-	-	-	-	-	469,920
<b>Balance at 30 June 2022</b>	-	122,451,620	1,378,596,753	172,370,627	251,070,894	115,908,979	848,700,962	4,490,000	-	2,893,589,835

<i>In Taka</i>	Land	Building	Plant and Machinery	Furniture and fixture	Electrical and other appliances	Office machinery	Motor Vehicles	Leased assets	Capital work in progress	Total
<b>Accumulated depreciation- Revaluation</b>										
Balance at 1 July 2020	-	6,384,438	22,137,568	550,656	294,044	(34,296)	129	-	-	29,332,539
Depreciation	-	1,437,361	2,693,032	(22,654)	(19,291)	-	-	-	-	4,088,448
Adjustment	-	(25,308)	7,008	-	-	-	-	-	-	(18,300)
<b>Balance at 30 June 2021</b>	-	7,796,491	24,837,608	528,002	274,753	(34,296)	129	-	-	33,402,687
Balance at 1 July 2021	-	7,796,491	24,837,608	528,002	274,753	(34,296)	129	-	-	33,402,687
Depreciation	-	1,424,124	1,985,436	228	(10,692)	-	-	-	-	3,399,096
Disposals	-	-	(28,467)	-	-	-	-	-	-	(28,467)
Adjustment	-	(25,308)	-	-	-	-	-	-	-	(25,308)
<b>Balance at 30 June 2022</b>	-	9,195,307	26,794,577	528,230	264,061	(34,296)	129	-	-	36,748,007

<i>In Taka</i>	Land	Building	Plant and Machinery	Furniture and fixture	Electrical and other appliances	Office machinery	Motor Vehicles	Leased assets	Capital work in progress	Total
<b>Carrying amounts</b>										
At 1 July 2020	5,411,254,861	786,170,523	1,065,387,855	142,759,819	438,530,886	43,817,730	253,510,509	-	2,523,521,116	10,664,953,300
At 30 June 2021	7,282,795,476	779,667,996	1,178,216,609	181,233,738	435,580,481	47,291,459	156,246,132	-	2,899,492,499	12,960,524,391
<b>At 30 June 2022</b>	7,473,108,828	2,220,274,820	1,479,377,685	206,185,566	411,631,708	46,686,970	125,012,006	-	1,510,066,165	13,472,343,749



### 8(a) Consolidated property, plant and equipment

<i>In Taka</i>	Land	Building	Plant and Machinery	Furniture and fixture	Electrical and other appliances	Office machinery	Motor Vehicles	Leased assets	Capital work in progress	Total
<b>Cost</b>										
Balance at 1 July 2020	3,871,452,329	5,357,620,490	8,390,232,525	1,340,406,579	1,095,746,904	939,435,722	1,346,917,660	10,642,993	5,037,079,441	27,389,534,644
Additions	52,316,293	3,158,759	114,084,835	104,883,358	38,795,668	35,783,399	51,550,155	-	1,520,722,310	1,921,294,777
Transfers	219,712,033	117,229,047	570,280,815	44,892,691	34,124,540	24,151,742	15,297,799	-	(1,025,688,667)	-
Disposals/adjustments	(51,582,247)	-	-	(836,349)	502,693	(1,679,342)	(11,471,097)	-	-	(65,066,343)
<b>Balance at 30 June 2021</b>	<b>4,091,898,408</b>	<b>5,478,008,297</b>	<b>9,074,598,175</b>	<b>1,489,346,279</b>	<b>1,169,169,805</b>	<b>997,691,521</b>	<b>1,402,294,516</b>	<b>10,642,993</b>	<b>5,532,113,085</b>	<b>29,245,763,078</b>
Balance at 1 July 2021	4,091,898,408	5,478,008,297	9,074,598,175	1,489,346,279	1,169,169,805	997,691,521	1,402,294,516	10,642,993	5,532,113,085	29,245,763,078
Additions	53,958,868	7,422,588	41,341,710	17,814,444	41,800,613	31,635,655	115,796,858	-	1,870,108,030	2,179,878,766
Transfers	153,334,723	1,559,113,418	942,378,601	72,533,179	18,434,407	85,834,584	41,531,904	-	(2,873,160,815)	-
Disposals/adjustments	-	-	(17,259,733)	(15,473)	(232,878)	(1,225,650)	(15,005,355)	-	-	(33,739,089)
<b>Balance at 30 June 2022</b>	<b>4,299,191,999</b>	<b>7,044,544,302</b>	<b>10,041,058,753</b>	<b>1,579,678,429</b>	<b>1,229,171,947</b>	<b>1,113,936,109</b>	<b>1,544,617,923</b>	<b>10,642,993</b>	<b>4,529,060,300</b>	<b>31,391,902,756</b>
<b>Revaluation</b>										
Balance at 1 July 2020	4,737,690,214	85,690,017	40,005,453	608,894	1,508,522	398,446	137	-	-	4,865,901,683
Additions for revaluation	2,829,083,784	-	-	-	-	-	-	-	-	2,829,083,784
Disposals/adjustments	-	-	-	-	-	-	-	-	-	-
<b>Balance at 30 June 2021</b>	<b>7,566,773,998</b>	<b>85,690,017</b>	<b>40,005,453</b>	<b>608,894</b>	<b>1,508,522</b>	<b>398,446</b>	<b>137</b>	<b>-</b>	<b>-</b>	<b>7,694,985,467</b>
Balance at 1 July 2021	7,566,773,998	85,690,017	40,005,453	608,894	1,508,522	398,446	137	-	-	7,694,985,467
Additions for revaluation	-	-	-	-	-	-	-	-	-	-
Disposals/adjustments	-	-	444,513	(8)	(17,554)	(49,978)	-	-	-	376,973
<b>Balance at 30 June 2022</b>	<b>7,566,773,998</b>	<b>85,690,017</b>	<b>40,449,966</b>	<b>608,886</b>	<b>1,490,968</b>	<b>348,468</b>	<b>137</b>	<b>-</b>	<b>-</b>	<b>7,695,362,439</b>



In Taka	Land	Building	Plant and Machinery	Furniture and fixture	Electrical and other appliances	Office machinery	Motor Vehicles	Leased assets	Capital work in progress	Total
<b>Accumulated depreciation- Cost</b>										
Balance at 1 July 2020	-	285,197,862	2,376,892,595	874,604,373	409,816,604	631,777,477	939,370,616	10,642,993	-	5,528,302,522
Depreciation	-	152,714,369	850,882,132	124,896,852	113,684,777	109,118,152	196,120,986	-	-	1,547,417,267
Disposals	-	-	-	(395,675)	(200,119)	(537,368)	(12,030,984)	-	-	(13,164,145)
Adjustment	-	459,783	6,758	663,052	490,305	(875,314)	4,253,322	-	-	4,997,906
<b>Balance at 30 June 2021</b>	-	438,372,014	3,227,781,486	999,768,602	523,791,567	739,482,948	1,127,713,940	10,642,993	-	7,067,553,549
Balance at 1 July 2021	-	438,372,014	3,227,781,486	999,768,602	523,791,567	739,482,948	1,127,713,940	10,642,993	-	7,067,553,549
Depreciation	-	159,526,696	907,172,311	108,658,507	114,351,851	102,410,861	161,509,720	-	-	1,553,629,947
Disposals	-	-	(5,293,593)	-	(32,813)	(315,201)	(12,981,603)	-	-	(18,623,210)
Adjustment	-	469,920	(11,128,851)	724,715	(45,532)	(195,167)	(1,954,970)	-	-	(12,129,885)
<b>Balance at 30 June 2022</b>	-	598,368,630	4,118,531,353	1,109,151,824	638,065,074	841,383,440	1,274,287,087	10,642,993	-	8,590,430,402

In Taka	Land	Building	Plant and Machinery	Furniture and fixture	Electrical and other appliances	Office machinery	Motor Vehicles	Leased assets	Capital work in progress	Total
<b>Accumulated depreciation- Revaluation</b>										
Balance at 1 July 2020	-	11,919,573	30,944,939	597,084	874,618	366,816	127	-	-	44,703,157
Depreciation	-	2,650,702	4,027,780	(8,979)	109,724	15,653	-	-	-	6,794,880
Disposals	-	-	-	-	-	-	-	-	-	-
Adjustment	-	(25,308)	7,008	-	-	-	-	-	-	(18,300)
<b>Balance at 30 June 2021</b>	-	14,544,967	34,979,727	588,105	984,342	382,469	127	-	-	51,479,737
Balance at 1 July 2021	-	14,544,967	34,979,727	588,105	984,342	382,469	127	-	-	51,479,737
Depreciation	-	2,394,122	2,705,764	(10,063)	106,755	1,777	-	-	-	5,198,354
Disposals	-	-	-	-	-	-	-	-	-	-
Adjustment	-	(25,308)	487,125	548	(9,654)	(47,643)	-	-	-	405,068
<b>Balance at 30 June 2022</b>	-	16,913,780	38,172,616	578,590	1,081,443	336,603	127	-	-	57,083,159
<b>Carrying amounts</b>										
At 1 July 2020	8,609,142,543	5,146,193,072	6,022,400,444	465,814,015	686,564,204	307,689,875	407,547,054	-	5,037,079,441	26,682,430,648
At 30 June 2021	11,658,672,406	5,110,781,333	5,851,842,416	489,598,466	645,902,418	258,224,549	274,580,585	-	5,532,113,085	29,821,715,259
<b>At 30 June 2022</b>	11,865,965,997	6,514,951,909	5,924,804,750	470,556,901	591,516,398	272,564,534	270,330,845	-	4,529,060,300	30,439,751,634

## 9 Leases

The Group has rent agreements for depots, warehouses, outlets, and other uses for the business. Rent agreements having non-cancellable (either by agreement or in substance) tenor of 12 months or more have been charged through right of use assets. Short term rent agreements have been charged as expense. Information about such leases for which the Group is a lessee is presented below:

### i. Right-of-use assets

<i>In Taka</i>	30 June 2022	30 June 2021
Right-of-use assets	392,248,564	506,002,819
Additions during the year	152,623,915	199,435,085

### ii. Lease liabilities

<i>In Taka</i>	30 June 2022	30 June 2021
Non-current portion of lease liabilities	305,309,929	378,647,480
Current portion of lease liabilities	116,945,226	175,644,292
	422,255,155	554,291,772

### iii. Reconciliation of rent expense

<i>In Taka</i>	Note	30 June 2022	30 June 2021
<b>Amount recognised in profit or loss</b>			
Charge on right-of-use rent agreements	33	165,377,346	193,372,193
Interest on lease liabilities	35	35,417,992	58,395,977
Expense for short term rents	33	56,156,390	43,119,172
<b>Amount recognised in profit or loss under IFRS 16</b>		256,951,728	294,887,342
<b>Rent paid (excluding IFRS 16 adjustment)</b>		291,279,685	295,701,855

## 9(a) Consolidated leases

### i. Right-of-use assets

<i>In Taka</i>	30 June 2022	30 June 2021
Right-of-use assets	1,720,125,531	1,497,952,751

### ii. Lease liabilities

<i>In Taka</i>	30 June 2022	30 June 2021
Non-current portion of lease liabilities	1,384,717,849	1,161,243,121
Current portion of lease liabilities	382,470,526	434,023,303
	1,767,188,375	1,595,266,424

**10.**
**Investments**
**i) Investment in shares**

	30 June 2022				30 June 2021	
	Number of shares	Face value per share	Called and paid up capital per share	Share-holding %	Value	Value
		Taka	Taka		Taka	Taka
<b>Investment in Subsidiaries</b>						
ACI Formulations Limited	24,066,105	10	10	53.48	66,872,823	66,872,823
ACI Salt Limited	233,000	1,000	1,000	77.67	155,000,000	155,000,000
ACI Foods Limited	2,850,000	100	100	99.30	285,000,000	285,000,000
ACI Pure Flour Limited	380,000	100	100	95.00	38,000,000	38,000,000
ACI Agrolink Limited	288,180	100	100	90.00	28,818,000	28,818,000
Creative Communication Limited	6,000	100	100	60.00	600,000	600,000
ACI Motors Limited	6,500,000	100	100	46.80	650,000	650,000
Premiaflex Plastics Limited	261,945	1,000	1,000	87.32	229,945,000	229,945,000
ACI Logistics Limited	273,600	1,000	1,000	76.00	273,600,000	273,600,000
ACI Healthcare Limited	46,469,000	10	10	92.94	464,690,000	464,690,000
ACI Edible Oils Limited	850,000	10	10	85.00	8,500,000	8,500,000
ACI Chemicals Limited	1,500,006	10	10	75.00	15,000,060	15,000,060
Infolytx Bangladesh Limited	600	100	100	60.00	100,060,000	100,060,000
ACI Biotech Limited	800,000	10	10	80.00	8,000,000	8,000,000
ACI Marine and Riverine Technologies Limited	7,700,000	10	10	77.00	77,000,000	77,000,000
					<b>1,751,735,883</b>	<b>1,751,735,883</b>
<b>Investment in Joint Ventures</b>						
ACI Godrej Agrovet (Pvt.) Limited	1,850,000	100	100	50.00	185,000,000	185,000,000
Tetley ACI (Bangladesh) Limited	2,500,000	100	100	50.00	325,000,000	325,000,000
					<b>510,000,000</b>	<b>510,000,000</b>
<b>Investment in Associates</b>						
Asian Consumer Care (Pvt.) Limited	8,480,187	10	10	24.00	115,205,895	115,205,895
ACI CO-RO Bangladesh Ltd	4,316,260	100	100	49.90	566,136,640	430,972,410
Computer Technology Limited	200	100	100	40.00	20,000	20,000
Stochastic Logic Limited	2,000	100	100	20.00	200,000	200,000
					<b>681,562,535</b>	<b>546,398,305</b>
<b>Investment in others</b>						
Mutual Trust Bank Limited	26,952,876	10	10	3.33	474,370,618	531,706,762
Central Depository Bangladesh Ltd.	1,142,362	10	10	0.58	3,138,890	3,138,890
RD Services Limited	980	100	100	15.00	50,000,000	-
					<b>527,509,508</b>	<b>534,845,652</b>
<b>ii) Other investment</b>						
Term deposit and others					70,538,338	70,544,338
					<b>70,538,338</b>	<b>70,544,338</b>
Investment impairment provision					3,541,346,264	3,413,524,178
					(273,600,000)	(273,600,000)
<b>Total investment</b>					<b>3,267,746,264</b>	<b>3,139,924,178</b>

Investment impairment provision is kept on investment in ACI Logistics Limited as it has been loss making since its inception, which led management to make this impairment provision.



## 10(a) Consolidated investments

### 10(a).1 Equity-accounted investees

<i>In Taka</i>	30 June 2022	30 June 2021
<b>Investment valued under equity method</b>		
ACI Godrej Agrovet (Pvt.) Limited	1,380,623,661	1,248,942,534
Tetley ACI (Bangladesh) Limited	(29,251,363)	(15,873,992)
Asian Consumer Care (Pvt.) Limited	304,385,318	290,049,768
ACI CO-RO Bangladesh Ltd	501,124,131	404,074,596
Stochastic Logic Limited	1,062,185	719,693
	<b>2,157,943,932</b>	<b>1,927,912,599</b>

### 10(a).2 Other investments

<i>In Taka</i>	30 June 2022	30 June 2021
Mutual Trust Bank Limited	474,370,618	531,706,762
Investment Corporation of Bangladesh	671,675	671,675
Titas Gas Transmission and Distribution Company Limited	1,635,300	1,635,300
RD Services Limited	50,000,000	-
Central Depository Bangladesh Limited	3,138,890	3,138,890
Computer Technology Limited	20,000	20,000
Term deposits and others	292,453,899	273,433,062
	<b>822,290,382</b>	<b>810,605,689</b>

11 Intangible assets represent software used for the operation of ACI Limited.

### 11(a) Consolidated intangible assets

<i>In Taka</i>	Product Development	Software	Goodwill	Total
<b>Cost</b>				
Balance at 1 July 2020	63,775,908	127,592,852	12,382,918	203,751,678
Additions	-	-	-	-
<b>Balance at 30 June 2021</b>	<b>63,775,908</b>	<b>127,592,852</b>	<b>12,382,918</b>	<b>203,751,678</b>
Balance at 1 July 2021	63,775,908	127,592,852	12,382,918	203,751,678
Additions	-	7,867,942	-	7,867,942
<b>Balance at 30 June 2022</b>	<b>63,775,908</b>	<b>135,460,794</b>	<b>12,382,918</b>	<b>211,619,620</b>
<b>Accumulated amortisation- Cost</b>				
Balance at 1 July 2020	25,986,562	54,846,797	7,235,126	88,068,484
Amortisation	6,377,592	15,365,142	-	21,742,734
<b>Balance at 30 June 2021</b>	<b>32,364,154</b>	<b>70,211,938</b>	<b>7,235,126</b>	<b>109,811,218</b>
Balance at 1 July 2021	32,364,154	70,211,938	7,235,126	109,811,218
Amortisation	5,846,124	13,665,384	-	19,511,508
<b>Balance at 30 June 2022</b>	<b>38,210,278</b>	<b>83,877,323</b>	<b>7,235,126</b>	<b>129,322,726</b>
<b>Carrying amounts</b>				
At 1 July 2020	37,789,347	72,746,055	5,147,792	115,683,193
At 30 June 2021	31,411,755	57,380,913	5,147,792	93,940,460
<b>At 30 June 2022</b>	<b>25,565,631</b>	<b>51,583,471</b>	<b>5,147,792</b>	<b>82,296,893</b>

During the year no external or internal indication was found which may trigger impairment of intangible assets.

## 12 Biological assets

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	17,778,109	10,914,869
Purchase during the year	15,553,254	8,673,414
Disposal during the year	(1,025,467)	(2,125,171)
Changes in fair value less costs to sell	(1,002,635)	314,997
	31,303,261	17,778,109

Biological assets of the company consists breeding bulls.

### 12(a) Consolidated Biological assets

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	17,778,109	10,914,869
Purchase during the year	15,553,254	8,673,414
Disposal during the year	(1,025,467)	(2,125,171)
Changes in fair value less costs to sell	(1,002,635)	314,997
	31,303,261	17,778,109

## 13 Inventories

<i>In Taka</i>	30 June 2022	30 June 2021
Raw materials	2,805,503,829	2,461,745,999
Packing materials	641,062,870	687,805,645
Work in process	384,174,069	304,842,374
Finished goods	3,269,607,453	3,231,157,036
Goods in transit	612,093,781	447,601,957
Stores and spares	93,267,940	99,111,094
Allowance for inventories	(618,685,372)	(458,944,547)
	7,187,024,570	6,773,319,558

As the Company deals in large number of items which vary in units, item-wise quantity statement of inventories could not be given.

### 13(a) Consolidated inventories

<i>In Taka</i>	30 June 2022	30 June 2021
Raw materials	6,819,248,486	4,707,202,665
Packing materials	733,206,488	773,366,897
Work in process	783,525,077	540,242,287
Finished goods	11,022,482,278	10,092,333,932
Goods in transit	1,478,349,607	1,703,227,000
Stores and spares	376,143,192	257,384,662
Allowance for inventories	(889,705,509)	(723,808,348)
	20,323,249,620	17,349,949,096

## 14 Trade receivables

<i>In Taka</i>	30 June 2022			30 June 2021
	Dues over 6 months	Dues below 6 months	Total	Total
Pharmaceuticals	90,848,249	490,828,070	581,676,319	549,532,571
Animal health	53,576,840	553,471,890	607,048,730	560,603,689
Consumer brands	1,352,518,515	92,414,409	1,444,932,924	1,706,713,973
Seeds	179,653,191	206,455,070	386,108,261	415,823,090
Fertilizer	95,343,294	243,586,930	338,930,224	250,266,789
Cropex	113,460,418	-	113,460,418	113,460,418
	1,885,400,507	1,586,756,369	3,472,156,876	3,596,400,530
Provision for doubtful debts			(703,533,081)	(685,886,118)
			2,768,623,795	2,910,514,412

As the Company deals with large number of parties, party-wise trade receivables could not be given and hence business wise breakdown has been disclosed.

#### 14(a) Consolidated trade receivables

<i>In Taka</i>	30 June 2022			30 June 2021
	Dues over 6 months	Dues below 6 months	Total	Total
ACI Limited	1,885,400,507	1,586,756,369	3,472,156,876	3,596,400,530
ACI Formulations Limited	427,604,431	907,865,351	1,335,469,781	1,491,526,689
ACI Logistics Limited	145,933,723	54,693,500	200,627,223	147,556,289
ACI Salt Limited	1,355,791	64,435,734	65,791,525	35,979,512
ACI Foods Limited	125,978,492	112,575,908	238,554,400	285,134,149
ACI Pure Flour Limited	23,851,416	59,068,141	82,919,557	101,270,762
Premiaflex Plastics Limited	79,550,545	1,283,912,495	1,363,463,040	1,231,403,254
ACI Motors Limited	1,302,845,816	5,302,583,842	6,605,429,658	5,622,328,586
Creative Communication Limited	44,947,234	43,635,311	88,582,545	104,785,559
ACI Agrolink Limited	132,891,511	189,726,982	322,618,493	284,440,720
ACI Edible Oils Limited	1,296,055	9,023,124	10,319,179	45,558,560
ACI Chemicals Limited	3,180,407	1,258,254	4,438,661	4,572,289
ACI HealthCare Limited	-	534,929,126	534,929,126	456,494,215
ACI Marine and Riverine Technologies Ltd.	-	3,033,180	3,033,180	3,833,000
Infolytx Bangladesh Limited	-	12,145,232	12,145,232	11,665,638
Consolidating elimination	-	(108,910,863)	(108,910,863)	(102,553,515)
	4,174,835,929	10,056,731,685	14,231,567,613	13,320,396,236
Provision for doubtful debts			(1,459,314,342)	(1,304,857,862)
			12,772,253,271	12,015,538,374

#### 15 Other receivables

<i>In Taka</i>	30 June 2022			30 June 2021
	Dues over 6 months	Dues below 6 months	Total	Total
Les Laboratories Servier	-	261,702,842	261,702,842	254,518,527
Transcom Distribution Limited	-	104,963,772	104,963,772	17,138,501
Receivables from other entities	109,513,452	132,325,596	241,839,048	271,491,304
	109,513,452	498,992,210	608,505,662	543,148,332

#### 15(a) Consolidated other receivables

<i>In Taka</i>	30 June 2022	30 June 2021
Debts due over six months	300,756,596	278,279,280
Debts due below six months	531,744,173	537,153,988
	832,500,769	815,433,268

#### 16 Inter-company receivables

<i>In Taka</i>	30 June 2022			30 June 2021
	Dues over 6 months	Dues below 6 months	Total	Total
ACI Formulations Limited	-	-	-	346,312,289
Computer Technology Limited	30,000	-	30,000	30,000
Tetley ACI (Bangladesh) Limited	-	575,370	575,370	580,250
Asian Consumer Care (Pvt.) Limited	7,893,516	-	7,893,516	7,893,516
ACI HealthCare USA Inc.	-	727,796,037	727,796,037	-
ACI Godrej Agrovet (Pvt.) Limited	929,726	-	929,726	929,726
ACI Foods Limited	835,551,080	2,864,050,472	3,699,601,552	2,680,268,292
ACI Edible Oils Limited	-	-	-	58,322,611
ACI Agrolink Limited	231,826,338	700,965,924	932,792,262	582,492,859
Stochastic Logic Limited	-	-	-	152,319
Premiaflex Plastics Limited	-	3,484,407,827	3,484,407,827	2,802,197,558
Creative Communication Limited	-	-	-	19,352,064
ACI Chemicals Limited	218,272,200	13,799,232	232,071,432	211,883,814
Infolytx Bangladesh Limited	536,420,980	74,227,848	610,648,828	447,764,579
ACI Logistics Limited	2,603,125,022	5,999,569,314	8,602,694,336	5,968,826,135
ACI Healthcare Limited	5,047,368,678	1,975,381,928	7,022,750,606	6,131,061,240
ACI Biotech Limited	910,375,657	53,024,989	963,400,646	884,171,517
	10,391,793,197	15,893,798,941	26,285,592,138	20,142,238,769

Inter-company receivable is operated under normal course of business maintaining a common policy of charging interest to ensure efficient fund management and optimise effective borrowing cost at group level following the group's policy on fund utilisation and management to maximise interest of the shareholders.



## 16(a) Consolidated inter-company receivables

<i>In Taka</i>	30 June 2022		30 June 2021
	Dues over 6 months	Dues below 6 months	Total
Tetley ACI (Bangladesh) Limited	-	575,370	580,250
Asian Consumer Care (Pvt.) Limited	7,893,516	-	7,893,516
Computer Technology Limited	30,000	-	30,000
ACI Godrej Agrovet (Pvt.) Limited	929,726	-	929,726
Stochastic Logic Limited	-	-	152,319
	8,853,242	575,370	9,585,811

## 17 Advances, deposits and prepayments

<i>In Taka</i>	30 June 2022	30 June 2021
<b>Advances</b>		
Staff	21,281,385	23,536,775
Suppliers, C&F agents and others	144,005,090	113,994,098
Rent	26,539,113	24,264,013
Bank guarantee margin	49,274,584	43,894,128
VAT current account	197,537,393	361,723,490
	438,637,565	567,412,504
<b>Deposits</b>		
Utilities and others	131,713,968	121,143,428
Tender deposits	140,098,044	117,971,484
	271,812,012	239,114,912
<b>Prepayments</b>		
Prepaid expenses	145,086,814	40,743,386
	855,536,391	847,270,802

## 17(a) Consolidated advances, deposits and prepayments

<i>In Taka</i>	30 June 2022	30 June 2021
<b>Advances</b>		
Staff	37,694,078	38,685,893
Suppliers and others	681,371,841	611,467,991
Rent	216,421,708	121,690,396
Bank guarantee margin and L/C margin	284,033,875	80,321,536
VAT current account	439,694,987	767,475,007
Advance for capital expenditure	-	732,589
	1,659,216,488	1,620,373,412
<b>Deposits</b>		
Deposits for utilities	332,245,314	261,797,267
Tender deposits	191,363,088	165,611,669
	523,608,402	427,408,936
<b>Prepayments</b>		
Prepaid expenses	329,673,099	253,159,205
	2,512,497,990	2,300,941,553

## 18 Cash and cash equivalents

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Cash in hand		46,805,929	39,258,022
Collection in hand	18.1	157,542,040	138,581,715
Cash at banks	18.2	590,198,200	1,494,380,031
<b>Cash and cash equivalents in the statement of financial position</b>		794,546,169	1,672,219,768
Bank overdrafts	24	(3,357,929,346)	(1,681,372,914)
<b>Cash and cash equivalents in the statement of cash flows</b>		(2,563,383,177)	(9,153,146)

**18.1** This represents cash in hand at depots which was collected against cash sales and collection instruments that were received against credit sale at the end of the reporting period.



## 18.2 Cash at banks

<i>In Taka</i>	30 June 2022	30 June 2021
AB Bank Limited	118,310,245	88,510,738
Agrani Bank Limited	42,080,613	24,140,861
Al-Arafah Islami Bank Limited	3,586,672	6,578,352
National Bank Limited	4,200	4,890
Bank Asia Limited	4,655,344	27,298,562
BRAC Bank Limited	338,251	3,539,964
Commercial Bank of Ceylon Plc	5,327,066	258,046,394
Dhaka Bank Limited	6,139,183	184,535,438
Dutch-Bangla Bank Limited	4,888,863	11,627,273
Eastern Bank Limited	12,740,601	14,277,601
National Credit and Commerce Bank Limited	2,265,560	5,471
Janata Bank Limited	15,767,000	18,336,062
Mercantile Bank Limited	20,303,318	11,101,395
Midland Bank Limited	236,735	154,683
Mutual Trust Bank Limited	23,052	27,304
NRB Bank Limited	1,776,879	326,843
ONE Bank Limited	9,402,019	6,778,804
Prime Bank Limited	9,699,664	23,927,338
Pubali Bank Limited	142,067,179	123,762,998
Sonali Bank Limited	50,132,960	39,509,396
Standard Chartered Bank	35,563,470	361,296,538
The City Bank Limited	5,687,558	5,932,419
The Hongkong and Shanghai Banking Corporation Limited	75,510,588	147,742,112
Trust Bank Limited	100,448	2,115,257
United Commercial Bank Limited	41,495	51,252
Uttara Bank Limited	508,888	6,744,790
Meghna Bank Limited	14,015,160	603,452
Community Bank Bangladesh Limited	4,027,050	111,853,951
Jamuna Bank Limited	4,998,139	15,549,893
	590,198,200	1,494,380,031

## 18.3 Reconciliation of net operating cash flow

<i>In Taka</i>	For the year ended	
	30 June 2022	30 June 2021
Profit after tax	2,237,862,629	2,287,783,139
<i>Adjustment for:</i>		
- Depreciation and amortisation	497,840,444	491,851,743
- Impairment provision	-	-
- Unrealized gain on translation of foreign currency receivables	(50,440,364)	-
- Gain/loss on asset disposal	(5,127,110)	(32,029,240)
- Bad debt loss and inventory provision	177,387,788	115,747,753
- Net finance cost	332,551,204	294,475,492
- Income tax expense	710,029,018	798,915,511
- Contribution to WPPF	155,152,192	162,457,824
- IFRS 16 and other non cash adjustments	163,246,261	172,571,733
<i>Changes in:</i>		
- Inventories	(573,445,837)	(1,811,644,184)
- Trade and other receivables	(366,151,083)	258,346,732
- Advances, deposits and prepayments	7,780,006	(84,653,656)
- Trade and other payables & employment benefits	(283,107,100)	(134,337,089)
<b>Cash generated from operating activities</b>	<b>3,003,578,048</b>	<b>2,519,485,757</b>
Paid to WPPF	(140,088,402)	(70,766,042)
Interest paid	(316,534,788)	(249,907,794)
Income tax paid	(675,473,944)	(908,139,899)
<b>Net cash from operating activities</b>	<b>1,871,480,914</b>	<b>1,290,672,022</b>



### 18(a) Consolidated short term investments

<i>In Taka</i>	30 June 2022	30 June 2021
Investment in FDR	-	1,158,369,377
	-	1,158,369,377

### 18(b) Consolidated cash and cash equivalents

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Cash in hand		81,956,972	75,134,071
Collection in hand		861,650,409	486,695,421
Cash at banks		2,265,149,854	3,270,099,429
<b>Cash and cash equivalents in the consolidated statement of financial position</b>		<b>3,208,757,234</b>	<b>3,831,928,920</b>
Bank overdrafts	24(a)	(5,177,125,582)	(3,543,943,716)
<b>Cash and cash equivalents in the consolidated statement of cash flows</b>		<b>(1,968,368,348)</b>	<b>287,985,204</b>

### 18 (c) Reconciliation of Consolidated net operating cash flow

<i>In Taka</i>	For the year ended	
	30 June 2022	30 June 2021
Profit after tax	893,003,080	437,062,696
<i>Adjustment for:</i>		
- Depreciation and amortisation	1,571,416,928	1,575,954,881
- Bad debt loss and inventory provision	320,353,641	373,041,026
- Share of profit of equity accounted investees	(444,850,102)	(472,515,593)
- Net finance cost	3,913,281,118	3,552,575,030
- Tax expense	1,734,727,035	1,750,073,874
- Contribution to WPPF	337,886,688	291,774,335
- Gain/loss on asset disposal	(5,686,471)	(33,367,728)
- IFRS 16 and other non cash adjustments	439,679,171	408,535,150
<i>Changes in:</i>		
- Inventories	(3,139,197,685)	(4,859,751,848)
- Trade and other receivables	(928,238,878)	(265,500,241)
- Advances, deposits and prepayments	(211,556,437)	(218,939,653)
- Trade and other payables & employment benefits	1,480,764,604	562,927,978
<b>Cash generated from operating activities</b>	<b>5,961,582,691</b>	<b>3,101,869,907</b>
Paid to WPPF	(256,873,602)	(135,640,501)
Interest paid	(3,256,372,716)	(2,631,406,154)
Income tax paid	(2,140,637,665)	(2,219,168,717)
<b>Net cash from operating activities</b>	<b>307,698,708</b>	<b>(1,884,345,465)</b>

## 19 Share capital

<i>In Taka</i>	30 June 2022	30 June 2021
In issue at the opening	631,102,500	573,729,555
Bonus share issued	94,665,370	57,372,945
<b>In issue at reporting date - fully paid</b>	<b>725,767,870</b>	<b>631,102,500</b>
Authorised - par value Tk. 10	1,500,000,000	1,500,000,000

### Number and percentage of shareholdings:

	Number of shares		Percentage of shareholding	
	30 June 2022	30 June 2021	30 June 2022	30 June 2021
Directors & sponsors	25,605,731	22,265,856	35.28%	35.28%
Institutions	29,576,068	27,162,781	40.75%	43.04%
General shareholders	17,394,988	13,681,613	23.97%	21.68%
	<b>72,576,787</b>	<b>63,110,250</b>	<b>100.00%</b>	<b>100.00%</b>

A distribution schedule of the above shares is given below as required by the Listing Rules:

Number of shareholdings	Number of shareholders		Number of shares		Percentage of shareholdings of total number of shares	
	30 June 2022	30 June 2021	30 June 2022	30 June 2021	30 June 2022	30 June 2021
Less than 500	12,068	10,236	1,616,753	1,356,978	2.23%	2.15%
501 - 5,000	3,313	2,572	4,960,746	3,670,507	6.84%	5.82%
5,001 - 10,000	272	183	1,960,963	1,295,116	2.70%	2.05%
10,001 - 20,000	163	117	2,370,949	1,673,050	3.27%	2.65%
20,001 - 30,000	42	37	1,074,060	931,476	1.48%	1.48%
30,001 - 40,000	29	23	990,630	793,943	1.36%	1.26%
40,001 - 50,000	14	13	624,430	590,162	0.86%	0.94%
50,001 - 100,000	45	33	3,117,581	2,490,557	4.30%	3.95%
100,001 - 1,000,000	36	26	9,122,256	8,584,534	12.57%	13.60%
Over - 1,000,000	11	11	46,738,419	41,723,927	64.40%	66.11%
	<b>15,993</b>	<b>13,251</b>	<b>72,576,787</b>	<b>63,110,250</b>	<b>100.00%</b>	<b>100.00%</b>

## Reserves

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Capital reserve		1,671,386	1,671,386
Revaluation reserve		4,711,244,501	4,711,244,501
FVOCI reserve	20.1	401,449,156	453,051,685
		5,114,365,043	5,165,967,572

### 20.1 FVOCI reserve

	Number of shares held	Market value of shares	Cost of investment	Movement in fair value	Changes in fair value of financial assets	Fair value reserve as at reporting date
	<i>In Taka</i>	<i>In Taka</i>	<i>In Taka</i>	<i>In Taka</i>	<i>In Taka</i>	<i>In Taka</i>
30 June 2021	24,502,616	531,706,762	28,316,000	503,390,762	20,440,061	453,051,685
<b>30 June 2022</b>	26,952,876	474,370,618	28,316,000	446,054,618	(57,336,144)	401,449,156

This available for sale reserve is for investment in shares of Mutual Trust Bank Limited.

### 20(a) Consolidated reserves

<i>In Taka</i>	30 June 2022	30 June 2021
Capital reserve	1,671,386	1,671,386
Translation reserve	(80,757,028)	(1,396,614)
Revaluation reserve	6,630,048,439	6,632,367,409
FVOCI reserve	399,524,540	452,006,810
	6,950,487,337	7,084,648,991

## 21 Employee benefits

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Net defined benefit obligations	21.1	950,030,052	920,330,000
Other long term employee benefits		260,189,841	203,015,409
Employees group insurance fund		400,000	400,000
		1,210,619,893	1,123,745,409

### 21.1 Net defined benefit obligations

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	920,330,000	932,887,197
Provision made through profit or loss during the year	226,129,470	243,296,250
Remeasurement recognized through OCI	-	14,320,000
Paid during the year	(196,429,418)	(270,173,447)
<b>Closing balance</b>	950,030,052	920,330,000



### 21.1.1 Actuarial gain/loss on remeasurement of defined benefit obligations and plan assets:

<i>In Taka</i>	30 June 2022	30 June 2021
<b>Amount recognized in Statement of Financial Position:</b>		
Defined benefit obligation	1,345,508,465	1,164,567,935
Less: Fair value of plan assets	(395,478,413)	(244,237,935)
<b>Net defined benefit obligation</b>	<b>950,030,052</b>	<b>920,330,000</b>
<b>Movement in defined benefit obligation:</b>		
Defined benefit obligation at the end of prior year	1,164,567,935	932,887,197
Service cost	168,029,585	165,116,250
Interest cost on obligation	64,423,100	78,180,000
Benefits paid out	(51,512,155)	(25,935,512)
(Gain)/losses on remeasurement	-	14,320,000
<b>Defined benefit obligation at the reporting date</b>	<b>1,345,508,465</b>	<b>1,164,567,935</b>
<b>Movement in fair value of plan assets:</b>		
Fair value of plan assets at the end of prior year	244,237,935	-
Interest on plan assets	6,323,215	-
Contributions received from employer	193,812,135	244,237,935
Benefits paid out from plan assets	(48,894,872)	-
(Gain)/losses on remeasurement	-	-
<b>Fair value of plan assets at the reporting date</b>	<b>395,478,413</b>	<b>244,237,935</b>

### 21(a) Consolidated employee benefits

<i>In Taka</i>	30 June 2022	30 June 2021
Net defined benefit obligations	1,232,844,699	1,181,776,393
Other long term employee benefits	349,912,454	280,698,666
Employees group insurance fund	400,000	400,000
	<b>1,583,157,153</b>	<b>1,462,875,059</b>

### 22 Long term bank loans

<i>In Taka</i>	30 June 2022	30 June 2021
Prime Bank Limited	-	99,874,356
Dhaka Bank Limited	257,032,288	78,490,722
Dutch-Bangla Bank Limited	811,957,579	866,354,487
	<b>1,068,989,867</b>	<b>1,044,719,565</b>

### 22(a) Consolidated long term bank loans

<i>In Taka</i>	30 June 2022	30 June 2021
Bank Asia Limited	30,568,584	41,206,946
Brac Bank Limited	403,342,458	414,347,150
Dhaka Bank Limited	1,493,044,372	1,696,171,836
Dutch-Bangla Bank Limited	2,156,290,574	2,106,444,113
Eastern Bank Limited	-	2,598,052
Jamuna Bank Limited	47,978,266	97,134,377
Mercantile Bank Limited	332,337,013	690,190,017
National Bank Limited	767,741,498	1,103,697,906
Prime Bank Limited	883,623,133	1,215,485,647
Islamic Finance and Investment Limited	127,039,506	166,083,807
Trust Bank Limited	166,949,977	310,387,322
	<b>6,408,915,381</b>	<b>7,843,747,173</b>

### Deferred tax liabilities/(assets)

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Opening balance		(88,780,615)	(214,067,035)
Deferred tax (income)/expense recognised through profit or loss	36	46,903,250	24,556,667
Deferred tax (income)/expense recognised through OCI		(5,733,614)	100,729,754
<b>Closing balance</b>		<b>(47,610,979)</b>	<b>(88,780,615)</b>

#### Details of deferred tax liabilities/(assets)

<i>In Taka</i>	Carrying amount on reporting date	Tax base	Taxable/(deductible) temporary difference	Deferred tax liabilities/(assets)
<b>At 30 June 2022</b>				
Property, plant and equipment (other than land and under construction)	4,489,168,756	3,352,566,212	1,136,602,544	255,735,572
Land	7,473,108,828	-	7,473,108,828	237,104,215
Provision for inventories	(618,685,372)	-	(618,685,372)	(139,204,209)
Provision for trade receivables	(703,533,081)	-	(703,533,081)	(158,294,943)
Investment impairment provision	(273,600,000)	-	(273,600,000)	(61,560,000)
Provision for gratuity	(950,030,052)	-	(950,030,052)	(213,756,762)
FVOCI reserve	446,054,618	-	446,054,618	44,605,462
Temporary difference for IFRS 16: Lease	(54,401,399)	-	(54,401,399)	(12,240,315)
<b>Taxable temporary differences</b>	<b>9,808,082,298</b>	<b>3,352,566,212</b>	<b>6,455,516,087</b>	<b>(47,610,979)</b>

<i>In Taka</i>	Carrying amount on reporting date	Tax base	Taxable/(deductible) temporary difference	Deferred tax liabilities/(assets)
<b>At 30 June 2021</b>				
Property, plant and equipment (other than land and under construction)	2,778,236,416	2,022,852,642	755,383,774	169,961,349
Land	7,282,795,476	-	7,282,795,476	237,104,215
Provision for inventories	(458,944,547)	-	(458,944,547)	(103,262,523)
Provision for trade receivables	(685,886,118)	-	(685,886,118)	(154,324,377)
Investment impairment provision	(273,600,000)	-	(273,600,000)	(61,560,000)
Provision for gratuity	(920,330,000)	-	(920,330,000)	(207,074,250)
Available for sale reserve	503,390,762	-	503,390,762	50,339,076
Temporary difference for IFRS 16: Lease	(88,729,356)	-	(88,729,356)	(19,964,105)
<b>Taxable temporary differences</b>	<b>8,136,932,633</b>	<b>2,022,852,642</b>	<b>6,114,079,991</b>	<b>(88,780,615)</b>

Applicable tax rate for:

Land	3% - 4%
FVOCI/Available for sale reserve	10%
Other than land and available for sale reserve	22.5%

### 23(a) Consolidated deferred tax liabilities/(assets)

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	(448,004,545)	(398,906,932)
Deferred tax (income)/expense recognised through profit or loss	(207,775,600)	(195,924,013)
Deferred tax (income)/expense recognised through OCI	(5,938,476)	143,065,602
Consolidation adjustments	(48,122,996)	3,760,798
<b>Balance at reporting date</b>	<b>(709,841,617)</b>	<b>(448,004,545)</b>

## 24 Bank overdraft

<i>In Taka</i>	30 June 2022	30 June 2021
Agrani Bank Limited	966,805,786	878,929,665
Bank Alfalah Limited	16,285,373	8,282,019
BRAC Bank Limited	10,630,335	28,290,765
Commercial Bank of Ceylon Plc.	23,789,059	37,734,025
Dutch Bangla Bank Limited	50,895,045	15,057,086
Mercantile Bank Limited	182,113,881	20,360,362
National Credit and Commerce Bank Limited	247,471,800	3,743,710
Meghna Bank Limited	16,201,424	11,533,642
NRB Bank Limited	-	34,883,658
Community Bank Bangladesh Limited	647,241,362	19,677,758
ONE Bank Limited	21,505,021	30,347,082
Prime Bank Limited	310,405,078	111,661,493
Standard Chartered Bank	218,250,600	382,764,203
The City Bank Limited	181,200,399	28,414,995
The Hongkong and Shanghai Banking Corporation Limited	23,042,025	-
The Premier Bank Limited	396,963,990	43,123,722
United Commercial Bank Limited	45,128,168	26,568,729
	<b>3,357,929,346</b>	<b>1,681,372,914</b>

### 24(a) Consolidated bank overdraft

<i>In Taka</i>	30 June 2022	30 June 2021
AB Bank Limited	647,241,362	19,677,758
Bengal Commercial Bank Limited	92,395,046	99,787,500
Agrani Bank Limited	1,165,910,895	1,079,329,665
Bank Alfalah Limited	16,285,373	8,317,920
Bank Asia Limited	127,928,892	70,065,078
BRAC Bank Limited	16,998,383	38,471,828
Commercial Bank of Ceylon Plc.	58,350,565	52,233,617
Dutch Bangla Bank Limited	212,086,338	176,740,386
Eastern Bank Limited	4,633,869	-
The Hongkong and Shanghai Banking Corporation Limited	24,421,085	(13,574,848)
Trust Bank Limited	179,260,119	186,473,232
Mercantile Bank Limited	182,113,881	20,360,362
Midland Bank Limited	20,154,187	14,639,082
National Bank Limited	92,675,274	141,052,121
National Credit and Commerce Bank Limited	247,471,800	3,743,710
NRB Bank Limited	-	34,883,658
ONE Bank Limited	116,899,034	130,882,232
Prime Bank Limited	337,248,416	169,938,210
Pubali Bank Limited	418,483,702	412,928,958
Standard Chartered Bank	224,108,503	387,407,309
The City Bank Limited	195,446,177	28,414,995
The Premier Bank Limited	396,963,990	43,123,722
United Commercial Bank Limited	190,415,087	222,832,789
Jamuna Bank Limited	193,432,181	204,680,792
Meghna Bank Limited	16,201,424	11,533,642
	<b>5,177,125,582</b>	<b>3,543,943,716</b>

## 25 Loans and borrowings - short term

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Short term loan	25.1	20,112,844,880	16,894,891,697
Current portion of long term loan	25.2	231,716,515	173,717,800
		<b>20,344,561,395</b>	<b>17,068,609,497</b>



## 25.1 Short term loan

<i>In Taka</i>	30 June 2022	30 June 2021
Agrani Bank Limited	290,754,243	152,309,569
Meghna Bank Limited	31,936,371	872,274,950
Al-Arafah Islami Bank Limited	800,000,000	511,290,533
Bank Asia Limited	1,098,785,405	1,130,797,415
Bank Alfalah Limited	397,078,725	300,000,000
BRAC Bank Limited	600,529,778	950,780,227
Commercial Bank of Ceylon Plc	1,467,330,879	1,582,090,906
Dhaka Bank Limited	1,728,802,810	972,915,887
Dutch Bangla Bank Limited	1,373,133,143	1,369,130,462
Midland Bank Limited	1,060,052,620	-
National Credit and Commerce Bank Limited	249,967,763	-
Jamuna Bank Limited	1,672,114,742	1,017,046,429
Community Bank Bangladesh Limited	-	100,000,000
NRB Bank Limited	-	138,072,029
ONE Bank Limited	272,609,159	671,990,166
Prime Bank Limited	693,805,463	344,968,036
Pubali Bank Limited	3,000,000,000	3,071,162,923
Standard Chartered Bank	118,400,920	100,000,000
The City Bank Limited	2,331,146,347	832,798,151
IPDC Finance Limited	700,000,000	1,000,000,000
United Commercial Bank Limited	-	204,738,529
Uttara Bank Limited	886,590,289	972,525,485
The Hongkong and Shanghai Banking Corporation Limited	99,030,074	-
Mercantile Bank Limited	1,240,776,149	600,000,000
	20,112,844,880	16,894,891,697

## 25.2 Current portion of long term loan

<i>In Taka</i>	30 June 2022	30 June 2021
Dhaka Bank Limited	40,693,117	19,403,339
Dutch Bangla Bank Limited	191,023,398	154,314,461
	231,716,515	173,717,800

ACI Limited has following facility arrangements with banks as at 30 June 2022:

<i>In Taka</i>	Overdraft limits	Short-term facilities limits	Long-term loan limits	Revolving Trust Receipt Limit/ Letter of credit	Bank guarantee
Agrani Bank Limited	1,500,000,000	300,000,000	-	500,000,000	10,000,000
Bank Alfalah Limited	120,000,000	510,000,000	-	440,000,000	-
Bank Asia Limited	-	500,000,000	-	1,000,000,000	450,000,000
BRAC Bank limited	60,000,000	750,000,000	-	600,000,000	30,000,000
Commercial Bank of Ceylon Plc.	30,000,000	1,270,000,000	-	1,500,000,000	-
Dhaka Bank Limited	-	800,000,000	1,000,000,000	1,000,000,000	10,000,000
Dutch Bangla Bank Limited	150,000,000	1,155,000,000	1,350,000,000	600,000,000	20,000,000
Midland Bank Limited	-	600,000,000	-	-	-
HSBC	50,000,000	300,000,000	-	300,000,000	5,000,000
Jamuna Bank Limited	-	400,000,000	-	1,250,000,000	10,000,000
Mercantile Bank Limited	500,000,000	2,500,000,000	-	4,000,000,000	10,000,000
NCC Bank Limited	250,000,000	250,000,000	-	-	-
NRB Bank Limited	-	-	-	-	-
ONE Bank Limited	50,000,000	200,000,000	-	1,200,000,000	10,000,000
Premier Bank Limited	400,000,000	-	-	2,000,000,000	-
Prime Bank Limited	260,000,000	-	500,000,000	2,000,000,000	50,000,000
Pubali Bank Limited	500,000,000	3,000,000,000	-	600,000,000	210,000,000
Standard Chartered Bank	80,000,000	100,000,000	-	149,000,000	24,500,000
The City Bank Limited	200,000,000	3,000,000,000	-	3,000,000,000	50,000,000
Trust Bank Limited	-	800,000,000	-	250,000,000	-
United Commercial Bank Ltd	50,000,000	-	-	50,000,000	10,000,000
Uttara Bank Limited	-	890,000,000	-	200,000,000	-
Meghna Bank Limited	20,000,000	100,000,000	-	1,500,000,000	20,000,000
Al-Arafah Islami Bank Limited	-	1,000,000,000	-	1,000,000,000	200,000,000
IPDC Finance Limited	-	700,000,000	-	-	-
Community Bank Limited	650,000,000	-	-	100,000,000	-



**Securities for the facilities mentioned above are as below:**

- a) Demand promissory notes for BDT 27,363.50 million.
- b) Registered hypothecation over inventories and accounts receivables on pari-passu basis for BDT 13,585.00 million.
- c) Corporate guarantee issued to Agrani Bank Limited by ACI Formulations Limited, ACI Pure Flour and ACI Salt Limited & PPL.
- d) Corporate guarantee issued to One Bank Limited by ACI Salt Limited & ACI Motors Ltd.
- e) Corporate guarantee issued to Premier Bank Limited by ACI Salt Limited.
- f) Corporate guarantee issued to Dutch Bangla Bank Limited by ACI Salt Limited, ACI Foods Ltd. ACI Motors Limited and PremiaFlex Plastics Ltd. & Neem Laboratories Ltd.
- g) Corporate guarantee issued to Uttara Bank Limited by ACI Salt Limited.
- h) Post dated Cheque BDT 17,5000 million to Agrani Bank Ltd, Bank Asia Ltd, BRAC Bank Ltd, Dhaka Bank Ltd, DBBL, Jamuna Bank Ltd, Mercantile Bank Ltd, NRB Bank Ltd, NCC Bank Ltd, Prime Bank Ltd, Pubali Bank Ltd, UCBL, Meghna Bank Ltd. & AIBL.

**25(a) Consolidated loans and borrowings - short term**

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Short term loan	25(a).1	33,242,130,835	32,274,988,314
Current portion of long term loan	25(a).2	2,029,464,280	2,241,433,061
		<b>35,271,595,114</b>	<b>34,516,421,376</b>

**25(a).1 Consolidated short term loan**

<i>In Taka</i>	30 June 2022	30 June 2021
Community Bank Bangladesh Limited	-	100,000,000
South Bangla Agriculture & Commerce Bank Limited	500,027,925	500,238,411
Bengal Commercial Bank Limited	300,000,000	200,000,000
Premier Bank Limited	-	35,919,387
Meghna Bank Limited	31,936,371	872,274,950
Agrani Bank Limited	290,754,243	152,309,569
Bank Alfalah Limited	397,078,725	300,000,000
Bank Asia Limited	3,275,965,514	2,410,369,732
BRAC Bank Limited	617,929,426	1,453,219,207
Commercial Bank of Ceylon Plc.	2,338,293,496	2,428,185,965
Dhaka Bank Limited	1,730,236,522	974,045,187
Dutch Bangla Bank Limited	1,981,292,869	1,909,623,507
Eastern Bank Limited	-	1,037,476,203
Al-Arafah Islami Bank Limited	1,300,000,000	511,290,533
The Hongkong and Shanghai Banking Corporation Limited	99,030,074	-
Jamuna Bank Limited	1,672,584,595	1,019,751,075
Mercantile Bank Limited	2,801,288,711	4,029,651,283
Midland Bank Limited	1,721,111,641	348,237,610
National Bank Limited	153,365,624	244,379,595
NRB Bank Limited	-	138,072,029
ONE Bank Limited	1,022,795,250	671,990,166
Prime Bank Limited	1,851,775,593	649,136,492
Pubali Bank Limited	4,232,751,594	5,438,729,194
Standard Chartered Bank	118,400,920	100,000,000
The City Bank Limited	3,053,502,316	1,245,221,615
Trust Bank Limited	799,999,802	1,619,131,141
United Commercial Bank Limited	249,967,763	204,738,529
Uttara Bank Limited	886,590,289	972,525,485
IPDC Finance Limited	845,306,752	1,076,301,003
Loans and borrowings of foreign subsidiary	970,144,821	1,632,170,444
	<b>33,242,130,835</b>	<b>32,274,988,314</b>



## 25(a).2 Consolidated current portion of long term loan

<i>In Taka</i>	30 June 2022	30 June 2021
Brac Bank Limited	82,172,400	130,804,291
Bank Asia Limited	9,566,800	9,566,800
Dhaka Bank Limited	271,909,991	81,944,247
Dutch Bangla Bank Limited	495,283,685	803,883,436
Eastern Bank Limited	-	138,468,330
Islamic Finance and Investment Limited	37,205,642	31,448,982
Jamuna Bank Limited	83,273,705	110,979,848
Mercantile Bank Limited	235,901,205	204,742,558
National Bank Limited	260,109,360	231,500,437
Prime Bank Limited	271,272,735	245,476,296
Pubali Bank Limited	5,987,911	24,242,137
Trust Bank Limited	276,780,846	225,853,930
United Commercial Bank Limited	-	2,521,769
	2,029,464,280	2,241,433,061

## 26 Trade payables

<i>In Taka</i>	30 June 2022	30 June 2021
Payable to suppliers	1,325,614,745	1,371,346,761
	1,325,614,745	1,371,346,761

Trade payable consists of balances owing to large number of suppliers and thus supplier-wise detailed break up has not been given.

## 26(a) Consolidated trade payables

<i>In Taka</i>	30 June 2022	30 June 2021
ACI Limited	1,325,614,745	1,371,346,761
ACI Formulations Limited	97,197,877	121,742,263
ACI Logistics Limited	1,804,489,687	1,712,672,679
ACI Salt Limited	136,866,448	56,514,671
ACI Foods Limited	733,011,842	505,277,823
ACI Pure Flour Limited	481,244,555	163,815,143
Premiaflex Plastics Limited	177,754,576	200,584,117
ACI Motors Limited	112,570,956	150,594,536
ACI Agrolink Limited	65,230,587	38,656,110
ACI Edible Oils Limited	73,624,261	77,765,808
ACI Marine and Riverine Technologies Limited	-	8,000
ACI HealthCare Limited	619,632,504	244,232,394
Consolidating elimination	(108,910,863)	(102,553,515)
	5,518,327,175	4,540,656,791

## 27 Other payables

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Accruals		1,307,201,070	1,581,956,650
Advance from customers		23,914,637	241,778,422
Security money received from customers		35,847,869	49,768,812
Workers' profit participation fund	27.1	800,536,068	742,851,695
Tax and VAT deducted at source		99,752,301	88,517,766
Employees welfare fund		415,176,769	292,091,060
Rights share deposit to be refunded		563,723	563,723
Family day fund		5,879,902	5,491,898
Non-management staff provident fund		6,021,301	6,106,934
Unclaimed refund warrant - Zero Coupon Bonds		3,647,450	3,647,450
Payable for redemption of Zero Coupon Bonds		20,403,480	20,403,480
Management staff provident fund		26,599,195	8,930,423
Advertisement and promotional funds		78,244,397	16,747,296
Development funds		11,133,525	12,440,218
		2,834,921,687	3,071,295,827

### 27.1 Workers' profit participation fund (WPPF)

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	742,851,695	608,199,565
Addition during the year	155,152,192	162,457,824
Interest accrued during the year	42,620,583	42,960,349
Paid during the year	(140,088,402)	(70,766,042)
<b>Closing balance</b>	<b>800,536,068</b>	<b>742,851,695</b>

### 27(a) Consolidated other payables

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Accruals		4,338,038,010	4,443,911,513
Advance from customers		1,321,581,371	1,186,755,872
Security money received from customers		98,064,723	103,128,923
Workers' profit participation fund	27(a).1	1,141,424,394	1,006,003,259
Management staff provident fund		26,599,195	8,930,423
Tax and VAT deducted at source		235,629,587	172,566,198
Employees welfare fund		415,176,769	312,658,843
Rights share deposit to be refunded		563,723	563,723
Family day fund		5,879,902	5,491,898
Non-management staff provident fund		6,021,301	6,106,934
Unclaimed refund warrant - Zero Coupon Bonds		3,647,450	3,647,450
Payable for redemption of Zero Coupon Bonds		20,403,480	20,403,480
Creditors for capital expenditure		326,226	4,553,405
Advertisement and promotional funds		78,244,397	16,747,296
Development funds		11,133,525	12,440,218
		<b>7,702,734,053</b>	<b>7,303,909,434</b>

### 27(a).1 Workers' profit participation fund (WPPF)

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	1,006,003,259	796,687,072
Addition during the year	337,886,688	291,774,335
Interest accrued during the year	54,408,049	53,182,354
Paid during the year	(256,873,602)	(135,640,501)
<b>Closing balance</b>	<b>1,141,424,394</b>	<b>1,006,003,259</b>

### 28 Unclaimed dividend account

<i>In Taka</i>	30 June 2022	30 June 2021
Unclaimed/unpaid dividend	82,815,625	118,208,225
	<b>82,815,625</b>	<b>118,208,225</b>

### 28(a) Consolidated unclaimed dividend account

<i>In Taka</i>	30 June 2022	30 June 2021
Unclaimed/unpaid dividend	88,081,841	131,177,139
	<b>88,081,841</b>	<b>131,177,139</b>

### 29 Inter-company payable

<i>In Taka</i>	30 June 2022	30 June 2021
ACI Salt Limited	1,616,152,118	1,434,750,203
Creative Communication Limited	62,811,444	-
ACI Marine and Riverine Technologies Limited	42,454,529	4,472,099
Stochastic Logic Limited	3,815,718	-
ACI Edible Oils Limited	64,330,132	-
ACI Motors Limited	934,628,194	2,252,704,788
ACI Formulations Limited	785,527,137	-
ACI Pure Flour Limited	490,028,881	577,137,993
	<b>3,999,748,153</b>	<b>4,269,065,083</b>

**Current tax liabilities**

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Opening balance		3,270,234,911	2,495,876,067
Provision made during the year		663,125,768	774,358,844
		3,933,360,680	3,270,234,911
Advance income tax paid	30.1	(3,536,870,476)	(2,861,396,532)
<b>Closing balance</b>		<b>396,490,204</b>	<b>408,838,379</b>

**30.1 Advance income tax**

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	2,861,396,532	1,953,256,633
Paid during the year	675,473,944	908,139,899
<b>Closing balance</b>	<b>3,536,870,476</b>	<b>2,861,396,532</b>

**30(a) Consolidated current tax liabilities**

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	7,624,142,075	5,678,144,188
Provision made during the year	1,942,502,635	1,945,997,887
	9,566,644,710	7,624,142,075
Adjustment against completion of tax assessment	(1,582,854)	-
Advance income tax paid	(9,668,453,675)	(7,565,534,437)
<b>Closing balance</b>	<b>(103,391,819)</b>	<b>58,607,638</b>

**31 Revenue**

<i>In Taka</i>	Note	For the year ended 30 June 2022	For the year ended 30 June 2021
Pharmaceuticals	31.1	13,813,189,548	12,240,594,488
Animal Health		4,581,379,141	4,384,659,861
Consumer brands		6,881,140,709	6,656,354,664
Seeds (Local)		971,968,339	1,014,205,025
Seeds (Import)		367,319,117	306,570,145
Fertilizer		1,544,403,322	956,956,722
Animal Genetics		267,393,243	170,934,917
		28,426,793,419	25,730,275,822

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Local sales	27,686,052,516	25,138,202,240
Export sales	740,740,903	592,073,582
	28,426,793,419	25,730,275,822

**31.1 Pharmaceuticals**

Pharmaceuticals turnover includes sales of the following in units:

	Quantity	For the year ended 30 June 2022	For the year ended 30 June 2021
Tablets	Pcs	30,532,413	27,340,584
Capsules	Pcs	7,285,718	6,687,197
Injection	Pcs	5,094,960	4,310,522
Bottled products	Pcs	43,181,982	42,115,049
Creams	Pcs	13,042,072	11,426,431
Inhaler	Pcs	1,342,308	1,189,203
Others	Pcs	338,216	377,662

**31(a) Consolidated revenue**

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Gross sales	98,770,928,071	82,418,224,654
Inter-company sales	(2,199,286,574)	(1,669,821,488)
	96,571,641,497	80,748,403,165



### 32 Cost of sales

<i>In Taka</i>	For the year ended	
	30 June 2022	30 June 2021
Opening stock of finished goods	3,231,157,035	2,555,272,537
Cost of goods manufactured	10,531,880,730	9,301,995,380
Finished goods purchased	6,170,785,557	5,732,182,268
Cost of finished goods available for sale	19,933,823,322	17,589,450,185
Stock of finished goods as at reporting date	(3,269,607,453)	(3,231,157,035)
	16,664,215,869	14,358,293,150

### Business wise breakup of cost of sales

<i>In Taka</i>	Note	For the year ended 30 June 2022						For the year ended 30 June 2021	
		Pharmaceuticals	Consumer brands	Animal Health	Seeds	Fertilizer	Animal Genetics and others	Total	Total
Opening stock of finished goods		957,685,382	695,284,438	919,027,520	574,417,354	55,636,099	29,106,242	3,231,157,035	2,555,272,537
Cost of goods manufactured	32.1	5,775,330,671	3,054,641,066	443,667,062	149,244,181	1,066,269,507	42,728,242	10,531,880,730	9,301,995,380
Finished goods purchased		42,446	2,467,226,855	2,534,240,076	1,024,379,730	103,372,124	41,524,326	6,170,785,557	5,732,182,268
Cost of finished goods available for sale		6,733,058,499	6,217,152,359	3,896,934,658	1,748,041,265	1,225,277,730	113,358,810	19,933,823,322	17,589,450,185
Closing stock of finished goods		(923,183,205)	(863,974,794)	(705,366,457)	(666,377,892)	(79,143,001)	(31,562,104)	(3,269,607,453)	(3,231,157,035)
Inter business adjustment		(346,887,775)	246,786,964	100,100,811	-	-	-	-	-
		5,462,987,519	5,599,964,529	3,291,669,012	1,081,663,373	1,146,134,729	81,796,706	16,664,215,869	14,358,293,150

### 32.1 Cost of goods manufactured

In Taka	Note	For the year ended 30 June 2022						For the year ended 30 June 2021	
		Pharmaceuticals	Consumer brands	Animal Health	Seeds	Fertilizer	Animal Genetics and others	Total	Total
Cost of materials consumed	32.1.1	4,188,280,310	2,485,299,469	390,136,708	67,640,998	1,037,330,595	-	8,168,688,080	7,306,108,327
Manufacturing expenses	33	1,168,949,510	350,864,071	115,695,937	107,557,902	32,487,348	46,145,741	1,821,700,509	1,660,574,422
Quality control and development expenses	33	281,902,695	140,184	-	-	-	-	282,042,879	255,958,125
Cost of samples, product bonus and stock write-off		174,288,109	229,519,338	(58,337,132)	276,576	(3,548,436)	(3,417,499)	338,780,957	177,682,258
Cost of production		5,813,420,624	3,065,823,062	447,495,513	175,475,476	1,066,269,507	42,728,242	10,611,212,425	9,400,323,132
Opening work in process		171,412,989	-	6,175,825	127,253,560	-	-	304,842,374	206,514,622
Closing work in process		(209,502,942)	(11,181,996)	(10,004,276)	(153,484,855)	-	-	(384,174,069)	(304,842,374)
		(38,089,953)	(11,181,996)	(3,828,451)	(26,231,295)	-	-	(79,331,695)	(98,327,752)
		5,775,330,671	3,054,641,066	443,667,062	149,244,181	1,066,269,507	42,728,242	10,531,880,730	9,301,995,380

### 32.1.1 Cost of materials consumed

In Taka	For the year ended 30 June 2022						For the year ended 30 June 2021	
	Pharmaceuticals	Consumer brands	Animal Health	Seeds	Fertilizer	Animal Genetics and others	Total	Total
Raw and packing materials								
Opening stock	1,890,496,222	780,875,003	372,708,364	33,708,670	71,763,385	-	3,149,551,644	2,055,974,383
Purchase	4,285,159,085	2,661,420,769	380,691,329	79,013,066	1,059,418,885	-	8,465,703,134	8,399,685,588
Closing stock	(1,987,374,997)	(956,996,303)	(363,262,985)	(45,080,738)	(93,851,675)	-	(3,446,566,698)	(3,149,551,644)
	4,188,280,310	2,485,299,469	390,136,708	67,640,998	1,037,330,595	-	8,168,688,080	7,306,108,327

### 32(a) Consolidated cost of sales

In Taka	For the year ended 30 June 2022		For the year ended 30 June 2021	
	30 June 2022	30 June 2021	30 June 2022	30 June 2021
Opening stock	16,116,691,220	11,902,573,689	16,116,691,220	11,902,573,689
Purchase	70,543,787,697	59,281,945,913	70,543,787,697	59,281,945,913
Manufacturing expenses	5,422,221,796	3,964,857,695	5,422,221,796	3,964,857,695
Closing stock	(19,364,928,055)	(16,116,691,220)	(19,364,928,055)	(16,116,691,220)
	72,717,772,659	59,032,686,076	72,717,772,659	59,032,686,076

### 33 Administrative, selling and distribution expenses

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
(a) Administrative expenses	562,644,527	570,436,761
(b) Distribution expenses	1,173,234,042	994,682,401
(c) Selling expenses	7,167,889,477	6,781,480,335
	8,903,768,046	8,346,599,497

#### Allocation of expenses:

<i>In Taka</i>	For the year ended 30 June 2022					For the year ended 30 June 2021	
	Administrative expenses	Distribution expenses	Manufacturing expenses	QC and development expenses	Selling expenses	Total	Total
Salary and wages	394,699,428	340,615,653	659,645,018	182,784,515	3,377,341,986	4,955,086,599	4,601,974,678
Traveling and conveyance	4,671,004	163,646,793	8,207,963	102,173	589,165,692	765,793,625	694,728,367
Service charge, rates and fees	9,580,149	2,524,827	396,000,129	268,817	20,928,249	429,302,172	408,569,835
Expense for short term rents	783,788	14,306,235	16,713,879	-	24,352,488	56,156,390	43,119,172
Charge on right-of-use rent agreements	9,140,002	36,266,650	28,139,469	-	91,831,225	165,377,346	193,372,193
Repairs, maintenance and spare parts	9,240,888	8,498,520	136,268,337	18,156,468	9,529,539	181,693,752	189,757,125
Fuel and power	16,063,337	116,952,069	192,557,629	6,113,754	46,486,666	378,173,455	336,255,971
Postage and telecommunication	10,210,956	7,497,011	3,679,071	1,217,362	50,467,431	73,071,831	77,796,773
Printing and stationary	5,218,724	31,216,622	7,046,445	1,138,337	53,391,844	98,011,972	129,743,040
Publicity and advertisement	10,600,494	-	289,908	-	1,235,016,021	1,245,906,423	1,264,462,823
Business promotion	12,859,029	-	-	-	129,221,789	142,080,819	80,615,535
Conference expenses	-	-	-	-	2,507,454	2,507,454	3,323,315
Clinical, customer and field demonstration expenses	-	-	-	-	627,540,111	627,540,111	448,274,350
Sample expenses	-	-	-	-	107,951,712	107,951,712	100,153,462
Warranty expenses	-	-	-	-	15,584,113	15,584,113	22,871,262
Publications and literatures	523,664	-	-	-	253,276,340	253,800,004	202,330,634
Entertainment	6,558,181	10,802,443	2,047,079	31,229	26,153,610	45,592,542	34,164,027
Vehicle maintenance and bridge toll	4,473,385	28,115,226	1,352,263	755,851	40,641,223	75,337,947	77,746,537
Bad debt expenses	-	-	-	-	26,470,783	26,470,783	107,055,955
Carriage and handling	21,735,955	361,815,099	17,075,506	18,800	-	378,909,405	397,641,075
Legal and professional charges	1,089,000	17,379	342,465	-	4,332,097	26,427,896	10,274,808
Audit fees	1,837,379	13,825,037	20,499,999	252,221	11,169,217	47,583,853	44,879,092
Insurance	37,500	-	-	-	-	37,500	36,000
Directors' fees	59,436	1,513,192	-	-	8,177,828	9,750,455	9,806,141
Bank charges	2,470,849	382,422	-	-	2,932,364	5,785,635	1,751,385
Sundry expenses	-	-	2,650	-	59,948,668	67,261,020	55,579,094
Product development expenses	15,202,942	74,231	179,590	62,894	28,764,363	44,284,020	12,885,295
Training expenses	19,749,289	35,157,436	308,113,359	24,710,272	109,246,412	496,976,768	490,873,250
Depreciation	-	-	863,676	-	-	863,676	978,493
Amortisation	-	-	21,516,242	38,686,525	27,018,473	87,221,240	69,957,476
Lab chemical and apparatus	3,591,149	7,198	300	-	68,984,713	72,583,360	58,346,603
Meeting expenses	-	-	-	-	99,070,084	99,070,084	75,240,124
Export expenses	-	-	1,085,806	433,959	-	1,519,765	1,095,210
ISO/TQM related expenses	-	-	-	-	18,896,726	18,896,726	11,949,225
Market research expenses	-	-	73,727	-	1,490,256	3,811,983	4,434,718
Corporate Social Responsibility expenses	2,248,000	-	-	-	-	-	-
	562,644,527	1,173,234,042	1,821,700,509	282,042,879	7,167,889,477	11,007,511,435	10,263,132,042

### 33(a) Consolidated administrative, selling and distribution expenses

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Administrative expenses	2,174,994,207	2,993,453,658
Distribution expenses	2,487,295,541	2,131,743,421
Selling expenses	13,105,275,317	11,341,848,056
	17,767,565,065	16,467,045,135

### 34 Other income/(loss)

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Service charges	22,335,470	16,816,105
Dividend income	425,037,405	442,727,703
Rental income	1,911,293	1,392,000
Gain/(loss) on sale of fixed assets	5,127,110	32,029,240
Unrealized gain on translation of foreign currency receivables	50,440,364	-
Gain (loss) on biological assets	(1,002,634)	(222,173)
Gain/(loss) from foreign currency transactions	28,101,691	(284,633)
Proceeds from scrap sale	11,307,349	12,420,491
Miscellaneous income	33,527,491	13,370,057
	576,785,539	518,248,791

### 34(a) Consolidated other income/(loss)

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Service charges	22,335,470	16,816,105
Dividend received	3,339,701	12,320,743
Rental income	43,264,817	36,183,404
Gain/(loss) on sale of fixed assets	5,686,471	33,367,728
Gain (loss) on biological assets	(1,002,634)	(222,173)
Gain/(loss) from foreign currency transactions	32,536,093	(2,453,692)
Proceeds from scrap sale	54,803,482	48,201,818
Commission income	2,833,986	2,559,425
Miscellaneous income	183,946,660	163,525,029
	347,744,046	310,298,388

### 35 Net finance costs

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Bank loan interest (net of interest income)	232,368,979	172,271,063
Employee welfare fund	20,639,200	18,042,883
Interest on lease liabilities	35,417,992	58,395,977
Security deposits	750,031	2,477,571
Workers' profit participation fund	42,620,583	42,960,349
Other funds/borrowings	754,419	327,649
	332,551,204	294,475,492



### 35(a) Consolidated net finance costs

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Bank loan interest	3,692,786,181	3,324,395,546
Employee welfare fund	20,639,200	5,070,490
Interest on lease liabilities	155,730,705	177,343,425
Security deposits	750,031	2,477,571
Workers' profit participation fund	42,620,583	42,960,349
Other funds/borrowings	754,419	327,649
	<b>3,913,281,118</b>	<b>3,552,575,030</b>

### 36 Income tax expense

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Current tax expense:</b>		
Provision made during the year	663,125,768	774,358,844
<b>Deferred tax expense/(income):</b>		
Change in deferred tax assets/liabilities	46,903,250	24,556,667
<b>Income tax expense</b>	<b>710,029,018</b>	<b>798,915,511</b>

#### 36.1 Reconciliation of effective tax rate

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Regular tax rate of the company	22.50%	22.50%
Effect of exemption and reduced rates	-0.81%	-0.79%
Effect of minimum tax, disallowances and others	0.81%	3.38%
Effect of deferred tax on temporary differences	1.59%	0.80%
<b>Effective tax rate</b>	<b>24.09%</b>	<b>25.88%</b>

### 36(a) Consolidated income tax expense

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Current tax expense</b>		
Provision made during the year	1,942,502,635	1,945,997,887
<b>Deferred tax expense/(income)</b>		
Change in deferred tax assets/liabilities	(207,775,600)	(195,924,013)
<b>Consolidated income tax expense</b>	<b>1,734,727,035</b>	<b>1,750,073,874</b>

### 37 Calculation of EPS, NAV per share, NOCF per share

#### 37.1 Earnings per share

The calculation of basic earnings per share based on profit of the Company attributable to ordinary shareholders and weighted average number of ordinary shares outstanding is as follows:

<i>In Taka/Number</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Profit of the Company (Taka)	2,237,862,629	2,287,783,139
Opening ordinary shares (Number)	63,110,250	57,372,956
Impact of bonus share issue - 2019-2020 (Number)	-	5,737,295
Impact of bonus share issue - 2020 - 2021 (Number)	9,466,537	9,466,537
Weighted average number of ordinary shares at reporting date (Number)	72,576,787	72,576,787
<b>Earnings per share (Taka)</b>	<b>30.83</b>	<b>31.52</b>

#### 37.2 Diluted earnings per share

As there was no scope for dilution of shares, no diluted EPS was required to be calculated for the year ended 30 June 2022.

#### 37.1(a) Consolidated earnings per share

The calculation of consolidated basic earnings per share based on profit attributable to the equity holders of the Company and weighted average number of ordinary shares outstanding is as follows:

<i>In Taka/Number</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Profit/(loss) attributable to equity holders of the Company (Taka)	379,644,188	347,170,658
Weighted average number of ordinary shares at reporting date (Number)	72,576,787	72,576,787
<b>Earnings per share (Taka)</b>	<b>5.23</b>	<b>4.78</b>

#### 37.3 NAV per share and NOCF per share

<i>In Taka/Number</i>	30 June 2022	30 June 2021
Net asset attributable to equity holders of the Company (Taka)	20,669,078,759	18,893,035,284
Net cash flows from operating activities (Taka)	1,871,480,914	1,290,672,022
Weighted average number of ordinary shares at reporting date (Number)	72,576,787	72,576,787
<b>Net Asset Value (NAV) per share</b>	<b>284.79</b>	<b>260.32</b>
<b>Net Operating Cash Flows Per Share (NOCFPS)</b>	<b>25.79</b>	<b>17.78</b>

#### 37.3(a) Consolidated NAV per share and Consolidated NOCF per share

<i>In Taka/Number</i>	30 June 2022	30 June 2021
Consolidated net asset attributable to equity holders of the Company (Taka)	10,304,725,457	10,264,843,567
Consolidated net cash flows from operating activities (Taka)	307,698,708	(1,884,345,465)
Weighted average number of ordinary shares at reporting date (Number)	72,576,787	72,576,787
<b>Consolidated Net Asset Value (NAV) per share</b>	<b>141.98</b>	<b>141.43</b>
<b>Consolidated Net Operating Cash Flows Per Share (NOCFPS)</b>	<b>4.24</b>	<b>(25.96)</b>

### 38 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- ┆ Credit risk (see 38(ii))
- ┆ Liquidity risk (see 38(iii))
- ┆ Market risk (see 38(iv))

#### (i) Risk management framework

The Group's management has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyse these risks faced by the Group, to set appropriate risk limits and controls and to monitor risks and adhere to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

#### (ii) Credit risk

Credit risk is the risk of a financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base, including the default risk of the industry and country in which customers operate.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

#### (a) Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

<i>In Taka</i>	Note	30 June 2022	30 June 2021
Trade receivables*	14(a)	14,133,502,891	13,217,267,314
Other receivables	15(a)	832,500,769	815,433,268
Inter-company receivables	16(a)	5,612,894	9,585,811
Deposits	17(a)	523,608,402	427,408,936
Cash and cash equivalents	18(b)	3,208,757,234	3,831,928,920
		18,703,982,190	18,301,624,248

\* Trade receivables is net off of security money mentioned in Note 27(a)

At reporting dates, the maximum exposure to credit risk for trade receivables by geographic regions was as follows:

<i>In Taka</i>	30 June 2022	30 June 2021
Domestic	13,831,966,136	12,979,547,753
Foreign	399,601,477	340,848,483
	14,231,567,613	13,320,396,236

#### (b) Impairment

The ageing of trade receivables was as follows:

<i>In Taka</i>	30 June 2022	30 June 2021
Dues below 6 months	10,056,731,685	9,180,570,121
Dues over 6 months	4,174,835,929	4,139,826,116
	14,231,567,613	13,320,396,236

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

<i>In Taka</i>	30 June 2022	30 June 2021
Opening balance	1,304,857,862	987,291,239
Impairment loss recognised during the year	154,456,480	317,566,623
<b>Closing balance</b>	<b>1,459,314,342</b>	<b>1,304,857,862</b>

### (iii) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group aims to maintain the level of its cash and cash equivalents and other investments at amounts in excess of expected cash outflows on financial liabilities. The Group also monitors the level of expected cash inflows on trade and other receivables together with expected cash outflows on trade and other payables.

#### Exposure to liquidity risk

The following are the remaining contractual maturities of financial liabilities at the reporting date.

#### 30 June 2022

In Taka	Note	Carrying amount	Contractual cash flows		
			Total	12 months or less	More than 12 months
<b>Non-derivative financial liabilities</b>					
Long term bank loans	22(a)	6,408,915,381	6,408,915,381	-	6,408,915,381
Bank overdraft	24(a)	5,177,125,582	5,177,125,582	5,177,125,582	-
Loans and borrowings	25(a)	35,271,595,114	35,271,595,114	35,271,595,114	-
Lease liabilities	9(a)	1,767,188,375	1,767,188,375	382,470,526	1,384,717,849
Trade payables	26(a)	5,518,327,175	5,518,327,175	5,518,327,175	-
Other payables	27(a)	7,702,734,053	7,702,734,053	7,702,734,053	-
Unclaimed dividend account	28(a)	88,081,841	88,081,841	88,081,841	-
		61,933,967,521	61,933,967,521	54,140,334,291	7,793,633,230
<b>Derivative financial liabilities</b>					
		-	-	-	-
		61,933,967,521	61,933,967,521	54,140,334,291	7,793,633,230

#### 30 June 2021

In Taka	Note	Carrying amount	Contractual cash flows		
			Total	12 months or less	More than 12 months
<b>Non-derivative financial liabilities</b>					
Long term bank loans	22(a)	7,843,747,173	7,843,747,173	-	7,843,747,173
Bank overdraft	24(a)	3,543,943,716	3,543,943,716	3,543,943,716	-
Loans and borrowings	25(a)	34,516,421,376	34,516,421,376	34,516,421,376	-
Lease liabilities	9(a)	1,595,266,424	1,595,266,424	434,023,303	1,161,243,121
Trade payables	26(a)	4,540,656,791	4,540,656,791	4,540,656,791	-
Other payables	27(a)	7,303,909,434	7,303,909,434	7,303,909,434	-
Unclaimed dividend account	28(a)	131,177,139	131,177,139	131,177,139	-
		59,475,122,054	59,475,122,054	50,470,131,760	9,004,990,294
<b>Derivative financial liabilities</b>					
		-	-	-	-
		59,475,122,054	59,475,122,054	50,470,131,760	9,004,990,294

**(iv) Market risk**

Market risk is the risk that any change in market prices, such as foreign exchange rates and interest rates will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

**a) Currency risk**

The Group is exposed to currency risk to the extent that there is a mismatch between the currencies in which transactions are denominated and the respective functional currency of the Group. The functional currency of the Group is Bangladesh Taka (Taka/TK/BDT).

**Exposure to currency risk**

The Group's exposure to foreign currency risk arising from foreign currency denominated assets/(liabilities) as at the date of consolidated statement of financial position was as follows:

<i>In USD</i>	30 June 2022	30 June 2021
Trade receivables	4,098,477	4,012,342
Other receivables	590,377	545,336
Cash and cash equivalents	231,152	3,386,430
Trade payables	(6,947,008)	(3,979,986)
Loans and borrowings	(75,357,843)	(131,211,661)
<b>Net exposure</b>	<b>(77,384,845)</b>	<b>(127,247,538)</b>
<i>In EUR</i>	30 June 2022	30 June 2021
Trade receivables	-	-
Other receivables	378,966	775,780
Cash and cash equivalents	2,206	1,429
Trade payables	(985,821)	(2,170,924)
Loans and borrowings	(814,188)	(2,675,773)
<b>Net exposure</b>	<b>(1,418,837)</b>	<b>(4,069,488)</b>
<i>In GBP</i>	30 June 2022	30 June 2021
Trade receivables	-	-
Other receivables	-	-
Cash and cash equivalents	1,427	2,207
Trade payables	-	-
Loans and borrowings	-	(91,725)
<b>Net exposure</b>	<b>1,427</b>	<b>(89,518)</b>



The following significant exchange rates have been applied during the year/period:

<i>In Taka</i>	Average rate		Year-end rate	
	For the year ended	For the year ended	As at	
	30 June 2022	30 June 2021	30 June 2022	30 June 2021
USD	91.23	84.95	97.50	84.95
EUR	101.19	100.52	99.05	103.33
GBP	117.50	113.53	114.90	120.10

### **Sensitivity analysis**

A reasonably possible strengthening (weakening) of foreign currency against functional currency at reporting date would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignore any impact of forecast sales and purchase.

<i>In Taka</i>	Profit/(loss)		Equity, net of tax increase/(decrease)	
	Strengthening	Weakening	Strengthening	Weakening
<b>30 June 2022</b>				
USD (5% movement)	(352,971,624)	352,971,624	(352,971,624)	352,971,624
EUR (5% movement)	(7,178,677)	7,178,677	(7,178,677)	7,178,677
GBP (5% movement)	8,386	(8,386)	8,386	(8,386)
<b>30 June 2021</b>				
USD (5% movement)	(540,483,919)	540,483,919	(540,483,919)	540,483,919
EUR (5% movement)	(20,454,021)	20,454,021	(20,454,021)	20,454,021
GBP (5% movement)	(508,161)	508,161	(508,161)	508,161

### **b) Interest rate risk**

Interest rate risk is the risk that arises due to changes in interest rates on borrowings. At present the Group has no borrowings which is subject to significant interest rate risk.

#### **Exposure to interest rate risk**

The interest rate profile of the Group's interest-bearing financial instruments as at the date of consolidated statement of financial position date is as follows.

<i>In Taka</i>	Note	30 June 2022	30 June 2021
<b>Fixed rate instruments</b>			
<i>Financial assets</i>			
Term deposit	10(a).2	292,453,899	273,433,062
<i>Financial liabilities</i>			
Bank overdraft	24(a)	5,177,125,582	3,543,943,716
Loans and borrowings	25(a)	31,155,427,977	23,132,340,153
<b>Variable rate instruments</b>			
<i>Financial liabilities</i>			
Offshore loan	25(a)	4,116,167,137	11,384,081,223

## v) Financial instruments – Fair values and financial risk management

### Accounting classifications and fair values

The following table shows the carrying amounts and fair values, where applicable, of financial assets and financial liabilities of the Group, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

**30 June 2022**

In Taka	Note	Investment valued at cost	Fair value- hedging instruments	Mandatorily at FVTPL	Carrying amount			Fair value					
					Financial Assets at Amortised cost	FVOCI-equity instruments	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total	
<b>Financial assets measured at fair value</b>													
Investment valued at fair value	10(a),2	-	-	-	-	474,370,618	-	474,370,618	474,370,618	-	-	-	474,370,618
<b>Financial assets not measured at fair value</b>													
Other Investments	10(a),2	55,465,865	-	-	292,453,899	-	-	347,919,764	-	-	-	-	347,919,764
Trade receivables	14(a)	-	-	-	12,772,253,271	-	-	12,772,253,271	-	-	-	-	12,772,253,271
Other receivables	15(a)	-	-	-	832,500,769	-	-	832,500,769	-	-	-	-	832,500,769
Inter-company receivables	16(a)	-	-	-	5,612,894	-	-	5,612,894	-	-	-	-	5,612,894
Tender deposits	17(a)	-	-	-	191,363,088	-	-	191,363,088	-	-	-	-	191,363,088
Short term investments	18(a)	-	-	-	-	-	-	-	-	-	-	-	-
Cash at banks	18(b)	-	-	-	2,265,149,854	-	-	2,265,149,854	-	-	-	-	2,265,149,854
		55,465,865	-	-	16,359,333,775	-	-	16,414,799,640	-	-	-	-	16,414,799,640
<b>Financial liabilities measured at fair value</b>													
<b>Financial liabilities not measured at fair value</b>													
Short term interest bearing loans	25(a),1	-	-	-	-	-	33,242,130,835	33,242,130,835	-	-	-	-	33,242,130,835
Long term interest-bearing loans	22(a), 25(a),2	-	-	-	-	-	8,438,379,661	8,438,379,661	-	-	-	-	8,438,379,661
Trade payables	26(a)	-	-	-	-	-	5,518,327,175	5,518,327,175	-	-	-	-	5,518,327,175
Other payables	27(a)	-	-	-	-	-	7,702,734,053	7,702,734,053	-	-	-	-	7,702,734,053
Bank overdraft	24(a)	-	-	-	-	-	5,177,125,582	5,177,125,582	-	-	-	-	5,177,125,582
Unclaimed dividend account	28(a)	-	-	-	-	-	88,081,841	88,081,841	-	-	-	-	88,081,841
		-	-	-	-	-	60,166,779,147	60,166,779,147	-	-	-	-	60,166,779,147

### 30 June 2021

In Taka	Note	Investment valued at cost	Fair value-hedging instruments	Carrying amount				Fair value					
				Mandatorily at FVTPL	Financial Assets at Amortised cost	FVOCI-equity instruments	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total	
<b>Financial assets measured at fair value</b>													
Investment valued at fair value	10(a),2	-	-	-	-	531,706,762	-	-	531,706,762	531,706,762	-	-	-
<b>Financial assets not measured at fair value</b>													
Other Investments	10(a),2	5,465,865	-	-	-	273,433,062	-	-	-	-	-	-	278,898,927
Trade receivables	14(a)	-	-	-	-	12,015,538,374	-	-	-	-	-	-	12,015,538,374
Other receivables	5(a)	-	-	-	-	815,433,268	-	-	-	-	-	-	815,433,268
Inter-company receivables	16(a)	-	-	-	-	9,585,811	-	-	-	-	-	-	9,585,811
Tender deposits	17(a)	-	-	-	-	165,611,669	-	-	-	-	-	-	165,611,669
Short term investments	18(a)	-	-	-	-	1,158,369,377	-	-	-	-	-	-	1,158,369,377
Cash at banks	18(b)	-	-	-	-	3,270,099,429	-	-	-	-	-	-	3,270,099,429
		5,465,865	-	-	-	17,708,070,989	-	-	-	-	-	-	17,713,536,854
<b>Financial liabilities measured at fair value</b>													
		-	-	-	-	-	-	-	-	-	-	-	-
<b>Financial liabilities not measured at fair value</b>													
Short term interest bearing loans	25(a),1	-	-	-	-	-	-	-	32,274,988,314	-	-	-	32,274,988,314
Long term interest bearing loans	22(a), 25(a),2	-	-	-	-	-	-	-	10,085,180,234	-	-	-	10,085,180,234
Trade payables	26(a)	-	-	-	-	-	-	-	4,540,656,791	-	-	-	4,540,656,791
Other payables	27(a)	-	-	-	-	-	-	-	7,303,909,434	-	-	-	7,303,909,434
Bank overdraft	24(a)	-	-	-	-	-	-	-	3,543,943,716	-	-	-	3,543,943,716
Unclaimed dividend account	28(a)	-	-	-	-	-	-	-	131,177,139	-	-	-	131,177,139
		-	-	-	-	-	-	-	57,879,855,629	-	-	-	57,879,855,629

## 39 Commitments

### 39.1 Capital expenditure

<i>In Taka</i>	30 June 2022	30 June 2021
Capital expenditure commitments	3,319,634,410	516,188,793

Above amount represents capital expenditure approved but not contracted for and also, capital expenditure contracted but yet to be accounted for.

## 40 Contingencies

<i>In Taka</i>	30 June 2022	30 June 2021
<b>Bank/Bond/Shipping Guarantee</b>		
Standard Chartered Bank	4,044,176	2,288,949
Eastern Bank Limited	-	2,611,752
Mercantile Bank Limited	6,329,681	404,620
Brac Bank Limited	3,888,878	3,888,878
Prime Bank Limited	-	14,095,421
Bank Asia Limited	37,771,801	23,727,488
Pubali Bank Limited	65,302,356	228,303,970
Dutch Bangla Bank Limited	2,800,000	2,800,000
	120,136,892	278,121,079

In addition, ACI Limited and its subsidiaries issued Corporate Guarantee in favor of each other to meet the funding procedures of different Banks. However, management believes that the possibility of any outflow in settlement of these Corporate Guarantee is remote.

## 41 Payments made in foreign currencies

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Raw materials and packing materials	5,029,969,705	4,695,701,983
Finished goods	3,719,297,571	2,678,045,738
	8,749,267,276	7,373,747,722

## 42 Production capacity

	Capacity in units pack per 8hr/month		Utilisation	
	For the year ended 30 June 2022	For the year ended 30 June 2021	For the year ended 30 June 2022	For the year ended 30 June 2021
	Pharmaceuticals	6,000,000	6,000,000	132.74%
Consumer Brand	1,200,000	1,200,000	76.33%	117.99%
Animal Health	300,000	300,000	73.65%	97.86%

## 43 Related parties

### a) Transactions with key management personnel

#### (i) Loans to directors

During the period/year, no loan was given to the directors of the Company/Group.

#### (ii) Key management personnel compensation

Key management personnel compensation comprised the following:

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Salary	53,772,240	48,322,184
Benefit	15,177,968	13,601,342
	68,950,208	61,923,526

The Company's/Group's key management personnel includes the Company's/Group's directors. Compensation includes salaries, non-cash benefits, and contributions to a post employment defined benefit plan.

**(b) Other related party transactions of ACI Limited:**

	Transactions during the period / year						Balance outstanding at reporting date	
	For the year ended	For the year ended	For the year ended	For the year ended	For the year ended	For the year ended	30 June 2022	30 June 2021
	30 June 2022	30 June 2021	30 June 2022	30 June 2021	30 June 2022	30 June 2021	30 June 2022	30 June 2021
<i>In Taka</i>								
	(Purchase)/Revenue		Working capital (paid)/collected				Receivable/(Payable)	
<b>Subsidiaries:</b>								
ACI Formulations Limited	-	-	1,131,839,426	519,324,957	(785,527,137)	346,312,289		
ACI Salt Limited	(39,020,634)	(7,000,800)	142,381,281	133,403,480	(1,616,152,118)	(1,434,750,203)		
ACI Chemicals Limited	-	-	(20,187,618)	(23,689,603)	232,071,432	211,883,814		
ACI Biotech Limited	-	-	(79,229,129)	(95,576,121)	963,400,646	884,171,517		
ACI Pure Flour Limited	-	-	(87,109,112)	23,970,673	(490,028,881)	(577,137,993)		
ACI Foods Limited	(34,003,290)	(14,122,667)	(1,053,336,550)	189,163,056	3,699,601,552	2,680,268,292		
ACI Marine and Riverine Technologies Limited	-	-	37,982,430	(7,714,484)	(42,454,529)	(4,472,099)		
ACI Agrolink Limited	-	-	(350,299,403)	50,552,811	932,792,262	582,492,859		
Creative Communication Limited	(26,326,427)	(41,702,758)	55,837,081	(58,045,396)	(62,811,444)	19,352,064		
ACI Motors Limited	(76,896,577)	(27,831,676)	(1,394,973,171)	(2,699,094,916)	(934,628,194)	(2,252,704,788)		
Premiaflex Plastics Limited	(149,391,419)	(141,368,301)	(831,601,688)	(479,932,306)	3,484,407,827	2,802,197,558		
ACI Logistics Limited	(69,411,263)	(51,007,092)	(2,493,569,317)	479,606,134	8,602,694,336	5,968,826,135		
	209,710,147	261,157,381	-	-	-	-		
ACI Edible Oils Limited	(1,565,564)	(2,112,212)	124,218,307	(111,231,272)	(64,330,132)	58,322,611		
Computer Technology Limited	-	-	-	-	30,000	30,000		
ACI Healthcare Limited	-	-	(891,689,366)	(1,393,371,939)	7,022,750,606	6,131,061,240		
Infolytx Bangladesh Limited	-	-	(162,884,249)	(112,390,770)	610,648,828	447,764,579		
ACI HealthCare USA Inc. (indirect subsidiary)	-	-	(727,796,037)	-	727,796,037	-		
<b>Joint Ventures:</b>								
Tetley ACI (Bangladesh) Limited	-	-	4,880	(34,252)	575,370	580,250		
ACI Godrej Agrovet (Pvt.) Limited	-	-	-	8,872	929,726	929,726		
<b>Associates:</b>								
Stochastic Logic Limited	-	-	3,968,037	(35,821)	(3,815,718)	152,319		
Asian Consumer Care (Pvt.) Limited	-	-	-	-	7,893,516	7,893,516		



## 44 Other disclosures

### 44.1 Number of employees

The number of regular employees of ACI Limited receiving remuneration of Tk. 36,000 or above per annum at reporting date was as follows:

	30 June 2022	30 June 2021
Number of employees	10,233	9,380

### 44.2 Comparatives

Previous year's figures have been rearranged, whenever considered necessary to conform to the current year's presentation. Specifically, the Company has segregated/rearranged classification of expenses in accordance with their nature.

### 44.3 Subsequent events

#### a) Dividend

The Board of Directors in its meeting held on 26 October 2022 has recommended cash dividend @ Taka 5.0 per share of Taka 10 each aggregating to Taka 362,883,935 and stock dividend @5% aggregating to Taka 36,288,390 for the year ended 30 June 2022 subject to approval of the shareholders in the Annual General Meeting scheduled to be held on 26 December 2022.

The financial statements for the year ended 30 June 2022 do not include the effect of these dividends which will be accounted for in the period when shareholders' right to receive payment is established.

#### b) Termination of joint venture agreement

The Board of Directors in its meeting held on 13 July 2022 has approved the Termination of Joint Venture Agreement dated 5 July 2003 with Dabur International Limited formerly known as Redrock Limited whereby Advanced Chemical Industries Limited will sell its entire shareholding i.e. 24% in the share capital of Asian Consumer Care Limited i.e. 8,480,187 fully paid up ordinary shares of Taka 10 (Ten) each at a consideration of Taka 600,000,000 (Six Hundred Million) only, for alignment of the future expansion of the Company (Advanced Chemical Industries Limited).

#### c) Approval of the draft scheme of arrangement for demerger and merger

The Board of Directors in its meeting held on 13 July 2022 has also approved the draft Scheme of Arrangement for Demerger and Merger ("Scheme") providing for the (i) demerger of plastics business undertaking from Premiaflex Plastics Limited (PPL) into ACI Premio Plastics Limited (a subsidiary of PPL) and, subject to fulfilment of (i) above, merger of the remaining business undertaking including packaging business of PPL with Advanced Chemical Industries Limited under the provision of Section 228 & 229 of the Companies Act 1994 subject to the consent of Shareholders and creditors of the respective companies, and approval from the Honorable High Court division of Supreme Court of Bangladesh to create distinct brand identity for ACI Premio Plastics Limited for the consumer, and to connect the backward linkage operation of Premiaflex Plastics Limited to the Company.

**Name of auditors of the group companies**

Sl.	Name of the company	Status	Name of auditors
1	ACI Formulations Limited	Subsidiary	A. Wahab & Co.
2	ACI Salt Limited	Subsidiary	Hoda Vasi Chowdhury & Co.
3	ACI Motors Limited	Subsidiary	Hoda Vasi Chowdhury & Co.
4	ACI Logistics Limited	Subsidiary	Hoda Vasi Chowdhury & Co.
5	ACI HealthCare Limited	Subsidiary	Hoda Vasi Chowdhury & Co.
6	ACI Foods Limited	Subsidiary	M. J. Abedin & co.
7	ACI Pure Flour Limited	Subsidiary	M. J. Abedin & co.
8	Creative Communication Limited	Subsidiary	Ashraful Haque Nabi & Co.
9	ACI Edible Oils Limited	Subsidiary	Ashraful Haque Nabi & Co.
10	ACI Chemicals Limited	Subsidiary	Ashraful Haque Nabi & Co.
11	Infolytx Bangladesh Limited	Subsidiary	Ashraful Haque Nabi & Co.
12	ACI Biotech Limited	Subsidiary	Ashraful Haque Nabi & Co.
13	Premiaflex Plastics Limited	Subsidiary	Shiraz Khan Basak & Co.
14	ACI Agrolink Limited	Subsidiary	Shiraz Khan Basak & Co.
15	ACI Marine and Riverine Technologies Limited	Subsidiary	Shiraz Khan Basak & Co.
16	ACI Godrej Agrovvet (Pvt.) Limited	Joint venture	Rahman Rahman Huq
17	Tetley ACI (Bangladesh) Limited	Joint venture	Rahman Rahman Huq
18	ACI CO-RO Bangladesh Limited	Associate	Rahman Rahman Huq
19	Stochastic Logic Limited	Associate	Shiraz Khan Basak & Co.
20	Asian Consumer Care (Pvt.) Limited	Associate	Howladar Yunus & Co.
21	Computer Technology Limited*	Associate	-

\* *Dormant company.*



# Advanced Chemical Industries Limited

**Reports of the Directors and Audited  
Financial Statements of the  
Subsidiary Companies  
for the year ended 30 June 2022**



# ACI Formulations Limited

## Directors' Report

We are pleased to present herewith the Directors' and Auditors' Report together with the audited Financial Statements of ACI Formulations Limited for the financial year ended 30 June 2022.

We envision a world without hunger, without poverty, where no one needs to think of their next meal! Bangladesh, being predominantly an agricultural country, we believe the major accelerating factor of economic growth can none other than agriculture. Believing in the enormous possibility and importance of this segment and to ensure the food security we have been trying our best to increase yield by combining technology, creativity, imagination, knowledge and skill with Agriculture.

Agriculture not only provides opportunities for economic equity, but also gives assurance of a country's growth, while 15% of the GDP with 50% of employment is being derived from this industry here, Crop Care products are still one of the biggest driving factors remained in the industry till now.

Being highly dependent on climate and season, we have observed a major climatic change and one its major effect in the last year. Likewise, the previous year we have faced several strikes of flood, cyclone, hailstorm and heavy rainfall that haphazard our agriculture production and life of the farmers. Pandemic situation gradually improved but the global container shortage and freight cost continued to remain a major challenge in manufacturing smooth supply of materials. On top of these, the Ukraine war has disrupted the supply chain in a major way resulting in price increase of raw materials. In addition, Bangladesh currency vis-à-vis dollar has gone through an unprecedented increase and this will have a major impact on our profitability. Despite all these, we have managed to keep the business at a stiff curve where the Crop Care business grew by 10% over last year, thanks to the prudent Marketing and Sales team along with all the other support departments for extending good support.

Our powder insecticide portfolio had significant growth. Extensive farmers 'Training program, proper usage and appropriate positioning of the products coupled with DGA activities helped the end users to have more crop output. Various portfolios such as Sulphur, Granular insecticide had significant growth which resulted from the whole hearted team efforts to make the products available to farmers on time maintaining the right quality. The other portfolios also did well in comparison with the industry growth of about 6-7%. Due to lower potato price, season delay and less infection of diseases in Potato, the Fungicide portfolio couldn't grow much in the last year.

Flora, a unique solution in our portfolio which is a bio-friendly plant energizer, flowering stimulant and yield booster. Flora given higher yield in rice. Flora being a top of the mind brand in the segment, growing at faster pace by holding highest share in the market. We continue to do numerous brand building activities including field campaigns and demonstrations.

Crop Care introduced two unique solutions in the pesticide segment named 'Diaraz' and 'Prism' which will help increase the productivity of agriculture in coming years. Having a major focus on seed treatment we are exploring this new market in Bangladesh. Collaboration with Global MNC's are in place to strengthen the product portfolio and hence increase the product range as well. Efforts are being taken forward to search for other new Chemistry and molecules, to have competitive advantage, keeping future predicted crop/pest dynamics changes in mind.

We have taken several new initiatives to streamline the business. A good number of trainings were organized for Sales and Supply Chain Team to develop the team with the pace and bring even better result in future. The Digital Marketing initiatives are also being taken care through social media and website to support the farmers instantly.

With the help of AkzoNobel Paints, our global partner, we have two categories- decorative paints and protective coatings. In decorative paints we have done comparatively better. The market place in paint is continuing to have difficulty with supply of materials and lack of demand due to the economic condition. We are in contact with our principals and we hope to improve our market standing in the coming year.

Home Care Solutions business has been working to make human life safer and more convenient with a wide range of best-in class products including Pest and Non-Pest Category. ACI Aerosol-the most effective Insect Killer, being the market leader in the category continues with the dominant market share, whilst protecting people from life threatening vector borne diseases like Dengue, Malaria and Chikungunya.

In the air care category, Angelic Fresh Air Freshener is the pioneer in locally manufactured air freshener. In spite of the entrance of various local and imported brands, Angelic has maintained its position among the consumers establishing strong brand loyalty.

Availability of Mosquito Coil, Toilet Cleaner, Cockroach Killer and few air freshener variants were affected by the supply congestion and unavailability of certain raw materials and packaging materials induced by COVID 19 and Russia-Ukraine War. However, ACI FL is working diligently to resolve the issues and smoothening the supply of the products.

ACI Formulations Factory located in Gazipur on a span of 42 acres of land is fully compliant with the laws governing Safety, Health and Environment. Last year, few major initiatives have been taken forward to scale up the operations for commercial formulation of many products. A global standard Quality Control (QC) lab is planned to maintain the quality specifications our own formulated products as well as getting the best benefit of our factory and raising farmers confidence. Our Formulations factory continues to get high rating for its technological excellence from the foreign associates, while we are always thriving towards keeping pace with the future changes by adapting the cutting-edge technologies in terms of production, quality control, effluent treatment and environment protection.

Despite all the challenges in the macroeconomic environment, we are taking numerous initiatives and measures to address the issues and grow in the core areas of business.





## Financial Results

For the year ended 30 June 2022, total revenue of ACI Formulations Limited was Taka 4,246 million which was Taka 3,863 million for comparative year FY 2020-21, an increase of Tk 383 million resulting in 9.91% growth over last year. Cost of sales increased by 10.64% mainly due to higher sales volume coupled with increased material cost and foreign currency fluctuation impact on imported material price especially in 4th quarter FY 2021-22. Higher turnover and favorable product mix, partially offset by the increased cost of sales has contributed to the increase in gross profit by 8.15% over last year. On the other hand, effective and efficient internal control over operating cost and working capital management led to register operating profit Tk 474 million from Tk 432 million of FY 2020-21. In the current year, profit before tax (PBT) was Tk.328 million and profit after tax (PAT) was Taka 243 million from Taka 291 million and Taka 213 million of FY 2020-21 respectively. This resulted in increase of Earnings per Share to Taka 5.14 from Taka 4.51 of last year.

## Key Operating & Financial Information at a Glance

The key operating and financial information for the year 2021-22 along with the preceding five years are presented below:

Figures are in million Taka

Particulars	July 2021- June 2022	July 2020- June 2021	July 2019- June 2020	July 2018- June 2019	July 2017 June 2018	July 2016- June 2017
Net Turnover	4,246	3,863	3,422	4,025	4,127	3,629
Gross profit	1,217	1,126	1,065	1,211	1,027	1,108
Profit before tax	328	291	126	180	163	357
Profit after tax	243	213	92	128	115	261
Earnings per share (Taka)	5.14	4.51	2.05	2.83	2.56	5.81
Issued & paid capital	473	450	450	450	450	450
Shareowners' equity	3,117	3,009	2,407	2472	2,502	2,455
Net asset per share (Taka)	65.97	63.69	53.48	54.93	55.59	54.55
Number of employees	982	1,047	1,113	1,361	1,785	1,679
Total contribution to National Exchequer	418	343	244	522	669	564

### Appropriation of Profit

Considering the financial results of the Company during the year and free reserve carried over and in line with following a consistent dividend policy, the Directors recommended appropriation of net profit as follows:

Figures in Taka

<i>Particular</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<i>Un-appropriated profit</i>	782,136,392	730,348,228
<i>Add: Net profit after tax</i>	242,682,914	213,263,914
<i>Add: Other comprehensive income</i>	-	(3,975,750)
<i>Total profit available for appropriation</i>	1,024,819,306	939,636,392
<i>Appropriation of profit:</i>		
<i>Final Dividend Proposed:</i>		
<i>Cash Dividend</i>	118,125,000	135,000,000
<i>Stock Dividend</i>	-	22,500,000
<i>Total Dividend</i>	118,125,000	157,500,000
<b><i>Balance carried forward</i></b>	906,694,306	782,136,392

With the balance carried forward and with future ploughing back of the profit, Directors are confident that company will be able to maintain prudent dividend policy in coming years.



### Dividend

The Board of Directors is pleased to recommend cash dividend @ 25% on face value of Tk. 10 per share (i.e. Taka 2.50 per share) for the year ended 30 June 2022 to those shareowners whose names were appeared in the Share Register of Members of the Company or in the Depository list of CDBL on the Record Date which is 17 November 2022. No stock dividend was declared as interim dividend during the year.

### Contribution to the National Exchequer

For the year ended 30 June 2022, the company contributed Taka 418 million to the National Exchequer in the form of corporate tax, custom duty and Value Added Tax (VAT). This is equivalent to 9.53% of the Company's gross sales revenue for the year 2021-22.

### Cost of Goods Sold and Profit Margins

For the year ended 30 June 2022, cost of goods sold was Taka 3,029 million (71.33% of net revenue) which was Taka 2,738 million (70.87% of net revenue) against FY 2020-21, resulting an increase of 0.46% cost due to unfavorable material cost variance over FY 2020-21. This has resulted to decrease gross profit margin of 28.67% (Taka 1,217 million) during the year ended 30 June 2022 as against 29.13% (Taka 1,126 million) of the FY 2020-21. Higher sales along with favorable product mix, coupled with controlled operating cost and financing cost led to register PAT 5.72% in FY 2021-22 against 5.52% of FY 2020-21.

On behalf of the Board

**Shusmita Anis**

Managing Director

Dhaka, 26 October 2022

**Golam Mainuddin**

Director

# Independent Auditor's Report To the Shareholders of **ACI Formulations Limited**

## Report on the Audit of the Consolidated and Separate Financial Statements

### Opinion

We have audited the consolidated financial statements of ACI Formulations Limited and its subsidiaries (the "Group") as well as the separate financial statements of ACI Formulations Limited (the "Company"), which comprise the consolidated and separate statements of financial position as at 30 June 2022, and the consolidated and separate statements of profit or loss and other comprehensive income, consolidated and separate statements of changes in equity and consolidated and separate statements of cash flows for the year then ended, and notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and separate financial statements give true and fair view of the consolidated financial position of the Group and the separate financial position of the Company as at 30 June 2022, and of its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs).

### Basis for Opinion

We conducted our audit in accordance with the International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements section of our report. We are independent of the Group and the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and we have fulfilled our ethical responsibilities in accordance with the IESBA Code and the Institute of Chartered Accountants of Bangladesh (ICAB) Bye-Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters for the audit of financial statements are as under:

### Property, plant and equipment (PPE):

PPE includes the Group's and the Company's long-term assets, which flow economic benefits to the entities more than one year. PPE is measured at cost or revaluation less accumulated depreciation and accumulated impairment loss.

The carrying value of PPE represents significant portion of total assets, which is amounting to Tk. 2,362.78 million for the Company and Tk. 2,363.42 million for the Group at the reporting date. In other words, for both the Company and the Group, approximately 37% of total assets are represented by PPE. It is a matter of consideration that the carrying value of PPE may be higher than the recoverable amount and impairment charges might not have been recognized due to not performing the impairment test.

### **Audit procedure performed to address the key audit matter**

We have tested the design and operating effectiveness of key controls over PPE. Our audit procedures included, among others, considering the impairment risk of the assets.

Followings are our audit procedures on the carrying value and impairment risk of PPE:

- Reviewing basis of recognition and measurement of assets;
- Review of procedures of assets acquisition, depreciation and disposal;
- Checking ownership of the major assets;
- Checking the Capital-Work-in-Progress (CWIP) and its transfer to PPE;
- Performing due physical asset verification on sample basis;
- Evaluating the Group's assumptions to identify if there is any requirement of recognition of impairment;
- We have checked fixed asset register of the company, performed test check of depreciation calculation, checked fixed assets schedule and books of accounts maintained by the company; and
- Finally, assessing the appropriateness and presentation of disclosures in line with relevant accounting standards.

Our testing did not identify any other issues with regard to PPE and related depreciation.

### **Inventory**

At year end, the Company and the Group as a whole reported inventory of Tk. 1,360.59 million – approximately 21% of total assets – of goods held in depots, central warehouse and factories. Inventories are carried at lower of cost and net realizable value. The Group provides provision for obsolescence or slow-moving based on age analysis of inventories and capacity of customers to repay the dues. This methodology relies upon assumptions made in determining appropriate provisioning amount to inventory balances. Therefore, it has been considered as key area of auditor's judgment.

### **Audit procedure performed to address the key audit matter**

We obtained a detailed understanding and evaluated the design and implementation of controls that the Group has established in relation to inventory valuation. We obtained assurance over the appropriateness of management's assumptions applied in calculating the value of inventory provisions.

Our audit procedures in relation to the inventory comprise the followings:

- Evaluating the design and implementation of key inventory controls operating across the Group on test basis ;
- Conducting review of trade price and compared with cost price to ensure that the inventories are reported at lower of cost or net realizable value and comparing to the associated provision to assess whether inventory provisions are complete;
- Attended inventory counts at the year-end on selected locations to ensure physical existence of the inventory as per record. We have obtained inventory list that was counted by management and checked on sample basis between the quantities reported in the inventory counting sheet with that of quantities reported against the closing inventory.
- We have also examined addition during the year with that of supporting documents like commercial invoices, bill of entries, goods received note, supplier's invoices, consumption records etc.

Our procedures above did not identify any issues with regard to inventory.

### **Inter-company receivables**

The carrying amount of the inter-company receivables at the separate and consolidated financial statements was Tk. 826.78 million and Tk. 819.15 million as at 30 June 2022 representing 13% of total assets of the Company and consolidation level with no balance as intercompany payables. This receivables represent balances due mostly from ACI Ltd. Management has conducted impairment assessment and calculated recoverable value of these inter-company receivables, in accordance with IFRS 9: Financial Instruments. Therefore, it is a matter to consider whether those receivables have been misstated due to non-recognition of impairment or inability to repay.



### **Audit procedure performed to address the key audit matter**

We assessed the processes and controls put in place by the Company over inter-company transactions. Our procedures in relation to the inter-company balances comprise the followings:

- At the time of conducting our audit of the separate financial statements of the Company, we have identified the recoverable value of the Company's inter-company receivable.
- Obtained confirmations with counterpart at the reporting date on the closing balances of inter-company transaction and its reconciliation whenever necessary;
- Assessed the appropriateness and presentation of disclosures against relevant accounting standards.

Our test did not identify any major issues with regard to inter-company balances and any indicators that would trigger impairment or adjustment at the reporting date.

### **Bank Overdraft and Loan and borrowings**

At reporting date, the position of Bank Overdraft and Loan outstanding was Tk. 2,685.98 million for both the Company and the Group. In other words, approximately 80% of total liabilities are represented by loans and overdraft for both the Company and Group. Evidently, the Company is using loan to operate the business and also, to acquire non-current assets. Therefore, these two items have been considered as key audit areas.

### **Audit procedure performed to address the key audit matter**

We obtained an understanding, evaluated the design and tested the operational effectiveness of the Company's key controls over the loans.

Our audit procedures included, among others, the followings:

- Obtained loan statements and facility offer letters to review terms, debt covenants, interest rates and other conditions associated with the loans.
- Obtained external confirmation of the bank to ensure accuracy of the figures reported.
- Checked interest calculation on test basis.
- Checked the adjustments or repayments of loans through bank statements as per repayment schedule.

Our procedures above did not identify any major issue with regard to loans.

### **Revenue Recognition**

At year end, the Company and the Group both reported revenue of Tk. 4,246.34 and Tk. 4,247.41 million respectively. Revenue is measured at net of trade discounts, markdown adjustment, returns and allowances. It is a matter of concern that revenue may be misstated due to recognition of sales transaction before performance obligation being satisfied.

### **Audit procedure performed to address the key audit matter**

Our audit procedures in relation to the revenue recognition comprises the followings:

- Observing and evaluating whether proper segregation of duties put in place;
- Examining samples of sales invoices for evidence of proper credit approval by the appropriate personnel and application controls for credit limits;
- Comparing prices and terms on samples of sales invoices to the price list.
- Checking invoice raised at the year end and delivery of goods with acknowledgement of customer to ensure that cut off principle has been properly applied.
- Assessing revenue recognition accounting policies by comparison with IFRS 15.
- Testing the effectiveness of the controls over the calculation of discounts.
- Assessing manual journals made to revenue to identify unusual or irregular items; and
- Finally, assessing the appropriateness and presentation of disclosures against relevant accounting standards.

Our testing did not identify any issues with regard to revenue.

### **Other Matters**

The Group comprises the parent, ACI Formulations Limited, and its subsidiary namely Neem Laboratories (Pvt.) Ltd. The financial statements of subsidiary have been audited and the component auditor has expressed an unmodified opinion on the financial statements for the year ended 30 June 2022.

### **Other Information**

Management is responsible for the other information. The other information comprises all of the information in the Annual Report but does not include the financial statements and our auditors' report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and Those Charged with Governance for the Consolidated and Separate Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with the IFRSs, the Companies Act, 1994, the Securities and Exchange Rules, 1987 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's and the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated and separate financial statements. We are responsible for the direction, supervision and performance of the Group and the Company audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

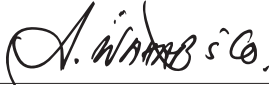
From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act, 1994 and the Securities and Exchange Rules, 1987 and relevant notifications issued by Bangladesh Securities and Exchange Commission, we also report that:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- b) in our opinion, proper books of accounts as required by law have been kept by the Group and the Company so far as it appeared from our examination of these books;
- c) the consolidated and the separate statements of financial position and statements of profit or loss and other comprehensive income along with the annexed notes 1 to 40 dealt with by the report are in agreement with the books of account; and
- d) the expenditure incurred was for the purposes of the Group's and the Company's business.

Dhaka, 26 October 2022

  
FOR A. WAHAB & CO.  
CHARTERED ACCOUNTANTS  
Kazi Md. Mahboob Kasem, FCA  
Partner  
Enrolment No.-845  
DVC: 2210260845AS547175



## ACI Formulations Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	2,362,781,535	2,372,942,307
Right of use assets	12,780,110	12,026,671
Investments	42,752,037	41,716,700
<b>Non-current assets</b>	<b>2,418,313,682</b>	<b>2,426,685,678</b>
Inventories	1,360,588,072	1,278,151,010
Trade receivables	1,112,101,219	1,284,540,445
Other receivables	75,901,731	48,146,104
Inter-company receivables	826,784,983	8,728,765
Advances, deposits and prepayments	44,813,080	48,881,746
Current tax assets	411,121,049	360,027,334
Cash and cash equivalents	223,435,477	208,168,048
<b>Current assets</b>	<b>4,054,745,611</b>	<b>3,236,643,452</b>
<b>Total assets</b>	<b>6,473,059,293</b>	<b>5,663,329,130</b>
<b>Equity</b>		
Share Capital	472,500,000	450,000,000
Revaluation reserve	1,619,739,070	1,619,739,070
Retained earnings	1,024,819,306	939,636,392
<b>Total equity</b>	<b>3,117,058,376</b>	<b>3,009,375,462</b>
<b>Liabilities</b>		
Employee benefits	60,605,910	56,169,911
Lease liability	8,309,251	7,339,971
Deferred tax liabilities	34,190,633	36,696,214
<b>Non-current liabilities</b>	<b>103,105,794</b>	<b>100,206,096</b>
Bank overdrafts	113,568,425	124,468,155
Loans and borrowings	2,572,416,971	1,551,197,579
Lease liability-current portion	4,965,714	5,253,617
Trade payables	96,881,330	120,975,718
Other payables	459,796,466	398,395,665
Unclaimed Dividend	5,266,217	12,968,914
Inter-company payables	-	340,487,924
<b>Current liabilities</b>	<b>3,252,895,123</b>	<b>2,553,747,572</b>
<b>Total liabilities</b>	<b>3,356,000,917</b>	<b>2,653,953,668</b>
<b>Total equity and liabilities</b>	<b>6,473,059,293</b>	<b>5,663,329,130</b>
<b>Net asset value (NAV) per share</b>	<b>65.97</b>	<b>63.69</b>

**Shusmita Anis**  
Managing Director

**Golam Mainuddin**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

FOR A. WAHAB & CO.  
CHARTERED ACCOUNTANTS  
Kazi Md. Mahboob Kasem, FCA  
Partner  
Enrolment No.-845  
DVC: 2210260845AS547175

Dhaka, 26 October 2022

## ACI Formulations Limited

### Statement of profit or loss and other comprehensive income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	4,246,344,839	3,863,349,640
Cost of sales	(3,029,102,137)	(2,737,852,542)
<b>Gross profit</b>	<b>1,217,242,702</b>	<b>1,125,497,098</b>
Other income	12,723,608	4,981,496
Administrative, selling and distribution expenses	(756,271,721)	(698,180,656)
<b>Operating profit</b>	<b>473,694,589</b>	<b>432,297,938</b>
<b>Finance costs, net</b>	<b>(128,053,893)</b>	<b>(126,556,900)</b>
<b>Profit before contribution to WPPF</b>	<b>345,640,696</b>	<b>305,741,038</b>
Contribution to WPPF	(17,282,035)	(15,287,052)
<b>Profit before tax</b>	<b>328,358,661</b>	<b>290,453,986</b>
<b>Income tax expense</b>		
Current tax	(88,181,328)	(86,574,760)
Deferred tax income/(expense)	2,505,581	9,384,688
	(85,675,747)	(77,190,072)
<b>Profit after tax</b>	<b>242,682,914</b>	<b>213,263,914</b>
Other comprehensive income		
<b>Items that will not be reclassified to profit or loss:</b>		
Remeasurement of defined benefit plan	-	(5,130,000)
Related tax	-	1,154,250
	-	(3,975,750)
Revaluation surplus on property, plant and equipment	-	505,895,079
Related tax	-	(22,548,940)
	-	483,346,139
Other comprehensive income, net of tax	-	479,370,389
<b>Total comprehensive income</b>	<b>242,682,914</b>	<b>692,634,303</b>
<b>Earnings per share</b>		
Basic earnings per share	5.14	4.51



**Shusmita Anis**  
Managing Director

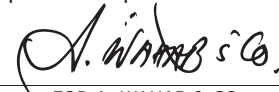


**Golam Mainuddin**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



**FOR A. WAHAB & CO.**  
CHARTERED ACCOUNTANTS  
Kazi Md. Mahboob Kasem, FCA  
Partner  
Enrolment No.-845  
DVC: 2210260845AS547175

Dhaka, 26 October 2022





## ACI Formulations Limited

### Statement of changes in equity

#### For the year ended 30 June 2022

<i>In Taka</i>	Share capital	Revaluation reserve	Retained earnings	Total
<b>Balance at 1 July 2021</b>	450,000,000	1,619,739,070	939,636,392	3,009,375,462
<b>Total comprehensive income</b>				
Profit after tax	-	-	242,682,914	242,682,914
Other comprehensive income net of tax	-	-	-	-
<b>Total comprehensive income</b>	-	-	242,682,914	242,682,914
<b>Transactions with owners of the company</b>				
<b>Contributions and distributions</b>				
Final dividend paid for the year 2020-21	-	-	(135,000,000)	(135,000,000)
Issue of bonus shares	22,500,000	-	(22,500,000)	-
<b>Total transactions with owners of the company</b>	22,500,000	-	(157,500,000)	(135,000,000)
<b>Transactions recognised directly in equity</b>				
Realisation of revaluation surplus	-	-	-	-
<b>Total transactions recognised directly in equity</b>	-	-	-	-
<b>Balance at 30 June 2022</b>	472,500,000	1,619,739,070	1,024,819,306	3,117,058,376

#### For the year ended 30 June 2021

<i>In Taka</i>	Share capital	Revaluation reserve	Retained earnings	Total
<b>Balance at 1 July 2020</b>	450,000,000	1,136,392,931	820,348,228	2,406,741,159
<b>Total comprehensive income</b>				
Profit after tax	-	-	213,263,914	213,263,914
Other comprehensive income net of tax	-	483,346,139	(3,975,750)	479,370,389
<b>Total comprehensive income</b>	-	483,346,139	209,288,164	692,634,303
<b>Transactions with owners of the company</b>				
<b>Contributions and distributions</b>				
Final dividend paid for the year 2019-20	-	-	(90,000,000)	(90,000,000)
<b>Total transactions with owners of the company</b>	-	-	(90,000,000)	(90,000,000)
<b>Transactions recognised directly in equity</b>				
Realisation of revaluation surplus	-	-	-	-
<b>Total transactions recognised directly in equity</b>	-	-	-	-
<b>Balance at 30 June 2021</b>	450,000,000	1,619,739,070	939,636,392	3,009,375,462

## ACI Formulations Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash receipts from customers and others	4,400,696,728	4,149,686,706
Cash paid to suppliers and employees	(3,766,318,886)	(3,290,031,208)
Cash (used in)/generated from operating activities	634,377,842	859,655,498
Paid to WPPF	(15,287,052)	(6,608,741)
Interest paid	(138,712,434)	(126,521,019)
Income tax paid	(139,275,043)	(122,708,014)
	(293,274,529)	(255,837,774)
<b>Net cash (used in)/from operating activities*</b>	341,103,313	603,817,724
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(30,314,643)	(11,070,176)
Investment	(1,035,337)	(1,950,773)
<b>Net cash (used in)/from investing activities</b>	(31,349,981)	(13,020,949)
<b>Cash flows from financing activities</b>		
Inter-company debts received/(paid)	(1,155,814,189)	(506,940,934)
Proceeds from loans and borrowings	1,021,219,392	(75,773,953)
Payment for lease obligation	(6,663,180)	(6,653,130)
Dividends paid	(142,702,697)	(89,611,766)
<b>Net cash (used in)/from financing activities</b>	(283,960,674)	(678,979,783)
<b>Net increase/(decrease) in cash and cash equivalents</b>	25,792,658	(88,183,008)
Opening cash and cash equivalents	83,699,893	171,882,901
Effect of foreign exchange rate changes	374,500	-
<b>Cash and cash equivalents at reporting date</b>	109,867,052	83,699,893
<b>Closing balance represents</b>		
Cash and cash equivalents	223,435,477	208,168,048
Bank overdraft	(113,568,425)	(124,468,155)
	109,867,052	83,699,893
<b>Net operating cash flows per share (NOCFPS)</b>	7.22	12.78



## ACI Formulations Limited

### Consolidated Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	2,363,419,088	2,373,949,870
Right of use assets	12,780,110	12,026,671
Investments	38,803,703	37,768,366
Intangible assets	5,147,792	5,147,792
<b>Non-current assets</b>	2,420,150,693	2,428,892,699
Inventories	1,360,588,073	1,278,151,010
Trade receivables	1,112,572,405	1,285,524,206
Other receivables	75,901,732	48,146,112
Inter-company receivable	819,149,742	741,163
Advances, deposits and prepayments	45,464,190	49,567,359
Current tax assets	410,952,665	359,975,259
Cash and cash equivalents	224,596,891	208,963,186
<b>Current assets</b>	4,049,225,698	3,231,068,295
<b>Total assets</b>	6,469,376,391	5,659,960,994
<b>Equity</b>		
Share Capital	472,500,000	450,000,000
Revaluation reserve	1,619,739,070	1,619,739,070
Retained earnings	1,020,447,831	935,070,632
<b>Equity attributable to the owners of the Company</b>	3,112,686,901	3,004,809,702
<b>Non controlling interest</b>	(113,701)	(117,666)
<b>Total equity</b>	3,112,573,200	3,004,692,036
<b>Liabilities</b>		
Employee benefits	60,605,910	56,169,911
Lease liability	8,309,251	7,339,971
Deferred tax liabilities	34,148,883	36,642,620
<b>Non-current liabilities</b>	103,064,044	100,152,502
Bank overdrafts	113,568,425	124,468,155
Loans and borrowings	2,572,416,971	1,551,197,579
Lease liability- current portion	4,965,714	5,253,617
Trade payables	97,197,876	121,742,263
Other payables	460,323,944	398,998,004
Unclaimed Dividend	5,266,217	12,968,914
Inter-company payables	-	340,487,924
<b>Current liabilities</b>	3,253,739,147	2,555,116,456
<b>Total liabilities</b>	3,356,803,191	2,655,268,958
<b>Total equity and liabilities</b>	6,469,376,391	5,659,960,994
<b>Net Asset Value (NAV) per share</b>	65.88	63.59

**Shusmita Anis**  
Managing Director

**Golam Mainuddin**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

FOR A. WAHAB & CO.  
CHARTERED ACCOUNTANTS  
Kazi Md. Mahboob Kasem, FCA  
Partner  
Enrolment No.-845  
DVC: 2210260845AS547175

Dhaka, 26 October 2022

# ACI Formulations Limited

## Consolidated Statement of Profit or Loss and other Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	4,247,415,070	3,864,530,432
Cost of sales	(3,029,102,135)	(2,737,852,543)
<b>Gross profit</b>	<b>1,218,312,935</b>	<b>1,126,677,889</b>
Other income	13,101,607	4,981,496
Administrative, selling and distribution expenses	(756,677,355)	(698,602,393)
<b>Operating profit</b>	<b>474,737,187</b>	<b>433,056,992</b>
<b>Finance costs, net</b>	<b>(128,665,974)</b>	<b>(126,890,319)</b>
<b>Profit before contribution to WPPF</b>	<b>346,071,213</b>	<b>306,166,673</b>
Contribution to WPPF	(17,282,035)	(15,287,052)
<b>Profit before tax</b>	<b>328,789,178</b>	<b>290,879,621</b>
<b>Income tax expense:</b>		
Current tax	(88,401,751)	(86,761,995)
Deferred tax income/(expense)	2,493,737	9,346,599
	(85,908,014)	(77,415,396)
<b>Profit after tax</b>	<b>242,881,164</b>	<b>213,464,225</b>
<b>Other comprehensive income</b>		
<b>Items that will not be reclassified to profit or loss:</b>		
Remeasurement of defined benefit plan	-	(5,130,000)
Related tax	-	1,154,250
	-	(3,975,750)
Revaluation of property, plant and equipment	-	505,895,079
Related tax	-	(22,548,940)
	-	483,346,139
Other comprehensive income, net of tax	-	479,370,389
<b>Total comprehensive income</b>	<b>242,881,164</b>	<b>692,834,614</b>
<b>Profit attributable to:</b>		
Owners of the Company	242,877,199	213,460,219
Non-controlling interest	3,965	4,006
	242,881,164	213,464,225
<b>Earnings per share</b>		
Basic earnings per share	5.14	4.52



**Shusmita Anis**  
Managing Director



**Golam Mainuddin**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



FOR A. WAHAB & CO.  
CHARTERED ACCOUNTANTS  
Kazi Md. Mahboob Kasem, FCA  
Partner  
Enrolment No.-845  
DVC: 2210260845AS547175

Dhaka, 26 October 2022



# ACI Formulations Limited

## Consolidated Statement of Changes in Equity

For the year ended 30 June 2022

In Taka	Attributable to owner of the Company			Total	Non-controlling interests	Total equity
	Share capital	Revaluation reserve	Retained earnings			
<b>Balance as at 1 July 2021</b>	450,000,000	1,619,739,070	935,070,632	3,004,809,702	(117,666)	3,004,692,036
<b>Total comprehensive income</b>						
Profit after tax	-	-	242,877,199	242,877,199	3,965	242,881,164
Other comprehensive income net of tax	-	-	-	-	-	-
<b>Total comprehensive income</b>	-	-	242,877,199	242,877,199	3,965	242,881,164
<b>Transactions with owners of the company</b>						
<b>Contributions and distributions</b>						
Final dividend paid for the year 2020-21	-	-	(135,000,000)	(135,000,000)	-	(135,000,000)
<b>Changes in ownership interests</b>						
Issuance of bonus shares	22,500,000	-	(22,500,000)	-	-	-
<b>Total transactions with owners of the company</b>	22,500,000	-	(157,500,000)	(135,000,000)	-	(135,000,000)
<b>Transactions recognised directly in equity</b>						
Realisation of revaluation surplus	-	-	-	-	-	-
<b>Total transactions recognised directly in equity</b>	-	-	-	-	-	-
<b>Balance as at 30 June 2022</b>	472,500,000	1,619,739,070	1,020,447,831	3,112,686,901	(113,701)	3,112,573,200

For the year ended 30 June 2021

In Taka	Attributable to owner of the Company			Total	Non-controlling interests	Total equity
	Share capital	Revaluation reserve	Retained earnings			
<b>Balance at 1 July 2020</b>	450,000,000	1,136,392,931	815,586,163	2,401,979,094	(121,672)	2,401,857,422
<b>Total comprehensive income</b>						
Profit after tax	-	-	213,460,219	213,460,219	4,006	213,464,225
Other comprehensive income net of tax	-	483,346,139	(3,975,750)	479,370,389	-	479,370,389
<b>Total comprehensive income</b>	-	483,346,139	209,484,469	692,830,608	4,006	692,834,614
<b>Transactions with owners of the company</b>						
<b>Contributions and distributions</b>						
Final dividend paid for the year 2019-20	-	-	(90,000,000)	(90,000,000)	-	(90,000,000)
<b>Total transactions with owners of the company</b>	-	-	(90,000,000)	(90,000,000)	-	(90,000,000)
<b>Transactions recognised directly in equity</b>						
Realisation of revaluation surplus	-	-	-	-	-	-
<b>Total transactions recognised directly in equity</b>	-	-	-	-	-	-
<b>Balance as at 30 June 2021</b>	450,000,000	1,619,739,070	935,070,632	3,004,809,702	(117,666)	3,004,692,036



## ACI Formulations Limited

# Consolidated Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash receipts from customers	4,402,207,533	4,150,888,910
Cash paid to suppliers and employees	(3,766,394,860)	(3,290,301,674)
Cash (used in)/generated from operating activities	635,812,673	860,587,236
Payment for WPPF	(15,287,052)	(6,608,741)
Interest paid	(139,324,515)	(126,854,438)
Income tax paid	(139,379,156)	(122,979,544)
	(293,990,723)	(256,442,723)
<b>Net cash (used in)/from operating activities*</b>	<b>341,821,950</b>	<b>604,144,513</b>
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(30,314,643)	(11,070,176)
Investment	(1,035,337)	(1,950,773)
<b>Net cash (used in)/from investing activities</b>	<b>(31,349,980)</b>	<b>(13,020,949)</b>
<b>Cash flows from financing activities</b>		
Inter-company debts received/(paid)	(1,156,166,550)	(507,165,071)
Proceeds from loans and borrowings	1,021,219,392	(75,773,953)
Payment for lease obligation	(6,663,180)	(6,653,130)
Dividends paid	(142,702,697)	(89,611,766)
<b>Net cash (used in)/from financing activities</b>	<b>(284,313,035)</b>	<b>(679,203,919)</b>
Net increase/(decrease) in cash and cash equivalents	26,158,935	(88,080,356)
Opening Cash and cash equivalents	84,495,031	172,575,387
Effect of foreign exchange rate changes	374,500	-
<b>Closing cash and cash equivalents at reporting date</b>	<b>111,028,466</b>	<b>84,495,031</b>
<b>Closing balance represents</b>		
Cash and cash equivalents	224,596,891	208,963,186
Bank overdraft	(113,568,425)	(124,468,155)
	111,028,466	84,495,031
<b>Net Operating Cash Flows Per Share (NOCFPS)</b>	<b>7.23</b>	<b>12.79</b>



# ACI Logistics Limited

## Directors' Report

ACI Logistics Limited (The Company), a private company limited by shares, was incorporated with the Registrar of Joint Stock Companies, Dhaka 2008. It is best known for its brand of most popular retail superstores, "Shwapno".

Currently operating through its 256 outlets including more than 50 newly opened express outlets Shwapno has been able to increase its footprint outside Dhaka and serving in 40 districts. This has allowed Shwapno to strengthen and maintain its leadership position with over 50% market share. Having established itself as a Super brand as well as top 10 brands in the country, it currently serves more than 60,000 customers daily. Shwapno finally became the first retailer from South East Asia to get the GLOBAL G.A.P certification. 7 certified crops and 50 certified farmers covering 9.5 hectares of area with 2 sites in Jessore. To improve backward linkage, ACI Logistics ventured into contract farming and after successful contract farming piloting of chicken, it is now in the scale up phase. Shwapno continues working closely with manufacturers and farmers across the country by staying involved in the value chain. It is also working closely with the farmers to improve crop traceability and still connected with over 1000 farmers through SDC which is supported by USAID's Feed the Future Program. Shwapno extended its vast array of product line to doorsteps across the globe. Shwapno Export, a new venture, is now exporting fresh vegetables, fruits, spices, and many packed food items to destinations in Asia, Middle East and Europe. During the devastating floods in Sylhet and Chittagong, Shwapno extended a helping hand to reach out and provide relief to the flood affected areas by providing the essentials. Despite the absence of sales from other ecommerce partners who were on board last year during Covid, Shwapno was able to ensure a healthy year on year growth through additional sales generated primarily from Franchise Expansion. Shwapno received 2 Bangladesh Brand Forum awards for No. 1 Superstore Brand and Overall No. 8 Brand 2021. Through these achievements and recognition, Shwapno continues its journey to win the hearts and minds of millions of customers as well as solidify itself as the destination for safe and authentic products.

The operating results of the Company for the year ended on 30 June 2022 are as follows:

### Key Financial Results

	<u>Taka</u>
Revenue	13,885,713,702
Gross Profit	2,529,447,785
Operating Profit	1,928,094
Profit/(Loss) Before Tax	(1,260,782,782)
Profit/(Loss) After Tax	(1,355,700,422)

On behalf of the Board

**Dr. Arif Dowla**

Managing Director

**Kamran Tanvirur Rahman**

Director

Dhaka, 19 October 2022

# Hoda Vasi Chowdhury & Co

## Chartered Accountants

### Independent Auditor's Report to the Shareholders of ACI Logistics Limited

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of ACI Logistics Limited ("the Company"), which comprise the statement of financial position as at June 30, 2022 the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at June 30, 2022, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled other ethical responsibilities in accordance with the IESBA Code and the Institute of Chartered Accountants of Bangladesh (ICAB) Bye Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Material Uncertainty Related to Going Concern

We draw attention to Note 6(N) in the financial statements, which indicates that the Company incurred a net loss of Taka 1,355 million during the year ended June 30, 2022 and, as of that date, the Company's current liabilities exceeded its total assets by Taka 12,108 million. As stated in Note 6(N), these events or conditions, along with the other matters as set forth in Note 6(N), indicate that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

#### Responsibilities of Management and those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements that give a true and fair view in accordance with IFRSs, the Companies Act, 1994 and other applicable laws and regulation and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

**National Office :** BTMC Bhaban (6<sup>th</sup> & 7<sup>th</sup> Floor), 7-9 Karwan Bazar Commercial Area, Dhaka-1215, Bangladesh  
**Chattogram Office :** Delwar Bhaban (4th Floor), 104 Agrabad Commercial Area, Chattogram-4100, Bangladesh

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Other Matter**

The financial statements of ACI Logistics Limited for the year ended June 30, 2021 were audited by Rahman Rahman Huq, Chartered Accountants who expressed an Unmodified opinion on the Financial statements.

#### **Report on Other Legal and Regulatory Requirements**

In accordance with the Companies Act, 1994, we also report the following:

- a) we have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books; and
- c) the statement of financial position and statement of profit or loss and other comprehensive income along with the annexed notes 1 to 36 dealt with by the report are in agreement with the books of account.

Dhaka, 19 October 2022



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Sk Md Tarikul Islam, FCA  
Partner  
Enrolment No.: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210191238AS977359





## ACI Logistics Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	321,947,965	400,024,175
Capital-work-in progress	28,893,824	14,220,630
Intangible assets	25,543,937	29,682,376
Right-of-use assets	1,120,326,874	913,429,622
Investments in fixed deposit receipts	170,122,397	163,239,447
Advances, deposits and prepayments	72,354,420	40,334,040
<b>Non-current assets</b>	<b>1,739,189,417</b>	<b>1,560,930,290</b>
Inventories	1,745,924,708	1,559,984,090
Trade and other receivables	96,453,649	67,299,260
Advances, deposits and prepayments	219,695,051	127,274,996
Cash and cash equivalents	612,612,617	378,175,369
<b>Current assets</b>	<b>2,674,686,025</b>	<b>2,132,733,715</b>
<b>Total assets</b>	<b>4,413,875,442</b>	<b>3,693,664,005</b>
<b>Equity</b>		
Share capital	360,000,000	360,000,000
Accumulated losses	(15,099,584,883)	(13,743,884,461)
<b>Total equity</b>	<b>(14,739,584,883)</b>	<b>(13,383,884,461)</b>
<b>Liabilities</b>		
Employee benefits	117,778,563	112,002,138
Loans and borrowings	1,585,095,421	2,570,521,256
Lease liabilities	928,475,220	747,585,415
<b>Non-current liabilities</b>	<b>2,631,349,204</b>	<b>3,430,108,809</b>
Bank overdraft	1,109,055,375	1,163,581,591
Loans and borrowings	4,117,304,747	3,938,682,149
Lease liabilities-current portion	219,134,061	210,729,748
Trade and other payables	2,105,426,291	2,058,713,941
Inter-Company borrowings	8,602,694,336	5,968,826,135
Current tax liabilities	368,496,311	306,906,093
<b>Current liabilities</b>	<b>16,522,111,121</b>	<b>13,647,439,657</b>
<b>Total liabilities</b>	<b>19,153,460,325</b>	<b>17,077,548,466</b>
<b>Total equity and liabilities</b>	<b>4,413,875,442</b>	<b>3,693,664,005</b>

**Dr. Arif Dowla**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

**Sk Md Tarikul Islam, FCA**  
Partner  
Enrolment No.: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210191238AS977359

Dhaka, 19 October 2022

## ACI Logistics Limited

### Statement of Profit or Loss and other Comprehensive Income

In Taka	For the year ended	
	30 June 2022	30 June 2021
Revenue	13,885,713,702	13,735,174,535
Cost of sales	(11,356,265,917)	(11,344,853,474)
<b>Gross profit</b>	<b>2,529,447,785</b>	<b>2,390,321,061</b>
Other income	34,310,818	29,132,461
Operating expenses	(2,561,830,509)	(2,482,658,921)
<b>Operating profit/(loss)</b>	<b>1,928,094</b>	<b>(63,205,399)</b>
Net finance costs	(1,262,710,876)	(1,255,614,401)
<b>Loss before tax</b>	<b>(1,260,782,782)</b>	<b>(1,318,819,800)</b>
Income tax expense	(94,917,640)	(101,330,137)
<b>Loss after tax</b>	<b>(1,355,700,422)</b>	<b>(1,420,149,937)</b>
<b>Other comprehensive income</b>		
Remeasurement of defined benefit plan	-	(11,930,000)
<b>Other comprehensive income for the year</b>	<b>-</b>	<b>(11,930,000)</b>
<b>Total comprehensive Income for the year</b>	<b>(1,355,700,422)</b>	<b>(1,432,079,937)</b>



**Dr. Arif Dowla**  
Managing Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



**Sk Md Tarikul Islam, FCA**  
Partner  
Enrolment No.: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210191238AS977359

Dhaka, 19 October 2022



## ACI Logistics Limited

# Statement of Changes in Equity

<i>In Taka</i>	<b>For the year ended 30 June 2022</b>		
	Share capital	Accumulated loss	Total equity
Balance at 1 July 2020	360,000,000	(12,311,804,524)	(11,951,804,524)
<b>Total comprehensive Income for the year</b>			
Loss after tax	-	(1,420,149,937)	(1,420,149,937)
Other comprehensive income for the year	-	(11,930,000)	(11,930,000)
<b>Total comprehensive Income for the year</b>	-	(1,432,079,937)	(1,432,079,937)
<b>Balance at 30 June 2021</b>	360,000,000	(13,743,884,461)	(13,383,884,461)
<b>Balance at 1 July 2021</b>	360,000,000	(13,743,884,461)	(13,383,884,461)
<b>Total comprehensive Income for the year</b>			
Loss for the year	-	(1,355,700,422)	(1,355,700,422)
Other comprehensive income for the year	-	-	-
<b>Total comprehensive Income for the year</b>	-	(1,355,700,422)	(1,355,700,422)
<b>Balance at 30 June 2022</b>	360,000,000	(15,099,584,883)	(14,739,584,883)

## ACI Logistics Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended	
	30 June 2022	30 June 2021
<b>Cash flows from operating activities</b>		
Cash receipts from customers	13,868,412,803	13,738,230,261
Cash paid to suppliers and employees	(13,822,575,139)	(13,189,877,970)
<b>Cash generated from operating activities</b>	45,837,664	548,352,290
Interest paid	(1,168,707,767)	(1,155,570,138)
Interest paid for lease liabilities	(101,709,213)	(108,254,526)
Income tax paid	(33,327,422)	(21,227,542)
<b>Net cash used in operating activities</b>	(1,257,906,738)	(736,699,915)
<b>Cash flows from investing activities</b>		
Acquisition of capital work in progress	(79,155,891)	(56,229,903)
<b>Net cash used in investing activities</b>	(79,155,891)	(56,229,903)
<b>Cash flows from financing activities</b>		
Proceeds from inter-Company borrowings	10,649,060,794	5,452,585,113
Repayment of inter-Company borrowings	(8,015,192,593)	(5,722,040,958)
Payment for principal portion of lease liabilities	(201,038,870)	(199,551,367)
Proceeds from/(repayment of) long-term loans and borrowings	(985,425,835)	259,446,908
Proceeds from/(repayment of) Short-term loans and borrowings	178,622,598	1,216,913,309
<b>Net cash generated from financing activities</b>	1,626,026,094	1,007,353,005
<b>Net Increase in cash and cash equivalents</b>	288,963,464	214,423,187
Cash and cash equivalents at the beginning of the year	(785,406,222)	(999,829,409)
<b>Cash and cash equivalents at 30 June</b>	(496,442,758)	(785,406,222)
<b>Closing cash and cash equivalents represent:</b>		
Cash and Cash equivalents	612,612,617	378,175,369
Bank overdraft	(1,109,055,375)	(1,163,581,591)
	(496,442,758)	(785,406,222)



# ACI Pure Flour Limited

## Directors' Report

ACI Pure Flour Limited (APFL), a private company limited by shares, is a subsidiary of Advanced Chemical Industries Limited having 95% shareholding in the company and one of the most successful businesses within ACI Group.

ACI Pure Flour Limited has been upholding its sustainable maneuvers through effective and consecutive operations which has resulted in the prompt growth of the overall business. The business was immensely affected by the post COVID-19 economic crisis and the Russia-Ukraine war and the subsequent increase in the price of Wheat. Despite the difficult situation, the company has grown by 21.82% at the end of the FY 2021-2022 through tactical procurement, efficient production and supply chain management, strategic marketing initiatives and many other measures.

ACI Pure Flour Limited remains to fulfill the objective of creating a significant impact by establishing purposeful brands and delivering best quality products to the consumers. The company has continued to offer a wide range of products to the consumers through its dynamic and progressive product innovation and communication. The business portfolio consists of basic flour products - Atta, Maida and Suji under the brand ACI Pure which is one of the most renowned and trusted brands of the country. ACI Pure Atta holds the proposition of growing up with a pure mind aligning with its pure quality. The Maida range consists of unique varieties of regular Maida, Parata Maida and Baking Maida being the best choice of Maida in the country. ACI Pure Suji has been maintaining its legacy of being the most trusted baby food and ingredient for different foods.

The company has also included a wide range of healthy flour products under the brand ACI Nutrilife which are - High Fibre Atta, Brown Atta, Oats Atta and Multigrain Atta. These products have been launched with the motto of becoming a partner of the consumers to adapt to a healthy lifestyle. The 4 types of value added Atta contributes differently in following and maintaining a healthy life by helping to prevent different diseases and assisting in the relief of several health complications.

Other than offering the largest array of flour products, ACI Pure Flour Limited is continuously expanding the grain business by meeting the increasing demand of Red Lentil and Yellow Peas. The growth in these products has significantly advanced the extended growth of ACI Pure Flour Limited.

The operating results of the Company for the year ended on 30 June 2022 are as follow:

### Key Financial Results

	<u>Taka</u>
Revenue	6,570,987,460
Gross Profit	382,348,162
Operating Profit	95,003,649
Profit Before Tax	124,482,637
Profit After Tax	65,465,018

On behalf of the Board

**Shusmita Anis**

Director

**Kamran Tanvirur Rahman**

Director

Dhaka, 12 October 2022



## Independent Auditors' Report to the Shareholders of ACI Pure Flour Limited

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of ACI Pure Flour Limited, which comprise the statement of financial position as at 30 June 2022, and the statement of profit or loss and other comprehensive income, statement of cash flow and statement of changes in equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the company as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the year ended 30 June 2022. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

SL Description of Key Audit Matter	How our audit addressed the key audit matter
<p><b>1 Valuation of Property, Plant and Equipment</b></p> <p>The carrying value of the PPE was BDT. 609,295,416 as at 30 June 2022.</p> <p>Expenditures are capitalized if they create new assets or enhance the existing assets, and expensed if they relate to repair or maintenance of the assets. Classification of the expenditures involves judgment. The useful lives of PPE items are based on management’s estimates regarding the period during which the assets or its significant components will be used. The estimates are based on historical experience and market practice and take into consideration the physical condition of the assets.</p> <p>(Refer to note 5.00 to the Financial Statements)</p>	<p>Our audit included the following procedures:</p> <ul style="list-style-type: none"> <li>• We assessed whether the accounting policies in relation to the capitalization of expenditures are in compliance with IFRS and found them to be consistent.</li> <li>• We obtained a listing of capital expenditures incurred during the year and on a sample basis, checked whether the items were procured based on internal purchase order that had been properly approved by the responsible individuals.</li> <li>• We inspected a sample of invoices and L/C documents to determine whether the classification between capital and revenue expenditure was appropriate.</li> <li>• We evaluated whether the useful lives determined and applied by the management were in line with historical experience and the market practice.</li> <li>• We checked whether the depreciation of PPE items was commenced timely, by comparing the date of the reclassification from capital work in progress to ready for use, with the date of the act of completion of the work.</li> </ul>
<p><b>2 Valuation of Inventory</b></p> <p>The company had inventory of BDT. 836,776,399 at 30 June 2022, held in distribution centers, warehouses and across multiple product lines.</p> <p>Inventories are carried at the lower of the cost and net realizable value. As a result, the Directors apply judgment in determining the appropriate values for slow moving or obsolete items.</p> <p>(Refer to note 6.00 to the Financial Statements)</p>	<p>We challenged the appropriateness of management’s assumption’s applied in calculating value of inventory provisions by:</p> <ul style="list-style-type: none"> <li>• Evaluating operation and implementation of key inventory controls operating across the Company, including- those at a sample of distribution centers, warehouses and across multiple product lines;</li> <li>• Attending inventory counts and reconciling the counts results to the inventory listings to test completeness of data;</li> <li>• Comparing the net realizable value, obtained through a detailed review of sales subsequent to the year-end, to the cost price of a sample of inventories and comparison to the associated provision to assess whether inventory provisions are complete; and</li> <li>• Reviewing the historical accuracy of inventory provisioning, and the level of Inventory write offs during the year.</li> </ul>

### 3 Inter-company receivables

The carrying value of the inter-company receivables of the Company was BDT. 495,544,750 as at 30 June 2022 representing 23.44% of total assets of the Company. During our audit of the financial statements of the Company, we have identified the recoverable value of the Company's inter-company receivable stated at cost. Therefore, it is a matter of consideration whether those receivables have been misstated due to non-recognition of transactions at the counter part.

(Refer to note 7.3 to the Financial Statements)

We assessed the processes and controls put in place by the Company over inter-company transactions. We have obtained an understanding that inter-company balances are operated under normal course of business maintaining a common policy of charging interest to ensure efficient fund management and optimise effective borrowing cost at group level. The Group charge interest on intercompany balances using monthly weighted average cost of borrowings as applicable from time to time. Interest amount has been duly recognised in statement of profit or loss in compliance with applicable financial reporting standards.

- Understanding and analyzing the nature and reasons for inter-company transactions;
- Obtaining confirmations from the group entities at the reporting date on the closing balances of inter-company receivable and its reconciliation where necessary;
- Checking calculation of interest on the balances of inter-company receivables on test basis and recording in the books of accounts.

### 4 Income Tax Expenses/Income

At year end the Company reported total income tax expenses of BDT 60,706,705

The calculation of the income tax income is a complex process that involves subjective judgments and uncertainties, and requires specific knowledge and competencies.

(Refer to note 18 to the Financial Statements)

Our audit procedures in this area included, among others:

- Understanding the process of estimating, recording and reassessing tax provision and contingencies.
- Involving our tax specialist to assist in analyzing the judgments used to determine provisions for matters based on their knowledge and experience of local regulations and practices.
- Inspecting the correspondence with tax authorities.
- We also assessed the appropriateness of presentation of disclosures against IAS 12 Income Taxes.

### 5 Revenue recognition

The Company recognises revenue when (or as) the Company satisfies a performance obligation by transferring a promised good to a customer. Goods are considered as transferred when (or as) the customer or its agent (Forwarder/CFS) obtains control of that goods. Revenue from sale of goods is measured at the fair value of the consideration received or receivable net of returns and allowances, trade discounts, rebates and Value Added Tax (VAT). During the period ended 30 June 2022 the Company has recognised revenues of BDT. 6,570,987,460.

Considering the above factors and the risk associated with revenue recognition, we have determined the same to be a key audit matter.

(Refer to note 19 to the Financial Statements)

Our audit procedures in relation to the revenue recognition comprises the followings:

- We read the Company's revenue recognition policy and assessed its compliance in terms of IFRS 15 'Revenue from contracts with customers';
- Performed sample tests of individual sales transactions and traced to sales invoices, sales orders and other related documents. In respect of the samples selected, we tested recognition of revenue based on underlying sales invoices, sales orders and other related documents;
- Selected samples of sales transactions made pre and post period end, agreed the date of transfer of control for the selected sample by testing underlying documents including customers confirmation; and,
- Assessed the relevant disclosures made within the financial statements.

### **Other Information**

Management is responsible for the other information. The other information comprises all of the information in the Directors' Report to the Shareholders other than the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report the fact, we have nothing to report in this regard.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Report on other Legal and Regulatory Requirements

In accordance with the Companies Act, 1994, we report the following:

- a) we have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books; and
- c) the statement of financial position and the statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of account

Dhaka, 12 October 2022



M. J. ABEDIN & CO  
Chartered Accountants  
Partner: Kamrul Abedin FCA  
Enroll. Number: 0527  
DVC No: 2210120527AS976872





ACI Pure Flour Limited  
**Statement of Financial Position**  
as at 30 June 2022

<i>In Taka</i>	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	609,295,416	641,282,536
Capital work-in-progress	2,645,321	1,865,523
<b>Non-current assets</b>	<b>611,940,737</b>	<b>643,148,059</b>
Inventories	836,776,399	284,570,007
Trade receivables	73,327,019	90,039,549
Other receivables	5,241,117	7,887,083
Inter-company receivables	495,544,750	590,694,946
Advances, deposits and prepayments	64,758,039	60,940,769
Cash and bank balances	26,206,582	39,407,451
<b>Current assets</b>	<b>1,501,853,905</b>	<b>1,073,539,805</b>
<b>Total assets</b>	<b>2,113,794,642</b>	<b>1,716,687,864</b>
<b>Equity</b>		
Share capital	40,000,000	40,000,000
Revaluation reserve	244,681,579	244,681,579
Retained earnings	985,578,705	920,113,687
<b>Total equity</b>	<b>1,270,260,284</b>	<b>1,204,795,266</b>
<b>Liabilities</b>		
Employment benefits	23,886,395	22,913,316
Deferred tax liabilities	51,512,528	53,201,614
<b>Non-current liabilities</b>	<b>75,398,923</b>	<b>76,114,930</b>
Bank overdraft	16,995,100	25,812,472
Short term loan	-	9,102,375
Trade payables	481,244,555	163,815,143
Other payables	201,625,586	189,572,448
Inter-company payables	1,715,020	-
Current tax liability	66,555,174	47,475,230
<b>Current liabilities</b>	<b>768,135,435</b>	<b>435,777,668</b>
<b>Total liabilities</b>	<b>843,534,358</b>	<b>511,892,598</b>
<b>Total equity and liabilities</b>	<b>2,113,794,642</b>	<b>1,716,687,864</b>

**Shusmita Anis**  
Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our separate report of even date annexed.

M. J. ABEDIN & CO  
Chartered Accountants  
Partner: Kamrul Abedin FCA  
Enroll. Number: 0527  
DVC No: 2210120527A5976872

Dhaka, 12 October 2022

ACI Pure Flour Limited  
**Statement of Profit or Loss and Other Comprehensive Income**  
 For the year ended 30 June 2022

<i>In Taka</i>	30 June 2022	30 June 2021
Revenue	6,570,987,460	5,394,250,494
Cost of sales	(6,188,639,298)	(5,076,914,445)
<b>Gross profit</b>	<b>382,348,162</b>	<b>317,336,049</b>
Administrative, selling and distribution expenses	(290,305,591)	(277,185,276)
Other income/(loss)	2,961,079	1,978,085
<b>Operating profit</b>	<b>95,003,649</b>	<b>42,128,858</b>
Finance income/(expenses)	36,030,705	47,682,454
<b>Profit before contribution to WPPF</b>	<b>131,034,354</b>	<b>89,811,312</b>
Contribution to WPPF	(6,551,718)	(4,490,566)
<b>Profit before tax</b>	<b>124,482,637</b>	<b>85,320,746</b>
<b>Income tax expenses:</b>		
Current tax	(60,706,705)	(37,761,116)
Deferred tax (expenses)/income	1,689,086	(803,331)
	(59,017,618)	(38,564,447)
<b>Profit after tax</b>	<b>65,465,018</b>	<b>46,756,299</b>
<b>Other comprehensive income:</b>		
Revaluation surplus	-	27,430,153
Deferred tax on revaluation surplus	-	(1,019,250)
Remeasurement of defined benefit plan	-	(435,890)
Related tax	-	130,767
<b>Total other comprehensive income, net of tax</b>	<b>-</b>	<b>26,105,780</b>
<b>Total comprehensive income</b>	<b>65,465,018</b>	<b>72,862,079</b>



**Shusmita Anis**  
Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our separate report of even date annexed.



M. J. ABEDIN & CO  
Chartered Accountants  
Partner: Kamrul Abedin FCA  
Enroll. Number: 0527  
DVC No: 2210120527AS976872

Dhaka, 12 October 2022



## ACI Pure Flour Limited Statement of Changes in Equity

For the year ended 30 June 2022

	Share capital Taka	Retained earnings Taka	Revaluation reserve Taka	Total equity Taka
<b>Balance as at 01 July 2021</b>	40,000,000	920,113,687	244,681,579	1,204,795,266
Net profit after tax for the year	-	65,465,018	-	65,465,018
Total other comprehensive income	-	-	-	-
Total comprehensive income for the year	-	65,465,018	-	65,465,018
<b>Balance at 30 June 2022</b>	<u>40,000,000</u>	<u>985,578,705</u>	<u>244,681,579</u>	<u>1,270,260,284</u>
<b>Balance as at 01 July 2020</b>	40,000,000	873,662,511	218,270,676	1,131,933,187
Net Profit after tax for the year	-	46,756,299	-	46,756,299
Total other comprehensive income	-	(305,123)	26,410,903	26,105,780
Total comprehensive income for the year	-	46,451,176	26,410,903	72,862,079
<b>Balance at 30 June 2021</b>	<u>40,000,000</u>	<u>920,113,687</u>	<u>244,681,579</u>	<u>1,204,795,266</u>

# ACI Pure Flour Limited

## Statement of Cash Flows

For the year ended 30 June 2022

<i>In Taka</i>	30 June 2022	30 June 2021
<b>A Cash flows from operating activities</b>		
Cash received from customers	6,589,338,665	5,437,234,388
Cash received from other income	2,961,079	3,437,919
	<u>6,592,299,744</u>	<u>5,440,672,307</u>
Cash received/(paid) from/(for) :		
Purchase of inventories and for production	(6,386,084,151)	(4,973,256,007)
Operating expenses	(279,760,568)	(239,476,149)
Other receivables	2,645,966	(6,930,848)
Workers profit participation fund	(4,490,566)	(13,026,393)
Advance, deposits and prepayments	(3,817,270)	(27,333,355)
	<u>(6,671,506,589)</u>	<u>(5,260,022,752)</u>
Cash generated from operations	(79,206,845)	180,649,555
Finance income	36,030,705	47,682,454
Income tax paid	(41,626,760)	(55,222,026)
	<u>(5,596,055)</u>	<u>(7,539,572)</u>
<b>Net cash (used in)/generated from operating activities</b>	<u>(84,802,900)</u>	<u>173,109,983</u>
<b>B Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(5,445,404)	(1,943,333)
Payment for capital work in progress	(1,916,383)	(19,305,260)
Sale proceeds from property, plant and equipment	18,349	1,000,540
<b>Net cash (used in)/generated from investing activities</b>	<u>(7,343,438)</u>	<u>(20,248,053)</u>
<b>C Cash flows from financing activities</b>		
Short term bank loan received/(paid)	(9,102,375)	(98,227,125)
Intercompany debts(paid)/received	96,865,216	(59,436,943)
<b>Net cash (used in)/generated from financing activities</b>	<u>87,762,841</u>	<u>(157,664,068)</u>
<b>D Net cash flow from all activities (A+B+C)</b>	<u>(4,383,497)</u>	<u>(4,802,138)</u>
<b>E Cash and bank balances at the beginning of the year</b>	13,594,979	18,397,117
<b>F Cash and bank balances at reporting date</b>	<u>9,211,482</u>	<u>13,594,979</u>
<b>Closing Balance represents:</b>		
Cash in hand and at bank	26,206,582	39,407,451
Bank overdraft	(16,995,100)	(25,812,472)
	<u>9,211,482</u>	<u>13,594,979</u>



## ACI Foods Limited Directors' Report

ACI Foods Limited was enlisted in 2006 with the Registrar of Joint Stock Companies of Bangladesh as a subsidiary of Advanced Chemical Industries Limited. ACI holds 99.3% shares in the Company. The company commenced its journey with the vision to contribute to the improvement of food and nutrition for the people of Bangladesh.

ACI Foods serves a diversified range of food products from different segments to its consumers under four renowned brands ACI Pure, ACI Gold, ACI Fun, and ACI Xtra Fun. With its diversified portfolio of best-in-class food products, ACI Pure and ACI Gold have been enriching the kitchens of households all across the country. The ACI Fun and Xtra Fun have been spreading smiles to thousands of faces by indulging them with their wide range of snacks and bakery products.

In the 2021-22 fiscal year the food and commodity industry across the world suffered from economic turmoil due to the outbreak of Covid-19 and the Russia-Ukraine war. The economic instability resulted in shortage of supply and drastic increase in prices for most of the raw materials. Despite that with smart procurement strategies, innovative marketing initiatives, and proactive strategic approaches, ACI Foods was able to ensure increased presence in consumer households which was evident by its astonishing 29.36% growth maintaining sustainable profitability.

With the commitment to continuous improvement in its product offerings, ACI Foods Limited introduced Ketchup, Dry Fish, Dry Fish Curry Masala, Tea Masala, Chili Flakes, and new shapes of extruder snacks in the 2021-22 fiscal year. The company is determined towards improving the lives of all its stakeholders. As a part of this, Medical Center and Child Care Facility in its factory was introduced to improve the lives of the factory workers who have been one of the most vital contributors to the astonishing growth of the company. ACI Foods Limited has more than 80% female workers in the factory and this Child Care Facility will help the mothers amongst them to work without worrying about their children.

Aligning with its vision of contributing to the improvement of food and nutrition for the people of Bangladesh, ACI Pure joined hands with USAID to spread nutrition awareness amongst rural students through a cooking competition. Additionally, "ACI Pure Mustard Oil Jatiya Bharta Protijogita 2022" was organized to highlight the indigenous foods of Bangladesh which secured the prestigious Commward Award. ACI Fun observed International Mother Language Day by Inspiring people to pronounce Bangla Language properly with its "Bhashar Jonno Bhalobasha" campaign.

The operating results of the Company for the year ended on 30 June 2022 are as follow:

### Key Financial Results

	Taka
Revenue	7,730,760,607
Gross Profit	978,177,107
Operating Profit	356,634,608
Profit Before Tax	56,844,177
Profit After Tax	8,135,116

On behalf of the Board

**Shusmita Anis**

Director

**Kamran Tanvirur Rahman**

Director

Dhaka, 12 October 2022



## **Independent Auditors' Report to the Shareholders of**

### **ACI Foods Limited**

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of ACI Foods Limited, which comprise the statement of financial position as at 30 June 2022, and the statement of profit or loss and other comprehensive income, statement of cash flow and statement of changes in equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the company as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Material Uncertainty Related to Going Concern**

We draw attention to note- 1.4.14 (a) to the financial statements which describe the uncertainty related to the company's ability to continue as a going concern and our report is not modified in respect of the matter.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the year ended 30 June 2022. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

SL Description of Key Audit Matter	How our audit addressed the key audit matter
<p><b>1 Valuation of Property, Plant and Equipment</b></p> <p>The carrying value of the PPE was BDT. 795,880,586 as at 30 June 2022.</p> <p>Expenditures are capitalized if they create new assets or enhance the existing assets, and expensed if they relate to repair or maintenance of the assets. Classification of the expenditures involves judgment. The useful lives of PPE items are based on management’s estimates regarding the period during which the assets or its significant components will be used. The estimates are based on historical experience and market practice and take into consideration the physical condition of the assets.</p> <p>(Refer to note 2.00 to the Financial Statements)</p>	<p>Our audit included the following procedures:</p> <ul style="list-style-type: none"> <li>• We assessed whether the accounting policies in relation to the capitalization of expenditures are in compliance with IFRS and found them to be consistent.</li> <li>• We obtained a listing of capital expenditures incurred during the year and on a sample basis, checked whether the items were procured based on internal purchase order that had been properly approved by the responsible individuals.</li> <li>• We inspected a sample of invoices and L/C documents to determine whether the classification between capital and revenue expenditure was appropriate.</li> <li>• We evaluated whether the useful lives determined and applied by the management were in line with historical experience and the market practice.</li> <li>• We checked whether the depreciation of PPE items was commenced timely, by comparing the date of the reclassification from capital work in progress to ready for use, with the date of the act of completion of the work.</li> </ul>
<p><b>2 Valuation of Inventory</b></p> <p>The company had inventory of BDT. 2,064,801,807 at 30 June 2022, held in distribution centers, warehouses and across multiple product lines.</p> <p>Inventories are carried at the lower of the cost and net realizable value. As a result, the Directors apply judgment in determining the appropriate values for slow moving or obsolete items.</p> <p>(Refer to note 5.00 to the Financial Statements)</p>	<p>We challenged the appropriateness of management’s assumption’s applied in calculating value of inventory provisions by:</p> <ul style="list-style-type: none"> <li>• Evaluating operation and implementation of key inventory controls operating across the Company, including- those at a sample of distribution centers, warehouses and across multiple product lines;</li> <li>• Attending inventory counts and reconciling the counts results to the inventory listings to test completeness of data;</li> <li>• Comparing the net realizable value, obtained through a detailed review of sales subsequent to the year-end, to the cost price of a sample of inventories and comparison to the associated provision to assess whether inventory provisions are complete;</li> <li>• Reviewing the historical accuracy of inventory provisioning, and the level of inventory write offs during the year.</li> </ul>

### 3 Inter-company Liabilities

The carrying value of the inter-company liability of the Company was BDT. 3,707,099,079 as at 30 June 2022 representing 69.90% of total liability of the Company. During our audit of the financial statements of the Company, we have identified the recoverable value of the Company's inter-company liabilities stated at cost. Therefore, it is a matter of consideration whether those liabilities have been misstated due to non-recognition of transactions at the counter part.

(Refer to note 16 to the Financial Statements)

We assessed the processes and controls put in place by the Company over inter-company transactions. We have obtained an understanding that inter-company balances are operated under normal course of business maintaining a common policy of charging interest to ensure efficient fund management and optimise effective borrowing cost at group level. The Group charge interest on intercompany balances using monthly weighted average cost of borrowings as applicable from time to time. Interest amount has been duly recognised in statement of profit or loss in compliance with applicable financial reporting standards.

- Understanding and analyzing the nature and reasons for inter-company transactions;
- Obtaining confirmations from the group entities at the reporting date on the closing balances of inter-company liabilities and its reconciliation where necessary;
- Checking calculation of interest on the balances of inter-company liabilities on test basis and recording in the books of accounts.

### 4 Income Tax Expenses/Income

At year end the Company reported total income tax expenses of BDT 49,500,695

The calculation of the income tax income is a complex process that involves subjective judgments and uncertainties, and requires specific knowledge and competencies.

(Refer to note 23 to the Financial Statements)

Our audit procedures in this area included, among others:

- Involving our tax specialist to assist in analyzing the judgments used to determine provisions for matters based on their knowledge and experience of local regulations and practices.
- Understanding the process of estimating, recording and reassessing tax provision and contingencies.
- Inspecting the correspondence with tax authorities.
- We also assessed the appropriateness of presentation of disclosures against IAS 12 Income Taxes.

### 5 Revenue recognition

The Company recognises revenue when (or as) the Company satisfies a performance obligation by transferring a promised good to a customer. Goods are considered as transferred when (or as) the customer or its agent (Forwarder/CFS) obtains control of that goods. Revenue from sale of goods is measured at the fair value of the consideration received or receivable net of returns and allowances, trade discounts, rebates and Value Added Tax (VAT). During the period ended 30 June 2022 the Company has recognised revenues of BDT. 7,730,760,607.

Considering the above factors and the risk associated with revenue recognition, we have determined the same to be a key audit matter.

(Refer to note 18 to the Financial Statements)

Our audit procedures in relation to the revenue recognition comprises the followings:

- We read the Company's revenue recognition policy and assessed its compliance in terms of IFRS 15 'Revenue from contracts with customers';
- Performed sample tests of individual sales transactions and traced to sales invoices, sales orders and other related documents. In respect of the samples selected, we tested recognition of revenue based on underlying sales invoices, sales orders and other related documents;
- Selected samples of sales transactions made pre and post period end, agreed the date of transfer of control for the selected sample by testing underlying documents including customers confirmation; and,
- Assessed the relevant disclosures made within the financial statements.

## 6 IT Systems & Controls

Our audit procedures have a focus on information technology systems and controls due to the pervasive nature and complexity of the IT environment, the large volume of transactions processed in numerous locations daily and the reliance on automated and IT dependent manual controls.

Our areas of audit focus included user access management, developer access to the production environment and changes to the IT environment. These are key to ensuring IT dependent and application-based controls are operating effectively.

Our audit procedures in relation to IT Systems & Controls comprises the followings:

- We tested the design and operating effectiveness of the Company's IT access controls over the information systems that are critical to financial reporting. We tested IT general controls (Logical access, changes management and aspects of IT operational controls). This included testing that requests for access to systems were appropriately reviewed and authorized.
- We tested the company's periodic review of access rights. We inspected requests of changes to systems for appropriate approval and authorization. We considered the control environment relating to various interfaces, configuration and other application layer controls identified as key to our audit.

### Other Information

Management is responsible for the other information. The other information comprises all of the information in the Directors' Report to the Shareholders other than the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report the fact, we have nothing to report in this regard.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act, 1994, we report the following:

- a) we have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books; and
- c) the statement of financial position and the statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of account

Dhaka, 12 October 2022



M. J. ABEDIN & CO  
Chartered Accountants  
Registration: N/A  
Kamrul Abedin FCA, Partner  
Enrollment Number: 0527  
DVC No: 2210120527AS480202





# ACI Foods Limited

## Statement of Financial Position

as at 30 June 2022

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	795,880,586	829,704,473
Capital work-in-progress	131,063,218	75,777,255
Deferred tax asset	95,233,291	94,441,657
<b>Non-current assets</b>	<b>1,022,177,096</b>	<b>999,923,385</b>
Inventories	2,064,801,807	1,242,433,588
Trade receivables	173,082,012	231,998,741
Other receivables	36,664,810	43,116,432
Advances, deposits and prepayments	142,533,584	49,166,681
Inter-company receivable	988,079	-
Cash and cash equivalents	70,643,033	109,368,262
<b>Current assets</b>	<b>2,488,713,326</b>	<b>1,676,083,704</b>
<b>Total assets</b>	<b>3,510,890,422</b>	<b>2,676,007,089</b>
<b>Equity</b>		
Share capital	287,000,000	287,000,000
Revaluation surplus	77,473,949	77,473,949
Retained earnings	(2,156,878,660)	(2,165,013,777)
<b>Total equity</b>	<b>(1,792,404,712)</b>	<b>(1,800,539,828)</b>
<b>Liabilities</b>		
Employee benefits	1,829,813	433,393
<b>Non-current liabilities</b>	<b>1,829,813</b>	<b>433,393</b>
Bank overdraft	8,524,356	115,498,956
Short term bank loan	357,990,938	692,099,238
Long term bank loan-current portion	5,987,911	26,763,906
Trade payables	733,011,842	505,277,823
Other payables	411,120,013	359,815,370
Inter-company liabilities	3,707,099,079	2,680,679,052
Liability for current tax	77,731,182	95,979,180
<b>Current liabilities</b>	<b>5,301,465,320</b>	<b>4,476,113,524</b>
<b>Total liabilities</b>	<b>5,303,295,133</b>	<b>4,476,546,917</b>
<b>Total equity and liabilities</b>	<b>3,510,890,422</b>	<b>2,676,007,089</b>

**Shusmita Anis**  
Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our separate report of even date annexed.

M. J. ABEDIN & CO  
Chartered Accountants  
Registration: N/A  
Kamrul Abedin FCA, Partner  
Enrollment Number: 0527  
DVC No: 2210120527AS480202

Dhaka, 12 October 2022

ACI Foods Limited  
**Statement of Profit or Loss and other Comprehensive Income**  
 For the year ended 30 June 2022

<i>In Taka</i>	30 June 2022	30 June 2021
Revenue	7,730,760,607	5,976,243,212
Cost of sales	(6,752,583,500)	(5,174,779,061)
<b>Gross profit</b>	<b>978,177,107</b>	<b>801,464,151</b>
Administration, selling and distribution expenses	(665,258,795)	(524,961,286)
Other income	43,716,296	24,525,444
<b>Operating profit</b>	<b>356,634,608</b>	<b>301,028,308</b>
Finance cost	(296,798,633)	(293,408,636)
<b>Profit before contribution to WPPF</b>	<b>59,835,976</b>	<b>7,619,672</b>
Contribution to WPPF	(2,991,799)	(380,984)
<b>Profit before tax</b>	<b>56,844,177</b>	<b>7,238,688</b>
<b>Income tax expenses</b>		
Current tax expenses	(49,500,695)	(40,117,459)
Deferred tax (expense)/income	791,634	(9,651,648)
	(48,709,060)	(49,769,107)
<b>Net Profit/(Loss) after tax</b>	<b>8,135,116</b>	<b>(42,530,420)</b>
<b>Other Comprehensive Income:</b>		
Revaluation of Property, plant and equipment	-	51,348,974
Deferred tax expense on revaluation	-	(1,193,150)
<b>Net Other Comprehensive Income</b>	<b>-</b>	<b>50,155,824</b>
<b>Total profit/(Loss) and other comprehensive income</b>	<b>8,135,116</b>	<b>7,625,404</b>



**Shusmita Anis**  
Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our separate report of even date annexed.



M. J. ABEDIN & CO  
Chartered Accountants  
Registration: N/A  
Kamrul Abedin FCA, Partner  
Enrollment Number: 0527  
DVC No: 2210120527AS480202

Dhaka, 12 October 2022



# ACI Foods Limited

## Statement of Changes in Equity

For the year ended 30 June 2022

For the year ended 30 June 2022

<i>In Taka</i>	Share Capital	Revaluation Surplus	Retained earnings	Total equity
Balance on 01 July 2021	287,000,000	77,473,949	(2,165,013,777)	(1,800,539,827)
Net profit/(Loss) after tax for the year	-	-	8,135,116	8,135,116
Total other comprehensive income net of tax	-	-	-	-
Total comprehensive income for the year	-	-	8,135,116	8,135,116
<b>Balance at 30 June 2022</b>	287,000,000	77,473,949	(2,156,878,660)	(1,792,404,711)

For the year ended 30 June 2021

<i>In Taka</i>	Share Capital	Revaluation reserve	Retained earnings	Total equity
Balance on 01 July 2020	287,000,000	27,318,125	(2,122,483,357)	(1,808,165,232)
Net profit/(Loss) after tax for the year	-	-	(42,530,420)	(42,530,420)
Total other comprehensive income net of tax	-	50,155,824	-	50,155,824
Total comprehensive income for the year	-	50,155,824	(42,530,420)	7,625,404
<b>Balance at 30 June 2021</b>	287,000,000	77,473,949	(2,165,013,777)	(1,800,539,827)

# ACI Foods Limited

## Statement of Cash Flows

For the year ended 30 June 2022

<i>In Taka</i>	30 June 2022	30 June 2021
<b>Cash flows from operating activities</b>		
Cash received from customers	7,794,977,078	5,999,051,868
Cash receipts from other income	17,209,742	9,584,703
	<b>7,812,186,820</b>	<b>6,008,636,571</b>
<b>Cash received/(paid) from/(for):</b>		
Purchase of inventory	(7,284,771,683)	(5,602,815,460)
Payment for WPPF	(220,631)	-
Other receivables	27,600,082	34,883,530
Operating expenses	(602,410,557)	(386,796,391)
Advances, deposits and prepayments	(93,366,903)	113,778,201
	<b>(7,953,169,691)</b>	<b>(5,840,950,121)</b>
<b>Cash generated from operations</b>	<b>(140,982,869)</b>	<b>167,686,452</b>
Financing cost	(306,245,076)	(293,408,636)
Income tax	(67,748,693)	(33,711,023)
	<b>(373,993,769)</b>	<b>(327,119,659)</b>
<b>Net cash from/(used in) operating activities</b>	<b>(514,976,638)</b>	<b>(159,433,207)</b>
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(8,295,121)	(2,037,073)
Payment for capital work-in-progress	(79,084,877)	(32,888,154)
<b>Net cash from/(used in) investing activities</b>	<b>(87,379,998)</b>	<b>(34,925,227)</b>
<b>Cash flows from financing activities</b>		
Inter-company debts (paid)/received	1,025,431,948	(198,238,664)
Short term loan (paid)/received	(334,108,300)	458,075,056
Long term loan (paid)/received	(20,775,995)	(51,808,343)
<b>Net cash from/(used in) financing activities</b>	<b>670,547,653</b>	<b>208,028,049</b>
Net cash increase/(decrease) in cash and cash equivalents	68,191,017	13,669,614
Opening Cash and cash equivalent	(6,130,694)	(19,667,112)
Effects of Exchanges Rate Changes on Cash and Cash Equivalents	58,354	(133,195)
<b>Cash and cash equivalent at reporting date</b>	<b>62,118,677</b>	<b>(6,130,694)</b>
<b>Closing balance represents</b>		
Cash and cash equivalent	70,643,033	109,368,262
Bank overdraft	(8,524,356)	(115,498,956)
	<b>62,118,677</b>	<b>(6,130,694)</b>



## ACI Salt Limited Directors' Report

Under the Companies Act 1994, ACI Salt Limited was registered as a private company limited by shares with the Registrar of Joint Stock Companies in Dhaka in 2004. The holding company, Advanced Chemical Industries Limited, holds 77.67 percent of the business's stock.

Bangladesh's salt industry has been reshaped by ACI Pure Salt. ACI has caused a dramatic shift in the industry by introducing the highest grade iodized edible salt and educating consumers on the differences between regular salt and 100% pure salt. Consumer behavior has changed as a result, and the number of vacuum salt users is steadily increasing. ACI PURE Salt, as the market leader, feels obligated to continue contributing to the advancement of life's possibilities.

Despite the numerous business challenges, ACI Salt Limited successfully managed the leadership position while achieving 51% growth over last year. ACI Pure Salt has brought about a significant shift in the industry by producing the finest quality iodized edible salt, enlightening customers about the distinctions between conventional salt and 100% pure salt. As a result, consumer behavior has changed, and the number of people using vacuum salt is constantly rising. ACI PURE Salt earned the best brand award in the salt category for the 10th consecutive time and recognized as a Superbrand for its social perception on relevance and quality as well as its top-of-mind awareness, brand heritage, consistent delivery of promises, and trustworthiness. During the year, ACI PURE Salt also won Commward and Digital Marketing Award for its distinguished campaigns catering millions of consumers.

ACI PURE Salt continues to introduce innovative methods to salt industry via the development of its distinctive packaging and products. The ISO 9001:2015 has certified the quality management system of ACI PURE Salt. This demonstrates how committed ACI Salt Limited is to uphold safety and legal obligations.

The operating results of the Company for the year ended on 30 June 2022 are as follow:

### Key Financial Results

	<u>Taka</u>
Revenue	3,067,290,036
Gross Profit	755,254,645
Operating Profit	467,783,231
Profit Before Tax	532,540,200
Profit After Tax	371,744,852

On behalf of the Board

**Shusmita Anis**

Director

**Kamran Tanvirur Rahman**

Director

Dhaka, 19 October 2022



# Hoda Vasi Chowdhury & Co

## Chartered Accountants

### Independent Auditor's Report to the Shareholders of ACI Salt Limited Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of ACI Salt Limited (here-in-after referred to as "the Company"), which comprise the statements of financial position as at 30 June 2022, and the statements of profit or loss and other comprehensive income, the statements of changes in equity and the statements of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give true and fair view of the financial position of the Company as at 30 June 2022, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and we have fulfilled our ethical responsibilities in accordance with the IESBA Code and the Institute of Chartered Accountants of Bangladesh (ICAB) Bye Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report, including in relation to these matters.

Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatements of the financial statements. These results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

**1) Carrying value (CV) of Property, plant and equipment (PPE) and its impairment**

PPE includes the Company's long-term assets, which flow economic benefits to the entities more than one year. PPE is measured at cost or revaluation less accumulated depreciation and accumulated impairment loss. The items of PPE excluding under construction assets were revalued by a professional valuer in 2015 and 2021 on the basis of applicable methods including market value-based method. The carrying value of PPE represents significant portion of total assets, which is amounting to Taka 1,092 million represented 33% of total assets at the reporting date. The carrying value of PPE is the function of depreciation charges on cost/revaluated that involved estimation. Therefore, it has been considered as a significant area of auditor's judgment and requires special attention. It is a matter to consider that the carrying value of PPE may be higher than the recoverable amount and the impairment charges thereon may not have been recognised.

**How our audit addressed the key audit matter**

We have tested the design and operating effectiveness of key controls over PPE. Our audit procedures included, among others, considering the impairment risk of the assets.

Followings are our audit procedures on the carrying value and impairment risk of PPE:

- Reviewing basis of recognition, measurement and valuation of assets;
- Observing procedures of assets acquisition, depreciation and disposal;
- Checking ownership of the major assets;
- Checking the Capital-Work-in-Progress (CWIP) and its transfer to PPE as well as capital expenditure commitment;
- Performing due physical asset verification on sample basis at the year-end;
- Checking estimated rates of depreciation being used and assessed its fairness;
- Discussing with the management about the fair value of the assets and assessing independently whether the CV approximates the fair value at the reporting date;
- Evaluating the Company's assumptions in relation to recoverable amounts of the major PPE to identify if there is any requirement of recognition of impairment; and
- Finally, assessing the appropriateness and presentation of disclosures against relevant accounting standards.

Our testing did not identify any issues with regard to CV of PPE and any indicators that would trigger impairment.

**2) Inter-company receivables**

The carrying value of the inter-company receivables of the Company was Taka 1,618 million as at 30 June 2022 representing 49% of total assets of the Company. At the time of conducting our audit of the financial statements of the Company, we have identified the recoverable value of the Company's inter-company receivable stated at amortized cost. Management has conducted impairment assessment and calculated recoverable value of these inter-company receivables in accordance with IFRS 9: Financial Instruments. Therefore, it is a matter to consider whether those receivables have been misstated due to non-recognition of impairment.

***How our audit addressed the key audit matter***

We assessed the processes and controls put in place by the Company over inter-company transactions. Our substantive procedures in relation to the inter-company receivables comprise the followings:

- Understanding and analyzing the nature and reasons for inter-company receivable transactions;
- Studying board minutes for the approval of loans to the Group entities;
- Reviewing independently the financial capabilities of subsidiaries to meet the obligations and also, reviewing the financial statements of subsidiaries;
- Checking the transactions between the Group entities on sample basis;
- Obtaining confirmations from the Group entities at the reporting date on the closing balances of inter-company receivable and its reconciliation whenever necessary;
- Performing impairment test on the inter-company balances and independent review on the key indicators including trend of profitability, operating cash flows, and history of inter-company transactions etc.;
- Recalculating interest portion on the balances of inter-company receivables and recording thereof; and
- Finally, assessing the appropriateness and presentation of disclosures against relevant accounting standards.

Our test did not identify any major issues with regard to inter-company balances and any indicators that would trigger impairment or adjustment at the reporting date.

***3) Revenue Recognition***

At year end, the Company reported total revenue of Taka 3,067 million. Revenue is recognized when the performance obligation is satisfied by transferring goods or services to a customer, either at a point in time or over time. Goods or services are “transferred” when the customer obtains control of it. It is a matter of consideration whether revenue may be misstated due to recognition of sales transactions before performance obligation being satisfied.

Furthermore, revenue is measured at net of trade discounts, returns and allowances. Within a number of the Company’s business categories, the estimation of discount recognized based on sales made during the year is material and considered to be complex and judgmental. Therefore, it is a matter of concern that revenue may be misstated as a result of faulty estimations over discounts.

Refer to notes 4.8 and 24 to the financial statements for relevant disclosures regarding revenue recognition.

***How our audit addressed the key audit matter***

We have tested the design and operating effectiveness of key controls focusing on the followings:

- Segregation of duties in invoice creation and modification;
- Approved price list and specified terms of trade in place;
- Authorization of credit terms to customers;
- Timing of revenue recognition; and
- Calculation of discounts.

Our substantive procedures in relation to revenue recognition comprise the followings:

- Observing and evaluating whether proper segregation of duties put in place;
- Examining samples of sales orders for evidence of proper credit approval by the appropriate personnel concerned and application controls for credit limits;
- Comparing prices and terms on samples of sales invoices to the authorized price list and terms of trade and also, examining application controls for authorized prices and terms;
- Obtaining supporting documentation for sales transactions recorded either side of year end as well as credit notes issued after the year end date to determine whether revenue was recognized in the correct period;
- Assessing the appropriateness of the Company's revenue recognition accounting policies, including those relating to discounts by comparing with applicable accounting standard;
- Testing the effectiveness of the Company's controls over the calculation of discounts and appropriate timing of revenue recognition;
- Critically assessing manual journals made to revenue to identify unusual or irregular items; and
- Finally, assessing the appropriateness and presentation of disclosures against relevant accounting standards.

Our testing did not identify any issues with regard to revenue.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, the Companies Act, 1994 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act, 1994, we also report that:

- we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- in our opinion, proper books of accounts as required by law have been kept by the Company so far as it appeared from our examination of these books; and
- the statements of financial position and the statements of profit or loss and other comprehensive income along with the annexed notes 1 to 36 dealt with by the report are in agreement with the books of account.

Dhaka, 19 October 2022  
DVC: 2210190469AS866172



**A F Nesaruddin, FCA**  
Senior Partner  
Enrolment no: 469  
Hoda Vasi Chowdhury & Co  
Chartered Accountants





# ACI Salt Limited

## Statement of Financial Position

As at 30 June 2022

	30 June 2022 Taka	30 June 2021 Taka
<b>Assets</b>		
<b>Non-current assets</b>		
Property, plant and equipment	1,092,472,880	837,838,430
Capital work-in-progress	91,064,997	275,701,713
	<u>1,183,537,877</u>	<u>1,113,540,143</u>
<b>Current assets</b>		
Inventories	385,706,723	136,154,912
Trade receivables	64,460,999	34,493,266
Other receivables	1,906,317	1,699,843
Advances, deposits and prepayments	42,628,850	30,859,492
Inter-company receivables	1,618,133,774	1,434,750,198
Cash and cash equivalents	2,532,996	(90,942,739)
	<u>2,115,369,659</u>	<u>1,547,014,972</u>
<b>Total assets</b>	<u>3,298,907,536</u>	<u>2,660,555,116</u>
<b>Equity and Liabilities</b>		
<b>Shareholders' equity</b>		
Share capital	300,000,000	300,000,000
Revaluation reserve	259,856,683	259,856,683
Retained earnings	1,477,586,813	1,105,841,961
	<u>2,037,443,496</u>	<u>1,665,698,644</u>
<b>Non-current liabilities</b>		
Employee benefit	32,207,926	31,704,522
Deferred tax liabilities	125,291,275	126,561,961
Long-term loan	63,898,446	56,262,052
	<u>221,397,647</u>	<u>214,528,535</u>
<b>Current liabilities</b>		
Bank overdrafts	107,558,966	132,002,273
Short-term loans	416,099,078	270,028,427
Trade payables	136,866,448	56,514,671
Other payables	276,980,454	219,705,431
Current tax liability	102,561,446	102,077,134
<b>Total current liabilities</b>	<u>1,040,066,393</u>	<u>780,327,936</u>
<b>Total liabilities</b>	<u>1,261,464,040</u>	<u>994,856,472</u>
<b>Total equity and liabilities</b>	<u>3,298,907,536</u>	<u>2,660,555,116</u>

**Shusmita Anis**  
Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

Auditors' report to the shareholders, See annexed report of date

**A F Nesaruddin, FCA**  
Senior Partner  
Enrolment no: 469  
Hoda Vasi Chowdhury & Co  
Chartered Accountants

Dhaka, 19 October 2022  
DVC: 2210190469AS866172

**ACI Salt Limited**  
**Statement of Profit or Loss and other Comprehensive Income**  
For the year ended 30 June 2022

	30 June 2022 Taka	30 June 2021 Taka
Revenue	3,067,290,036	2,032,515,352
Cost of sales	(2,312,035,391)	(1,433,785,215)
<b>Gross profit</b>	<b>755,254,645</b>	<b>598,730,137</b>
Administrative, selling and distribution expenses	(298,130,206)	(264,883,038)
Other income	10,658,792	8,574,233
<b>Operating profit</b>	<b>467,783,231</b>	<b>342,421,332</b>
Financing income - net	92,785,401	83,608,773
<b>Profit before contribution to WPPF</b>	<b>560,568,632</b>	<b>426,030,105</b>
Contribution to WPPF	(28,028,432)	(21,301,505)
<b>Profit before tax</b>	<b>532,540,200</b>	<b>404,728,600</b>
<b>Income tax expenses</b>		
Current tax	(162,066,034)	(133,760,656)
Deferred tax income	1,270,686	11,992,966
	(160,795,348)	(121,767,690)
<b>Net profit after tax</b>	<b>371,744,852</b>	<b>282,960,909</b>
<b>Other comprehensive income:</b>		
Remeasurement of defined benefit plan	-	(2,760,072)
Related tax on defined benefit plan	-	828,022
	-	(1,932,050)
Revaluation surplus of property plant & equipment	-	121,040,000
Related tax on revaluation	-	(3,631,200)
	-	117,408,800
<b>Total comprehensive income</b>	<b>371,744,852</b>	<b>398,437,659</b>



**Shusmita Anis**  
Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

Auditors' report to the shareholders, See annexed report of date



**A F Nesaruddin, FCA**  
Senior Partner  
Enrolment no: 469  
Hoda Vasi Chowdhury & Co  
Chartered Accountants

Dhaka, 19 October 2022  
DVC: 2210190469AS866172



## ACI Salt Limited

### Statement of Changes in Equity

For the year ended 30 June 2022

Particulars	Share capital	Revaluation reserve	Retained earnings	Total equity
	Taka	Taka	Taka	Taka
<b>Balance as at 01 July 2021</b>	300,000,000	259,856,683	1,105,841,961	1,665,698,644
Profit after tax	-	-	371,744,852	371,744,852
<b>Balance as at 30 June 2022</b>	<u>300,000,000</u>	<u>259,856,683</u>	<u>1,477,586,813</u>	<u>2,037,443,496</u>
<b>Balance as at 01 July 2020</b>	300,000,000	142,447,883	824,813,102	1,267,260,985
Profit after tax	-	-	282,960,909	282,960,909
Other comprehensive income	-	117,408,800	(1,932,050)	115,476,750
<b>Balance as at 30 June 2021</b>	<u>300,000,000</u>	<u>259,856,683</u>	<u>1,105,841,961</u>	<u>1,665,698,644</u>

# ACI Salt Limited

## Statement of Cash Flows

For the year ended 30 June 2022

	30 June 2022 Taka	30 June 2021 Taka
<b>A Cash flows from operating activities</b>		
Cash received from customers	3,037,322,302	2,024,853,798
Cash received from other income	1,382,100	955,865
	<u>3,038,704,402</u>	<u>2,025,809,663</u>
Cash (paid)/received (for)/from:		
Purchase of inventories	(2,408,252,406)	(1,361,370,350)
Operating expenses	(244,666,903)	(219,708,933)
Workers' profit participation fund	(21,653,905)	(17,215,336)
Advances, deposits and prepayments	(2,699,139)	(4,468,922)
	<u>(2,677,272,354)</u>	<u>(1,602,763,541)</u>
<b>Cash generated from operating activities</b>	361,432,048	423,046,122
Financing income	92,785,401	83,608,773
Income tax	(161,581,721)	(118,062,022)
	<u>(68,796,320)</u>	<u>(34,453,251)</u>
<i>Net cash from operating activities</i>	<u>292,635,728</u>	<u>388,592,871</u>
<b>B Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(32,394,798)	(13,641,102)
Cash paid for capital work-in-progress	(112,645,353)	(72,773,619)
<i>Net cash (used) in investing activities</i>	<u>(145,040,151)</u>	<u>(86,414,721)</u>
<b>C Cash flows from financing activities</b>		
Received/(paid) of short term loan	146,070,651	(219,943,118)
Received of long term loan	7,636,394	49,532,488
Inter-company debt paid	(183,383,580)	(140,404,282)
<i>Net cash (used) in financing activities</i>	<u>(29,676,535)</u>	<u>(310,814,912)</u>
<b>D Net cash flows (A+B+C)</b>	117,919,042	(8,636,763)
<b>E Opening Cash and cash equivalents</b>	<u>(222,945,012)</u>	<u>(214,308,249)</u>
<b>F Closing Cash and cash equivalents (D+E)</b>	<u>(105,025,970)</u>	<u>(222,945,012)</u>
<b>Closing balance represents:</b>		
Cash and cash equivalents	2,532,996	(90,942,739)
Bank overdrafts	(107,558,966)	(132,002,273)
	<u>(105,025,970)</u>	<u>(222,945,012)</u>



# ACI Motors Limited Directors' Report

ACI Motors Limited (the Company) is a private company limited by shares incorporated in 2007 with the Registrar of Joint Stock Companies, Dhaka, as a subsidiary of Advanced Chemical Industries (ACI) Limited. ACI holds a 46.8% share in the company. The business of the company has been segmented into three major SBUs: 1) Farm Mechanization 2) Yamaha 3) Construction Equipment, Commercial Vehicles, and Others.

ACI Motors, the leading farm mechanization company in Bangladesh, provides a complete farm mechanization solution with their wide range of products and services, which covers all the farm mechanization requirements of a farmer, starting from cultivation, transplanting, irrigation, harvesting, and post-harvest preservation. In FY 21-22, ACI Motors Farm Mechanization unit ensured 17% growth over last year. ACI Motors' tractor brand Sonalika has continued market leadership with 35% market share through excellent products and superior service commitment. ACI Power Tiller was also leading in the high HP power tiller segment in FY 21-22. This year in the Aman & Boro harvesting season, ACI Motors played a major role in solving the harvesting problems of customers with the support of government-provided 50% subsidy on the harvesters. Due to the superior product quality and the best after-sales service, this business is projecting huge expansion in the near future. Also, ACI Agri-Machinery manufacturing factory is currently manufacturing Thresher, Hand Power Tiller & Trailers and in the future modern Agri-machineries will be assembled & manufactured in this facility.

ACI Motors had started manufacturing of 150 CC Yamaha motorcycle (FZS V2) in December 21 while maintaining the Yamaha international standard. Currently, ACI Motors is manufacturing 3 models of Yamaha motorcycle (FZS V2, FZS V3, and Saluto). Two new premium models (R15 V4 and FZX) in the 150 CC segment with Bluetooth connectivity and updated features have been introduced in the Bangladesh market on May 22. In the 150CC segment, Yamaha is the market leader with 25% market share and is regarded as the most premium motorcycle. With this manufacturing and Complete Knock Down (CKD) setup Yamaha motorcycle had continued its growth in the motorcycle market. The motorcycle industry experienced 12% growth in FY 21-22, whereas Yamaha motorcycle experienced growth of 81% and achieved 11% market share. ACI Motors also launched the largest Yamaha showroom at the Haque Center in Tejgaon, Dhaka on March 22. To promote music among the young generation, ACI Motors has continued Yamaha Music School both in offline & online platform. The music school has gained popularity amongst the music enthusiasts and 250 young musicians were trained by the music school in FY 21-22. As a part of its social responsibilities, ACI Motors promptly responded & stood beside the flood-affected people of Sylhet in June 22, with the collaboration of the Yamaha Riders Club.

In the Construction Equipment business, ACI Motors is dealing with world-renowned construction equipment brands like Kobelco, Case, Lovol, Ajax, and Indopower. ACI Motors created its foothold in more mega projects this year like the Padma Multipurpose Bridge Project, Padma Bridge Rail Link Project, Dhaka Elevated Expressway, Hazrat Shahjalal International Airport Expansion (Terminal 3) Project, Mirsarai Economic Zone, Matarbari Coal Fired Power Plant Project, etc. ACI Motors is expecting to be a part of the infrastructure development of the country through the construction equipment segment.

ACI Motors started its commercial vehicle business with the global number one light Commercial Vehicle manufacturer, Foton International. Due to the good product quality and service competency of ACI Motors, along with a standardized sales and service network throughout the country, Foton is getting a very positive response from the customers. Foton 1-ton model was highly accepted by the customers because of its increased cargo space and aesthetic outlook. Though the market growth was negative in FY 21-22 by 5%, Foton had significant growth of 44% over the last financial year by ensuring standardized dealer network expansion (from 23 to 26 3S Dealers), service and spare parts availability, superior product positioning, and efficient online and offline marketing communication. Foton International awarded the Platform Quality Management Award in October 2021 and the Global Service System Construction Merit Award & Global Excellent Brand Communication Award in February 2022 to ACI Motors. This business is expecting to flourish more in the coming days.

ACI Motors had also launched the automotive and industrial segments of ENI, the global leader in lubricants. This business has a very good perspective on the future. Premium-quality products, superior after-sales service, and an extensive network throughout the country are the three cornerstones of ACI Motors, through which the company is generating employment for the next generation and income for rural and urban groups of customers. ACI Motors is approaching sustainable growth with its quality products backed up with superior service commitment and customer-centric activities in the coming year.

The operating results of the Company for the year ended on 30 June 2022 are as follows:

## Key Financial Results

	Taka
Revenue	23,532,061,218
Gross Profit	5,744,012,270
Operating Profit	2,841,285,469
Profit Before Tax	2,402,084,377
Profit After Tax	1,837,660,603

On behalf of the Board

**Dr. A.K.M Fareydzul Haque Ansarey**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

Dhaka, 24 October 2022



# Hoda Vasi Chowdhury & Co

## Chartered Accountants

### Independent Auditors' Report to the Shareholders of ACI Motors Limited Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of ACI Motors Limited ("the Company"), which comprise the statement of financial position as at June 30, 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at June 30, 2022, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our ethical responsibilities in accordance with the IESBA Code and the Institute of Chartered Accountants of Bangladesh (ICAB) Bye Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs, the Companies Act, 1994 and other applicable Laws and regulation and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

**National Office :** BTMC Bhaban (6<sup>th</sup> & 7<sup>th</sup> Floor), 7-9 Karwan Bazar Commercial Area, Dhaka-1215, Bangladesh  
**Chattogram Office :** Delwar Bhaban (4th Floor), 104 Agrabad Commercial Area, Chattogram-4100, Bangladesh

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and, obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Legal and Regulatory Requirements**

In accordance with the Companies Act, 1994, we also report the following:

- a) we have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books; and
- c) the statement of financial position and statement of profit or loss and other comprehensive income along with the annexed notes 1 to 31 dealt with by the report are in agreement with the books of account.

Dhaka, 24 October 2022



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Sk Md Tarikul Islam, FCA  
Partner  
Membership No: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210241238AS131944

# ACI Motors Limited

## Statement of Financial Position

<i>In Taka</i>	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	840,533,700	819,100,914
Capital work-in-progress	426,776,302	92,460,611
Investment in shares	12,883,835	2,056,732
Right-of-use assets	172,507,052	33,195,906
Deferred tax assets	60,905,749	29,892,351
<b>Non-current assets</b>	<b>1,513,606,638</b>	<b>976,706,514</b>
Inventories	3,389,416,900	3,382,229,246
Trade receivables	6,354,682,753	5,428,439,222
Other receivables	54,346,886	37,880,808
Inter-company receivables	934,628,194	2,252,704,788
Advances, deposits and prepayments	598,156,163	588,853,979
Cash and cash equivalents	1,292,888,104	1,384,445,595
<b>Current assets</b>	<b>12,624,119,000</b>	<b>13,074,553,638</b>
<b>Total assets</b>	<b>14,137,725,638</b>	<b>14,051,260,152</b>
<b>Equity</b>		
Share capital	1,388,888,900	1,233,333,400
Share premium	1,667,977,936	998,804,745
Retained earnings	5,004,540,115	3,166,879,513
Reserves	75,129,847	77,083,013
<b>Total equity</b>	<b>8,136,536,798</b>	<b>5,476,100,671</b>
<b>Liabilities</b>		
Lease liability - non-current portion	130,957,385	17,986,667
Employee benefit	71,763,457	66,221,447
<b>Non-current liabilities</b>	<b>202,720,842</b>	<b>84,208,114</b>
Bank overdraft	64,636,163	15,321,978
Loans and borrowings	2,634,359,506	5,871,339,505
Lease liability - current portion	28,850,778	17,393,537
Trade payables	112,570,956	150,594,534
Other payables	2,808,921,706	2,321,868,121
Current tax liability	149,128,889	114,433,692
<b>Current liabilities</b>	<b>5,798,467,998</b>	<b>8,490,951,367</b>
<b>Total liabilities</b>	<b>6,001,188,840</b>	<b>8,575,159,481</b>
<b>Total equity and liabilities</b>	<b>14,137,725,638</b>	<b>14,051,260,152</b>



**Dr. A.K.M Farezrul Haque Ansarey**  
Managing Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Sk Md Tarikul Islam, FCA  
Partner  
Membership No: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210241238AS131944

Dhaka, 24 October 2022



## ACI Motors Limited Statement of Profit or Loss

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	23,532,061,218	16,311,631,673
Cost of sales	(17,788,048,948)	(12,577,283,701)
<b>Gross profit</b>	<b>5,744,012,270</b>	<b>3,734,347,973</b>
Administrative, selling and distribution expenses	(3,005,024,619)	(1,912,521,504)
Other income	102,297,818	115,506,130
<b>Operating profit</b>	<b>2,841,285,469</b>	<b>1,937,332,599</b>
Financing costs	(312,775,599)	(272,893,936)
<b>Profit before contribution to WPPF &amp; tax</b>	<b>2,528,509,870</b>	<b>1,664,438,664</b>
Contribution to WPPF	(126,425,493)	(83,221,933)
<b>Profit before tax</b>	<b>2,402,084,377</b>	<b>1,581,216,731</b>
<b>Income tax expenses :</b>		
Current tax	(595,220,153)	(546,481,706)
Deferred tax income /(expense)	30,796,379	34,511,493
	(564,423,774)	(511,970,213)
<b>Profit after tax</b>	<b>1,837,660,603</b>	<b>1,069,246,517</b>

**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

**Sk Md Tarikul Islam, FCA**  
Partner  
Membership No: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210241238AS131944

Dhaka, 24 October 2022

# ACI Motors Limited

## Statement of Profit or Loss and Other Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Profit after tax	1,837,660,603	1,069,246,517
<b>Other comprehensive income:</b>		
<b>Items that will not be reclassified to profit or loss</b>		
Change in fair value of FVOCI financial assets	(2,170,184)	180,732
Related tax on FVOCI financial assets	217,018	(18,073)
	(1,953,166)	162,659
Remeasurement of defined benefit plan	-	(9,460,000)
Related tax on remeasurement of defined benefit plan	-	2,838,000
	-	(6,622,000)
Revaluation surplus on property, plant and equipment	-	83,199,234
Related tax on revaluation surplus	-	(6,278,880)
	-	76,920,354
<b>Total other comprehensive income/(loss) for the year, net of tax</b>	<u>(1,953,166)</u>	<u>70,461,013</u>
<b>Total comprehensive income for the year</b>	<u>1,835,707,437</u>	<u>1,139,707,530</u>



**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



**Sk Md Tarikul Islam, FCA**  
Partner  
Membership No: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210241238AS131944

Dhaka, 24 October 2022





## ACI Motors Limited

### Statement of Changes in Equity

#### For the year ended 30 June 2022

<i>In Taka</i>	Share capital	Share premium	Retained earnings	Revaluation reserve	FVOCI reserve	Total equity
<b>Balance as at 01 July 2021</b>	1,233,333,400	998,804,745	3,166,879,513	76,920,354	162,659	5,476,100,671
Profit/(Loss) after tax	-	-	1,837,660,603	-	-	1,837,660,603
Other comprehensive income-net off tax	-	-	-	-	(1,953,166)	(1,953,166)
Issuance of convertible preference share	155,555,500	-	-	-	-	155,555,500
Share premium	-	669,173,191	-	-	-	669,173,191
<b>Balance as at 30 June 2022</b>	1,388,888,900	1,667,977,936	5,004,540,115	76,920,354	(1,790,507)	8,136,536,798

#### For the year ended 30 June 2021

<i>In Taka</i>	Share capital	Share premium	Retained earnings	Revaluation reserve	FVOCI reserve	Total equity
<b>Balance as at 01 July 2020</b>	1,000,000,000	-	2,104,254,996	-	-	3,104,254,996
Profit/(Loss) after tax	-	-	1,069,246,517	-	-	1,069,246,517
Other comprehensive income-net off tax	-	-	(6,622,000)	76,920,354	162,659	70,461,013
Issuance of bonus share	233,333,400	-	-	-	-	233,333,400
Share premium	-	998,804,745	-	-	-	998,804,745
<b>Balance as at 30 June 2021</b>	1,233,333,400	998,804,745	3,166,879,513	76,920,354	162,659	5,476,100,671

## ACI Motors Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash received from customers	22,839,861,772	15,600,724,045
Cash received from other income	85,579,749	137,967,552
<b>Cash (used in)/generated from operating activities</b>	<b>22,925,441,521</b>	<b>15,738,691,597</b>
Payment for purchase	(17,795,120,071)	(14,297,411,944)
Payment for operating expenses	(2,648,764,853)	(1,118,984,746)
Payment for WPPF	(72,075,861)	(28,023,989)
Payments for advances, deposits and prepayments	(29,114,977)	(394,519,901)
	<b>(20,545,075,762)</b>	<b>(15,838,940,580)</b>
<b>Cash (used in)/generated from operation</b>	<b>2,380,365,759</b>	<b>(100,248,983)</b>
Interest paid, net	(394,607,839)	(265,309,316)
Income tax paid	(560,524,956)	(575,758,179)
	<b>(955,132,795)</b>	<b>(841,067,495)</b>
<b>Net cash (used in)/from operating activities</b>	<b>1,425,232,964</b>	<b>(941,316,478)</b>
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(97,544,594)	(194,908,504)
Payment for capital work in progress	(334,315,692)	66,581,175
Payment for investment in shares	(12,997,287)	(1,876,000)
Sales proceed from property, plant and equipment	817,960	2,557,711
<b>Net cash from (used in)/from investing activities</b>	<b>(444,039,613)</b>	<b>(127,645,619)</b>
<b>Cash flows from financing activities</b>		
Inter-company debts received/(paid)	1,318,076,594	2,672,306,819
Short term loan received/(paid)	(3,236,979,998)	1,762,264,972
Payment for lease liability	(27,890,313)	(16,987,643)
Long term loan and other liability received/(paid)	-	(3,287,800,951)
Receipt of equity investment	824,728,692	1,232,138,145
<b>Net cash (used in)/from financing activities</b>	<b>(1,122,065,025)</b>	<b>2,361,921,341</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(140,871,674)</b>	<b>1,292,959,244</b>
<b>Opening cash and cash equivalents</b>	<b>1,369,123,616</b>	<b>76,164,372</b>
<b>Cash and cash equivalents at reporting date</b>	<b>1,228,251,942</b>	<b>1,369,123,616</b>
<b>Closing balance represents</b>		
Cash and cash equivalents	1,292,888,104	1,384,445,595
Bank overdraft	(64,636,163)	(15,321,978)
	<b>1,228,251,942</b>	<b>1,369,123,616</b>



## Creative Communication Limited Directors' Report

Creative Communication Limited (The Company) is a private company limited by shares incorporated in 2007 with the Registrar of Joint Stock Companies, Dhaka. Being the parent company, Advanced Chemical Industries (ACI) Limited has 60% equity participation in the Company. It is an integrated communication house staffed by dedicated and pragmatic specialists working as a team. As a forward-thinking marketing and advertising firm, Creative Communication Limited is a solid partner at both strategic and tactical levels and has developed several partnerships with the most state-of-the-art players in numerous fields.

The principal business of the Company is to provide result-oriented advertisement, public relations and complete corporate communication solutions and has long experience in handling outdoors, events and project management along with strong rapport in the electronic and press media.

The operating results of the Company for the year ended on 30 June 2022 are as follows:

<b>Key Financial Results</b>	<u>Taka</u>
Revenue	49,741,055
Gross Profit	905,303
Operating Profit/(Loss)	(1,585,030)
Profit Before Tax	2,568,406
Profit After Tax	886,046

On behalf of the Board

  
**Bilkis Mansoor**  
Director

  
**Kamran Tanvirur Rahman**  
Director

Dhaka, 21 September 2022

আশরাফ্ উল হক নবী এন্ড কোঃ

ASHRAFUL HAQUE NABI & CO.  
Chartered Accountants

Dilara Tower (3<sup>rd</sup> Floor), 4F.  
77 Bir Uttam CR Data Road  
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## Independent Auditors' Report to the Shareholders of Creative Communication Limited Report on the Audit of the Financial Statements

### Opinion

We have audited the accompanying financial statements of Creative Communication Limited which comprise the statement of financial position as at 30 June 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statement presents fairly, in all material respects, the financial position of Creative Communication Limited as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirement that is relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements and Internal Controls

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the organization to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that an uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



- Evaluate the overall presentation, structure and content of the financial statement, including the disclosure, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, we also report the following:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the organization so far as it appeared from our examination of those books;
- c) the statement of financial position and the statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of accounts.

Dhaka, 21 September 2022



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Ashrafal Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS594091



## Creative Communication Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	502,489	697,806
Deferred tax assets	124,836	143,510
<b>Non-current assets</b>	<b>627,325</b>	<b>841,316</b>
Trade receivables	88,582,545	104,785,559
Other receivables	2,371,519	2,371,519
Advances, deposits and prepayments	1,337,053	2,385,865
Inter-company Receivables	62,811,444	-
Cash and cash equivalents	124,612	65,462,763
<b>Current assets</b>	<b>155,227,173</b>	<b>175,005,706</b>
<b>Total assets</b>	<b>155,854,498</b>	<b>175,847,021</b>
<b>Equity</b>		
Share capital	1,000,000	1,000,000
Retained earnings	127,643,517	126,757,471
<b>Total equity</b>	<b>128,643,517</b>	<b>127,757,471</b>
<b>Liabilities</b>		
Long term employee benefit	11,156,200	8,990,261
<b>Non-current liabilities</b>	<b>11,156,200</b>	<b>8,990,261</b>
Bank overdraft	4,056,370	3,507,077
Other payables	8,259,754	10,071,862
Inter-company paybles	-	19,352,064
Current tax liabilities	3,738,657	6,168,286
<b>Current liabilities</b>	<b>16,054,781</b>	<b>39,099,289</b>
<b>Total liabilities</b>	<b>27,210,981</b>	<b>48,089,550</b>
<b>Total equity and liabilities</b>	<b>155,854,498</b>	<b>175,847,021</b>



**Bilkis Mansoor**  
Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Ashraf Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS594091

Dhaka, 21 September 2022

## Creative Communication Limited

### Statement of Profit or Loss and Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	49,741,055	59,063,895
Cost of service	(48,835,752)	(47,909,917)
<b>Gross profit</b>	<b>905,303</b>	<b>11,153,978</b>
Administrative and selling expenses	(2,490,333)	(1,981,090)
Other income	-	-
Financing income/(cost)	4,153,436	1,224,042
<b>Profit before tax</b>	<b>2,568,406</b>	<b>10,396,930</b>
Income tax expense:		
Current tax	(1,663,686)	(3,749,579)
Deferred tax income/(expense)	(18,674)	(15,330)
	(1,682,360)	(3,764,909)
<b>Profit after tax</b>	<b>886,046</b>	<b>6,632,021</b>
<b>Total Comprehensive Income</b>	<b>886,046</b>	<b>6,632,021</b>



**Bilkis Mansoor**  
Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Ashraf Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS594091

Dhaka, 21 September 2022



## Creative Communication Limited

### Statement of Changes in Equity

For the year ended 30 June 2022

<i>In Taka</i>	Share capital	Retained earnings	Total Equity
<b>Balance at 1 July 2021</b>	1,000,000	126,757,471	127,757,471
<b>Total comprehensive income</b>	-	-	-
Profit after tax	-	886,046	886,046
Other comprehensive income - net of tax	-	-	-
<b>Total comprehensive income</b>	-	886,046	886,046
<b>Balance at 30 June 2022</b>	1,000,000	127,643,517	128,643,517

For the year ended 30 June 2021

<i>In Taka</i>	Share capital	Retained earnings	Total Equity
<b>Balance at 1 July 2020</b>	1,000,000	120,125,451	121,125,451
<b>Total comprehensive income</b>	-	-	-
Profit after tax	-	6,632,021	6,632,021
Other comprehensive income - net of tax	-	-	-
<b>Total comprehensive income</b>	-	6,632,021	6,632,021
<b>Balance at 30 June 2021</b>	1,000,000	126,757,471	127,757,471

## Creative Communication Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash receipts from customers and others	65,944,069	103,903,334
Cash paid to suppliers and employees	(49,681,126)	(51,402,609)
<b>Cash generated from/(used in) operations</b>	16,262,944	52,500,725
Finance income/(Cost)	4,153,436	1,224,042
Income tax paid	(4,093,315)	(6,177,955)
	60,121	(4,953,913)
<b>Net cash from/(used in) operations</b>	16,323,065	47,546,812
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(47,000)	(139,750)
<b>Net cash (used) in investing activities</b>	(47,000)	(139,750)
<b>Cash flows from financing activities</b>		
Inter-company debts received/(paid)	(82,163,508)	16,342,638
<b>Net cash (used)/from financing activities</b>	(82,163,508)	16,342,638
Net increase/decrease in cash and cash equivalents	(65,887,444)	63,749,700
Cash and cash equivalents at 1 July	61,955,686	(1,794,014)
<b>Cash and cash equivalents at 30 June</b>	(3,931,758)	61,955,686
<b>Closing cash and cash balance represents:</b>		
Cash and cash equivalents	124,612	65,462,763
Bank overdraft	4,056,370	3,507,077
	(3,931,758)	61,955,686





# Premiaflex Plastics Limited

## Directors' Report

Premiaflex Plastics Limited (The Company) is a private company limited by shares, incorporated in 2007 with the Registrar of Joint Stock Companies, Dhaka and governed by the Companies Act, 1994. Being the parent company, Advanced Chemical Industries (ACI) Limited holds 87.32% shares of the Company. The Company Contains two business divisions: Premiaflex Plastics (Flexible Packaging products manufacturer) and ACI Premio Plastics (premium category consumer plastic products manufacturer).

Premiaflex Plastics solely focuses on the manufacturing and distribution of Flexible Packaging products. Along with the already established Flexible Packaging product line, it also has a varied portfolio that includes Lamitube and Label stickers. Furthermore, newly additional machineries for Lamitube and Label Sticker will enhance utilization capacity of this portfolio in the upcoming year. As consumers purchasing power increased after relieving the lockdown period, Premiaflex has grown by 21% in FY 21-22.

Premiaflex Plastics is a B2B business that prioritizes customer loyalty by using premium raw materials and consistently developing new products for clients. In addition, it has a sophisticated quality management system. The business has intended to take use of this edge to create a specialized market for elite and privileged customers. The business is placing more of an emphasis on major, respectable and multinational corporations. By doing this, the business will be able to maximize profitability and utilize all of its resources.

Premiaflex Plastics was able to gain a significant market share of 18% while maintaining a definite competitive edge in the flexible packaging industry by keeping all the numerous strategies in mind throughout the year. The Bangladesh foods, cosmetics, beverages processing industry is also developing, which raises the demand for premium packaging. The business plans to take advantage of this demand by offering superior products. However, the factory is currently operating at maximum capacity and there is very little scope to increase the production of flexible packaging.

ACI Premio Plastics, another business division of Premiaflex Plastics Limited, started its' journey in 2018. Premio plastics is producing consumer plastics which consists of plastic made household, furniture and toys products. There are more than 1000 distributors are connecting Premio products with consumers. In FY 21-22 ACI Premio Plastics has achieved 6% market share and grown 9.5% over last year. Business has expanded the operation both in terms of market penetration and product offering as well during FY 2021-2022. ACI Premio Plastics has launched new toys category and furniture category last year. Despite the new product line extension and market penetration business growth did not match the expectations. During the post pandemic situation international raw material price was very unstable which had massive impact on trade price. Being non-essential goods category overall industry met a consumption shrinkage. On the other hand, increasing dollar exchange rate as also very concerning for the business.

Last year toys and furniture category grew 15.8% and 13.3% respectively. To meet all the challenges business took many initiatives like expanding business in institutional bulk sales. It has added 20 new institutional customers to the basket last year. There was 11% growth on institutional sales. Export business also experienced growth in the revenue. Business is now exporting goods to India and Bhutan.

ACI Premio Plastics took many initiatives to communicate its brand and create brand awareness among consumers. Business has focused on digital communication and multiple digital marketing campaigns were launched focusing furniture and toys product demonstration. Premio plastics launched 20 new artwork designs for its furniture and household products' line extension which has created immense competitive edge to standout in the product design benchmark.

Furthermore, due to the changing lifestyle and earning capacity, demand for the premium plastic products and toys are increasing. Business is determined to address this changing market dynamics through future investment in product, capacity, people and brand building.

The operating results of the Company for the year ended 30 June 2022 are as follows:

### Key Financial Results

	<u>Taka</u>
Revenue	6,938,126,493
Gross Profit	855,449,388
Operating Profit	386,008,938
Profit/(Loss) Before Tax	(104,943,729)
Profit/(Loss) After Tax	(279,259,469)

On behalf of the Board

**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

Dhaka, 11 October 2022



**SHIRAZ KHAN BASAK & CO.**  
CHARTERED ACCOUNTANTS  
*(An associate firm of D. N. Gupta & Associates)*

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## **Independent Auditors' Report to the Shareholders of**

### **Premiaflex Plastics Limited**

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of Premiaflex Plastics Limited ("the Company"), which comprise statement of financial position as at 30th June, 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the company as at 30th June, 2022, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with ethical requirement that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs, the Companies Act, 1994 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



## SHIRAZ KHAN BASAK & CO.

CHARTERED ACCOUNTANTS

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In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



## SHIRAZ KHAN BASAK & CO.

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- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Report on Other Legal and Regulatory Requirements

In accordance with the Companies Act 1994, we also report the following:

- a) We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books;
- c) The statement of financial position and statement of comprehensive income dealt with by the report are in agreement with the books of accounts and returns;

The expenditure incurred was for the purpose of the Company's business.

Dhaka, 11 October 2022

Chaity Basak, FCA (Enrol # 1772)

Partner

Shiraz Khan Basak & Co.

Chartered Accountants

DVC: 2210121772AS531475



## Premiaflex Plastics Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	2,699,701,209	2,815,853,489
Right-of-use assets	22,262,931	33,297,733
Investments	2,452,711	2,131,154
<b>Non-current assets</b>	<b>2,724,416,851</b>	<b>2,851,282,376</b>
Inventories	2,493,239,473	1,909,992,177
Trade receivables	1,323,750,941	1,160,868,742
Advances, deposits and prepayments	269,808,763	260,677,363
Current tax assets	915,486,839	714,756,560
Cash and cash equivalents	64,344,018	23,201,716
<b>Current assets</b>	<b>5,066,630,033</b>	<b>4,069,496,559</b>
<b>Total assets</b>	<b>7,791,046,884</b>	<b>6,920,778,934</b>
<b>Equity</b>		
Share capital	300,000,000	300,000,000
Reserves	560,263,848	560,154,438
Retained earnings	(374,928,638)	(95,669,168)
<b>Total equity</b>	<b>485,335,210</b>	<b>764,485,270</b>
<b>Liabilities</b>		
Long term bank loan	293,275,691	474,780,257
Lease liabilities	11,666,064	9,683,588
Deferred tax liabilities	13,222,687	8,102,957
Employee benefits	29,667,129	22,759,659
<b>Non-current liabilities</b>	<b>347,831,571</b>	<b>515,326,461</b>
Bank overdraft	150,982,884	99,076,197
Loans and borrowings	3,078,660,854	2,453,776,728
Lease liabilities-current portion	12,574,747	25,002,109
Trade payables	177,754,576	200,584,117
Other Payables	53,499,214	60,330,495
Inter-company payables	3,484,407,827	2,802,197,558
<b>Current liabilities</b>	<b>6,957,880,103</b>	<b>5,640,967,204</b>
<b>Total liabilities</b>	<b>7,305,711,674</b>	<b>6,156,293,665</b>
<b>Total equity and liabilities</b>	<b>7,791,046,884</b>	<b>6,920,778,934</b>

**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

**Chaity Basak, FCA (Enrol # 1772)**  
Partner  
Shiraz Khan Basak & Co.  
Chartered Accountants  
DVC: 2210121772AS531475

Dhaka, 11 October 2022



# Premiaflex Plastics Limited

## Statement of Profit or Loss and other Comprehensive Income

<i>In Taka</i>	For the Year ended 30 June 2022	For the Year ended 30 June 2021
Revenue	6,938,126,493	5,932,517,561
Cost of sales	(6,082,677,106)	(4,933,912,517)
<b>Gross profit</b>	<b>855,449,388</b>	<b>998,605,044</b>
Administrative, selling and distribution expenses	(504,565,260)	(501,923,040)
Other income	35,124,810	27,006,047
<b>Operating profit</b>	<b>386,008,938</b>	<b>523,688,051</b>
Financing cost	(490,952,667)	(462,544,346)
<b>Profit before contribution to WPPF</b>	<b>(104,943,729)</b>	<b>61,143,705</b>
Contribution to WPPF	-	(3,057,185)
<b>Profit before tax</b>	<b>(104,943,729)</b>	<b>58,086,519</b>
<b>Income tax expenses</b>		
Current tax	(169,208,167)	(155,101,239)
Deferred tax income/(expenses)	(5,107,574)	(14,023,440)
<b>Profit after tax</b>	<b>(279,259,469)</b>	<b>(111,038,160)</b>
<b>Other comprehensive income</b>		
Change in fair value of financial assets	121,567	608,826
Related tax on FVOCI of financial assets	(12,157)	(60,883)
	109,410	547,943
Revaluation surplus of property, plant & equipment	-	287,617,945
Related tax on revaluation surplus	-	(13,033,387)
	-	274,584,558
Remeasurement of defined benefit plan	-	(2,590,000)
Related tax on defined benefit plan	-	777,000
	-	(1,813,000)
<b>Other comprehensive income, net of tax</b>	<b>109,410</b>	<b>273,319,501</b>
<b>Total comprehensive income</b>	<b>(279,150,059)</b>	<b>162,281,341</b>



**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Chaity Basak, FCA (Enrol # 1772)  
Partner  
Shiraz Khan Basak & Co.  
Chartered Accountants  
DVC: 2210121772AS531475

Dhaka, 11 October 2022



## Premiaflex Plastics Limited

# Statement of Changes in Equity

### For the year ended 30 June 2022

<i>In Taka</i>	Share capital	FVOCI reserve	Revaluation reserve	Retained earnings	Total equity
Balance as at 1 July 2021	300,000,000	(1,294,718)	561,449,156	(95,669,168)	764,485,269
<b>Total comprehensive income</b>					
Profit after tax	-	-	-	(279,259,469)	(279,259,469)
Other comprehensive income - net of tax	-	109,410	-	-	109,410
<b>Total comprehensive income</b>	-	109,410	-	(279,259,469)	(279,150,059)
Contributions by and distributions to owners of the Company:					
Total contribution by and distribution to owners of the company	-	-	-	-	-
<b>Balance as at 30 June 2022</b>	300,000,000	(1,185,308)	561,449,156	(374,928,638)	485,335,210

### For the year ended 30 June 2021

<i>In Taka</i>	Share capital	FVOCI reserve	Revaluation reserve	Retained earnings	Total equity
Balance as at 1 July 2020	300,000,000	(1,842,661)	286,864,598	17,181,992	602,203,928
<b>Total comprehensive income</b>					
Profit after tax	-	-	-	(111,038,160)	(111,038,160)
Other comprehensive income - net of tax	-	547,943	274,584,558	(1,813,000)	273,319,501
<b>Total comprehensive income</b>	-	547,943	274,584,558	(112,851,160)	162,281,341
Total contribution by and distribution to owners of the company					
Total contribution by and distribution to owners of the company	-	-	-	-	-
<b>Balance as at 30 June 2021</b>	300,000,000	(1,294,718)	561,449,156	(95,669,168)	764,485,269

## Premiaflex Plastics Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash received from customers	6,806,066,707	5,968,479,674
Cash received from other income	35,124,810	27,006,047
	6,841,191,517	5,995,485,722
Cash received/(paid) from/(for):		
Purchase of inventory	(6,421,389,239)	(5,390,818,714)
Operating expenses	(517,005,184)	(486,533,202)
Other payables	(3,774,096)	(2,298,398)
Payment for WPPF	(3,057,185)	-
Advances, deposits and prepayments	(6,422,652)	(47,328,622)
	(6,951,648,357)	(5,926,978,935)
Cash generated from operations	(110,456,839)	68,506,786
Finance cost	(493,804,087)	(461,507,745)
Income tax paid	(369,938,446)	(344,516,337)
	(863,742,533)	(806,024,082)
<b>Net cash from operating activities</b>	(974,199,372)	(737,517,295)
<b>Cash flows from investing activities</b>		
Acquisitions of property, plant and equipment	(149,380,106)	(52,379,135)
Payments for capital-work-in-progress	-	(68,214,928)
Investments	(199,990)	-
<b>Net cash (used) in investing activities</b>	(149,580,096)	(120,594,063)
<b>Cash flows from financing activities</b>		
Inter-company debt received/(Paid)	682,210,269	338,564,006
Payment for lease obligation	(12,574,747)	(25,002,109)
Short term bank loan received/(paid)	651,497,671	811,449,849
Long term bank loan received/(paid)	(208,118,111)	(152,915,503)
<b>Net cash (used)/from financing activities</b>	1,113,015,082	972,096,243
Net increase/(decrease) in cash and cash equivalents	(10,764,386)	113,984,885
Opening cash and cash equivalents	(75,874,481)	(189,859,366)
<b>Closing cash and cash equivalents</b>	(86,638,867)	(75,874,481)
<b>Closing Balance represents:</b>		
Cash and cash equivalents	64,344,018	23,201,716
Bank overdraft	(150,982,884)	(99,076,197)
	(86,638,867)	(75,874,481)



# ACI Agrolink Limited

## Directors' Report

ACI Agrolink Limited is one of the subsidiaries of Advanced Chemical Industries Limited, which is participating in 90% equity in the company. Since its inception in 2006 as ACI Agrochemical limited, the business has been working for the development of the marginal farmers. Later, the business was renamed as ACI Agrolink Limited in September 2015 and aimed to establish forward and backward linkage for farmers and agro value addition industry. In October 2019, ACI Agrolink stepped into export and started exporting shrimp to worldwide.

ACI Agrolink Limited has established a state-of-the-art shrimp processing factory which has opened the new horizon to the business. In the FY 2021-2022 the business achieved 73.15% of the cumulative growth over the last year. Despite having extremely arduous situations in post pandemic situation last year, the business endeavored relentlessly to accelerate its achievement by exporting 96 containers worth 1,746 MT shrimp. However, abnormally high freight cost due to port congestion and movement restriction, Raw material and Packaging material price hike etc. were major challenges for the business which hindered the export.

ACI Agrolink Limited overhauled its strategies by shifting the export plan. It has consciously diversified the product line to CAT TIGER, BROWN, CHAKA WHITE PUD COOKED, OCEAN TIGER and SCAMPI instead of BT shrimp. The business reshaped its supply chain process adding new suppliers to strengthen the backward linkage and integrated its manpower by engaging skilled labor and increasing peeling workers to fulfil the additional sales requirement.

Since shrimp is one of the highly perishable products, it needs special attention to maintain the quality marinating proper time and requisite temperature. One of the significant areas of the shrimp business is ensuring quality of the product. ACI Agrolink Limited mounted strong monitoring policy (how) by setting up efficient quality control management team to ensure quality products and stimulate the productivity of the workers.

As an export business, the business demands a strong connection with the people from local farmers and suppliers to overseas buyers. ACI Agrolink played a significant role to up bring the potential communication with all of the people associated with the business. Moreover, the Russia Ukraine war carries a potential threat for the business. As most of the buyers are European, the recession followed by the war can change food habit of the people which can result in significant sales loss of the business.

The business has completed construction of the factory as per international food safety compliances. All the necessary licenses from Bangladesh Government and other regulatory authorities have made ACI Agrolink Amian shrimp even more feasible to the industry. ACI Agrolink obtained Aqua Culture Steward Council (ASC) and AMFORI-BSCI certification to add with HACCP, GMP and BRC Certification.

As the processing plant is in remote area, the business has provisioned proper training arrangement for the scientists and graduates working in the shrimp industry.

The operating results of the Company for the year ended 30 June 2022 are as follows:

### Key Financial Results

	Taka
Revenue	1,509,579,193
Gross Profit	180,852,633
Operating Profit	4,231,833
Profit/(Loss) Before Tax	(61,648,559)
Profit/(Loss) After Tax	(91,866,724)

On behalf of the Board

**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

Dhaka, 11 October 2022



**SHIRAZ KHAN BASAK & CO.**  
CHARTERED ACCOUNTANTS  
*(An associate firm of D. N. Gupta & Associates)*

**R. K. TOWER (Level-10 & 6)**  
**86, Bir Uttam C.R. Datta Road**  
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E-mail : shirazkhanbasak@yahoo.com  
Website : www.shirazkhanbasak.com.bd

## **Independent Auditor's Report to the Shareholders of** **ACI Agrolink Limited** **Report on the Audit of the Financial Statements**

We have audited the financial statements of ACI Agrolink Limited ("the Company"), which comprise Statement of financial position as at 30th June 2022, and the statement of Profit or Loss and Other Comprehensive Income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 30th June 2022, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with ethical requirement that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Material Uncertainty Related Going Concerns**

We draw attention to the Financial Statements, which indicates that the Company incurred a net loss of Tk. 91,866,724 during the year ended June 30, 2022 and also for the last few consecutive years. As of the date, the Company's total liabilities exceeded its total assets by Tk. 239,581,344. As stated above, it indicates that a material uncertainty exists that may cast significant doubt in the Company's ability to continue as a going concern. Our opinion is not modified in respect.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs, the Companies Act 1994 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.





## SHIRAZ KHAN BASAK & CO.

CHARTERED ACCOUNTANTS

(An associate firm of D. N. Gupta & Associates)

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In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



## SHIRAZ KHAN BASAK & CO.

CHARTERED ACCOUNTANTS

(An associate firm of D. N. Gupta & Associates)

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- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Report on Other Legal and Regulatory Requirements

In accordance with the Companies Act 1994, we also report the following:

- a) We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books;
- c) The statement of financial position and statement of Profit or loss and other comprehensive income dealt with by the report are in agreement with the books of accounts and returns;
- d) The expenditure incurred was for the purpose of the Company's business.

Place: Dhaka

Dated: October 11, 2022

Chaity Basak, FCA (Enrol # 1772)  
Partner  
Shiraz Khan Basak & Co.  
Chartered Accountants  
DVC: 2210191772AS306748



## ACI Agrolink Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	244,646,580	243,705,426
<b>Non-current assets</b>	244,646,580	243,705,426
Inventories	271,865,910	101,344,118
Trade receivables	262,817,309	284,440,720
Inter-company receivables	192,516,500	-
Other receivable	53,919,350	49,464,029
Advances, deposits and prepayments	3,381,023	6,829,070
Cash and cash equivalents	3,728,814	390,360
<b>Current assets</b>	788,228,906	442,468,297
<b>Total assets</b>	1,032,875,486	686,173,723
<b>Equity</b>		
Share capital	32,020,000	32,020,000
Reserves	8,976,555	8,976,555
Retained earnings	(280,577,899)	(188,711,175)
<b>Total equity</b>	(239,581,344)	(147,714,620)
<b>Liabilities</b>		
Deferred tax liability/(assets)	3,345,186	(7,878,234)
Employee benefits	2,272,370	-
<b>Non-current liabilities</b>	5,617,556	(7,878,234)
Bank overdraft	243,818,599	200,400,000
Inter-company payables	932,792,261	582,492,859
Trade payables	65,230,587	38,656,110
Other payables	22,239,473	18,193,957
Current tax liability	2,758,354	2,023,651
<b>Current liabilities</b>	1,266,839,274	841,766,577
<b>Total liabilities</b>	1,272,456,830	833,888,343
<b>Total equity and liabilities</b>	1,032,875,486	686,173,723

**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

**Chaity Basak, FCA (Enrol # 1772)**  
Partner  
Shiraz Khan Basak & Co.  
Chartered Accountants  
DVC: 2210191772AS306748

Dhaka, 11 October 2022

## ACI Agrolink Limited

### Statement of Profit or Loss and other Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	1,509,579,193	871,842,296
Cost of sales	(1,328,726,560)	(808,012,910)
<b>Gross profit</b>	<b>180,852,633</b>	<b>63,829,386</b>
Administrative, selling and distribution expenses	(179,867,120)	(64,560,778)
Other income	3,246,320	874,230
<b>Operating profit</b>	<b>4,231,833</b>	<b>142,838</b>
Financing cost	(65,880,393)	(62,317,434)
<b>Profit/(loss) before income tax</b>	<b>(61,648,559)</b>	<b>(62,174,596)</b>
<b>Income tax expenses</b>		
Current tax expenses	(18,994,745)	(9,954,442)
Deferred tax income/(expenses)	(11,223,419)	3,919,473
	(30,218,164)	(6,034,969)
<b>Profit/(loss) after tax</b>	<b>(91,866,724)</b>	<b>(68,209,565)</b>
<b>Other comprehensive income</b>	<b>-</b>	
Revaluation surplus of property, plant & equipment	-	9,121,555
Related tax on revaluation surplus	-	(145,000)
<b>Other comprehensive income, net of tax</b>	<b>-</b>	<b>8,976,555</b>
<b>Total comprehensive income</b>	<b>(91,866,724)</b>	<b>(59,233,010)</b>



**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



**Chaity Basak, FCA (Enrol # 1772)**  
Partner  
Shiraz Khan Basak & Co.  
Chartered Accountants  
DVC: 2210191772AS306748

Dhaka, 11 October 2022



## ACI Agrolink Limited Statement of Changes in Equity

For the year ended 30 June 2022

<i>In Taka</i>	Share capital	Revaluation reserve	Retained earnings	Total equity
<b>Balance as at 01 July 2021</b>	32,020,000	8,976,555	(188,711,175)	(147,714,620)
Net profit after tax	-	-	(91,866,724)	(91,866,724)
Other comprehensive income - net of tax	-	-	-	-
<b>Total comprehensive income</b>	-	-	(91,866,724)	(91,866,724)
<b>Balance as at 30 June 2022</b>	32,020,000	8,976,555	(280,577,899)	(239,581,344)

For the year ended 30 June 2021

<i>In Taka</i>	Share capital	Revaluation reserve	Retained earnings	Total equity
<b>Balance as at 01 July 2020</b>	32,020,000	-	(120,501,610)	(88,481,610)
Net profit after tax	-	-	(68,209,565)	(68,209,565)
Total other comprehensive income	-	8,976,555	-	8,976,555
<b>Total comprehensive income</b>	-	8,976,555	(68,209,565)	(59,233,010)
<b>Balance as at 30 June 2021</b>	32,020,000	8,976,555	(188,711,175)	(147,714,620)



## ACI Agrolink Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash receipts from customers	1,466,946,099	721,984,924
Cash receipts from other income	3,246,320	874,230
	1,470,192,419	722,859,154
Cash received/(paid) from/(for):		
Purchase of inventory	(1,458,542,569)	(769,790,740)
Operating expenses	(117,620,474)	(63,897,931)
Receipts from/(payments to) other payables	4,045,516	11,756,805
Advances, deposits and prepayments	3,448,047	(1,786,845)
	(1,568,669,480)	(823,718,711)
Cash generated from operations	(98,477,061)	(100,859,557)
Financing cost	(65,880,393)	(62,317,434)
Income tax paid	(18,260,041)	(7,937,998)
	(84,140,434)	(70,255,432)
<b>Net cash from/(used in) operating activities</b>	(182,617,495)	(171,114,989)
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(2,294,415)	(2,366,587)
Payments for capital-work-in-progress	(12,951,138)	(1,912,137)
<b>Net cash used in investing activities</b>	(15,245,553)	(4,278,724)
<b>Cash flows from financing activities</b>		
Inter-company received/(Paid)	157,782,902	(50,552,811)
<b>Net cash flows provided by financing activities</b>	157,782,902	(50,552,811)
Net increase/(decrease) in cash and cash equivalents	(40,080,146)	(225,946,524)
Opening cash and cash equivalents	(200,009,640)	25,936,884
Closing cash and cash equivalents	(240,089,785)	(200,009,640)
<b>Closing Balance represents:</b>		
Cash and cash equivalents	3,728,814	390,360
Bank overdraft	(243,818,599)	(200,400,000)
	(240,089,785)	(200,009,640)



## ACI Edible Oils Limited Directors' Report

ACI Edible Oils Limited (AEOL), subsidiary of Advanced Chemical Industries Limited (ACI) was established in 2010 and registered with the Registrar of Joint Stock Companies, Dhaka, having 85% ownership by ACI. The company started its journey with a vision of providing the widest solution of edible oil to the consumers.

ACI Edible Oils Limited (AEOL) has been providing a comprehensive assortment of edible oil to the consumers ever since its inception. The business remained to thrive persistently even after facing many challenges including the post COVID-19 economic disruption, supply shortage, increased international price, instability in currency exchange rate, delayed supply and many other obstacles in the last fiscal year.

ACI Edible Oils Limited (AEOL) delivers a variety of edible oils from its own manufacturing facilities and also by importing oils from some prominent brands having worldwide acceptance. The company has been continuing its smooth operations from two efficiently maintained factories which are at Narayanganj and Naogaon. The company has fulfilled its commitment of providing the best quality Soybean Oil through exemplary executional excellence despite the local and international supply gap and price volatility in the last year. ACI Nutrilife Rice Bran Oil, being the benchmark in the aspect of quality in the whole nation, continued to embark on achieving new heights of growth in the last fiscal year. The newest addition to the edible oils range – Aroma Mustard Oil is gradually gaining attention as a loving and premium brand in the category.

Alongside these three types of oils, ACI Edible Oils Limited (AEOL) has seen a remarkable growth in the likeliness of the imported oil range with Le Blanc Premium Sunflower Oil and Well's Olive Oil. These two products have created a phenomenal impression in the consumer mindset as healthy and premium edible oil option.

The operating results of the company for the year ended on 30 June 2022 are as follows:

### Key Financial Results

	<u>Taka</u>
Revenue	817,482,151
Gross Profit	62,656,315
Operating Profit	26,561,812
Profit Before Tax	25,935,728
Profit After Tax	17,982,687

On behalf of the Board

**Dr. Arif Dowla**

Director

**Kamran Tanvirur Rahman**

Director

Dhaka, 21 September 2022

আশরাফ্ উল হক নবী এন্ড কোঃ

ASHRAFUL HAQUE NABI & CO.  
Chartered Accountants

Dilara Tower (3<sup>rd</sup> Floor), 4F.  
77 Bir Uttam CR Data Road  
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## Independent Auditors' Report to the Shareholders of ACI Edible Oils Limited Report on the Audit of the Financial Statements

### Opinion

We have audited the accompanying financial statements of "ACI Edible Oils Limited" which comprise the statement of financial position as at 30 June 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statement presents fairly, in all material respects, the financial position of "ACI Edible Oils Limited" as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs).

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirement that is relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements and Internal Controls

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the organization to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that an uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statement, including the disclosure, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, we also report the following:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the organization so far as it appeared from our examination of those books;
- c) the statement of financial position and the statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of accounts.

Dhaka, 21 September 2022



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Ashraful Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS478163





## ACI Edible Oils Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	38,110,384	41,149,622
Capital work-in-progress	43,306	43,306
<b>Non-current assets</b>	<b>38,153,690</b>	<b>41,192,928</b>
Inventories	79,624,389	60,045,907
Trade receivables	9,764,507	44,582,286
Advances, deposits and prepayments	67,021,753	127,917,333
Inter-company receivables	66,045,151	438,059
Cash and cash equivalents	13,393,574	14,642,337
<b>Current assets</b>	<b>235,849,374</b>	<b>247,625,922</b>
<b>Total assets</b>	<b>274,003,064</b>	<b>288,818,850</b>
<b>Equity</b>		
Share capital	10,000,000	10,000,000
Revaluation reserve	5,684,419	5,684,419
Retained earnings	111,617,100	93,634,413
<b>Total Equity</b>	<b>127,301,519</b>	<b>109,318,832</b>
<b>Liabilities</b>		
Deferred tax liabilities	1,594,742	1,649,719
Employee benefits	375,000	25,000
<b>Non-current liabilities</b>	<b>1,969,742</b>	<b>1,674,719</b>
Loan and borrowings	19,250,088	-
Trade payables	73,624,261	77,765,808
Other payables	42,634,294	24,085,446
Inter-company payables	460,453	68,211,050
Current tax liability	8,762,708	7,762,994
<b>Current liabilities</b>	<b>144,731,803</b>	<b>177,825,299</b>
<b>Total equity and liabilities</b>	<b>274,003,064</b>	<b>288,818,850</b>

**Dr. Arif Dowla**  
Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

Ashraful Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS478163

Dhaka, 21 September 2022

## ACI Edible Oils Limited

### Statement of Profit or Loss and other Comprehensive Income

<i>In Taka</i>	From 01 July 2021 to 30 June 2022	From 01 July 2020 to 30 June 2021
Revenue	817,482,151	842,458,219
Cost of goods sold	(754,825,836)	(783,054,033)
<b>Gross profit</b>	<b>62,656,315</b>	<b>59,404,186</b>
Administrative, selling and distribution expenses	(37,549,273)	(32,024,139)
Other income/(loss)	1,454,769	(41,009)
<b>Operating profit</b>	<b>26,561,812</b>	<b>27,339,039</b>
Finance Income/(expenses)	738,955	4,206,673
<b>Profit before contribution to WPPF</b>	<b>27,300,766</b>	<b>31,545,712</b>
Contribution to WPPF	(1,365,038)	(1,577,286)
<b>Profit before tax</b>	<b>25,935,728</b>	<b>29,968,426</b>
<b>Income tax expenses:</b>		
Current tax expenses	(8,008,019)	(6,534,970)
Deferred tax (expense)/income	54,977	(1,767,330)
	(7,953,041)	(8,302,300)
<b>Profit after tax</b>	<b>17,982,687</b>	<b>21,666,126</b>
Other comprehensive income		
Revaluation surplus	-	5,819,544
Deferred tax on revaluation surplus	-	(135,125)
<b>Total other comprehensive income, net of tax</b>	<b>-</b>	<b>5,684,419</b>
<b>Total comprehensive income</b>	<b>17,982,687</b>	<b>27,350,545</b>



**Dr. Arif Dowla**  
Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Ashraf Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS478163

Dhaka, 21 September 2022



## ACI Edible Oils Limited Statement of Changes in Equity

For the year ended 30 June 2022

<i>In Taka</i>	Share capital	Retained earnings	Revaluation surplus	Total equity
<b>Balance at 01 July 2021</b>	10,000,000	93,634,413	5,684,419	109,318,832
<b>Total comprehensive income</b>				
Profit after tax	-	17,982,687	-	17,982,687
Total other comprehensive income, net of tax	-	-	-	-
<b>Total comprehensive income for the year</b>	-	17,982,687	-	17,982,687
<b>Balance at 30 June 2022</b>	10,000,000	111,617,100	5,684,419	127,301,519

For the year ended 30 June 2021

<i>In Taka</i>	Share capital	Retained earnings	Revaluation surplus	Total equity
<b>Balance at 01 July 2020</b>	10,000,000	71,968,287	-	81,968,287
<b>Total comprehensive income</b>				
Profit after tax	-	21,666,126	-	21,666,126
Total other comprehensive income, net of tax	-	-	5,684,419	5,684,419
<b>Total comprehensive income for the year</b>	-	21,666,126	5,684,419	27,350,545
<b>Balance at 30 June 2021</b>	10,000,000	93,634,413	5,684,419	109,318,832

## ACI Edible Oils Limited

### Statement of Cash Flows

<i>In Taka</i>	From 01 July 2021 to 30 June 2022	From 01 July 2020 to 30 June 2021
<b>A. Cash flows from operating activities</b>		
Cash received from customers	853,754,699	808,950,354
Cash received/(paid) from/(for):		
Purchase of Inventories	(710,755,614)	(745,057,002)
Operating expenses	(20,015,464)	(32,098,981)
Advance, deposits and prepayments	(3,801,361)	(122,024,340)
	(734,572,439)	(899,180,322)
Cash generated from/(used in) operations	119,182,261	(90,229,968)
Finance income	738,955	4,206,673
Income tax paid	(7,008,305)	(3,360,789)
	(6,269,350)	845,884
<b>Net Cash generated from/(used in) operations</b>	<b>112,912,910</b>	<b>(89,384,084)</b>
<b>B. Cash flows from investing activities</b>		
Payment for capital work in progress	-	2,133,030
Acquisition of Property, Plant & equipment	(54,072)	(11,469,186)
<b>Net Cash used in investing activities</b>	<b>(54,072)</b>	<b>(9,336,156)</b>
<b>C. Cash flows from financing activities</b>		
Inter-company debts(paid) received	(133,357,689)	143,795,409
Short term loan received/(paid)	19,250,088	(31,354,116)
<b>Net cash (used)/from financing activities</b>	<b>(114,107,601)</b>	<b>112,441,293</b>
<b>D. Net increase in cash and cash equivalents(A+B+C)</b>	<b>(1,248,763)</b>	<b>13,721,053</b>
Opening cash and cash equivalents	14,642,337	921,284
<b>Cash and cash equivalents at reporting date</b>	<b>13,393,574</b>	<b>14,642,337</b>
<b>Closing balance represents :</b>		
Cash and cash equivalents	13,393,574	14,642,337
	13,393,574	14,642,337



# ACI HealthCare Limited

## Directors' Report

ACI HealthCare Limited (The Company) was incorporated with the Register of Joint Stock Companies, Dhaka in 2013 as a public Company limited by shares and is governed by the Companies Act 1994. Being the parent company, Advanced Chemical Industries (ACI) Limited has 92.94% ownership in the Company.

ACI HealthCare Limited (AHL), was initiated with an objective to manufacturer and marketing pharmaceutical products for regulated markets, especially for USA. The Company may withal manufacture for local market. With this aim, a state-of-the-art pharmaceutical factory of the company has been built in full compliance with US FDA, EMEA, WHO cGMP and other relevant agencies of that nature at its own land at mouza-Tripurdi, Sonargaon, Narayangonj.

Despite of repeated waves of COVID pandemic, US FDA conducted inspection at AHL's Sonargaon factory and the factory has now been approved by the stringent regulatory body US FDA. The company has got approval of 12 ANDAs from US FDA and several ANDA applications are under review by US FDA for approval. Commercial manufacturing of these already approved ANDAs have initiated for USA. Moreover, factory also been inspection by INFARMED (Portugal) without any major concern and the company is expected to get approval of several products in this EU market. The company is now targeting products with higher complexity and hard to make, some of these ANDAs are expected to be submitted in coming year.

Last year the company has signed an agreement with the U.S. Agency for International Development for their "The Promoting the Quality of Medicines Plus (PQM+) program" and is actively working with United State Pharmacopoeia (USP) and USAID to develop Anti-TB products for WHO markets. As a part of this initiative, the Company has already got approval of these products from DGDA, Bangladesh. Consequently, National Tuberculosis Board has awarded a contract to the Company to supply Anti-TB products. As such ACI Healthcare Ltd is the first Bangladesh Pharma company to be able to supply anti-TB products.

To expand business portfolio, the Company has strategically extended its regulatory activities to other key growth markets like southeast Asia, Africa, and south America. The Company is expecting approval of few products in these regions in coming years.

Parallel to the strategic development in international markets, company has continued its toll manufacturing operations for its parent company. Under this manufacturing agreement, in FY 2021-22 company has manufactured and supplied 388 million units of tablets & capsules, hand sanitizer and liquid anti-septic products, trade price of which is equivalent to 2,207 million BDT.

Company anticipated that with the approval of US FDA, a significant revenue from exports will be possible from the next fiscal year.

The operating results of the Company for the year ended 30 June 2022 are as follows:

### Key Financial Results (Consolidated)

	Taka
Revenue	1,909,796,545
Gross Profit/(Loss)	(625,381,735)
Operating Profit/(Loss)	(1,063,971,800)
Profit/(Loss) Before Tax	(2,166,909,622)
Profit/(Loss) After Tax	(1,959,098,649)

On behalf of the Board

**M Mohibuz Zaman**  
Managing Director

**Pradip Kar Chowdhury**  
Director

Dhaka, 23 October 2022

# Hoda Vasi Chowdhury & Co

## Chartered Accountants

### Independent Auditor's Report to the Shareholders of ACI HealthCare Limited Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of ACI HealthCare Limited and its subsidiary (together referred to as the "Group") as well as the separate financial statements of ACI HealthCare Limited ("the Company"), which comprise the consolidated and separate statement of financial position as at 30 June 2022, and the consolidated and separate statement of profit or loss and other comprehensive income, consolidated and separate statement of changes in equity and consolidated and separate statement of cash flows for the year then ended, and notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the financial position of the Group as at 30 June 2022, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and we have fulfilled our ethical responsibilities in accordance with the IESBA Code and the Institute of Chartered Accountants of Bangladesh (ICAB) Bye Laws. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter

We draw attention to Note 33(R) to the financial statements where management explains the Group will continue in operational existence for the foreseeable future in spite of having net current liabilities and accumulated losses as at the reporting date by virtue of support from the parent company, Advanced Chemical Industries Limited. Our opinion is not modified in respect of this matter.



### **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of consolidated financial statements in accordance with IFRSs, the Companies Act, 1994, and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and, obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act, 1994, we also report the following:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- b) in our opinion, proper books of accounts as required by law have been kept by the Group so far as it appeared from our examination of these books; and
- c) the consolidated and separate statement of financial position and statement of profit or loss and other comprehensive income along with the annexed notes 1 to 35 dealt with by the report are in agreement with the books of account.

Dhaka, 23 October 2022



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Sk Md Tarikul Islam, FCA  
Partner  
Membership No: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210231238AS578756



## ACI HealthCare Limited

### Consolidated and Separate Statement of Financial Position

In BDT	Consolidated		Separate	
	30 June 2022	30 June 2021	30 June 2022	30 June 2021
<b>Assets</b>				
Property, plant and equipment	5,008,595,035	5,289,430,894	4,999,452,314	5,279,306,134
Intangible assets	49,661,877	56,303,328	49,661,877	56,303,328
Capital work-in-progress	1,272,547,549	1,258,327,770	1,272,547,549	1,258,327,770
Investment in subsidiary	-	-	8,495	8,495
Deferred tax assets	735,082,059	453,027,048	317,344,465	216,990,622
<b>Non-current assets</b>	<b>7,065,886,520</b>	<b>7,057,089,040</b>	<b>6,639,014,701</b>	<b>6,810,936,349</b>
Inventory	486,111,739	588,582,150	-	-
Trade & other receivables	534,929,126	485,785,486	20,706,031	28,049,641
Inter company receivable	-	-	55,654,265	43,566,881
Advances, deposits and prepayments	124,907,818	105,277,659	66,030,043	79,692,010
Investment in FDR	-	1,158,369,377	-	1,158,369,377
Cash and cash equivalents	92,961,000	28,677,265	28,082,663	9,321,808
<b>Current assets</b>	<b>1,238,909,684</b>	<b>2,366,691,920</b>	<b>170,473,001</b>	<b>1,318,999,717</b>
<b>Total assets</b>	<b>8,304,796,192</b>	<b>9,423,780,960</b>	<b>6,809,487,702</b>	<b>8,129,936,066</b>
<b>Equity</b>				
Share capital	500,000,000	500,000,000	500,000,000	500,000,000
Retained earnings	(6,040,222,962)	(4,081,124,322)	(4,920,099,351)	(3,380,100,159)
Currency translation reserve	(146,869,023)	(1,502,736)	-	-
<b>Total equity</b>	<b>(5,687,091,984)</b>	<b>(3,582,627,058)</b>	<b>(4,420,099,351)</b>	<b>(2,880,100,159)</b>
<b>Liabilities</b>				
Long term bank loan (non-current portion)	3,397,655,955	3,697,464,043	3,397,655,955	3,697,464,043
Employment benefit	20,298,129	17,800,003	20,298,129	17,800,003
<b>Non-current liabilities</b>	<b>3,417,954,084</b>	<b>3,715,264,046</b>	<b>3,417,954,084</b>	<b>3,715,264,046</b>
Long term bank loan (current portion)	674,253,007	994,033,258	674,253,007	994,033,258
Short term loan	977,888,830	1,633,299,744	7,744,009	1,129,300
Accounts payable	619,632,504	244,232,394	-	-
Other payables and accruals	261,122,694	259,589,655	73,145,402	139,612,205
Inter company payables	8,007,464,724	6,131,061,240	7,022,918,219	6,131,069,735
Current tax payable	33,572,332	28,927,681	33,572,332	28,927,681
<b>Current liabilities</b>	<b>10,573,934,092</b>	<b>9,291,143,972</b>	<b>7,811,632,970</b>	<b>7,294,772,179</b>
<b>Total liabilities</b>	<b>13,991,888,176</b>	<b>13,006,408,018</b>	<b>11,229,587,054</b>	<b>11,010,036,225</b>
<b>Total equity and liabilities</b>	<b>8,304,796,192</b>	<b>9,423,780,960</b>	<b>6,809,487,702</b>	<b>8,129,936,066</b>

**M Mohibuz Zaman**  
Managing Director

**Pradip Kar Chowdhury**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

**Sk Md Tarikul Islam, FCA**  
Partner  
Membership No: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210231238AS578756

Dhaka, 23 October 2022

## ACI HealthCare Limited

### Consolidated and Separate Statement of Profit or Loss and other Comprehensive Income

In BDT	Consolidated		Separate	
	30 June 2022	30 June 2021	30 June 2022	30 June 2021
Revenue	1,909,796,545	1,740,100,646	220,740,839	130,138,370
Cost of sales	(2,535,178,280)	(2,351,431,998)	(839,399,917)	(853,841,319)
<b>Gross profit</b>	(625,381,735)	(611,331,352)	(618,659,078)	(723,702,949)
Selling and distribution expenses	(154,042,597)	(90,606,297)	-	-
General and administrative expenses	(284,547,467)	(301,430,463)	(2,290,116)	(1,203,403)
Other income	-	9,889,170	-	-
<b>Operating profit/(loss)</b>	(1,063,971,800)	(993,478,953)	(620,949,194)	(724,906,351)
Net finance (costs)/income	(1,102,937,823)	(875,128,634)	(993,296,993)	(765,690,344)
<b>Profit/(loss) before contribution to WPPF</b>	(2,166,909,622)	(1,868,607,587)	(1,614,246,186)	(1,490,596,695)
Contribution to WPPF	-	-	-	-
<b>Profit/(loss) before tax</b>	(2,166,909,622)	(1,868,607,587)	(1,614,246,186)	(1,490,596,695)
Income tax (expenses)/income	207,810,974	145,992,607	74,246,994	52,436,905
<b>Profit/(loss) after tax</b>	(1,959,098,649)	(1,722,614,980)	(1,539,999,192)	(1,438,159,791)
<b>Other comprehensive income/(loss)</b>				
<b>Items that are or may be reclassified to profit or loss</b>				
Foreign operation-foreign currency translation differences	(145,366,287)	-	-	-
	(145,366,287)	-	-	-
<b>Items that will not be reclassified to profit or loss</b>				
Actuarial gain/(loss) on staff gratuity valuation	-	(3,140,000)	-	(3,140,000)
	-	(3,140,000)	-	(3,140,000)
Other comprehensive income/(loss) for the period	(145,366,287)	(3,140,000)	-	(3,140,000)
<b>Total comprehensive income</b>	(2,104,464,936)	(1,725,754,980)	(1,539,999,192)	(1,441,299,791)



**M Mohibuz Zaman**  
Managing Director



**Pradip Kar Chowdhury**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Sk Md Tarikul Islam, FCA  
Partner  
Membership No: 1238  
Hoda Vasi Chowdhury & Co  
Chartered Accountants  
DVC: 2210231238AS578756

Dhaka, 23 October 2022



# ACI HealthCare Limited

## Separate statement of changes in equity

<i>In BDT</i>	Attributable to owners of the Company			
	Share capital	Translation reserve	Retained earnings	Total equity
<b>Balance at 1 July 2021</b>	500,000,000	-	(3,380,100,159)	(2,880,100,159)
Profit/(loss) for the year	-	-	(1,539,999,192)	(1,539,999,192)
Other comprehensive income	-	-	-	-
<b>Total comprehensive income</b>	-	-	(1,539,999,192)	(1,539,999,192)
<b>Balance at 30 June 2022</b>	500,000,000	-	(4,920,099,351)	(4,420,099,351)

<i>In BDT</i>	Attributable to owners of the Company			
	Share capital	Translation reserve	Retained earnings	Total equity
<b>Balance at 1 July 2020</b>	500,000,000	-	(1,938,800,368)	(1,438,800,368)
Profit/(loss) for the year	-	-	(1,438,159,791)	(1,438,159,791)
Other comprehensive income	-	-	(3,140,000)	(3,140,000)
<b>Total comprehensive income</b>	-	-	(1,441,299,791)	(1,441,299,791)
<b>Balance at 30 June 2021</b>	500,000,000	-	(3,380,100,159)	(2,880,100,159)

## Consolidated statement of changes in equity

<i>In BDT</i>	Attributable to owners of the Company			
	Share capital	Translation reserve	Retained earnings	Total equity
<b>Balance at 1 July 2021</b>	500,000,000	(1,502,736)	(4,081,124,322)	(3,582,627,058)
Profit/(loss) for the year	-	-	(1,959,098,649)	(1,959,098,649)
Other comprehensive income	-	(145,366,287)	-	(145,366,287)
<b>Total comprehensive income</b>	-	(145,366,287)	(1,959,098,649)	(2,104,464,936)
<b>Balance at 30 June 2022</b>	500,000,000	(146,869,023)	(6,040,222,962)	(5,687,091,984)

<i>In BDT</i>	Attributable to owners of the Company			
	Share capital	Translation earnings	Retained earnings	Total equity
<b>Balance at 1 July 2020</b>	500,000,000	(1,502,736)	(2,355,369,342)	(1,856,872,078)
Profit/(loss) for the year	-	-	(1,722,614,980)	(1,722,614,980)
Other comprehensive income	-	-	(3,140,000)	(3,140,000)
<b>Total comprehensive income</b>	-	-	(1,725,754,980)	(1,725,754,980)
<b>Balance at 30 June 2021</b>	500,000,000	(1,502,736)	(4,081,124,322)	(3,582,627,058)

# ACI HealthCare Limited

## Consolidated and Separate Statement of Cash Flows

<i>In BDT</i>	For the year ended			
	Consolidated		Separate	
	30 June 2022	30 June 2021	30 June 2022	30 June 2021
<b>Cash flows from operating activities</b>				
Cash receipts from customers and others	1,696,552,195	1,648,479,664	(4,743,774)	121,923,252
Cash paid to suppliers and employees	(1,988,501,254)	(2,900,693,655)	(322,177,932)	(778,360,502)
<b>Cash generated from operating activities</b>	(291,949,059)	(1,252,213,991)	(326,921,706)	(656,437,250)
Income tax paid	(21,476,389)	(12,730,456)	(21,462,197)	(16,814,644)
Interest paid	(384,678,305)	(298,803,901)	(310,663,238)	(269,706,577)
<b>Net cash (used in)/generated from operating activities</b>	(698,103,753)	(1,264,944,446)	(659,047,141)	(673,251,892)
<b>Cash flows from investing activities</b>				
Acquisition of property, plant and equipment	(8,634,027)	(63,910,907)	(8,634,027)	(63,797,089)
Cash paid for capital work-in-progress	(68,168,448)	(194,925,800)	(68,168,448)	(194,925,800)
Realization of investment in FDR	1,158,369,377	(88,369,377)	1,158,369,377	(88,369,377)
<b>Net cash (used in)/from investing activities</b>	1,081,566,902	(347,206,085)	1,081,566,902	(347,092,266)
<b>Cash flows from financing activities</b>				
Proceeds from inter company borrowings	1,880,595,979	1,383,987,109	891,848,482	1,393,371,939
Short term Bank Loan received/(paid)	(896,537,919)	522,812,763	6,614,709	(36,156,684)
Long term Bank Loan received/(paid)	(1,302,222,093)	(335,916,185)	(1,302,222,093)	(335,916,185)
<b>Net cash (used in)/from financing activities</b>	(318,164,033)	1,570,883,687	(403,758,901)	1,021,299,070
Net increase/(decrease) in cash and cash equivalents	65,299,116	(41,266,844)	18,760,855	954,912
Adjustment for foreign exchange translation	(1,015,380)	-	-	-
Opening cash and cash equivalents	28,677,265	69,944,109	9,321,807	8,366,896
<b>Cash and cash equivalents at reporting date</b>	92,961,000	28,677,265	28,082,663	9,321,808





## ACI Chemicals Limited Directors' Report

ACI Chemicals Limited was incorporated in 2013 under the Companies Act, 1994 as a Private Limited Company and started its operation from June 2014. Advanced Chemical Industries (ACI) Limited holds 75% ownership of the Company.

The vision of the company is to become a leading indenting firm and to provide best sourcing solution to its customers in Bangladesh. ACI Chemicals Limited is now serving industries like are textile, leather, paint, industrial chemicals, food and personal care industries. The company is representing a number of reputed global companies to supply their products and solution in Bangladesh.

The operating results of the Company for the year ended on 30 June 2022 are as follow:

### Key Financial Results

	<u>Taka</u>
Revenue	9,962,978
Gross Profit	1,766,809
Operating Profit/(Loss)	(8,371,970)
Profit/(Loss) Before Tax	(25,697,211)
Profit/(Loss) After Tax	(26,261,737)

On behalf of the Board

**M. Anis Ud Dowla**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

Dhaka, 21 September 2022

আশরাফ্ উল হক নবী এন্ড কোঃ

**ASHRAFUL HAQUE NABI & CO.**  
**Chartered Accountants**

Dilara Tower (3<sup>rd</sup> Floor), 4F.  
77 Bir Uttam CR Data Road  
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Tel: 44611751  
Email: ashrafulnabi@yahoo.com  
minhaz@ashrafulhaquenabi.com

## **Independent Auditors' Report to the Shareholders of** **ACI Chemicals Limited** Report on the Audit of the Financial Statements

### **Opinion**

We have audited the accompanying financial statements of ACI Chemicals Limited which comprise the statement of financial position as at 30 June 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of ACI Chemicals Limited as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirement that is relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements and Internal Controls**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the organization to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that an uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statement, including the disclosure, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, we also report the following:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the organization so far as it appeared from our examination of those books;
- c) the statement of financial position and the statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of accounts.

Dhaka, 21 September 2022



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Ashrafal Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS257876



## ACI Chemicals Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	257,430	413,343
<b>Non-current assets</b>	257,430	413,343
Inventories	9,108,109	12,313,160
Trade receivables	2,938,661	4,572,289
Advances, deposits and prepayments	542,140	826,536
Cash and cash equivalents	118,423	1,077,761
<b>Current assets</b>	12,707,333	18,789,745
<b>Total assets</b>	12,964,763	19,203,088
<b>Equity</b>		
Share capital	20,000,100	20,000,100
Retained earnings	(244,158,900)	(217,897,163)
<b>Total equity</b>	(224,158,800)	(197,897,063)
<b>Liabilities</b>		
Employee benefit	696,368	110,000
<b>Non-current liabilities</b>	696,368	110,000
Other payables	1,495,195	254,452
Short term bank loan	469,853	2,704,646
Inter-company payables	232,071,433	211,883,816
Current tax liabilities	2,390,714	2,147,237
<b>Current liabilities</b>	236,427,195	216,990,151
<b>Total liabilities</b>	237,123,563	217,100,151
<b>Total equity and liabilities</b>	12,964,763	19,203,088

**M. Anis Ud Dowla**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

Ashraf Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS257876

Dhaka, 21 September 2022

## ACI Chemicals Limited

### Statement of Profit or Loss and other Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	9,962,978	10,791,580
Cost of sales	(8,196,169)	(9,784,434)
<b>Gross profit</b>	<b>1,766,809</b>	<b>1,007,146</b>
Administrative & selling expenses	(10,138,779)	(15,086,246)
<b>Operating Profit (loss)</b>	<b>(8,371,970)</b>	<b>(14,079,100)</b>
Other income/(loss)	-	55,500
Finance cost	(17,325,241)	(17,891,759)
<b>Profit/(loss) before tax</b>	<b>(25,697,211)</b>	<b>(31,915,359)</b>
Income tax expense:		
Current tax	(564,526)	(1,165,082)
	(564,526)	(1,165,082)
<b>Profit/(loss) after tax</b>	<b>(26,261,737)</b>	<b>(33,080,442)</b>
<b>Total Comprehensive Income</b>	<b>(26,261,737)</b>	<b>(33,080,442)</b>



**M. Anis Ud Dowla**  
Managing Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Ashraful Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC # 2209211446AS257876

Dhaka, 21 September 2022





## ACI Chemicals Limited Statement of Changes in Equity

For the year ended 30 June 2022

<i>In Taka</i>	Share capital	Retained earnings	Total equity
<b>Balance at 1 July 2021</b>	20,000,100	(217,897,163)	(197,897,063)
<b>Total comprehensive income</b>			
Profit after tax	-	(26,261,737)	(26,261,737)
Total other comprehensive income - net of tax	-	-	-
<b>Total comprehensive income</b>	-	(26,261,737)	(26,261,737)
<b>Balance at 30 June 2022</b>	20,000,100	(244,158,900)	(224,158,800)

For the year ended 30 June 2021

<i>In Taka</i>	Share capital	Retained earnings	Total equity
<b>Balance at 1 July 2020</b>	20,000,100	(184,816,722)	(164,816,622)
<b>Total comprehensive income</b>			
Profit after tax	-	(33,080,441)	(33,080,441)
Total other comprehensive income - net of tax	-	-	-
<b>Total comprehensive income</b>	-	(33,080,441)	(33,080,441)
<b>Balance at 30 June 2021</b>	20,000,100	(217,897,163)	(197,897,063)

## ACI Chemicals Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash received from customers and others	10,096,605	17,948,264
Cash paid to suppliers and employees	(11,362,477)	(21,015,522)
<b>Cash generated from/(used in) operations</b>	<b>(1,265,872)</b>	<b>(3,067,258)</b>
Financing costs	(17,325,241)	(17,891,759)
Income tax	(321,049)	(693,942)
	(17,646,290)	(18,585,701)
<b>Net cash from/(used in) operations</b>	<b>(18,912,162)</b>	<b>(21,652,959)</b>
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	-	92,352
<b>Net cash (used) in investing activities</b>	<b>-</b>	<b>92,352</b>
<b>Cash flows from financing activities</b>		
Inter-company debts received/(paid)	20,187,617	23,689,604
Short term bank loan (paid)/received	(2,234,793)	(1,272,271)
<b>Net cash (used)/from financing activities</b>	<b>17,952,824</b>	<b>22,417,333</b>
Net increase/decrease in cash and cash equivalents	(959,338)	856,725
Cash and cash equivalents at 1 July	1,077,761	221,035
<b>Cash and cash equivalents at 30 June</b>	<b>118,423</b>	<b>1,077,761</b>
<b>Closing cash and cash balance represents</b>		
Cash and cash equivalents	118,423	1,077,761
Bank overdraft	-	-
	118,423	1,077,761



# INFOLYTX Bangladesh Limited

## Directors' Report

INFOLYTX Bangladesh Limited was incorporated with the Registrar of Joint Stock Companies and Firms, Dhaka, Bangladesh in 2015 as a private Company limited by shares and governed by the Companies Act 1994. The Company has been formed under a joint venture effort of Advanced Chemical Industries (ACI) Limited and Odysseus Global, LLC, Delaware, USA, with a view to establish an IT Company of international standards. ACI Limited holds 60% ownership in the Company. The principal activities of the Company are to promote the advancement of software development and to work closely with international clients in the ICT area with a view to enabling the Bangladesh software and information technology industry to reach global pre-eminence.

The Company in FY2021-22 focused its offerings around three key Artificial Intelligence and Machine Learning technologies serving the healthcare and retail industries. INFOLYTX successfully grew its engagements with its long-term clients to develop advanced data infrastructure and computer vision solutions.

In FY2022-23 INFOLYTX will focus on its most promising proprietary frameworks and solutions while continuing its custom development activities in the most attractive international markets. An important target this fiscal year will be the cost-effective use of resources given current market conditions.

The operating results of the Company for the year ended 30 June 2022 are as follows:

### Key Financial Results

	<u>Taka</u>
Revenue	4,018,217
Gross Profit	4,018,217
Operating Profit/(Loss)	(101,821,611)
Profit/(Loss) Before Tax	(138,819,922)
Profit/(Loss) After Tax	(139,844,032)

On behalf of the Board

**Badrul Husain**  
Managing Director

**Dr. Arif Dowla**  
Director

Dhaka, 21 September 2022

আশরাফ্ উল হক নবী এন্ড কোঃ

ASHRAFUL HAQUE NABI & CO.  
Chartered Accountants

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Hatirpul, Dhaka-1205  
Tel: 44611751  
Email: ashrafulnabi@yahoo.com  
minhaz@ashrafulhaquenabi.com

## Independent Auditor's Report to the Shareholders of INFOLYTX Bangladesh Ltd. Report on the Audit of the Financial Statements

### Opinion

We have audited the accompanying financial statements of INFOLYTX Bangladesh Limited which comprise the statement of financial position as at 30 June 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statement presents fairly, in all material respects, the financial position of INFOLYTX Bangladesh Limited as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirement that is relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements and Internal Controls

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the organization to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that an uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statement, including the disclosure, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, we also report the following:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the organization so far as it appeared from our examination of those books;
- c) the statement of financial position and the statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of accounts.

Dhaka, 21 September, 2022



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Ashrafal Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC# 2209211446AS660053





## INFOLYTX Bangladesh Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	6,914,599	7,726,731
<b>Non-current assets</b>	6,914,599	7,726,731
Advances, deposits and prepayments	653,957	660,692
Trade receivables	12,145,232	11,665,638
Cash and cash equivalents	887,484	962,047
<b>Current assets</b>	13,686,673	13,288,377
<b>Total assets</b>	20,601,272	21,015,108
<b>Equity</b>		
Share capital	100,000	100,000
Preference share	20,000,000	20,000,000
Share premium	80,000,000	80,000,000
Share money deposit	4,602	4,602
Accumulated loss	(711,055,714)	(571,211,683)
<b>Total equity</b>	(610,951,112)	(471,107,081)
Bank overdraft	-	35,901
Inter-company payables	610,648,828	465,912,599
Other payables	10,272,563	15,704,069
Current tax liabilities	10,630,992	10,469,620
<b>Current liabilities</b>	631,552,384	492,122,189
<b>Total equity and liabilities</b>	20,601,272	21,015,108

**Badrul Husain**  
Managing Director

**Dr. Arif Dowla**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

Ashraf Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC# 2209211446AS660053

Dhaka, 21 September 2022

# INFOLYTX Bangladesh Limited

## Statement of Profit or Loss and Other Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	4,018,217	339,800
Cost of sales	-	-
<b>Gross profit</b>	<b>4,018,217</b>	<b>339,800</b>
General and administrative expenses	(105,839,828)	(101,533,436)
<b>Operating loss</b>	<b>(101,821,611)</b>	<b>(101,193,636)</b>
Other income (Loss)	-	-
Financing Cost	(36,998,311)	(29,166,201)
<b>Loss before income tax</b>	<b>(138,819,922)</b>	<b>(130,359,837)</b>
Income tax expense	(1,024,109)	(5,478,084)
<b>Loss for the period</b>	<b>(139,844,032)</b>	<b>(135,837,921)</b>



**Badrul Husain**  
Managing Director



**Dr. Arif Dowla**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Ashrafu Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC# 2209211446AS660053

Dhaka, 21 September 2022



## INFOLYTX Bangladesh Limited

### Statement of Changes in Equity

	For the year ended 30 June 2022					
<i>In Taka</i>	Share capital	Preference shares	Share Premium	Share money deposit	Accumulated loss	Total equity
<b>Balance at 01 July 2021</b>	100,000	20,000,000	80,000,000	4,602	(571,211,683)	(471,107,081)
Share Capital	-	-	-	-	-	-
Share premium	-	-	-	-	-	-
Share money deposit	-	-	-	-	-	-
Loss for the year	-	-	-	-	(139,844,032)	(139,844,032)
<b>Balance as at 30 June 2022</b>	100,000	20,000,000	80,000,000	4,602	(711,055,714)	(610,951,112)

	For the year ended 30 June 2021					
<i>In Taka</i>	Share capital	Preference shares	Share Premium	Share money deposit	Accumulated loss	Total equity
<b>Balance at 01 July 2020</b>	100,000	20,000,000	80,000,000	4,602	(435,373,761)	(335,269,159)
Share Capital	-	-	-	-	-	-
Share premium	-	-	-	-	-	-
Share money deposit	-	-	-	-	-	-
Loss for the year	-	-	-	-	(135,837,921)	(135,837,921)
<b>Balance as at 30 June 2021</b>	100,000	20,000,000	80,000,000	4,602	(571,211,683)	(471,107,081)

## INFOLYTX Bangladesh Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash receipts from customers and others	3,538,623	419,162
Cash paid to suppliers and employees	(109,291,945)	(94,534,593)
<b>Cash generated from/(used in) operations</b>	<b>(105,753,322)</b>	<b>(94,115,431)</b>
Finance costs paid	(36,998,311)	(29,166,201)
Income tax paid	(862,737)	(6,187,050)
	(37,861,048)	(35,353,251)
<b>Net cash from/(used in) operations</b>	<b>(143,614,370)</b>	<b>(129,468,682)</b>
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	(1,160,522)	(467,879)
<b>Net cash generated from/(used in) investing activities</b>	<b>(1,160,522)</b>	<b>(467,879)</b>
<b>Cash flows from financing activities</b>		
Inter-company debts received/(paid)	144,736,230	130,538,789
<b>Net cash from financing activities</b>	<b>144,736,230</b>	<b>130,538,789</b>
Net increase/(decrease) in cash and cash equivalents	(38,662)	602,228
Cash and cash equivalents at the beginning of the period	926,146	323,918
<b>Cash and cash equivalents at the reporting date</b>	<b>887,484</b>	<b>926,146</b>
<b>Closing cash and cash balance represents</b>		
Cash and cash equivalents	887,484	962,047
Bank overdraft	-	(35,901)
	887,484	926,146



# ACI Biotech Limited

## Directors' Report

ACI Biotech Limited (The Company) was incorporated in November 2016 with the Registrar of Joint Stock Companies, Dhaka as a private company limited by shares and is governed by the Companies Act 1994. It is a subsidiary of Advanced Chemical Industries (ACI) Limited having 80% holding in the company.

The company has been established with an objective to manufacture and market biotech products, biotech specialty, monoclonal antibody, cell culture, anticancer, hormones, steroids, small molecule and large molecule pharmaceuticals, genome, gene therapy, medicinal substances, biological and other alike products in the country and abroad, as well. With this aim, a plant having state of the art manufacturing facilities is planned to be established in line with the standards of US FDA, UK-MHRA, WHO cGMP and other relevant agencies of that nature.

The company has already engaged in research and development activities for the targeted products as per the plan.

In FY 2021-22, a remarkable progress has been achieved to complete the state-of-the-art manufacturing plant. Superstructure of Biotech building and Oncology building has been completed. Outer cladding work is ongoing and equipment, utilities are at the ordering process. Factory construction is expected to be completed within next fiscal year to initiate validation activities.

The operating results of the Company for the year ended 30 June 2022 are as follows:

### Key Financial Results

	<u>Taka</u>
Revenue	-
Gross Profit	-
Operating Profit/(Loss)	(302,038)
Profit/(Loss) before tax	(322,445)

On behalf of the Board

**M Mohibuz Zaman**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

Dhaka, 21 September 2022

আশরাফ্ উল হক নবী এন্ড কোঃ

ASHRAFUL HAQUE NABI & CO.  
Chartered Accountants

Dilara Tower (3<sup>rd</sup> Floor), 4F.  
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Hatirpul, Dhaka-1205  
Tel: 44611751  
Email: minhaz@ashrafulhaquenabi.com  
ashrafulnabi@yahoo.com

## Independent Auditors' Report to the Shareholders of ACI Biotech Limited Report on the Audit of the Financial Statements

### Opinion

We have audited the accompanying financial statements of ACI Biotech Limited which comprise the statement of financial position as at 30 June 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statement presents fairly, in all material respects, the financial position of ACI Biotech Limited as at 30 June 2022, and its financial performance and its cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirement that is relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements and Internal Controls

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the organization to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that an uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statement, including the disclosure, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Report on other Legal and Regulatory Requirements**

In accordance with the Companies Act 1994, we also report the following:

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion, proper books of account as required by law have been kept by the organization so far as it appeared from our examination of those books;
- c) the statement of financial position and the statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of accounts.

Dhaka, 21 September, 2022



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Ashrafal Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC# 2209211446AS571243



## ACI Biotech Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant & equipment	20,667	33,067
Capital work-in-progress	1,047,079,999	896,873,932
<b>Non-current assets</b>	<b>1,047,100,666</b>	<b>896,906,999</b>
Advances, deposits and prepayments	124,716	134,790
Cash and cash equivalents	403,133	339,883
<b>Current assets</b>	<b>527,849</b>	<b>474,674</b>
<b>Total assets</b>	<b>1,047,628,515</b>	<b>897,381,673</b>
<b>Equity</b>		
Share capital	10,000,000	10,000,000
Retained earnings	(2,553,439)	(2,230,994)
<b>Total equity</b>	<b>7,446,561</b>	<b>7,769,006</b>
<b>Liabilities</b>		
Inter company payables	963,400,646	884,171,517
Loan and borrowings	72,351,938	-
Other payables and accruals	4,429,370	5,441,150
<b>Current liabilities</b>	<b>1,040,181,954</b>	<b>889,612,667</b>
<b>Total equity and liabilities</b>	<b>1,047,628,515</b>	<b>897,381,673</b>

**M Mohibuz Zaman**  
Managing Director

**Kamran Tanvirur Rahman**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

Ashraf Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC# 2209211446AS571243

Dhaka, 21 September 2022

## ACI Biotech Limited

### Statement of Profit or Loss and other Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	-	-
Cost of sales	-	-
<b>Gross profit</b>	-	-
General and administrative expenses	(302,038)	(346,926)
<b>Loss from operation</b>	(302,038)	(346,926)
Financing cost	(20,407)	(20,766)
<b>Loss before tax</b>	(322,445)	(367,692)
Income tax expenses	-	-
<b>Net loss after tax</b>	(322,445)	(367,692)



**M Mohibuz Zaman**  
Managing Director



**Kamran Tanvirur Rahman**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



Ashraf Haque Nabi & Co.  
Chartered Accountants.  
Firm Registration No.  
Signed by: Minhaz Shahid, FCA  
Partner/Enrolment No. 1446  
DVC# 2209211446AS571243

Dhaka, 21 September 2022



## ACI Biotech Limited

# Statement of Changes in Equity

### For the year ended 30 June 2022

<i>In Taka</i>	Share capital	Retained earnings	Total equity
Balance at 1 July 2021	10,000,000	(2,230,994)	7,769,006
Loss for the period	-	(322,445)	(322,445)
<b>Balance at 30 June 2022</b>	10,000,000	(2,553,439)	7,446,561

### For the year ended 30 June 2021

<i>In Taka</i>	Share capital	Retained earnings	Total equity
Balance at 1 July 2020	10,000,000	(1,863,302)	8,136,698
Loss for the period	-	(367,692)	(367,692)
<b>Balance at 30 June 2021</b>	10,000,000	(2,230,994)	7,769,006

## ACI Biotech Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Payment for operating expenses	(302,038)	(346,926)
Payment to other creditors	(1,011,780)	(10,945,220)
Finance costs paid	(20,407)	(20,766)
<b>Net cash from operating activities</b>	<b>(1,334,225)</b>	<b>(11,312,912)</b>
<b>Cash flows from investing activities</b>		
Acquisition of Property, plant and equipment	-	-
Expenditure incurred for capital work-in-progress	(150,183,592)	(84,253,016)
<b>Net cash used in investing activities</b>	<b>(150,183,592)</b>	<b>(84,253,016)</b>
<b>Cash flows from financing activities</b>		
Proceeds from inter company borrowings	79,229,129	95,576,121
Short term loan received	72,351,938	-
<b>Net cash from financing activities</b>	<b>151,581,067</b>	<b>95,576,121</b>
<b>Net increase/decrease in cash and cash equivalents</b>	<b>63,250</b>	<b>10,192</b>
<b>Opening cash and cash equivalents</b>	<b>339,883</b>	<b>329,690</b>
<b>Closing cash and cash equivalents</b>	<b>403,133</b>	<b>339,883</b>





# ACI Marine and Riverine Technologies Limited

## Directors' Report

ACI Marine & Riverine Technologies Limited is a private limited company incorporated in December 19 under the Companies Act 1994 and is a 77%-owned subsidiary of ACI Limited. The business is driven by a mission of "Improving Quality of Life through Responsible Application of Technology and Services in Marine and Riverine Operations."

With a dream of navigating through the sea of opportunities provided by the blue economy, the company has already started rolling out less capital-intensive yet highly demanding product lines such as marine engines, lubes, accessories, and spare parts. The company has also started to sell marine engines at the corporate level as of FY 21-22. However, the company has aspirations for investing in the related areas based on feasibility analysis.

The operating results of the Company for the year ended on 30 June 2022 are as follows:

### Key Financial Results

	<u>Taka</u>
Revenue	71,199,928
Gross Profit	6,391,742
Operating Profit	1,172,111
Profit Before Tax	1,709,642
Profit/(Loss) After Tax	(1,269,954)

On behalf of the Board

**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director

**Dr. Arif Dowla**  
Director

Dhaka, 11 October 2022



**SHIRAZ KHAN BASAK & CO.**  
CHARTERED ACCOUNTANTS  
*(An associate firm of D. N. Gupta & Associates)*

**R. K. TOWER (Level-10 & 6)**  
**86, Bir Uttam C.R. Datta Road**  
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01645-738747, 01920-719463  
E-mail : shirazkhanbasak@yahoo.com  
Website : www.shirazkhanbasak.com.bd

## **Independent Auditors' Report to the Shareholders of** **ACI Marine and Riverine Technologies Limited** **Report on the Audit of the Financial Statements**

### **Opinion**

We have audited the financial statements of ACI Marine and Riverine Technologies Limited ("the Company"), which comprise statement of financial position as at 30th June, 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the company as at 30th June, 2022, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs), the Companies Act 1994 and other applicable laws and regulations.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with ethical requirement that are relevant to our audit of the financial statements in Bangladesh, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs, the Companies Act, 1994 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



## SHIRAZ KHAN BASAK & CO.

CHARTERED ACCOUNTANTS

(An associate firm of D. N. Gupta & Associates)

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Website : www.shirazkhanbasak.com.bd

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



## SHIRAZ KHAN BASAK & CO.

CHARTERED ACCOUNTANTS

(An associate firm of D. N. Gupta & Associates)

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E-mail : shirazkhanbasak@yahoo.com

Website : www.shirazkhanbasak.com.bd

- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Report on Other Legal and Regulatory Requirements

In accordance with the Companies Act 1994, we also report the following:

- a) We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books;
- c) The statement of financial position and statement of comprehensive income dealt with by the report are in agreement with the books of accounts and returns;
- d) The expenditure incurred was for the purpose of the Company's business.

Dhaka, 11 October 2022

Chaity Basak, FCA (Enrol # 1772)

Partner

Shiraz Khan Basak & Co.

Chartered Accountants

DVC: 2210111772AS224307



## ACI Marine and Riverine Technologies Limited

### Statement of Financial Position

In Taka	30 June 2022	30 June 2021
<b>Assets</b>		
Property, plant and equipment	45,963	59,967
<b>Non-current assets</b>	45,963	59,967
Inventories	19,526,547	24,374,612
Trade receivables	3,033,180	3,833,000
Other receivables	23,000,000	23,000,000
Inter-company receivables	42,453,722	39,472,099
Advances, deposits and prepayments	3,594,080	1,964,127
Cash and cash equivalents	8,769,785	12,671,695
<b>Current assets</b>	100,377,314	105,315,533
<b>Total assets</b>	100,423,277	105,375,500
<b>Equity</b>		
Share capital	100,000,000	100,000,000
Retained earnings/(loss)	(3,759,884)	(2,489,930)
<b>Total equity</b>	96,240,116	97,510,070
<b>Liabilities</b>		
Loans and borrowings	-	3,911,438
Trade Payables	-	8,000
Other payables	3,951,502	3,814,772
Current tax liability	231,659	131,220
<b>Current liabilities</b>	4,183,161	7,865,430
<b>Total liabilities</b>	4,183,161	7,865,430
<b>Total equity and liabilities</b>	100,423,277	105,375,500

**Dr. A.K.M Fareyzul Haque Ansarey**  
Managing Director

**Dr. Arif Dowla**  
Director

**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.

**Chaity Basak, FCA (Enrol # 1772)**  
Partner  
Shiraz Khan Basak & Co.  
Chartered Accountants  
DVC: 2210111772AS224307

Dhaka, 11 October 2022

## ACI Marine and Riverine Technologies Limited

### Statement of Profit or Loss and other Comprehensive Income

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
Revenue	71,199,928	46,627,508
Cost of sales	(64,808,186)	(40,622,009)
<b>Gross profit</b>	6,391,742	6,005,499
Administrative, selling and distribution expenses	(7,227,250)	(7,181,921)
Other income	2,007,619	-
<b>Operating profit</b>	1,172,111	(1,176,422)
Financing costs	627,512	1,029,724
<b>Profit before contribution to WPPF &amp; Tax</b>	1,799,623	(146,698)
Contribution to WPPF	(89,981)	-
<b>Profit before Tax</b>	1,709,642	(146,698)
Income tax expense	(2,979,596)	(2,463,955)
<b>Profit after Tax</b>	(1,269,954)	(2,610,653)



**Dr. A.K.M Fareyul Haque Ansarey**  
Managing Director



**Dr. Arif Dowla**  
Director



**Mohammad Mostafizur Rahman**  
Company Secretary

As per our report of same date.



**Chaity Basak, FCA (Enrol # 1772)**  
Partner  
Shiraz Khan Basak & Co.  
Chartered Accountants  
DVC: 2210111772AS224307

Dhaka, 11 October 2022





## ACI Marine and Riverine Technologies Limited

### Statement of Changes in Equity

	For the year ended 30 June 2022		
<i>In Taka</i>	Share capital	Retained earnings	Total equity
<b>Balance as at 01 July 2021</b>	100,000,000	(2,489,930)	97,510,070
Profit/(Loss) after tax	-	(1,269,954)	(1,269,954)
Issuance of share	-	-	-
<b>Balance as at 30 June 2022</b>	100,000,000	(3,759,884)	96,240,116

	For the year ended 30 June 2021		
<i>In Taka</i>	Share capital	Retained earnings	Total equity
<b>Balance as at 01 July 2020</b>	100,000,000	120,721	100,120,721
Profit/(Loss) after tax	-	(2,610,651)	(2,610,651)
Issuance of share	-	-	-
<b>Balance as at 30 June 2021</b>	100,000,000	(2,489,930)	97,510,070

## ACI Marine and Riverine Technologies Limited

### Statement of Cash Flows

<i>In Taka</i>	For the year ended 30 June 2022	For the year ended 30 June 2021
<b>Cash flows from operating activities</b>		
Cash received from customers	71,999,748	42,794,508
Cash received from other income	2,007,619	-
<b>Cash (used in)/generated from operating activities</b>	<b>74,007,367</b>	<b>42,794,508</b>
Payment for purchase	(59,968,121)	(56,395,219)
Payment for operating expenses	(6,158,140)	(4,409,316)
Payment for WPPF	-	-
Payments for advances, deposits and prepayments	593,716	(182,221)
	<b>(65,532,545)</b>	<b>(60,986,756)</b>
<b>Cash used in operation</b>	<b>8,474,822</b>	<b>(18,192,248)</b>
Interest paid	(380,845)	2,080,659
Income tax paid	(2,879,157)	(2,463,955)
	<b>(3,260,002)</b>	<b>(383,296)</b>
<b>Net cash (used in)/from operating activities</b>	<b>5,214,820</b>	<b>(18,575,544)</b>
<b>Cash flows from investing activities</b>		
Acquisition of property, plant and equipment	-	(70,000)
<b>Net cash generated from/(used in) investing activities</b>	<b>-</b>	<b>(70,000)</b>
<b>Cash flows from financing activities</b>		
Inter-company debts received/(paid)	(2,981,623)	(49,602,937)
Short term loan received/(paid)	(6,135,107)	3,911,438
<b>Net cash (used in)/from financing activities</b>	<b>(9,116,730)</b>	<b>(45,691,499)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(3,901,910)</b>	<b>(64,337,043)</b>
<b>Opening cash and cash equivalents</b>	<b>12,671,695</b>	<b>77,008,738</b>
<b>Cash and cash equivalents at reporting date</b>	<b>8,769,785</b>	<b>12,671,695</b>
<b>Closing balance represents</b>		
Cash and cash equivalents	8,769,785	12,671,695
Bank overdraft	-	-
	<b>8,769,785</b>	<b>12,671,695</b>



# Advanced Chemical Industries Limited Corporate Directory

## Registered Office

ACI Centre, 245 Tejgaon Industrial Area, Dhaka-1208  
Phone : (8802) 8878603  
Fax : (8802) 8878619  
Email : info@aci-bd.com  
Web : www.aci-bd.com

## Share Office

9 Motijheel C/A  
Dhaka-1000  
Phone : (8802) 223350179-82

## Manufacturing Facilities

### Advanced Chemical Industries Ltd

- 1. Pharmaceuticals Unit**  
Water Works Road, Godnail, PO: Laxminarayan  
Cotton Mills, Narayanganj  
Mobile: 01711541970
- 2. Sanitary Napkin & Diaper Plant Unit**  
Nilnagar, Konabari, Gazipur  
Mobile: 01322901264
- 3. Electrical Products Unit**  
Block B, Plot 13,14 BSCIC Industrial Area, Tongi, Gazipur  
Mobile: 01714163172
- 4. Animal Health Unit**  
Animal Feed Supplement Manufacturing & Processing Plant,  
Uttar Chandpur, Madonpur, Bandar, Narayanganj  
Mobile: 01713053154
- 5. Animal Health Genetics Unit**  
ACI Animal Research & Development Centre,  
Borochala, Bhawal Rajabari, Sreepur, Gazipur  
Mobile: 01799994798

### ACI Formulations Limited

- 6. Formulations Unit**  
Gojaria, Rajapur, Sreepur, Gazipur  
Mobile: 01324732666

### ACI Pure Flour Limited

- 7. Flour Unit**  
6/3 Dewli Chowrapara Bandar, Narayanganj  
Mobile: 01713069714

### Premiaflex Plastics Limited

- 8. Premio Plastics Unit**  
Dharmaganj, Enayet Nagar, Fatullah, Narayanganj  
Mobile: 01700767910, 01701216132
- 9. Premiaflex Plastics Limited  
Flexible Plastics**  
Kewa Poschim Khondo, Mouna, Sreepur, Gazipur  
Mobile: 01713053190

### ACI Salt Limited

- 10. Salt Unit**  
Mongalkhali, Murarapara, Rugganj, Narayanganj  
Mobile: 01714029810

### ACI Motors Limited

- 11. Automobile**  
Borochala, Vowal Rajabari, Sreepur, Gazipur  
Mobile: 01322876400
- 12. Engineering**  
Zagir Industrial Area, Borochala, Zagir, Manikganj Sadar, Manikganj  
Mobile: 01704123820

### ACI Edible Oils Limited

- 13. 6/3 Dewli Chowrapara Bandar, Narayanganj**  
Mobile: 01713069714

### ACI HealthCare Limited

- 14. Tripurdi, Sonargaon, Narayanganj**  
Phone: +88 0960 6666710

### ACI Biotech Limited

- 15. Tripurdi, Sonargaon, Narayanganj (Under construction)**  
Phone: +88 0960 6666710

### ACI Agrolink Limited

- 16. Amian, Tarali, Kaligonj, Satkhira**  
Mobile: 01713052969

### ACI Foods Limited

- 17. Foods Unit**  
Vill. Kutirchar, Bhadrghat Kamarkhand, Kamarkhand, Sirajganj  
Mobile: 01755607412
- 18. Rice Unit**  
Swarashatipur, Mohadebpur, Naogaon  
Mobile: 01714163288



# Advanced Chemical Industries Limited

Registered Office

ACI Centre, 245 Tejgaon Industrial Area, Dhaka-1208

## PROXY FORM

I/We \_\_\_\_\_  
of \_\_\_\_\_  
being a Member of Advanced Chemical Industries Limited, hereby appoint \_\_\_\_\_  
\_\_\_\_\_ of \_\_\_\_\_  
whose signature is appended below as my/our proxy to attend and vote for me/us and on my/our behalf at the 49<sup>th</sup> Annual General Meeting of the Company to be held on Monday, 26 December 2022 at 11:30 a.m. and/or at any adjournment thereof.

As witness my hands this \_\_\_\_\_ day of \_\_\_\_\_ 2022.

Signature on Tk.50 Revenue Stamp
--

\_\_\_\_\_  
(Signature of the Proxy)

\_\_\_\_\_  
(Signature of the Shareholder)

Registered Folio/BO ID No. \_\_\_\_\_

No. of Shares held \_\_\_\_\_

Date: \_\_\_\_\_

Note : A Member entitled to attend and vote at the Annual General Meeting may appoint a proxy to attend and vote on his/her behalf. The Proxy Form, duly completed, must be deposited at the Share Office of the Company at 9 Motijheel C/A, Dhaka 1000, not later than 48 hours before the time fixed for the meeting.







Please complete the attendance slip and hand it over at the venue of the Meeting.



**ADVANCED CHEMICAL INDUSTRIES LIMITED**

Registered Office

ACI Centre, 245 Tejgaon Industrial Area, Dhaka-1208

**ATTENDANCE SLIP**

I hereby record my Attendance at the 49<sup>th</sup> Annual General Meeting being held on Monday, 26 December 2022 at 11:30 through digital platform.

Name of Member/Proxy \_\_\_\_\_

Registered Folio/BO ID No. \_\_\_\_\_

No. of Shares held: \_\_\_\_\_

\_\_\_\_\_  
Signature of Shareholder(s)



## Safety, Health and Environment (SHE) Policy

ACI is committed to conduct all its operations in a manner that is protective of the environment, health and safety of employees, customers and the community. To this end, the company has already obtained ISO 14001 Certification for Environmental Management System. ACI will provide the resources to educate and involve every individual in the Company in achieving this objective. In fulfillment of this commitment, we shall maintain a continuing effort to adhere to the following principles.

### Principles

- 1 We believe that all accidents, incidents and work- related ill health are preventable and with this aim in mind we will manage our businesses. We will deploy adequate resources for the prevention and control of accident.
- 2 We will investigate all workplace accidents and illnesses in order to promptly correct any unsafe conditions or practices, and to prevent repetition of these occurrences.
- 3 We will fully comply with all the national regulations but in addition will set our own stringent internal corporate standards on matters relating to safety, health and the environment, and endeavour to strictly adhere to them.
- 4 We will continue to improve communication and exchange views with employees, employee representatives, customers, contractors, suppliers, neighbours and any other individual or organisation affected by our business.
- 5 We will integrate SHE considerations into business planning and decision-making.
- 6 We will continue to innovate in order to improve our products and processes so that their effects on safety, health and the environment are reduced.
- 7 We will increase shareowners' value through SHE excellence.



**Advanced Chemical Industries Limited**  
ACI Centre, 245 Tejgaon Industrial Area, Dhaka 1208

